

# VF Announces Record Third Quarter and Increases Dividend

-- Revenues rise 15% to more than \$2 billion; international revenues up 19%

-- EPS from continuing operations up 13% to \$1.86

-- Quarterly dividend increased 5% to \$.58 per share

-- Raising 2007 revenue and EPS guidance to reflect strong third quarter results

Information regarding VF's third quarter conference call webcast today at 4:30 p.m. ET can be found at the end of this release.

GREENSBORO, N.C.--

VF Corporation (NYSE: VFC), a global leader in branded lifestyle apparel, today announced results for the third quarter and nine months ended September 29, 2007. All per share amounts are presented on a diluted basis and, unless otherwise noted, reflect continuing operations.

Revenues rose 15% to a record \$2,073.2 million, compared with \$1,810.1 million in the third quarter of 2006, driven by higher revenues across our Outdoor, Jeanswear and Imagewear businesses and from revenues from our 2007 acquisitions, including, most recently, Seven For All Mankind and lucy activewear. Income from continuing operations in the current quarter increased 13% to a record \$209.3 million, compared with \$186.0 million in the prior year's quarter. Earnings per share from continuing operations rose 13%, to a record \$1.86 from \$1.64 last year. Net income, including the effects of discontinued operations was \$207.2 million, or \$1.84 per share, compared with \$197.7 million, or \$1.75 per share in the prior year quarter.

For the nine months of 2007, revenues rose 14% to a record \$5,264.2 million from \$4,617.0 million. Income from continuing operations also increased 14% to \$449.2 million, compared with \$393.7 million in the prior year period. Earnings per share from continuing operations rose 13% to \$3.96. Net income, including the effects of discontinued operations, was \$427.2 million, or \$3.76 per share, compared with \$424.9 million, or \$3.77 per share in the prior year period.

"These results - in this environment - prove that VF has the right brands and strategies to

win," said Mackey J. McDonald, Chairman and Chief Executive Officer. "We are uniquely positioned within the apparel industry for long-term success. Due to our successful transformation, VF is a very different company than it used to be. What sets VF apart today is our highly diversified base of products and customers, our large and rapidly growing international business, our expanding base of owned retail stores and our very successful track record of acquisitions. Above all, it is our ability to consistently execute on well-defined goals and strategies that will enable us to continue to generate strong returns for our shareholders."

Third Quarter Business Review

Outdoor

Our Outdoor coalition continues to experience tremendous growth. Revenues increased 22% to \$806 million, with our domestic and international businesses each growing more than 20% during the quarter. The North Face(R), Vans(R), JanSport(R), Kipling(R) and Napapijri(R) brands each enjoyed double-digit revenue gains in the quarter. The early 2007 acquisition of the Eagle Creek(R) brand of adventure travel gear added \$10 million to revenues in the quarter. Outdoor operating income grew 16% in the quarter, with operating margins remaining at the 20% level.

#### Jeanswear

Revenues in our Jeanswear coalition, which includes our Wrangler(R), Lee(R) and Riders(R) brands, rose 3% in the quarter, driven by a 13% increase in revenues of our international jeans business. Foreign currency translation contributed to the international revenue gain, accounting for about half of the increase. Our Lee(R) and Wrangler(R) brands both experienced strong growth in Europe. Our jeans business in China grew more than 40% in the quarter, with healthy revenue gains also in Canada, Mexico and Russia. Domestic jeanswear revenues declined slightly in the quarter, reflecting softer retail market conditions in the U.S. Total Jeanswear operating income rose strongly, up 15%, with operating margins reaching nearly 18% in the quarter.

#### Sportswear

Total revenues of our Sportswear coalition, which includes our Nautica(R) and John Varvatos(R) brands as well as the Kipling(R) brand in North America, declined 6% in the quarter. Our Kipling(R) and John Varvatos(R) businesses each posted double-digit revenue growth. Revenues of our Nautica(R) branded business declined 10% in the quarter, reflecting the impact of a shift in shipping dates by most of the brand's customers and generally sluggish conditions in department stores. Operating income declined in the quarter due to the Nautica(R) brand volume decrease and increased promotional activity. We expect more favorable comparisons in the fourth quarter, with an increase in revenues and operating margins more consistent with prior year levels.

# **Contemporary Brands**

In August we completed the acquisitions of the Seven For All Mankind premium denim and lucy women's activewear businesses, and formed our new Contemporary Brands coalition. Reflecting the revenues of the two businesses since being acquired, our Contemporary Brands coalition generated \$33 million in revenues and \$5 million in operating income in the quarter. Both the 7 For All Mankind(R) and lucy(R) brands continue to have great potential and will be important contributors to the future growth of our lifestyle brand portfolio.

