

July 31, 2018



## Westell Releases First Products in a New Family of Fiber Access Solutions that Simplify and Speed Deployment of New Services

AURORA, Ill., July 31, 2018 (GLOBE NEWSWIRE) -- [Westell Technologies, Inc.](#) (NASDAQ:WSTL), a leading provider of high-performance network infrastructure solutions, today announced that its Communication Network Solutions (CNS) business unit is developing new fiber access solutions designed to help network operators economically and quickly deliver new wireline and wireless services.

“To meet the ever-increasing bandwidth required for delivering quality broadband and future 5G wireless connectivity, our customers need to greatly expand fiber optic connectivity closer to the network edge,” said Stephen John, Westell’s President and Chief Executive Officer. “We are developing a suite of access solutions designed to simplify and speed fiber deployment in central office, outside plant, and customer premises environments. The common denominator is to enable network densification, technology coexistence, and the convergence of data centers within central offices so that operators can efficiently deploy high-quality, higher-speed connections.”

“The solutions we are developing include fiber management and connectivity devices, and specialized termination assemblies, to accommodate ruggedized, low-profile optical fiber cabling at the edge of the network,” said George Wakileh, Westell’s Vice President of Global Business Development and M&A. “These solutions enable scalability across multiple deployment scenarios in both green-field and brown-field applications while lowering deployment costs and reducing service turn-up time.”

Click [here](#) to be added to the Westell email distribution list for Company news releases and SEC filings.

### **“Safe Harbor” Statement under the Private Securities Litigation Reform Act of 1995**

Certain statements contained herein that are not historical facts or that contain the words “believe,” “expect,” “intend,” “anticipate,” “estimate,” “may,” “will,” “plan,” “should,” or derivatives thereof and other words of similar meaning are forward-looking statements that involve risks and uncertainties. Actual results may differ materially from those expressed in or implied by such forward-looking statements. Factors that could cause actual results to differ materially include, but are not limited to, product demand and market acceptance risks, customer spending patterns, need for financing and capital, economic weakness in the

United States (“U.S.”) economy and telecommunications market, the effect of international economic conditions and trade, legal, social and economic risks (such as import, licensing and trade restrictions), the impact of competitive products or technologies, competitive pricing pressures, customer product selection decisions, product cost increases, component supply shortages, new product development, excess and obsolete inventory, commercialization and technological delays or difficulties (including delays or difficulties in developing, producing, testing and selling new products and technologies), the ability to successfully consolidate and rationalize operations, the ability to successfully identify, acquire and integrate acquisitions, the effect of the Company's accounting policies, retention of key personnel and other risks more fully described in the Company's SEC filings, including the Form 10-K for the fiscal year ended March 31, 2017, under Item 1A - Risk Factors. The Company undertakes no obligation to publicly update these forward-looking statements to reflect current events or circumstances after the date hereof, or to reflect the occurrence of unanticipated events, or otherwise.

### **About Westell**

Westell is a leading provider of high-performance network infrastructure solutions focused on innovation and differentiation at the edge of communication networks where end users connect. The Company's comprehensive set of products and solutions enable service providers and network operators to improve performance and reduce operating expenses. With millions of products successfully deployed worldwide, Westell is a trusted partner for transforming networks into high-quality, reliable systems. For more information, please visit [westell.com](http://westell.com).

Twitter – Company: [@Westell\\_Tech](https://twitter.com/Westell_Tech)

Westell Contact

Tom Minichiello

Senior Vice President, Chief Financial Officer, Treasurer, and Secretary

Westell Technologies

630-375-4740

[tminichiello@westell.com](mailto:tminichiello@westell.com)



Source: Westell Technologies, Inc.