Inpixon Overview

October 2021

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Safe Harbor Statement

Safe Harbor Statement under the Private Securities Litigation Act

All statements in this presentation that are not based on historical fact are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 and the provisions of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. While management has based any forward-looking statements included in this presentation on its current expectations, the information on which such expectations were based may change. Statements containing words such as “expect”, “believe”, “should”, “anticipate”, “intend”, plan”, “may”, “will”, and similar expressions constitute forward-looking statements. These forward-looking statements are not guarantees of future performance, rely on a number of assumptions concerning future events and are subject to a number of risks, uncertainties and other factors, many of which are outside of the control of Inpixon and its subsidiaries, which could cause actual results to materially differ from such statements. Such risks, uncertainties, and other factors include, but are not limited to, statements about our proposed and completed acquisitions, our anticipated cash flow balances, our product development plans and marketing initiatives, our ability to compete successfully in our industry, projected operating expenses, projected operating efficiencies, revenues, and capital requirements, and our projected cash position, the fluctuation of economic conditions, competition, the performance of management and employees, our ability to maintain compliance with Nasdaq’s minimum bid price requirement and other continued listing requirements and the impact of COVID-19 on our results of operations. Additional factors that could cause results to differ materially from those described in the forward-looking statements can be found in the Company’s Annual Report on Form 10-K for the year ended December 31, 2021, as filed with the Securities and Exchange Commission (the “SEC”) on March 31, 2021 and periodic reports and current reports filed with the SEC on or after the date thereof.

All of the Company’s forward-looking statements are expressly qualified by all such risk factors and other cautionary statements. Such statements and are subject to risks, uncertainties and assumptions that are difficult to predict. Therefore, our actual results could differ materially and adversely from those expressed in any forward-looking statements. The Company undertakes no obligation to publicly update any forward-looking statement, whether as a result of new information, future events or otherwise. Statements in this presentation, including factors that we believe may impact our results, are not intended to be exclusive.

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Inpixon Turns Data Into Indoor Intelligence™

for SMARTER, SAFER, MORE SECURE ENVIRONMENTS

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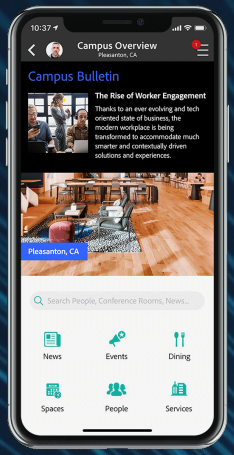
Comprehensive Suite of Indoor Technologies



App

Pre-built App platform to deliver custom enterprise apps with over 100 APIs, plus Events platform with video streaming capability

Mapping

Create dynamic, tailored map-enabled solutions that address myriad use cases

Real-Time Positioning

Real-time positioning of tags, locate and track wireless devices using on-device or external sensors while ensuring security and privacy

Security

See the unseen with wireless device detection to pinpoint unauthorized devices, enforce no-phones zones and more

Analytics

Turn data into intelligence and gain insights into how people interact with your indoor spaces

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Large, Fast-Growing Markets

*Inpixon recognized by Gartner in coveted **Visionary** quadrant*

PEOPLE
(Visitors & Employees)

WORKSPACE MANAGEMENT

PLACES
(Events & Maps)

EVENTS MANAGEMENT

THINGS
(Devices & Assets)

REAL-TIME LOCATIONING

Source:
https://www.prnewswire.com/news-releases/smart-workplace-market-2020-2024--covid-19-industry-planning-structure-17-000-technavio-research-reports-301371490.html

https://www.businesswire.com/news/home/20210201005965/en/Insights-on-the-Global-Virtual-Events-Market-2021-2025-COVID-19-Analysis-Drivers-Restraints-Opportunities-and-Threats---Technavio

https://www.businesswire.com/news/home/20210127005635/en/19.03-Billion-Growth-in-Real-Time-Location-Systems-Market-During-2020-2024-52-Growth-to-Come-from-APAC-Technavio

Inpixon is a **Leader**

2022 Gartner® Magic Quadrant™ for Indoor Location Services

- *Fourth consecutive placement in Magic Quadrant*
- *Based upon Inpixon's ability to execute and completeness of vision*

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Figure 1: Magic Quadrant for Indoor Location Services, Global

Source: Gartner (February 2022)

Gartner, Magic Quadrant for Indoor Location Services, Tim Zimmerman, Annette Zimmermann, 23 February 2022.

