Select Energy Services, Inc.

Piper Sandler 22nd Annual Energy Conference | March 2022

Disclaimer Statement

Cautionary Statement Regarding Forward Looking Statements

This presentation, including the oral statements made in connection herewith, contains certain statements and information that may constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. All statements, other than statements of historical fact, regarding Select Energy Services, Inc.'s ("Select" or the "Company") strategy, future operations, financial position, estimated revenues and losses, projected costs, prospects, plans and objectives of Select's management are forward-looking statements. When used in this presentation, the words "could," "believe," "anticipate," "intend," "estimate," "expect," "project," "preliminary," "forecast," and similar expressions or variations are intended to identify forward-looking statements, although not all forward-looking statements contain such identifying words. These forward-looking statements are based on current expectations and assumptions of Select's management about future events and are based on currently available information as to the outcome and timing of future events. Although we believe that the expectations reflected, and the assumptions or bases underlying our forward-looking statements are reasonable, we can give no assurance that such expectations will prove to be correct. Such statements are not guarantees of future performance or events and are subject to known and unknown risks and uncertainties that could cause our actual results, events or financial positions to differ materially from those included within or implied by such forward-looking statements. Accordingly, investors should not place undue reliance on forward-looking statements as a prediction of actual results. Each forward-looking statement in this presentation speaks only as of the date of this presentation. Except as required by applicable law, Select disclaims any intention or obligation to revise or update any forward-looking statements contained in this presentation.

Factors that could cause our actual results to differ materially from the results contemplated by such forward-looking statements include, but are not limited to the factors discussed or referenced in the "Risk Factors" section of our Annual Report on Form 10-K (our "Form 10-K") filed with the U.S. Securities and Exchange Commission (the "SEC") on February 23, 2022. The information contained in this presentation has not been independently verified other than by the Company and no representation or warranty, express or implied, is made as to the fairness, accuracy, completeness or correctness of the information contained herein and no reliance should be placed on it.

Industry and Market Data

This presentation has been prepared by Select and includes market data and other statistical information from third-party sources, including independent industry publications, government publications or other published independent sources. Although Select believes these third-party sources are reliable as of their respective dates, the Company has not independently verified the accuracy or completeness of this information. Some data is also based on the Company's good faith estimates, which are derived from its review of internal sources and the third-party sources described above.

Additional Information and Where to Find It

For additional information regarding Select, please see our Form 10-K, Quarterly Reports on Form 10-Q and any recent Current Reports on Form 8-K, which are available at no charge at the SEC's website, http://www.sec.gov. In addition, documents will also be available for free from the Company by contacting the Company at 1233 W Loop S, Suite 1400, Houston, TX 77027 or (713) 235-9500.

Non-GAAP Financial Measures

EBITDA, Adjusted EBITDA, gross profit before depreciation and amortization (D&A) and gross margin before D&A are not financial measures presented in accordance with GAAP. We define EBITDA as net income, plus interest expense, taxes and depreciation & amortization. We define Adjusted EBITDA as EBITDA plus/(minus) loss/(income) from discontinued operations, plus any impairment charges or asset write-offs pursuant to GAAP, plus/(minus) non-cash losses/(gains) on the sale of assets or subsidiaries, non-recurring compensation expense, non-cash compensation expense, and non-recurring or unusual expenses or charges, including severance expenses, transaction costs, or facilities-related exit and disposal-related expenditures, plus/(minus) foreign currency losses/(gains) and plus any inventory write-downs. We define gross profit before D&A as revenue less cost of revenue, excluding cost of sales D&A expense. We define gross margin before D&A as gross profit before D&A divided by revenue. EBITDA, Adjusted EBITDA, gross profit before D&A and gross margin before D&A are supplemental non-GAAP financial measures that we believe provide useful information to external users of our financial statements, such as industry analysts, investors, lenders and rating agencies because it allows them to compare our operating performance on a consistent basis across periods by removing the effects of our capital structure (such as varying levels of interest expense), asset base (such as depreciation and amortization) and non-recurring items outside the control of our management team. We present EBITDA, Adjusted EBITDA, gross profit before D&A and gross margin before D&A because we believe they provide useful information regarding the factors and trends affecting our business in addition to measures calculated under GAAP.

Net income is the GAAP measure most directly comparable to EBITDA and Adjusted EBITDA. Gross profit is the GAAP measure most directly comparable to gross profit before D&A. Our non-GAAP financial measures should not be considered as alternatives to the most directly comparable GAAP financial measure. Each of these non-GAAP financial measures has important limitations as an analytical tool due to exclusion of some but not all items that affect the most directly comparable GAAP financial measures. You should not consider EBITDA, Adjusted EBITDA or gross profit before D&A in isolation or as substitutes for an analysis of our results as reported under GAAP. Because EBITDA, Adjusted EBITDA and gross profit before D&A may be defined differently by other companies in our industry, our definitions of these non-GAAP financial measures may not be comparable to similarly titled measures of other companies, thereby diminishing their utility. For further discussion, please see "Item 6. Selected Financial Data" in our Annual Report on Form 10-K for the year ended December 31, 2021.

