



FIRST QUARTER FISCAL 2019 FINANCIAL RESULTS

FINANCIAL HIGHLIGHTS¹

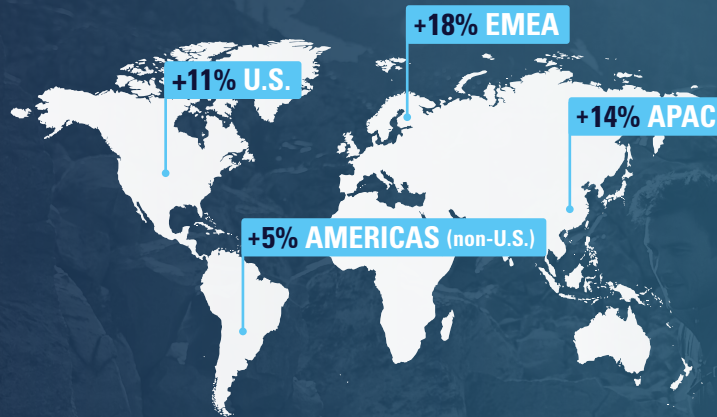
\$2.8B
IN REVENUE
↑ +23% / +12%²

50.5%
GROSS MARGIN
↑ +90 basis points

9.0%
OPERATING MARGIN
↑ +200 basis points

\$0.43
EARNINGS PER SHARE
↑ +62% / +46%²

REVENUE BY GEOGRAPHY²



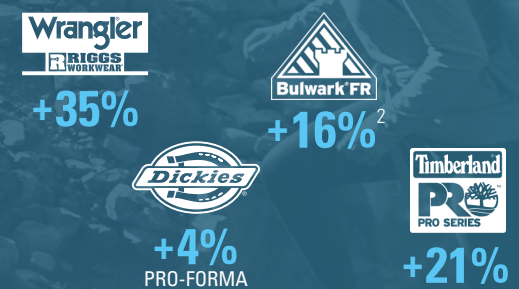
REVENUE BY CHANNEL²



TOP 5 BRANDS



TOP WORKWEAR BRANDS



FY2019 OUTLOOK¹

REVENUE
\$13.6B to \$13.7B
+10% to +11%

GROSS MARGIN
51.0%

EARNINGS PER SHARE
\$3.52 to \$3.57
+12% to +14%

(% and basis points change include the impact of foreign currency.)

¹Numbers are on an adjusted continuing operations basis and include the contribution from the Williamson-Dickie, Icebreaker® and Altra® acquisitions. All per share amounts are presented on a diluted basis. Please refer to the press release dated July 20, 2018 for more information. | ²Excludes acquisitions.