

P3 Health Partners Announces Fourth Quarter and Full Year 2024 Results

Revenue increased 18% year-over-year to \$1.50 billion

Affirming 2025 guidance

Management to Host Conference Call and Webcast [March 27, 2025] at 4:30 PM ET

HENDERSON, Nev.--(BUSINESS WIRE)-- P3 Health Partners Inc. ("P3" or the "Company") (NASDAQ: PIII), a patient- centered and physician-led population health management company, today announced its financial results for the fourth quarter and full year ended December 31, 2024, and affirmed its 2025 guidance.

"Our business model remains fundamentally strong as we continue to deliver member and top-line growth, quality outcomes, and provider retention," said Aric Coffman, CEO of P3. "With the \$130M+ in identified programmatic opportunities advancing our path to financial sustainability, we remain committed to enabling our payor and provider partners to drive high quality, cost-efficient care and long-term market growth."

Fourth Quarter 2024 Financial Results

- Total revenue was \$370.7 million, an increase of 7% compared to \$346.9 million in the fourth quarter of the prior year
- Capitated revenue was \$367.5 million, an increase of 7% compared to \$342.8 million in the fourth quarter of the prior year
- Gross profit was a loss of \$39.5 million, as compared to negative \$20.8 million in the fourth quarter of the prior year. Gross profit PMPM was a loss of \$103, as compared to a loss of \$65 in the fourth quarter of the prior year
- Medical margin⁽¹⁾ was \$7.3 million compared to \$9.1 million in the prior year. Medical margin PMPM⁽¹⁾ was \$19 compared to a medical margin PMPM of \$28 in the prior year
- Net loss was \$129.1 million compared to a net loss of \$69.1 million in the fourth quarter of the prior year. Net loss PMPM was \$335 compared to a net loss PMPM of \$220 in the prior year
- Adjusted EBITDA loss⁽¹⁾ was \$67.6 million compared to \$44.3 million in the fourth quarter of the prior year. Adjusted EBITDA loss PMPM⁽¹⁾ was \$175 compared to Adjusted EBITDA loss PMPM of \$138 in the fourth quarter of the prior year

Full-Year 2024 Financial Results

 At-risk membership of 123,800, an increase of approximately 14% compared to 108,900 in the prior year⁽²⁾

- Total revenue was \$1.50 billion, an increase of 18% compared to \$1.27 billion in the prior year
- Capitated revenue was \$1.48 billion, an increase of 18% compared to \$1.25 billion in the prior year
- Gross profit was a loss of \$58.9 million, as compared to positive \$31.6 million in the prior year. Gross profit PMPM was a loss of \$52, compared to a positive \$25 PMPM in the prior year
- Medical margin⁽¹⁾ was \$85.5 million, an decrease of 37% compared to \$135.1 million in the prior year. Medical margin PMPM⁽¹⁾ was \$75, a decrease of 48% compared to a medical margin PMPM of \$108 in the prior year
- Net loss was \$310.4 million compared to a net loss of \$186.4 million in the prior year
- Adjusted EBITDA loss⁽¹⁾ was \$167.2 million compared to an Adjusted EBITDA loss⁽¹⁾ of \$85.5 million in the prior year. Adjusted EBITDA loss PMPM⁽¹⁾ was \$147 compared to Adjusted EBITDA loss PMPM⁽¹⁾ of \$68 in the prior year

	Fiscal 2025 Guidance						
		Year Ended Decemb	er 31, 2025				
		Low	High				
At-risk Members		109,000	119,000				
Total Revenues (in millions)		\$1,350	\$1,500				
Medical Margin ⁽¹⁾⁽³⁾ (in millions)		\$174	\$210				
Medical Margin ⁽³⁾ PMPM		\$133	\$147				
Adjusted EBITDA ⁽³⁾ (in millions)		\$(35)	\$5				

- (1) Adjusted EBITDA, Adjusted EBITDA per member, per month ("PMPM"), medical margin, and medical margin PMPM are non-GAAP financial measures. For reconciliations of these measures to the most directly comparable GAAP measures, if applicable, and more information regarding the Company's use of non-GAAP financial measures, please see the section titled "Non-GAAP Financial Measures."
- (2) See "Key Performance Metrics" for additional information on how the Company defines "at-risk members."
- (3) The Company is not able to provide a quantitative reconciliation of guidance for Adjusted EBITDA, medical margin and medical margin PMPM to net income (loss), gross profit and gross profit PMPM, the most directly comparable GAAP measures, respectively, and has not provided forward-looking guidance for net income (loss), because of the uncertainty around certain items that may impact net income (loss), gross profit (loss) or gross profit (loss) PMPM that are not within our control or cannot be reasonably predicted without unreasonable effort. For more information regarding the non-GAAP financial measures discussed in this press release, please see "Non-GAAP Financial Measures" below.