Company Overview

Company Snapshot

Segment Overviews

Water Services

- Comprehensive water services including water transfer, flowback and well testing, water storage and containment, fluids hauling, water monitoring and automation and other on-site rental and support equipment

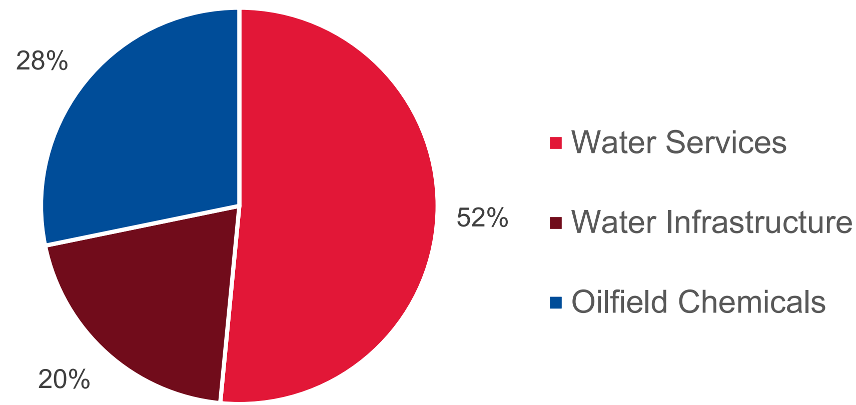
Water Infrastructure

- Infrastructure assets and operations associated with water sourcing and distribution pipelines, produced water gathering, water treatment & recycling systems, storage reservoirs and salt water disposal wells

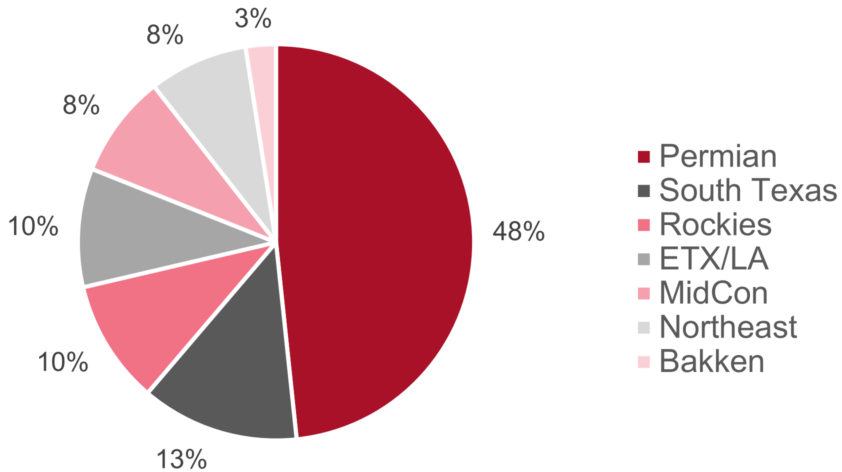
Oilfield Chemicals

- Develop and manufacture full suite of completion and production chemicals
- In-basin manufacturing facilities and distribution centers to support complete frac fluid systems
- Advanced water treatment solutions and flow assurance

2021 Revenue by Segment[1]



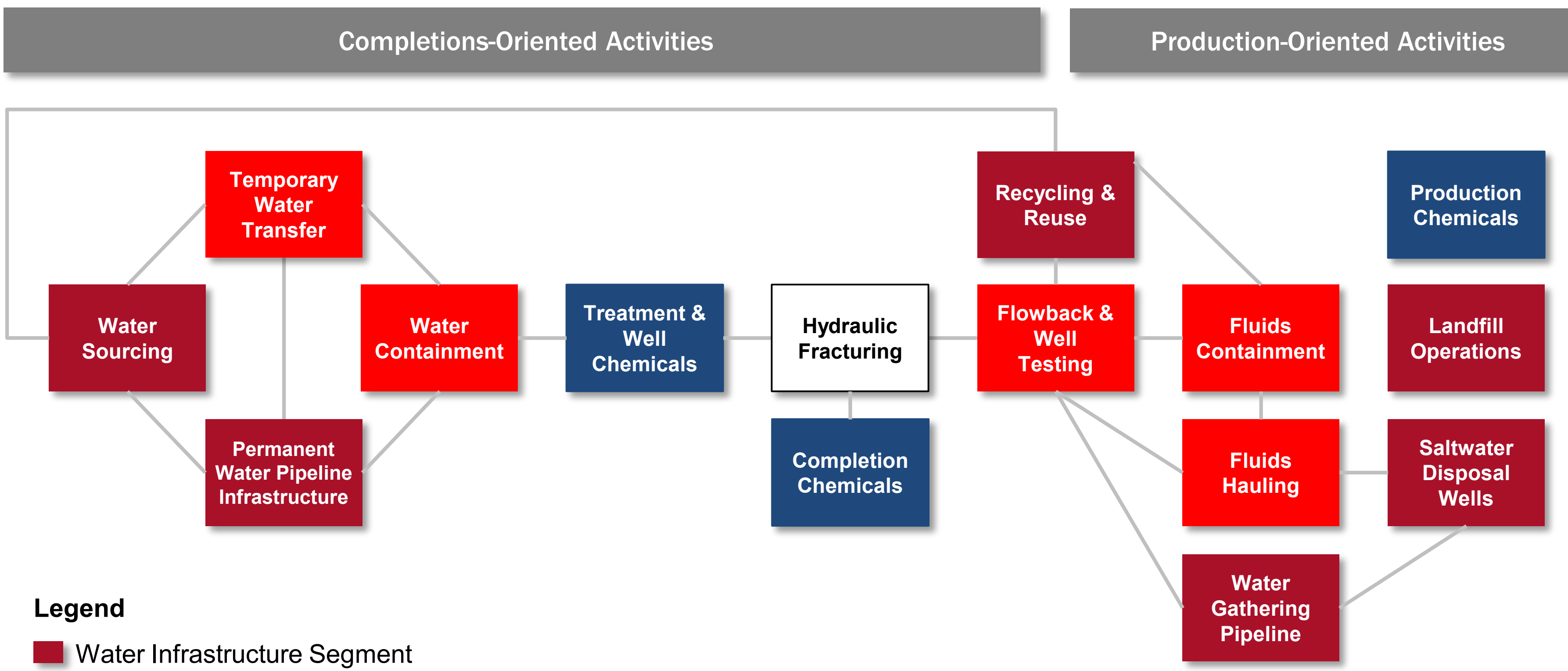
2021 Revenue by Geography[1]



