



CJS Securities Conference Presentation

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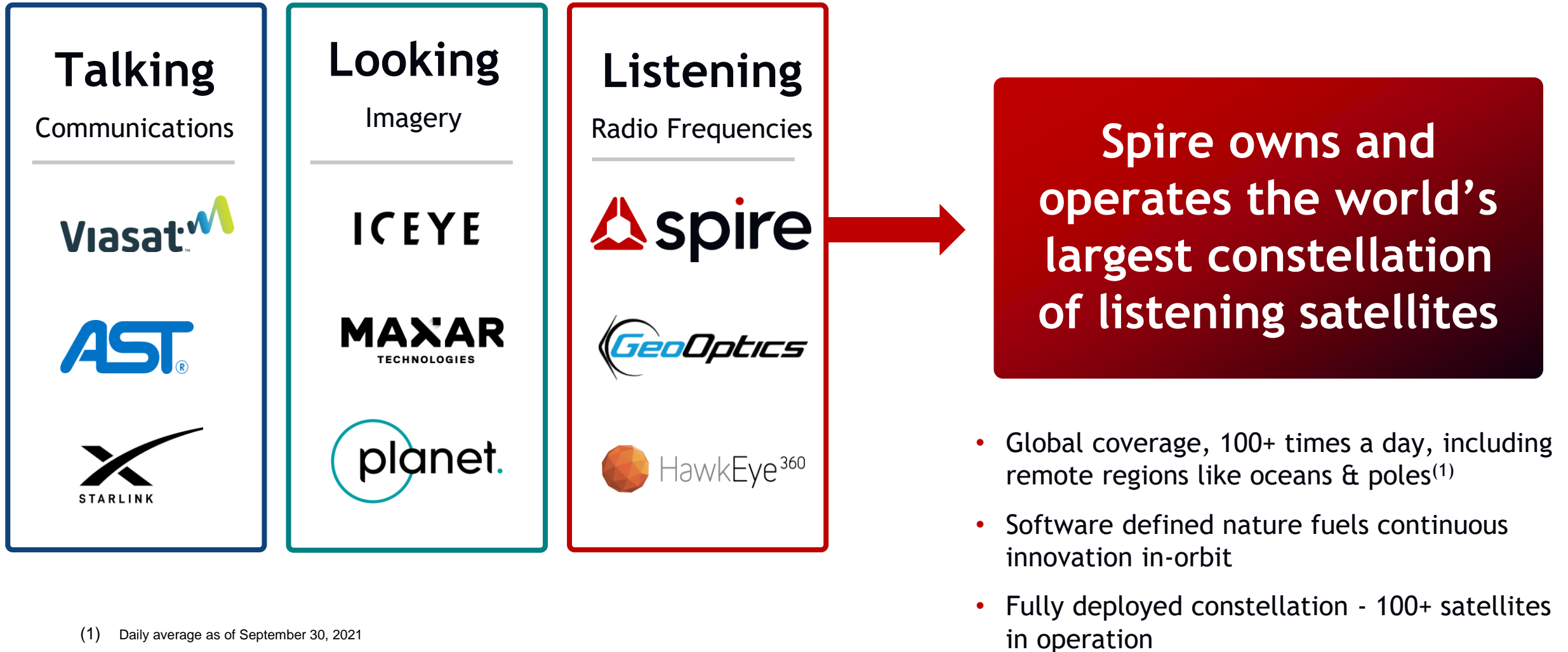


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Three Unique Satellite Categories



Spire Offers Four Distinct Solutions

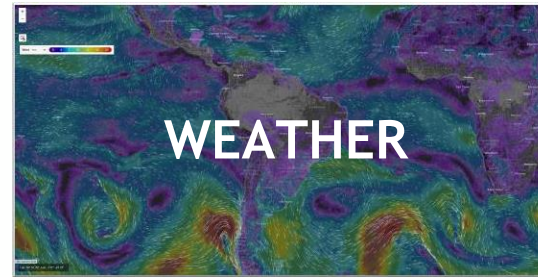
SPIRE MONETIZES PROPRIETARY PRODUCTS ACROSS A BROAD AND GROWING RANGE OF INDUSTRIES