The foregoing 2025 outlook statement represents management's current estimate as of the date of this release. Actual results may differ materially depending on a number of factors. Investors are urged to read the "Cautionary Note Regarding Forward-Looking Statements" included in this release. Management does not assume any obligation to update these estimates.

Management to Host Conference Call and Webcast on [March 27, 2025] at 4:30 PM ET

Title & Webcast P3 Health Fourth Quarter and Full Year 2024 Earnings Conference Call								
Date & Time	March 27, 2025, 4:30pm Eastern Time							
Conference Call Details Toll-Free 1-833-316-0546 (US) International 1-412-317-0692 Ask to be joined into the P3 Health Partners call								
The conference call will also be webcast live in the "Events & Presentations" section of the Investor page of the P3 website (<u>ir.p3hp.org</u>). The Company's press release will be available at <u>ir.p3hp.org</u> website in advance of the conference call. An archived recording of the webcast will be available at <u>ir.p3hp.org</u> for a period of 90 days following the conference call.								

About P3 Health Partners (NASDAQ: PIII):

P3 Health Partners Inc. is a leading population health management company committed to transforming healthcare by improving the lives of both patients and providers. Founded and led by physicians, P3 has an expansive network of more than 3,100 affiliated primary care providers across the country. Our local teams of health care professionals manage the care of thousands of patients in 27 counties across five states. P3 supports primary care providers with value-based care coordination and administrative services that improve patient outcomes and lower costs. Through partnerships with these local providers, the P3 care team creates an enhanced patient experience by navigating, coordinating, and integrating the patient's care within the healthcare system. For more information, visit www.p3hp.org and follow us on @p3healthpartners and Facebook.com/p3healthpartners.

Non-GAAP Financial Measures

In addition to the financial results prepared in accordance with accounting principles generally accepted in the U.S. ("GAAP"), this press release contains certain non-GAAP financial measures as defined by the SEC rules, including Adjusted EBITDA and Adjusted EBITDA PMPM, medical margin, and medical margin PMPM. EBITDA is defined as GAAP net income (loss) before (i) interest, (ii) income taxes and (iii) depreciation and amortization. Adjusted EBITDA is defined as EBITDA, further adjusted to exclude the effect of certain supplemental adjustments, such as (i) mark-to-market warrant gain/loss, (ii) premium deficiency reserves, (iii) equity-based compensation expense, (iv) certain transaction and other related costs and (v) certain other items that we believe are not indicative of our core operating performances. Adjusted EBITDA PMPM is defined as Adjusted EBITDA divided by the number of at-risk Medicare members each month divided by the number of months in the period. We believe these non-GAAP financial measures provide an additional tool for investors to use in evaluating ongoing operating results and trends and in comparing our financial measures with other similar companies. Medical margin represents the amount earned from capitation revenue after medical claims expenses are deducted and medical margin PMPM is defined as medical margin divided by the number of Medicare members each month divided by the number of months in the period. Medical claims expenses represent costs incurred for medical services provided to our members. As our platform grows and matures over time, we expect medical margin to increase in absolute dollars; however, medical margin PMPM may vary as the percentage of new members brought onto our platform fluctuates. New membership added to the platform is typically dilutive to medical margin PMPM. We do not consider these non-GAAP measures in isolation or as an alternative to financial measures determined in accordance with GAAP. These non-GAAP financial measures are subject to inherent limitations as they reflect the exercise of judgments by management about which expense and income are excluded or included in determining these non-GAAP financial measures. In addition, other companies may calculate non-GAAP financial measures differently or may use other measures to evaluate their performance, all of which could reduce the usefulness of our non-GAAP financial measures as tools for comparison. The tables at the end of this press release present a reconciliation of Adjusted EBITDA to net income (loss) and Adjusted EBITDA PMPM to net income (loss) PMPM, medical margin to gross profit, and medical margin PMPM to gross profit PMPM, which are the most directly comparable financial measures calculated in accordance with GAAP.