1. Based on results for the year ended December 31, 2021, as reported. Only includes contributions from recent acquisitions post-closing

Market Leading Sustainable Water & Chemical Solutions

SELECT ENERGY SERVICES



Legend

- Water Infrastructure Segment
- Water Services Segment
- Oilfield Chemicals Segment
- Non-Select Service

Key Strategies to Maximize Value

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1 Build and Bolster the Market Leading Base Business

- **Proven market leader** *in sustainable water and chemical solutions that will grow profitable market share through scale, operational efficiency, innovation and technical achievements*
- **Improving Customer Activity** – *Sequential quarterly revenue growth every quarter since 2Q20*
- **Water Recycling –** *Continue to develop water recycling infrastructure, investing in 6 new recycling facilities in 2021 in the Permian & DJ Basins, backed by long-term contracts*

2 Advance our Technology, ESG and Diversification Strategies

WATERONE™ · DEEP IMAGING REAL-TIME FLUID TRACKING · ICE THERMAL HARVESTING · SELECT INDUSTRIAL SOLUTIONS · AquaView Real data in real time. · AQUANYX Midstream LLC · fluidmatch™ · esg solutions · ULTRECOVERY Unlock Reservoir Value · Emission Rx

3 Execute Strategic M&A

Complete Energy Services, Inc. (1) · Agua Libre Midstream (2) + BASIC ENERGY SERVICES · HB Rentals (3) A SUPERIOR ENERGY SERVICES COMPANY · Nuverra Environmental Solutions™ (4)

1. On July 9, 2021, Select acquired Complete Energy Services, Inc., the water solutions subsidiary of Superior Energy Services, Inc.
2. On October 1, 2021, Select acquired substantially all of the assets of Agua Libre Midstream and other water-related assets and operations from Basic Energy Services
3. On December 3, 2021, Select acquired the U.S. onshore assets of HB Rentals LP, a subsidiary of Superior Energy Services, Inc.
4. On February 23, 2022, Select acquired Nuverra Environmental Solutions, Inc. in an all stock transaction

Strategic M&A Updates[1]

SELECT ENERGY SERVICES

Over the last three quarters, Select executed on a number of strategic M&A transactions, adding nearly $300 million of annualized run-rate revenue[2] to reinforce the base business while adding a sizable pipeline and disposal infrastructure footprint across the U.S., with meaningful opportunity for future gathering and recycling infrastructure development

Nuverra Environmental Solutions — Closed 1Q22 – $51.0 million

+ Nuverra provides environmental solutions including the removal, treatment, recycling, transportation and disposal of restricted solids, fluids and hydrocarbons for E&P companies with operations across the United States, including in the Bakken, Haynesville, Marcellus and Utica Shales

HB Rentals — Closed 4Q21 – $8.7 million

+ Acquired the U.S. onshore operations of HB Rentals
+ HB Rentals provides rentals and accommodations services with operations across the Permian, Mid-Continent, DJ and Powder River Basins and the Haynesville, Marcellus and Utica Shales

Agua Libre Midstream + BASIC Energy Services — Closed 4Q21 - $21.1 million

+ Agua Libre is a leading provider of water midstream, logistics and production services to the oil and gas industry with operations across the United States, including the Permian and Mid-Continent Basins and the Bakken, Eagle Ford, Haynesville Shales

