

Titan America

Q3 2025 Results

November 5, 2025



Disclaimer



This presentation and the accompanying oral presentation include “forward-looking statements,” that reflect our current expectations and views of future events. These forward-looking statements are made under the “safe harbor” provisions of the U.S. Private Securities Litigation Reform Act of 1995 and include but are not limited to, statements regarding our financial outlook, future guidance, product development, business strategy and plans and market trends, opportunities and positioning. These statements are based on current expectations, assumptions, estimates, forecasts, projections and limited information available at the time they are made. Words such as “expect,” “anticipate,” “should,” “believe,” “hope,” “target,” “project,” “goals,” “estimate,” “potential,” “predict,” “may,” “will,” “might,” “could,” “intend,” “shall,” “outlook,” “on track” and variations of these terms or the negative of these terms and similar expressions are intended to identify these forward-looking statements, although not all forward-looking statements contain these identifying words. Forward-looking statements are subject to a broad variety of risks and uncertainties, both known and unknown. Any inaccuracy in our assumptions and estimates could affect the realization of the expectations or forecasts in these forward-looking statements. For example, our business could be impacted by volatility and seasonality in the U.S. residential and non-residential construction markets; fluctuations in energy, fuel prices and transportation costs, significant changes in prices for or availability of commodities, labor or other production inputs; increased market demand for cement substitutes; decreases in infrastructure spending resulting from a prolonged government shutdown; and our ability to successfully implement our growth strategy. It is not possible for us to predict all risks, nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results or outcomes to differ materially from those contained in any forward-looking statements we may make. Moreover, we operate in a highly competitive industry, and new risks may emerge from time to time. You should not rely upon forward-looking statements as predictions of future events. These statements are based on our historical performance and on our current plans, estimates and projections in light of information currently available to us, and therefore you should not place undue reliance on them.

Although we believe that the expectations reflected in our statements are reasonable, we cannot guarantee that the future results, levels of activity, performance or events and circumstances described in the forward-looking statements will be achieved or occur. Moreover, neither we, nor any other person, assumes responsibility for the accuracy and completeness of these statements. Recipients are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date such statements are made and should not be construed as statements of fact. Except to the extent required by federal securities laws, we undertake no obligation to update any information or any forward-looking statements as a result of new information, subsequent events or any other circumstances after the date hereof, or to reflect the occurrence of unanticipated events. For a discussion of potential risks and uncertainties, please refer to the risk factors and cautionary statements in our 20-F and other reports filed with the Securities and Exchange Commission. Copies of our SEC filings are available on our Investor Relations website, ir.titanamerica.com, or from the SEC website, www.sec.gov.

This presentation and the accompanying oral presentation also contain estimates and other statistical data made by independent parties and by us relating to market size and growth and other data about our industry and business. This data involves a number of assumptions and limitations, and you are cautioned not to give undue weight to such estimates. We have not independently verified the industry data generated by independent parties and contained in this presentation and, accordingly, we cannot guarantee their accuracy or completeness. In addition, projections, assumptions and estimates of our future performance and the future performance of the markets in which we compete are necessarily subject to a high degree of uncertainty and risk.

In addition to the financial information presented in accordance with International Financial Reporting Standards (“IFRS”), this press release includes the following Non-IFRS financial measures: Adjusted EBITDA, Adjusted EBITDA Margin, Free Cash Flow, Net Debt and Ratio of Net Debt to Adjusted EBITDA. We define Adjusted EBITDA as net income before finance cost, net, income tax expense, depreciation, depletion and amortization, further adjusted to remove the impact of additional items such as asset impairment (recovery)/loss, foreign exchange (gain)/loss, net, derivative financial instrument (gain)/loss, net, fair value loss on sale of accounts receivable, net, share-based compensation and other non-recurring items, including certain IPO transaction costs. Net income is the IFRS measure most directly comparable to Adjusted EBITDA. We define Free Cash Flow as net cash provided by operating activities adjusted by net payments for capital expenditures, which includes (i) investments in property, plant and equipment, (ii) investments in identifiable intangible assets and (iii) proceeds from the sale of assets, net of disposition costs. Free Cash Flow is used by management to assess liquidity and quantify the amount of net cash provided by operating activities remaining after deducting the net amount of cash invested to maintain and expand the tangible and intangible assets used to support our business. The IFRS measure most directly comparable to Free Cash Flow is net cash provided by operating activities. We define Net Debt as the sum of short and long-term debt and short and long-term lease liabilities less cash and cash equivalents. Net Debt is used by management to measure the effective level of our indebtedness. We define Ratio of Net Debt to Adjusted EBITDA as the ratio derived by dividing Net Debt by Adjusted EBITDA. The IFRS measure most directly comparable to Ratio of Net Debt to Adjusted EBITDA is Net Income Margin. See “Reconciliation of IFRS to Non-IFRS” section for a detailed reconciliation of Non-IFRS financial measures to the most directly comparable IFRS measure.

We believe that in addition to our results determined in accordance with IFRS, these Non-IFRS financial measures provide useful information to both management and investors in measuring our financial performance and highlight trends in our business that may not otherwise be apparent when relying solely on IFRS measures. These Non-IFRS financial measures provide supplemental information regarding our operating performance that excludes certain gains, losses and non-cash charges that occur relatively infrequently and/or that we consider to be unrelated to our core operations.

Non-IFRS financial information is presented for supplemental informational purposes only and should not be considered in isolation or as a substitute for financial information presented in accordance with IFRS. Our presentation of Non-IFRS measures should not be construed as an inference that our future results will be unaffected by unusual or nonrecurring items. Other companies in our industry may calculate these measures differently, which may limit their usefulness as comparative measures.

Today's Presenters



Bill Zarkalis

President & CEO



Larry Wilt

Chief Financial Officer

Key Messages

Titan America achieved 6% year-over-year revenue growth and 18% year-over-year Adjusted EBITDA growth in Q3 2025

Florida segment propelled by strong presence in infrastructure & private non-residential sectors and robust Aggregates performance

Mid-Atlantic segment supported by release of project backlog, improved pricing, and more favorable weather conditions

Operational excellence program drives margin expansion while targeted CapEx investments position us well to capitalize on secular growth trends ahead

2025 Outlook: revised revenue growth to between 2% - 3% vs 2024; modest improvement in Adjusted EBITDA Margin

Note: Adjusted EBITDA and Adjusted EBITDA Margin are non-IFRS financial measures. Further detail on Adjusted EBITDA and Adjusted EBITDA Margin as well as reconciliations to the most comparable IFRS measures are included in the Appendix. See Glossary of Terms for definitions in the Appendix.