Precise space-based data, insights and predictive analytics used for highly accurate ship monitoring, ship safety and route optimization



Precise space-based data, insights and predictive analytics used for highly accurate aircraft monitoring, safety and route optimization



Precise space-based data, insights and predictive analytics used for highly accurate weather forecasting



Leverage Spire's proven, low risk development lifecycle and proprietary infrastructure to provide "Space-as-a-Service"

Current and Target Industries



Aerospace



Agriculture



Automotive



Aviation



Construction



Govt.
(Civilian)



Govt.
(Defense)



Academia



Energy



Fishing



Financial
Services



Insurance



Logistics



Maritime



Mining



Oil & Gas



Real Estate



Scientific
Research



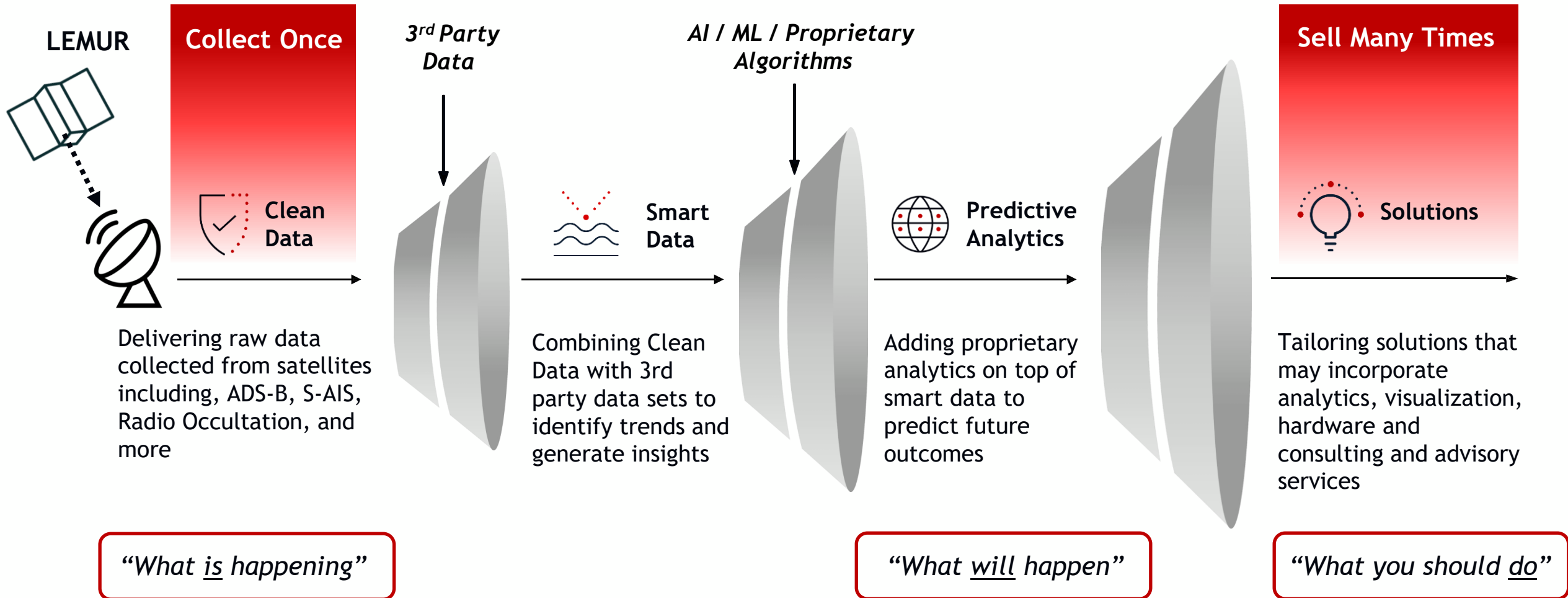
Telecom /
IoT



Transportation

Spire's Four Levels of Service Capture the Full Value Chain

Data analysis is essential in solving complex business challenges



Spire's Four Growth Pillars



Invest in Sales, Marketing and Product



Expand into New Geographies and Use Cases



Expand the Capabilities of our Data and our Analytics



Execute strategic acquisitions to strengthen our market position

~\$100B Total Addressable Market

Identified ~175 major use cases and up to 200K customers across the Aviation, Maritime, Weather & Space Services Markets

