

(IInaudited)

BBSI Announces First Quarter 2006 Operating Results and Financial Guidance for 2Q06

VANCOUVER, Wash.--(BUSINESS WIRE)--April 26, 2006--Barrett Business Services, Inc. (Nasdaq:BBSI) reported today net income of \$1,357,000 for the first quarter ended March 31, 2006, an improvement of \$426,000 or 45.8% over net income of \$931,000 for the first quarter of 2005. Diluted earnings per share for the 2006 first quarter were \$.12, as compared to diluted earnings per share of \$.10 for the same quarter a year ago. Net revenues for the first quarter ended March 31, 2006 totaled

\$58.3 million, an increase of approximately \$9.1 million or 18.5% over

the \$49.2 million for the same quarter in 2005.

	(Unaudited) First Quarter Ended		
(\$ in thousands, except per share amounts)			
	March 31,		
Results of Operations	2006	2005	
Revenues:			
Staffing services	\$ 26,661 \$	28,542	
Professional employer service fees	31,624	20,702	
Total revenues	58,285	49,244	
Cost of revenues:			
Direct payroll costs	19,851	21,017	

Payroll taxes and benefits		22,837		15,697
Workers' compensation		6,554		5,406
	-			
Total cost of revenues		49,242		42,120
	-			
Gross margin		9,043		7,124
Selling, general and administrative expenses		7,220		5,470
Depreciation and amortization		301		236
	-			
Income from operations		1,522		1,418
Other income, net		632		108
	_			
Income before taxes		2,154		1,526
Provision for income taxes		797		595
	-			
Net income	\$	1 , 357	\$	931
	=		==	
Basic earnings per share	\$.12	\$.11
	=		==	
Weighted average basic shares outstanding		11,076		8,645
	=		==	
Diluted earnings per share	\$.12	\$.10
	=		==	
Weighted average diluted shares outstanding		11,661		9,352
	=		=:	

We report our PEO revenues on a net basis because we are not the primary obligor for the services provided by our PEO clients to their customers. The gross revenues and cost of revenues information below, although not in accordance with generally accepted accounting principles ("GAAP"), is presented for comparison purposes and because management believes such information is more informative as to the level of the Company's business activity and more useful in managing

its operations.

		(Unaudited) First Quarter		
(in thousands)		March 31,		
	-		2005	
Revenues:				
Staffing services	\$	26,661	\$ 28,542	
Professional employer services	-		128,551	
Total revenues	-	235,335	157,093	
Cost of revenues:				
Direct payroll costs		195 , 965	127,397	
Payroll taxes and benefits		22,837	15 , 697	
Workers' compensation		7,490	6 , 875	
Total cost of revenues	-		149 , 969	
Gross margin			\$7,124	
Gross revenues of \$235.3 million for the 2006 first	quart	er rose		
49.8% over the comparable 2005 period.				
A reconciliation of non-GAAP gross revenues to ne	et rev	enues is a	аs	
follows:				
For the first quarters ended March 31, 2006 an	d 200	05 (in th	ousands):	
(Unaudited)				
Three Months Ended M	larch	31,		

Gross Revenue

Net Revenue

(in thous- Reporting Method Reclassification Reporting Method

ands)							
	2006	2005	2006	2005	2006	2005	
Revenues:							
Staffing							
services	\$ 26,661	\$ 28,542	\$ -	\$ -	\$26,661	\$28,542	
Profes-							
sional							
employer							
services	208,674	128,551	(177,050)	(107,849)	31,624	20,702	
m - + -]							
Total							
rev-	6005 005	61 F7 000		¢ (107 040)			
enues	\$230 , 330	\$157 , 093	\$(177,050)	\$(107,849)	\$38,283	\$49 , 244	
Cost of							
	\$226 292	\$149 969	\$(177 , 050)	\$(107 849)	\$49 242	\$42 120	
icventeb.							
The follow:	ing summar	izes the u	naudited co:	nsolidated	balance s	heets at	
March 31, 2	2006 and D	ecember 31	, 2005.				
			(Unaudited)				
				March	31, Dec	ember 31,	
(in thousa	nds)			200	6	2005	
	As	sets					
Current as	sets:						
Cash and	cash equi	valents		\$ 59	, 357 \$	61,361	
Marketab	le securit	ies		3	,664	3,548	
Trade ac	counts rec	eivable, n	et	29	, 353	26,328	
Prepaid (expenses a	nd other		4	, 755	2,514	
Deferred	income ta	xes		6	, 175	5,864	