Strong Momentum Across Infrastructure & Private Non-Residential Markets while Residential Remains Soft

Mega-project activity continues to build with focus on infrastructure

Policy tailwinds (IIJA and Bonus Depreciation) expected to provide further lift in 2026

Data-center build-out continues to expand with notable volume in Virginia & Carolinas

Dodge Momentum Index at record high indicating growth in Private Non-Residential Investment

Single family residential demand remains soft with rebound now expected no sooner than H2 2026



Precast Lintels Build On Vertically Integrated Business Model and Accelerate Growth Through New Adjacent Channels



- ☑ Engineering design, mix designs and intellectual property protections
- ☑ Miami-Dade approval and Florida Building Code Certification
- ☑ Miami-Dade approval of quality control plan

Site and Plant Design expected Q4 2025

Site Permitting expected Q2 2026

Titan America Products Are Helping Shape the Future of Large-Scale Infrastructure and Private Non-Residential Projects



Newark International Airport Terminal B
Newark, NJ



QTS Data Centers
NOVA & Metro Richmond, Virginia



I-74 Eastern Beltway
Winston Salem, North Carolina



West Court Orlando
Orlando, Florida



Everglades Agricultural Area Reservoir
Palm Beach County, Florida



Publix Cold Storage Warehouse
Jacksonville, Florida

2025 Q3 & YTD Financial Highlights



Revenue

\$437m in Q3'25 v. \$411m in Q3'24
\$1,259m in YTD'25 v. \$1,245m in YTD'24

Improved weather lifts Q3 while residential weakness limits YTD



Adjusted EBITDA

\$117m in Q3'25 v. \$99m in Q3'24
\$296m in YTD'25 v. \$287m in YTD'24

Higher volumes in Q3 and operational efficiency buoy Q3 & YTD performance



Net Income / EPS

\$57m in Q3'25 v. \$40m in Q3'24
\$142m in YTD'25 v. \$130m in YTD'24
\$0.31/share in Q3'25 vs **\$0.23/share** in Q3'24

Net Income and EPS growth outpaces Adjusted EBITDA growth



Free Cash Flow

\$68m in Q3'25 v. \$34m Q3'24
\$94m in YTD'25 v. \$84m YTD'24

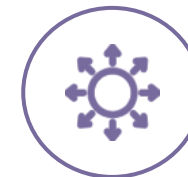
Higher Free Cash Flow conversion despite increased CapEx investment



ROACE (TTM)

~19.2% Sep'25 v. 21.3% Dec'24

IPO proceeds and FX impact on borrowings



Net Debt / Adjusted EBITDA (TTM)

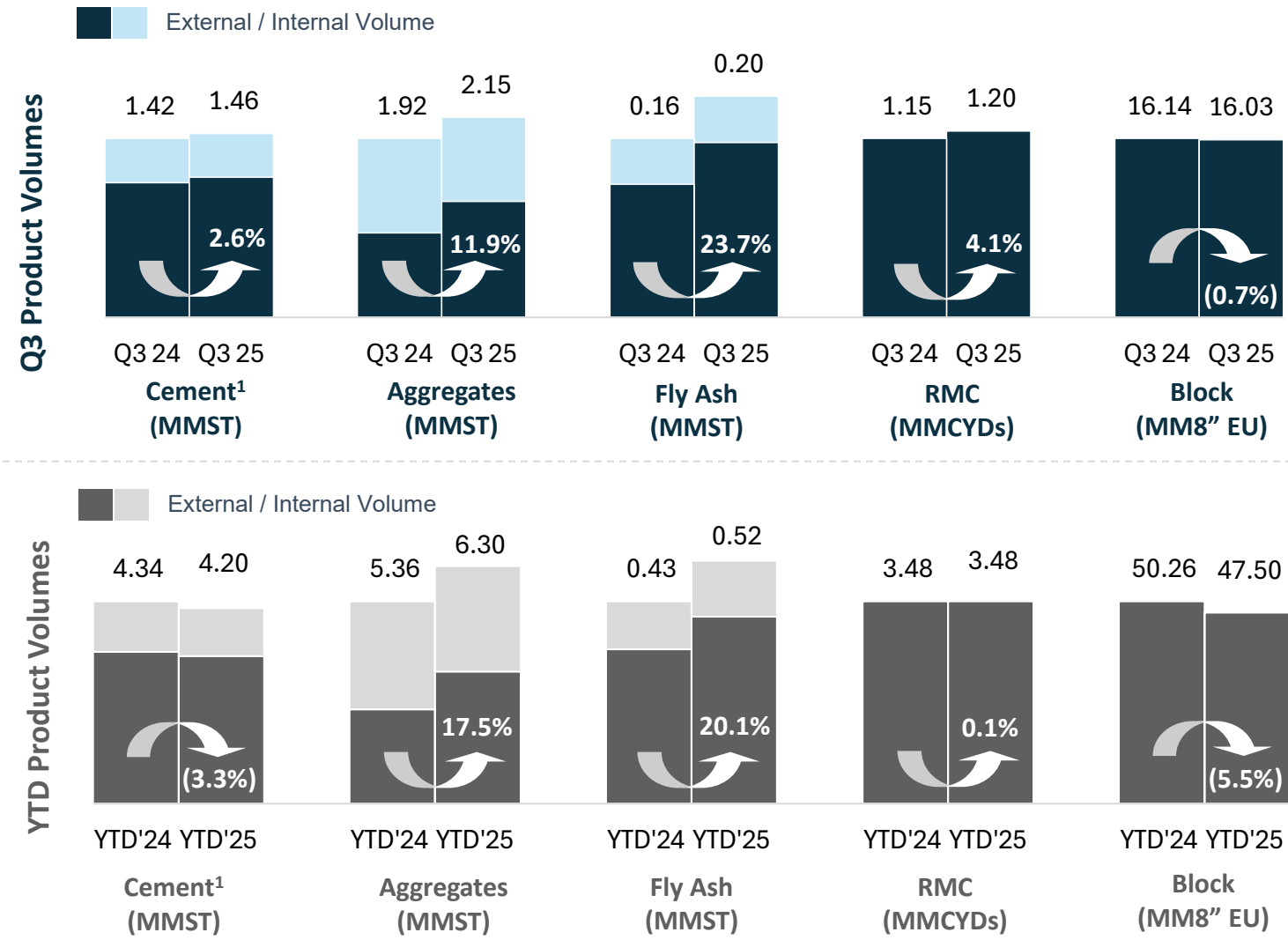
0.71x Sep'25 v. 1.21x Dec'24

Low leverage and financial flexibility

Notes: Amounts disclosed subject to independent rounding.

Adjusted EBITDA, Free Cash Flow, ROACE and Net Debt are non-IFRS financial measures. Further detail on Adjusted EBITDA, Free Cash Flow, ROACE and Net Debt as well as reconciliations to the most comparable IFRS measures are included in the Appendix. See Glossary of Terms for definitions in the Appendix.

