



**THIRD QUARTER 2025** 

# **Prologis Supplemental Information**

Unaudited

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### **Overview**

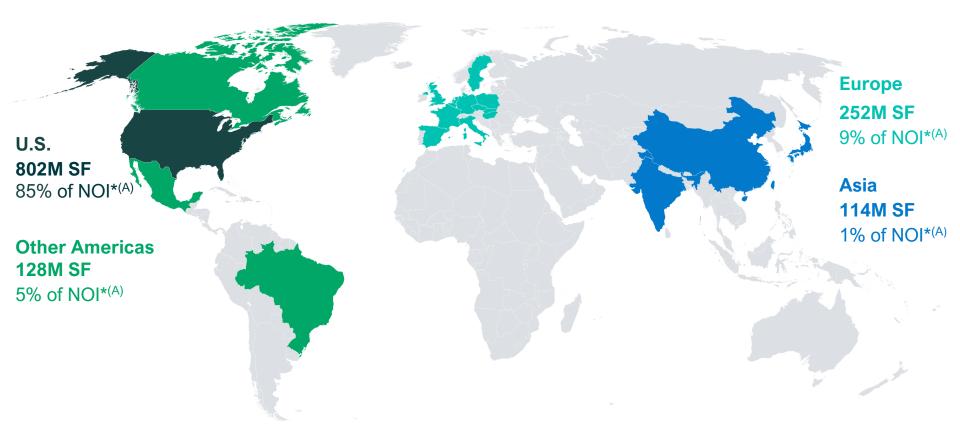
Prologis, Inc., is the global leader in logistics real estate with a focus on high-barrier, high-growth markets. At September 30, 2025, the company owned or had investments in, on a wholly owned basis or through co-investment ventures, properties and development projects expected to total approximately 1.3 billion square feet (120 million square meters) in 20 countries. Prologis leases modern logistics facilities to a diverse base of approximately 6,500 customers principally across two major categories: business-to-business and retail/online fulfillment.



1.3B
Square Feet

\$42.3B

Build Out of Land (TEI)



<sup>\*</sup> This is a non-GAAP financial measure. Please see our Notes and Definitions for further explanation.

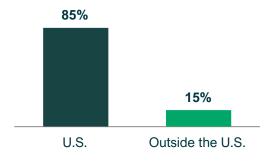
A. NOI calculation based on Prologis Share of the Operating Portfolio.

### Company Profile

# Q3 2025 Supplemental PROLOGIS®

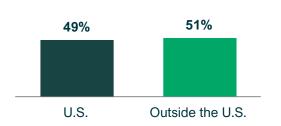
**OPERATIONS** 

**\$6.6B** in annual NOI\*(A)



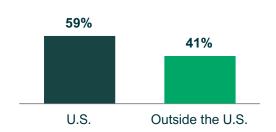
STRATEGIC CAPITAL

\$454M of fees and promotes(B)



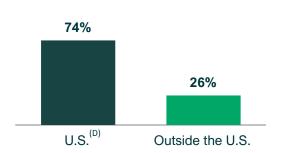
**DEVELOPMENT** 

**\$771M** in value creation from stabilizations<sup>(C)</sup>



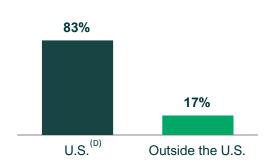
**GROSS AUM** 

\$215B



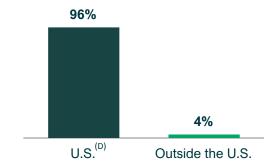
**PROLOGIS SHARE AUM** 

\$149B



**MARKET EQUITY** 

\$109B



<sup>\*</sup> This is a non-GAAP financial measure. Please see our Notes and Definitions for further explanation.

A. Q3 2025 Prologis Share of NOI of the Operating Portfolio annualized.

B. Q3 2025 third-party share of asset management fees annualized plus trailing twelve months third-party share of transactional fees and Net Promote Income (Expense).

Prologis Share of trailing twelve month Estimated Value Creation from development stabilizations.

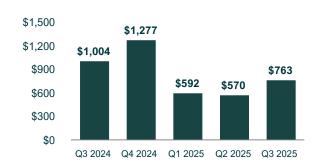
Mexico is included in the U.S. as it is U.S. dollar functional.

### PROLOGIS® Q3 2025 Supplemental

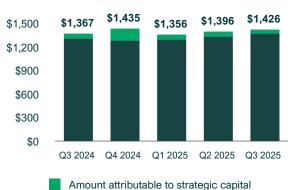
### Company Performance

dollars in millions, except per share/unit data	Three Months Ended Septem			Nine Months E	d September 30,	
		2025	2024	202	5	2024
Rental and other revenues	\$	2,064	\$ 1,901	\$ 6,098	3 \$	5,583
Strategic capital revenues		150	135	439	9	418
Total revenues		2,214	2,036	6,537	7	6,001
Net earnings attributable to common stockholders		763	1,004	1,924	4	2,448
Core FFO attributable to common stockholders/unitholders*		1,426	1,367	4,178	3	3,870
AFFO attributable to common stockholders/unitholders*		1,064	1,014	3,184	4	3,118
Adjusted EBITDA attributable to common stockholders/unitholders*		1,868	1,734	5,428	3	5,051
Estimated value creation from development stabilizations - Prologis Share		169	129	473	3	475
Common stock dividends and common limited partnership unit distributions		967	917	2,898	3	2,750
Per common share - diluted:						
Net earnings attributable to common stockholders	\$	0.82	\$ 1.08	\$ 2.06	3 \$	2.63
Core FFO attributable to common stockholders/unitholders*		1.49	1.43	4.37	7	4.06
Core FFO attributable to common stockholders/unitholders, excluding Net Promote Income (Expense)*		1.50	1.45	4.4	1	4.11
Business line reporting:						
Real estate*		1.43	1.37	4.19	9	3.91
Strategic capital*		0.06	0.06	0.18	3	0.15
Core FFO attributable to common stockholders/unitholders*		1.49	1.43	4.37	7	4.06
Realized development gains, net of taxes*		0.01	0.03	0.0	5	0.16
Dividends and distributions per common share/unit		1.01	0.96	3.00	3	2.88

#### **NET EARNINGS ATTRIBUTABLE TO COMMON STOCKHOLDERS**



#### **CORE FFO ATTRIBUTABLE TO COMMON** STOCKHOLDERS/UNITHOLDERS\*



#### AFFO ATTRIBUTABLE TO COMMON STOCKHOLDERS/UNITHOLDERS\*



Amount attributable to realized development

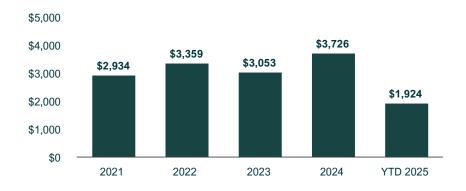
gains, net of taxes

<sup>\*</sup> This is a non-GAAP financial measure. Please see reconciliations from Net Earnings Attributable to Common Stockholders on pages 8 and 9 and reference our Notes and Definitions for further explanation.

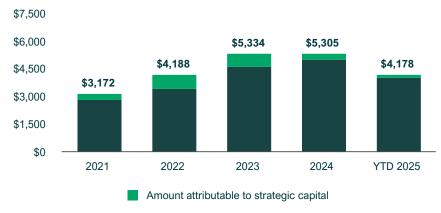
### Company Performance

# Q3 2025 Supplemental PROLOGIS®

# **NET EARNINGS ATTRIBUTABLE TO COMMON STOCKHOLDERS** in millions



# CORE FFO ATTRIBUTABLE TO COMMON STOCKHOLDERS/UNITHOLDERS\* in millions

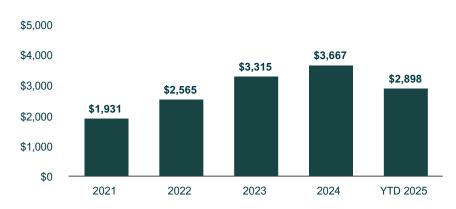


# AFFO ATTRIBUTABLE TO COMMON STOCKHOLDERS/UNITHOLDERS\* in millions



#### Amount attributable to realized development gains, net of taxes

# **DIVIDENDS AND DISTRIBUTIONS** in millions



<sup>3</sup> 



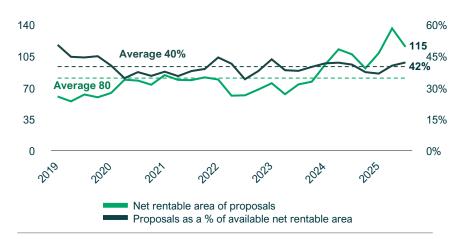
Q3 2025 Supplemental



### Prologis Leading Indicators and Proprietary Metrics\*



in millions of square feet



#### **NEW LEASE NEGOTIATION GESTATION**

in days



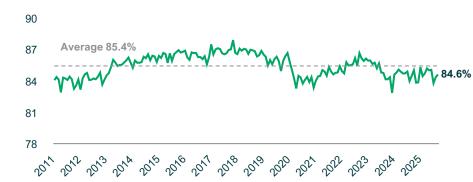
#### **U.S. IBI ACTIVITY INDEX**

diffusion index, points



#### **U.S. SPACE UTILIZATION**

percent



<sup>\*</sup> Please see our Notes and Definitions for further explanation.

### Guidance<sup>(A)</sup>



dollars in millions, except per share amounts

2025 Guidance	Low		High	
Net earnings attributable to common stockholders <sup>(B)</sup>	\$	3.40	\$	3.50
Core FFO attributable to common stockholders/unitholders*(B)	\$	5.78	\$	5.81
Core FFO attributable to common stockholders/unitholders, excluding Net Promote Income (Expense)*(C)	\$	5.83	\$	5.86
Operations				
Average occupancy - Prologis Share		94.75%		95.25%
Same store NOI - cash - Prologis Share*		4.75%		5.25%
Same store NOI - net effective - Prologis Share*		4.25%		4.75%
Other Assumptions				
Strategic capital revenue, excluding promote revenue	\$	580	\$	590
Net Promote Income (Expense)	\$	(50)	\$	(50)
General & administrative expenses	\$	460	\$	470
Realized development gains	\$	150	\$	250

Capital Deployment	PROLO	GIS SHARE			OWNED AND MANAGED				
	Low		High						
Development stabilizations	\$	1,900	\$	2,300	\$	2,000	\$	2,500	
Development starts	\$	2,750	\$	3,250	\$	3,000	\$	3,500	
Acquisitions	\$	1,250	\$	1,500	\$	1,750	\$	2,000	
Dispositions	\$	750	\$	1,000	\$	1,000	\$	1,250	
Contributions	\$	750	\$	1,250	\$	1,000	\$	1,500	

#### **Exchange Rates**

We have hedged the rates for the majority of our estimated 2025 Euro, Sterling and Yen Core FFO, effectively insulating 2025 results from FX movements in these currencies. For purposes of capital deployment and other metrics, we assumed effective rates for EUR, GBP and JPY of 1.17 (\$/\infty), 1.34 (\$/\infty), not 147.99 (\$/\infty), respectively.

<sup>\*</sup> This is a non-GAAP financial measure. Please see our Notes and Definitions for further explanation.

A. Our guidance for 2025 is based on management's current beliefs and assumptions about our business, the industry and the markets in which we operate. Please refer to "Forward-Looking Statements" and "Risk Factors" referred to in our annual and quarterly financial statements on Forms 10-K and 10-Q filed with the Securities and Exchange Commission ("SEC") for more information.

B. The difference between Core FFO and Net Earnings predominately relates to real estate depreciation and amortization and gains or losses on dispositions of real estate. See the Notes and Definitions for a reconciliation.

C. We are further adjusting Core FFO to exclude \$0.05 of net promote expense. The expense relates to amortization of stock compensation issued to employees related to promote income recognized in prior periods.

# Q3 2025 Supplemental PROLOGIS®

### **Consolidated Balance Sheets**

in thousands		<b>September 30, 2025</b>		June 30, 2025		December 31, 2024
Assets:						
Investments in real estate properties:						
Operating properties	\$	80,688,903	\$	80,115,830	\$	78,279,353
Development portfolio		2,748,411		2,891,025		2,829,613
Land		5,095,671		4,826,727		4,453,522
Other real estate investments		6,504,491		6,498,929		5,683,688
		95,037,476		94,332,511		91,246,176
Less accumulated depreciation		14,345,033		13,827,462		12,758,159
Net investments in real estate properties		80,692,443		80,505,049		78,488,017
Investments in and advances to unconsolidated entities		10,543,057		10,618,184		10,079,448
Assets held for sale or contribution		358,851		253,331		248,511
Net investments in real estate		91,594,351		91,376,564		88,815,976
Cash and cash equivalents		1,186,022		1,066,081		1,318,591
Other assets		5,560,768		5,274,405		5,194,342
Total assets	\$	98,341,141	\$	97,717,050	\$	95,328,909
Liabilities and Equity:						
Liabilities:						
Debt	\$	35,302,901	\$	34,666,551	\$	30,879,263
Accounts payable, accrued expenses and other liabilities	Ψ	5,826,131	Ψ	5,743,685	Ψ	5,832,876
Total liabilities		41,129,032		40,410,236		36,712,139
		11,120,002		.0,1.0,200		33,112,133
Equity:						
Stockholders' equity		52,635,541		52,728,574		53,951,138
Noncontrolling interests		3,328,104		3,311,886		3,323,047
Noncontrolling interests - limited partnership unitholders		1,248,464		1,266,354		1,342,585
Total equity		57,212,109		57,306,814		58,616,770
• •		. ,				. ,
Total liabilities and equity	\$	98,341,141	\$	97,717,050	\$	95,328,909

# Q3 2025 Supplemental PROLOGIS®

### Consolidated Statements of Income

	1	Three Mont	ths Ended ember 30,				
in thousands, except per share amounts	2025	2024		2025			2024
Revenues:							
Rental	\$ 2,054,200	\$	1,897,164	\$	6,066,797	\$	5,577,198
Strategic capital	150,351		135,367		438,652		418,521
Development management and other	9,330		3,858		31,966		5,245
Total revenues	2,213,881		2,036,389		6,537,415		6,000,964
Expenses:							
Rental	484,635		427,425		1,460,915		1,326,917
Strategic capital	69,270		61,342		194,964		210,689
General and administrative	110,662		98,154		332,234		316,041
Depreciation and amortization	647,999		649,265		1,957,278		1,924,075
Other	8,724		15,683		30,079		39,371
Total expenses	1,321,290		1,251,869		3,975,470		3,817,093
Operating income before gains on real estate transactions, net	\$ 892,591	\$	784,520	\$	2,561,945	\$	2,183,871
Gains on dispositions of development properties and land, net	15,435		32,005		53,363		159,487
Gains on other dispositions of investments in real estate, net	32,235		434,446		116,078		651,306
Operating income	\$ 940,261	\$	1,250,971	\$	2,731,386	\$	2,994,664
Other income (expense):							
Earnings from unconsolidated entities, net	92,827		84,749		268,418		259,558
Interest expense	(258,274)		(230,113)		(741,891)		(631,700)
Foreign currency, derivative and other gains (losses) and other income (expense), net	100,981		(37,942)		(53,506)		62,774
Gains (losses) on early extinguishment of debt, net	_		-		_		536
Total other income (expense)	(64,466)		(183,306)		(526,979)		(308,832)
Earnings before income taxes	875,795		1,067,665		2,204,407		2,685,832
Current income tax benefit (expense)	(59,847)		(12,518)		(124,271)		(77,872)
Deferred income tax benefit (expense)	5,312		8,304		2,948		(2,201)
Consolidated net earnings	821,260		1,063,451		2,083,084		2,605,759
Net earnings attributable to noncontrolling interests	(38,329)		(32,728)		(107,044)		(91,838)
Net earnings attributable to noncontrolling interests - limited partnership units	(18,665)		(25,004)		(47,592)		(61,139)
Net earnings attributable to controlling interests	764,266		1,005,719		1,928,448		2,452,782
Preferred stock dividends	(1,369)		(1,452)		(4,326)		(4,407)
Net earnings attributable to common stockholders	\$ 762,897	\$	1,004,267	\$	1,924,122	\$	2,448,375
Weighted average common shares outstanding - Diluted	956,603		953,813		955,824		953,530
Net earnings per share attributable to common stockholders - Diluted	\$ 0.82	\$	1.08	\$	2.06	\$	2.63

