Management Presentation

Tanger

Safe Harbor Statement

Certain statements made in this presentation contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Tanger Inc. (the "Company") intends such forwardlooking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 and includes this statement for purposes of complying with these safe harbor provisions. Forward-looking statements, which are based on certain assumptions and describe the Company's future plans, strategies, beliefs and expectations, are generally identifiable by use of the words "anticipate," "believe," "can," "continue," "could," "designed," "estimate," "expect," "forecast," "goal," "intend," "may," "might," "plan," "possible," "potential," "predict," "project," "should," "target," "will," "would," or similar expressions. Such forward-looking statements include the Company's expectations regarding future financial results and assumptions underlying that guidance, long-term growth, trends in retail traffic and tenant revenues, development initiatives and strategic partnerships, the anticipated impact of the Company's newly acquired assets in Huntsville and Asheville, as well as its newly opened Nashville development and related costs and anticipated yield, expectations regarding operational metrics, renewal trends, new revenue streams, its strategy and value proposition to retailers, uses of and efforts to reduce costs of capital, liquidity, dividend payments and cash flows.

You should exercise caution in relying on forward-looking statements since they involve known and unknown risks, uncertainties and other important factors which are, in some cases, beyond our control and which could materially affect our actual results, performance or achievements. Other important factors which may cause actual results to differ materially from current expectations include, but are not limited to: our inability to develop new retail centers or expand existing retail centers successfully; risks related to the economic performance and market value of our retail centers; the relative illiquidity of real property investments; impairment charges affecting our properties; our dispositions of assets may not achieve anticipated results; competition for the acquisition and development of retail centers, and our inability to complete the acquisitions of retail centers we may identify; competition for tenants with competing retail centers; the diversification of our tenant mix and our entry into the operation of full price retail may not achieve our expected results; environmental regulations affecting our business; risks associated with possible terrorist activity or other acts or threats of violence and threats to public safety; risks related to the impact of macroeconomic conditions, including rising interest rates and inflation, on our tenants and on our business, financial condition.

dependence on rental income from real property; our dependence on the results of operations of our retailers and their bankruptcy, early termination or closing could adversely affect us; the impact of geopolitical conflicts; the immediate and long-term impact of the outbreak of a highly infectious or contagious disease on our tenants and on our business (including the impact of actions taken to contain the outbreak or mitigate its impact); the fact that certain of our properties are subject to ownership interests held by third parties, whose interests may conflict with ours; risks related to climate change; increased costs and reputational harm associated with the increased focus on environmental, sustainability and social initiatives; risks related to uninsured losses; the risk that consumer, travel, shopping and spending habits may change; risks associated with our Canadian investments; risks associated with attracting and retaining key personnel; risks associated with debt financing; risks associated with our guarantees of debt for, or other support we may provide to, joint venture properties; the effectiveness of our interest rate hedging arrangements; our potential failure to qualify as a REIT; our legal obligation to make distributions to our shareholders: legislative or regulatory actions that could adversely affect our shareholders; our dependence on distributions from the Operating Partnership to meet our financial obligations, including dividends; the risk of a cyber-attack or an act of cyber-terrorism on our systems; the uncertainties of costs to comply with regulatory changes (including potential costs to comply with proposed rules of the Securities and Exchange Commission (the "SEC") to standardize climate-related disclosures); and other important factors set forth under Item 1A - "Risk Factors" in the Company's and the Operating Partnership's most recently filed Annual Report on Form 10-K, as may be updated or supplemented in the Company's Quarterly Reports on Form 10-Q and the Company's other filings with the SEC. Accordingly, there is no assurance that the Company's expectations will be realized. The Company disclaims any intention or obligation to update the forwardlooking statements, whether as a result of new information, future events or otherwise. You are advised to refer to any further disclosures the Company makes or related subjects in the Company's Current Reports on Form 8-K that the Company files with the SEC.

liquidity, results of operations and compliance with debt covenants; our

We use certain non-GAAP supplemental measures in this presentation, including Funds From Operations ("FFO"), Core Funds From Operations ("Core FFO"), same center net operating income ("Same Center NOI"), portfolio net operating income ("Portfolio NOI"), Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization for Real Estate ("Adjusted EBITDAre") and Net Debt. See definitions and reconciliations beginning on page 38.

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Tanger at a Glance

LONG-TERM FOUNDATION

- 43-year history and 31 years publicly traded on the NYSE (SKT)
- \$3.1B market capitalization (1)
- \$4.7B total enterprise value (1)
- Investment grade, well-laddered and low-leveraged balance sheet with additional credit capacity
- 40 properties totaling 15.6M square feet, including Tanger's newest outlet centers in Nashville, TN and Asheville, NC and first open-air lifestyle center in Huntsville, AL
 - 91% of outlet SF in leading tourist destination or top 50 MSA (2)
 - 95% of portfolio is open-air

POSITIONED FOR GROWTH

- Open-air portfolio provides brands and retailers an attractive and integral sales channel
- Centers sought out by consumers for branded merchandise at consistent value and experiences
- Strong Same Center NOI growth potential
 - Driving rents, maximizing occupancy, diversifying tenant roster and operating efficiently
- Significant real estate value creating opportunities
- Platform and balance sheet capacity to grow externally
- Attractive free cash flow yield
- Well-covered and growing dividend

As of December 31, 2023.



Experienced and Engaged **Executive Team** and Board

EXECUTIVE TEAM



Stephen Yalof Director, President and Chief Executive Officer



Michael Bilerman **Executive Vice** President, Chief Financial Officer and Chief Investment Officer



Leslie Swanson **Executive Vice** President, Chief **Operating Officer**



Jessica Norman **Executive Vice** President, General Counsel and Secretary



Justin Stein Executive Vice President, Leasing

BOARD OF DIRECTORS



Steven B. Tanger Chair of the Board



Stephen Yalof Director, President and Chief Executive Officer



Bridget M. Ryan-Berman Lead Director



Jeffrey B. Citrin Director



David B. Henry Director



Sandeep L. Mathrani Director



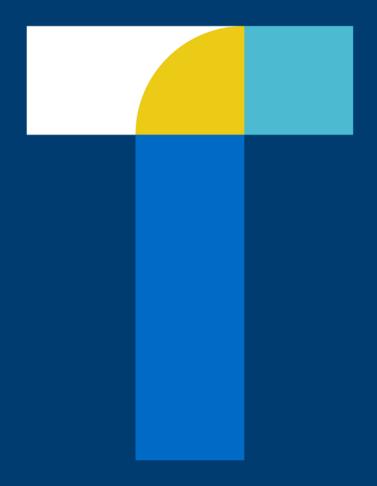
Thomas J. Reddin Director



Susan E. Skerritt Director



Luis A. Ubiñas Director



Our Mission

To deliver the best value, experience and opportunity for our communities, stakeholders and partners

Our Vision

Using customer insights and experience to inform the future of shopping

THE OUTLET CHANNEL

Retailer Value Proposition

One of the most profitable channels for retailers and an important component of the omnichannel retail strategy

Productive Sales Model & Clearance Channel

Lower Cost of Occupancy

Higher Margins

Lower Customer Acquisition Costs

Direct Touchpoint with Consumer

Ability to Maintain Brand Integrity

Brand Names at Consistent Value

THE OUTLET CHANNEL

Consumer Value Proposition

Social, Experiential Shopping

Tactile Interaction with Products

Instant Gratification of In-Person Shopping

Positioned for Growth

STRATEGIC, DISCIPLINED & DATA-DRIVEN









ACTIVE LEASING

- Grow Total Rent
- Increase Occupancy
- Elevate, Diversify and Attract New Brands
- Activate Peripheral Land

EFFICIENT OPERATIONS

- Grow Ancillary Revenues
- Drive Operational Efficiencies
- Expand ESG Initiatives
- Active Asset Management to Maximize Center Value

PERFORMANCE MARKETING

- Drive Sales Growth
- Performance Marketing with Personalized Experience
- Relationship-Driven Loyalty Growth

STRATEGIC FINANCE

- Prudent Balance Sheet Management
- Disciplined Approach to External Growth
- Increase Investment
 Community's Exposure to
 Tanger's Assets, Team and
 Long-Term Growth Potential

Strong & Dynamic Tenant Mix

"Tanger is a great partner. They value long-term relationships and they make it their business to understand our needs and how best to serve the consumer."