Integrated Model Delivers Above-Market Volume Performance

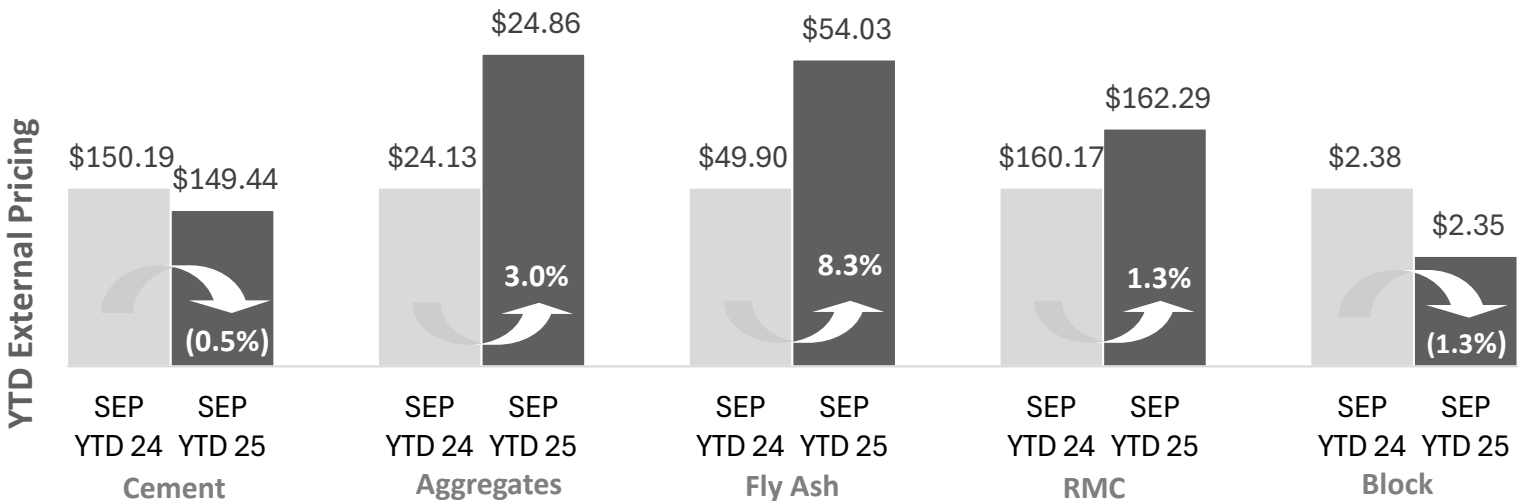
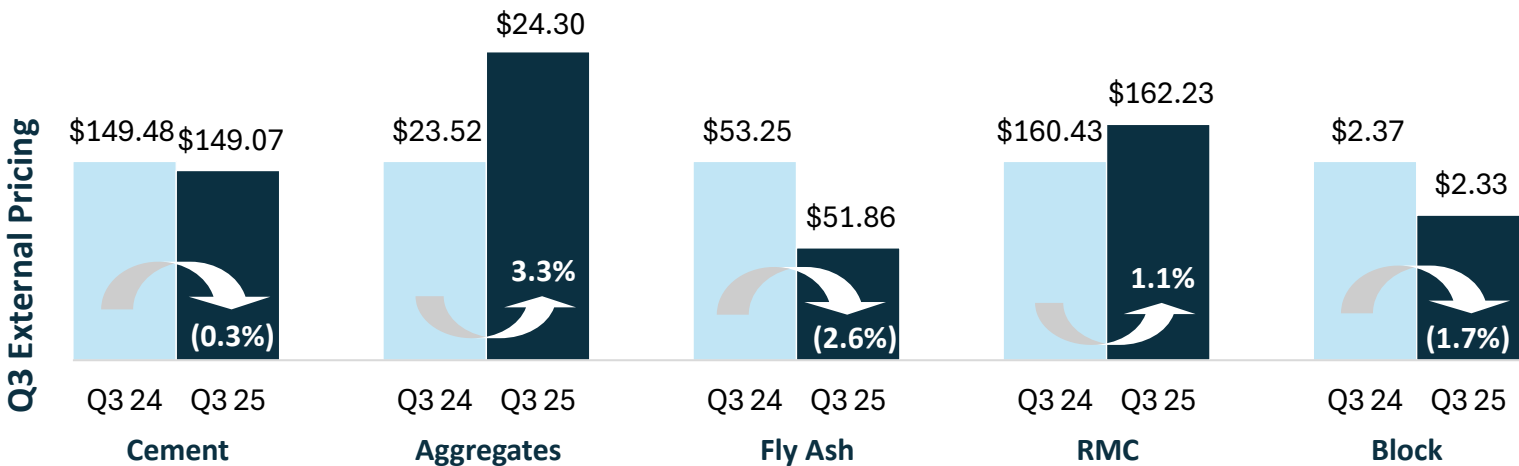


Note: Amounts disclosed subject to independent rounding.
(1) Includes materials sourced from Titan S.A. and affiliates

Q3 Commentary

- Cement volumes rose 2.6% year-over-year, with improvements in both Florida and Mid-Atlantic regions
- Aggregates volumes grew 11.9% year-over-year, benefitting from strategic investments in Florida capacity
- Ready-Mix volumes improved 4.1% year-over-year, supported by strong participation in infrastructure & commercial end-markets
- Block volumes resilient despite soft single family residential market
- Product volumes benefit from improved year-over-year weather conditions

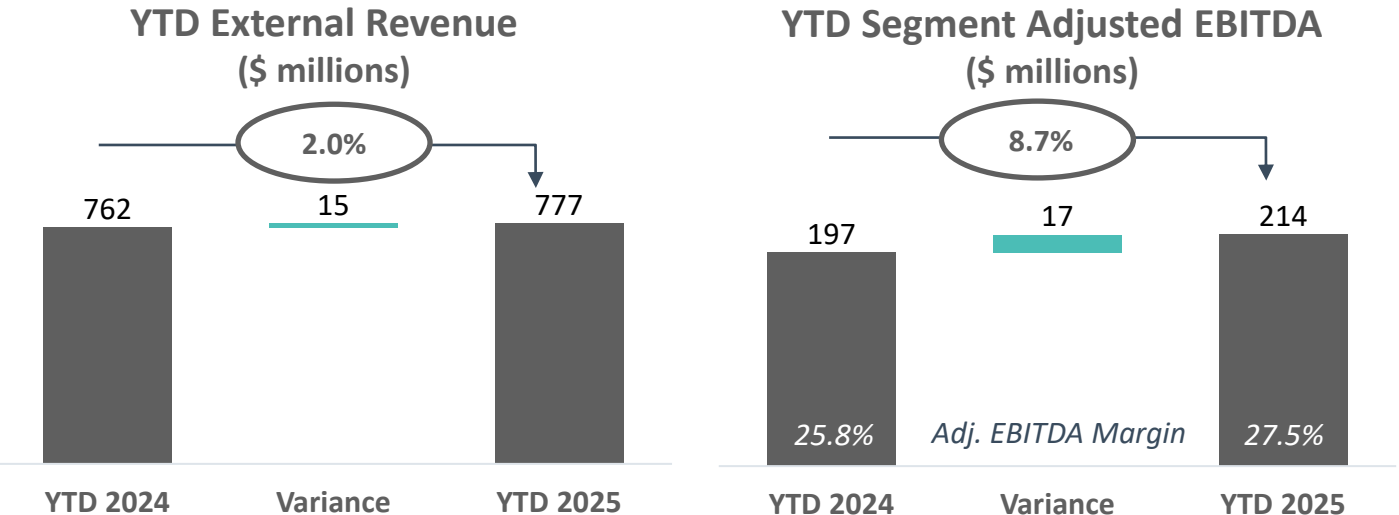
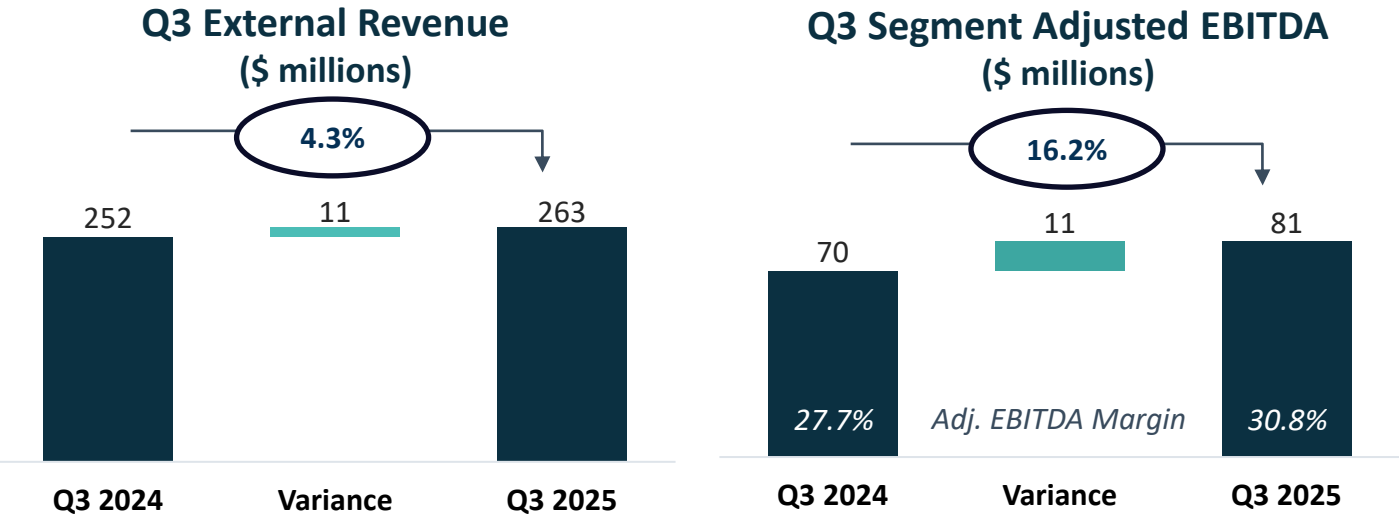
Pricing Remains Resilient, Moderated by Mix Impacts and Residential Softness



