

PJT Partners



PJT Partners Inc.

June 22, 2017

JMP FINANCIAL SERVICES AND
REAL ESTATE CONFERENCE

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Forward-Looking Statements

This presentation may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements include certain information concerning future results of operations, business strategies, financing plans, competitive position, potential growth opportunities, potential operating performance improvements, benefits resulting from the separation of PJT Partners from The Blackstone Group L.P. ("Blackstone"), the effects of competition and the effects of future legislation or regulations. Forward-looking statements include all statements that are not historical facts and can be identified by the use of forward-looking terminology such as the words "believe," "expect," "plan," "intend," "anticipate," "estimate," "predict," "potential," "continue," "may," "might," "should," "could" or the negative of these terms or similar expressions.

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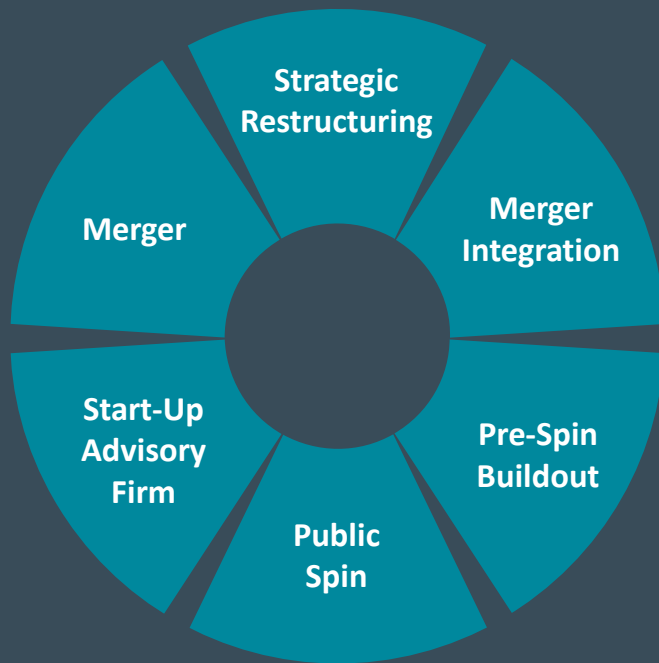
Presentation of Information

All facts, metrics and other information provided herein are presented as of March 31, 2017 unless otherwise stated.

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How We Got Our Start

This was a...