Todd Kahn, Tapestry President

"HUGO BOSS is excited to be able to increase its presence in the Tanger portfolio. Under the direction of Stephen Yalof, HUGO BOSS has seen an increased focus on the premium and luxury segment and in projects that HUGO BOSS has launched in the past few months. The communication and follow through from the Tanger team has been excellent. They have been quick to respond, troubleshoot and address the changing needs of our business."

Stephan Born, Hugo Boss Americas CEO

BANANA REPUBLIC FACTORY	COACH	Huk	SUMMERSALT.
MICHAEL KORS	adidas	Q lululemon	UNDER ARMOUR.
POTTERY BARN OUTLET	Crate&BarrelOutlet		kate spade
ULTA UTY	TORY BURCH	Vera Bradley	 ♦ Columbia FACTORY STORE

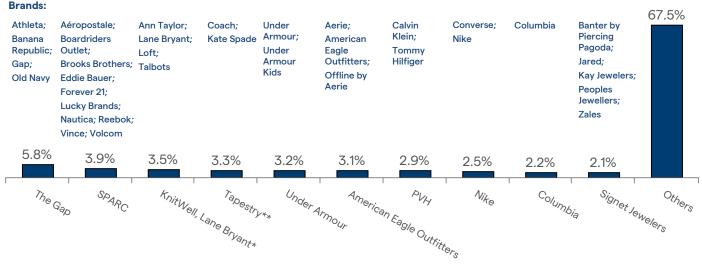


Chart is in terms of annualized base rent (ABR) as of December 31, 2023 and includes all retail concepts of each tenant group for consolidated centers and pro rata share of unconsolidated joint ventures; tenant groups are determined based on leasing relationship

- * In January 2024, Chicos was acquired and added to the Knitwell portfolio of brands. On a combined basis, these tenants represent 5.1% of ABR as of December 31, 2023
- ** Tapestry and Capri have entered into a merger agreement. On a combined basis, these tenants represent 5.1% of ABR as of December 31, 2023



Operating Metrics

(Total Portfolio at Pro Rata Share Except Where Noted)

97.3% Occupancy (1)

+13.3% Blended Cash Rent Spreads for Executed Comparable Leases (2)(3)(4)

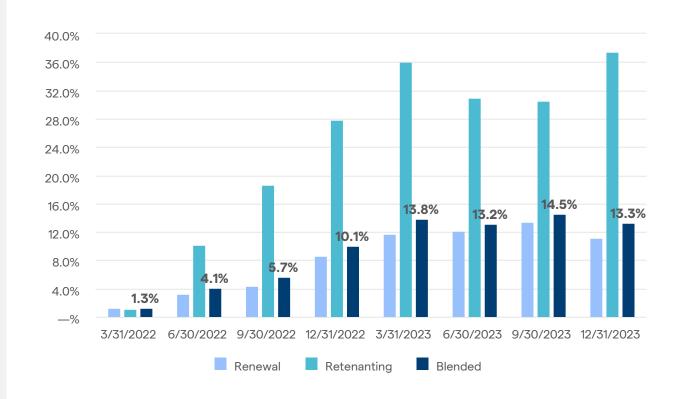
6.2% YOY Change in Same Center NOI (5)

\$436 Tenant Sales per Square Foot (2)
Down 0.2% from 3Q23 and 1.8% from 4Q22 (6)

2.3 Million SF Executed in Period from 544 Leases (2)(4)(7)

9.3% Occupancy Cost Ratio (8)

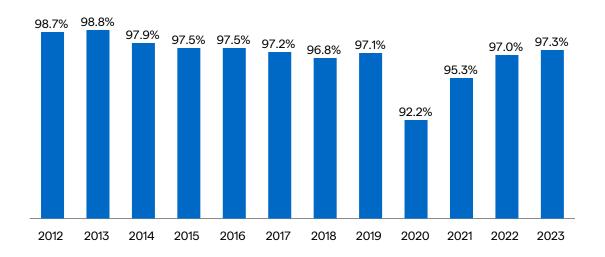
8 CONSECUTIVE QUARTERS OF POSITIVE RENT SPREADS



Executed Rent Spreads for the Trailing Twelve Months (9)

Refer to presentation notes beginning on page 46.

Solid Performance With Sustained Occupancy



Represents period-end occupancy for stabilized consolidated centers and pro rata share of unconsolidated joint ventures. December 2023 includes the occupancy rates at the Huntsville and Asheville centers (88.4% and 95.5%, respectively), which were acquired during the fourth quarter of 2023 and excludes the occupancy rate at the Nashville center (96.5%), which opened during the fourth quarter of 2023 and has not yet stabilized. On a same center basis, occupancy was 97.9% on December 31, 2023.



Upcoming Expirations Provide Opportunity

PERCENTAGE OF ANNUAL BASE RENT PERCENTAGE OF TOTAL GLA 20%



As of December 31, 2023 for consolidated centers and pro rata share of unconsolidated joint ventures, net of renewals executed; Percentage of annual base rent includes ground lease rent



Leasing

Drive Rents Diversify the Assortment Increase Occupancy

- Driving rents with higher rent spreads, strong renewal rates, shifting variable rent to fixed and converting temp tenants to permanent
- Introducing non-retail uses including food, entertainment, experiential and digitally native concepts
- Focusing on opportunities to attract new visitors, increase visit frequency and extend dwell time
- Pursuing opportunities to activate peripheral land



Operations

Drive Operational Efficiencies
Grow Ancillary Revenue
Expand ESG Initiatives
Maximize Asset Value

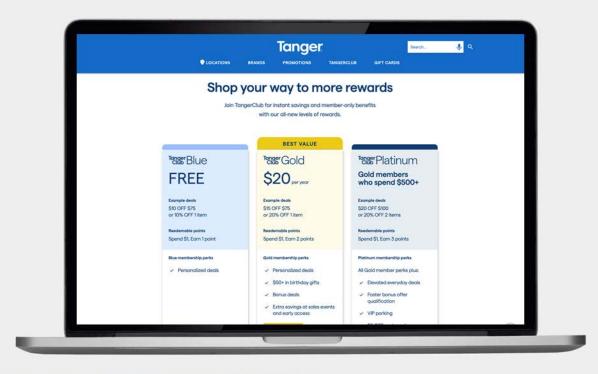
- Decentralized to empower field managers to drive the performance of their asset
- Participating in revenue generation
 - Focus on business development opportunities, including sponsorships and paid media
 - Local leasing focused on iconic local brands
 - Marketing strategies customized to each asset
- Generating operating expense efficiencies without impacting the shopper experience
- Maximizing center value through redevelopments, renovations and expansions



Marketing

Data & Insights Led
Digital First Platform
Modern Approach to Loyalty
ROI-Focused Spend

- Optimizing marketing spend with an ROI focus
- All-new TangerClub broadens addressable audience with new free offering while subscription unlocks new recurring revenue stream
- Connecting guests to the brands and value that they want through a digital-first platform
- Leveraging data to unlock greater value for our guests and retail partners to drive topline sales







Financial Drivers and External Growth

Prudent Balance Sheet Management
Disciplined External Growth
Data & Analytical Approach
Increased Awareness

Strong Same Center NOI growth potential

 Amplified by growing & new sources of income and significant real estate value creating opportunities

• Investment grade, low-leveraged and flexible balance sheet provides capacity to grow

- Limited floating rate and secured debt exposure
- Well-laddered debt maturity schedule with additional capacity under lines of credit

Taking prudent approach to external growth

- Leverage world-class leasing, operations and marketing teams across retail landscape
- Disciplined development focus will not build on spec
- Opportunistic use of joint ventures and partnerships