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Building Valuable Intellectual Property Portfolio

*More than 27 **registered patents** and 11 pending applications in the United States, along with similar patents and applications in various countries outside the U.S.*

Patents at Every Level of Inpixon Architecture

EXTENSIBILITY	The ways we communicate with other systems, e.g., MDM connectors, GPS attachment, and attachments sensing use of a device
VISUALIZATION	Method for overlaying GPS data on a UI, AR, etc.; user navigation through an environment; and map generation
ANALYTICS	Data processing techniques re: joins, parsing, queries, execution, and storage
PROCESSING & POSITIONING	Tokenization/ pseudonymization of device IDs, reconciliation of multiple devices to single person, deduplication, reducing multi-path error, device synchronization, etc.
DETECTION	Multilateration positioning calculations, fusion of GPS to cellular modems, geolocation-reporting of devices in use, detecting particular users in an environment, etc.

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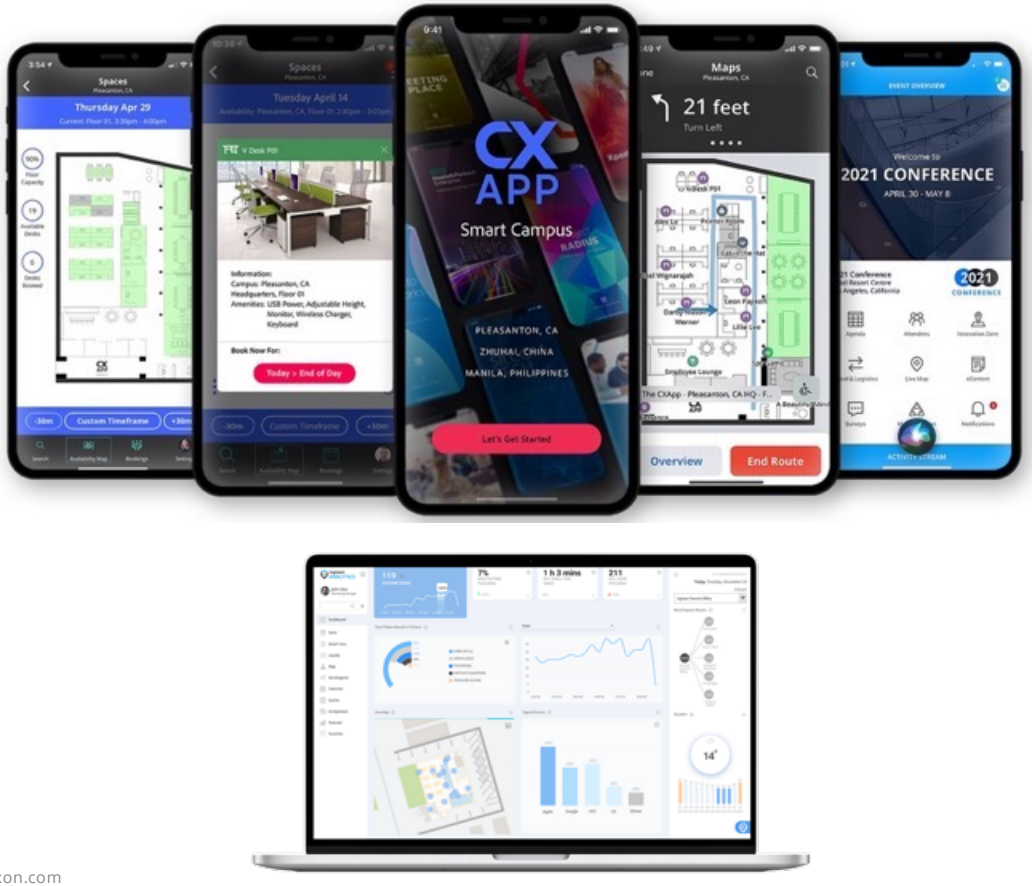
Smart Campus Solutions