### Imagewear

Total revenues of our Imagewear coalition rose 24%. The February 2007 acquisition of the Majestic Athletic business contributed \$44 million to revenues in the quarter. Organic growth was 4% in the quarter, driven by a double-digit revenue increase in our licensed sports apparel business. As part of its acquisition of Majestic Athletic, VF Imagewear extended its licensing agreements with both Major League Baseball and the Major League Baseball Players Association. These license agreements cover authentic, replica and fanwear products across multiple channels of distribution. Additionally, we recently renewed our licensing agreement with the National Football League for fanwear products across various distribution channels. Operating income increased 23% in the quarter, with margins remaining strong and stable.

VF's gross margins moved to 43.9% from 43.8%, while operating income rose 15% in the quarter, with operating margins reaching 16.0%.

Our balance sheet continues to be in excellent shape. On October 15 we completed the placement of \$600 million of long-term debt, with the proceeds used to repay short-term borrowings related to recent acquisitions. While we have invested over \$1 billion in acquisitions this year, we continue to expect our year-end debt to capital ratio to be near prior year levels.

International growth continues to be a key driver. International revenues grew 19% in the third quarter and comprised 30% of total revenues in the period. Excluding the impact of foreign currency translation, international revenues were up 12%.

Another key growth driver is the expansion of our direct-to-consumer business primarily through retail store expansion. We continue to grow our retail store base, ending the quarter with 608 owned retail stores, up from 544 at the end of the second quarter and reflecting the addition of 50 lucy(R) stores. Our retail revenues grew 21% in the quarter, with double-digit revenue growth in our Vans(R), The North Face(R), Kipling(R) and John Varvatos(R) brand stores.

# Outlook

We continue to expect very strong fourth quarter and full year results, despite current retail market conditions. For the fourth quarter, we expect an increase in revenues and earnings per share of 18% and 13%, respectively. Reflecting the better-than-anticipated results in the third quarter and our fourth quarter expectations, we now see full year revenues rising 15%, up from our previous guidance of 14%. Earnings per share should increase slightly more than 13%, versus our previous guidance of 12%. We also continue to expect another very strong year of cash flow from operations of approximately \$625 million.

"We're looking forward to wrapping up another record year in both revenues and earnings, and to continuing the momentum into next year," said Mr. McDonald. "At the present time, we are optimistic that we can deliver another record year in 2008, with strong top and bottom line growth. We are gratified by the tremendous success of our Growth Plan and transformation, yet we are perpetually driven to execute at continually higher levels. We expect to continue our momentum with a focus on organic growth, growing our retail sales, expanding our international business, adding new lifestyle brands and continuing to transform our mix of business toward higher growth, higher margin businesses."

#### **Dividend Increased**

The Board of Directors declared a quarterly cash dividend of \$.58 per share, an increase of \$.03. The dividend is payable on December 20, 2007 to shareholders of record as of the close of business on December 10, 2007.

# Cautionary Statement on Forward-looking Statements

Certain statements included in this release are "forward-looking statements" within the meaning of the federal securities laws. Forward-looking statements are made based on our expectations and beliefs concerning future events impacting VF and therefore involve a number of risks and uncertainties. We caution that forward-looking statements are not guarantees and that actual results could differ materially from those expressed or implied in the forward-looking statements.

Potential risks and uncertainties that could cause the actual results of operations or financial condition of VF to differ materially from those expressed or implied by forward-looking statements in this release include VF's reliance on a small number of large customers; the financial strength of VF's customers; changing fashion trends and consumer demand; increasing pressure on margins; VF's ability to implement its growth strategy; VF's ability to successfully integrate and grow acquisitions; VF's ability to maintain information technology systems; stability of VF's manufacturing facilities and foreign suppliers; continued use by VF's suppliers of ethical business practices; VF's ability to accurately forecast demand for products; continuity of members of VF's management; VF's ability to protect trademarks and other intellectual property rights; maintenance by VF's licensees and distributors of the value of VF's brands; the overall level of consumer spending; general economic conditions and other factors affecting consumer confidence; fluctuations in the price, availability and quality of raw materials and contracted products; foreign currency fluctuations; and legal, regulatory, political and economic risks in international markets. More information on potential factors that could affect VF's financial results is included from time to time in VF's public reports filed with the Securities and Exchange Commission, including VF's Annual Report on Form 10-K and Quarterly Reports on Form 10-Q.

# About the Company

VF Corporation is a global leader in lifestyle apparel with a diverse portfolio of jeanswear, outdoor, imagewear, sportswear and contemporary apparel brands. Its principal brands include Wrangler(R), Lee(R), Riders(R), The North Face(R), Vans(R), Reef(R), Eagle Creek(R), Eastpak(R), JanSport(R), Napapijri(R), Nautica(R), Kipling(R), John Varvatos(R), 7 For All Mankind(R), lucy(R), Majestic(R) , Lee Sport(R) and Red Kap(R).

