

# TTM Technologies Reports Strong First Quarter 2007 Results

# Printed Circuit Group Accretive to First Quarter Earnings Ahead of Schedule

SANTA ANA, Calif., May 2 /PRNewswire-FirstCall/ -- TTM Technologies, Inc. (Nasdaq: TTMI), North America's largest printed circuit board manufacturer, today reported results for the first quarter of 2007, which ended April 2, 2007.

Financial & Operational Highlights -- First Quarter 2007

- -- First quarter net sales of \$176.9 million increased 143 percent compared with the same period a year ago and 23 percent sequentially.
- -- The Printed Circuit Group (PCG) acquisition was accretive to earnings in the first quarter 2007, which was ahead of plan.
- -- First quarter gross profit of \$34.7 million increased \$7.2 million sequentially.
- -- The Company benefited from the PCG acquisition, which diversified our customer base and broadened our end market exposure.

#### First Quarter 2007 Financial Results

First quarter 2007 net sales increased \$32.7 million, or 23 percent, from the fourth quarter of 2006, and \$104.2 million, or 143 percent, to \$176.9 million from the first quarter of 2006 due to the inclusion of PCG. First quarter 2007 results included a full quarter of the operations of PCG, which TTM acquired from Tyco International Ltd. on October 27, 2006, compared with two months in the fourth quarter of 2006.

Gross margins were 19.6 percent for the first quarter of 2007, compared with 19.1 percent in the fourth quarter of 2006 and 27.8 percent for the first quarter of 2006. On a year-over-year basis, gross margins were affected by the inclusion of PCG's backplane assembly operations, which inherently carry a lower gross margin than printed circuit board manufacturing.

Selling and marketing expense for the first quarter of 2007 was \$7.6 million, representing 4.3 percent of sales. This compares with \$6.3 million, or 4.4 percent of sales, in the fourth quarter of 2006 and \$3.4 million, or 4.6 percent of sales, in the year-ago period.

General and administrative expense, including amortization of intangibles, was \$9.4 million in the first quarter of 2007, compared with \$9.5 million in the fourth quarter of 2006 and \$3.9 million in the year-ago period.

TTM posted operating income of \$17.8 million for the first quarter of 2007, compared with \$11.5 million for the fourth quarter of 2006 and \$13.0 million for the first quarter of 2006.

Net income for the first quarter of 2007 was \$8.5 million, or \$0.20 per diluted share,

compared with \$5.1 million, or \$0.12 per diluted share, for the fourth quarter of 2006 and \$8.8 million, or \$0.21 per diluted share, for the first quarter of 2006.

EBITDA (earnings before interest, taxes, depreciation and amortization) for the first quarter of 2007 was \$25.5 million, compared with \$18.5 million for the fourth quarter of 2006 and \$16.7 million for the first quarter of 2006. (A reconciliation of this non-GAAP measure is provided after the GAAP financial statements below.)

PCB quick-turn business represented approximately 15 percent of net sales in the first quarter of 2007, compared to 13 percent for the fourth quarter of 2006 and 21 percent for the first quarter of 2006. The year-over-year decline was primarily due to PCG's limited quick-turn capacity.

"We are pleased with the Company's solid financial results for the first quarter of 2007, the first full quarter of contributions from the PCG acquisition," said Kent Alder, President and CEO. "Our results reflect the success of our strategy to diversify our customer base through the acquisition of PCG, which clearly differentiates us from our peers. With the exception of high-end computing and the inventory realignment by one of our key customers, we saw continued steady demand."

Commenting on TTM's integration of PCG, Alder noted, "The integration is basically complete, which is a tribute to the planning and execution of our combined management team. The Company has paid down debt ahead of schedule, which helped make the acquisition accretive to earnings in the first quarter of 2007." Alder concluded, "We are off to a solid start in 2007 and will continue to benefit from the greater size, expanded customer base, diversification, and cross-selling opportunities that we gain with the acquisition of the Printed Circuit Group."

The Company noted that financial results for the first quarter may be subject to change pending the resolution of certain accounting matters relating to the acquisition of PCG. Such changes are likely to affect the opening balance sheet of the acquired entity. Should results for the first quarter change from those established in this press release, the Company expects that revised numbers would be issued when it files its Quarterly Report on Form 10-Q on or about May 14, 2007.

#### **Balance Sheet**

The \$226 million purchase price for the PCG acquisition was financed with a \$200 million, 6-year term loan and \$26 million from cash on the balance sheet. In the first quarter of 2007, TTM paid down \$50 million, or 25 percent of the debt, and funded net capital expenditures of \$3.6 million. Cash and short-term investments at the end of the first quarter of 2007 totaled \$45.4 million, compared with \$70.7 million at year-end 2006.

# Second Quarter Forecast

For the second quarter of 2007, TTM estimates revenues in a range of \$158 million to \$167 million and earnings in a range of \$0.13 to \$0.19 per diluted share. "We expect satisfactory demand from most end markets, and we anticipate that the aerospace/defense sector will remain solid," said Alder. "In addition, we expect the PCG acquisition to continue to be accretive to earnings despite the closure of the Dallas, Oregon, facility on April 6, 2007,

which will reduce second quarter revenues by approximately \$10 million. We paid down an additional \$25 million of debt in April, reducing our outstanding balance to \$125 million, and we expect to continue paying down debt ahead of the required schedule in the second quarter."

To Access the Live Web Cast/Conference Call

The company will conduct a conference call to discuss its first-quarter performance and outlook today at 10 a.m. Eastern/7 a.m. Pacific time. To listen to the live web cast on the Internet, log on to the company website at <a href="http://www.ttmtech.com">http://www.ttmtech.com</a>. To access the live conference call, dial 800-946-0742.