for Productivity & Safety in the Post-COVID Agile Workplace

The Challenge

- Employees want hybrid work location, variable schedule
- Employers need tech to help with workplace experience, collaboration, engagement, events, safety
- Employers need to get it right, or risk attrition and recruiting problems



Capabilities Delivered

Employees

- Reserve socially distanced desks
- Auto check-in/out of workspaces
- Search for, book rooms that meet audio/visual needs
- Share location, find colleagues
- Navigate to people and destinations
- Attend events, in-person or virtual
- Order food from the cafe
- Interact with news feeds and notifications
- Submit a maintenance work order
- Automatically trigger a request for cleaning services upon desk/room departure

Management

- Host/manage hybrid on-site/virtual events
- Monitor location & occupancy metrics
- Review visitation patterns
- Perform space planning

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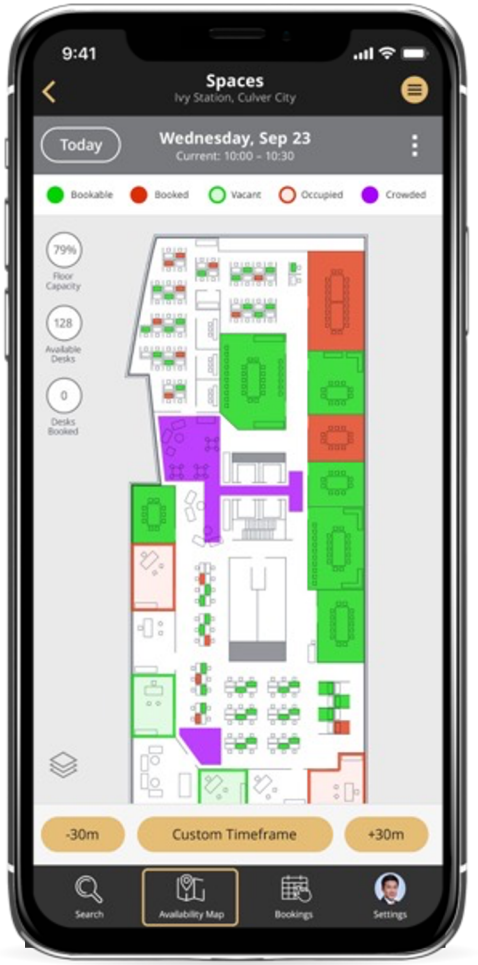
Evolution of the Availability Map

Real-time Activity on each Floor, Building and Campus now includes:

- Bookable Rooms and Desks
- Booked Rooms and Desks
- Floor Capacity
- Total Number of Available Desks
- Total Number of Booked Desks
- Occupied Spaces - Rooms and Desks
- Dense and Crowded Areas



