

## BBSI Announces Fourth Quarter 2005 Operating Results and Financial Guidance for 1Q06

PORTLAND, Ore., Feb 09, 2006 (BUSINESS WIRE) -- Barrett Business Services, Inc. (Nasdaq: BBSI) reported

today net income of \$4.3 million for the fourth quarter ended December

31, 2005, an improvement of approximately \$1.8 million or 72% over net

income of \$2.5 million for the fourth quarter of 2004. Diluted

earnings per share for the 2005 fourth quarter were \$.37, as compared

to diluted earnings per share of \$.27 for the same quarter a year ago.

For 2005, diluted earnings per share were \$1.21, as compared to \$.79

for 2004.

Net revenues for the fourth quarter ended December 31, 2005

totaled \$58.0 million, an increase of approximately \$6.0 million or

11.5% over the \$52.0 million for the same quarter in 2004. For 2005,

net revenues were \$231.4 million, an increase of approximately \$36.4

million or 18.7% over 2004.

(Unaudited)	(Unaudited)	)					
	Fc	ourth Quar	ter Ended	Year	Year Ended		
		Decembe	er 31,	Decemb	December 31,		
Results of Oper	 rations	2005	2004	2005	2004		
(in thousands, exce	ept per share	amounts)					
Revenues:							
Staffing services	s \$	29,251	\$ 32,317	\$130,098	\$123 <b>,</b> 514		

Professional employer

service fees	_	28,712	_	19,651		101,291	_	71,447
Total revenues		57 <b>,</b> 963		51,968	2	231,389	1	94,961
Cost of revenues:	-		_		-		-	
Direct payroll costs		21,864		23,883		97,006		91,190
Payroll taxes and benefits		16,238		11,988		63,889		45,544
Workers' compensation		6,302		6,234		24,667		23,071
Total cost of revenues	-	44,404	-	42,105	-	185,562	-	59,805
Gross margin	-	13 <b>,</b> 559	-	9,863	-	45 <b>,</b> 827	-	35 <b>,</b> 156
Selling, general and								
administrative expenses		7,043		5 <b>,</b> 756		25,670		22,330
Depreciation and amortization		282		256		974		1,008
	-		_		-		-	
Income from operations		6,234		3,851		19,183		11,818
Other income (expense), net		519		300		747		432
	-		-		-		-	
Income before taxes		6 <b>,</b> 753		4,151		19,930		12,250
Provision for income taxes		2,439		1,674		7,440		4,879
	-		-		-		-	
Net income	\$	4,314	\$	2,477	\$	12,490	\$	7,371
Basic earnings per share		.39						
Weighted average basic shares								
outstanding		11,018						
Diluted earnings per share	\$					1.21		

11,739	9,287	10,343	9,289

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shares outstanding

The Company changed its reporting of PEO revenues from a gross basis to a net basis in 2002. The gross revenues and cost of revenues information below, although not in accordance with generally accepted accounting principles ("GAAP"), is presented for comparison purposes and because management believes such information is more informative as to the level of the Company's business activity and more useful in managing its operations.

\_\_\_\_\_

(Unaudited)	Unaudited)			
	Fourth Quarter Ended Year Ende	d		
(in thousands)	December 31, December 31	December 31,		
	2005 2004 2005 20	04		
Revenues:				
Staffing services	\$ 29,251 \$ 32,317 \$ 130,098 \$ 123,	514		
Professional employer				
services	183,843 119,871 635,743 419,	010		
Total revenues	213,094 152,188 765,841 542,	524		
Cost of revenues:				
Direct payroll costs	175,924 122,697 625,242 434,	034		
Payroll taxes and				
benefits	16,237 11,988 63,888 45,	544		
Workers' compensation	7,374 7,640 30,884 27,	790		
Total cost of revenue	s 199,535 142,325 720,014 507,	368		
Gross margin	\$ 13,559 \$ 9,863 \$ 45,827 \$ 35,	156		

Gross revenues of \$213.1 million for the 2005 fourth quarter rose

40.0% over the comparable 2004 period. For 2005, gross revenues of

\$765.8 million increased 41.2% over 2004.