Q3 Commentary

- Cement pricing remains resilient with change reflecting product & geographic mix
- Aggregates pricing exhibits positive pricing momentum partially offset by product mix
- Geographic mix negatively impacts Fly Ash pricing. Like-for-like comparisons remain favorable
- Sustained upward momentum in Ready-Mix pricing
- Block pricing marginally lower reflecting continued softness in the single-family residential market

Florida Q3 & YTD 2025 Segment Highlights

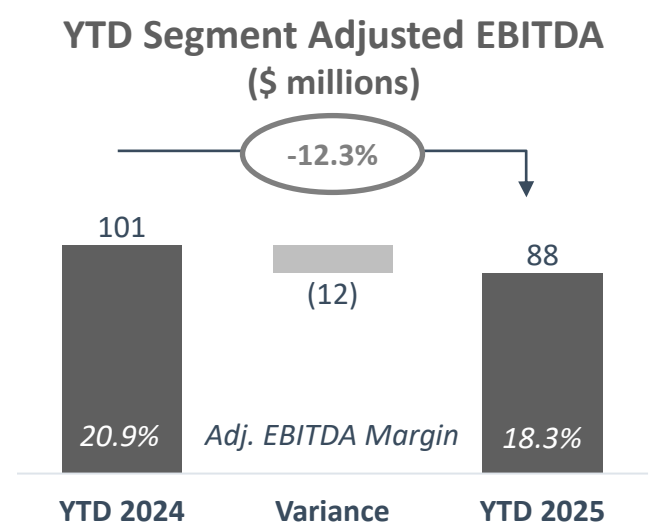
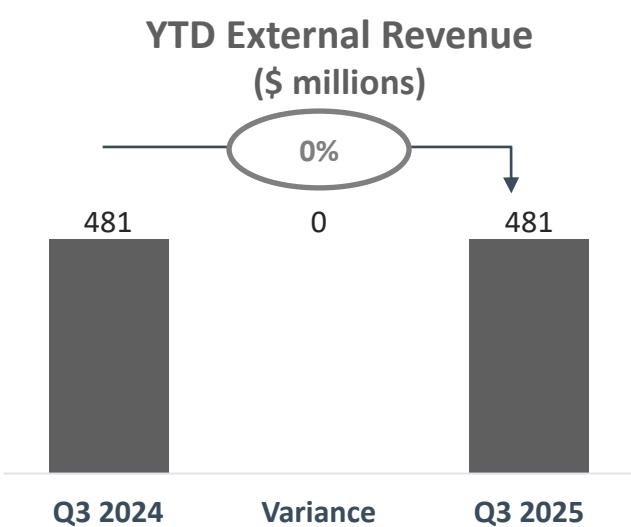
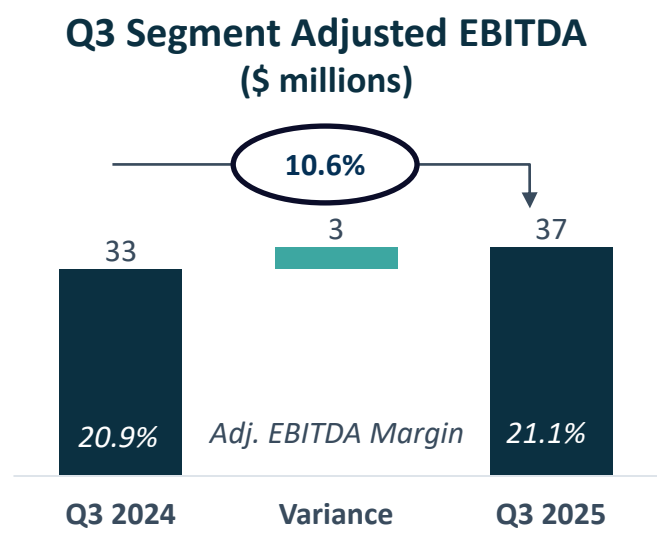
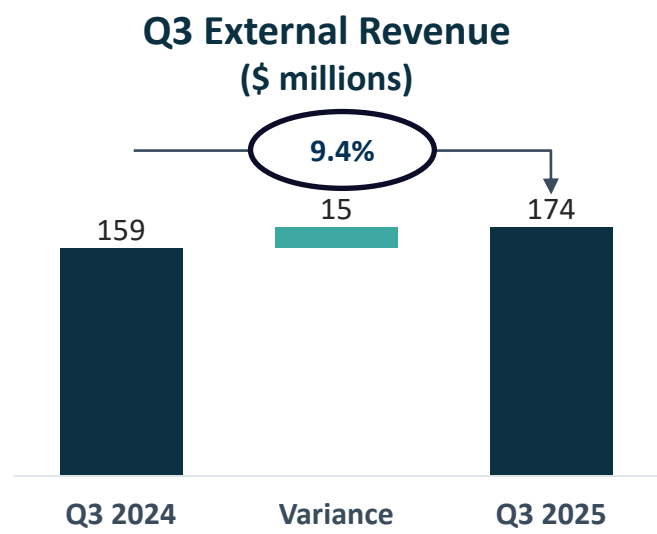


Q3 Commentary

- Cement volumes outperformed in a market down 5.9%⁽¹⁾ YTD
- Aggregates volumes grew >20% year-over-year, making Q3 2025 the strongest quarter on record
- Florida Ready-Mix volumes rose 1.1% year-over-year, with new infrastructure and private non-residential projects offsetting single-family softness
- Pricing resilient despite lower cement market volumes
- Integrated model and operational efficiency drove strong margin gains

*Note: Amounts disclosed subject to independent rounding.
See Glossary of Terms for definitions in the Appendix.*

Mid-Atlantic Q3 & YTD 2025 Segment Highlights



*Note: Amounts disclosed subject to independent rounding.
See Glossary of Terms for definitions in the Appendix.*