Key Performance Metrics

In addition to our GAAP and non-GAAP financial information, the Company also monitors "at-risk members" to help us evaluate our business, identify trends affecting our business, formulate business plans and make strategic decisions. At-risk membership represents the approximate number of Medicare members for whom we receive a fixed percentage of premium under capitation arrangements as of the end of a particular period.

Cautionary Note Regarding Forward-Looking Statements

This press release contains forward-looking statements within the meaning of the safe harbor provisions of the U.S. Private Securities Litigation Reform Act of 1995. We intend such forward-looking statements to be covered by the safe harbor provisions for forwardlooking statements contained in Section 27A of the Securities Act of 1933, as amended, Section 21E of the Securities Exchange Act of 1934, as amended. Words such as "anticipate," "believe," "budget," "contemplate," "continue," "could," "envision," "estimate," "expect," "guidance," "indicate," "intend," "may," "might," "plan," "possibly," "potential," "predict," "probably," "pro-forma," "project," "seek," "should," "target," or "will," or the negative or other variations thereof, and similar words or phrases or comparable terminology, are intended to identify forward-looking statements. These forward-looking statements address various matters, including the Company's future expected growth strategy and operating performance; and the Company's ability to execute on its identified strategic improvement opportunities, all of which reflect the Company's expectations based upon currently available information and data. Because such statements are based on expectations as to future financial and operating results and are not statements of fact, actual results may differ materially from those projected or estimated and you are cautioned not to place undue reliance on these forward-looking statements. These forward-looking statements are not guarantees of future performance, conditions or results, and involve a number of known and unknown risks, uncertainties, assumptions and other important factors, many of which are outside the Company's control, that could cause actual results or outcomes to differ materially from those discussed in the forward-looking statements.

Important risks and uncertainties that could cause our actual results and financial condition to differ materially from those indicated in forward-looking statements include, among others, our ability to continue as a going concern; our potential need to raise additional capital to fund our existing operations or develop and commercialize new services or expand our operations; our ability to achieve or maintain profitability; our ability to maintain compliance with our debt covenants in the future, or obtain required waivers from our lenders if future operating performance were to fall below current projections, and if there are material changes to management's assumptions, we could be required to recognize non-cash charges to operating earnings for goodwill and/or other intangible asset impairment; our ability to identify and develop successful new geographies, physician partners, payors and patients; changes in market or industry conditions, regulatory environment, competitive conditions, and receptivity to our services; our ability to fund our growth and expand our operations; changes in laws and regulations applicable to our business; our ability to maintain our relationships with health plans and other key payors; the impact of fluctuations in risk adjustments; our ability to establish and maintain effective internal controls and the impact of material weaknesses we have identified; our ability to maintain the listing of our securities on Nasdag; increased labor costs and medical expense; our ability to recruit and retain qualified team members and independent physicians; and the factors described under Part I, Item 1A. "Risk Factors" and Part II, Item 7. "Management's Discussion and Analysis

of Financial Condition and Results of Operations" in our Annual Report on Form 10-K for the year ended December 31, 2024, filed with the SEC on [March 27, 2024], and in our subsequent filings with the SEC.

All information in this press release is as of the date hereof, and we undertake no duty to update or revise this information unless required by law. You are cautioned not to place undue reliance on any forward-looking statements contained in this press release.

P3 HEALTH PARTNERS INC. and SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (in thousands, except per share amounts)

(unaudited)