# Q3 2025 Supplemental PROLOGIS®

### Reconciliations of Net Earnings to FFO\*

		Three Months	Ended	d Nine Months End			
		Septemb				Sep	tember 30,
in thousands	2025		2024		2025		2024
Net earnings attributable to common stockholders	\$ 762,897	\$ 1,0	04,267	\$	1,924,122	\$	2,448,375
Add (deduct) NAREIT defined adjustments:							
Real estate related depreciation and amortization	626,093		30,077		1,896,978		1,870,061
Gains on other dispositions of investments in real estate, net of taxes (excluding development properties and land)	(32,277)	•	34,174)		(115,048)		(650,565)
Adjustments related to noncontrolling interests	(13,142)		(5,488)		(48,888)		(31,392)
Our proportionate share of adjustments related to unconsolidated entities	138,279		11,439		422,637		332,875
NAREIT defined FFO attributable to common stockholders/unitholders*	\$ 1,481,850	\$ 1,30	06,121	\$	4,079,801	\$	3,969,354
Add (deduct) our modified adjustments:							
Unrealized foreign currency, derivative and other losses (gains), net	(37,767)		99,122		154,948		61,014
Deferred income tax expense (benefit)	(5,312)		(8,304)		(2,948)		2,201
Our proportionate share of adjustments related to unconsolidated entities	(1,183)		552		(2,948)		(3,659
FFO, as modified by Prologis attributable to common stockholders/unitholders*	\$ 1,437,588	\$ 1,39	97,491	\$	4,228,853	\$	4,028,910
Add (deduct) Core FFO defined adjustments:							
Gains on dispositions of development properties and land, net	(15,435)	(	32,005)		(53,363)		(159,487)
Current income tax expense (benefit) on dispositions	2,799		1,729		3,602		6,565
Losses (gains) on early extinguishment of debt, net	_		_		_		(536
Adjustments related to noncontrolling interests	675		_		3,496		78
Our proportionate share of adjustments related to unconsolidated entities	3		(604)		(4,945)		(5,253)
Core FFO attributable to common stockholders/unitholders*	\$ 1,425,630	\$ 1,3	66,611	\$	4,177,643	\$	3,870,277
Add (deduct) AFFO defined adjustments:							
Gains on dispositions of development properties and land, net	15,435	;	32,005		53,363		159,487
Current income tax benefit (expense) on dispositions	(2,799)		(1,729)		(3,602)		(6,565
Straight-lined rents and amortization of lease intangibles	(162,529)	(1	66,980)		(530,691)		(470,289
Property improvements	(109,397)	(1:	22,556)		(212,536)		(248,868
Turnover costs	(138,212)	(1:	31,782)		(413,577)		(347,488
Amortization of debt discount, financing costs and management contracts, net	21,989	•	20,633		65,310		59,333
Stock compensation amortization expense	44,509		42,520		141,654		164,302
Adjustments related to noncontrolling interests	25,052		18,191		57,628		38,874
Our proportionate share of adjustments related to unconsolidated entities	(55,987)		43,064)		(151,669)		(100,752
AFFO attributable to common stockholders/unitholders*	\$ 1,063,691	,	13,849	\$	3,183,523	\$	3,118,311



### Reconciliations of Net Earnings to Adjusted EBITDA\*

	1	Three Months Ended	Nine Months		
		September 30,		September 30,	
in thousands	2025	2024	2025		2024
Net earnings attributable to common stockholders	\$ 762,897	\$ 1,004,267	\$ 1,924,122	\$	2,448,375
Gains on other dispositions of investments in real estate, net (excluding development properties and land)	(32,235)	(434,446)	(116,078)		(651,306)
Depreciation and amortization expense	647,999	649,265	1,957,278		1,924,075
Interest charges	242,992	212,566	694,500		589,991
Current and deferred income tax expense, net	54,535	4,214	121,323		80,073
Net earnings attributable to noncontrolling interests - limited partnership units	18,665	25,004	47,592		61,139
Pro forma adjustments	1,353	5,386	11,663		12,927
Preferred stock dividends	1,369	1,452	4,326		4,407
Unrealized foreign currency, derivative and other losses (gains), net	(37,767)	99,122	154,948		61,014
Stock compensation amortization expense	44,509	42,520	141,654		164,302
Losses (gains) on early extinguishment of debt, net	_	_	_		(536)
Adjustments related to noncontrolling interests	(32,315)	(30,871)	(97,984)		(93,718)
Our proportionate share of adjustments related to unconsolidated entities	195,704	155,119	585,130		449,921
Adjusted EBITDA attributable to common stockholders/unitholders*	\$ 1,867,706	\$ 1,733,598	\$ 5,428,474	\$	5,050,664

#### Overview

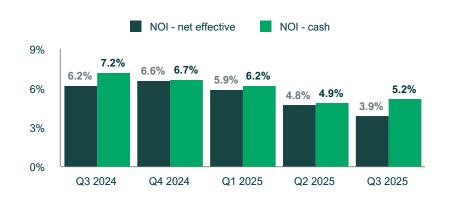
# Q3 2025 Supplemental PROLOGIS®

#### **OCCUPANCY - OWNED AND MANAGED**



Average occupancy - Prologis Share

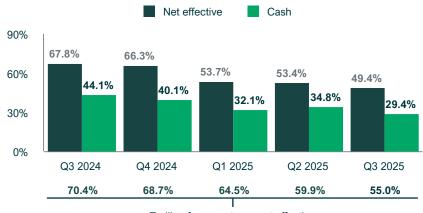
#### SAME STORE CHANGE OVER PRIOR YEAR - PROLOGIS SHARE\*



#### **CUSTOMER RETENTION**



#### **RENT CHANGE - PROLOGIS SHARE**



Trailing four quarters - net effective

### Operating Metrics – Owned and Managed



#### PERIOD ENDING OCCUPANCY



square feet in thousands

Leasing Activity <sup>(A)</sup>					
	Q3 2024	Q4 2024	Q1 2025	Q2 2025	Q3 2025
Square feet of leases commenced:					
Operating Portfolio:					
Renewals	34,661	31,676	42,136	36,528	42,720
New leases	14,331	11,284	21,115	13,906	19,631
Total Operating Portfolio	48,992	42,960	63,251	50,434	62,351
Properties under development	1,772	3,531	1,868	747	3,252
Total Square Feet of Leases Commenced	50,764	46,491	65,119	51,181	65,603
Total square feet of Operating Portfolio leases commenced,	57,939	52,315	70,648	59,237	70,227
including leases greater than one month					
Weighted average term of leases started (in months)	60	64	63	56	59
Operating Portfolio:					
Trailing four quarters - square feet of leases commenced	170,420	176,594	194,817	205,637	218,996
Trailing four quarters - average % of portfolio	14.9%	15.2%	· · · · · · · · · · · · · · · · · · ·	17.4%	18.3%
Training four quartors - average % of portions	14.570	10.2 /0	10.070	17.470	10.570
Rent change (net effective)	57.6%	52.2%	43.4%	44.2%	42.5%
Rent change (net effective) - Prologis Share	67.8%	66.3%	53.7%	53.4%	49.4%
<b>3</b> ( * * * * *,					
Rent change (cash)	36.2%	29.1%	23.8%	26.7%	24.3%
Rent change (cash) - Prologis Share	44.1%	40.1%	32.1%	34.8%	29.4%

### Operating Metrics - Owned and Managed



#### **CAPITAL EXPENDITURES**

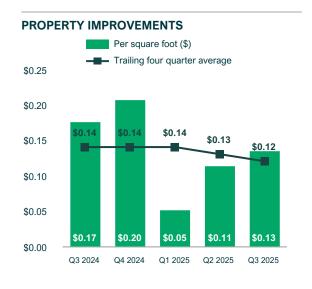
Thousands, except for percentages

	Q3 2024	Q4 2024	Q1 2025	Q2 2025	Q3 2025
Property improvements <sup>(A)</sup>	\$197,260	\$244,170	\$ 63,040	\$127,020	\$ 162,406
Tonant improvements	70 106	02.000	04 270	100 474	104 000
Tenant improvements	78,106	92,980	91,378	122,474	104,823
Leasing commissions	102,343	100,879	92,391	94,151	108,666
Total turnover costs	180,449	193,859	183,769	216,625	213,489
Total Capital Expenditures - Owned and Managed	\$377,709	\$438,029	\$246,809	\$343,645	\$375,895
Trailing four quarters - % of NOI*(A)	15.3%	15.3%	15.4%	15.4%	15.0%
Weighted average ownership percentage	72.8%	69.4%	69.1%	69.3%	70.7%
Total Capital Expenditures - Prologis Share	\$275,089	\$304,195	\$170,468	\$238,311	\$265,774

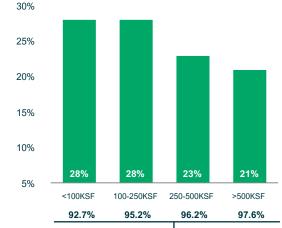
#### SAME STORE INFORMATION

Thousands, except for percentages

	Q3 2024	Q4 2024	Q1 2025	Q2 2025	Q3 2025
Square feet	1,073,873	1,070,194	1,129,114	1,128,630	1,125,601
Average occupancy	96.5%	96.3%	95.5%	95.4%	95.2%
Average occupancy - annual percentage change	(0.8%)	(1.0%)	(1.5%)	(1.2%)	(1.3%)
Period ending occupancy	96.6%	96.4%	95.5%	95.4%	95.4%
Percentage change - Prologis Share*:					
NOI - cash	7.2%	6.7%	6.2%	4.9%	5.2%
NOI - net effective	6.2%	6.6%	5.9%	4.8%	3.9%







Period ending occupancy

**COMPOSITION OF PORTFOLIO (BY UNIT SIZE)** 

<sup>\*</sup> This is a non-GAAP financial measure. Please see our Notes and Definitions for further explanation.

A. This data includes recurring capital expenditures and NOI of our Operating Portfolio. Excluded from recurring capital expenditures is spend for our properties that is structural in nature and therefore non-recurring.



## Operating Portfolio – Square Feet, Occupied and Leased

	# of Buildings			Square Feet		Occupied %		Leased %
square feet in thousands and ordered by Prologis Share of NOI (%)	Owned and Managed	Owned and Managed	Prologis Share	% of Total	Owned and Managed	Prologis Share	Owned and Managed	Prologis Share
Southern California	556	126,991	106,497	13.7	94.9	94.8	95.3	95.3
New Jersey/New York City	208	54,764	43,193	5.6	95.5	95.5	95.5	95.5
Chicago	329	70,276	55,392	7.1	97.0	97.2	97.2	97.2
San Francisco Bay Area	286	28,528	23,670	3.1	94.5	94.9	94.9	95.3
Dallas/Ft. Worth	278	61,030	51,897	6.7	96.0	96.1	96.3	96.4
South Florida	224	29,614	23,594	3.0	95.2	95.1	95.8	95.9
Atlanta	237	52,474	46,434	6.0	96.5	96.6	96.6	96.7
Lehigh Valley	82	37,120	32,881	4.2	90.7	91.6	90.7	91.6
Seattle	164	25,017	17,875	2.3	95.1	95.9	95.4	96.3
Houston	233	37,868	31,975	4.1	98.1	98.2	98.1	98.2
Baltimore/Washington	135	18,377	14,628	1.9	92.4	94.0	94.2	95.5
Central Valley	44	22,661	21,492	2.8	96.9	96.7	96.9	96.7
Nashville	66	17,335	14,296	1.8	98.2	98.5	98.2	98.5
Phoenix	83	16,838	14,412	1.9	94.5	93.7	95.9	95.5
Orlando	110	14,253	12,773	1.6	97.6	97.5	97.6	97.6
Las Vegas	81	14,760	9,602	1.2	89.8	91.5	90.4	92.1
Cincinnati	69	19,023	16,665	2.2	94.9	94.5	95.5	95.3
Central PA	38	19,097	14,320	1.8	91.0	92.6	91.0	92.6
Indianapolis	57	20,580	16,368	2.1	97.3	96.6	98.0	97.5
Remaining U.S. markets (11 markets)	383	72,601	62,418	8.1	96.5	96.6	96.9	97.0
Total U.S.	3,663	759,207	630,382	81.2	95.4	95.6	95.8	96.0
Mexico	355	67,419	23,855	3.1	97.8	97.4	97.8	97.4
Canada	38	12,837	12,837	1.6	93.9	93.9	94.0	94.0
Brazil	46	19,605	4,001	0.5	95.0	95.1	95.5	95.6
Total Other Americas	439	99,861	40,693	5.2	96.8	96.1	96.9	96.2
United Kingdom	179	33,468	12,951	1.7	94.8	92.4	95.1	92.7
Germany	146	37,157	11,253	1.4	97.1	95.6	98.7	98.2
France	147	35,582	12,313	1.6	94.8	95.2	95.6	95.8
Netherlands	118	31,601	10,996	1.4	95.5	93.3	95.5	93.3
Remaining European countries (8 countries)	503	106,115	38,199	4.9	94.7	92.4	95.0	93.0
Total Europe	1,093	243,923	85,712	11.0	95.2	93.3	95.7	94.0
Japan	73	50,508	10,331	1.3	96.5	87.5	97.4	91.6
China	180	53,287	8,131	1.1	89.3	89.2	90.4	90.4
Singapore	5	951	951	0.1	98.3	98.3	98.3	98.3
India	2	478	407	0.1	88.3	88.3	88.3	88.3
Total Asia	260	105,224	19,820	2.6	92.8	88.8	93.8	91.4
Total Outside the U.S.	1,792	449,008	146,225	18.8	95.0	93.5	95.5	94.3
Total Operating Portfolio	5,455	1,208,215	776,607	100.0	95.3	95.2	95.7	95.6

# Q3 2025 Supplemental PROLOGIS®

### Operating Portfolio – NOI\* and Gross Book Value

			Third Quarter NOI*			Gross Book Value
dollars in thousands and ordered by Prologis Share of NOI (%)	Owned and Managed	Prologis Share	% of Total	Owned and Managed	Prologis Share	% of Total
Southern California	\$ 378,039 \$	317,570	19.2	\$ 20,919,610 \$	18,210,181	19.3
New Jersey/New York City	183,210	145,849	8.8	9,876,336	8,070,381	8.6
Chicago	120,899	94,714	5.7	6,807,214	5,387,882	5.7
San Francisco Bay Area	105,874	88,931	5.4	4,674,770	3,910,745	4.2
Dallas/Ft. Worth	102,915	87,203	5.3	5,613,234	4,757,608	5.0
South Florida	92,246	73,127	4.4	5,288,752	4,331,234	4.6
Atlanta	79,645	69,458	4.2	4,475,746	3,982,225	4.2
Lehigh Valley	71,809	64,357	3.9	4,686,604	4,238,411	4.5
Seattle	67,825	50,313	3.1	3,826,964	2,956,959	3.1
Houston	58,743	49,475	3.0	3,891,730	3,359,741	3.6
Baltimore/Washington	50,469	40,900	2.5	2,741,403	2,227,511	2.4
Central Valley	42,717	39,766	2.4	1,980,350	1,875,962	2.0
Nashville	33,331	28,666	1.7	1,558,951	1,358,057	1.4
Phoenix	32,937	27,150	1.6	1,920,230	1,614,579	1.7
Orlando	28,673	25,647	1.6	1,526,557	1,382,147	1.5
Las Vegas	36,773	24,416	1.5	1,738,530	1,107,873	1.2
Cincinnati	26,214	23,120	1.4	1,332,724	1,197,383	1.3
Central PA	28,078	21,786	1.3	1,746,624	1,354,459	1.4
Indianapolis	26,313	21,352	1.3	1,395,076	1,162,302	1.2
Remaining U.S. markets (11 markets)	124,268	105,980	6.4	6,286,907	5,389,800	5.7
Total U.S.	1,690,978	1,399,780	84.7	92,288,312	77,875,440	82.6
Mexico	121,304	43,084	2.6	5,439,559	1,924,525	2.0
Canada	33,356	33,356	2.0	1,341,753	1,341,753	1.4
Brazil	29,020	6,325	0.4	1,012,224	231,488	0.3
Total Other Americas	183,680	82,765	5.0	7,793,536	3,497,766	3.7
United Kingdom	95,194	34,938	2.1	8,780,579	3,564,558	3.8
Germany	68,701	20,978	1.3	4,675,358	1,390,852	1.5
France	54,876	18,530	1.1	3,865,520	1,233,195	1.3
Netherlands	54,904	18,179	1.1	3,779,438	1,247,230	1.3
Remaining European countries (8 countries)	152,680	53,290	3.2	9,716,904	3,419,703	3.6
Total Europe	426,355	145,915	8.8	30,817,799	10,855,538	11.5
Japan Japan	94,398	17,216	1.0	7,426,106	1,402,838	1.5
China	27,338	4,195	0.3	2,982,046	457,581	0.5
Singapore	3,187	3,187	0.2	149,718	149,718	0.2
India	324	276	0.0	18,811	15,989	0.0
Total Asia	125,247	24,874	1.5	10,576,681	2,026,126	2.2
Total Outside the U.S.	735,282	253,554	15.3	49,188,016	16,379,430	17.4
Total Operating Portfolio	\$ 2,426,260 \$	1,653,334	100.0	\$ 141,476,328 \$	94,254,870	100.0

<sup>\*</sup> This is a non-GAAP financial measure. Please see our Notes and Definitions for further explanation.