Q3 Commentary

- Improved Ready-Mix demand (~10% vs Q3 2024) driven by strong infrastructure and private non-residential construction activity under better weather conditions
- Q3 2025 Cement volumes increased year-over-year driven by strong demand in both external and downstream channels to market
- Increased Fly Ash availability supports attractive volume growth
- Adjusted EBITDA Margins improved year-over-year in Q3 2025; YTD reflects impact of more challenging H1

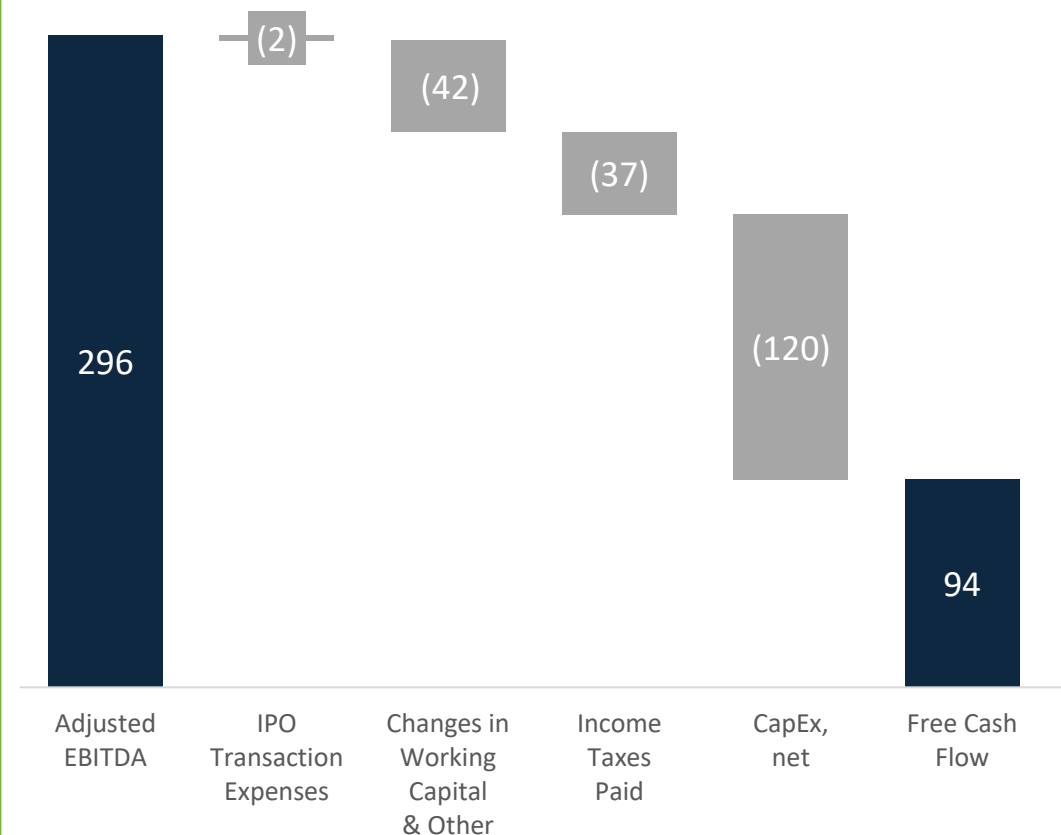
Net Debt to Adjusted EBITDA at Attractive 0.71x Level



Decrease in Net Debt Driven by Strong Operating Cash Flow Performance & IPO Proceeds

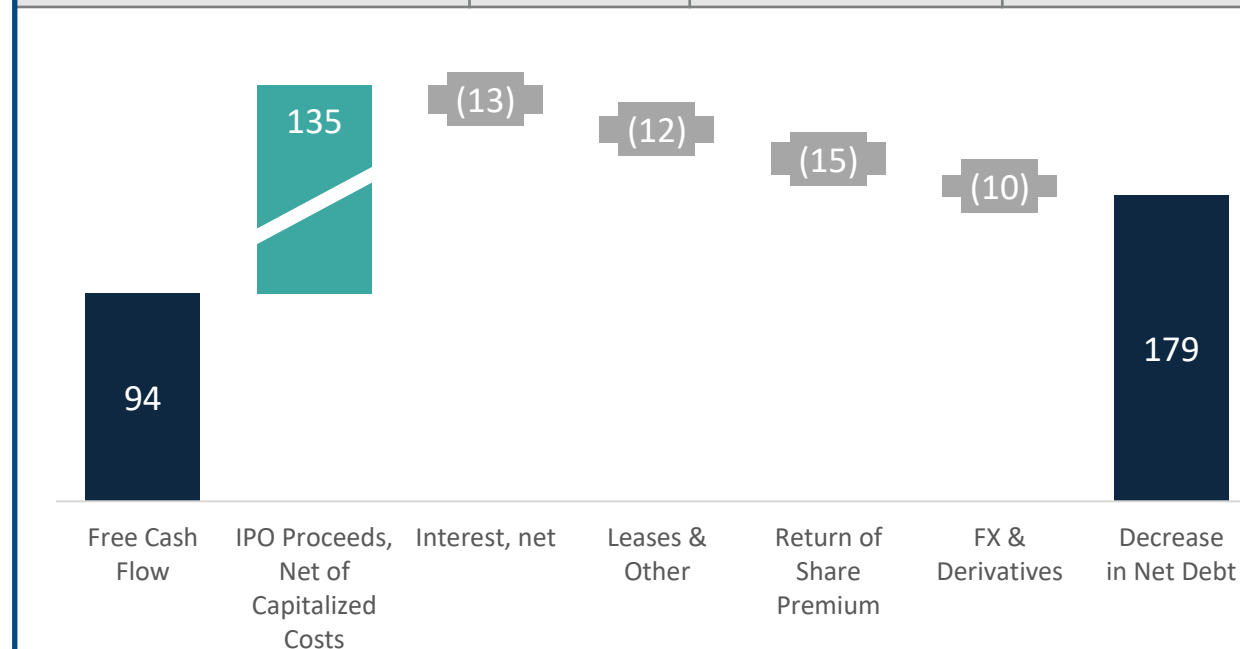
September 30, 2025 YTD Free Cash Flow

(\$ in millions)



September 30, 2025 YTD Change in Net Debt

\$ Millions	Q3 2025	FY 2024	Δ
Net Debt	\$268.8	\$448.1	(\$179.3)
TTM Adjusted EBITDA	\$379.4	\$370.4	
Net Debt to Adj. EBITDA	0.71x	1.21x	(0.5)