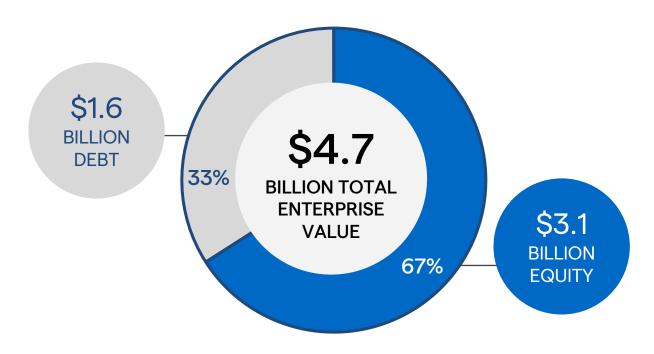
Attractive dividend and retained cash flow

 Well-covered and growing dividend provides solid free cash flow generation and attractive yield

• Increase investment community's exposure to Tanger's assets, team and long-term growth potential

 Active outreach with investors, analysts, credit providers and rating agencies

Strong Balance Sheet

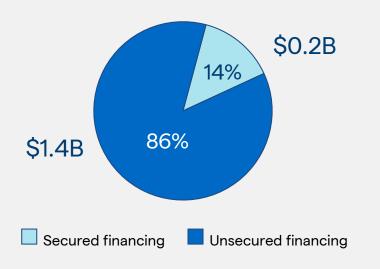


CAPITAL STRUCTURE (1)
(% of Total Enterprise Value)

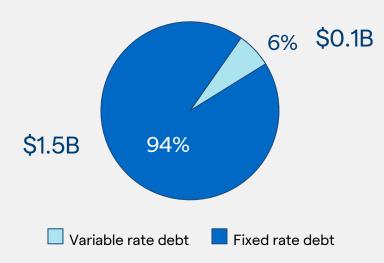
\$507 million of availability under unsecured lines of credit

No significant maturities until September 2026

LIMITED USE OF SECURED FINANCING (1)



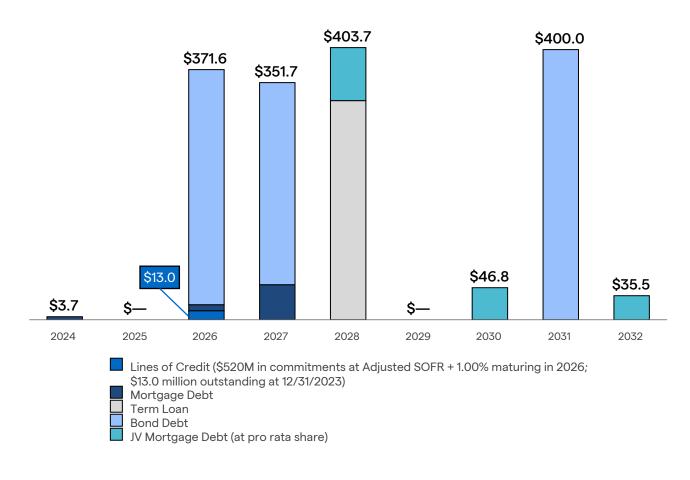
LIMITED FLOATING RATE EXPOSURE (1)



As of December 31, 2023

Refer to presentation notes beginning on page 46.

Manageable Debt Maturities



Effective Interest Rate (1) 3.5% Years to Maturity (2) 4.7

Term Loan Interest Rate Strategy*:

Effective Date	Maturity Date	Notional Amount	Bank Pay Rate	Company Adjusted Fixed Pay Rate**
Interest rate swaps:				
At December 31, 2023	February 1, 2024	\$300	Daily SOFR	0.5 %
Forward-starting:				
February 1, 2024	February 1, 2026	\$75	Daily SOFR	3.6 %
February 1, 2024	August 1, 2026	\$75	Daily SOFR	3.8 %
February 1, 2024	January 1, 2027	\$175	Daily SOFR	4.3 %
		\$325	Daily SOFR	4.0 %

^{*}Stated interest rate of Adjusted SOFR + 0.95%

As of December 31, 2023, in millions

Refer to presentation notes beginning on page 46.

^{**} Includes a 10-basis point credit adjustment spread related to the Company's unsecured term loan.

Solid Debt Ratios

IN COMPLIANCE WITH ALL DEBT COVENANTS

Key Bond Covenants	Actual	Limit
Total consolidated debt to adjusted total assets	38%	< 60%
Total secured debt to adjusted total assets	2%	< 40%
Total unencumbered assets to unsecured debt	251%	> 150%
Consolidated income available for debt service to annual debt service charge	5.7 x	> 1.5 x
Key Lines of Credit and Term Loan Covenants	Actual	Limit
	, 10 10.0	
Total liabilities to total adjusted asset value	38%	< 60%
Total liabilities to total adjusted asset value Secured indebtedness to total adjusted asset value		< 60% < 35%
·	38%	
Secured indebtedness to total adjusted asset value	38% 5%	< 35%

For a complete listing of all debt covenants related to the Company's Senior Unsecured Notes, Unsecured Lines of Credit and Term Loan, as well as definitions of the above terms, please refer to the Company's filings with the SEC

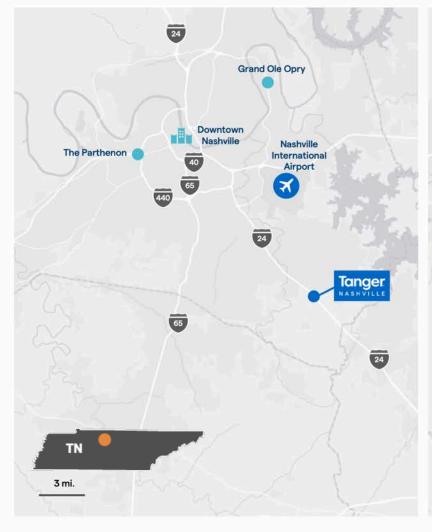
As of December 31, 2023

Agency	Rating	Outlook	Latest Action
Fitch	BBB	Stable	May 25, 2023
Moody's	ВааЗ	Stable	April 14, 2021
S&P	BBB-	Stable	February 19, 2021



Tanger's Newest Markets

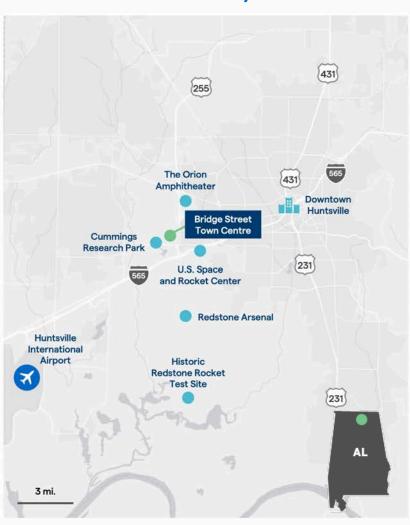
Nashville, TN



Asheville, NC



Huntsville, AL







KEY FACTS

Opened October 27, 2023

Growing Nashville Market

One of the fastest growing metropolitan areas in the U.S.