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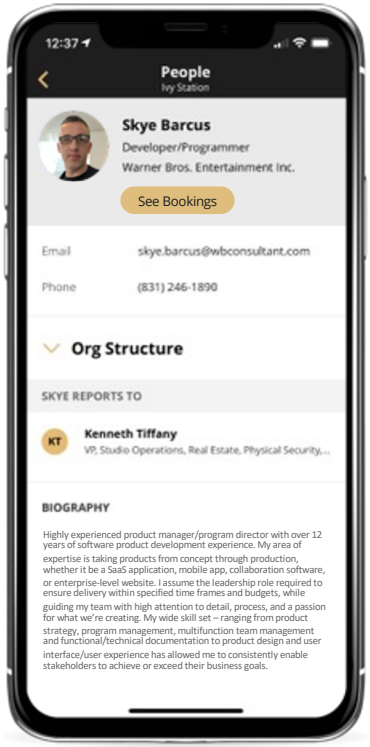
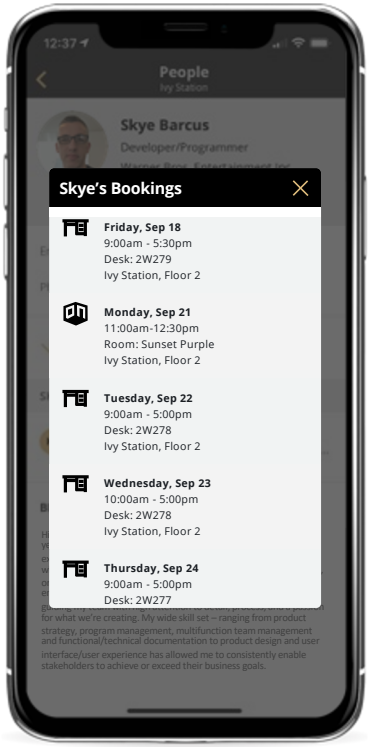
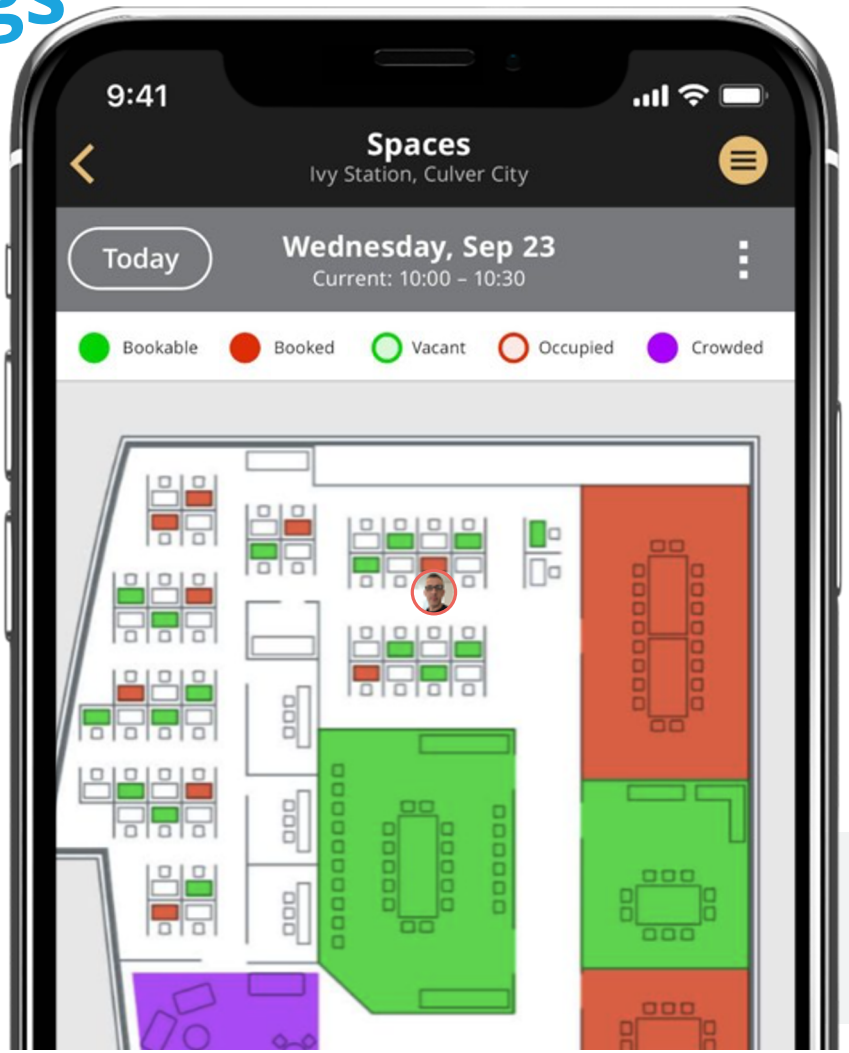
See Co-Worker's Bookings