### Operating Portfolio – Summary by Division

	# of Buildings		Square Feet Occupied %			Leased %		
square feet and dollars in thousands	Owned and Managed	Owned and Managed	Prologis Share	% of Total	Owned and Managed	Prologis Share	Owned and Managed	Prologis Share
Consolidated								
Total U.S.	2,898	625,757	589,667	75.9	95.6	95.7	96.0	96.1
Total Outside the U.S.	117	28,930	28,858	3.7	84.4	84.4	86.3	86.3
Total Operating Portfolio - Consolidated	3,015	654,687	618,525	79.6	95.1	95.2	95.6	95.6
Unconsolidated								
Total U.S.	765	133,450	40,715	5.3	94.4	94.4	94.7	94.7
Total Outside the U.S.	1,675	420,078	117,367	15.1	95.7	95.7	96.2	96.2
Total Operating Portfolio - Unconsolidated	2,440	553,528	158,082	20.4	95.4	95.4	95.8	95.8
Total								
Total U.S.	3,663	759,207	630,382	81.2	95.4	95.6	95.8	96.0
Total Outside the U.S.	1,792	449,008	146,225	18.8	95.0	93.5	95.5	94.3
Total Operating Portfolio	5,455	1,208,215	776,607	100.0	95.3	95.2	95.7	95.6
Value added properties - consolidated	10	2,432	2,152		30.8	34.3	30.8	34.3
Value added properties - unconsolidated	7	1,403	400		58.4	59.6	58.4	59.6
Total Operating Properties	5,472	1,212,050	779,159		95.1	95.0	95.5	95.5

		TI	nird Quarter NOI*		C	Fross Book Value
	Owned and Managed	Prologis Share	% of Total	Owned and Managed	Prologis Share	% of Total
Consolidated						
Total U.S.	\$ 1,386,184	\$ 1,306,787	79.1	\$ 77,174,556	\$ 73,264,233	77.7
Total Outside the U.S.	55,123	55,075	3.3	3,239,216	3,236,395	3.5
Total Operating Portfolio - Consolidated	\$ 1,441,307	\$ 1,361,862	82.4	\$ 80,413,772	\$ 76,500,628	81.2
Unconsolidated						
Total U.S.	\$ 304,794	\$ 92,993	5.6	\$ 15,113,756	\$ 4,611,207	4.9
Total Outside the U.S.	680,159	198,479	12.0	45,948,800	13,143,035	13.9
Total Operating Portfolio - Unconsolidated	\$ 984,953	\$ 291,472	17.6	\$ 61,062,556	\$ 17,754,242	18.8
Value added properties - consolidated	\$ 2,214	\$ 2,210		\$ 434,809	\$ 407,907	
Value added properties - unconsolidated	\$ 1,576	\$ 479		\$ 247,444	\$ 70,858	

<sup>\*</sup> This is a non-GAAP financial measure. Please see our Notes and Definitions for further explanation.



### **Customer Information**

**Top Customers** 

square feet in thousands

Ow	ned and Managed		
		% of Net Effective Rent	<b>Total Square Feet</b>
1	Amazon	4.9	46,400
2	Home Depot	1.8	19,501
3	FedEx	1.4	10,688
4	DHL	1.2	13,506
5	DSV	1.1	13,724
6	Geodis	1.1	15,022
7	UPS	0.9	10,566
8	GXO	0.8	9,548
9	CEVA Logistics	0.8	11,301
10	Walmart	0.7	8,653
Top	o 10 Customers	14.7	158,909
11	Kuehne + Nagel	0.7	8,173
12	Maersk	0.7	6,506
13	Pepsi	0.5	4,509
14	Mercado Libre	0.5	6,213
15	GigaCloud	0.4	3,494
16	Ryder	0.4	3,778
17	NFI Industries	0.4	3,543
18	Lululemon	0.4	2,481
19	Burlington Stores	0.4	3,130
20	Samsung	0.4	4,540
21	Wayfair	0.4	5,783
22	Nippon Express	0.4	4,120
23	ZOZO	0.3	4,886
24	Berkshire Hathaway	0.3	3,049
25	U.S. Government	0.3	2,343
Top	25 Customers	21.2	225,457

#### **Remaining Lease Expirations - Operating Portfolio**

square feet and dollars in thousands, except per square foot amounts

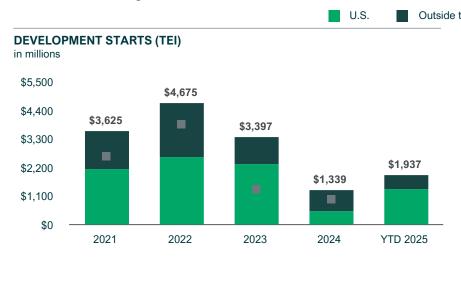
Owned and Managed												
	Net Effective Rent											
	Occupied Sq Ft	Occupied Sq Ft \$ % of Total										
2025 <sup>(A)</sup>	29,515	176,278	1.8	5.97								
2026 <sup>(A)</sup>	176,304	1,155,405	12.2	6.55								
2027	196,442	1,446,387	15.2	7.36								
2028	174,693	1,429,210	15.1	8.18								
2029	140,083	1,231,786	13.0	8.79								
Thereafter	433,959	4,048,326	42.7	9.33								
Total	1,150,996	9,487,392	100.0	8.24								
Weighted average term o	Weighted average term of leases remaining (based on net effective rent) 4.1 years											

Prologis Share													
		Net Effective Rent											
	Occupied Sq Ft	\$	% of Total	\$ Per Sq Ft									
2025 <sup>(A)</sup>	16,346	103,904	1.6	6.36									
2026 <sup>(A)</sup>	102,345	737,737	11.3	7.21									
2027	124,184	972,847	14.9	7.83									
2028	108,726	949,314	14.6	8.73									
2029	94,072	864,569	13.3	9.19									
Thereafter	293,868	2,887,432	44.3	9.83									
Total	739,541	6,515,803	100.0	8.81									
Weighted average term of	leases remaining (	based on net eff	ective rent)	4.3 years									

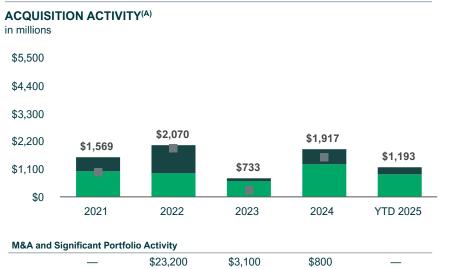
A. We have signed leases, which were due to expire in 2025 and 2026, totaling 23 million square feet and 39 million square feet, in our Owned and Managed portfolio (1.7% and 2.9% of total net effective rent) and 15 million square feet and 23 million square feet on a Prologis Share basis (1.7% and 2.6% of total net effective rent). These are excluded from 2025 and 2026 expirations and are reflected in the new year of expiration.

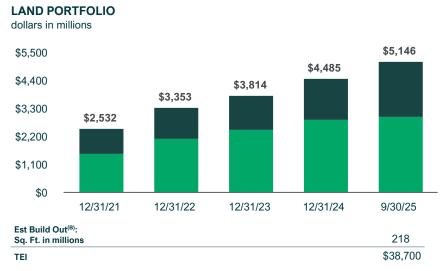
Overview - Prologis Share











A. This data excludes acquisitions of land.

B. The estimated build out includes the land portfolio, Covered Land Plays and other land that we could develop through options, ground leases, unconsolidated joint ventures and other contractual arrangements.

# Q3 2025 Supplemental PROLOGIS®

### **Development Stabilizations**

		Three Months End	led September 30, 2025	•				
			TEI			TEI		
square feet and dollars in thousands	Square Feet	Owned and Managed	Prologis Share	Square Feet	Owned and Managed	Prologis Share		
Central <sup>(A)</sup>	-		\$ -	545				
East <sup>(A)</sup>	853	181,796	178,779	1,884	398,070	395,053		
West <sup>(A)</sup>	309	72,555	72,555	2,289	400,522			
Total U.S.	1,162	254,351	251,334	4,718	1,157,392	1,124,552		
Canada	-	-	-	-	-	-		
Mexico	833	95,168	95,168	997	113,030	113,030		
Brazil	-	-	-	_	-	-		
Total Other Americas	833	95,168	95,168	997	113,030	113,030		
Northern Europe	1,442	198,039	173,986	2,249	292,183	261,349		
Southern Europe	-	-	-	474	55,187	55,187		
Central Europe	506	41,209	41,209	758	62,321	62,321		
United Kingdom	48	20,950	11,001	121	50,662	40,713		
Total Europe	1,996	260,198	226,196	3,602	460,353	419,570		
Japan	57	31,723	31,723	137	58,593	58,593		
China <sup>(A)</sup>	-	_	-	824	36,220	5,433		
India	-	_	-	-	_	-		
Total Asia	57	31,723	31,723	961	94,813	64,026		
Total Outside the U.S.	2,886	387,089	353,087	5,560	668,196	596,626		
Total Development Stabilizations	4,048	\$ 641,440	\$ 604,421	10,278	\$ 1,825,588	\$ 1,721,178		
Percent build-to-suit			23.4%			43.4%		
Estimated weighted average stabilized yield			6.7%			6.8%		
Annualized estimated NOI			\$ 40,657			\$ 117,292		
Estimated weighted average stabilized cap rate			5.1%			5.2%		
Estimated weighted average margin			27.9%			27.5%		
Estimated value creation			\$ 168,925			\$ 473,101		

# Q3 2025 Supplemental PROLOGIS®

### **Development Starts**

		Three M	lonths Ended S	eptember 30, 2025		Ni	ne Months Ended September 30, 2025			
square feet and dollars in thousands	Square Feet	Leased % at Start	Owned and Managed	Prologis Share	Square Feet	Leased % at Start	Owned and Managed	Prologis Share		
Central <sup>(A)</sup>	_	- \$	_	\$ -	520	21.6	\$ 350,934	\$ 321,340		
East <sup>(B)</sup>	249	100.0	42,539	35,839	2,311	87.8	533,837	527,137		
West	2,128	79.9	345,167	345,167	3,746	88.6	550,886	550,886		
Total U.S.	2,377	82.0	387,706	381,006	6,577	83.0	1,435,657	1,399,363		
Canada	-	-	-	_	-	-	-	_		
Mexico	_	_	_	_	_	_	_	_		
Brazil	106	100.0	8,538	1,708	106	100.0	8,538	1,708		
Total Other Americas	106	100.0	8,538	1,708	106	100.0	8,538	1,708		
Northern Europe	-	-	_	_	275	100.0	38,826	10,099		
Southern Europe	_	-	_	_	527	51.7	97,688	97,688		
Central Europe	_	-	_	_	682	100.0	49,886	49,886		
United Kingdom	218	100.0	50,561	50,561	218	100.0	50,561	50,561		
Total Europe	218	100.0	50,561	50,561	1,702	85.0	236,961	208,234		
Japan	_	-	_	_	1,514	0.0	304,535	304,535		
China	-	_	-	_	_	-	-	_		
India	307	0.0	14,413	12,251	576	0.0	27,247	23,159		
Total Asia	307	0.0	14,413	12,251	2,090	0.0	331,782	327,694		
Total Outside the U.S.	631	51.3	73,512	64,520	3,898	39.9	577,281	537,636		
Total Development Starts	3,008	75.6 \$	461,218	\$ 445,526	10,475	66.9	\$ 2,012,938	\$ 1,936,999		
Percent build-to-suit				63.9%				68.0%		
Estimated weighted average stabilized yield				6.3%				6.4%		
Annualized estimated NOI				\$ 27,991				\$ 124,375		
Estimated weighted average stabilized cap rate				5.4%				5.3%		
Estimated weighted average margin				15.0%				18.7%		
Estimated value creation				\$ 66,830				\$ 362,772		

A. TEI amount includes development on yards, parking lots, data centers, and other non-industrial assets that will be included in other real estate investments upon completion.

Amounts include a development recorded as a note receivable in the first quarter that is included in other real estate investments.

# Q3 2025 Supplemental PROLOGIS®

### **Development Portfolio**

						Under Development										
		Pr	re-Stabilized De	evelopments	2	2025 Expected	Completion	202	6 and Thereaft	er Expected Completion				Total	Developm	ent Portfolio
				TEI			TEI			TEI		Owned a	and Managed		Pro	ologis Share
square feet and dollars in thousands	Sq Ft	Leased %	Owned and Managed	Prologis Share	Sq Ft	Owned and Managed	Prologis Share	Sq Ft	Owned and Managed	Prologis Share	Sq Ft	Leased %	TEI	Sq Ft	Leased %	TEI
Central <sup>(A)</sup>	566	0.0	\$ 125,623	\$ 125,623	216	\$ 211,684	\$ 190,516	1,168	\$ 800,635	\$ 726,230	1,950	50.1	\$ 1,137,942	1,863	47.8	\$ 1,042,369
East <sup>(B)</sup>	439	0.0	97,476	94,535	712	170,331	170,331	2,662	562,174	555,474	3,813	53.2	829,981	3,755	53.0	820,340
West <sup>(A)</sup>	1,904	49.9	370,588	370,188	-	_	_	3,746	539,634	539,634	5,650	75.5	910,222	5,647	75.5	909,822
Total U.S.	2,909	32.7	593,687	590,346	928	382,015	360,847	7,576	1,902,443	1,821,338	11,413	63.7	2,878,145	11,265	63.4	2,772,531
Canada	1,534	6.2	305,228	305,228	-	-	-	-	-	-	1,534	6.2	305,228	1,534	6.2	305,228
Mexico	1,304	24.2	142,690	142,690	-	_	_	-	-	_	1,304	24.2	142,690	1,304	24.2	142,690
Brazil	239	78.1	20,703	4,141	118	10,458	2,092	2,253	190,541	38,108	2,610	93.5	221,702	522	93.5	44,341
Total Other Americas	3,077	19.4	468,621	452,059	118	10,458	2,092	2,253	190,541	38,108	5,448	52.3	669,620	3,360	26.7	492,259
Northern Europe	446	8.8	90,923	75,561	-	-	_	275	39,231	10,224	721	43.6	130,154	472	19.4	85,785
Southern Europe	276	0.0	23,909	23,909	145	21,258	21,258	382	85,016	85,016	803	43.4	130,183	803	43.4	130,183
Central Europe	391	63.8	29,243	29,243	_	_	_	682	49,980	49,980	1,073	86.8	79,223	1,073	86.8	79,223
United Kingdom <sup>(A)</sup>	271	0.0	127,339	127,339	_	_	_	333	242,634	242,634	604	36.0	369,973	604	36.0	369,973
Total Europe	1,384	20.9	271,414	256,052	145	21,258	21,258	1,672	416,861	387,854	3,201	56.6	709,533	2,952	53.8	665,164
Japan	1,347	41.4	209,397	209,397	_	-	_	2,693	518,449	518,449	4,040	37.6	727,846	4,040	37.6	727,846
China <sup>(A)</sup>	_	_	_	_	_	_	_	1,158	70,582	10,587	1,158	0.0	70,582	174	0.0	10,587
India	_	_	-	_	561	27,105	17,280	576	26,305	22,359	1,137	0.0	53,410	847	0.0	39,639
Total Asia	1,347	41.4	209,397	209,397	561	27,105	17,280	4,427	615,336	551,395	6,335	24.0	851,838	5,061	30.0	778,072
Total Outside the U.S.	5,808	25.5	949,432	917,508	824	58,821	40,630	8,352	1,222,738	977,357	14,984	41.3	2,230,991	11,373	35.2	1,935,495
Total Development Portfolio	8,717	27.9	\$ 1,543,119	\$1,507,854	1,752	\$ 440,836	\$ 401,477	15,928	\$ 3,125,181	\$2,798,695	26,397	51.0	\$ 5,109,136	22,638	49.3	\$4,708,026
Cost to complete			\$ 158,122	\$ 156,181		\$ 26,480	\$ 17,435		\$ 1,837,356	\$ 1,605,989			\$ 2,021,958			\$ 1,779,605
Percent build-to-suit				0.0%			50.3%			65.2%						43.0%
Estimated weighted average stabilized yield				6.4%			6.6%			6.4%						6.4%
										Annualized e	stimated N	NOI				\$ 301,863
										Estimated we	ighted av	erage stab	oilized cap rate			5.2%
										Estimated we	ighted av	erage mar	gin			20.2%
										Estimated va	alue creat	tion				\$ 953,294

A. TEI amount includes development on yards, parking lots, data centers, and other non-industrial assets that will be included in other real estate investments upon completion. The data centers in our Development Portfolio have a TEI of \$1.0 billion and \$0.9 billion and cost to complete of \$0.5 billion and \$0.5 billion on an Owned and Managed basis and Prologis Share basis, respectively.