Dynamic Retail Mix

60 stores including acclaimed food & beverage and new to portfolio brands

Transformational Design

Incorporating "The Green," a central community space for programming, activations and consumer engagement

291K SF of OPEN-AIR Shopping

96.5% Occupied*

\$145M

Approximate total development cost

7.5% - 8.0%

Projected stabilized yield

*As of December 31, 2023



Tanger

NASHVILLE

GRAND OPENING WEEKEND OCTOBER 2023





















KEY FACTS

Acquired November 13, 2023 for \$70M All-cash, off-market transaction

Popular and Growing Asheville Market

Dynamic market with strong tourism and world renowned food and music scene

Center to Benefit from Tanger Platform and Geographical Footprint

13 Tanger Outlet centers in nearby states with opportunities for improved leasing, operations, marketing, and community initiatives

Strong Retail Mix

~70 stores including top apparel and footwear brands, and home furnishing providers

Strategic Re-Merchandising Opportunities

Elevate center's F&B offerings and emphasizing high performing retail partners

382K SF of Open-Air Shopping

95.5%* Occupied

8.5%+ Estimated First-Year Return

Opportunity for additional growth over time

*As of December 31, 2023

Asheville, NC

STRONG TRADE AREA DEMOGRAPHICS

2.2M

2023 Population

+2.2%

2023-2028 Population Growth Rate (MSA +2.0% | U.S. +1.5%)

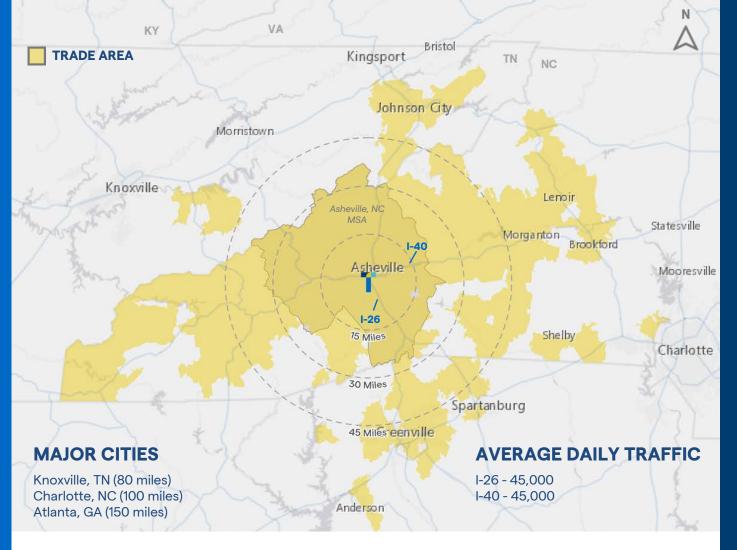
\$90K

Average Household Income (MSA \$94K | U.S. \$107K)

42

Median Age

2023 ESRI Demographics Trade Area = 75% of Traffic



Asheville In The News

- NEW YORK TIMES: 36 Hours in Asheville, N.C.
- FOOD & WINE: 48 Hours in Asheville: Where to Eat and Drink
- TRAVEL & LEISURE: This North Carolina City Was Just Named the No. 1 Food Destination in the U.S. Here's Why
- NPR: Asheville Regional Airport Breaks Ground on \$400 Million Expansion Project
- MANSION GLOBAL: Asheville Was Already Cool Now It's Luxe

Market Insights

Thriving Tourism Industry

Attracts more than 12.5M annual visitors spending \$2.9B (2022)

Vibrant Culture & Food Scene

Located in the heart of the Blue Ridge Mountains

Home to Biltmore Estate, America's Largest Home®, built by George Vanderbilt and a top paid attraction in NC

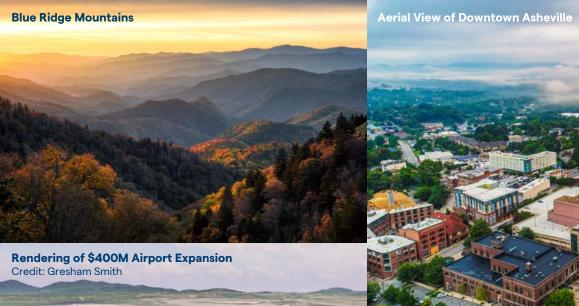
Eclectic downtown with art galleries, 26 craft breweries, multiple James Beard award-winning restaurants, and live music

Strong Development Activity

Planned/Proposed/Under Construction (w/in 10 mi)

+3.1K multi-family units +19 hotels / 2.0K rooms \$400M airport expansion \$500M+ I-26 expansion

Sources: ESRI, Alexander Babbage, Inrix, Placer.ai, CoStar, Charlotte Observer, Buncombe County Tourism, Asheville Citizen-Times











Tanger Asheville

BRIDGE STREET TOWN CENTRE A Tanger PROPERTY PROPERTY BOUNDARY SEPARATELY OWNED HUNTSVILLE, AL BRANSON RALEIGH GREENSBORO KNOXVILLE NASHVILLE (SEVIERVILLE ASHEVILLE CHARLOTTE TN CONSOLIDATED OR JOINT VENTURE OUTLET CENTER **MEMPHIS** SC AR NEW ACQUISITION, MYRTLE BEACH BRIDGE STREET TOWN CENTRE HUNTSVILLE ATLANTA CHARLESTON NEW ACQUISITION. MS TANGER OUTLETS ASHEVILLE **HILTON HEAD** AL GA NEW DEVELOPMENT. TANGER OUTLETS NASHVILLE SAVANNAH LA CORPORATE HEADQUARTERS **BATON ROUGE** Excerpt of Tanger Portfolio Map. PENSACOLA Refer to page 5 for full map. **DAYTONA BEACH NEW ORLEANS**

BRIDGE STREET TOWN CENTRE

A Tanger PROPERTY

KEY FACTS

Acquired November 30, 2023 for \$193.5M

Funded using cash on hand and available liquidity

First Acquisition of Open-Air Lifestyle Center

Dominant shopping destination in the region

An Attractive and Growing Market

A tech and military hub experiencing outsized investment, employment, residential and tourism growth

Center to Benefit from Strength of Tanger's Retail Operating, Leasing, and Marketing Platforms

A natural extension of Tanger's capabilities and consistent with long-term strategy

825K SF* of Open-Air Retail within Larger Mixed-Use Development

Mix of 80+ retail stores, restaurants, and entertainment venues

88.4%** Occupied with Re-Merchandising Opportunities

Dynamic tenant mix including top tech, apparel, footwear, and beauty brands

Strong Yield with ~8.5% Estimated First-Year Return Expectation for additional growth over time

^{*}Includes 174,000 square feet of ground leases to tenants

^{**}As of December 31, 2023; excludes ground leases to tenants

Huntsville, AL STRONG DEMOGRAPHICS

518K

2023 MSA Population

+4.7%

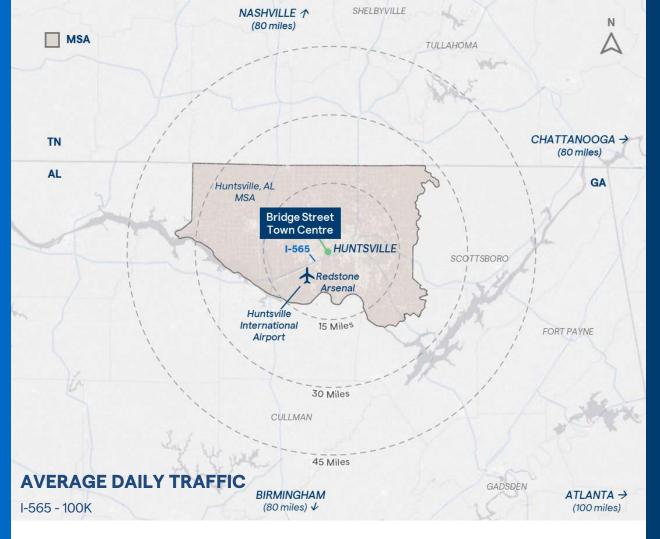
2023-2028 MSA Population Growth Rate (U.S. +1.5%)

\$112K

Average MSA Household Income (U.S. \$107K)

40MSA Median Age

2023 ESRI Demographics



Huntsville In The News

- U.S. NEWS & WORLD REPORT: No. 1 Best Places to Live for Families, No. 2 Best Places to Live Overall
- FORBES: Huntsville, Alabama: More Than Rocket Science
- ROLLING STONE: Alabama's Orion Amphitheater Celebrates Grand Opening
- COSTAR: <u>Alabama's 'Rocket City' Tops List of North America's 25 Tech Markets for</u> Growth Potential
- THE BAMA BUZZ: Huntsville Ranked 4th Most Prosperous City in America

Largest City in Alabama

- 10+ years of rapid population growth, ranking in the top places to live in the U.S. for 3 years
- 3.9M visitors creating a \$2.1B economic impact
- 135K+ employees within 5 miles of the center

The Rocket City

Important location for space exploration technology and history and home to the U.S. Space & Rocket Center (top-paid tourist attraction in AL)

