

# Huntington Bancshares Incorporated & Huntington National Bank Company-Run Capital Stress Test Results Disclosure

Capital Stress Testing Results Covering the Time Period October 1, 2014 through December 31, 2016 for Huntington Bancshares Incorporated and Huntington National Bank under a Hypothetical Severely Adverse Economic Scenario.

March 5, 2015

When we refer to "HBI," "we," "our," and "us" in this report, we mean Huntington Bancshares Incorporated and our consolidated subsidiaries. When we refer to "HNB" or "Bank" in this report, we mean our only bank subsidiary, The Huntington National Bank, and its subsidiaries.

## **About Huntington Bancshares Incorporated**

Huntington Bancshares Incorporated is a \$66 billion asset regional bank holding company headquartered in Columbus, Ohio. The Huntington National Bank, founded in 1866, and its affiliates provide full-service commercial, small business, and consumer banking services; mortgage banking services; treasury management and foreign exchange services; equipment leasing; wealth and investment management services; trust services; brokerage services; customized insurance brokerage and service programs; and other financial products and services. The principal markets for these services are Huntington's six-state retail banking franchise: Ohio, Michigan, Pennsylvania, Indiana, West Virginia, and Kentucky. The primary distribution channels include a banking network of more than 700 traditional branches and convenience branches located in grocery stores and retirement centers, and through an array of alternative distribution channels including internet and mobile banking, telephone banking, and more than 1,500 ATMs. Through automotive dealership relationships within its six-state retail banking franchise area and selected other Midwest and Northeast states, Huntington also provides commercial banking services to the automotive dealers and retail automobile financing for dealer customers.

## **Background**

We, along with 30 other large financial institutions with total consolidated assets greater than \$50 billion, are subject to certain requirements established by the Dodd-Frank Wall Street Reform and Consumer Protection Act (DFA), including those related to capital stress testing. This disclosure specifically addresses provisions of DFA requiring that company-run stress test results be made publically available.

DFA stress testing requirements are implemented through the Federal Reserve's Comprehensive Capital Analysis and Review program (CCAR), and by the Office of the Comptroller of the Currency (OCC) through their Dodd-Frank Act Stress Testing program (DFAST). Consistent with requirements of these programs, we submitted a comprehensive Annual Capital Plan and series of regulatory filings detailing our stress testing methodology and pro-forma results for various hypothetical economic scenarios, including baseline, adverse, and severely adverse conditions, to the Federal Reserve and OCC on January 5, 2015. Results in this disclosure reflect our revenue, loss, and capital level estimates for the severely adverse economic scenario that was provided to us by the OCC and the Federal Reserve in October 2014. Unless otherwise noted, results span the nine-quarter timeframe beginning October 1, 2014 and ending December 31, 2016. An electronic copy of this disclosure can be found on Huntington's Investor Relations website in the "Regulatory Disclosures" section under the heading "Publications and Filings" (http://huntington-ir.com/main/Regulatory.htm).

## **Considerations**

To foster comparability between financial institutions that publically disclose results of their companyrun stress tests, DFA sets forth specific parameters and assumptions for all institutions to use regarding capital distributions. For this and other reasons noted below, results contained herein may differ materially from other publications made by us or by regulatory agencies. To better understand the context of these results, the following should be considered:

- Results are based on a hypothetical severely adverse economic forecast that was provided to us –
  and all financial institutions participating in CCAR and DFAST by the Federal Reserve and the OCC
  with the specific intention of assessing the strength and resilience of capital in stressed economic
  and financial market environments. Our baseline (expected) economic forecast yields significantly
  different results.
- For purposes of public disclosure and to facilitate comparison across financial institutions, DFA requires adoption of a common approach that assumes we take into account our actual capital actions as of the quarter-end for the first quarter in the planning horizon (i.e., fourth quarter 2014), and that (1) for remaining quarters, common stock dividends are held constant based on the quarterly average dollar amount of quarterly dividends paid in 2014; (2) payments on any other instrument that is eligible for inclusion in the numerator of a regulatory capital ratio equal to the stated dividend, interest, or principal due on such instrument during the quarter; and (3) an assumption of no redemption or repurchase of any capital instrument that is eligible for inclusion in the numerator of a regulatory capital ratio. In the event that a severely adverse economic environment comes to fruition, our capital actions could be different than those assumed for this analysis.
- Given the assumptions used specifically for public disclosure as noted above, results contained herein are different than those we provided in connection with our Annual Capital Plan and - with the exception of a specific "DFAST" schedule - are necessarily different than our FR Y-14A and DFAST-14A filings.
- The Federal Reserve will publish institution-specific stress testing results. While the underlying
  economic scenario is identical to the one used for this analysis, the Federal Reserve utilizes its own
  stress testing methodology and models, which are different than ours. As such, results published by
  the Federal Reserve may differ.
- Loan portfolios follow regulatory-defined classifications and in some cases are different than how we internally manage and report via SEC filings and other public disclosures.