Amounts include a development recorded as a note receivable that is included in other real estate investments.

# Q3 2025 Supplemental PROLOGIS®

### Third-Party Acquisitions

		Thre	e Months Ended Se	eptember 30, 2025	Nine Months Ended September 30, 2025					
		Square Feet		<b>Acquisition Price</b>		Square Feet	Acquisition Price			
square feet and dollars in thousands	Owned and Managed	Prologis Share	Owned and Managed	Prologis Share	Owned and Managed	Prologis Share	Owned and Managed			
Prologis Wholly-Owned	_	_	\$ -	\$ -	2,415	2,415	\$ 570,686	\$ 570,686		
Prologis U.S. Logistics Venture	600	330	58,339	32,110	600	330	58,339	32,110		
Prologis Targeted U.S. Logistics Fund	_	_	_	_	252	77	101,094	30,600		
Total U.S.	600	330	58,339	32,110	3,267	2,822	730,119	633,396		
Prologis Wholly-Owned <sup>(A)</sup>	-	-	-	-	868	796	148,977	146,122		
Prologis European Logistics Fund	_	-	-	_	3,376	888	454,912	119,732		
Total Outside the U.S.	-	-	-	-	4,244	1,684	603,889	265,854		
Total Third-Party Building Acquisitions	600	330	\$ 58,339	\$ 32,110	7,511	4,506	\$ 1,334,008	\$ 899,250		
Weighted average stabilized cap rate				6.2%				4.5%		
Acquisitions of other real estate investments <sup>(B)</sup> <b>Total Third-Party Acquisitions</b>			15,391 <b>\$ 73,730</b>	15,391 <b>\$ 47,501</b>			294,066 <b>\$ 1,628,074</b>	293,958 <b>1,193,208</b>		

A. Amounts include the acquisition of properties by a consolidated entity in which we have less than 100% ownership interest.

Amounts include the acquisition of non-industrial assets, including yards and renewable energy assets.

# Q3 2025 Supplemental PROLOGIS®

### Dispositions and Contributions

		Three	Months Ended Se	ptember 30, 2025		Nine	ne Months Ended September 30, 2025			
		Square Feet		Sales Price		Square Feet		Sales Price		
square feet and dollars in thousands	Owned and Managed	Prologis Share	Owned and Managed	Prologis Share	Owned and Managed	Prologis Share	Owned and Managed	Prologis Share		
Third-Party Building Dispositions										
Prologis Wholly-Owned	284	284	\$ 42,400	\$ 42,400	1,230	1,230	\$ 171,036 \$	171,036		
Total U.S.	284	284	42,400	42,400	1,230	1,230	171,036	171,036		
FIBRA Prologis	-	-	-	-	128	40	7,663	2,385		
Total Other Americas	-	-	-	-	128	40	7,663	2,385		
Nippon Prologis REIT	236	36	35,823	5,481	236	36	35,823	5,481		
Total Asia	236	36	35,823	5,481	236	36	35,823	5,481		
Total Outside the U.S.	236	36	35,823	5,481	364	76	43,486	7,866		
Total Third-Party Building Dispositions	520	320	78,223	47,881	1,594	1,306	214,522	178,902		
Building Contributions to Co-Investment Ventures										
Prologis European Logistics Fund	_	_	_	_	402	402	48,307	35,593		
Total Europe	-	-	-	-	402	402	48,307	35,593		
Total Outside the U.S.	-	-	-	-	402	402	48,307	35,593		
Total Building Contributions to Co-Investment Ventures	-	-	-	-	402	402	48,307	35,593		
Total Building Dispositions and Contributions	520	320	\$ 78,223	\$ 47,881	1,996	1,708	\$ 262,829 \$	214,495		
Weighted average stabilized cap rate				5.4%				4.5%		
Land dispositions			_	_			16,087	12,440		
Dispositions of other real estate investments <sup>(A)</sup>			25,600	23,040			61,140	57,785		
Grand Total Dispositions and Contributions			\$ 103,823	\$ 70,921			\$ 340,056 \$	284,720		

# Q3 2025 Supplemental PROLOGIS®

# Land Portfolio – Owned and Managed

			Acres			Current Book Value
square feet and dollars in thousands, including markets where we own land ordered by Prologis Share of Operating Portfolio NOI (%)	Owned and Managed	Prologis Share	Estimated Build Out (sq ft)	Owned and Managed	Prologis Share	% of Total
Southern California	646	601	10,743	\$ 794,375	\$ 754,542	14.7
New Jersey/New York City	360	360	3,305	410,929	410,929	8.0
Chicago	84	84	1,388	23,775	23,729	0.5
San Francisco Bay Area	56	56	1,010	103,188	103,188	2.0
Dallas/Ft. Worth	442	442	6,450	184,319	184,124	3.6
South Florida	90	83	1,357	107,958	103,822	2.0
Atlanta	319	319	3,032	44,449	44,449	0.9
Lehigh Valley	105	105	876	38,242	38,242	0.7
Seattle	53	53	943	39,078	39,078	0.8
Houston	400	388	5,754	161,467	159,637	3.1
Baltimore/Washington	111	111	1,253	82,373	82,373	1.6
Central Valley	633	633	9,516	198,891	198,890	3.9
Nashville	365	365	5,085	165,525	165,525	3.2
Phoenix	92	92	1,426	42,115	42,115	0.8
Orlando	129	111	1,848	38,319	32,788	0.6
Las Vegas	980	980	14,826	320,349	320,349	6.2
Central PA	104	104	1,117	30,054	30,054	0.6
Indianapolis	4	4	38	284	284	0.0
Remaining U.S. markets (7 markets)	589	581	8,608	267,917	261,382	5.0
Total U.S.	5,562	5,472	78,575	3,053,607	2,995,500	58.2
Mexico	911	778	16,785	304,748	291,965	5.7
Canada	362	362	6,570	651,381	651,381	12.6
Brazil	690	599	14,578	286,631	273,511	5.3
Total Other Americas	1,963	1,739	37,933	1,242,760	1,216,857	23.6
United Kingdom	284	284	5,796	234,644	234,644	4.6
Germany	128	94	2,800	150,103	113,193	2.2
France	171	124	3,340	150,681	141,991	2.8
Netherlands	55	55	1,437	59,430	59,430	1.1
Remaining European countries (7 countries)	764	694	14,637	193,748	173,751	3.4
Total Europe	1,402	1,251	28,010	788,606	723,009	14.1
Japan	106	106	6,689	152,000	152,000	2.9
China	78	12	2,499	19,252	2,888	0.1
India	228	193	5,331	65,505	55,679	1.1
Total Asia	412	311	14,519	236,757	210,567	4.1
Total Outside the U.S.	3,777	3,301	80,462	2,268,123	2,150,433	41.8
Total Land Portfolio	9,339	8,773	159,037	\$ 5,321,730	\$ 5,145,933	100.0



### Land Portfolio – Summary and Roll Forward

				Acres				Current E	Book Value
dollars in thousands	Owned and Managed	Prologis SI	nare	% of Total	Owned and Manage	t	Prologis Share		% of Total
Central	1,518	1,	498	17.1	\$ 646,79	1 \$	638,227		12.4
East	1,358	1,	333	15.2	789,07	9	779,412		15.1
West	2,686	2,	641	30.1	1,617,73	1	1,577,861		30.7
Total U.S.	5,562	5,	472	62.4	3,053,60	7	2,995,500		58.2
Mexico	911		778	9.0	304,74		291,965		5.7
Canada	362		362	4.1	651,38		651,381		12.6
Brazil	690		599	6.8	286,63		273,511		5.3
Total Other Americas	1,963		739	19.9	1,242,76	)	1,216,857		23.6
Central Europe	489		465	5.3	132,31		127,764		2.5
Northern Europe	226		174	2.0	221,38		179,250		3.5
Southern Europe	403		328	3.7	200,27		181,351		3.5
United Kingdom	284		284	3.2	234,64	1	234,644		4.6
Total Europe	1,402		251	14.2	788,60		723,009		14.1
Japan	106		106	1.2	152,00		152,000		2.9
China	78		12	0.1	19,25		2,888		0.1
India	228		193	2.2	65,50		55,679		1.1
Total Asia	412		311	3.5	236,75	7	210,567		4.1
Total Outside the U.S.	3,777	3,	301	37.6	2,268,12	3	2,150,433		41.8
Total Land Portfolio	9,339	8,	773	100.0	\$ 5,321,73	\$	5,145,933		100.0
Estimated build out of land portfolio (in TEI)					\$ 26,000,00	) \$	24,800,000		
Estimated build out of Covered Land Plays (in TEI)					8,200,00		6,700,000		
Estimated build out of other land (in TEI) <sup>(A)</sup>					8,100,00		7,200,000		
Total					\$ 42,300,00		38,700,000		
Land Roll Forward - Prologis Share			U.S.	Other Americas	Europ	9	Asia		Total
At June 30, 2025		\$ 2,942,		\$ 971,336	\$ 735,05		217,422	\$	4,866,005
			682	Ψ 371,000	8,54		2,131	Ψ	31,359
Acquisitions				-	0,34	)			,
Reclassifications		90,	,290	242,067		-	1,273		333,630
Dispositions			-	-		-	-		-
Development starts		(114,	152)	-	(20,77	1)	(6,860)		(141,783)
Infrastructure costs		56,	350	4,860	4,01	)	3,299		68,519
Effect of changes in foreign exchange rates and other			137	(1,406)	(3,83	0)	(6,698)		(11,797)



## Solar and Energy Storage Portfolios – Owned and Managed

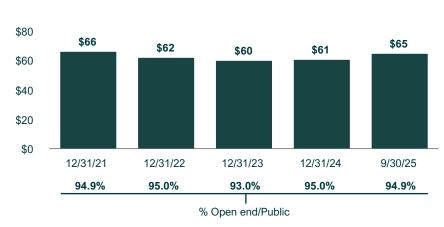
dollars in thousands, including markets we own solar ordered by		Operating Portfolio			Under Development
dollars in thousands, including markets we own solar ordered by Prologis Share of Operating Portfolio NOI (%)	Capacity (MW)	Gross Book Value	Capacity (MW)	Current Investment	TEI
Southern California	39	\$ 91,924	55	\$ 100,093	\$ 160,958
New Jersey/New York City	61	127,632	38	114,648	140,646
Chicago	6	14,410	51	114,787	159,060
San Francisco Bay Area	10	20,206	31	37,140	96,233
Central Valley	16	31,945	21	39,077	53,743
Remaining U.S. markets (6 markets)	3	4,979	12	19,084	32,251
Total U.S.	135	291,096	208	424,829	642,891
Mexico	_	_	32	18,954	32,583
Total Other Americas	-	-	32	18,954	32,583
Germany	35	29,964	18	9,229	18,921
Italy	13	7,911	6	3,946	6,340
Remaining European countries (5 countries)	9	9,848	12	4,825	11,353
Total Europe	57	47,723	36	18,000	36,614
Japan	53	76,907	14	5,861	10,046
China	25	13,779	_	-	-
Singapore	5	4,070	_	_	_
Total Asia	83	94,756	14	5,861	10,046
Total Outside the U.S	140	142,479	82	42,815	79,243
Total Solar Portfolio	275	433,575	290	467,644	722,134
Energy Storage Portfolio	62	83,731	12	9,696	17,932
Total Solar and Energy Storage Portfolio	337	\$ 517,306	302	\$ 477,340	\$ 740,066
Third party and other	467		Ir	vestment Tax Credits ("ITC")	(269,361)
Projects awaiting final commissioning <sup>(A)</sup>	21			TEI, Net of ITCs	\$ 470,705
Total installed capacity	825		Estimated weight	ted average stabilized yield	11.7 %

#### Overview

# Q3 2025 Supplemental PROLOGIS®

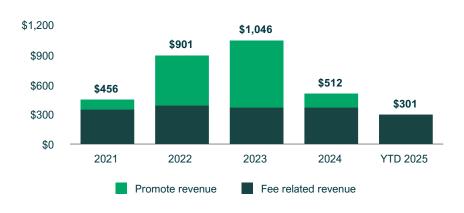
#### THIRD-PARTY AUM

dollars in billions



#### THIRD-PARTY FEE RELATED AND PROMOTE REVENUE

in millions



#### FEE RELATED EARNINGS ANNUALIZED\*

in millions



#### **NET PROMOTE INCOME (EXPENSE)**

dollars in millions



Trailing 3-year basis points of third-party AUM

<sup>\*</sup>This is a non-GAAP financial measure. Please see our Notes and Definitions for further explanation.

A. Net Promote Income (Expense) in 2025 is negative due to expense from the amortization of stock compensation issued to employees related to promote income recognized in prior periods. Please refer to Highlights for Guidance for 2025 Net Promote Income (Expense).

# Q3 2025 Supplemental PROLOGIS®

### Summary and Financial Highlights

Co-Investment Ventures	Region	Туре	Established	Accounting Method	Ownership	Structure	Next Promote Opportunity
Prologis U.S. Logistics Venture	U.S.	Core	2014	Consolidated	55.0%	Open end	Q4 2025*
Prologis Targeted U.S. Logistics Fund	U.S.	Core	2004	Unconsolidated	30.5%	Open end	Q2 2026
FIBRA Prologis <sup>(A)</sup>	Mexico	Core	2014	Unconsolidated	34.6%	Public, Mexican Exchange	Q2 2026
Prologis Brazil Logistics Venture	Brazil	Core/Development	2019	Unconsolidated	20.0%	Closed end	Q4 2025*
Prologis European Logistics Fund	Europe	Core	2007	Unconsolidated	26.1%	Open end	Q3 2028
Prologis European Logistics Partners	Europe	Core	2013	Unconsolidated	50.0%	Open end	Q4 2025*
Nippon Prologis REIT <sup>(A)</sup>	Japan	Core	2013	Unconsolidated	15.3%	Public, Tokyo Exchange	N/A
Prologis Japan Core Logistics Fund	Japan	Core	2023	Unconsolidated	16.3%	Closed end	Q2 2026
Prologis China Core Logistics Fund	China	Core	2019	Unconsolidated	15.5%	Open end	Q3 2028
Prologis China Logistics Venture	China	Development	2011	Unconsolidated	15.0%	Closed end	Q4 2025

		Venture (a	at 100%) <sup>(B)</sup>	
in thousands	Square Feet	GBV of Operating Bldgs	GBV of Real Estate	Debt
Unconsolidated Co-Investment Ventures				
Prologis Targeted U.S. Logistics Fund	133,845	\$ 15,214,025	\$ 15,752,088	\$ 5,398,141
FIBRA Prologis <sup>(A)</sup>	65,903	5,306,949	6,627,003	2,209,859
Prologis Brazil Logistics Venture and other joint ventures	19,154	959,699	1,048,088	-
Prologis European Logistics Fund	171,964	21,677,706	21,838,145	6,905,299
Prologis European Logistics Partners	63,320	8,051,984	8,278,803	_
Nippon Prologis REIT <sup>(A)</sup>	44,339	6,556,429	6,642,850	2,436,400
Prologis Japan Core Logistics Fund	3,119	561,162	561,162	300,159
Prologis China Core Logistics Fund	30,037	2,233,520	2,277,555	957,934
Prologis China Logistics Venture	23,250	748,526	786,554	369,113
Total Unconsolidated Co-Investment Ventures	554,931	61,310,000	63,812,248	18,576,905
Consolidated Co-Investment Ventures				
Prologis U.S. Logistics Venture	78,187	8,401,088	8,469,812	-
Total Consolidated Co-Investment Ventures	78,187	8,401,088	8,469,812	-
Total Co-Investment Ventures	633,118	\$ 69,711,088	\$ 72,282,060	\$ 18,576,905

<sup>\*</sup> The next promote opportunity is related to the Stabilization of individual development projects.

A. Throughout this document we use the most recent public information for these co-investment ventures.

B. Values represent the entire venture at 100%, not Prologis' proportionate share. Values are presented at Prologis' adjusted basis derived from the ventures' U.S. GAAP information and may not be comparable to values reflected in the ventures' stand alone financial statements calculated on a different basis.





