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Westell Enhances Gateway Product Lines with 802.11n Wireless Networking

High-performance wireless interface enables Westell's customers to provide a range of new and emerging services

AURORA, Ill.--(BUSINESS WIRE)-- Westell Technologies, Inc. (NASDAQ: WSTL), a leading provider of broadband products, outside plant telecommunications equipment, and conferencing services, today announced that it has begun offering integrated 802.11n wireless networking in its broadband products. Specifically, it is announcing the availability of the VersaLink(TM) 7550 ADSL 11n gateway and the UltraLine(TM) Series3 9150 11n high-performance home router. Integration of the most advanced wireless home networking standard will provide end consumers with additional performance and security for their in-home wireless network. For Westell's service provider customers, the new wireless capability provides the additional throughput needed to provide content-rich services across the wireless network. The use of 802.11n also reduces "dead spots" and extends network reach, increasing the reliability of the service offering and providing a better customer experience overall.

Both product lines come equipped with a multiple-input, multiple-output (MIMO) system design for optimal performance. Each product can support wireless rates of up to 130Mbps, taking advantage of enhancements included in the 802.11n standard, such as packet aggregation and spatial multiplexing. To ensure consumer privacy and to protect any licensed content distributed wirelessly, devices connected to the Westell products are designed to utilize government-grade wireless security including AES encryption. Westell's 802.11n implementation is fully compatible with existing devices utilizing 802.11g technology. The products have been tested against a broad range of 802.11n and 802.11g client devices to ensure the broadest possible compatibility with the many millions of wireless equipped client devices in use today and in the future.

"As broadband service speeds continue to increase and the number and variety of wireless-enabled devices proliferate, it is important to facilitate a commensurate amount of wireless throughput. Our 802.11n products provide more wireless speed, combined with better coverage and security, which together provide the best possible experience to our service provider customers and ultimately to their end users," said Scott Voegelé, Executive Director of Product Marketing for Westell's Customer Networking Solutions business. "Westell's wireless gateway devices have a well-earned reputation for best-in-class performance, quality, reliability and cost-effectiveness, and we are pleased to introduce our 802.11n gateway products to market."

Westell has already executed a contract with one major customer to migrate a portion of that customer's gateway shipments to 802.11n-equipped Westell gateways, and it has seen significant interest from other customers. Commercial shipments of Westell's 802.11n-equipped products are expected to commence in volume in 2010.

About Westell

Westell Technologies, Inc., headquartered in Aurora, Illinois, is a holding company for Westell, Inc. and Conference Plus, Inc. Westell, Inc. designs, distributes, markets and services a broad range of broadband customer-premises equipment, digital transmission, remote monitoring, power distribution and demarcation products used by telephone companies and other telecommunications service providers. Conference Plus, Inc. is a leading global provider of audio, web, video and IP conferencing services. Additional information can be obtained by visiting <http://www.westell.com> and <http://www.conferenceplus.com>.

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Certain statements contained herein that are not historical facts or that contain the words "believe", "expect", "intend", "anticipate", "estimate", "may", "will", "should", or derivatives thereof and other words of similar meanings are forward-looking statements that involve risks and uncertainties. Actual results may differ materially from those expressed in or implied by such forward-looking statements. Factors that could cause actual results to differ materially include, but are not limited to, product demand and market acceptance risks, need for financing, economic weakness in the United States ("U.S.") economy and telecommunications market, the impact of competitive products or technologies, competitive pricing pressures, product cost increases, new product development, excess and obsolete inventory, commercialization and technological delays or difficulties (including delays or difficulties in developing, producing, testing and selling new products and technologies), the effect of Westell's accounting policies, the need for additional capital, the effect of economic conditions and trade, legal, social and economic risks (such as import, licensing and trade restrictions), retention of key personnel and other risks more fully described in the Company's Securities and Exchange Commission ("SEC") filings, including the Company's Form 10-K for the fiscal year ended March 31, 2009 under the section entitled Risk Factors. The Company undertakes no obligation to publicly update these forward-looking statements to reflect current events or circumstances after the date hereof, or to reflect the occurrence of unanticipated events, or otherwise.

Source: Westell Technologies, Inc.