	ecember 31, 2024	ecember 31, 2023
<u>ASSETS</u>		
CURRENT ASSETS:		
Cash	\$ 38,816	\$ 36,320
Restricted cash	5,286	4,614
Health plan receivable, net of allowance for credit losses of \$150	121,266	118,497
Clinic fees, insurance and other receivable	3,947	2,973
Prepaid expenses and other current assets	14,422	3,613
Assets held for sale	403	_
TOTAL CURRENT ASSETS	184,140	166,017
Property and equipment, net	5,734	8,686
Intangible assets, net	574,350	666,733
Other long-term assets	19,196	19,531
	10,100	
TOTAL ASSETS (1) \$ 783,420 \$ 860,967		
LIABILITIES, MEZZANINE EQUITY, AND STOCKHOLDERS' EQUITY		
CURRENT LIABILITIES:		
Accounts payable	\$ 8,442	\$ 8,663
Accrued expenses and other current liabilities	29,416	36,884
Accrued payroll	2,722	3,506
Health plan settlements payable	55,565	34,992
Claims payable	255,089	178,009
Premium deficiency reserve	67,368	13,670
Accrued interest	12,460	23,648
Current portion of long-term debt	65,000	_
Short-term debt	_	_
Liabilities held for sale	353	_
TOTAL CURRENT LIABILITIES	 496,415	299,372
Operating lease liability	11,339	13,622
Warrant liabilities	10,312	1,085
Contingent consideration	10,512	4,907
•	89,824	108,319
Long-term debt, net Other Long-Term Liabilities		100,319
•	 26,001	
TOTAL LIABILITIES (1)	633,891	427,305
COMMITMENTS AND CONTINGENCIES (Note 13)		
MEZZANINE EQUITY:		
Redeemable non-controlling interest	73,593	291,532
STOCKHOLDERS' EQUITY:	,	
Class A common stock, \$0.0001 par value; 800,000 shares authorized; 162,870 and 116,588 shares issued and outstanding as of December 31, 2024 and 2023, respectively	16	12
Class V common stock, \$0.0001 par value; 205,000 shares authorized; 195,957 and 196,569 shares		
issued and outstanding as of December 31, 2024 and 2023, respectively	20	20
Additional paid in capital	579,093	509,442
Accumulated deficit	(503,193)	(367,344)
TOTAL STOCKHOLDERS' EQUITY	75,936	142,130
TOTAL LIABILITIES, MEZZANINE EQUITY, AND STOCKHOLDERS' EQUITY	\$ 783,420	\$ 860,967

(1) The Company's consolidated balance sheets include the assets and liabilities of its consolidated variable interest entities ("VIEs"). As discussed in Note 20 "Variable Interest Entities," P3 LLC is itself a VIE. P3 LLC represents substantially all the assets and liabilities of the Company. As a result, the language and amounts below refer only to VIEs held at the P3 LLC level. The consolidated balance sheets include total assets that can be used only to settle obligations of P3 LLC's consolidated VIEs totaling \$9.3 million and \$8.6 million as of December 31, 2024 and 2023, respectively, and total liabilities of P3 LLC's consolidated VIEs for which creditors do not have recourse to the general credit of the Company totaled \$14.9 million and \$13.6 million as of December 31, 2024 and 2023, respectively. These VIE assets and liabilities do not include \$40.3 million and \$44.2 million of net amounts due to affiliates as of December 31, 2024 and 2023, respectively, as these are eliminated in consolidation and not presented within the consolidated balance sheets.

P3 HEALTH PARTNERS INC. and SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS (in thousands, except per share amounts) (unaudited)

	Thr	Three Months Ended December 31,		Year Ended D	Dece	cember 31,	
		2024		2023	2024		2023
OPERATING REVENUE:							
Capitated revenue	\$	367,456	\$	342,836	\$ 1,483,602	\$	1,252,309
Other patient service revenue		3,230		4,025	16,853		14,066
TOTAL OPERATING REVENUE		370,686		346,861	1,500,455		1,266,375
OPERATING EXPENSE:							
Medical expense		410,224		367,679	1,559,372		1,234,740
Premium deficiency reserve		37,927		(3,344)	53,698		(12,705)
Corporate, general and administrative expense		31,366		24,431	112,596		122,362
Sales and marketing expense		461		721	1,331		3,233
Depreciation and amortization		21,153		21,634	86,058		86,675
Impairment of Assets Held for Sale		8,058		_	8,058		_
TOTAL OPERATING EXPENSE		509,189		411,121	1,821,113		1,434,305
OPERATING LOSS		(138,503)		(64,260)	(320,658)		(167,930)
OTHER INCOME (EXPENSE):							
Interest expense, net		(6,834)		(4,046)	(22,173)		(15,985)
Mark-to-market of stock warrants		7,488		760	22,114		433
Other		384		206	1,457		(249)
Gain on asset sale, net		13,269		_	13,269		_
TOTAL OTHER (EXPENSE) INCOME		14,307		(3,080)	14,667		(15,801)
LOSS BEFORE INCOME TAXES		(124,196)		(67,340)	(305,991)		(183,731)
PROVISION FOR INCOME TAXES		(4,952)		(1,767)	(4,387)		(2,695)
NET LOSS		(129,148)		(69,107)	(310,378)		(186,426)
LESS: NET LOSS ATTRIBUTABLE TO REDEEMABLE NON-		(70,531)		(43,645)	(174,529)		(128,653)
NET LOSS ATTRIBUTABLE TO CONTROLLING INTEREST	\$	(58,617)	\$	(25,462)	\$ (135,849)	\$	(57,773)
NET LOCO DED CHADE (Note 40):							
NET LOSS PER SHARE (Note 16): Basic		(0.36)		(0.22)	(0.94)		(0.61)
Diluted		(0.36)		(0.22)	(1.08)		(0.63)
Diluted		(0.30)		(0.22)	(1.00)		(0.03)
WEIGHTED AVERAGE COMMON SHARES OUTSTANDING (Note 16):							
Basic		162,634		115,303	145,175		94,889
Diluted		162,634		115,303	146,998		294,590