# Operating and Balance Sheet Information of the Unconsolidated Co-Investment Ventures (at 100%)<sup>(A)</sup>

dollars in thousands		U.S.	Other Americas	Europe	Asia	Total
Operating Information			For the Three M	onths Ended Septer	mber 30, 2025	
Rental revenue	\$	411,152 \$	205,675 \$	527,421	\$ 163,453 \$	1,307,701
Rental expense		(97,221)	(27,802)	(107,769)	(44,604)	(277,396)
General and administrative expense		(20,424)	(19,582)	(22,117)	(16,454)	(78,577)
Depreciation and amortization expense		(132,383)	(57,887)	(217,249)	(55,449)	(462,968)
Other operating revenue (expense)		(739)	(142)	(1,165)	19	(2,027)
Operating income (expense) before gains on real estate transactions, net		160,385	100,262	179,121	46,965	486,733
Gains (losses) on dispositions of investments in real estate, net		(21)	(440)	(28)	17,509	17,020
Operating income (expense)		160,364	99,822	179,093	64,474	503,753
Interest expense		(59,112)	(30,306)	(52,554)	(19,260)	(161,232)
Current and deferred income tax benefit (expense)		(453)	(348)	(36,817)	(5,391)	(43,009)
Foreign currency, derivative and other gains (losses) and other income (expense), net		1,334	(27,699)	(994)	6,261	(21,098)
Net earnings (loss)		102,133	41,469	88,728	46,084	278,414
Real estate related depreciation and amortization expense		128,082	58,474	212,772	52,936	452,264
(Gains) losses on dispositions of investments in real estate, net of taxes		23	440	28	(17,509)	(17,018)
Unrealized foreign currency, derivative and other losses (gains), net		-	1,283	(368)	(4,093)	(3,178)
FFO, as modified by Prologis*		230,238	101,666	301,160	77,418	710,482
Core FFO defined adjustments		(2)	12	-	-	10
Core FFO*	\$	230,236 \$	101,678 \$	301,160	\$ 77,418 \$	710,492
Balance Sheet Information			At	September 30, 2025	5	
Operating properties, before depreciation	\$	15,214,025 \$	6,266,648 \$	29,729,690	\$ 10,099,637 \$	61,310,000
Accumulated depreciation		(3,180,093)	(937,804)	(5,447,862)	(1,372,758)	(10,938,517)
Properties under development, land and other real estate		538,063	1,408,443	387,258	168,484	2,502,248
Other assets		1,115,537	536,661	1,572,451	678,104	3,902,753
Total assets	\$	13,687,532 \$	7,273,948 \$	26,241,537	\$ 9,573,467 \$	56,776,484
Third-party debt	\$	5,398,141 \$	2,209,859 \$	6,905,299	\$ 4,063,606 \$	18,576,905
Other liabilities	•	1,002,021	293.371	2,228,741	413,850	3,937,983
Total liabilities	\$	6,400,162 \$	2,503,230 \$	9,134,040		22,514,888
Weighted average ownership		30.5%	31.0%	32.8%	15.4%	29.1%

<sup>\*</sup> This is a non-GAAP financial measure. Please see our Notes and Definitions for further explanation.

A. Values represent the entire venture at 100%, not Prologis' proportionate share. Values are presented at Prologis' adjusted basis derived from the ventures' U.S. GAAP information and may not be comparable to values reflected in the ventures' stand alone financial statements calculated on a different basis.



### Non-GAAP Pro-Rata Financial Information(A)

dollars in thousands	Noncontrolling Interests included in Consolidated Amounts*	Prologis Share of Unconsolidated Co-Investment Ventures*
Operating Information	For the Three Months I	Ended September 30, 2025
Rental revenue	\$ 107,700	\$ 384,670
Rental expense	(26,155	(79,096)
General and administrative expense	(11,775	(24,667)
Depreciation and amortization expense	(32,431	(136,445)
Other operating income (expense)	13	(815)
Operating income before gains	37,352	143,647
Gains (losses) on dispositions of investments in real estate, net	748	2,648
Operating income	38,100	146,295
Interest expense	(302	(44,624)
Current and deferred income tax benefit (expense)	(280	(12,645)
Foreign currency, derivative and other gains (losses) and other income (expense), net	804	(777)
Earnings from unconsolidated co-investment ventures, net	7	<u> </u>
Net earnings	38,329	88,249
Real estate related depreciation and amortization expense	31,643	133,436
(Gains) losses on other dispositions of investments in real estate, net of taxes (excluding development properties and land)	164	(2,647)
NAREIT defined FFO*	70,136	219,038
Unrealized foreign currency, derivative and other losses (gains), net	_	(1,181)
FFO, as modified by Prologis*	70,136	217,857
Core FFO defined adjustments	(675	) 3
Core FFO*	\$ 69,461	\$ 217,860
Balance Sheet Information	At Septer	mber 30, 2025
Operating properties, before depreciation	\$ 3,940,046	\$ 17,825,100
Accumulated depreciation	(906,072	(3,248,847)
Properties under development, land and other real estate	197,769	774,140
Other assets	215,467	685,588
Total assets	\$ 3,447,210	\$ 16,035,981
Third-party debt	\$ 22,103	\$ 4,801,023
Other liabilities	97,003	1,085,337
Total liabilities	\$ 119,106	\$ 5,886,360
Weighted average ownership	34.2%	6 29.1%
Noncontrolling interests investment	\$ 3,328,104	
Investment in and advances to unconsolidated co-investment ventures		\$ 9,730,490
Investment in and advances to other unconsolidated ventures		812,567
Investment in and advances to unconsolidated entities		\$ 10,543,057

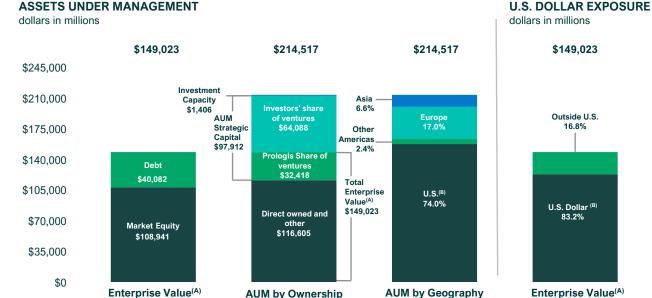
<sup>\*</sup> This is a non-GAAP financial measure, please see our Notes and Definitions for further explanation.

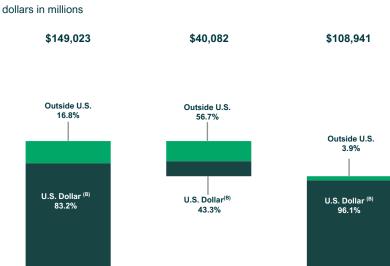
A. See our Notes and Definitions for further explanation of how these amounts are calculated.

## Capitalization

#### Overview



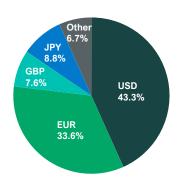




Debt



**AUM by Ownership** 



**DEBT BY CURRENCY -**

**PROLOGIS SHARE** 

Enterprise Value(A)



**Market Equity** 



<sup>\*</sup> This is a non-GAAP financial measure. Please see our Notes and Definitions for detailed calculation.

Enterprise value is calculated using Prologis' stock price of \$114.52 at September 30, 2025.

Mexico is included in the U.S. as it is U.S. dollar functional.

The detailed calculations are included in the Notes and Definitions section and are not in accordance with the applicable SEC rules.

A securities rating is not a recommendation to buy, sell or hold securities and is subject to revision or withdrawal at any time by the rating organization.

## Capitalization



### Debt Components - Consolidated

dollars in thousands		Unsecured					
Maturity	Senior Notes	Credit Facilities and Commercial Paper <sup>(A)</sup>	Term Loans and Other <sup>(B)</sup>	Secured Mortgage	Total	Wtd. Avg. Interest Rate	% Fixed
2025	\$ -	\$ -	\$ 66	\$ 175,179	\$ 175,245	4.7%	73%
2026	1,352,218	-	715,110	46,933	2,114,261	2.8%	73%
2027	1,988,319	-	197,712	4,156	2,190,187	2.3%	93%
2028	2,612,085	224,922	114,189	3,041	2,954,237	3.1%	90%
2029	3,417,121	-	-	3,191	3,420,312	2.7%	100%
2030	2,851,313	-	33,785	3,345	2,888,443	2.7%	99%
2031	2,603,917	-	135,140	17,607	2,756,664	2.9%	100%
2032	2,275,041	-	202,711	18,715	2,496,467	2.1%	100%
2033	2,902,631	-	175,858	43,236	3,121,725	4.4%	98%
2034	3,076,330	-	406,681	-	3,483,011	3.7%	97%
2035	2,637,078	-	-	-	2,637,078	3.5%	100%
Thereafter	7,623,017	-	-	-	7,623,017	3.6%	100%
Subtotal	\$ 33,339,070	\$ 224,922	\$ 1,981,252	\$ 315,403	\$ 35,860,647	3.2%	96%
Unamortized net premiums (discounts)	(427,241)	-	-	6,568	(420,673)		
Unamortized finance costs	(134,595)	-	(2,212)	(266)	(137,073)		
Total consolidated debt, net of premiums (discounts)	\$ 32,777,234	\$ 224,922	\$ 1,979,040	\$ 321,705	\$ 35,302,901		
Weighted average interest rate	3.2%	2.9%	1.9%	4.3%	3.2%		
Weighted average remaining maturity in years	9.0	2.8	4.2	2.4	8.6		

Prologis consolidat	ted debt by local cu	rrency							Liquidity	
	Senior Notes	Credit Facilities and Commercial Paper		Secured Mortgage		Investment Hedges <sup>(C)</sup>	Total	% of Total	Aggregate lender commitments:	
USD	\$ 15,574,817	\$ -	\$ 7,026	\$ 151,891	\$ 15,733,734	\$ (876,069)	\$ 14,857,665	41%	Credit facilities	\$ 6,523,731
EUR	12,054,190	_	237,360	_	12,291,550	_	12,291,550	35%	Less: Credit facilities borrowings outstanding	224,922
GBP	1,840,612	-	-	-	1,840,612	676,069	2,516,681	7%	Less: Commercial paper borrowings outstanding <sup>(D)</sup>	-
JPY	1,623,625	55,408	1,431,068	-	3,110,101	_	3,110,101	9%	Less: Outstanding letters of credit	26,875
CAD	1,284,873	169,514	143,571	169,814	1,767,772	200,000	1,967,772	6%	Current availability	6,271,934
Other	399,117	-	160,015	_	559,132	_	559,132	2%	Cash and cash equivalents	1,186,022
Total debt	\$32 777 234	\$ 224 922	\$ 1 979 040	\$ 321 705	\$35 302 901	<u>\$</u> _	\$35 302 901	100%	Total liquidity	\$ 7 457 956

A. The maturities for the 2023 Global Facility (\$170 million) and the Yen Revolver (\$55 million) are reflected at the extended maturity date, as the extension is at our option.

B. The maturity of certain debt (\$144 million) is reflected at the extended maturity dates as the extension is at our option.

<sup>2.</sup> We manage our exposure to changes in foreign currency exchange rates using foreign currency forward contracts, including those that are accounted for as net investment hedges, to economically reduce our exposure to fluctuations in foreign currency rates. The effect is reflected in the table under Investment Hedges. See page 30 for our market equity exposure by currency.

We are required to maintain available commitments under our credit facilities in an amount at least equal to the commercial paper borrowings outstanding.

## Capitalization



### Debt Components – Noncontrolling Interests and Unconsolidated<sup>(A)</sup>

dollars in thousands			Nonco	ontr	olling l	nterests		Prologis Sh	nare of Unc	ons	olidated (	Co-Investment V	entures
Maturity	Unsec	ured	Secured		Total	Wtd. Avg. Interest Rate	% Fixed	Unsecured <sup>(B)</sup>	Secured	Г	Total	Wtd. Avg. Interest Rate	% Fixed
2025	\$	-	\$ 4,922	\$	4,922	6.7%	4%	\$ 97,139	\$ 3,198	\$	100,337	5.0%	0%
2026		-	796		796	3.7%	100%	92,604	70,272		162,876	3.1%	77%
2027	1	,959	829		2,788	6.2%	30%	198,856	38,710		237,566	3.3%	96%
2028	2	2,128	390		2,518	6.6%	16%	561,993	79,011		641,004	4.3%	61%
2029		-	410		410	3.4%	100%	720,474	4,074		724,548	3.8%	90%
2030		_	430		430	3.4%	100%	478,579	1,501		480,080	3.0%	99%
2031		-	1,861		1,861	3.3%	100%	374,807	816		375,623	2.9%	100%
2032		_	473		473	3.4%	100%	466,691	577		467,268	2.6%	100%
2033		-	6,810		6,810	3.4%	100%	308,451	40,902		349,353	2.4%	100%
2034		-	-		-	-	-	397,152	8,051		405,203	4.5%	100%
2035		-	-		-	-	-	424,611	-		424,611	4.6%	100%
Thereafter		-	-		-	-	-	460,592	-		460,592	3.9%	100%
Subtotal	\$ 4	,087	\$ 16,921	\$ :	21,008	4.9%	58%	\$ 4,581,949	\$247,112	\$4	,829,061	3.6%	90%
Unamortized net premiums (discounts)		-	1,123		1,123			(12,393)	419		(11,974)		
Unamortized finance costs		-	(28)		(28)			(15,150	(914)	)	(16,064)		
Noncontrolling interests and Prologis Share of unconsolidated debt, net of unamortized premiums (discounts) and finance costs	\$ 4	,087	\$ 18,016	\$ :	22,103			\$ 4,554,406	\$246,617	\$4	,801,023		
Weighted average interest rate		7.2%	4.4%		4.9%			3.6%		1	3.6%		
Weighted average remaining maturity in years		2.4	5.2		5.8			6.1	3.5		6.0		

#### Noncontrolling interests share of consolidated debt by local currency

	Unsecured	Secured	Total	% of Total
USD	\$ -	\$ 18,016	\$ 18,016	82%
EUR	_	_	_	_
GBP	_	_	_	_
JPY	_	_	_	_
CAD	_	_	_	_
Other	4,087	_	4,087	18%
Total debt	\$ 4,087	\$ 18,016	\$ 22,103	100%

#### Prologis Share of unconsolidated debt by local currency

Unsecured	Secured	Total	ı	Investment Hedges <sup>(C)</sup>	Total	% of Total
\$ 2,439,144	\$ 63,187	\$ 2,502,331	\$	_	\$2,502,331	52%
1,504,537	48,793	1,553,330		(391,755)	1,161,575	24%
191,134	24,328	215,462		319,618	535,080	11%
372,769	48,776	421,545		_	421,545	9%
-	-	-		-	-	_
46,822	61,533	108,355		72,137	180,492	4%
\$ 4,554,406	\$246,617	\$4,801,023	\$	_	\$4,801,023	100%

Refer to Notes and Definitions under Non-GAAP Pro-Rata Financial Information for further explanation on how these amounts are calculated.

The maturity of certain unsecured debt (Prologis Share \$455 million) is reflected at the extended maturity dates as the extension is at the venture's option.

C. We manage our exposure to changes in foreign currency exchange rates using foreign currency forward contracts, including those that are accounted for as net investment hedges, to economically reduce our exposure to fluctuations in foreign currency rates. The effect is reflected in the table under Investment Hedges. See also page 30 for our market equity exposure by currency.