Complete Energy Services, Inc. — Closed 3Q21 - $34.7 million

+ Produced water gathering and disposal, fluids handling, water transfer, flowback and well testing, water heating and containment with operations across the United States, including the Permian, Mid-Continent, DJ and Powder River Basins and the Marcellus and Utica Shales

1. See Appendix for additional detail
2. Includes contribution from Complete Energy Services, Agua Libre Midstream, HB Rentals and Nuverra Environmental Solutions

Recent Growth in Financial Performance

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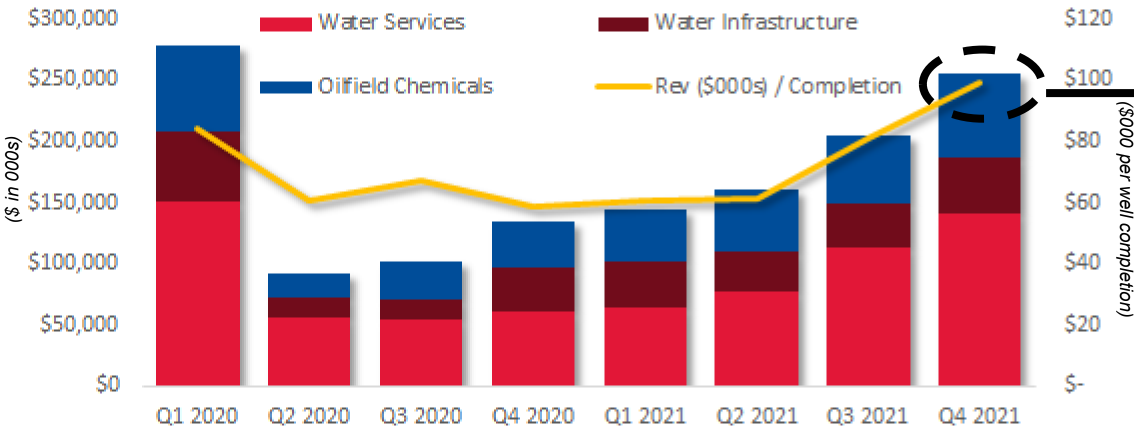
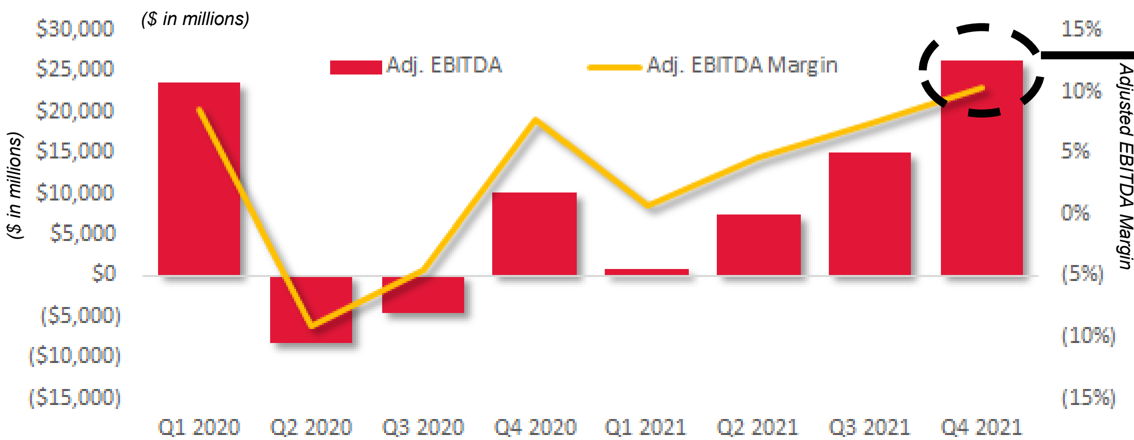
Quarterly Revenue[1,2]



Quarterly Adjusted EBITDA[1,3]



Recent Financial Performance Commentary[1,2,3]

Market Share Gains

+ Select's revenue/completion increased 19% from 1Q20 to 4Q21, despite well completions being down 23% over this period[(2)]

Synergistic Acquisitions

+ While pricing remains below pre-downturn levels, 4Q21 Adj. EBITDA and Adj. EBITDA margins exceeded 1Q20 levels due to substantial reductions and acquisition synergies
+ Significant Revenue and Adj. EBITDA growth is expected in 2022 driven by M&A activity, anticipated cost synergies and positive macro tailwinds

1. Revenue and Adjusted EBITDA are based on as reported financials; historical periods are not pro forma adjusted for any recent acquisitions
2. Well completions based on data from 1Q22 Shale Intelligence Activity Metrics report from Rystad Energy
3. See Disclaimer on page 2 for important disclosures regarding non-GAAP financial measures and the Appendix for a reconciliation of non-GAAP measures to their most closely comparable financial measures calculated in accordance with U.S. GAAP

Strong Balance Sheet & Liquidity

SELECT ENERGY SERVICES

- As of Dec 31, 2021, Select maintains a strong balance sheet with a $86 million net cash position
- Q1 cash balance will be impacted by the repayment of ~$19 million of Nuverra outstanding debt as well as incremental working capital needs driven by substantial recent revenue growth