# **Description of the Severely Adverse Economic Scenario**

Results contained in this report are based on a hypothetical severely adverse economic scenario that was constructed by the OCC and the Federal Reserve. The severely adverse scenario features a substantial weakening in global economic activity, accompanied by large reductions in asset prices. In the scenario, the U.S. corporate sector experiences increases in financial distress that are even larger than would be expected in a severe recession, together with a widening in corporate bond spreads and

a decline in equity prices. The severely adverse scenario is characterized by a deep and prolonged recession in which the unemployment rate increases by 4 percentage points from its level in the third quarter of 2014, peaking at 10 percent in the middle of 2016. In terms of both the peak level reached by the unemployment rate and its total increase, this shock is of a similar magnitude to those experienced in severe U.S. contractions during the past half-century. Among others, key economic drivers we believe would materially impact us include: unemployment, which peaks at 10.1%; real GDP growth, which declines to -6.1%; housing price index, which decreases to 128.4; and the Dow-Jones stock market index, which declines to 8,606.

These and other economic variables were transformed into the useable inputs for our revenue, expense, and loss models that underlie our capital projections. A full list of economic variables and their values, along with a more detailed description of the severely adverse economic scenario can be found on the Federal Reserve's website.

# Primary Risks to Which We Are Exposed

Huntington has eight defined primary risk categories against which we regularly assess ourselves. Each is described below and considered in our capital stress testing process. In general, and for stress testing purposes, the first four categories (credit, market, liquidity, and operational) are assessed through quantitative models, whereas other risk categories generally are assessed via a combination of quantitative and qualitative methods. Our primary risks are:

- Credit Risk. Credit risk is the risk to current or anticipated earnings or capital arising from an obligor's failure to meet the terms of any contract with the bank or otherwise perform as agreed. Credit risk is found in all activities in which settlement or repayment depends on counterparty, issuer, or borrower performance. It exists any time bank funds are extended, committed, invested, or otherwise exposed through actual or implied contractual agreements, whether reflected on or off the balance sheet.
- Market Risk. Market Risk occurs when fluctuations in interest rates impact earnings and capital.
  Financial impacts are realized through changes in the interest rates of balance sheet assets and
  liabilities (net interest margin) or directly through valuation changes of capitalized mortgage
  servicing rights (MSR) and/or trading assets (noninterest income). In addition, changes in the market
  value of the investment portfolio have a direct impact on tangible common equity (OCI/TCE). Our
  primary sources of market risk are interest rate risk and price risk.
- Liquidity Risk. Liquidity risk is the risk to current or anticipated earnings or capital arising from an
  inability to meet obligations when they come due. Liquidity risk includes the inability to access
  funding sources or manage fluctuations in funding levels. Liquidity risk also results from the failure
  to recognize or address changes in market conditions that affect the bank's ability to liquidate assets
  quickly and with minimal loss in value.
- Operational Risk. Operational risk is the risk to current or anticipated earnings or capital arising from
  inadequate or failed internal processes or systems, human errors or misconduct, or adverse external
  events. Operational losses result from internal fraud; external fraud; inadequate or inappropriate
  employment practices and workplace safety; failure to meet professional obligations involving
  customers, products, and business practices; damage to physical assets; business disruption and

systems failures; and failures in execution, delivery, and process management. Operational losses do not include opportunity costs, forgone revenue, or costs related to risk management and control enhancements implemented to prevent future operational losses.