A reconciliation of non-GAAP gross revenues to net revenues is as

follows:

For the fourth quarters ended December 31, 2005 and 2004 (in

## thousands):

Gross Revenue	e	Net Revenue							
(in thousands	s) Report	) Reporting Method Recla			Reporting Method				
	2005	2004	2005	2004	2005	2004			
Revenues:									
Staffing									
services	\$ 29,251	\$ 32,317	\$ <del>-</del>	\$ <b>-</b>	\$29 <b>,</b> 251	\$32,317			
Professional	1								
services	183,843	119,871	(155,131)	(100,220)	28,712	19,651			
Total									
revenues	\$213,094	\$152 <b>,</b> 188	\$(155,131)	\$(100,220)	\$57 <b>,</b> 963	\$51,968			
Cost of									
revenues:	\$199 <b>,</b> 535	\$142 <b>,</b> 325	\$(155 <b>,</b> 131)	\$(100,220)	\$44,404	\$42,105			

## For the years ended December 31, 2005 and 2004 (in thousands):

Gross Revenue			Net Re	venue		
(in thousands)	Reporting I	Method	Reclassific	ation	Reporting N	lethod
	2005	2004	2005	2004	2005	2004

Staffing					
services	\$130,098	\$123,514	\$-	\$- \$130,098	\$123 <b>,</b> 514
Professional					
services	635 <b>,</b> 743	419,010	(534,452)	(347,563) 101,291	71,447
Total					
revenues	\$765 <b>,</b> 841	\$542 <b>,</b> 524	\$(534,452)\$	5(347,563)\$231,389	\$194,961
Cost of					
revenues:	\$720,014	\$507 <b>,</b> 368	\$(534,452)\$	\$(347,563)\$185,562	\$159 <b>,</b> 805

William W. Sherertz, President and Chief Executive Officer,

commented that: "We are pleased with our 72% increase in net income

for the fourth quarter of 2005 as compared to the same quarter a year

ago and with the continuing growth of our customer base throughout all

operating regions."

The following summarizes the unaudited consolidated balance sheets at December 31, 2005 and December 31, 2004.

(Unaudited)

(in thousands)	Dece	ember 31, 2005	mber 31, 2004
(In chousands)		2005	2001
Assets			
Current assets:			
Cash and cash equivalents	\$	61,361	\$ 12,153
Marketable securities		3,548	4,630
Trade accounts receivable, net		26,328	23,840
Prepaid expenses and other		2,514	1,364
Deferred income taxes		5,864	4,100
Workers' compensation receivables for			

insured claims				213
Total current assets	-			46,300
Marketable securities		396		_
Goodwill, net		22,516		22,516
Intangibles, net		5		25
Property, equipment and software, net		13,071		4,301
Restricted marketable securities and				
workers'				
compensation deposits		2,041		1,702
Deferred income taxes		341		582
Other assets		1,528		401
Workers' compensation receivables for				
insured claims		4,546		4,158
	_			
	\$	144,301	\$	79 <b>,</b> 985
	-		·	
Liabilities and Stockholders' Equity	-			
	_			
Current liabilities:	- ¢			
Current liabilities: Current portion of long-term debt	- \$	348	Ş	348
Current liabilities: Current portion of long-term debt Accounts payable			Ş	
Current liabilities: Current portion of long-term debt Accounts payable Accrued payroll, payroll taxes and related		348 1,366	Ş	348 994
Current liabilities: Current portion of long-term debt Accounts payable Accrued payroll, payroll taxes and related benefits		348 1,366 28,650	Ş	348 994 17,427
Current liabilities: Current portion of long-term debt Accounts payable Accrued payroll, payroll taxes and related benefits Workers' compensation claims liabilities		348 1,366 28,650	Ş	348 994
Current liabilities: Current portion of long-term debt Accounts payable Accrued payroll, payroll taxes and related benefits Workers' compensation claims liabilities Workers' compensation claims liabilities		348 1,366 28,650 5,729	Ş	348 994 17,427 4,946
Current liabilities: Current portion of long-term debt Accounts payable Accrued payroll, payroll taxes and related benefits Workers' compensation claims liabilities Workers' compensation claims liabilities for insured claims		348 1,366 28,650 5,729 242	Ş	348 994 17,427 4,946 213
Current liabilities: Current portion of long-term debt Accounts payable Accrued payroll, payroll taxes and related benefits Workers' compensation claims liabilities Workers' compensation claims liabilities for insured claims Safety incentives liabilities		348 1,366 28,650 5,729 242 7,687	Ş	348 994 17,427 4,946 213 4,807
Current liabilities: Current portion of long-term debt Accounts payable Accrued payroll, payroll taxes and related benefits Workers' compensation claims liabilities Workers' compensation claims liabilities for insured claims		348 1,366 28,650 5,729 242 7,687	Ş	348 994 17,427 4,946 213
Current liabilities: Current portion of long-term debt Accounts payable Accrued payroll, payroll taxes and related benefits Workers' compensation claims liabilities Workers' compensation claims liabilities for insured claims Safety incentives liabilities Other accrued liabilities		348 1,366 28,650 5,729 242 7,687 360	\$	348 994 17,427 4,946 213 4,807 414
<pre>Current liabilities: Current portion of long-term debt Accounts payable Accrued payroll, payroll taxes and related benefits Workers' compensation claims liabilities Workers' compensation claims liabilities for insured claims Safety incentives liabilities Other accrued liabilities Total current liabilities</pre>		348 1,366 28,650 5,729 242 7,687 360 44,382	Ş	348 994 17,427 4,946 213 4,807 414 29,149
Current liabilities: Current portion of long-term debt Accounts payable Accrued payroll, payroll taxes and related benefits Workers' compensation claims liabilities Workers' compensation claims liabilities for insured claims Safety incentives liabilities Other accrued liabilities		348 1,366 28,650 5,729 242 7,687 360	Ş	348 994 17,427 4,946 213 4,807 414 29,149