Net Debt & Liquidity Profile As Of 12/31/21

Cash	$ 85.8
Bank Debt	-
Capital Leases	0.1
Total Debt	**$ 0.1**
Net Cash	**$ 85.7**
Liquidity:	
Cash	$ 85.8
Plus: Revolver Borrowing Base[1]	132.7
Less: Outstanding Borrowings	-
Less: Outstanding Letters of Credit	(15.6)
Total Liquidity	**$ 202.9**

Select Corporate Profile[2]

Listing and Ticker Symbol	**NYSE: WTTR**
Recent Share Price	**$8.63**
Market Capitalization	**~$1,012MM**
Enterprise Value	**~$925MM**
Total Outstanding Shares[3]	**115.1MM**
Average Daily Trading Volume (last 90 days)	**711,010**
Headquarters	**Houston, TX**

On March 17, 2022 Select amended and extended its existing credit facility, creating a First-of-its-Kind Sustainability-Linked Credit Facility. See slide 12 for additional information of the new facility.

1. $300 million total facility size as of December 31, 2021, with current borrowing base availability based on accounts receivable and inventory balances as of December 31, 2021. As of March 17, 2022, facility was amended and extended to $270 million total facility size.
2. Share price as of March 18, 2022. Outstanding shares includes all shares of Class A and Class B common stock as of December 31, 2021
3. Represents fully diluted share count as of March 18, 2022

Top Customers – 2021[1]

Antero Resources
Apache
Bayswater
bpx energy
Callon Petroleum
Chesapeake Energy
Chevron
Comstock Resources
Civitas
ConocoPhillips
Continental Resources
Diamondback Energy
eog resources
Halliburton
Hess
HighPeak Energy
Intrepid
Liberty
Marathon Oil
Matador Resources Company
Mewbourne Oil Company
NexTier
Ovintiv
Oxy
Patterson-UTI Drilling Company LLC
Pioneer Natural Resources
ProFrac
Shell
Surge Energy
XTO Energy An ExxonMobil Subsidiary

Select's expertise, technology and financial strength lead to a premier, diversified customer base with no customer representing more than 6% of our revenue

1. Top 30 Customers for the year ended December 31, 2021

SELECT ENERGY SERVICES

ESG & Technology Updates

Select is Dedicated to ESG

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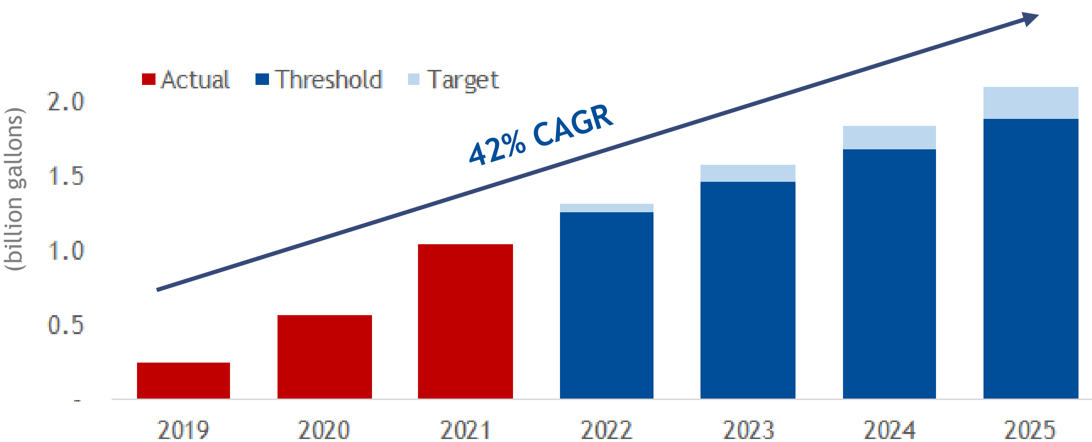
First-of-its-Kind Sustainability-Linked Credit Facility

- On March 17, 2022, Select successfully transitioned its existing Asset-Backed Loan facility into a Sustainability-Linked Loan facility, while extending the facility through March of 2027
- Select will receive pricing benefits for achieving or pay higher fees for failing to hit its sustainability targets
  - Target 1 – Recycled Produced Water (barrels)
    - Must double produced water recycling volumes by 2025 via ratable annual growth targets
  - Target 2 – Total Recordable Incident Rate
    - Outperform industry average safety performance by at least 25% based on BLS averages

Fixed Facility Recycled Produced Water Volumes(1)



1. Consistent with the terms of the credit facility, chart only includes volumes associated with permanent or semi-permanent facilities owned or operated by Select. Excludes recycled volumes through mobile or on-the-fly solutions