Tech and Government Hub

- Home to over 300 companies: 40+ Fortune 500 companies, high-tech firms, U.S. Space and Defense agencies, business incubators, and educational institutions
- Located in Cummings Research Park: 2nd largest research park in the U.S. (4th largest in world) with nearly 40K employees and students
- Adjacent to Redstone Arsenal: 38K acre federal R&D, testing and engineering military base with more than 44K employees (50K by 2025)

Strong Development Activity

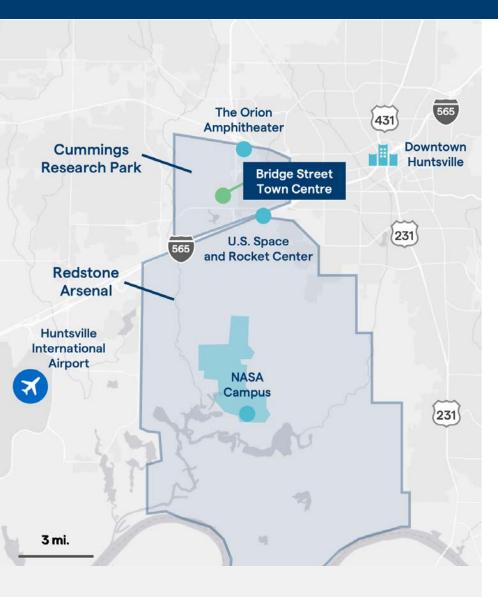
Planned/Proposed/Under Construction (w/in 10 mi)

- +5.8K multi-family units
- +36 hotels / 3.5K rooms
- Expansion of \$1.5B+ Meta data center
- 400K SF Blue Origin rocket plant expansion
- Redstone Arsenal (COPT Defense CDP): 429K SF under development with 3.4M buildable SF for future development
- \$175M City Capital investment in the last 5 years with \$200M planned in the next 5 years

Sources: ESRI, U.S. Census Bureau, Placer.ai, CoStar, WHNT, U.S. News & World Report, AL.com, COPT Defense, Huntsville Chamber of Commerce, Cummings Research Park



Huntsville, Alabama "The Rocket City"



Government, Defense and Tech Hub

Home to 80+ federal organizations and contractors, and 300+ companies, representing 70k+ employees



Redstone Arsenal (38K acres):

- Dominant federal R&D, testing, and engineering military base
- ~80 tenant organizations on-post
- 2nd highest concentration of U.S. Military Leadership in U.S.
- 44K employees (50K by 2025)
- Established in 1950s with steady growth as numerous agencies relocated major functions to campus



Cummings Research Park (4K acres):

- 2nd largest research park in U.S.
- 26K employees and 13.5K students
- Home of HudsonAlpha Institute for Biotechnology and The University of Alabama in Huntsville

Meta \$1.5B

\$1.5B Data Center



1 of 21 Metros in the U.S. with Google Fiber, offering speeds up to 5 Gbps

Advanced Manufacturing Hub



\$2.3B Automotive
Manufacturing Facility



\$200M Aerospace
Manufacturing Facility



\$200M Engine
Manufacturing Facility



\$140M Vehicle
Manufacturing Facility

Aerospace Hub



Marshall Space Flight Center



Home of Space Camp, Alabama's Top Paid Tourist Attraction

BRIDGE STREET TOWN CENTRE

BSTC Acquisition Well Aligned with External Growth Strategy and Core Competencies to Add Value

- Leveraging strength of retail operating, leasing, and marketing platform
- Team of professionals with experience across the retail spectrum
- Dynamic and diversified tenant roster growing in existing portfolio including full-price stores, food and beverage, and entertainment venues
- Strong and flexible balance sheet with ample sources of liquidity provides capacity for growth

Investment Targets

Bridge Street Town Centre

existing cash, line of credit capacity and ATM equity

Dominant open-air centers
 Markets with outsized growth
 Robust residential and tourism drivers
 Outlets and selective complementary open-air retail
 Attractive returns and ability to add value
 Primary retail destination center in the region
 Huntsville, AL: 10+ years of rapid population growth in market
 Durable, dynamic, multi-pronged economy
 3rd recent portfolio addition: 2 outlets and 1 lifestyle center
 ~8.5% going-in return with upside potential, funded with

ESG at Tanger

STRATEGIC PILLARS

OUR PEOPLE

Creating a Positive Workplace

We aim to create an engaging, equitable workplace where all people are welcomed, valued, and have opportunities to thrive

OUR PLANET

Minding Our Environmental Impact

We are committed to taking steps to mitigate climate change through embedding energy efficiency and sustainability measures in center operations, new center development, and retailer partnerships

OUR COMMUNITY

Contributing to Strong, Vibrant Communities

We actively serve our communities through partnerships with nonprofits, community leaders, and retailers

OUR GOVERNANCE

Managing Our Business with Integrity

We build trusting relationships and seek to create long-term value for our stakeholders with ethics as the foundation for our approach to ESG and our entire business

ESG PRIORITIES



DIVERSITY, EQUITY, & INCLUSION



ENERGY USE & EFFICIENCY



COMMUNITY



CLIMATE CHANGE 96

TENANTS'
ENVIRONMENTAL &
SOCIAL FOOTPRINT

Earnings & 2024 Guidance

GUIDANCE FOR 2024

\$ PER SHARE



GOIDANCE I OIX 2024	Range	Range
Net income per diluted share	\$0.83	\$0.91
Core FFO per diluted share	\$2.02	\$2.10
GUIDANCE ASSUMPTIONS FOR 2024 (4)	Low	High
(\$ in millions)	Range	Range
Same Center NOI growth - total portfolio at pro rata share	2.00%	4.00%
General and administrative expense, excluding executive severance	\$76.5	\$79.5
Interest expense - consolidated	\$59.5	\$61.5
Other income (expense) (5)	\$—	\$2.0
Annual recurring capital expenditures, renovations and second generation tenant allowances	\$50.0	\$60.0

Charts are based on net income and Core FFO available to common shareholders; refer to reconciliations of net income to FFO and Core FFO beginning on page 39. Refer to presentation notes beginning on page 46.

High

Low



Non-GAAP Reconciliations

Below is a reconciliation of net income available to common shareholders to FFO and Core	YEAR ENDED DECEMBER 31,			,		
FFO available to common shareholders (in thousands, except per share information):		2023	3 2022			2021
NET INCOME AVAILABLE TO COMMON SHAREHOLDERS	\$	97,965	\$	81,194	\$	8,314
Noncontrolling interests in Operating Partnership		4,483		3,768		440
Noncontrolling interests in other consolidated partnerships		248		_		_
Allocation of earnings to participating securities		1,186		869		804
NET INCOME	\$	103,882	\$	85,831	\$	9,558
Adjusted for:						
Depreciation and amortization of real estate assets - consolidated		106,450		109,513		107,698
Depreciation and amortization of real estate assets - unconsolidated joint ventures		10,514		11,018		11,618
Impairment charges - consolidated		_		_		6,989
Loss on sale of joint venture property, including foreign currency effect (1)		_			3,704	
Gain on sale of assets		_		(3,156)		_
FFO	\$	220,846	\$	203,206	\$	139,567
FFO attributable to noncontrolling interests in other consolidated partnerships		(248)		_		_
Allocation of earnings to participating securities		(2,151)		(1,683)		(1,453)
FFO AVAILABLE TO COMMON SHAREHOLDERS (2)	\$	218,447	\$	201,523	\$	138,114
As further adjusted for:						
Compensation-related adjustments (3)		(806)		2,447		3,579
Casualty gain		_		_		(969)
Gain on sale of non-real estate asset ⁽⁴⁾		_	— (2,418			_
Loss on early extinguishment of debt ⁽⁵⁾		_		222		47,860
Impact of above adjustments to the allocation of earnings to participating securities		6		(2)		(224)
CORE FFO AVAILABLE TO COMMON SHAREHOLDERS (2)	\$	217,647	\$	201,772	\$	188,360
FFO AVAILABLE TO COMMON SHAREHOLDERS PER SHARE - DILUTED (2)	\$	1.96	\$	1.83	\$	1.29
CORE FFO AVAILABLE TO COMMON SHAREHOLDERS PER SHARE - DILUTED (2)	\$	1.96	\$	1.83	\$	1.76
Diluted weighted average common shares (for earnings per share computations)		106,532		105,636		101,979
Diluted weighted average common shares (for FFO and Core FFO per share computations) (2)		111,266		110,395		106,769

Refer to presentation notes beginning on page 46.

