

April 9, 2008



# **MAXIMUS Wins Rebid for California Medicaid Program**

RESTON, Va.--(BUSINESS WIRE)--

MAXIMUS (NYSE:MMS), a leading provider of government services, announced today that the California Department of Health Care Services has awarded the Company a three-year and nine month, \$208.4 million contract to continue to provide enrollment broker services for the California Medi-Cal population as part of the Health Care Options (HCO) Program. The contract also contains three-one year options to extend contract operations through 2015 and, if exercised, bring the total contract value to \$411 million. MAXIMUS has served as California's enrollment broker for its Medi-Cal program since October 1996.

Under the contract, MAXIMUS will serve as the enrollment broker, providing services to more than four million Medi-Cal beneficiaries in California. The contract's operational components include providing call center services in 14 languages, enrollment/disenrollment processing, as well as materials development in 12 languages to facilitate outreach and education throughout California. The effort also includes the deployment of a new Health Plan Enrollment System in support of the operational program.

Richard Montoni, Chief Executive Officer of MAXIMUS noted, "This important rebid demonstrates our ability to provide efficient and cost effective operations for the State of California's essential Medi-Cal program through our industry-leading expertise and technology. Over the past 12 years, MAXIMUS has assisted more than 13 million Medicaid beneficiaries in making informed decisions regarding their managed care choices. This award affirms our position as the nation's premier administrator for government health program operations such as Medicaid and SCHIP enrollment broker services."

## **About California's Medi-Cal Program**

The California HCO Program was created in response to various State and federal mandates requiring either the State, or an entity under contract with the State, to provide Medi-Cal beneficiaries, residing in certain Medi-Cal managed care service areas, with full and objective information about the health care options available to them. The State, or its Contractor, was also required to process enrollment and disenrollment transactions for the managed care health plans in these service areas.

Medi-Cal enrollment is expected to increase as California's population continues to grow and as additional counties convert to the Medi-Cal managed Care Program. Enrollment of beneficiaries into the Medi-Cal Managed Care Program improves access to care and ensures quality health care and better health outcomes.

## **About MAXIMUS**

MAXIMUS is a leading provider of program management, consulting and information technology solutions primarily to government clients. The Company has more than 6,000

employees located in more than 220 offices in the United States, Canada and Australia. MAXIMUS is included in the Russell 2000 Index and the S&P SmallCap 600 Index.

Statements that are not historical facts, including statements about the Company's confidence and strategies and the Company's expectations about revenues, results of operations, profitability, future contracts, market opportunities, market demand or acceptance of the Company's products are forward-looking statements that involve risks and uncertainties. These uncertainties could cause the Company's actual results to differ materially from those indicated by such forward-looking statements and include reliance on government clients; risks associated with government contracting; risks involved in managing government projects; legislative changes and political developments; opposition from government unions; challenges resulting from growth; adverse publicity; and legal, economic, and other risks detailed in Exhibit 99.1 to the Company's most recent Quarterly Report filed with the Securities and Exchange Commission, found on [www.maximus.com](http://www.maximus.com).

Source: MAXIMUS