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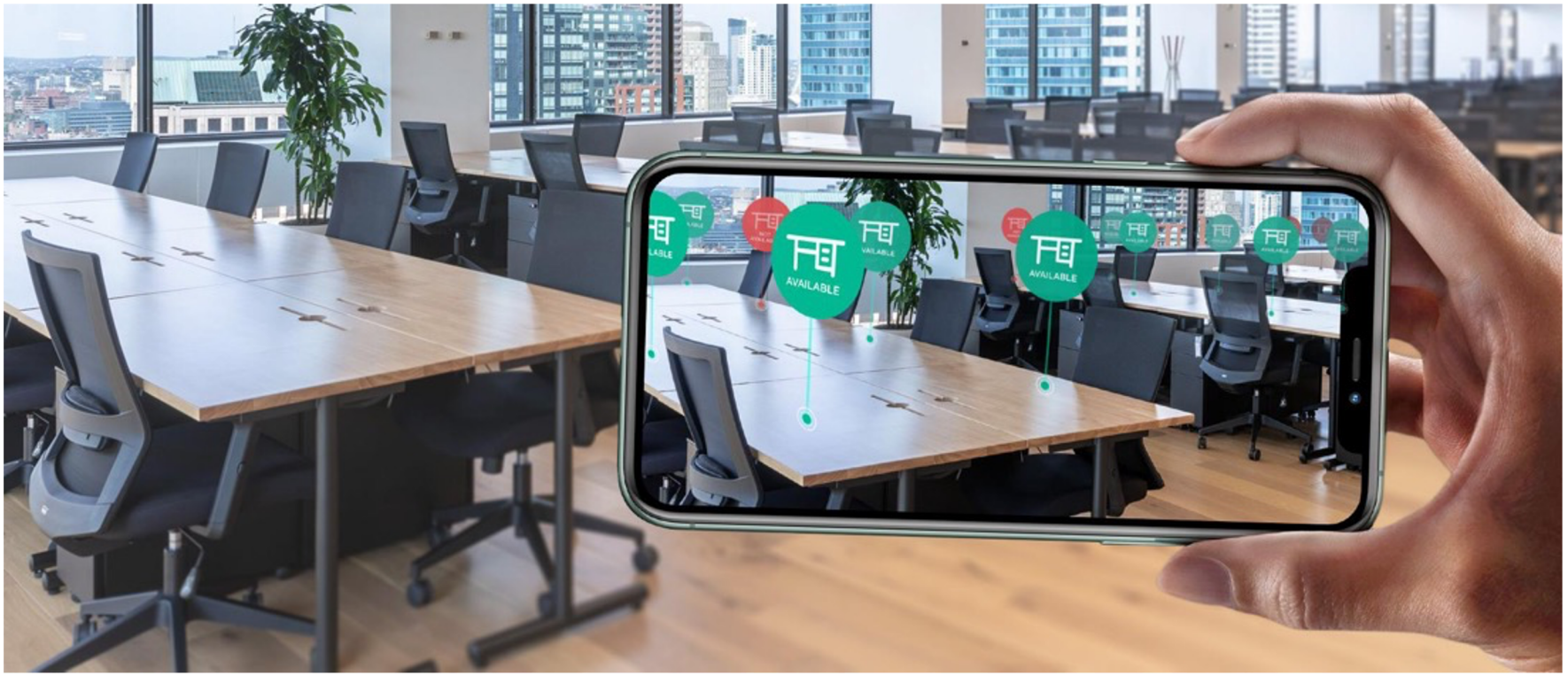
With Augmented Reality (AR) you can see the availability!



