COMPANY OVERVIEW

WE ARE RUNNING OUT OF POWER! A COMPANY WITH COMPELLING ANSWERS TO OUR INSATIABLE NEED FOR POWER

PROVIDING ON-SITE, POWER, HEATING, AND COOLING

Our power grid is aging. Data centers, solar, electric cars and electric heating have stretched it to breaking point. Lack of power is plaguing businesses across the country. One controlled environment agriculture (CEA) startup was ready to build a new facility in Florida. At the last minute, the electric utility told them, “We will have enough power for you in 12 to 18 months”. Waiting a year was not an option. Grocery stores were ready to buy their leafy greens and finding a new location was next to impossible. Solar was not going to work since they operated 24/7. It would also take a solar array the size of multiple football fields to cover their load. The CEA startup needed a creative solution to open on time.

A technology company in Massachusetts had the answer. Tecogen designs and builds clean on-site power, heating, and cooling equipment. The company has sold more than 3,200 units that have run reliably for 10+ million hours.

In the case of the CEA startup, Tecogen’s proprietary chiller was the creative solution. It uses only 2KW of power compared to 300KW for an equivalent electric chiller. It runs on cheap natural gas and is up to twice as efficient as the utility. It also only costs half as much to operate as an electric chiller. With Tecochill, the CEA startup launched on time and took control of its energy future.

Over the last year, there have been three changes that could give Tecogen a tailwind for growth

- **Service -** A 20% growth in Tecogen’s high margin service segment. Last year, the company acquired 200 additional service contracts. Now long-term recurring cash flow covers greater than 60% of fixed costs.
- **Marketing –** New project developer relationships, online marketing and a broader geographic focus has led to Tecogen being specified on multiple power constrained projects. These are expected to close in 2024.
- **Tax credit -** Tecogen’s equipment qualifies for a 40% Federal Investment Tax credit in 2024.

Utility rates have risen across the country, in some places 30% or higher, so Tecogen customers are seeing higher savings than ever. Tecogen has the right solutions to meet our insatiable need for power.

RECENT NEWS

Data Center Cuts Electric Bills Substantially with Tecogen's InVerde
Oct 14 2026, 12:20 PM EDT

Tecogen Reports Second Quarter 2026 Financial Results
Aug 12 2026, 5:00 PM EDT

Tecogen Schedules Earnings Release Date and Conference Call for Q2 2026 Results
Jul 31 2026, 4:45 PM EDT

MANAGEMENT TEAM

Abinand Rangesh
Chief Executive Officer and Director

Robert A. Panora
Chief Operations Officer and President

Roger Deschenes
Chief Financial Officer, Chief Accounting Officer and Treasurer

Stephen Lafaille
Vice President of Business Development

TECOGEN, INC.

76 Treble Cove Road
Building 1
North Billerica, MA 01862

STOCK OVERVIEW

Symbol	TGEN
Exchange	NYSE American
Market Cap	56.75m
Last Price	$1.88
52-Week Range	$1.77 - $10.47

11/03/2026 09:00 PM EST

INVESTOR RELATIONS

Tecogen, Inc.
Investor Relations
76 Treble Cove Road
North Billerica, MA 01862
investorrelations@Tecogen.com

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