To Access A Replay of the Web Cast

A replay of the conference call will be available until Monday, May 7, on the company's Web site, <a href="http://www.ttmtech.com">http://www.ttmtech.com</a>.

## Safe Harbor Statement

This release contains forward-looking statements that relate to future events or performance. These statements reflect the company's current expectations, and the company does not undertake to update or revise these forward-looking statements, even if experience or future changes make it clear that any projected results expressed or implied in this or other company statements will not be realized. Furthermore, readers are cautioned that these statements involve risks and uncertainties, many of which are beyond the company's control, which could cause actual results to differ materially from the forward-looking statements. These risks and uncertainties include, but are not limited to, the company's dependence upon the electronics industry, the company's dependence upon a small number of customers, general economic conditions and specific conditions in the markets TTM addresses, the unpredictability of and potential fluctuation in future revenues and operating results, the risks and uncertainties associated with the integration of the recently acquired PCG business, increased competition from low-cost foreign manufacturers, and other "Risk Factors" set forth in the company's most recent SEC filings.

## About TTM

TTM Technologies, Inc. is North America's largest printed circuit board manufacturer, focusing on quick-turn and technologically advanced PCBs and the backplane and subsystem assembly business. TTM stands for time-to-market, representing how the company's time-critical, one-stop manufacturing services enable customers to shorten the time required to develop new products and bring them to market. Additional information can be found at <a href="http://www.ttmtech.com">http://www.ttmtech.com</a>.

TTM TECHNOLOGIES, INC.

Selected Unaudited Financial Information

(In thousands, except per share data)

	First Qu 2007	arter 2006	Quarter 2006
CONSOLIDATED STATEMENTS OF OPERATIONS			
Net sales Cost of goods sold	\$176,897 142,176	\$72,688 52,485	\$144,180 116,681
Gross profit	34,721	20,203	27 <b>,</b> 499
Operating expenses: Selling and marketing General and administrative Amortization of intangibles Restructuring charges Total operating expenses	7,560 8,342 1,025  16,927	3,359 3,584 300  7,243	6,331 8,587 885 199 16,002
Operating income	17 <b>,</b> 794	12,960	11,497
Interest expense Interest income and other, net	(5,098) 759	(61) 977	(3,253) 998
Income before income taxes Income tax provision	13,455 (4,990)	13,876 (5,065)	
Net income	\$8,465	\$8,811	\$5 <b>,</b> 149
Earnings per common share: Basic Diluted	\$0.20 \$0.20	\$0.21 \$0.21	\$0.12 \$0.12
Weighted average common shares: Basic Diluted	42,149 42,398	41,441 41,978	42,012 42,389
SELECTED BALANCE SHEET DATA			
Cash and short-term investments Accounts receivable, net Inventories, net Total current assets Net property, plant and equipment Other assets Total assets	April 2, 2007 \$45,381 119,823 66,781 239,497 132,424 165,510 537,431		December 31, 2006 \$70,656 125,435 67,020 271,748 150,837 151,113 573,698
Current portion long-term liabilities Accounts Payable Current liabilities Long-term liabilities Stockholders' equity Total liabilities and stockholders' equity	\$55,000 54,281 144,477 95,928 297,026		\$60,705 49,276 144,343 142,040 287,315

EBITDA EBITA	2007 \$25,468 \$19,608	2006 \$16,678 \$14,267	2006 \$18,454 \$13,409
Gross margin EBITDA margin Operating margin	19.6 % 14.4 10.1		% 19.1 % 12.8 8.0
End Market Breakdown:			
	Firs	t Quarter	
	2007	2006	
Networking/Communications	43 %	42	00
Aerospace/Defense	28	13	
Computing/Storage/Peripherals Medical/Industrial/Instrumentati	13 on/	32	
Other	16	13	
Stock-based Compensation:			
-		Quarter	Fourth Quarter
	2007	2006	2006
Amount included in:			
Cost of goods sold	\$187	\$90	\$154
Selling and marketing	50	20	42
General and administrative Total stock-based	423	145	318
compensation expense	\$660	\$255	\$514
RECONCILIATIONS*			
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	2007	Quarter 2006	Quarter
EBITA/EBITDA reconciliation:	2007	2006	2006
Net income Add back items:	\$8,465	\$8,811	\$5,149
Income taxes	4,990	5,065	4,093
Interest expense	5 <b>,</b> 098	61	·
Amortization of intangibles	1,055	330	
EBITA	19,608	14,267	
Depreciation expense	5 <b>,</b> 860	2,411	5 <b>,</b> 045
EBITDA	\$25,468	\$16,678	

<sup>\*</sup> This information provides a reconciliation of EBITA/EBITDA to the financial information in our consolidated statements of operations.

"EBITDA" means earnings before interest expense, income taxes, depreciation and amortization. "EBITA" means earnings before interest expense, income taxes and amortization. We present EBITDA / EBITA to enhance the understanding of our operating results. EBITDA / EBITA is a key measure we use to evaluate our operations. In addition, we provide our EBITDA / EBITA because we believe that investors and securities analysts will find EBITDA / EBITA to be a useful measure for evaluating our operating performance and comparing our operating performance with that of similar companies that have different capital structures and for evaluating our ability to meet our future debt service, capital expenditures, and working capital requirements. However, EBITDA / EBITA should not be considered as an alternative to cash flows from operating activities as a measure of liquidity

or as an alternative to net income as a measure of operating results in accordance with accounting principles generally accepted in the United States of America.

SOURCE TTM Technologies, Inc.