### **Net Asset Value**



# Components – Prologis Share in thousands, except for percentages and per square foot amounts

**Operating Portfolio** 

	Square Feet	Gross Book Value	GBV per Sq Ft		Adjusted Cash NOI (Pro Forma)*	Annualized Adjusted Cash NOI*	Percent Occupied
Consolidated							
U.S.	589,667	\$ 73,264,233	\$ 124	\$ 1,269,614	\$ 1,269,614	\$ 5,078,456	95.7%
Other Americas	15,001	1,549,332	103	35,257	35,257	141,028	93.5%
Europe	9,450	1,212,841	128	10,591	10,591	42,364	75.9%
Asia	4,407	474,222	108	6,621	6,621	26,484	71.2%
Pro forma adjustments for mid-quarter acquisitions/development completions					2,100	8,400	
Total consolidated operating portfolio	618,525	76,500,628	124	1,322,083	1,324,183	5,296,732	95.2%
Unconsolidated							
U.S.	40,715	4,611,207	113	104,125	104,125	416,500	94.4%
Other Americas	25,692	1,948,434	76	47,785	47,785	191,140	97.5%
Europe	76,262	9,642,697	126	143,010	143,010	572,040	95.5%
Asia	15,413	1,551,904	101	18,591	18,591	74,364	93.8%
Net Property Management Income					12,907	49,749	
Pro forma adjustments for mid-quarter acquisitions/development completions					(640)	(2,560)	
Total unconsolidated operating portfolio	158,082	17,754,242	112	313,511	325,778	1,301,233	95.4%
Total Operating Portfolio	776,607	\$ 94,254,870	\$ 121	\$ 1,635,594	\$ 1,649,961	\$ 6,597,965	95.2%

**Development Portfolio** 

Consolidated Prestabilized           U.S.         2,887         \$ 505,963         \$ 590,345         \$ 204         \$ 37,455           Other Americas         2,838         374,528         447,919         158         33,966           Europe         1,292         211,550         240,690         186         13,250           Asia         1,347         198,774         209,397         155         10,168           Properties under development           U.S.(A)         8,378         1,349,290         2,182,186         260         151,001           Other Americas         -         -         -         -         -         -           Europe         1,542         49,010         398,889         259         22,149           Asia         3,540         99,078         558,088         158         28,582           Total consolidated development portfolio         21,824         2,788,193         4,627,514         212         296,571           Unconsolidated         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         - <th></th> <th>Square Feet</th> <th>Investment Balance</th> <th></th> <th>TEI per Sq Ft</th> <th>Annualized Estimated NOI</th> <th>Percent Leased</th>		Square Feet	Investment Balance		TEI per Sq Ft	Annualized Estimated NOI	Percent Leased
U.S.       2,887       \$ 505,963       \$ 590,345       \$ 204       \$ 37,455         Other Americas       2,838       374,528       447,919       158       33,966         Europe       1,292       211,550       240,690       186       13,250         Asia       1,347       198,774       209,397       155       10,168         Properties under development         U.S.(A)       8,378       1,349,290       2,182,186       260       151,001         Other Americas       -       -       -       -       -         Europe       1,542       49,010       398,889       259       22,149         Asia       3,540       99,078       558,088       158       28,582         Total consolidated development portfolio       21,824       2,788,193       4,627,514       212       296,571         Unconsolidated         U.S.       -	Consolidated						
Other Americas       2,838       374,528       447,919       158       33,966         Europe       1,292       211,550       240,690       186       13,250         Asia       1,347       198,774       209,397       155       10,168         Properties under development         U.S.(A)       8,378       1,349,290       2,182,186       260       151,001         Other Americas       -       -       -       -       -         Europe       1,542       49,010       398,889       259       22,149         Asia       3,540       99,078       558,088       158       28,582         Total consolidated development portfolio       21,824       2,788,193       4,627,514       212       296,571         Unconsolidated         U.S.       -	Prestabilized						
Europe       1,292       211,550       240,690       186       13,250         Asia       1,347       198,774       209,397       155       10,168         Properties under development         U.S.(A)       8,378       1,349,290       2,182,186       260       151,001         Other Americas       -       -       -       -       -         Europe       1,542       49,010       398,889       259       22,149         Asia       3,540       99,078       558,088       158       28,582         Total consolidated development portfolio       21,824       2,788,193       4,627,514       212       296,571         Unconsolidated         U.S.       -       <	U.S.	2,887	\$ 505,963	\$ 590,345	\$ 204	\$ 37,455	32.8%
Asia 1,347 198,774 209,397 155 10,168 Properties under development U.S.(A) 8,378 1,349,290 2,182,186 260 151,001 Other Americas Europe Asia 3,540 99,078 558,088 158 28,582 Total consolidated development portfolio 21,824 2,788,193 4,627,514 212 296,571 Unconsolidated U.S Other Americas 522 15,013 44,340 85 3,342	Other Americas	2,838	374,528	447,919	158	33,966	14.5%
Properties under development       U.S.(A)     8,378     1,349,290     2,182,186     260     151,001       Other Americas     -     -     -     -     -     -       Europe     1,542     49,010     398,889     259     22,149       Asia     3,540     99,078     558,088     158     28,582       Total consolidated development portfolio     21,824     2,788,193     4,627,514     212     296,571       Unconsolidated       U.S.     -     -     -     -     -     -       Other Americas     522     15,013     44,340     85     3,342	Europe	1,292	211,550	240,690	186	13,250	19.3%
U.S. (A)     8,378     1,349,290     2,182,186     260     151,001       Other Americas     -     -     -     -     -       Europe     1,542     49,010     398,889     259     22,149       Asia     3,540     99,078     558,088     158     28,582       Total consolidated development portfolio     21,824     2,788,193     4,627,514     212     296,571       Unconsolidated       U.S.     -     -     -     -     -     -       Other Americas     522     15,013     44,340     85     3,342	Asia	1,347	198,774	209,397	155	10,168	17.1%
Other Americas         -							
Europe Asia         1,542 49,010 398,889 3,540 99,078 558,088 158 28,582         22,149 28,582           Total consolidated development portfolio         21,824 2,788,193 4,627,514 212 296,571           Unconsolidated U.S. Other Americas	U.S. <sup>(A)</sup>	8,378	1,349,290	2,182,186	260	151,001	
Asia         3,540         99,078         558,088         158         28,582           Total consolidated development portfolio         21,824         2,788,193         4,627,514         212         296,571           Unconsolidated             U.S.	Other Americas	-	_	-		-	
Total consolidated development portfolio         21,824         2,788,193         4,627,514         212         296,571           Unconsolidated             U.S.	Europe	1,542	49,010	398,889	259	22,149	
Unconsolidated       U.S.     -     -     -     -       Other Americas     522     15,013     44,340     85     3,342		3,540	99,078	558,088	158	28,582	
U.S Other Americas 522 15,013 44,340 85 3,342	Total consolidated development portfolio	21,824	2,788,193	4,627,514	212	296,571	
Other Americas 522 15,013 44,340 85 3,342	Unconsolidated						
	U.S.	_	_	_	_	_	
	Other Americas	522	15,013	44,340	85	3,342	
Europe 118 16,306 25,585 217 1,346	Europe	118	16,306	25,585	217	1,346	
Asia 174 2,541 10,587 61 604	·	174	2,541		61	604	
Total unconsolidated development portfolio 814 33,860 80,512 99 5,292	Total unconsolidated development portfolio	814	33,860	80,512	99	5,292	

4,708,026 \$

208

Total Development Portfolio	22,638	\$ 2,822,053
Prologis Share of est. value creation (see Capital Deployment - Development Portfolio)		953,294
Total Development Portfolio, including est, value creation		\$ 3.775.347

<sup>\*</sup> This is a non-GAAP financial measure. Please see our Notes and Definitions for detailed calculation.

301,863

## **Net Asset Value**



### Components - Continued

in thousands			
Balance Sheet and Other Items			
Other assets			
Cash and cash equivalents		\$	1,186,022
Restricted cash			221,540
Accounts receivable, prepaid assets and other tangible assets			1,518,155
Gross book value of other real estate investments and assets held for sale			6,413,180
Value added operating properties			434,809
Prologis receivable from unconsolidated co-investment ventures			335,717
Investments in and advances to other unconsolidated joint ventures  Total other assets		\$	812,567 <b>10,921,990</b>
Other liabilities		Ψ	10,921,990
Accounts payable and other current liabilities		\$	1,847,369
Deferred income taxes		Ψ	149.394
Value added tax and other tax liabilities			27,258
Tenant security deposits			441,567
Other liabilities			862,948
Total other liabilities		\$	3,328,536
Noncontrolling Interests and Unconsolidated Co-investment Ventures		<u> </u>	-,,
Less: noncontrolling interests share of net tangible other liabilities (assets)		\$	(81,332)
Prologis Share of unconsolidated net tangible other assets (liabilities)		\$	343,381
Less: noncontrolling interests share of value added operating properties		\$	(26,902)
Prologis Share of unconsolidated value added operating properties		\$	70,858
		•	-,
Land			
Current book value of land		\$	5,095,671
Less: noncontrolling interests share of the current book value of land		\$	(35,683)
Prologis Share of book value of land in unconsolidated co-investment ventures		\$	85,945
Strategic Capital / Development Management			
Strategic Capital			
Third party share of asset management fees from consolidated and unconsolidated co-investment and other ventures (current quarter/annualized)	\$	93,712 \$	374,848
Third party share of transactional fees from consolidated and unconsolidated co-investment and other ventures (current guarter/trailing twelve months)	•	7,909	33,248
Strategic capital expenses for asset management and transactional fees (current quarter/trailing twelve months)		(34,185)	(122,542)
Fee Related Earnings	\$	67,436 \$	285,554
Net Promote Income (Expense) (current quarter/trailing twelve months) <sup>(A)</sup>	\$	(12,268) \$	46,076
Net Promote Income (Expense) (five year average)		\$	193,054
Development management revenue (current quarter/trailing twelve months)	\$	9,330 \$	41,719
,	*	7,000	,
Debt (at par) and Preferred Stock			
Consolidated debt		\$	35,860,647
Noncontrolling interests share of consolidated debt		\$	(21,008)
Prologis Share of unconsolidated co-investment ventures' debt		\$	4,829,061
Preferred stock		\$	63,948
		*	55,5.0
Common Stock and Limited Partnership Units			
Outstanding shares of common stock and limited partnership units			950.718
Company of the compan			,



# **Notes and Definitions**

### **Notes and Definitions**



Please refer to our annual and quarterly financial statements filed with the Securities and Exchange Commission on Forms 10-K and 10-Q and other public reports for further information about us and our business. Certain amounts from previous periods presented in the Supplemental Information have been reclassified to conform to the current presentation.

**Acquisition Price**, as presented for building acquisitions, represents economic cost. This amount includes the building purchase price plus 1) transaction closing costs, 2) due diligence costs, 3) immediate capital expenditures (including two years of property improvements and all leasing commissions and tenant improvements required to stabilize the property), and 4) the effects of marking assumed debt to market.

Adjusted Cash NOI (Actual) is a non-Generally Accepted Accounting Principles ("GAAP") financial measure and a component of Net Asset Value ("NAV"). It is used to assess the operating performance of our properties and enables both management and investors to estimate the fair value of our Operating Portfolio. A reconciliation for the most recent quarter ended of our rental income and rental expenses included in our Consolidated Statement of Income to Adjusted Cash NOI for the consolidated Operating Portfolio is as follows (in thousands):

Rental revenues	\$ 2,054,200
Rental expenses	(484,635)
NOI	1,569,565
Net termination fees and adjustments (a)	(1,676)
Less: actual NOI for Development Portfolio and Other Real Estate Investments and other	(81,531)
Less: Net Property Management Income	(43,302)
Less: properties contributed or sold (b)	286
Less: noncontrolling interests share of NOI less termination fees and adjustments	(81,480)
Prologis Share of adjusted NOI for consolidated Operating Portfolio at September 30, 2025	\$ 1,361,862
Straight-line rents (c)	(70,873)
Free rent (c)	59,862
Amortization of lease intangibles (c)	(71,696)
Net Property Management Income	43,302
Effect of foreign currency exchange (d)	138
Less: noncontrolling interests	(512)
Third Quarter Adjusted Cash NOI (Actual)	\$ 1.322.083

- (a) Net termination fees generally represent the gross fee negotiated at the time a customer is allowed to terminate its lease agreement. The termination fee is offset by that customer's rent leveling asset or liability and fair value lease asset or liability write off, if any, that has been previously recognized. Removing the net termination fees from rental income allows for the calculation of Adjusted Cash NOI (Actual) to include only rental income that is indicative of the property's recurring operating performance.
- (b) Actual NOI for properties that were contributed or sold during the three-month period is removed.
- (c) Straight-line rents, free rent and amortization of lease intangibles (above and below market leases) are removed from the rental income of our Operating Portfolio to allow for the calculation of a cash yield.
- (d) Actual NOI and related adjustments are calculated in local currency and translated at the period end rate to allow for consistency with other assets and liabilities as of the reporting date.

**Adjusted Cash NOI (Pro forma)** is a non-GAAP financial measure and consists of Adjusted Cash NOI (Actual) for the properties in our Operating Portfolio adjusted to reflect NOI for a full quarter for operating properties that were acquired or stabilized during the quarter.

**Adjusted EBITDA.** We use Adjusted EBITDA attributable to common stockholders/unitholders ("Adjusted EBITDA"), a non-GAAP financial measure, as a measure of our operating performance. The most directly comparable GAAP measure is net earnings.

We believe Adjusted EBITDA provides relevant and useful information by offering insight into our operating performance before the effects of financing decisions, income taxes, and certain non-cash or non-recurring charges.

We calculate Adjusted EBITDA by beginning with consolidated net earnings attributable to common stockholders and removing the effect of:

- gains or losses from the disposition of investments in real estate (excluding development properties and land);
- (ii) depreciation and amortization expense;
- (iii) impairment charges;
- iv) interest charges;
- v) current and deferred income taxes;
- (vi) preferred stock dividends;
- (vii) unrealized gains or losses on foreign currency and derivatives;
- (viii) stock compensation amortization expense;
- (ix) gains from the revaluation of equity investments upon acquisition of a controlling interest; and
- gains or losses on early extinguishment of debt and derivative contracts (including cash charges).

We also include a pro forma adjustment to reflect a full period of NOI on the operating properties we acquire or stabilize during the quarter and to remove NOI on properties we dispose of during the quarter, assuming all transactions occurred at the beginning of the quarter. For properties we contribute, we make an adjustment to reflect NOI at the new ownership percentage for the full quarter.

We calculate Adjusted EBITDA based on our proportionate ownership share of both our unconsolidated entities and consolidated ventures. We reflect our share of Adjusted EBITDA measures for unconsolidated entities by applying our average ownership percentage for the period to the applicable adjusting items on an entity-by-entity basis. We reflect our share for consolidated ventures in which we do not own 100% of the equity by removing the noncontrolling interests share of the applicable adjustments based on our average ownership percentage for the applicable periods.

While we believe Adjusted EBITDA is an important supplemental measure for our stockholders, potential investors and financial analysts to understand, it should not be used alone as it excludes significant components of net earnings computed under GAAP and is therefore limited as an analytical tool. We do not use Adjusted EBITDA as an alternative measure to net earnings computed under GAAP or as an alternative to cash from operating activities computed under GAAP or as an indicator of our ability to fund our cash needs. Our computation of Adjusted EBITDA may not be comparable to EBITDA reported by other companies in both the real estate industry and other industries. We compensate for the limitations of Adjusted EBITDA by providing investors with financial statements prepared according to GAAP, along with this detailed discussion of Adjusted EBITDA and a reconciliation to Adjusted EBITDA from consolidated net earnings attributable to common stockholders.

**Annualized Estimated NOI** for the properties in our Development Portfolio is based on current TEI multiplied by the Estimated Weighted Average Stabilized Yield.

Assets Under Management ("AUM") represents the estimated fair value of the real estate we own or manage through both our consolidated and unconsolidated entities. We calculate AUM by adding Investment Capacity and the third-party investors' share of the estimated fair value of the assets in the co-investment ventures to Enterprise Value.

Business Line Reporting is a non-GAAP financial measure. Core FFO and development gains are generated by our three lines of business: (i) real estate operations; (ii) strategic capital; and (iii) development. The real estate operations line of business represents total Prologis Core FFO, less the amount allocated to the strategic capital line of business. The amount of Core FFO allocated to the strategic capital line of business represents the third-party share of asset management fees and transactional fees that we earn from our consolidated and unconsolidated co-investment ventures less costs directly associated with our strategic capital group and Net Promote Income (Expense). Realized development gains include our share of gains on dispositions of development properties and land, net of taxes. To calculate the per share amount, the amount generated by each line of business is divided by the weighted average diluted common shares outstanding used in our Core FFO per share calculation. Management believes evaluating our results by line of business is a useful supplemental measure of our operating performance because it helps the investing public compare the operating performance of Prologis' respective businesses to other companies' comparable businesses. Prologis' computation of FFO by line of business may not be comparable to that reported by other real estate companies as they may use different methodologies in computing such measures.

