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Two UiPath Executives Named 2021 CRN Channel Chiefs

RPA leader is fostering the path to the Fully Automated Enterprise with partner-led success

NEW YORK--(BUSINESS WIRE)-- UiPath, a leading enterprise Robotic Process Automation (RPA) software company, today announced that CRN®, a brand of The Channel Company, has named two UiPath executives—Vice President of Global Alliances and Partners, Cheryln Chin, and Senior Vice President of Operations and Partners, Eddie O'Brien—to its 2021 Channel Chiefs list. The prestigious annual CRN Channel Chiefs list recognizes leading IT channel vendor executives who continually demonstrate outstanding leadership, influence, innovation, and growth. All honorees are selected by CRN's editorial staff based on their dedication, industry prestige, and exceptional accomplishments as channel advocates.

UiPath is on a mission to unleash human potential and foster the path to the Fully Automated Enterprise™ with its Automation Platform. The UiPath Partner Program is critical in scaling its automation technology and providing organizations and users with the support they need to create and manage the most ambitious automation initiatives.

"As a partner-first organization, UiPath is committed to continually investing in our partners to drive service differentiation, exceptional growth, and profitability. Together, we are addressing customers' digital transformation needs with automation and delivering Day One value," said Thomas Hansen, Chief Revenue Officer, UiPath. "We're incredibly proud of the role Cheryln and Eddie have played in shaping and growing our global partner ecosystem and delivering world-class results."

Under Chin and O'Brien's leadership, in 2020 UiPath introduced:

- The establishment of a two-tier distribution model with Carahsoft Technology Corporation to service partners who sell in the U.S. public sector
- The launch of a new partner-specific training portal, UiPath Academy for Partners, to provide role-based training to partners
- Enhancements to its Business Partner Program, offering new training, certification, and marketing programs for business partners through the launch of its UiPath Services Network, which serves 180 partners worldwide

"CRN's 2021 Channel Chiefs list includes the industry's biggest channel evangelists, a group of individuals who work tirelessly on behalf of their partners and drive growth through the development of strong partner programs and innovative business strategies that help bring business-critical solutions to market," said Blaine Raddon, CEO of The Channel Company. "The Channel Company is proud to recognize these channel influencers and looks forward to following their continued success."

CRN's 2021 Channel Chiefs list will be featured in the February 2021 issue of CRN® Magazine and online at www.CRN.com/ChannelChiefs.

About UiPath

UiPath has a vision to deliver the Fully Automated Enterprise™, one where companies use automation to unlock their greatest potential. UiPath offers an end-to-end platform for automation, combining the leading Robotic Process Automation (RPA) solution with a full suite of capabilities that enable every organization to rapidly scale digital business operations.

About The Channel Company

The Channel Company enables breakthrough IT channel performance with our dominant media, engaging events, expert consulting and education, and innovative marketing services and platforms. As the channel catalyst, we connect and empower technology suppliers, solution providers and end users. Backed by more than 30 years of unequalled channel experience, we draw from our deep knowledge to envision innovative new solutions for ever-evolving challenges in the technology marketplace. www.thechannelcompany.com

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