	\$ 144,301	\$ 79 <b>,</b> 985
Stockholders' equity	85 <b>,</b> 850	38 <b>,</b> 753
Deferred gain on sale and leaseback	914	1,036
for insured claims	2,866	2,533
Long-term workers' compensation liabilities		
liabilities	8,532	6,465
Long-term workers' compensation claims		

## Outlook for First Quarter 2006

The Company also disclosed today limited financial guidance with respect to its operating results for the first quarter ending March 31, 2006. The Company expects gross revenues for the first quarter of 2006 to range from \$232 million to \$234 million, an increase of approximately 48% over the first quarter of 2005, and anticipates diluted earnings per share for the first quarter of 2006 to range from \$.10 to \$.12 per share. This range of expected earnings per share equates to an approximate increase in net income of 39% over the first quarter of 2005. A reconciliation of estimated gross revenues to estimated GAAP net revenues for the first quarter of 2006 is not included because PEO revenues and cost of PEO revenues for the period are not reasonably estimable.

On February 10, 2006 at 9:00 a.m. Pacific Time, William W. Sherertz and Michael D. Mulholland will host an investor telephone conference call to discuss fourth quarter 2005 operating results. To participate in the call, dial 877-356-3717. The call identification number is 4797340. The conference call will also be webcast live at www.barrettbusiness.com. To access the webcast, click on the investor relations section of the Web site and select webcasts. A replay of the conference call will be available beginning at 11:00 a.m. PT on Friday, February 10, 2006 and ending on February 17, 2006. The access telephone number for the replay is 800-642-1687 and the access code is 4797340.

BBSI provides human resource management solutions to large and small companies throughout many regions of the United States. Statements in this release about future events or performance, including earnings expectations for the first guarter of 2006, are forward-looking statements, which involve known and unknown risks, uncertainties and other factors that may cause the actual results of the Company to be materially different from any future results expressed or implied by such forward-looking statements. Factors that could affect future results include economic conditions in the Company's service areas, the effect of changes in the Company's mix of services on gross margin, the Company's ability to successfully integrate acquired businesses with its existing operations, future workers' compensation claims experience, the effect of changes in the workers' compensation regulatory environment in one or more of our primary markets, collectibility of accounts receivable, and the use of net proceeds of approximately \$33.1 million and other effects of the Company's recent follow-on equity offering, among others. Other important factors that may affect the Company's future prospects are described in the Company's 2004 Annual Report on Form 10-K. Although forward-looking statements help to provide complete information about the Company, readers should keep in mind that forward-looking statements may be less reliable than historical information. The

Company undertakes no obligation to update or revise forward-looking statements in this release to reflect events or changes in circumstances that occur after the date of this release. SOURCE: BBSI

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William W. Sherertz, 503-220-0988