- Legal Risk. Legal risk includes, but is not limited to, exposure to orders, fines, penalties, or punitive damages resulting from litigation, as well as regulatory actions.
- Compliance Risk. Compliance risk is the risk to current or anticipated earnings or capital arising from
  violations of laws, rules, or regulations, or from nonconformance with prescribed practices, internal
  policies and procedures, or ethical standards. This risk exposes the bank to fines, civil money
  penalties, payment of damages, and the voiding of contracts. Compliance risk can result in
  diminished reputation, reduced franchise or enterprise value, limited business opportunities, and
  lessened expansion potential.
- Strategic Risk. Strategic risk is the risk to current or anticipated earnings, capital, or franchise or
  enterprise value arising from adverse business decisions, poor implementation of business
  decisions, or lack of responsiveness to changes in the banking industry and operating environment.
  This risk is a function of the bank's strategic goals, business strategies, resources, and quality of
  implementation. The resources needed to carry out business strategies are both tangible and
  intangible. They include communication channels, operating systems, delivery networks, and
  managerial capacities and capabilities.
- Reputational Risk. Reputational risk is the risk to current or anticipated earnings, capital, or
  franchise or enterprise value arising from negative public opinion. This risk may impair the bank's
  competitiveness by affecting its ability to establish new relationships or services or continue
  servicing existing relationships. Reputational risk is inherent in all bank activities and requires
  management to exercise an abundance of caution in dealing with customers, counterparties,
  correspondents, investors, and the community.

## **Stress Test Methodology**

Overseen by our board- and executive-level risk and capital management committees, our stress testing framework employs both quantitative and qualitative estimation methodologies. Where applicable and practical, we attempt to use quantitatively-derived econometric models to estimate pre-provision net revenue and credit losses, which help us to project capital levels for the nine-quarter forecast horizon used in CCAR.

In determining when to use quantitative models, we review our balance sheet and income statement in terms of the primary risk categories referenced in the previous section. In general, line items determined to be material in nature are estimated using quantitative models. In some cases, however, we use qualitative estimations when statistical correlations to macroeconomic variables are weak or non-existent or in cases where sufficient amounts of historical data are not available to construct a robust model or draw reliable conclusions.

Using our September 30, 2014 balance sheet position as a starting point, we use our quantitative and qualitative estimation methodologies to simulate, among other items, future values for the components

of pre-provision net revenue (net interest income plus non-interest income less non-interest expense) and credit losses across a nine-quarter forecast horizon. These estimation methodologies come together and dynamically interact with each other in our internally-developed stress testing system. The output provides the requisite information to estimate our capital levels and other information contained in the "Results" section of this disclosure.

Prior to running the simulation, we program into the system various economic scenarios (i.e., future paths of different economic variables such as unemployment, GDP, housing price index, etc.). For the most recent stress testing exercise, we simulated five distinct economic scenarios ranging in levels of severity. Three of the five scenarios simulated were provided to us by the OCC and Federal Reserve and were used by all financial institutions subject to DFA capital stress testing requirements. Of the five economic scenarios, two represented baseline conditions, one represented adverse conditions, and two represented severely adverse conditions. The subject of this disclosure is the severely adverse scenario that was provided to us by the Federal Reserve and OCC. As a matter of practice, we also developed and simulated the effects of an internally-developed severely adverse economic scenario.

Results for all economic scenarios are carefully reviewed and vetted by our board- and executive-level risk and capital management committees. In our base case scenarios, some adjustments are made to modeled results to reflect actions we intend or otherwise would take to manage the Company to within our desired risk profile, for example the size of our auto loan portfolio could be effectively managed through securitization activity. In stress cases, however, adjustments generally are more conservative in nature (i.e., our assumptions or adjustments generally result in more severe outcomes in terms of impact to capital). We believe that taking a more conservative approach in stress case scenarios better aligns with the spirit and intent of stress testing, and further acknowledge that a company's ability to manage its risk positions can be somewhat diminished when the entire industry and marketplace is experiencing turmoil as a result of the economic environment.

## **Additional Considerations**

DFA stress test rules require certain firms with large trading operations to include a global market shock in their stress testing process. Huntington does not have a significant trading book and is not one of the six large firms that participated in the global market shock exercise.

Importantly, the Huntington National Bank accounts for approximately 99.7% of the consolidated Company's assets, and as such we rely on the same underlying methodologies when conducting bank-level stress testing.

## Results for the Severely Adverse Scenario for the Time Period 10/1/2014 – 12/31/2016

Consistent with DFAST disclosure instructions, results in this section are based on the severely adverse economic scenario as provided to us by the Federal Reserve and the OCC. As noted in the "Interpreting Results" section of this disclosure, we assume that common stock dividends are held constant with levels paid in 2014 and further assume there is no redemption or repurchase of any capital instrument that is eligible for inclusion in the numerator of a regulatory capital ratio. Unless otherwise specified, results are cumulative for the nine-quarter planning horizon beginning October 1, 2014 and ending December 31, 2016. At the time results were finalized and submitted to the OCC and Federal Reserve,

the first quarter of the planning horizon was still a projection; the following tables and information have not been adjusted for actual results realized in the 2014 fourth quarter.