VF Corporation's press releases, annual report and other information can be accessed through the Company's home page, <u>www.vfc.com</u>.

Webcast Information

VF will hold its third quarter conference call and webcast today at 4:30 p.m. ET. Interested parties should call 1- 888-254-2798 domestic, or 1-913-312-0399 international, to access the call. You may also access this call via the Internet at <u>www.vfc.com</u>. A replay will be available through Oct. 25, 2007, and can be accessed by dialing 1- 888-203-1112 domestic, and 1-719-457-0820 international. The pass code is 4079550. A replay also can be accessed at the Company's web site at <u>www.vfc.com</u>.

VF CORPORATION Consolidated Statements of Income (In thousands, except per share amounts)

		ths Ended tember		hs Ended ember	
	2007	2006	2007	2006	
Net Sales Royalty Income		\$1,791,648 18,450			
Total Revenues	2,073,159	1,810,098	5,264,171	4,617,033	
Costs and Operating Expenses Cost of goods sold	1 163 399	1 018 021	2 975 009	2,608,175	
Marketing, administrative and general expenses		504,253			
	1,742,120	1,522,274	4,549,345	3,996,107	
Operating Income	331,039	287,824	714,826	620,926	
Other Income (Expense) Interest income Interest expense Miscellaneous, net	(19,349) 1,834	1,439 (15,835) 1,869 	(46,373) 3,583	(42,370) 3,240	
Income from Continuing Operations Before Income Taxes	315 <b>,</b> 726	275 <b>,</b> 297	679 <b>,</b> 530	585,945	
Income Taxes	106,409	89,340	230,330	192,287	
Income from Continuing Operations	209,317	185 <b>,</b> 957	449,200	393 <b>,</b> 658	
Discontinued Operation: Income (loss) from	5				

operations Loss on disposal	(1,870) (240)		11,750		2,567 (24,554)		31,266
			11,750		(21,987)		31,266
Net Income	\$ 207,207		197,707			\$ ==	424,924
Earnings Per Common Share - Basic Income from continuing operations Discontinued operations - income		Ş	1.68	Ş	4.06	\$	3.57
(loss) from operations Discontinued operations - loss on	(0.02)		0.11		0.02		0.28
disposal Net income	-		1.78		(0.22) 3.86		- 3.85
Earnings Per Common Share - Diluted Income from continuing operations Discontinued operations - income		\$	1.64	\$	3.96	\$	3.49
(loss) from operations Discontinued	(0.02)		0.10		0.02		0.28
operations - loss on disposal Net income	_ 1.84		- 1.75		(0.22) 3.76		- 3.77
Weighted Average Shares Outstanding Basic Diluted	109,671 112,424				110,689 113,568		
Cash Dividends Per Common Share	\$ 0.55	\$	0.55	\$	1.65	\$	1.39

NOTE: VF operates and reports using a 52/53 week fiscal year ending on the Saturday closest to December 31 of each year. Similarly, the fiscal third quarter ends on the Saturday closest to September 30. For presentation purposes herein, all references to periods ended September 2007, December 2006 and September 2006 relate to the fiscal periods ended as of September 29, 2007, December 30, 2006 and September 30, 2006, respectively.

> VF CORPORATION Consolidated Balance Sheets (In thousands)

		December 2006	
ASSETS			
Current Assets Cash and equivalents Accounts receivable, net Inventories Other current assets Current assets of discontinued operations	1,266,490 1,295,994 209,422	\$ 343,224 809,594 958,262 205,004 261,926	1,078,172 1,040,024 211,861
Total current assets	2,980,622	2,578,010	2,765,467
Property, Plant and Equipment Less accumulated depreciation		862,096	
	640,726	593 <b>,</b> 058	560,043
Intangible Assets	1,434,904	755 <b>,</b> 693	761,895
Goodwill	1,265,878	1,030,925	1,016,264
Other Assets	373,854	348,862	382,735
Noncurrent Assets of Discontinued Operations	-	159,145	190,053
		\$5,465,693 ======	\$5,676,457
LIABILITIES AND STOCKHOLDERS' EQUITY			
Current Liabilities Short-term borrowings Current portion of long-term debt Accounts payable Accrued liabilities Current liabilities of discontinued operations	67,403	385,700	35,670 357,370 473,696
Total current liabilities	2,140,875	1,014,848	
Long-term Debt	594 <b>,</b> 792	635 <b>,</b> 359	665 <b>,</b> 475
Other Liabilities	592 <b>,</b> 524	536 <b>,</b> 728	628,500
Noncurrent Liabilities of Discontinued Operations	_	13,586	13,575
Commitments and Contingencies			
Common Stockholders' Equity Common Stock Additional paid-in capital Accumulated other comprehensive		112,185 1,469,764	

income (loss)	(29,634)	(123,652)	(155,956)
Retained earnings	1,685,982	1,806,875	1,759,888
Total common stockholders' equity	3,367,793	3,265,172	3,123,126
	\$6,695,984	\$5,465,693	\$5,676,457
	======	======	======