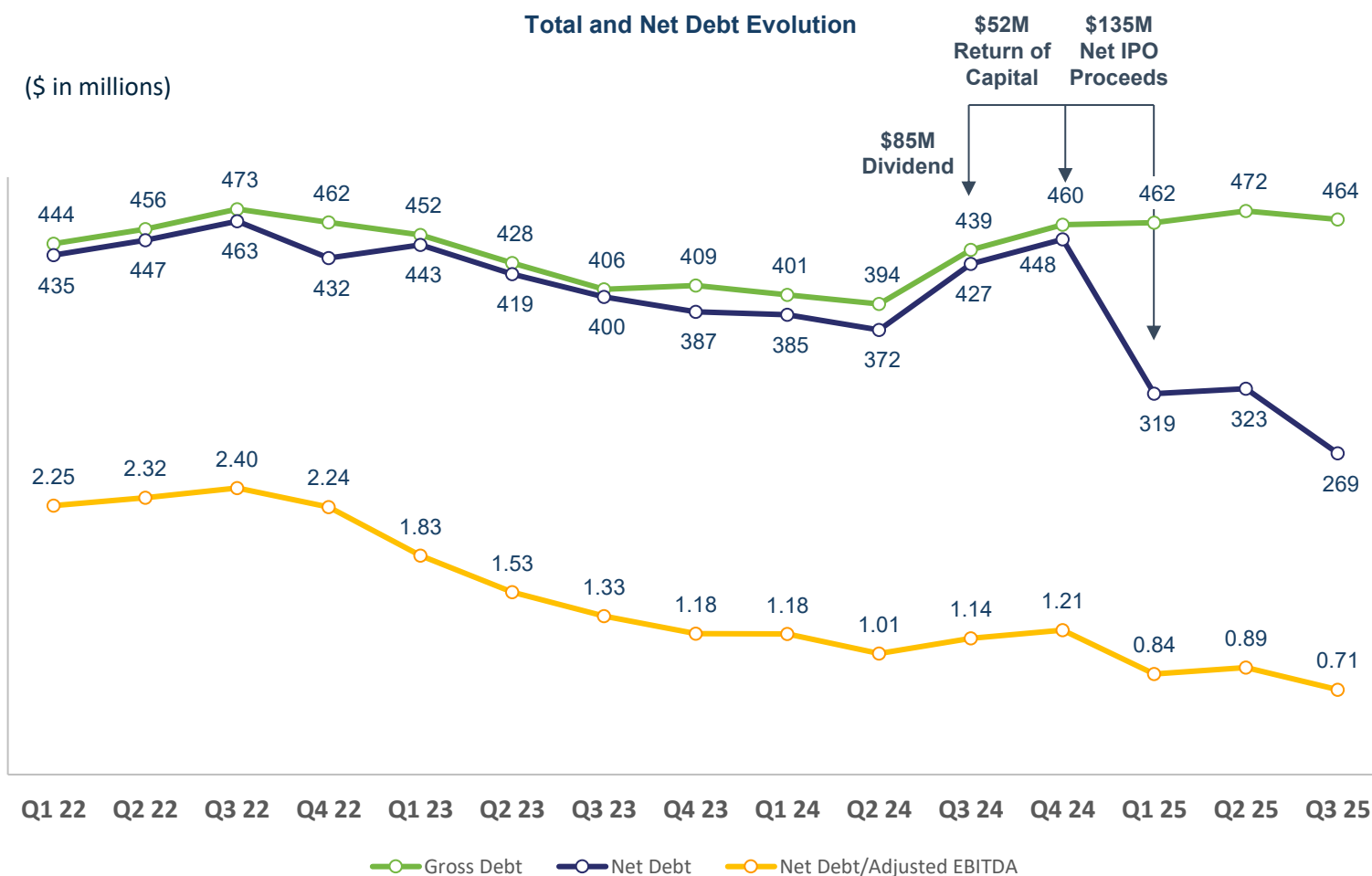


Note: Amounts disclosed subject to independent rounding.

Net Debt, Adjusted EBITDA and Free Cash Flow are non-IFRS financial measures. Further detail on Net Debt, Adjusted EBITDA and Free Cash Flow as well as reconciliations to the most comparable IFRS measures are included in the Appendix. See Glossary of Terms for definitions in the Appendix.

Debt and Liquidity Profile

Net Debt/Adjusted EBITDA ratio at 0.71x; Next debt maturity July '27



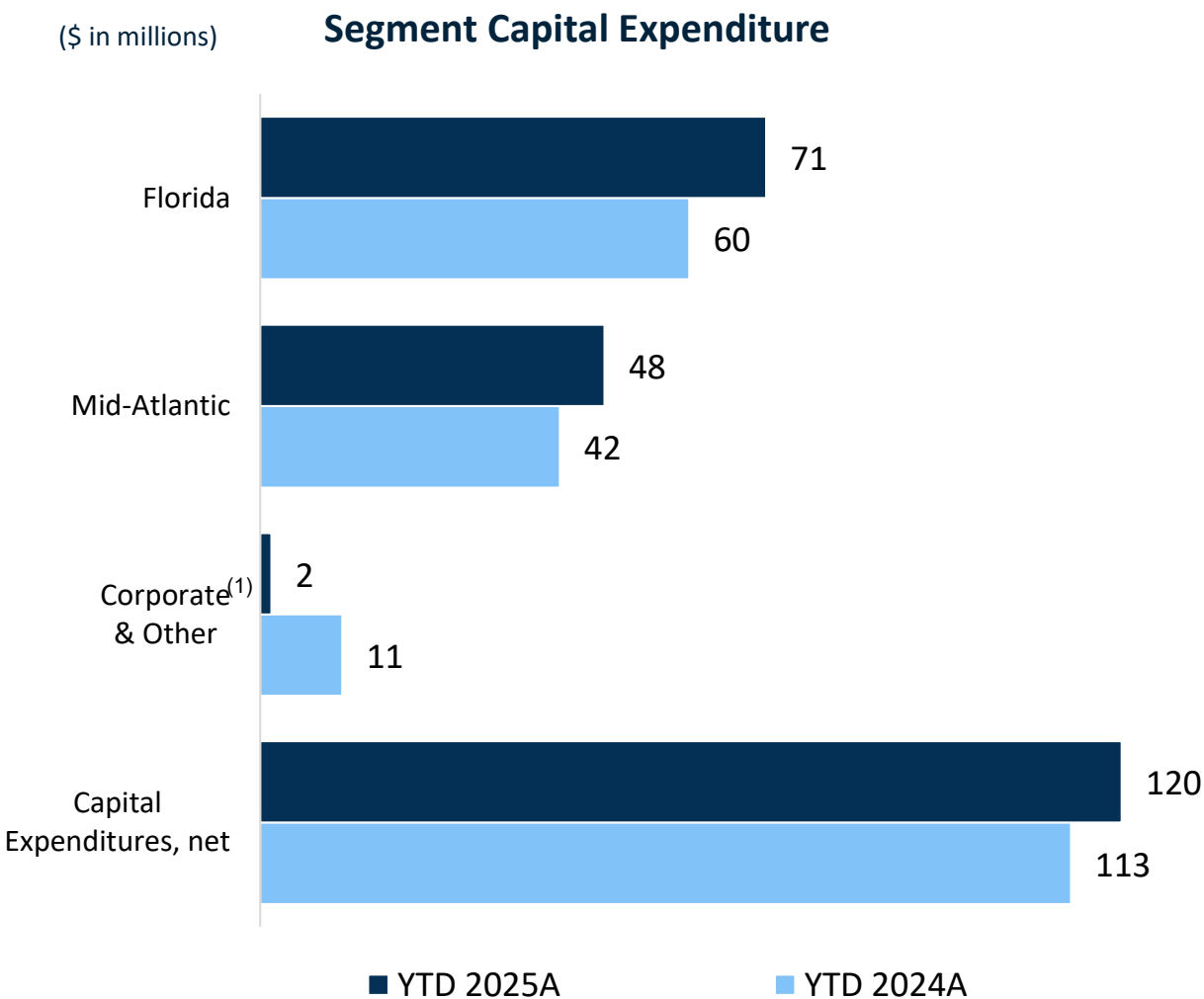
Note: Amounts disclosed subject to independent rounding.

Net Debt and Adjusted EBITDA are non-IFRS financial measures. Further detail on Net Debt and Adjusted EBITDA as well as reconciliations to the most comparable IFRS measures are included in the Appendix. See Glossary of Terms for definitions in the Appendix.