#### Revenue, Loss, and Net Income

Table 1 depicts cumulative results for the time period 10/1/2014 - 12/31/2016 for the severely adverse economic scenario.

Table 1. Cumulative Revenue, Loss, and Net Income Before Taxes

(\$ millions)	\$
Pre-Provision Net Revenue	1,490
Other Revenue	0
Provision for Loan and Lease Losses	(2,533)
Realized Gain/(Loss) on Securities (AFS and HTM)	(69)
Trading and Counterparty Losses	(18)
Other Gain/Loss	0
Income/(Loss) Before Taxes	(1,130)

#### Loan and Lease Losses

Table 2 depicts cumulative nine-quarter losses for loan and lease categories as defined by the Federal Reserve's Y-14A reporting schedules used in CCAR.

Table 2. Cumulative Credit Losses for Loan and Lease Portfolios

(\$ millions)	\$	% <sup>(1)</sup>
Commercial and Industrial (2)	794	6.8
Commercial Real Estate	426	5.7
Closed-end First Lien Mortgage	224	3.5
Junior Lien Mortgage and Home Equity Line of Credit	226	3.9
Credit Card	30	12.5
Other Consumer <sup>(3)</sup>	217	2.2
Other Loans and Leases (4)	59	1.7
Total Loan and Lease Losses (5)	1,974	4.4

<sup>(1)</sup> Denominator of loss rate is based on the average of the nine quarters' balances

#### **Capital Ratios**

Consistent with assumed capital actions described earlier in this disclosure, Table 3 depicts beginning (9/30/2014), ending (12/31/2016), and minimum capital ratios observed through the nine-quarter horizon for Huntington Bancshares Incorporated and Huntington National Bank. For comparison purposes, all ratios are computed using Basel I definitions for both the numerator and denominator. Key drivers of changes to capital levels are discussed below.

<sup>(2)</sup> Includes small business

<sup>(3)</sup> Other Consumer includes auto loans and leases, student loans, and other miscellaneous consumer-purpose loans

<sup>(4)</sup> Other Loans and Leases primarily consist of Equipment Lease and Overdraft losses

<sup>(5)</sup> The sum of portfolios depicted in the table does not match the 'Total' row due to rounding

Table 3. Capital Ratios (Basel 1): Beginning, Ending, and Minimum Values

	Actual	- Stress Forecast -	
(%)	9/30/2014	12/31/2016	Minimum
Huntington Bancshares Incorporated			
Tier 1 Common Equity	10.31	7.67	7.67
Tier 1 Capital	11.61	8.43	8.43
Total Risk-Based Capital	13.72	10.75	10.75
Tier 1 Leverage	9.83	7.03	7.03
Huntington National Bank			
Tier 1 Common Equity	10.50	8.50	8.50
Tier 1 Capital	11.22	9.25	9.25
Total Risk-Based Capital	12.77	10.62	10.62
Tier 1 Leverage	9.49	7.70	7.70

Changes in our capital levels in the severely adverse economic scenario are primarily driven by preprovision net revenue and provision for credit losses. Table 4 reconciles the starting and ending Tier 1 Common Equity position for HBI in terms of our sources and uses of capital. The Tier 1 Common Equity and Change in RWA items reflect Basel I treatment. Sources and uses of capital at the bank-level are proportionately similar.

Table 4. HBI Sources and Uses of Capital, 9/30/2014 - 12/31/2016

(\$ millions)	\$	%
Tier 1 Common Equity (9/30/2014)	5,489	10.31
Pre-Provision Net Revenue	1,490	2.80
Net Charge-Offs	(1,974)	(3.71)
Change in Allowance	(559)	(1.05)
Taxes/Other	(77)	(0.14)
Common & Preferred Dividends	(458)	(0.86)
Change in RWA	-	0.32
Tier 1 Common Equity (12/31/2016) (1)	3,912	7.67

<sup>(1)</sup> The sum of the individual categories does not match the 'Tier 1 Common Equity (12/31/2016)' row due to rounding

# **Concluding Remarks**

Though the focus of this disclosure is on the supervisory-provided severely adverse scenario, our minimum capital levels across the nine-quarter planning horizon for all scenarios analyzed in connection with annual company-run capital stress testing requirements remain above regulatory-defined well-capitalized thresholds, as well as above our more stringent internally-defined capital thresholds.

Huntington and other financial institutions with consolidated assets greater than \$50 billion that participated in the CCAR 2015 exercise are also required to conduct mid-cycle stress tests. Disclosure of those results is expected to be made in the 2015 third quarter.