...and it all happened at once

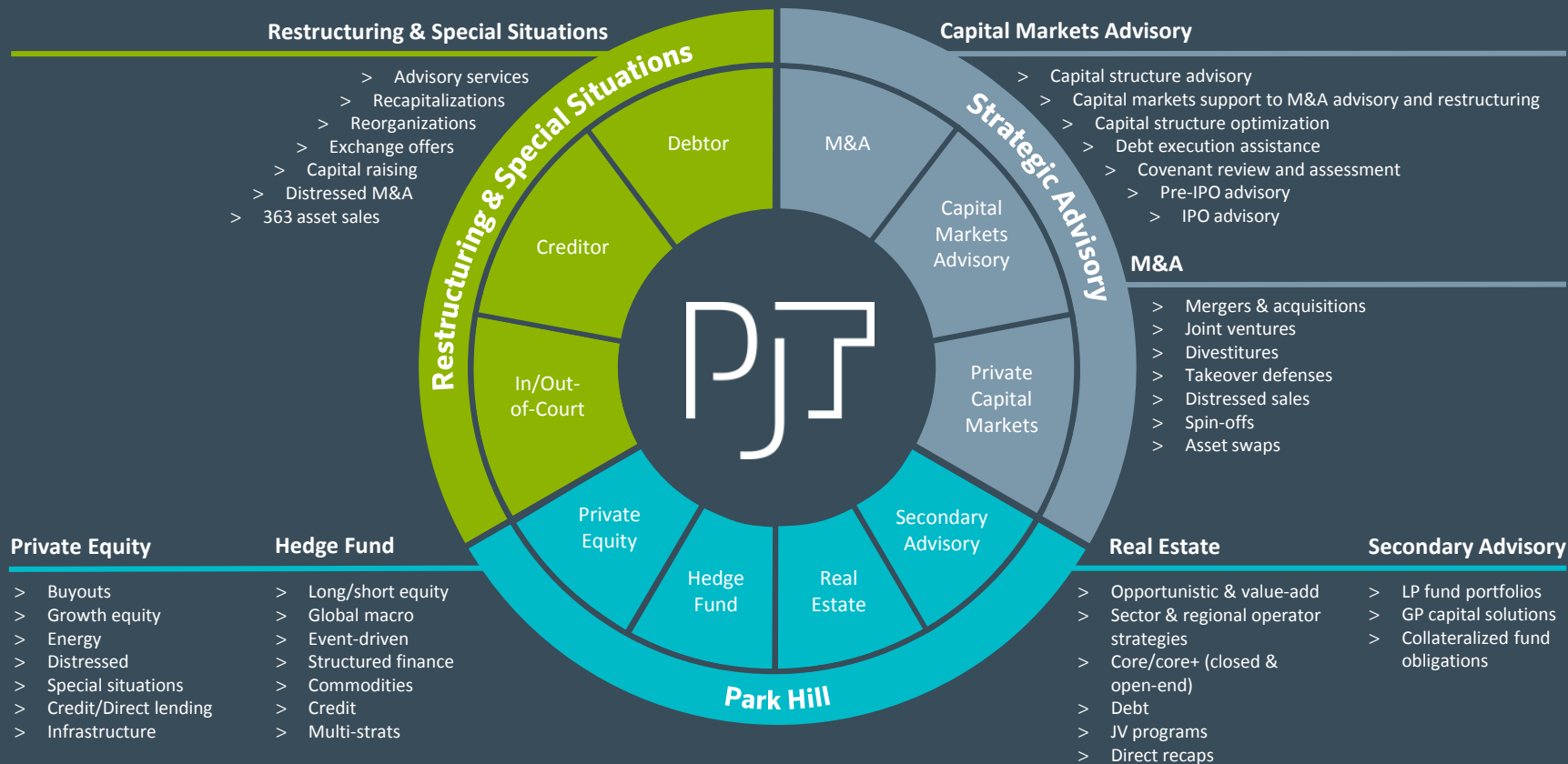
Three Highly Complementary Businesses



Global Reach Beyond Physical Locations



Big Firm Product Capabilities... Small Firm Feel



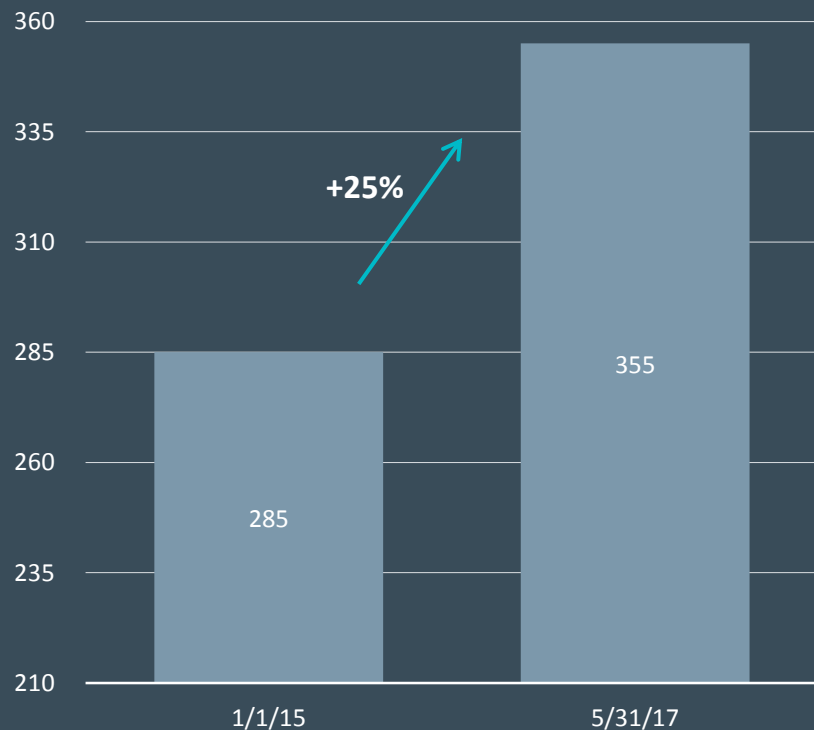
Broad Industry Experience

Select Transactions

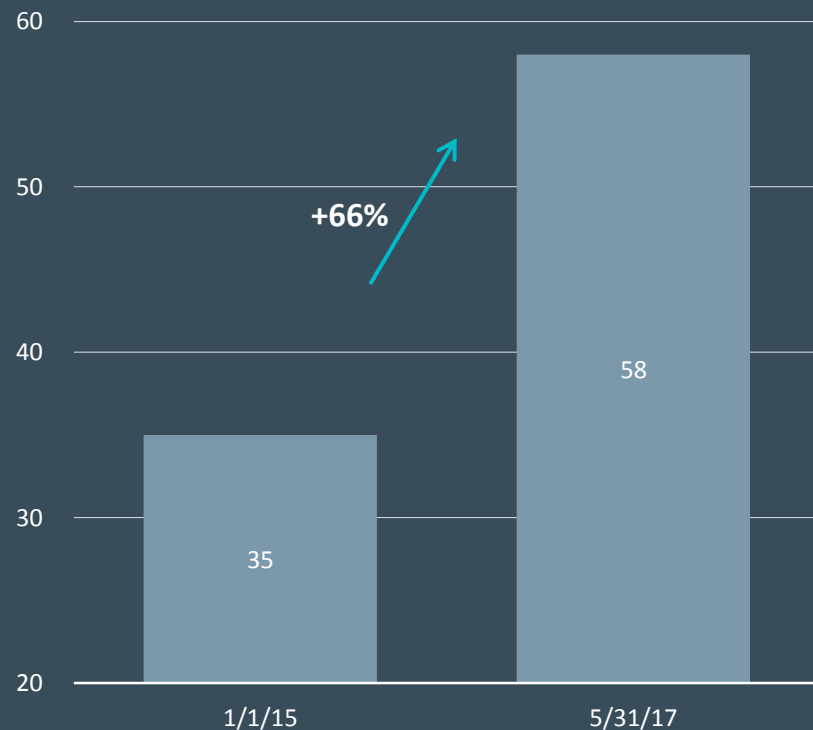


Building Out The Footprint

BUSINESS EMPLOYEES



PARTNERS



Note: 1/1/15 headcount excludes individuals who did not join PJT at time of spin

Who We Are Today

30+ years

Proven track record with start-up feel

8 offices

Headquartered in New York

58 partners

45 Americas, 13 Europe

430 employees

304 Americas, 114 Europe, 12 Asia-Pacific

25+ years

Average partner experience