#### VF CORPORATION Consolidated Statements of Cash Flows (In thousands)

	Nine Months Ended September		
	2007	2006	
Operating Activities Net income Adjustments to reconcile net income to cash provided (used) by operating activities of continuing operations:	\$ 427,213	\$ 424,924	
Loss (income) from discontinued operations Depreciation Amortization of intangible assets Other amortization Stock-based compensation Pension funding under (over) expense Other, net	47,682 4,621	65,857	
Changes in operating assets and liabilities, net of acquisitions: Accounts receivable Inventories Accounts payable Accrued income taxes Accrued liabilities and other	(353,469) (196,290) (9,694) 60,792	(384,930) (121,011) (45,090) (18,088) 84,410	
Cash provided (used) by operating activities of continuing operations	165 <b>,</b> 793	(222)	
(Loss) income from discontinued operations Adjustments to reconcile (loss) income from discontinued operations to cash provided (used) by discontinued operations: Loss on disposal of discontinued operations	(21,987) 24,554	31,266	
Other, net Cash provided (used) by discontinued	(15,738)	(7,869)	
operations Cash provided by operating activities	(13,171)  152,622	23,397  23,175	
Investing Activities Capital expenditures Business acquisitions, net of cash acquired	(79,085) (1,082,844)		

Proceeds from sale of Intimate Apparel			
business Proceeds from sale of Playwear business		348,714	- 4,667
Software purchases			(8,598)
Other, net			4,159
Cash used by investing activities of			
continuing operations			(146,074)
Discontinued operations, net		(243)	3,163
Cash used by investing activities		(803,001)	(142,911)
Financing Activities			
Increase in short-term borrowings		963,713	154,802
Payments on long-term debt			(1,519)
Purchase of Common Stock		(350,000)	(118,582)
Cash dividends paid			(154,775)
Proceeds from issuance of Common Stock, net			79 <b>,</b> 699
Tax benefits of stock option exercises		15,119	12,063
Cash provided (used) by financing			
activities		493,967	(28,312)
Effect of Foreign Currency Rate Changes on Cash		7 043	5,687
Cash			
Net Change in Cash and Equivalents		(149,369)	(142,361)
Cash and Equivalents - Beginning of Year		343,224	296 <b>,</b> 557
Cash and Equivalents - End of Period	\$	193 <b>,</b> 855	\$ 154 <b>,</b> 196
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VF CORPORATION Supplemental Financial Information Business Segment Information (In thousands)

		Three Months Ended September				Nine Months Ended September				
		2007	2006			2007	2006			
Coalition Revenues										
Jeanswear	\$	758,485	\$	738,171	\$2,	174,691	\$2,080,161			
Outdoor		806,113		658 <b>,</b> 987	1,	, 791 <b>,</b> 611	1,415,679			
Imagewear		267,470		215,743		711,046	598,204			
Sportswear		172 <b>,</b> 964		183 <b>,</b> 995		475,055	488,226			
Contemporary Brands		32 <b>,</b> 667		-		32,667	-			
Other		35,460		13,202		79,101	•			
Total coalition revenues	\$2	,073,159	\$1	,810,098	\$5, 	264,171 	\$4,617,033			
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Coalition Profit								
Jeanswear	\$	135 <b>,</b> 727	\$	117,766	\$	366,617	\$	329 <b>,</b> 639
Outdoor		161 <b>,</b> 305		139,606		298,012		232 <b>,</b> 553
Imagewear		41,553		33,734		98,059		92 <b>,</b> 892
Sportswear		17,110		24,919		45 <b>,</b> 918		63 <b>,</b> 257
Contemporary Brands		4,854		-		4,854		-
Other		530		405		2,988		(522)
Total coalition								
profit		361,079		316,430		816,448		717,819
Corporate and Other						(00.000)		(00 650)
Expenses				(26,737)				
Interest, net		(1/,14/)		(14,396)		(38,879)		(38,221)
Income from Continuing								
Operations Before								
Income Taxes	\$	315,726	\$	275,297	\$	679 <b>,</b> 530	\$	585,945
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Source: VF Corporation