#### Calculation of Per Share Amounts

	Three Months Ended			Nine Months E				
		Sep. 30,		Sep. 30,				
in thousands, except per share amount	2025	2024		2025		2024		
Net earnings								
Net earnings attributable to common stockholders	\$ 762,897	\$1,004,267	\$ 1	1,924,122	\$2	2,448,375		
Noncontrolling interest attributable to exchangeable limited partnership units	18,781	25,130		47,592		61,851		
Adjusted net earnings attributable to common stockholders - Diluted	\$ 781,678	\$1,029,397	\$1	1,971,714	\$2	2,510,226		
Weighted average common shares outstanding - Basic	928,851	926,427		928,186		926,017		
Incremental weighted average effect on exchange of limited partnership units	22,809	23,191		22,958		23,424		
Incremental weighted average effect of equity awards	4,943	4,195		4,680		4,089		
Weighted average common shares outstanding - Diluted	956,603	953,813		955,824		953,530		
Net earnings per share - Basic	\$ 0.82	\$ 1.08	\$	2.07	\$	2.64		
Net earnings per share - Diluted	\$ 0.82	\$ 1.08	\$	2.06	\$	2.63		





		, ,					
	Three Mo	onths Ended	Nine Months End				
		Sep. 30,	Sep. 30				
in thousands, except per share amount	2025	2024	2025	2024			
Core FFO							
Core FFO attributable to common stockholders/ unitholders	\$1,425,630	\$1,366,611	\$4,177,643	\$3,870,277			
Noncontrolling interest attributable to exchangeable limited partnership units	273	299	825	863			
Core FFO attributable to common stockholders/ unitholders - Diluted	\$1,425,903	\$1,366,910	\$4,178,468	\$3,871,140			
Net Promote Income (Expense)	(12,268)	(16,904)	(36,598)	(50,960)			
Core FFO attributable to common stockholders/ unitholders, excluding Net Promote Income (Expense) - Diluted	\$1,438,171	\$1,383,814	\$4,215,066	\$3,922,100			
Weighted average common shares outstanding - Basic	928,851	926,427	928,186	926,017			
Incremental weighted average effect on exchange of limited partnership units	22,909	23,332	23,223	23,434			
Incremental weighted average effect of equity awards	4,943	4,195	4,680	4,089			
Weighted average common shares outstanding - Diluted	956,703	953,954	956,089	953,540			
Core FFO per share - Diluted	\$ 1.49	\$ 1.43	\$ 4.37	\$ 4.06			
Core FFO per share, excluding Net Promote Income (Expense) - Diluted	\$ 1.50	\$ 1.45	\$ 4.41	\$ 4.11			

**Covered Land Plays** are income generating assets acquired with the intention to redevelop for higher and better use as industrial properties. These assets may be included in our Operating Portfolio, Value-Added Properties or other real estate investments.

**Debt Covenants** are calculated in accordance with the respective debt agreements and may be different than other covenants or metrics presented. They are not calculated in accordance with the applicable Securities Exchange Commission rules. Please refer to the respective agreements for full financial covenant descriptions. Debt covenants as of the period end were as follows:

		Indenture		Global Line
	Covenant	Actual	Covenant	Actual
Leverage ratio	<60%	32.4%	<60%	24.7%
Fixed charge coverage ratio	>1.5x	6.7x	>1.5x	8.1x
Secured debt leverage ratio	<40%	0.3%	<40%	0.2%
Unencumbered asset to unsecured debt ratio	>150%	279.8%	N/A	N/A
Unencumbered debt service coverage ratio	N/A	N/A	>150%	786.8%

**Debt Metrics**. We evaluate the following debt metrics to monitor the strength and flexibility of our capital structure and evaluate the performance of our management. Investors can utilize these metrics to make a determination about our ability to service or refinance our debt. See below for the calculations.



	Thre	e N	Ionths Ended
	Sep. 30,		Jun. 30,
dollars in thousands	2025		2025
Debt as a % of gross real estate assets:			
Consolidated debt	\$ 35,302,901	\$	34,666,551
Unamortized deferred financing costs and discount, net	557,746		566,938
Consolidated debt (at par)	35,860,647		35,233,489
Noncontrolling interests share of consolidated debt (at par)	(21,008)		(20,203)
Prologis Share of unconsolidated debt (at par)	4,829,061		4,823,451
Total Prologis Share of debt (at par)	40,668,700		40,036,737
Prologis Share of outstanding foreign currency derivatives	2,516		33,975
Consolidated cash and cash equivalents	(1,186,022)		(1,066,081)
Noncontrolling interests share of consolidated cash and cash equivalents	36,101		36,232
Prologis Share of unconsolidated cash and cash equivalents	(252,765)		(288,518)
Total Prologis Share of debt, net of adjustments	\$ 39,268,530	\$	38,752,345
Consolidated gross investments in real estate	95,037,476		94,332,511
Investments in and advances to other unconsolidated ventures	812,567		796,742
Assets held for sale or contribution	358,851		253,331
Acquired intangible liabilities, net of assets	(901,559)		(941,166)
Consolidated gross real estate assets	95,307,335		94,441,418
Noncontrolling interests share of consolidated gross real estate assets	(4,037,004)		(3,998,202)
Prologis Share of unconsolidated gross real estate assets	18,534,150		18,503,202
Total Prologis Share of gross real estate assets	\$ 109,804,481	_	108,946,418
Debt as a % of gross real estate assets	35.8%		35.6%
Debt as a % of gross Market Capitalization:			
Total Prologis Share of debt, net of adjustments	\$ 39,268,530	\$	38,752,345
Total outstanding common stock and limited partnership units	950,718		950,352
Share price at quarter end	\$ 114.52	-	105.12
Total equity capitalization	\$ 108,876,225	\$	99,901,002
Total Prologis Share of debt, net of adjustments	39,268,530		38,752,345
Gross Market Capitalization	\$ 148,144,755		138,653,347
Debt as a % of gross Market Capitalization	26.5%		27.9%
Secured debt as a % of gross real estate assets:			
Consolidated secured debt (at par)	\$ 315,403	\$	319,210
Noncontrolling interests share of consolidated secured debt (at par)	(16,921)		(17,020)
Prologis Share of unconsolidated secured debt (at par)	247,112		248,928
Total Prologis Share of secured debt (at par)	\$ 545,594	_	551,118
Total Prologis Share of gross real estate assets	\$ 109,804,481	_	108,946,418
Secured debt as a % of gross real estate assets	0.5%		0.5%
Unencumbered gross real estate assets to unsecured debt:			
Consolidated unencumbered gross real estate assets	\$ 94,581,546	\$	93,712,203
Noncontrolling interests share of consolidated unencumbered gross real			
estate assets	(3,977,056)		(3,938,535)
Prologis Share of unconsolidated unencumbered gross real estate assets	17,983,677		17,951,293
Total Prologis Share of unencumbered gross real estate assets	\$ 108,588,167	\$	107,724,961
Consolidated unsecured debt (at par)	35,545,244		34,914,279
Noncontrolling interests share of consolidated unsecured debt (at par)	(4,087)		(3,183)
Prologis Share of unconsolidated unsecured debt (at par)	4,581,949	_	4,574,523
Total Prologis Share of unsecured debt (at par)	\$ 40,123,106	-	39,485,619
Unencumbered gross real estate assets to unsecured debt	270.6%		272.8%

	Three Months End				
		Sep. 30,		Jun. 30,	
dollars in thousands		2025		2025	
Fixed Charge Coverage ratio:					
Adjusted EBITDA (a)	\$	1,867,706	\$	1,789,332	
Adjusted EBITDA-annualized including trailing 12 months of development gains and other and excluding Net Promote Income (Expense) (b)	\$	7,755,071	\$	7,584,541	
Net Promote Income (Expense) for the trailing 12 months		46,076		41,440	
Adjusted EBITDA-annualized	\$	7,801,147	\$	7,625,981	
Pro forma adjustment annualized		(5,412)		(9,924)	
Adjusted EBITDA, including NOI from disposed properties, annualized	\$	7,795,735	\$	7,616,057	
Interest expense	\$	258,274	\$	251,866	
Amortization and write-off of deferred loan costs		(7,459)		(7,861)	
Amortization of debt discount, net		(14,234)		(14,061)	
Capitalized interest		25,701		26,267	
Preferred stock dividends		1,369		1,505	
Noncontrolling interests share of consolidated fixed charges		(426)		(431)	
Prologis Share of unconsolidated fixed charges		43,400		42,572	
Total Prologis Share of fixed charges	\$	306,625	\$	299,857	
Total Prologis Share of fixed charges, annualized	\$	1,226,500	\$	1,199,428	
Fixed charge coverage ratio		6.4x		6.3x	
Debt to Adjusted EBITDA:					
Total Prologis Share of debt, net of adjustments	\$	39,268,530	\$	38,752,345	
Adjusted EBITDA-annualized	\$	7,801,147	\$	7,625,981	
Debt to Adjusted EBITDA ratio		5.0x		5.1x	
(a) Defends a second Office and a second field and the Add at the EDITOA (		0			

- (a) Refer to page 9 for a reconciliation to Adjusted EBITDA from Consolidated Net Earnings Attributable to Common Stockholders.
- (b) Prologis Share of gains on dispositions of development properties and land for the trailing 12 months was \$351.5 million and \$369.6 million for the current quarter and the previous quarter, respectively.

**Development Portfolio** includes industrial and non-industrial properties, data centers, yards and parking lots that are under development and properties that are developed but have not met Stabilization. At September 30, 2025, total TEI for yards, parking lots, data centers and non-industrial assets was \$1.2 billion and \$1.1 billion on an Owned and Managed and Prologis Share basis, respectively. We do not disclose square footage for yards and parking lots.

Enterprise Value equals our Market Equity plus our share of total debt.

**Estimated Build Out (TEI and sq ft)** represents the estimated TEI and finished square feet available for lease upon completion of an industrial building on existing parcels of land.

**Estimated Value Creation** represents the value that we expect to create through our development and leasing activities. We calculate Estimated Value Creation by estimating the Stabilized NOI that the property will generate and applying a stabilized capitalization rate applicable to that property. Estimated Value Creation is calculated as the amount by which the value exceeds our TEI, including closing costs and taxes, if any, and does not include any fees or promotes we may earn.



**Estimated Weighted Average Margin** is calculated on development properties as Estimated Value Creation, less estimated closing costs and taxes, if any, on properties expected to be sold or contributed, divided by TEI.

**Estimated Weighted Average Stabilized Yield** is calculated on the properties in the Development Portfolio as Stabilized NOI divided by TEI. The yields on a Prologis Share basis were as follows:

	Pre-Stabilized Developments	2025 Expected Completion	2026 and Thereafter Expected Completion	Total Development Portfolio
U.S.	6.3%	6.6%	7.0%	6.8%
Other Americas	7.6%	7.5%	7.5%	7.6%
Europe	5.4%	6.4%	5.5%	5.5%
Asia	4.9%	7.5%	5.1%	5.1%
Total	6.4%	6.6%	6.4%	6.4%

Fee Related Earnings ("FRE") is a non-GAAP financial measure and component of NAV. It is used to assess the performance of our strategic capital business and enables management and investors to estimate the corresponding fair value. FRE is calculated as the third-party share of asset management fees and transactional fees from our consolidated and unconsolidated co-investment ventures and other ventures, net of direct and allocated related expenses. As non-GAAP financial measures, FRE has certain limitations as an analytical tool and may vary among real estate and asset management companies. As a result, we provide a reconciliation of Strategic Capital Revenues (from our Consolidated Financial Statements prepared in accordance with U.S. GAAP) to our FRE measure, as follows:

	Three Months Ended	Nine Months Ended
in thousands		Sep. 30, 2025
Strategic capital revenues	\$ 150,351	\$ 438,652
Less: Strategic capital revenue from property management fees	(36,988)	(109,378)
Less: Prologis Share of asset management fees and transactional fees from unconsolidated entities	(22,491)	(65,807)
Add: Third-party share of asset management fees and transactional fees from consolidated ventures	11,884	35,755
Effect of foreign currency exchange	110	2,260
Third-party share of fee related and promote revenue	\$ 102,866	\$ 301,482
Less: Promote revenue	(1,245)	(1,306)
Fee related revenue	\$ 101,621	\$ 300,176
Less: Strategic capital expenses for asset management fees and transactional fees	(34,185)	
Fee Related Earnings	\$ 67,436	

Fee Related Earnings Annualized utilizes the components of the current quarter FRE to calculate an estimated annual FRE amount. FRE annualized is calculated as the current quarter third-party share of asset management fees from consolidated and unconsolidated co-investment ventures multiplied by four plus the third-party share of transactional fees from consolidated and unconsolidated co-investment ventures for the trailing twelve months. This total is reduced by trailing twelve months of strategic capital expenses for asset management and transactional fees.

FFO, as modified by Prologis attributable to common stockholders/unitholders ("FFO, as modified by Prologis"); Core FFO attributable to common stockholders/unitholders ("Core FFO"); AFFO attributable to common stockholders/unitholders ("AFFO"); (collectively referred to as "FFO"). FFO is a non-GAAP financial measure that is commonly used in the real estate industry, with net earnings as the most directly comparable GAAP measure.

The National Association of Real Estate Investment Trusts ("NAREIT") defines FFO as earnings computed under GAAP to exclude depreciation and gains and losses from sales net of any related tax, along with impairment charges, of previously depreciated properties. This measure excludes the gains on revaluation of equity investments upon acquisition of a controlling interest and the gain recognized from a partial sale of our investment, as these are similar to gains from the sales of previously depreciated properties. This measure excludes similar adjustments from our unconsolidated entities and the third parties' share of our consolidated ventures.

#### Our FFO Measures

Our FFO measures begin with NAREIT's definition, with certain adjustments to calculate FFO, as modified by Prologis, and Core FFO, both as defined below, to reflect our business and execution of our management strategy. While these adjustments are subject to significant fluctuations from period to period, with both positive and negative short-term impacts, the removal of the effects of these items enhances our understanding of the core operating performance of our properties over the long term.

We use FFO, as modified by Prologis, so that management, analysts and investors are able to evaluate our performance against other REITs that do not have similar operations or operations in jurisdictions outside the U.S. We use both Core FFO and AFFO to (i) assess our operating performance as compared to other real estate companies; (ii) evaluate our performance and the performance of our properties in comparison with expected results and results of previous periods; (iii) evaluate the performance of our management; (iv) budget and forecast future results to assist in the allocation of resources; and (v) evaluate how a specific potential investment will impact our future results.

We calculate our FFO measures based on our proportionate ownership share of both our unconsolidated entities and consolidated ventures. We reflect our share of our FFO measures for unconsolidated entities by applying our average ownership percentage for the period to the applicable adjustments on an entity-by-entity basis. We reflect our share for consolidated ventures in which we do not own 100% of the equity by removing the noncontrolling interests share of the applicable adjustments based on our average ownership percentage for the applicable periods.

#### FFO. as modified by Prologis

To arrive at FFO, as modified by Prologis, we adjust the NAREIT defined FFO measure to exclude:

- deferred income tax benefits and deferred income tax expenses recognized by our subsidiaries;
- (ii) current income tax expense related to acquired tax liabilities that were recorded as deferred tax liabilities in an acquisition, to the extent the expense is offset with a deferred income tax benefit in earnings that is excluded from our defined FFO measure; and
- (iii) foreign currency exchange gains and losses resulting from (a) debt transactions between us and our foreign entities; (b) third-party debt that is used to hedge our investment in foreign entities;
   (c) derivative financial instruments related to any such debt transactions; and (d) mark-to-market adjustments associated with derivative and other financial instruments.

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#### Core FFO

To arrive at Core FFO, we adjust FFO, as modified by Prologis, to exclude the following:

- gains or losses from the disposition of land and development properties that were developed with the intent to contribute or sell:
- (ii) income tax expense related to the sale of investments in real estate;
- (iii) impairment charges recognized related to our investments in real estate generally as a result of our change in intent to contribute or sell these properties; and
- (iv) gains or losses from the early extinguishment of debt and redemption and repurchase of preferred stock.

#### **AFFO**

To arrive at AFFO, we adjust Core FFO to include realized gains from the disposition of land and development properties, net of current tax expense, and recurring capital expenditures and exclude the following items that we recognize directly in Core FFO:

- (i) straight-line rents;
- (ii) amortization of above- and below-market lease intangibles;
- (iii) amortization of management contracts;
- (iv) amortization of debt premiums and discounts and financing costs, net of amounts capitalized; and
- (v) stock compensation amortization expense.

#### Limitations on the use of our FFO measures

While we believe our modified FFO measures are important supplemental measures, neither NAREIT's nor our measures of FFO should be used alone because they exclude significant components of net earnings computed under GAAP and are, therefore, limited as an analytical tool. We do not use NAREIT's nor our measures of FFO as alternatives to net earnings computed under GAAP or as alternatives to cash from operating activities computed under GAAP or as indicators of our ability to fund our cash needs.

We compensate for the limitations by using our FFO measures only in conjunction with net earnings computed under GAAP when making our decisions. This information should be read with our complete Consolidated Financial Statements prepared under GAAP. To assist investors in compensating for these limitations, we reconcile our modified FFO measures from consolidated net earnings attributable to common stockholders.

General and Administrative Expenses ("G&A"). Our property management personnel perform the property-level management of the properties in our owned and managed portfolio, which include properties we consolidate and those we manage that are owned by the unconsolidated co-investment ventures. We allocate the costs of our property management function to the properties we consolidate (included in Rental Expenses) and the properties owned by the unconsolidated co-investment ventures (included in Strategic Capital Expenses) by using the square feet owned by the respective portfolios. Strategic Capital Expenses also include the direct expenses associated with the asset management of the unconsolidated co-investment ventures provided by our employees who are assigned to our strategic capital segment as well as promote expenses. We do not allocate indirect costs to Strategic Capital Expenses.