Non-GAAP Reconciliations

Below is a reconciliation of net income to Portfolio NOI and Same Center NOI fo	r the	YEAR ENDED DECEMBER 31,			
consolidated portfolio and total portfolio at pro rata share (in thousands):		2023	2022	% Change	
NET INCOME	\$	103,882	\$ 85,831	21.0 %	
Adjusted to exclude:					
Equity in earnings of unconsolidated joint ventures		(8,240)	(8,594)		
Interest expense		47,928	46,967		
Gain on sale of assets		_	(3,156)		
Loss on early extinguishment of debt		_	222		
Other income		(9,729)	(6,029)		
Depreciation and amortization		108,889	111,904		
Other non-property (income) expense		(1,119)	312		
Corporate general and administrative expenses		76,299	71,657		
Non-cash adjustments ⁽⁶⁾		2,895	3,132		
Lease termination fees		(542)	(2,870)		
PORTFOLIO NOI - CONSOLIDATED	\$	320,263	\$ 299,376		
Non-same center NOI - Consolidated		(3,014)	(1,296)		
SAME CENTER NOI - CONSOLIDATED (7)	\$	317,249	\$ 298,080		
PORTFOLIO NOI - CONSOLIDATED	\$	320,263	\$ 299,376		
Pro rata share of unconsolidated joint ventures (8)		28,290	27,401		
PORTFOLIO NOI - TOTAL PORTFOLIO AT PRO RATA SHARE (8)	\$	348,553	\$ 326,777		
Non-same center NOI - Total portfolio at pro rata share (8)		(3,014)	(1,296)		
SAME CENTER NOI - TOTAL PORTFOLIO AT PRO RATA SHARE (7) (8)	\$	345,539	\$ 325,481	6.2 %	

Refer to presentation notes beginning on page 46.

Refer to Non-GAAP Definitions beginning at page 42 for for definitions of the non-GAAP supplemental measures used in this report.

Non-GAAP Reconciliations

Delevis a manufiliation of mating area to EDITO And and Adicated EDITO And (in the coords).		YEAR ENDED DECEMBER 31,					
Below is a reconciliation of net income to EBITDAre and Adjusted EBITDAre (in thousands):		2023		2022			
NET INCOME	\$	103,882	\$	85,831			
Adjusted to exclude:							
Interest expense, net		38,149		43,372			
Income tax expense (benefit)		(408)		138			
Depreciation and amortization		108,889		111,904			
Gain on sale of assets		_		(3,156)			
Pro rata share of interest expense, net - unconsolidated joint ventures		8,779		6,972			
Pro rata share of depreciation and amortization - unconsolidated joint ventures		10,514		11,018			
EBITDAre Control of the control of t	\$	269,805	\$	256,079			
Compensation-related adjustments (3)		(806)		2,447			
Gain on sale of non-real estate asset (4)		_		(2,418)			
Loss on early extinguishment of debt		_		222			
ADJUSTED EBITDAre	\$	268,999	\$	256,330			

		DECEMBER 31, 2023					
Below is a reconciliation of total debt to net debt for the consolidated portfolio and total portfolio at pro rata share (in thousands):			Pro Rata Share of Unconsolidated JVs			Total at Pro Rata Share	
TOTAL DEBT	\$	1,439,203	\$	159,979	\$	1,599,182	
Less: Cash and cash equivalents		(12,778)		(7,020)		(19,798)	
Less: Short-term investments ⁽⁹⁾		(9,187)		_		(9,187)	
NET DEBT	\$	1,417,238	\$	152,959	\$	1,570,197	

Below is a reconciliation of estimated diluted net income per share to estimated diluted FFO and Core FFO per share guidance for the year ended December 31, 2024:			HIGH RANGE	
ESTIMATED DILUTED NET INCOME PER SHARE	\$	0.83	\$	0.91
Depreciation and amortization of real estate assets - consolidated and the Company's share of unconsolidated joint ventures		1.18		1.18
ESTIMATED DILUTED FFO PER SHARE		2.01	\$	2.09
Compensation related to executive severance		0.01		0.01
ESTIMATED DILUTED CORE FFO PER SHARE	\$	2.02	\$	2.10

Refer to presentation notes beginning on page 46.

Refer to Non-GAAP Definitions beginning at page 42 for for definitions of the non-GAAP supplemental measures used in this report.

Non-GAAP Definitions

Funds From Operations ("FFO") is a widely used measure of the operating performance for real estate companies that supplements net income (loss) determined in accordance with generally accepted accounting principles in the United States ("GAAP"). We determine FFO based on the definition set forth by the National Association of Real Estate Investment Trusts ("Nareit"), of which we are a member. In December 2018, Nareit issued "Nareit Funds From Operations White Paper - 2018 Restatement" which clarifies, where necessary, existing guidance and consolidates alerts and policy bulletins into a single document for ease of use. Nareit defines FFO as net income (loss) available to the Company's common shareholders computed in accordance with GAAP, excluding (i) depreciation and amortization related to real estate, (ii) gains or losses from sales of certain real estate assets, (iii) gains and losses from change in control, (iv) impairment write-downs of certain real estate assets and investments in entities when the impairment is directly attributable to decreases in the value of depreciable real estate held by the entity and (v) after adjustments for unconsolidated partnerships and joint ventures calculated to reflect FFO on the same basis.

FFO is intended to exclude historical cost depreciation of real estate as required by GAAP which assumes that the value of real estate assets diminishes ratably over time. Historically, however, real estate values have risen or fallen with market conditions. Because FFO excludes depreciation and amortization of real estate assets, gains and losses from property dispositions and extraordinary items, it provides a performance measure that, when compared year over year, reflects the impact to operations from trends in occupancy rates, rental rates, operating costs, development activities and interest costs, providing perspective not immediately apparent from net income (loss).

We present FFO because we consider it an important supplemental measure of our operating performance. In addition, a portion of cash bonus compensation to certain members of management is based on our FFO or Core FFO,

which is described in the section below. We believe it is useful for investors to have enhanced transparency into how we evaluate our performance and that of our management. In addition, FFO is frequently used by securities analysts, investors and other interested parties in the evaluation of REITs, many of which present FFO when reporting their results. FFO is also widely used by us and others in our industry to evaluate and price potential acquisition candidates. We believe that FFO payout ratio, which represents regular distributions to common shareholders and unitholders of the Operating Partnership expressed as a percentage of FFO, is useful to investors because it facilitates the comparison of dividend coverage between REITs. Nareit has encouraged its member companies to report their FFO as a supplemental, industry-wide standard measure of REIT operating performance.

FFO has significant limitations as an analytical tool, and you should not consider it in isolation, or as a substitute for analysis of our results as reported under GAAP. Some of these limitations are:

- FFO does not reflect our cash expenditures, or future requirements, for capital expenditures or contractual commitments;
- FFO does not reflect changes in, or cash requirements for, our working capital needs;
- Although depreciation and amortization are non-cash charges, the assets being depreciated and amortized will often have to be replaced in the future, and FFO does not reflect any cash requirements for such replacements; and
- Other companies in our industry may calculate FFO differently than we do, limiting its usefulness as a comparative measure.

Because of these limitations, FFO should not be considered as a measure of discretionary cash available to us to invest in the growth of our business or our dividend paying capacity. We compensate for these limitations by relying primarily on our GAAP results and using FFO only as a supplemental measure.

Core FFO

If applicable, we present Core FFO as a supplemental measure of our performance. We define Core FFO as FFO further adjusted to eliminate the impact of certain items that we do not consider indicative of our ongoing operating performance. These further adjustments are itemized in the table above, if applicable. You are encouraged to evaluate these adjustments and the reasons we consider them appropriate for supplemental analysis. In evaluating Core FFO you should be aware that in the future we may incur expenses that are the same as or similar to some of the adjustments in this presentation. Our presentation of Core FFO should not be construed as an inference that our future results will be unaffected by unusual or non-recurring items.