P3 HEALTH PARTNERS INC. and SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands) (unaudited)

	Year Ended December 31,				
		2024		2023	
CASH FLOWS FROM OPERATING ACTIVITIES:					
Net loss	\$	(310,378)	\$	(186,426)	
Adjustments to reconcile net loss to net cash used in operating activities:					
Depreciation and amortization		86,058		86,675	
Equity-based compensation		5,752		5,979	
Amortization of original issue discount and debt issuance costs		87		472	
Accretion of contingent consideration		_		113	
Gain on write off of contingent consideration		(4,907)		_	
Gain on asset sale		(13,269)		_	
Impairment of assets held for sale		8,058		_	
Mark-to-market adjustment of stock warrants		(22,114)		(433)	
Premium deficiency reserve		53,698		(12,705)	
Changes in operating assets and liabilities:					
Health plan receivable		(2,769)		(46,555)	
Clinic fees, insurance, and other receivable		(990)		4,560	
Prepaid expenses and other current assets		(10,834)		(1,243)	
Other long-term assets		(43)		(58)	
Accounts payable, accrued expenses, and other current liabilities		(8,101)		15,988	
Accrued payroll		(784)		282	
Health plan settlements payable		20,573		21,384	
Claims payable		77,080		26,802	
Accrued interest		7,895		9,587	
Other long-term liabilities		5,897		_	
Deferred income taxes		(1,090)		_	
Operating lease liability		53		(450)	
Net cash used in operating activities		(110,128)		(76,028)	
CASH FLOWS FROM INVESTING ACTIVITIES:					
Purchases of property and equipment		_		(1,827)	
Proceeds from asset sale		14,525		_	
Net cash provided by (used in) investing activities		14,525		(1,827)	
CASH FLOWS FROM FINANCING ACTIVITIES:				,	
Proceeds from long-term debt, net of original issue discount		88,057		14,101	
Payment of debt issuance costs		(103)		(173)	
Proceeds from liability-classified warrants and private placement offering, net of		,		,	
offering costs paid		40,496		86,595	
Proceeds from at-the-market sales, net of offering costs paid		33		_	
Deferred offering costs paid		(507)		(175)	
Payment of tax withholdings upon settlement of restricted stock unit awards		(103)		(16)	
Repayment of short-term and long-term debt		(30,973)		_	
Proceeds from short-term debt		1,871		_	
Net cash provided by financing activities		98,771		100,332	
Net change in cash and restricted cash		3,168		22,477	
Cash and restricted cash, beginning of year		40,934		18,457	
Cash and restricted cash, end of year	\$	44,102	\$	40,934	

P3 HEALTH PARTNERS INC. and SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (CONTINUED) (in thousands)

	Year Ended December 31,				
		2024		2023	
Supplemental disclosures of cash flow information:					
Cash paid for interest	\$	14,191	\$	5,813	
Cash paid for income taxes	\$	5,477	\$	567	
Supplemental disclosures of non-cash investing and financing information:					
Operating lease liabilities arising from obtaining new right-of-use assets	\$	617	\$	7,222	
Operating lease liabilities and right-of-use assets reduced due to lease modification or termination	\$	(92)	\$	_	
Increase in accrued expenses related to debt issuance costs and original issue discount	\$	307	\$	212	
Increase in accounts payable related to private placement offering costs	\$	686	\$	12	
Increase in accounts payable related to at-the-market offering costs	\$	_	\$	19	
Increase in accrued expenses related to at-the-market offering costs	\$	_	\$	206	
Increase in other receivable related to at-the-market sales proceeds	\$	_	\$	33	
Restricted stock unit awards issued in satisfaction of executive transaction bonuses	\$	_	\$	5,000	
Remeasurement adjustment to redeemable noncontrolling interest resulting from ownership changes	\$	(22,831)	\$	(117,860)	
Fair value adjustment to redeemable noncontrolling interest	\$	(20,579)	\$	20,579	
Warrants issued in connection with new debt	\$	12,127	\$	_	
Reconciliation of cash and restricted cash:					
Cash	\$	38,816	\$	36,320	
Restricted cash		5,286		4,614	
Total cash and restricted cash	\$	44,102	\$	40,934	