We capitalize certain costs directly related to our development. Capitalized G&A expenses include salaries and related costs as well as other G&A costs. The capitalized costs were as follows:

	Three Months Ended			Nine N	/lont	hs Ended	
	Sep. 30,						Sep. 30,
in thousands		2025		2024	2025		2024
Building and land development activities	\$	29,002	\$	31,253	\$ 84,787	\$	103,280
Operating building improvements and other		15,115		13,267	43,609		42,158
Total capitalized G&A	\$	44,117	\$	44,520	\$ 128,396	\$	145,438

G&A as % of assets under management	0.35%
Total value of assets under management	\$ 161,521,130
Other real estate investments and assets held for sale	8,931,683
Land portfolio	5,321,730
Development portfolio - TEI	5,109,136
Operating properties	\$ 142,158,581
Gross book value at period end (a):	
Adjusted G&A	\$ 557,500
Less: strategic capital property management expenses	(83,729)
Add: strategic capital expenses (excluding promote expense)	206,271
Net G&A	\$ 434,958
Adjusted G&A (trailing twelve months):	
G&A as a Percent of Assets Under Management (dollars in thousands)	

(a) This does not represent enterprise value

**Guidance.** The following is a reconciliation of our annual guided Net Earnings per share to our guided Core FFO per share:

Cole PPO per share.	Low	High
Net earnings attributable to common stockholders (a)	\$ 3.40	\$ 3.50
Our share of:		
Depreciation and amortization	3.05	3.08
Net gains on real estate transactions, net of taxes	(0.85)	(0.95)
Unrealized foreign currency losses (gains), losses (gains) on early extinguishment of debt and other, net	0.18	0.18
Core FFO attributable to common stockholders/unitholders	\$ 5.78	\$ 5.81
Less: Net Promote Expense (Income)	0.05	0.05
Core FFO attributable to common stockholders/unitholders, excluding Net Promote Income (Expense)	\$ 5.83	\$ 5.86

(a) Earnings guidance includes potential future gains recognized from real estate transactions, but excludes future foreign currency or derivative gains or losses as these items are difficult to predict.

**IBI Activity Index** is a seasonally-adjusted diffusion index based on a monthly survey of business activity from a geographically-diverse group of respondents across the U.S. Readings greater than 50 reflect growth in activity. These are proprietary metrics for the U.S. Prologis portfolio.



#### Income Taxes.

	Three Months Ended		Nine Months Ended			s Ended		
	Sep. 30,			Sep. 30,				
in thousands		2025		2024		2025		2024
Current income tax expense	\$	57,090	\$	10,517	\$	119,639	\$	70,566
Current income tax expense (benefit) on dispositions		2,757		2,001		4,632		7,306
Total current income tax expense (benefit)		59,847		12,518		124,271		77,872
Deferred income tax expense (benefit)		(5,312)		(8,304)		(2,948)		2,201
Total income tax expense (benefit)	\$	54,535	\$	4,214	\$	121,323	\$	80,073

Interest Expense.

	Three Months Ended		Nine Months Ended			
		Sep. 30,	Sep. 30			
in thousands	2025	2024	2025	2024		
Gross interest expense	\$ 262,282	\$ 233,691	\$ 752,770	\$ 656,315		
Amortization of debt discounts, net	14,234	13,753	42,061	38,464		
Amortization of finance costs	7,459	6,581	22,389	19,982		
Interest expense before capitalization	283,975	254,025	817,220	714,761		
Capitalized amounts	(25,701)	(23,912)	(75,329)	(83,061)		
Interest Expense	\$ 258,274	\$ 230,113	\$ 741,891	\$ 631,700		

**Investment Capacity** is our estimate of the gross real estate that could be acquired by our coinvestment ventures through the use of existing equity commitments, less any unpaid redemption requests, assuming a midpoint of the target leverage range of the ventures.

**Lease Negotiation Gestation** is the measurement of the number of days between the first proposal exchange with the prospective customer and the final lease signing, including lease terms less than twelve months. This is for new leases in our Operating Portfolio only and excludes renewals.

**Lease Proposals** are the total initial proposals sent to prospective customers in our Operating Portfolio, measured by net rentable area in square feet. Proposals as a percent of available net rentable area refers to proposals on units vacant or expiring in the next twelve months. Includes proposals with lease terms less than twelve months, as well as customer expansions and renewals.

Market Capitalization equals Market Equity, less liquidation preference of the preferred shares/units, plus our share of total debt.

Market Equity equals outstanding shares of common stock and units multiplied by the closing stock price plus the liquidation preference of the preferred shares/units.

**Net Asset Value ("NAV").** We consider NAV to be a useful supplemental measure of our operating performance because it enables both management and investors to estimate the fair value of our business. The assessment of the fair value of a particular line of our business is subjective in that it involves estimates and can be calculated using various methods. Therefore, we have presented the financial results and investments related to our business components that we believe are important in calculating our NAV but we have not presented any specific methodology nor provided any guidance on the assumptions or estimates that should be used in the calculation.

The components of NAV do not consider the potential changes in rental and fee income streams or the franchise value associated with our global operating platform, strategic capital platform or development platform. **Net Effective Rent** is calculated at the beginning of the lease using estimated total cash base rent to be received over the term and annualized, and excludes fair value lease amortization from acquisitions. Amounts derived in a currency other than the U.S. dollar have been translated using the average rate from the previous twelve months. The per square foot number is calculated by dividing the Net Effective Rent by the occupied square feet of the lease.

**Net Operating Income ("NOI")** is a non-GAAP financial measure used to evaluate our operating performance and represents rental revenue less rental expenses. For our consolidated properties, it is calculated directly from our Consolidated Financial Statements as Rental Revenue less Rental Expenses.

**Net Promote Income (Expense)** is promote revenue earned from third-party investors during the period, net of related cash and stock compensation expenses, and taxes and foreign currency derivative gains and losses, if applicable.

**Net Property Management Income** represents property management fees less the actual costs of providing property management services.

Non-GAAP Pro-Rata Financial Information. This information includes non-GAAP financial measures. The Prologis Share of unconsolidated co-investment ventures are derived on an entity-by-entity basis by applying our ownership percentage to each line item in the GAAP financial statements of these ventures to calculate our share of that line item. For purposes of balance sheet data, we use our ownership percentage at the end of the period and for operating information we use our average ownership percentage during the period consistent with how we calculate our share of net earnings (loss) during the period for our consolidated financial statements. We use a similar calculation to derive the noncontrolling interests share of each line item in our consolidated financial statements.

We believe this form of presentation offers insights into the financial performance and condition of our company as a whole, given the significance of our co-investment ventures that are accounted for either under the equity method or consolidated with the third parties' share included in noncontrolling interests, although the presentation of such information may not accurately depict the legal and economic implications of holding a noncontrolling interest in the co-investment venture. Other companies may calculate their proportionate interest differently than we do, limiting the usefulness as a comparative measure.

We do not control the unconsolidated co-investment ventures for purposes of GAAP and the presentation of the assets and liabilities and revenues and expenses do not represent a legal claim to such items. The operating agreements of the unconsolidated co-investment ventures generally provide that investors, including Prologis, may receive cash distributions (1) to the extent there is available cash from operations, (2) upon a capital event, such as a refinancing or sale, or (3) upon liquidation of the venture. The amount of cash each investor receives is based upon specific provisions of each operating agreement and varies depending on factors including the amount of capital contributed by each investor and whether any contributions are entitled to priority distributions. Upon liquidation of the co-investment venture and after all liabilities, priority distributions and initial equity contributions have been repaid, the investors generally would be entitled to any residual cash remaining based on their respective legal ownership percentages.

Because of these limitations, the Non-GAAP Pro-Rata Financial Information should not be considered in isolation or as a substitute for our consolidated financial statements as reported under GAAP.

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**Non-Strategic Assets** are industrial properties, which we acquired primarily through Merger and Acquisition ("M&A") transactions, that we do not intend to hold long-term. These industrial properties are classified as other real estate Investments.

Operating Portfolio represents industrial properties in our Owned and Managed portfolio that have reached Stabilization. Assets held for sale, Non-Strategic Assets and non-industrial assets are excluded from the portfolio. NOI of our Operating Portfolio excludes net termination fees and adjustments. Prologis Share of NOI includes NOI for the properties contributed to or acquired from coinvestment ventures at our actual share prior to and subsequent to change in ownership. The U.S. markets not presented consist of Austin, Charlotte, Columbus, Denver, Louisville, Portland, Raleigh-Durham, Reno, San Antonio, Savannah and Tampa. The European countries not presented consist of Belgium, Czech Republic, Hungary, Italy, Poland, Slovakia, Spain and Sweden.

**Owned and Managed** represents the consolidated properties as well as properties owned by our unconsolidated co-investment ventures, which we manage.

**Prologis Share** represents our proportionate economic ownership of each entity, or property included in our total Owned and Managed portfolio, whether consolidated or unconsolidated.

#### Rental Revenues.

	Three Months Ended		Nine Months Ended		
		Sep. 30,	Sep. 30,		
in thousands	2025	2024	2025	2024	
Rental revenues	\$ 1,450,801	\$ 1,329,367	\$ 4,221,630	\$ 3,865,758	
Rental recoveries	438,473	397,298	1,311,976	1,232,126	
Amortization of lease intangibles	79,647	97,542	254,026	300,085	
Straight-lined rents	85,279	72,957	279,165	179,229	
Rental Revenues	\$ 2,054,200	\$ 1,897,164	\$6,066,797	\$ 5,577,198	

**Rent Change (Cash)** represents the percentage change in starting rental rates per the lease agreement, on new and renewed leases, commenced during the period compared with the previous ending rental rates in that same space. This measure excludes any short-term leases of less than one-year, holdover payments, free rent periods and introductory (teaser rates) defined as 50% or less of the stabilized rate.

**Rent Change (Net Effective)** represents the percentage change in net effective rental rates (average rate over the lease term), on new and renewed leases, commenced during the period compared with the previous net effective rental rates for the same respective spaces. This measure excludes any short-term leases of less than one year and holdover payments.

**Retention** is the square footage of all leases commenced during the period that are rented by existing tenants divided by the square footage of all expiring leases during the reporting period. The square footage of tenants that default or buy-out prior to expiration of their lease and short-term leases of less than one year, are not included in the calculation.

Same Store. Our same store metrics are non-GAAP financial measures, which are commonly used in the real estate industry and expected from the financial community, on both a net effective and cash basis.

We evaluate the performance of the operating properties we own and manage using a "same store" analysis because the population of properties in this analysis is consistent from period to period, which allows us and investors to analyze our ongoing business operations. We determine our same store metrics on property NOI, which is calculated as rental revenue less rental expense for the applicable properties in the same store population for both consolidated and unconsolidated properties based on our ownership interest, as further defined below.

We define our same store population for the three months ended September 30, 2025 as the properties in our Owned and Managed Operating Portfolio, including the property NOI for both consolidated properties and properties owned by the unconsolidated co-investment ventures at January 1, 2024 and owned throughout the same three-month period in both 2024 and 2025.

We believe the drivers of property NOI for the consolidated portfolio are generally the same for the properties owned by the ventures in which we invest and therefore we evaluate the same store metrics of the Owned and Managed portfolio based on Prologis' ownership in the properties ("Prologis Share").

The same store population excludes properties held for sale to third parties, along with development properties that were not stabilized at the beginning of the period (January 1, 2024) and properties acquired or disposed of to third parties during the periods. To derive an appropriate measure of period- to-period operating performance, we remove the effects of foreign currency exchange rate movements by using the reported period-end exchange rate to translate from local currency into the U.S dollar, for both periods.

As non-GAAP financial measures, the same store metrics have certain limitations as an analytical tool and may vary among real estate companies. As a result, we provide a reconciliation of Rental Revenues less Rental Expenses ("Property NOI") (from our Consolidated Financial Statements prepared in accordance with U.S GAAP) to our Same Store Property NOI measures, as follows:

	Three Months Ende		
		Sep. 30,	
dollars in thousands	2025	2024	Change (%)
Reconciliation of Consolidated Property NOI to Same Store Property NOI measures:			
Rental revenues	\$2,054,200	\$ 1,897,164	
Rental expenses	(484,635)	(427,425)	
Consolidated Property NOI	\$1,569,565	\$1,469,739	
Adjustments to derive same store results:			
Property NOI from consolidated properties not included in same store portfolio and other adjustments (a)	(221,195)	(146,152)	
Property NOI from unconsolidated co-investment ventures included in same store portfolio (a)(b)	922,394	862,254	
Third parties' share of Property NOI from properties included in same store portfolio (a)(b)	(729,294)	(702,105)	
Prologis Share of Same Store Property NOI - Net Effective (b)	\$1,541,470	\$1,483,736	3.9%
Consolidated properties straight-line rent and fair value lease amortization included in the same store portfolio (c)	(120,889)	(132,304)	
Unconsolidated co-investment ventures straight-line rent and fair value lease amortization included in the same store portfolio (c)	(31,569)	(23,562)	
Third parties' share of straight-line rent and fair value lease amortization included in the same store portfolio (b)(c)	27,061	17,926	
Prologis Share of Same Store Property NOI - Cash (b)(c)	\$1,416,073	\$1,345,796	5.2%

- (a) We exclude properties held for sale to third parties, along with development properties that were not stabilized at the beginning of the periods and properties acquired or disposed of to third parties during the periods. We also exclude one-time items due to early lease terminations, including termination fees received from customers and the write-off of related lease assets and liabilities, that are not indicative of the property's recurring operating performance in order to evaluate the growth or decline in each property's rental revenues. Same Store Property NOI is adjusted to include an allocation of property management expenses for our consolidated properties based on the property management services provided to each property (generally, based on a percentage of revenues). On consolidation, these amounts are eliminated and the actual costs of providing property management and leasing services are recognized as part of our consolidated rental expense.
- (b) We include the Property NOI for the same store portfolio for both consolidated properties and properties owned by the co-investment ventures based on our investment in the underlying properties. In order to calculate our share of Same Store Property NOI from the co-investment ventures in which we own less than 100%, we use the co-investment ventures' underlying Property NOI for the same store portfolio and apply our ownership percentage at September 30, 2025 to the Property NOI for both periods, including the properties contributed during the periods. We adjust the total Property NOI from the same store portfolio of the co-investment ventures by subtracting the third parties' share of both consolidated and unconsolidated co-investment ventures.





During the periods presented, certain wholly owned properties were contributed to a co-investment venture and are included in the same store portfolio. Neither our consolidated results nor those of the co-investment ventures, when viewed individually, would be comparable on a same store basis because of the changes in composition of the respective portfolios from period to period (e.g. the results of a contributed property are included in our consolidated results through the contribution date and in the results of the venture subsequent to the contribution date based on our ownership interest at the end of the period). As a result only line items labeled "Prologis Share of Same Store Property NOI" are comparable period over period.

(c) We further remove certain noncash items (straight-line rent and fair value lease amortization) included in the financial statements prepared in accordance with U.S. GAAP to reflect a Same Store Property NOI - Cash measure.

We manage our business and compensate our executives based on the same store results of our Owned and Managed portfolio at 100% as we manage our portfolio on an ownership blind basis. We calculate those results by including 100% of the properties included in our same store portfolio.

Same Store Average Occupancy represents the average occupied percentage of the Same Store portfolio for the period.

**Space Utilization** is our customer's assessment of their utilization of their unit on a scale of 0-100% and is based on a monthly survey of a geographically-diverse group of respondents across the U.S portfolio.

**Stabilization** is defined as the earlier of when a property that was developed has been completed for one year, is contributed to a co-investment venture following completion or is 90% occupied. Upon Stabilization, a property is moved into our Operating Portfolio.

**Stabilized NOI** is equal to the estimated twelve months of potential gross rental revenue (base rent, including above or below market rents plus operating expense reimbursements) multiplied by 95% to adjust income to a stabilized vacancy factor of 5% minus estimated operating expenses.

**Total Expected Investment ("TEI")** represents total estimated cost of development or expansion, including land, development and leasing costs. TEI is based on current projections and is subject to change.

**Turnover Costs** represent the estimated obligations incurred in connection with the signing of a lease; including leasing commissions and tenant improvements and are presented for leases that commenced during the period. Tenant improvements include costs to prepare a space for a new tenant or a lease renewal with the current tenant. It excludes costs for a first generation lease (i.e. a new development property) and short-term leases of less than one year.

Value-Added Properties are properties we have either acquired at a discount and believe we could provide greater returns post-stabilization or properties we expect to repurpose to higher uses.

Weighted Average Interest Rate is based on the effective rate, which includes the amortization of related premiums and discounts and finance costs.

Weighted Average Stabilized Capitalization ("Cap") Rate is calculated as Stabilized NOI divided by the Acquisition Price.