Commentary

- Net debt was \$269 million at September 30, 2025, representing a leverage ratio of 0.71 times trailing twelve-month Adjusted EBITDA
- Low leverage ratio reflects strong Adjusted EBITDA & Operating Cash Flow performance & net proceeds from the February IPO
- Conservative leverage profile supports strategic flexibility & investment capacity
- Next debt maturity July 2027 (€183 million)

Targeted CapEx Focused on Growth & Margins



Note: Amounts disclosed subject to independent rounding. See Glossary of Terms for definitions in Appendix.
(1) Corporate & Other includes net proceeds from the sale of assets and changes in accrued Capital Expenditures.

Commentary

- Investments to support growth in cement capacity, reliability and output
- Ready-Mix capacity grows with new mobile, fixed, and portable plants
- Roanoke Cement Quarry expansion unlocks limestone reserves with new civil works and environmental upgrades
- Additional dragline investments completed at Pennsuco Aggregates – driving reliability and operational excellence

Capital Allocation Strategy and Financial Policy



Robust balance sheet enables strategic flexibility to support growth and execute on shareholder-value enhancing opportunities

Organic Growth / Greenfield	M&A	Shareholder Returns
§ Capacity expansion and other growth capex⁽¹⁾ to enhance market leading positions § Robust pipeline of greenfield opportunities § Investment in technology and innovation § Maintenance capex⁽¹⁾	§ Opportunities to build upon and expand existing positions § Bolt-ons as well as value chain adjacencies § Expect to maintain healthy net leverage profile while making investments	§ Regular quarterly dividend⁽²⁾ § Consider other avenues to return capital to shareholders in the medium term

Board of Directors approved a \$0.04 per share return of share premium distribution payable on December 29, 2025, to shareholders of record as of December 17, 2025

(1) See Glossary of Terms for definitions in Appendix
(2) Subject to the discretion of the Board of Directors

Full-Year 2025 Outlook

- Revised revenue growth to between 2% - 3% as compared to full-year 2024
- Modest improvement in Adjusted EBITDA margin¹ as compared to full-year 2024

Note: The Company's 2025 outlook is based on a number of assumptions that are subject to change and many of which are outside the control of the Company. If actual results vary from these assumptions, the Company's expectations may change. There can be no assurance that the Company will achieve the results expressed by this outlook.

(1) Adjusted EBITDA Margin is a non-IFRS measure. Further detail on Adjusted EBITDA Margin as well as reconciliations to the most comparable IFRS measures are included in the Appendix. See Glossary of Terms for definitions in the Appendix.

Appendix

Condensed Consolidated Statements of Income (Unaudited)



(all amounts in thousands of US\$)	Three Months Ended September 30			Nine Months Ended September 30		
	2025	2024	Variance	2025	2024	Variance
Revenue	\$ 436,849	\$ 411,426	6 %	\$ 1,258,526	\$ 1,244,578	1 %
Cost of goods sold	(309,209)	(299,224)	3 %	(926,794)	(923,653)	— %
Gross profit	127,640	112,202	14 %	331,732	320,925	3 %
SG&A	(40,374)	(44,624)	(10) %	(121,424)	(116,736)	4 %
Other Income / Expense	(646)	(16)	NM	(2,220)	(2,960)	(25) %
Operating income	86,620	67,562	28 %	208,088	201,229	3 %
Finance cost, net	(5,440)	(7,384)	(26) %	(17,591)	(18,835)	(7) %
FX and Derivatives, net	(2,840)	(5,827)	(51) %	(2,548)	(8,949)	(72) %
Other non-operating income	—	—	— %	2,552	—	— %
Income before Income Taxes	78,340	54,351	44 %	190,501	173,445	10 %
Income Tax Expense	(20,917)	(14,657)	43 %	(48,573)	(43,899)	11 %
Net Income	\$ 57,423	\$ 39,694	45 %	\$ 141,928	\$ 129,546	10 %
Adjusted EBITDA ¹	\$ 116,669	\$ 98,645	18 %	\$ 295,925	\$ 286,878	3 %

Note: Amounts disclosed subject to independent rounding.
(1) Further detail on Adjusted EBITDA reconciliation in Appendix.

Condensed Consolidated Balance Sheet (Unaudited)



(all amounts in thousands of US\$)	September 30, 2025	December 31, 2024
Inventories	\$ 216,215	\$ 227,638
Trade and other receivables, net	136,475	106,056
Other Current Assets	41,634	38,438
Cash and cash equivalents	195,640	12,124
Total Current Assets	589,964	384,256
Property, plant, equipment and mineral deposits, net	903,794	851,733
Other noncurrent assets	357,642	330,263
Total noncurrent assets	1,261,436	1,181,996
TOTAL ASSETS	\$ 1,851,400	\$ 1,566,252
Short-term borrowings, including accrued interest	\$ 6,183	\$ 33,608
Accounts and related party payables	134,038	148,558
Other current liabilities	59,646	56,880
Total current liabilities	199,867	239,046
Long-term borrowings	390,084	358,222
Deferred income tax liability	115,082	98,212
Other noncurrent liabilities	151,762	120,758
Total noncurrent liabilities	656,928	577,192
TOTAL LIABILITIES	856,795	816,238
Stockholders' equity	994,605	750,014
TOTAL LIABILITIES & TOTAL STOCKHOLDERS' EQUITY	\$ 1,851,400	\$ 1,566,252

Note: Amounts disclosed subject to independent rounding.

Adjusted EBITDA Reconciliation



	Three Months Ended September 30				Nine Months Ended September 30			
(all amounts in thousands of US\$)	2025		2024		2025		2024	
Net income	\$	57,423	\$	39,694	\$	141,928	\$	129,546
Income tax expense		20,917		14,657		48,573		43,899
Finance cost, net		5,440		7,384		17,591		18,835
Depreciation, depletion and amortization		28,058		22,769		79,762		69,024
EBITDA	\$	111,838	\$	84,504	\$	287,854	\$	261,304
IPO transaction expenses		146		6,178		2,328		9,512
Loss / (gain) on disposal of fixed assets		(602)		573		(301)		1,454
FX & derivatives, net (gain) / loss		2,840		5,827		2,548		8,949
Fair value loss on sale of accounts receivable, net		1,292		1,142		3,394		4,050
Share-based compensation		586		969		2,257		2,875
Other		569		(548)		(2,155)		(1,266)
Adjusted EBITDA¹	\$	116,669	\$	98,645	\$	295,925	\$	286,878
Adjusted EBITDA Margin ¹		26.7%		24.0%		23.5%		23.1%

Note: Amounts disclosed subject to independent rounding.
(1) See Glossary of Terms for definitions in Appendix.