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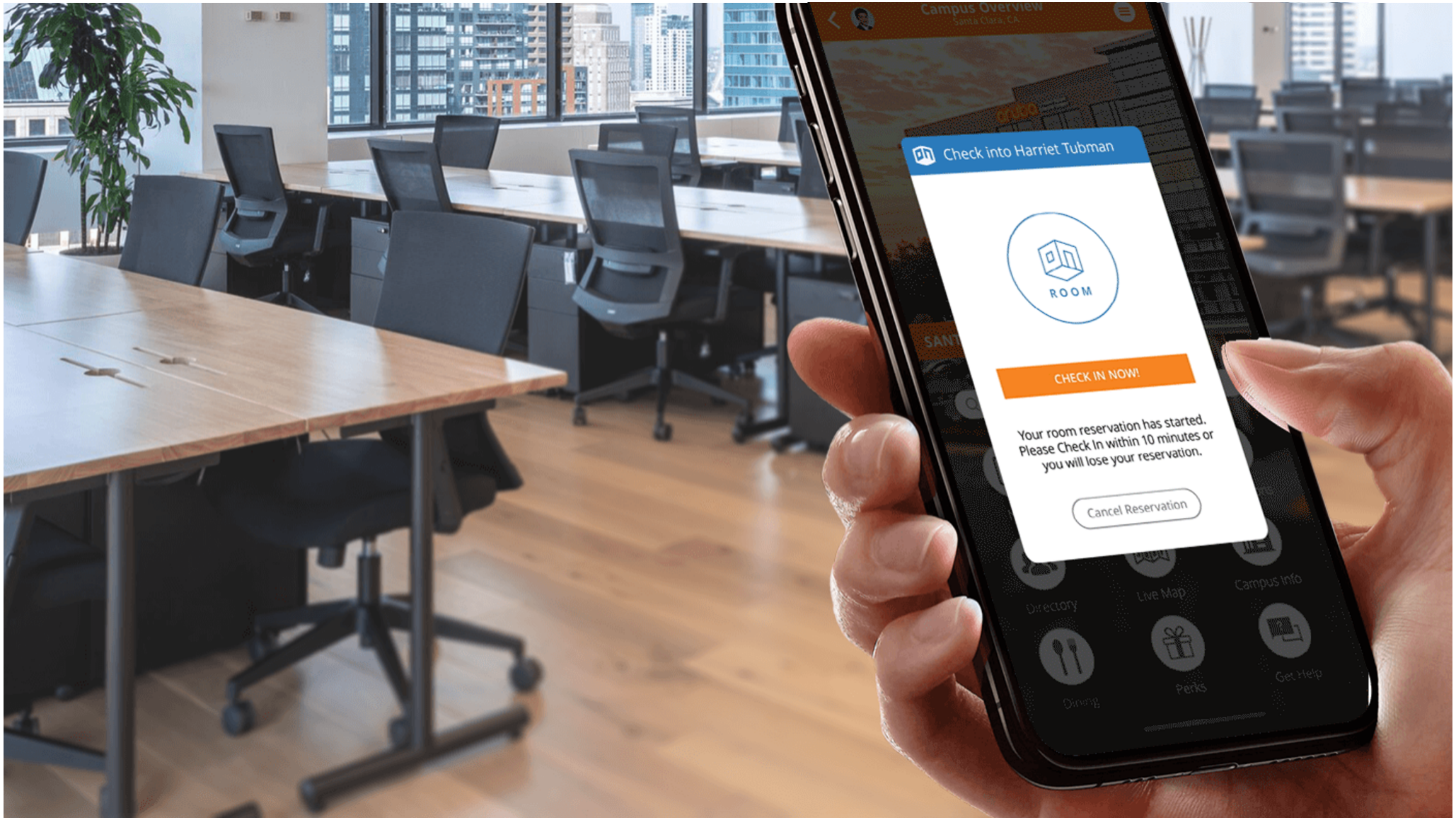
Campus Overview
Santa Clara, CA
Check into Harriet Tubman
ROOM
CHECK IN NOW!
Your room reservation has started. Please Check In within 10 minutes or you will lose your reservation.
Cancel Reservation
Directory
Live Map
Campus Info
Dining
Perks
Get Help

