



# TRANSITION PERIOD ENDED MARCH 31, 2018

## FINANCIAL RESULTS

### FINANCIAL HIGHLIGHTS<sup>1</sup>

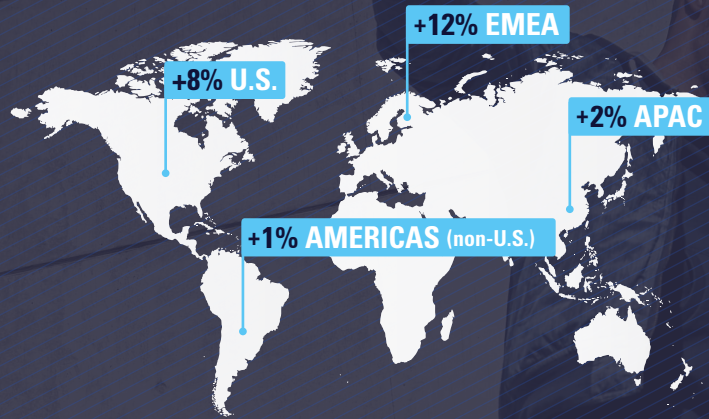
**\$3.0B**  
IN REVENUE  
↑ +17% / +8%<sup>2</sup>

**50.8%**  
GROSS MARGIN  
↑ +20 basis points

**10.8%**  
OPERATING MARGIN  
↓ -100 basis points

**\$0.67**  
EARNINGS PER SHARE  
↑ +22% / +15%<sup>2</sup>

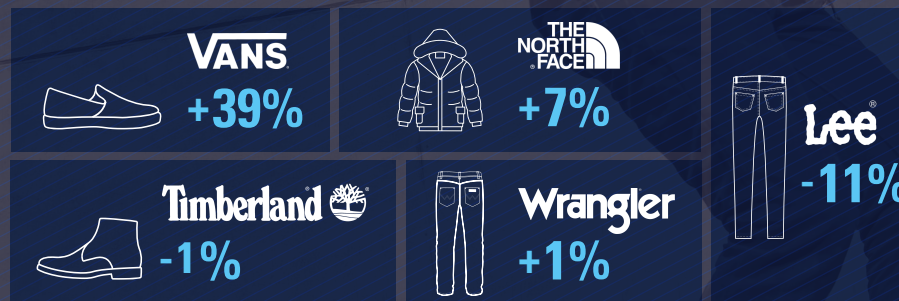
### REVENUE BY GEOGRAPHY<sup>2</sup>



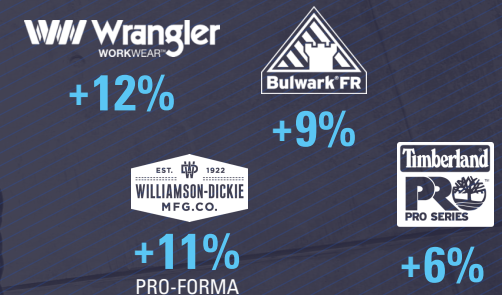
### REVENUE BY CHANNEL<sup>2</sup>



### TOP 5 BRANDS



### TOP WORKWEAR BRANDS



### FY2019 OUTLOOK

REVENUE  
**\$13.45B** to **\$13.55B**  
+9% to +10%

GROSS MARGIN  
**51.0%**

ADJUSTED EARNINGS PER SHARE  
**\$3.48** to **\$3.53**  
+11% to +13%

(% and basis points change reflects currency neutral)

<sup>1</sup>Numbers are on an adjusted basis and include contribution from the Williamson-Dickie acquisition | <sup>2</sup>Excludes Williamson-Dickie acquisition