2021 ESG Highlights[1]

>50% Minority Workforce

2+ million Truck trips eliminated

11+ billion Total gallons of treated & recycled water

0.66 2021 Total Recordable Incident Rate

Technology From Start to Finish

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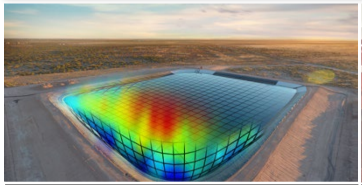
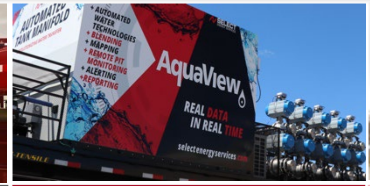
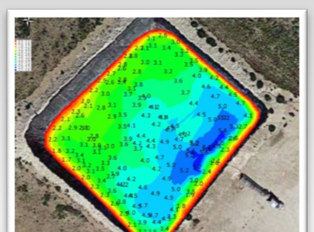
Pre-Frac | **Frac** | **Post-Frac**





Measuring & Monitoring

- Pond and Pit Mapping
- 100% Water Network Monitoring/Audit
- VFD-Water Well Automation
- Boat & Drone Survey



Pump Automation

- Increased Operational Efficiency & Safety
- Spill Prevention
- Engine Monitoring
- 24/7 Monitoring
- Reduced Downtime

Automated Tank Manifolds

- Automated Actuated Control Valves & Storage Tank Sensors
- Local Command Center to monitor all job operations and equipment

Automated Proportioning & Recycling Technologies

- Automated Proportioning Systems for blending multiple water streams to specific conductivity, TDS, or flow % KPIs
- Oxidative Treatment Services & Trailers
- Organic Biocides and Preservatives
- Mobile, semi-permanent, and fixed facility produced water recycling services

WATERONE™ Technology Suite

Well Testing Technology

- Tank Monitoring with Interface Levels
- Wellhead, Choke, and Plug Catcher Pressures
- H_2S & LEL Sensors
- Green Completions to reduce or eliminate emissions on site
- Temperature Monitoring

WellONE® Technology Suite

Select's technologies provide real-time monitoring, feedback, automation and control of water throughout the completions lifecycle which reduces risk of spills and reduces emissions

WATERONE™ Automated Water Networks

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Select's suite of WaterONE™ automated equipment and AquaView® monitoring & measurement solutions provide real-time and reliable data and control that ensures best-in-class environmental management that's customizable, powered by SCADA and accessible from phone, tablet, or laptop

Pond/Impoundment Mapping & Monitoring
Monitor levels & volumes from Select's mapping via boat & drone survey

Water Quality KPI Matching & Automated Blending
Temperature, Conductivity, TDS, and more

Leak Detection
Automatic notification

Flow Meters
Follow water through the entire process

VFD Water Well Control
Remotely and automatically control a well

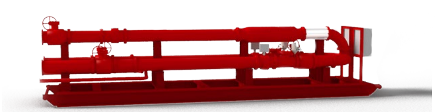
Reporting
Automatic, customizable daily reports

Local Command Center
24 / 7 Monitoring & Support

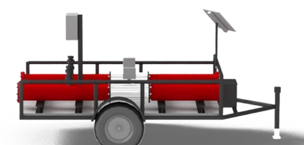
AquaView
Real data in real time.

Fleet Management of WATERONE™ Automated Equipment

Automated Pumps



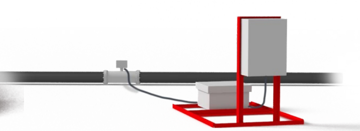
Automated Proportioning Systems



Meter Trailers

Automated Manifolds

Automated Tank Monitoring



VFD Automation Equipment

AquaView® provides the ability to have a 100% water audit in real-time

What is fluidmatch™ ?

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Water Quality and Compositional Analysis

\+

Water Sourcing

\+

Water Transfer

\+

Recycling, Treating, Blending & Conditioning Water

\+

Optimized Frac Chemistry

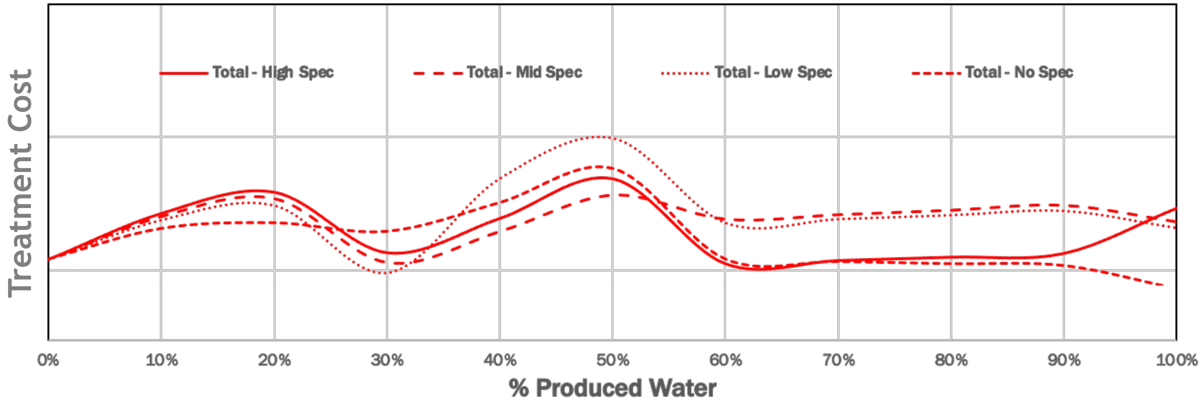
Connecting services to address dynamic problems