Spire is uniquely positioned to benefit from Global generational trends

Space Services

- Rapidly increasing investment in the space economy drives new applications
- Increased global competition for space supremacy

Weather

- Accelerating impact of weather on Global GDP due to climate change
- Advances in AI machine learning enhance prediction capabilities

Aviation

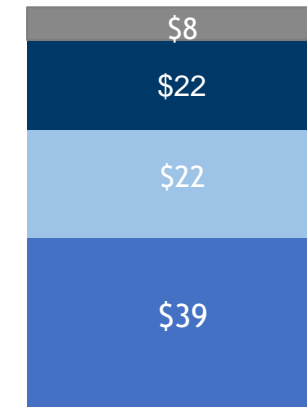
- New government regulations requiring use of ADS-B for safety purposes
- Further digitalization of the aviation industry to drive operational efficiencies

Maritime

- Rapidly increasing digitalization of the maritime industry, which is responsible for up to 90% of global trade

Spire's TAM

\$91bn

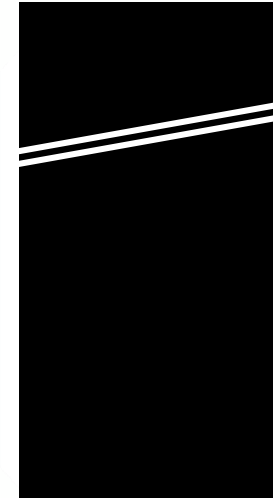


2025E



Long-term Opportunity

\$180 - \$300bn⁽¹⁾

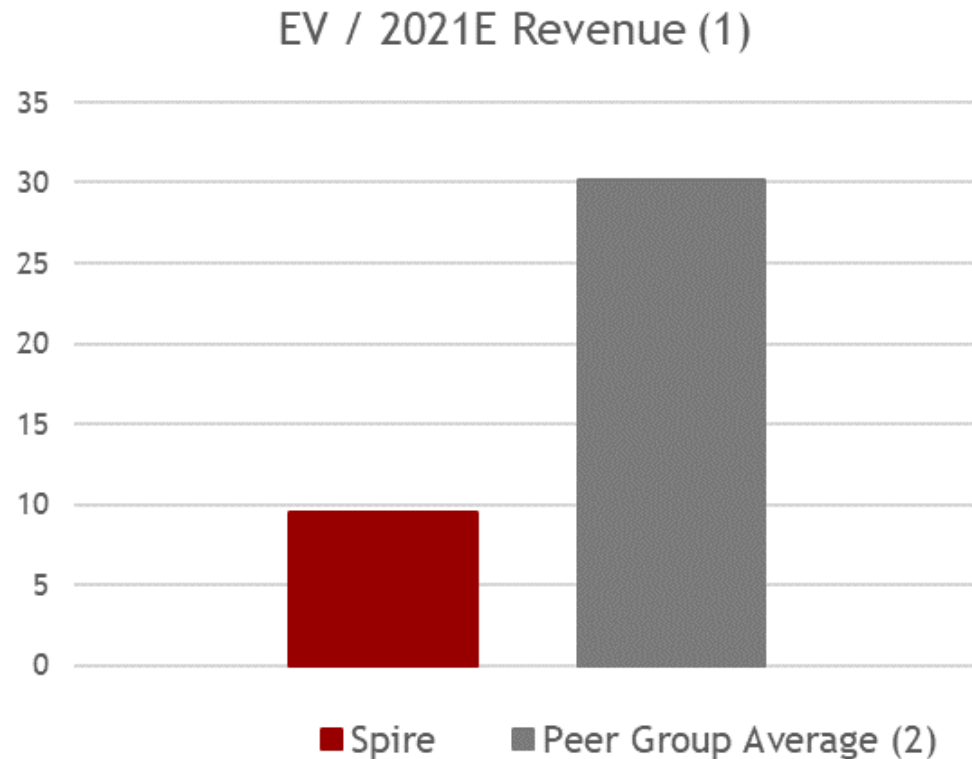


Source: Report and analysis from consulting company

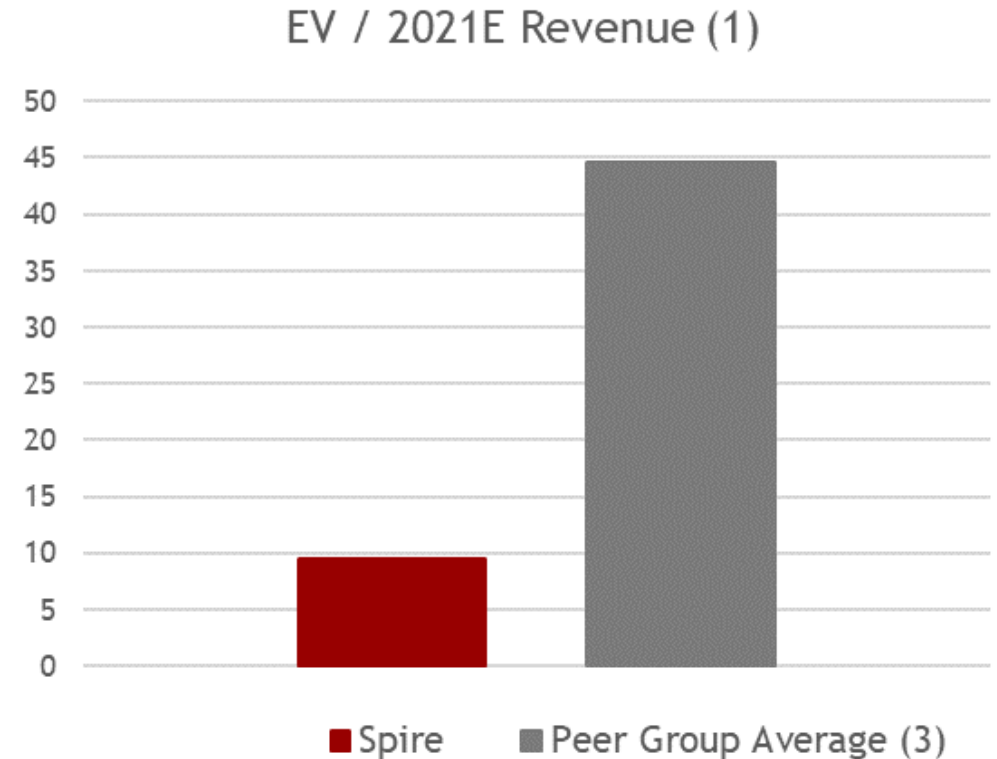
(1) Assumes \$0.9 - \$1.5 trillion of damages caused by climate change could be avoided through perfect weather forecasting and providers of perfect weather forecasts could expect to capture 20% of the value they provide to customers

Trading multiple vs. Peers

Space Companies that IPOed in the US in 2021



High Growth Data and Analytics Companies



(1) Company EV data provided by Factset & Morningstar as of 01/11/2022. 2021 estimated revenue data based on company's latest earnings guidance.

(2) Space Companies that IPOed in the US in 2021 = AST SpaceMobile (ASTS), Blacksky Technology (BKSY), Rocket Lab (RKLB), Planet Labs (PL). Peer average for space companies excludes Astra Space (ASTR), Momentus (MNTS), and Arqit Quantum (ARQQ). With those 3 companies included, the peer average is ~375x.

(3) High Growth Data and Analytics Companies = Palantir (PLTR), Snowflake (SNOW), MongoDB (MDB), DataDog (DDOG)

Thank you!