Reconciliation of Free Cash Flow



	Nine Months Ended September 30		
	2025	2024	Variance
(all amounts in thousands of US\$)			
Net cash provided by operating activities	\$ 214,827	\$ 197,143	9%
<i>Adjusted by:</i>			
Investments in property, plant and equipment	(119,081)	(113,213)	5%
Investments in identifiable intangible assets	(2,399)	(333)	620%
Proceeds from the sale of assets, net of disposition costs	1,048	199	427%
Net Capital Expenditures	(120,432)	(113,347)	6%
Free Cash Flow	\$ 94,395	\$ 83,796	13%

*Note: Amounts disclosed subject to independent rounding.
See Glossary of Terms for definitions in Appendix*

Reconciliation of Net Debt



	As of	
	September 30, 2025	December 31, 2024
(all amounts in thousands of US\$)		
Short-term borrowings, including accrued interest	\$ 6,183	\$ 33,608
Long-term borrowings	390,084	358,222
Short-term lease liabilities	11,364	12,386
Long-term lease liabilities	56,847	55,967
Less:		
Cash and cash equivalents	(195,640)	(12,124)
Net Debt	\$ 268,838	\$ 448,059

Net Debt to Adjusted EBITDA



(all amounts in thousands of US\$)	As of	
	September 30, 2025	December 31, 2024
IFRS:		
Short-term borrowings, including accrued interest	\$ 6,183	\$ 33,608
Long-term borrowings	390,084	358,222
Short-term lease liabilities	11,364	12,386
Long-term lease liabilities	56,847	55,967
Total Debt	\$ 464,478	\$ 460,183
Trailing Twelve Months Net Income	\$ 178,456	\$ 166,074
Ratio of Total Debt to Net Income	2.60	2.77
Non-IFRS:		
Net Debt	\$ 268,838	\$ 448,059
Trailing Twelve Months Adjusted EBITDA	\$ 379,447	\$ 370,400
Ratio of Net Debt to Adjusted EBITDA	0.71	1.21

Note: Amounts disclosed subject to independent rounding.

Product Volumes



	Three Months Ended September 30				Nine Months Ended September 30			
Volumes (in thousands) ⁽¹⁾⁽²⁾⁽³⁾	2025	2024	Change	% Change	2025	2024	Change	% Change
Total cement volumes	1,461	1,424			4,195	4,336		
Cement consumed internally	(345)	(353)			(1,030)	(1,079)		
External cement volumes	1,116	1,071	45	4.2 %	3,165	3,257	(92)	(2.8)%
Total aggregates volumes	2,150	1,922			6,303	5,363		
Aggregates consumed internally	(904)	(1,015)			(2,801)	(2,860)		
External aggregates volumes	1,246	907	339	37.4 %	3,502	2,503	999	39.9 %
External ready-mix concrete volumes	1,198	1,151	47	4.1 %	3,482	3,479	3	0.1 %
External concrete block volumes	16,032	16,139	(107)	(0.7)%	47,501	50,260	(2,759)	(5.5)%
Total fly ash volumes	201	162			520	433		
Fly ash consumed internally	(42)	(41)			(120)	(103)		
External fly ash volumes	159	121	38	31.4 %	400	330	70	21.2 %

(1) Sales volumes are shown in tons for cement, aggregates and fly ash; in cubic yards for ready-mix concrete; and in 8-inch equivalent units for concrete blocks.

(2) Cement, aggregates and fly ash consumed internally represents the quantity of those materials transferred to our ready-mix concrete and concrete block product lines for use in the production process. Internal trading activity represents the consumption of internally sourced materials at a transfer price approximating market prices. These amounts are eliminated at the operating segment level or in consolidation, as appropriate.

(3) Aggregate volumes exclude by-products.

External Pricing



Average External Selling Price ⁽¹⁾	Three Months Ended September 30				Nine Months Ended September 30			
	2025	2024	\$ Change	% Change	2025	2024	\$ Change	% Change
Cement	\$ 149.07	\$ 149.48	\$ (0.41)	(0.3)%	\$ 149.44	\$ 150.19	\$ (0.75)	(0.5)%
Aggregates	\$ 24.30	\$ 23.52	\$ 0.78	3.3 %	\$ 24.86	\$ 24.13	\$ 0.73	3.0 %
Ready-mix concrete	\$ 162.23	\$ 160.43	\$ 1.80	1.1 %	\$ 162.29	\$ 160.17	\$ 2.12	1.3 %
Concrete block	\$ 2.33	\$ 2.37	\$ (0.04)	(1.7)%	\$ 2.35	\$ 2.38	\$ (0.03)	(1.3)%
Fly ash	\$ 51.86	\$ 53.25	\$ (1.39)	(2.6)%	\$ 54.03	\$ 49.90	\$ 4.13	8.3 %

(1) Average external selling prices are shown on a per ton basis for cement, aggregates and fly ash; on a per cubic yard basis for ready-mix concrete; and on a per 8-inch equivalent unit for concrete blocks.

Segment Volume and Pricing Trends⁽¹⁾⁽²⁾



	Three Months Ended September 30				Nine Months Ended September 30			
	Florida		Mid-Atlantic		Florida		Mid-Atlantic	
	% Change		% Change		% Change		% Change	
	Volume	Average Price	Volume	Average Price	Volume	Average Price	Volume	Average Price
Cement	1.8 %	(0.8)%	3.6 %	0.8 %	(2.3)%	(0.7)%	(4.3)%	0.4 %
Aggregates	20.4 %	1.4 %	(40.3)%	24.2 %	23.9 %	2.8 %	(25.4)%	26.7 %
Ready-mix concrete	1.1 %	(1.4)%	9.8 %	4.5 %	(0.5)%	1.0 %	1.3 %	2.2 %
Concrete block	(0.7)%	(1.7)%	N/A	N/A	(5.5)%	(1.5)%	N/A	N/A
Fly ash	(6.5)%	0.4 %	43.8 %	1.6 %	14.2 %	0.5 %	23.3 %	11.0 %

(1) Percent changes in volume include internal trading activity.

(2) Percent changes in prices include the consumption of internally sourced materials at a transfer price approximating market price.

Glossary of Terms



Adjusted EBITDA (Non-IFRS Measure): net income before finance cost, net, income tax expense, depreciation, depletion and amortization, further adjusted to remove the impact of additional items such as (gain)/loss on disposal of fixed assets, asset impairment (recovery)/loss, foreign exchange (gain)/loss, net, derivative financial instrument (gain)/loss, net, fair value loss on sale of accounts receivable, net, share-based compensation and other non-recurring items. Net income is the IFRS measure most directly comparable to Adjusted EBITDA.

Adjusted EBITDA Margin (Non-IFRS Measure): Adjusted EBITDA divided by revenue. The IFRS measure most directly comparable to Adjusted EBITDA Margin is Net Income Margin.

Capital Expenditures ("CapEx"): represents investments in Property, Plant & Equipment and Intangible Assets net of proceeds for disposal of fixed assets.

Capital Employed: total stockholders' equity plus short-term debt, long-term debt, short-term lease liabilities and long-term lease liabilities. Average capital employed is calculated by taking the average of capital employed values at the beginning, mid-point and end of the latest twelve-month period.

Free Cash Flow (Non-IFRS Measure): Net cash provided by operating activities less net payments for capital expenditures which includes (i) investments in property, plant, and equipment, (ii) investments in identifiable intangible assets, and (iii) proceeds from the sale of assets, net of disposition costs.

Net Assets: Total Assets less Total Liabilities

Net Debt (Non-IFRS Measure): the sum of short and long-term borrowings, including accrued interest and current and non-current lease liabilities less cash and cash equivalents.

Net Leverage: the ratio of Net Debt to TTM Adjusted EBITDA

Return on Average Capital Employed ("ROACE") (Non-IFRS Measure): calculated by dividing TTM operating income by average capital employed

FX: Foreign Exchange Impact

IIJA: Infrastructure Investment and Jobs Act

MM: Millions

NM: Not meaningful

TTM: Trailing twelve months

8" EU: 8" Equivalent Units

CYD: Cubic Yards

RMC: Ready-Mix Concrete

ST: Short Tons or "Tons"