We present Core FFO because we believe it assists investors and analysts in comparing our performance across reporting periods on a consistent basis by excluding items that we do not believe are indicative of our core operating performance. In addition, we believe it is useful for investors to have enhanced transparency into how we evaluate management's performance and the effectiveness of our business strategies. We use Core FFO when certain material, unplanned transactions occur as a factor in evaluating management's performance and to evaluate the effectiveness of our business strategies, and may use Core FFO when determining incentive compensation.

Core FFO has limitations as an analytical tool. Some of these limitations are:

- Core FFO does not reflect our cash expenditures, or future requirements, for capital expenditures or contractual commitments;
- Core FFO does not reflect changes in, or cash requirements for, our working capital needs;
- Although depreciation and amortization are non-cash charges, the assets being depreciated and amortized will often have to be replaced in the future, and Core FFO does not reflect any cash requirements for such replacements;
- Core FFO does not reflect the impact of certain cash charges resulting from matters we consider not to be indicative of our ongoing operations; and
- Other companies in our industry may calculate Core FFO differently than we do, limiting its usefulness as a comparative measure.

Because of these limitations, Core FFO should not be considered in isolation or as a substitute for performance measures calculated in accordance with GAAP. We compensate for these limitations by relying primarily on our GAAP results and using Core FFO only as a supplemental measure.

Portfolio Net Operating Income and Same Center Net Operating Income

We present portfolio net operating income ("Portfolio NOI") and same center net operating income ("Same Center NOI") as supplemental measures of our operating performance. Portfolio NOI represents our property level net operating income which is defined as total operating revenues less property operating expenses and excludes termination fees and non-cash adjustments including straight-line rent, net above and below market rent amortization, impairment charges, loss on early extinguishment of debt and gains or losses on the sale of assets recognized during the periods presented. We define Same Center NOI as Portfolio NOI for the properties that were operational for the entire portion of both comparable reporting periods and which were not acquired, or subject to a material expansion or non-recurring event, such as a natural disaster, during the comparable reporting periods. We present Portfolio NOI and Same Center NOI on both a consolidated and total portfolio, including pro rata share of unconsolidated joint ventures, basis.

We believe Portfolio NOI and Same Center NOI are non-GAAP metrics used by industry analysts, investors and management to measure the operating performance of our properties because they provide performance measures directly related to the

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revenues and expenses involved in owning and operating real estate assets and provide a perspective not immediately apparent from net income (loss), FFO or Core FFO. Because Same Center NOI excludes properties developed, redeveloped, acquired and sold; as well as non-cash adjustments, gains or losses on the sale of outparcels and termination rents; it highlights operating trends such as occupancy levels, rental rates and operating costs on properties that were operational for both comparable periods. Other REITs may use different methodologies for calculating Portfolio NOI and Same Center NOI, and accordingly, our Portfolio NOI and Same Center NOI may not be comparable to other REITs.

Portfolio NOI and Same Center NOI should not be considered alternatives to net income (loss) or as an indicator of our financial performance since they do not reflect the entire operations of our portfolio, nor do they reflect the impact of general and administrative expenses, acquisition-related expenses, interest expense, depreciation and amortization costs, other non-property income and losses, the level of capital expenditures and leasing costs necessary to maintain the operating performance of our properties, or trends in development and construction activities which are significant economic costs and activities that could materially impact our results from operations. Because of these limitations, Portfolio NOI and Same Center NOI should not be viewed in isolation or as a substitute for performance measures calculated in accordance with GAAP. We compensate for these limitations by relying primarily on our GAAP results and using Portfolio NOI and Same Center NOI only as supplemental measures.

EBITDAre and Adjusted EBITDAre

We present Earnings Before Interest, Taxes, Depreciation and Amortization for Real Estate ("EBITDAre") and Adjusted EBITDAre, both non-GAAP measures, as supplemental measures of our operating performance. Each of these measures is defined as follows:

We determine EBITDAre based on the definition set forth by Nareit, which is defined as net income computed in accordance with GAAP before net interest expense, income taxes (if applicable), depreciation and amortization, gains and losses on sale of operating properties, gains and losses on change of control and impairment write-downs of depreciated property and of investment in unconsolidated joint ventures caused by a decrease in value of depreciated property in the affiliate and after adjustments to reflect our share of the EBITDAre of unconsolidated joint ventures.

Adjusted EBITDAre is defined as EBITDAre excluding gains and losses on early extinguishment of debt, net, compensation-related adjustments, gain on sale of non-real estate asset, casualty gains and losses, gains and losses on sale of outparcels, and other items that that we do not consider indicative of the Company's ongoing operating performance.

We present EBITDAre and Adjusted EBITDAre as we believe they are useful for investors, creditors and rating agencies as they provide additional performance measures that are independent of a Company's existing capital structure to facilitate the evaluation and comparison of the Company's operating performance to other REITs and provide a more consistent metric for comparing the operating performance of the Company's real estate between periods.

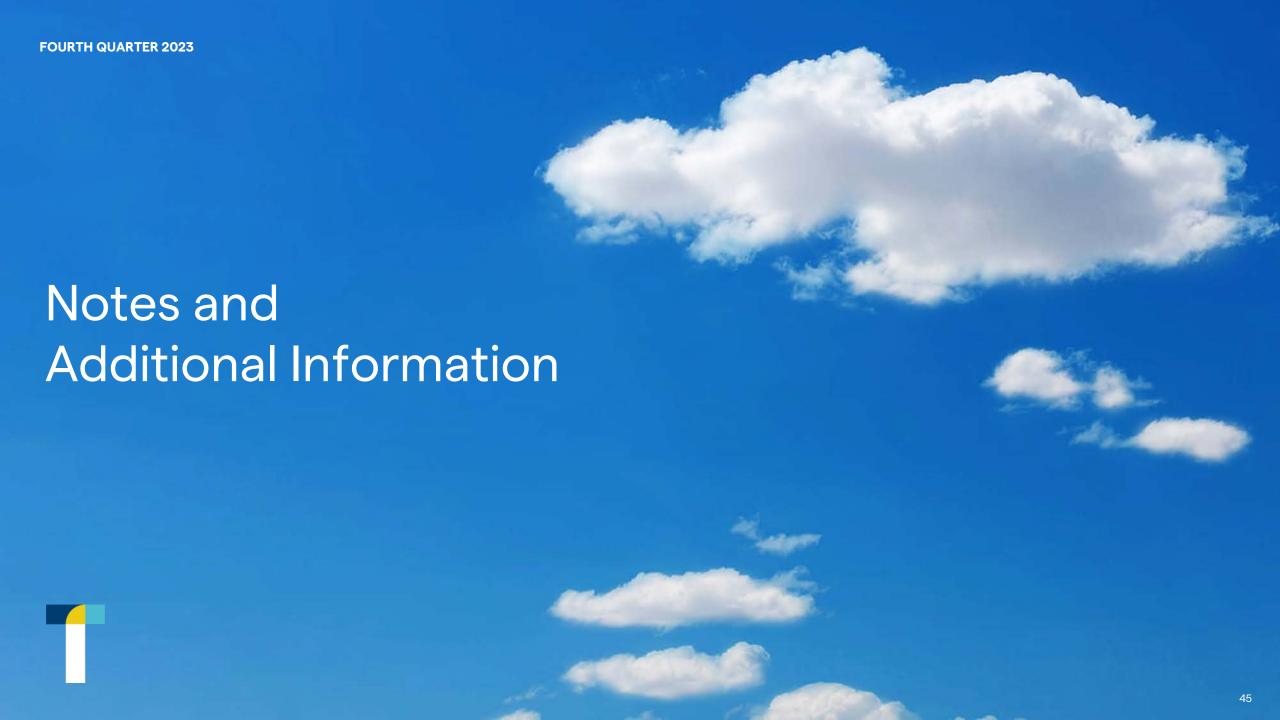
EBITDAre and Adjusted EBITDAre have significant limitations as analytical tools, including:

- They do not reflect our net interest expense;
- They do not reflect gains or losses on sales of operating properties or impairment write-downs of depreciated property and of investment in unconsolidated joint ventures caused by a decrease in value of depreciated property in the affiliate;
- Adjusted EBITDAre does not reflect gains and losses on extinguishment of debt and other items that may affect operations; and
- Other companies in our industry may calculate these measures differently than we do, limiting its usefulness as a comparative measure.