RECONCILIATION OF NET LOSS TO ADJUSTED EBITDA LOSS (in thousands, except PMPM) (unaudited)

	Th	Three Months Ended December 31,			Year Ended December 31,				
		2024		2023		2024		2023	
Net loss	\$	(129,148)	\$	(69,107)	\$	(310,378)	\$	(186,426)	
Interest expense, net		6,834		4,046		22,173		15,985	
Depreciation and amortization		21,153		21,634		86,058		86,675	
Income tax (benefit) provision		4,952		1,767		4,387		2,695	
Mark-to-market of stock warrants		(7,488)		(760)		(22,114)		(433)	
Premium deficiency reserve		37,927		(3,344)		53,698		(12,705)	
Equity-based compensation		721		1,720		5,752		5,979	
Other ⁽¹⁾		(2,533)		(212)		(6,775)		2,656	
Transaction and other related costs ⁽²⁾		_		_		_		70	
Adjusted EBITDA loss	\$	(67,582)	\$	(44,256)	\$	(167,199)	\$	(85,504)	
Adjusted EBITDA loss PMPM	\$	(175)	\$	(138)	\$	(147)	\$	(68)	

⁽¹⁾ Other during the year ended December 31, 2024 consisted of (i) interest income, (ii) gain recognized upon the settlement and writeoff of contingent consideration related to an acquisition completed in a prior year and (iii) gain recognized on asset sale partially
offset by (iv) severance and related expense in connection with our chief executive officer transition (v) loss on impairment on
assets held for sale, and (vi) valuation allowance on our notes receivable. Other during the year ended December 31, 2023
consisted of (i) interest income offset by (ii) cybersecurity incident loss, (iii) restructuring and other charges, including severance
and benefits paid to employees pursuant to workforce reduction plans, (iv) the disposition of our Pahrump operations, (v) expenses
for third-party consultants to assist us with the development, implementation, and documentation of new and enhanced internal
controls and processes for compliance with Sarbanes-Oxley Section 404(b), (vi) a legal settlement outside of the ordinary course of
business, and (vii) valuation allowance on our notes receivable.

⁽²⁾ Transaction and other related costs during the year ended December 31, 2023 consisted of legal fees incurred related to acquisition-related litigation.

MEDICAL MARGIN (in thousands, except PMPM) (unaudited)

	Т	Three Months Ended December 31,					Year Ended December 31,				
		2024		2023		2024		2023			
Capitated revenue	\$	367,456	\$	342,836	\$	1,483,602	\$	1,252,309			
Less: medical claims expense		(360,178)		(333,761)		(1,398,143)		(1,117,258)			
Medical margin	\$	7,278	\$	9,075	\$	85,459	\$	135,051			
Medical margin PMPM	\$	19	\$	28	\$	75	\$	108			

RECONCILIATION OF GROSS PROFIT (LOSS) TO MEDICAL MARGIN (in thousands)

	Three Months Ended December 31,			Year Ended December 31,				
		2024		2023	2024		2023	
Gross profit (loss)	\$	(39,538)	\$	(20,818)	\$ (58,917)	\$	31,635	
Other patient service revenue		(3,230)		(4,025)	(16,853)		(14,066)	
Other medical expense		50,046		33,918	161,229		117,482	
Medical margin	\$	7,278	\$	9,075	\$ 85,459	\$	135,051	

RECONCILIATION OF TOTAL OPERATING EXPENSE TO ADJUSTED OPERATING EXPENSE (in thousands) (unaudited)

	Th	Three Months Ended December 31,			Year Ended December 31,				
		2024		2023	2024		2023		
Total operating expense	\$	509,189	\$	411,121	\$ 1,821,113	\$	1,434,305		
Medical expense		(410,224)		(367,679)	(1,559,372)		(1,234,740)		
Depreciation and amortization		(21,153)		(21,634)	(86,058)		(86,675)		
Premium deficiency reserve		(37,927)		3,344	(53,698)		12,705		
Equity-based compensation		(721)		(1,720)	(5,752)		(5,979)		
Other		2,533		212	6,775		(2,656)		
Transaction and other related costs		_		_	_		(70)		
Adjusted operating expense	\$	41,697	\$	23,644	\$ 123,008	\$	116,890		

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Source: P3 Health Partners Inc.