- Water quality issues
- Pre-frac spec and delivered spec differ
- On-the-fly changes to frac chemistry are costly and sub-optimal

Result

- A better performing well
- A cheaper well

➢ **Optimizing Treatment Cost vs Water Quality**



Case Study:
Permian Produced Water Recycling Facility

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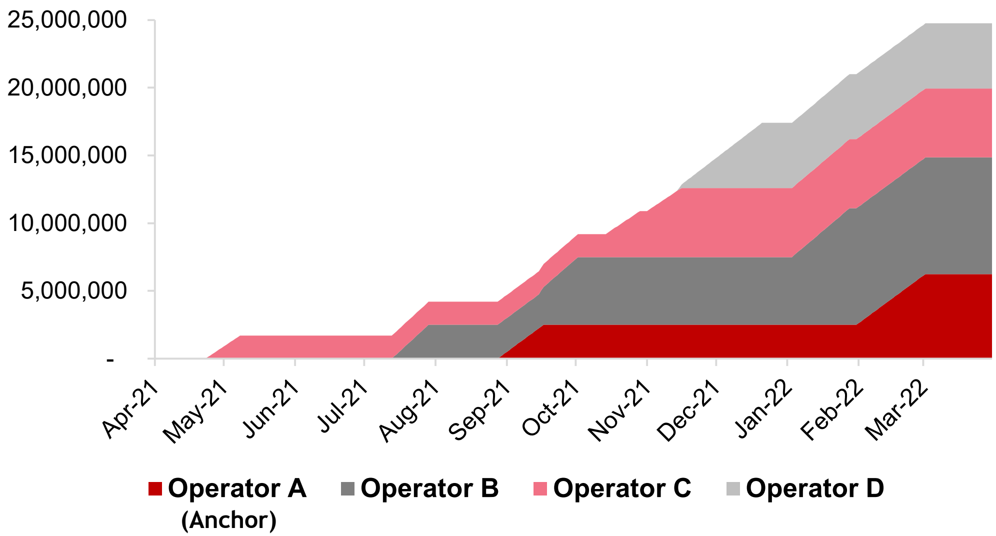
- Recently commenced operations on state-of-the-art operator-owned produced water recycling facility in Martin County, TX in the core of the Midland Basin
- Select connected existing infrastructure from adjacent operators to increase facility utilization and recycled water volumes
- Facility eliminated need in 2021 for disposal and prevented need to build a new disposal facility in development area, which has seismicity and formation pressure issues
- Facility projected to provide 75% of total frac water demand in the area and eliminate the need for 20mm bbls of disposal over the next 12 months

Cumulative Completion Water Demand



Project Economics

$6 million investment

5 year take-or-pay contract

~3 year payback on anchor contract

Case Study:
Methane & Waste Gas Management

SELECT ENERGY SERVICES

+ Select has an exclusive contractual relationship with Emission Rx for high efficiency waste gas combustors (emission control devices) used in the management of methane emissions
+ Emission Rx enclosed combustor design highlights include:
  - 99.99% combustion efficiency
  - High level of operator safety
  - Portable and easily maintained
+ Waste gas is not economic to conserve and it is typically dealt with in two ways:

Old Methods

Venting
+ Regulatory Limits
+ Significant GHG Emissions
+ Environmental degradation
+ Major health risks
+ Safety Concerns

Flaring
+ Incomplete combustion
+ Unburned hydrocarbons
+ Difficult to burn rich gas
+ Visible flame
+ Black smoke and carbon

New Method - EmissionRx

Enclosed Combustion
+ Enclosed combustion chamber
+ Measurable efficiency
+ Effective combustion of rich gas
+ No exposed flame

Key Summary Highlights

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Market Leader	➢ Market leader in sustainable water and chemical solutions through scale, operational excellence, innovation and technical achievements
Strong Balance Sheet	➢ Strong balance sheet with meaningful cash position enables operational and strategic optionality
Deliver Free Cash Flow	➢ Significant FCF generating capabilities driven by differentiated asset-light business model
Strong Safety & ESG Focus	➢ Critical focus on safety, water sustainability and emissions reduction aligned with management compensation and first-of-its-kind sustainability-linked credit facility
Disciplined Approach to Growth	➢ Focused on achieving strong returns through cycles, diversifying growth into industrial solutions, strategic M&A funded through a combination of cash and equity to maintain a low leverage profile