Workers' compensation receivables for				
insured claims		242		242
Total current assets	-	103,546		99 , 857
Marketable securities		399		396
Goodwill, net				22 , 516
Intangibles, net		96		5
Property, equipment and software, net		13,538		
Restricted marketable securities and workers	,	10,000		10,011
compensation deposits		2 133		2,041
Deferred income taxes		141		341
Other assets		3,034		1,528
Workers' compensation receivables for insure	d	0,001		1,020
claims	0.	4,496		4,546
	_			
	\$	153,919	Ś	144,301
Liabilities and Stockholders' Equity				
Current liabilities:	=		: =:	
Current liabilities: Accounts payable	= \$: =:	
Current liabilities:	= \$	1,809	: =: ڊ	1 , 366
Current liabilities: Accounts payable Accrued payroll, payroll taxes and related	= \$		\$	1 , 366
Current liabilities: Accounts payable Accrued payroll, payroll taxes and related benefits	= \$	1,809 33,733	\$	1,366 28,650
Current liabilities: Accounts payable Accrued payroll, payroll taxes and related benefits Other accrued liabilities	= \$	1,809 33,733 3,559	\$	1,366 28,650 360
Current liabilities: Accounts payable Accrued payroll, payroll taxes and related benefits Other accrued liabilities Workers' compensation claims liabilities	= \$	1,809 33,733 3,559	\$	1,366 28,650 360
Current liabilities: Accounts payable Accrued payroll, payroll taxes and related benefits Other accrued liabilities Workers' compensation claims liabilities Workers' compensation claims liabilities f	= \$	1,809 33,733 3,559 5,399	\$	1,366 28,650 360 5,729
Current liabilities: Accounts payable Accrued payroll, payroll taxes and related benefits Other accrued liabilities Workers' compensation claims liabilities Workers' compensation claims liabilities f insured claims	= \$	1,809 33,733 3,559 5,399 242	; <u>-</u> ; Ş	1,366 28,650 360 5,729 242
Current liabilities: Accounts payable Accrued payroll, payroll taxes and related benefits Other accrued liabilities Workers' compensation claims liabilities Workers' compensation claims liabilities f insured claims Safety incentives liability	= \$	1,809 33,733 3,559 5,399 242 7,516	; <u>-</u> :	1,366 28,650 360 5,729 242 7,687
Current liabilities: Accounts payable Accrued payroll, payroll taxes and related benefits Other accrued liabilities Workers' compensation claims liabilities Workers' compensation claims liabilities f insured claims Safety incentives liability	= \$	1,809 33,733 3,559 5,399 242 7,516 148	\$ \$	1,366 28,650 360 5,729 242 7,687 348
Current liabilities: Accounts payable Accrued payroll, payroll taxes and related benefits Other accrued liabilities Workers' compensation claims liabilities Workers' compensation claims liabilities f insured claims Safety incentives liability Current portion of long-term debt	= \$	1,809 33,733 3,559 5,399 242 7,516 148	\$ \$	1,366 28,650 360 5,729 242 7,687 348 44,382

Long-term workers' compensation claims				
liabilities		8,114		8,532
Long-term workers' compensation liabilities				
for insured claims		2,816		2,866
Deferred gain on sale and leaseback		884		914
Stockholders' equity		87,860		85,850
	-			
	\$	153 , 919	\$	144,301
	=	==========	=:	

Outlook for Second Quarter 2006

The Company also disclosed today limited financial guidance with respect to its operating results for the second guarter ending June 30, 2006. The Company expects gross revenues for the second guarter of 2006 to range from \$250 million to \$255 million, an increase of approximately 37.5% over the second quarter of 2005, and anticipates diluted earnings per share for the second quarter of 2006 to range from \$.33 to \$.35 per share. Management expectations for diluted earnings per share for the second quarter of 2006 equate to increases over the second quarter of 2005 of approximately 36.9% in net income and approximately 9.7% in diluted earnings per share. The percentage increase in expected net income for the 2006 second guarter exceeds the percentage increase in expected diluted earnings per share due to the dilutive effect of the July 2005 follow-on equity offering. A reconciliation of estimated gross revenues to estimated GAAP net revenues for the second guarter of 2006 is not included because PEO revenues and cost of PEO revenues for the period are not reasonably estimable.

On April 27, 2006 at 9:00 a.m. Pacific Time, William W. Sherertz

and Michael D. Mulholland will host an investor telephone conference call to discuss first quarter 2006 operating results. To participate in the call, dial 877-356-3717. The call identification number is 8171396. The conference call will also be webcast live at www.barrettbusiness.com. To access the webcast, click on the Investor Relations section of the Web site and select Webcast. A replay of the call will be available beginning April 27, 2006 at 12:00 p.m. and ending May 3, 2006. To listen to the recording, dial 800-642-1687 and enter conference identification code 8171396.

BBSI provides human resource management solutions to large and small companies throughout many regions of the United States. Statements in this release about future events or performance, including earnings expectations for the second guarter of 2006, are forward-looking statements, which involve known and unknown risks, uncertainties and other factors that may cause the actual results of the Company to be materially different from any future results expressed or implied by such forward-looking statements. Factors that could affect future results include economic conditions in the Company's service areas, the effect of changes in the Company's mix of services on gross margin, the Company's ability to successfully integrate acquired businesses with its existing operations, future workers' compensation claims experience, the effect of changes in the workers' compensation regulatory environment in one or more of our primary markets, collectibility of accounts receivable, and the use of net proceeds of approximately \$33 million and other effects of the Company's recent follow-on equity offering, among others. Other important factors that may affect the Company's future prospects are

described in the Company's 2005 Annual Report on Form 10-K. Although forward-looking statements help to provide complete information about the Company, readers should keep in mind that forward-looking statements may be less reliable than historical information. The Company undertakes no obligation to update or revise forward-looking statements in this release to reflect events or changes in circumstances that occur after the date of this release. CONTACT: Barrett Business Services, Inc. William W. Sherertz, 360-828-0700

SOURCE: Barrett Business Services, Inc.