Because of these limitations, EBITDAre and Adjusted EBITDAre should not be considered in isolation or as a substitute for performance measures calculated in accordance with GAAP. We compensate for these limitations by relying primarily on our GAAP results and using EBITDAre and Adjusted EBITDAre only as supplemental measures.

Net Debt

We define Net Debt as Total Debt less Cash and Cash Equivalents and Short-Term Investments and present this metric for both the consolidated portfolio and for the total portfolio, including the consolidated portfolio and the Company's pro rata share of unconsolidated joint ventures. Net debt is a component of the Net debt to Adjusted EBITDAre ratio, which is defined as Net debt for the total portfolio at pro rata share divided by Adjusted EBITDAre. We use the Net debt to Adjusted EBITDAre ratio to evaluate the Company's leverage. We believe this measure is an important indicator of the Company's ability to service its long-term debt obligations.



Notes

Page 4

- (1) Includes Tanger's pro rata share of unconsolidated joint ventures
- (2) Metropolitan Statistical Area as defined by the U.S. Census Bureau; Includes Ottawa, ON center located in a top 5 census metropolitan area as defined by Statistics Canada

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- (1) As of December 31, 2023; Includes the occupancy rates at the Huntsville and Asheville centers (88.4% and 95.5%, respectively), which were acquired during the fourth quarter of 2023 and excludes the occupancy rate at the Nashville center (96.5%), which opened during the fourth quarter of 2023 and has not yet stabilized. On a same center basis, occupancy was 97.9% on December 31, 2023.
- (2) For the twelve months ended December 31, 2023
- (3) Comparable space excludes leases for space vacant for > 12 months
- (4) Presented for the domestic portfolio
- (5) For twelve months ended December 31, 2023
- (6) For the trailing twelve-month period
- (7) Number of leases is presented at 100%
- (8) Represents annualized occupancy costs as of December 31, 2023 as a percentage of tenant sales for the trailing twelve-month period ended December 31, 2023 for consolidated properties and Tanger's pro rata share of unconsolidated joint ventures
- (9) Includes comparable space leases (which exclude leases for space that was vacant for more than 12 months) for the consolidated portfolio and domestic unconsolidated joint ventures at pro rata share; excludes leases executed under license agreements, seasonal tenants, month-to-month leases and new developments

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(1) Outstanding debt including pro rata share of unconsolidated joint ventures; excludes debt discounts, premiums and origination costs

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- Assumes all extension options are exercised; although some mortgage debt is amortizing, outstanding balance is shown in the month of final maturity
- Excludes debt discounts, premiums, and origination costs
- Includes pro rata share of debt maturities related to unconsolidated joint ventures
- Debt maturities may not sum to total principal debt due to the effect of rounding
- (1) Weighted average; includes the impact of discounts and premiums and interest rate swaps, as applicable
- (2) Weighted average; includes applicable extensions available at the Company's option

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(1) Net income available to common shareholders in 2021 was impacted by \$47.9 million (\$0.47 per share) of losses on the early extinguishment of debt; a non-cash impairment charge of \$7.0 million (\$0.06 per share) related to the Mashantucket (Foxwoods), Connecticut asset; a \$3.7 million (\$0.04 per share) loss on the sale of a joint venture property, including foreign currency effect; general and administrative expense of \$3.6 million (\$0.03 per share) for compensation costs related to a voluntary retirement plan and other executive severance costs; and a casualty gain associated with insurance proceeds of \$1.0 million (\$0.01 per share).

Notes (continued)

Page 37 (continued)

- (2) Net income available to common shareholders in 2022 was impacted by a \$3.2 million (\$0.03 per share) gain on the sale of a non-core outlet center located in Blowing Rock, North Carolina; a \$2.4 million (\$0.02 per share) gain on sale of the corporate aircraft; and general and administrative expense of \$2.4 million (\$0.02 per share) related to certain executive severance costs.
- (3) Net income available to common shareholders in 2023 included the reversal of previously expensed compensation related to a voluntary executive departure of \$0.8 million (\$0.01 per share).
- (4) Weighted average diluted common shares are expected to range from approximately 109 million to 110 million for earnings per share and 114 million to 115 million for FFO and Core FFO per share. Guidance estimates do not include the impact of the acquisition or sale of any outparcels, properties or joint venture interests, or any additional financing activity.
- (5) Includes interest income.

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- (1) 2021 includes a \$3.6 million charge related to the foreign currency effect of the sale of the Saint-Sauveur, Quebec property by the RioCan joint venture in March 2021.
- (2) Assumes the Class A common limited partnership units of the Operating Partnership held by the noncontrolling interests are exchanged for common shares of the Company. Each Class A common limited partnership unit is exchangeable for one of the Company's common shares, subject to certain limitations to preserve the Company's REIT status.
- (3) For 2021 period, includes compensation costs related to a voluntary retirement plan offer that required eligible participants to give notice of acceptance by December 1, 2020 for an effective retirement date of March 31, 2021, as well as other executive severance costs. For 2022 period, represents executive severance costs. For 2023 period, represents the reversal of previously expensed compensation related to a voluntary executive departure.
- (4) Represents gain on sale of the corporate aircraft.
- (5) In 2021, the Company completed the redemption of its 3.875% senior notes due December 2023 (\$250.0 million in aggregate principal amount outstanding) and its 3.750% senior notes due 2024 (\$250.0 million in aggregate principal outstanding) for a total of \$544.9 million in cash. The loss on early extinguishment of debt in 2021 includes make-whole premiums of \$44.9 million for the redemptions.
- (6) Non-cash items include straight-line rent, above and below market rent amortization, straight-line rent expense on land leases and gains or losses on outparcel sales, as applicable.
- (7) Centers excluded from Same Center NOI:

Blowing Rock	December 2022	Sold	Consolidated
Nashville	October 2023	New Development	Consolidated
Asheville	November 2023	Acquired	Consolidated
Huntsville	November 2023	Acquired	Consolidated

- (8) Pro rata share metrics are presented on a constant currency basis. Constant currency is a non-GAAP measure, calculated by applying the average foreign exchange rate for the current period to all periods presented.
- (9) Represents short-term bank deposits with initial maturities greater than three months and less than or equal to one year.

Tanger's ESG Approach

At Tanger, we work to create long-term value for our stakeholders, retail partners and employee team members while we build strong communities and consider the future of our planet. Through our environmental, social, and governance (ESG) practices and programs, we aim to create positive social and economic impact and reduce our environmental footprint. We strive to integrate ESG principles into our business practices and address the issues most important to Tanger stakeholders. Strong governance and our Core Values – Consider Community First, Seek the Success of Others, Act Fairly and with Integrity, and Make it Happen – form the foundation of our approach.

Our goal is to utilize best practices in every aspect of our business, including our ESG reporting, which is guided by the following standards and reporting frameworks:

- Global Reporting Initiative (GRI)
- Sustainability Accounting Standards Board (SASB, now part of the International Sustainability Standards Board)
- Global Real Estate Sustainability Benchmark (GRESB)
- CDP (formerly the Carbon Disclosure Project)
- Task Force on Climate-related Financial Disclosures (TCFD)

About Tanger

Tanger Inc. (NYSE: SKT) is a leading owner and operator of outlet and open-air retail shopping destinations, with over 43 years of expertise in the retail and outlet shopping industries. Tanger's portfolio of 38 outlet centers, one adjacent managed center and one open-air lifestyle center comprises over 15 million square feet well positioned across tourist destinations and vibrant markets in 20 U.S. states and Canada. A publicly traded REIT since 1993, Tanger continues to innovate the retail experience for its shoppers with over 3,000 stores operated by more than 700 different brand name companies. For more information on Tanger, call 1-800-4TANGER or visit tanger.com.

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