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Appendix

Strategic M&A Updates

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+ **On February 23, 2022 closed on the acquisition of Nuverra Environmental Services, Inc. (NYSE American: NES) ("Nuverra")**
  - Total consideration of ~$51 million, consisting of 4.2 million Class A shares and the assumption and repayment of approximately $19 million of debt
  - Nuverra provides environmental solutions, including the removal, treatment, recycling, transportation and disposal of restricted solids, fluids and hydrocarbons for E&P companies with operations across the United States, including in the Bakken, Haynesville, Marcellus and Utica Shales
  - 300,000+ barrels per day of permitted disposal capacity in Bakken, Haynesville & Northeast regions
  - Current annualized run-rate contribution of approximately $100 million of revenue
  - Significant opportunity for cost synergies provides meaningfully accretive financial benefits

Nuverra Environmental Solutions™

+ **On December 3, 2021 closed on the acquisition of the U.S. onshore assets of HB Rentals, L.C., the rentals and accommodations subsidiary of Superior Energy Services, Inc.**
  - Total consideration of ~$8.7 million, consisting of $1.5 million in cash and 1.2 million Class A shares
  - Rentals and accommodations services with operations across the United States, including the Permian, Mid-Continent, DJ and Powder River Basins and the Haynesville, Marcellus and Utica Shales
  - Operating the HB assets within the Peak business within the Water Services segment

HB Rentals A SUPERIOR ENERGY SERVICES COMPANY

Strategic M&A Updates

- **On October 1, 2021 closed on the acquisition of substantially all of the assets of Agua Libre Midstream, LLC and other water-related assets, operations and assumed liabilities (together "Agua Libre") from Basic Energy Services, Inc. ("Basic")**
  - Total consideration of ~$21.1 million, made up of $16.1 million in cash and 0.9 million Class A shares
  - Agua Libre is a leading provider of water midstream, logistics and production services to the oil and gas industry, including operations in the Permian and Mid-Continent Basins and the Bakken, Eagle Ford, and Haynesville Shales
  - Anticipate current annualized run-rate contribution of $70-80 million of revenue and $6-8 million of EBITDA
  - Nearly 100% of revenue weighted to production-related services & infrastructure
  - Approximately 50% of current production volumes delivered via pipelines, supported by a number of long-term contracts
  - Adds more than 550,000 barrels per day of disposal capacity across Texas, Oklahoma, New Mexico & North Dakota
- **On July 9, 2021 closed on the acquisition of Complete Energy Services, Inc., the water solutions subsidiary of Superior Energy Services, Inc.**
  - Total consideration of ~$34.7 million, consisting of $14.4 million in cash and 3.6 million Class A shares
  - 2H21 annualized run-rate of $100+ million of revenue and $10 – 12 million of EBITDA
  - ~60% of revenue weighted to production-related activities
  - Produced water gathering and disposal, fluids handling, water transfer, flowback and well testing, water heating and containment
  - Operations across the United States, including the Permian, Mid-Continent, DJ and Powder River Basins and the Marcellus and Utica Shales
  - Adds more than 300,000 barrels per day of disposal capacity across Texas and Oklahoma

Non-GAAP Reconciliations

SELECT ENERGY SERVICES

	2020					2021				
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY
Net Income (Loss)	$ (291,218)	$ (53,047)	$ (36,259)	$ (21,208)	$ (401,732)	$ (27,421)	$ (19,616)	$ (14,204)	$ 11,154	$ (50,086)
Interest income/(expense), net	331	513	789	503	2,136	435	400	419	457	1,711
Income tax expense (benefit)	(164)	(130)	(201)	(981)	(1,476)	(263)	84	(32)	358	147
Depreciation and amortization	26,867	26,343	24,562	23,901	101,672	22,299	21,641	23,467	25,051	92,458
EBITDA	(264,185)	(26,321)	(11,109)	2,216	(299,399)	(4,951)	2,510	9,650	37,020	44,229
Non-cash compensation expenses	574	1,242	2,242	1,707	5,765	1,422	2,522	2,302	3,223	9,469
Nonrecurring severance expenses	3,502	3,665	-	-	7,168	3,225	-	-	-	3,225
Non-cash loss on sale of assets or subsidiaries	1,627	3,875	1,400	2,866	9,767	697	2,151	188	1,561	4,596
Nonrecurring transaction costs	12	2,611	127	1,689	4,439	412	149	2,709	2,385	5,656
Lease Abandonment Costs	953	868	672	1,858	4,350	104	222	154	414	894
Impairment of goodwill and trademark	276,016	-	-	-	276,016	-	-	-	-	-
Impairment and abandonment of property and equipment	3,184	4,726	-	-	7,910	-	-	-	-	-
Bargain purchase gain	-	-	-	-	-	-	-	-	(18,985)	(18,985)
Other nonrecurring charges	1,950	1,011	2,022	(53)	4,930	-	-	-	608	608
Equity in losses of unconsolidated entities	-	-	-	-	-	-	-	129	150	279
Foreign currency gain, net	46	(26)	(13)	(45)	(39)	(3)	(3)	6	(1)	(2)
Adjusted EBITDA	23,678	(8,349)	(4,659)	10,237	20,907	906	7,550	15,138	26,376	49,969