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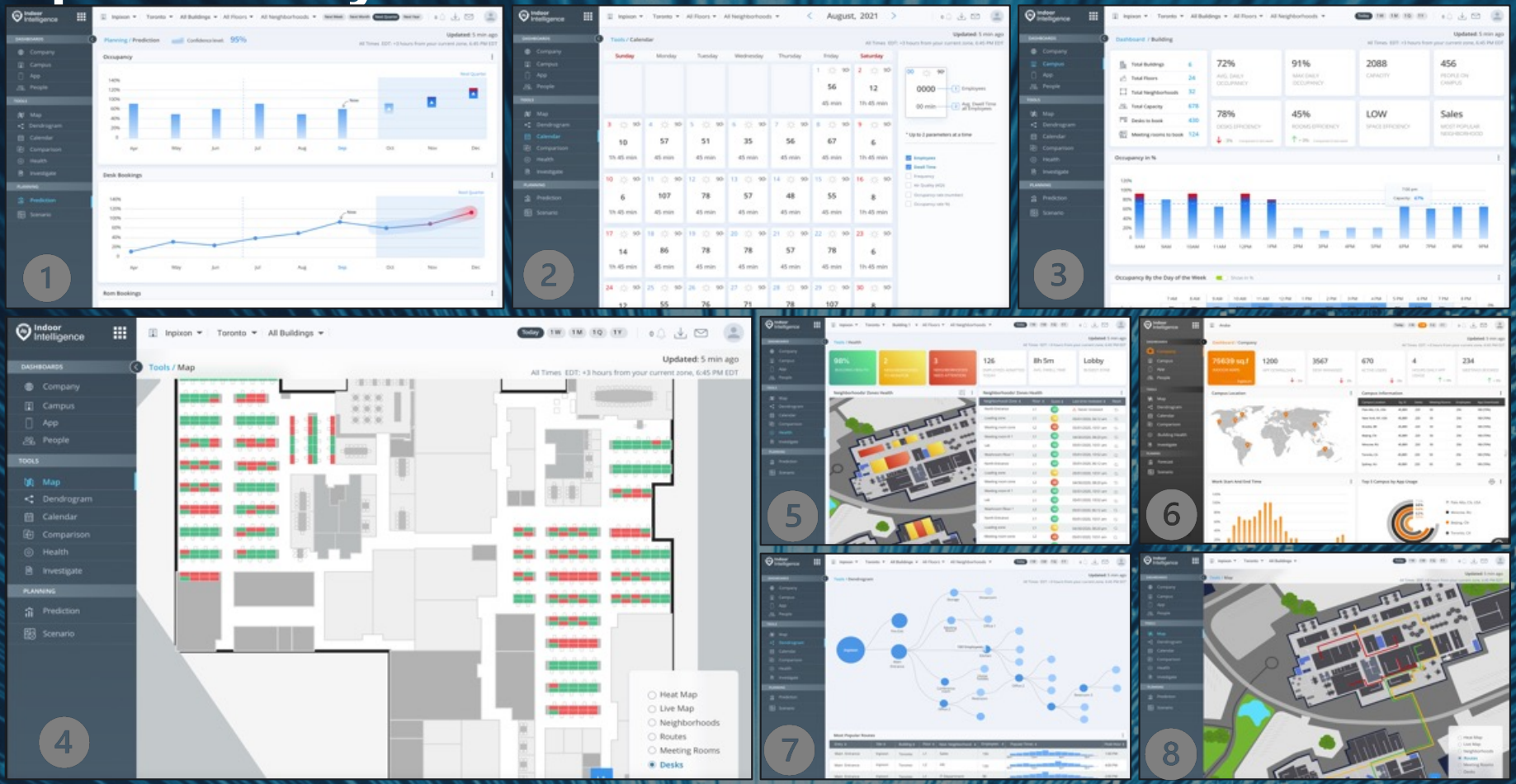
Inpixon Analytics Platform



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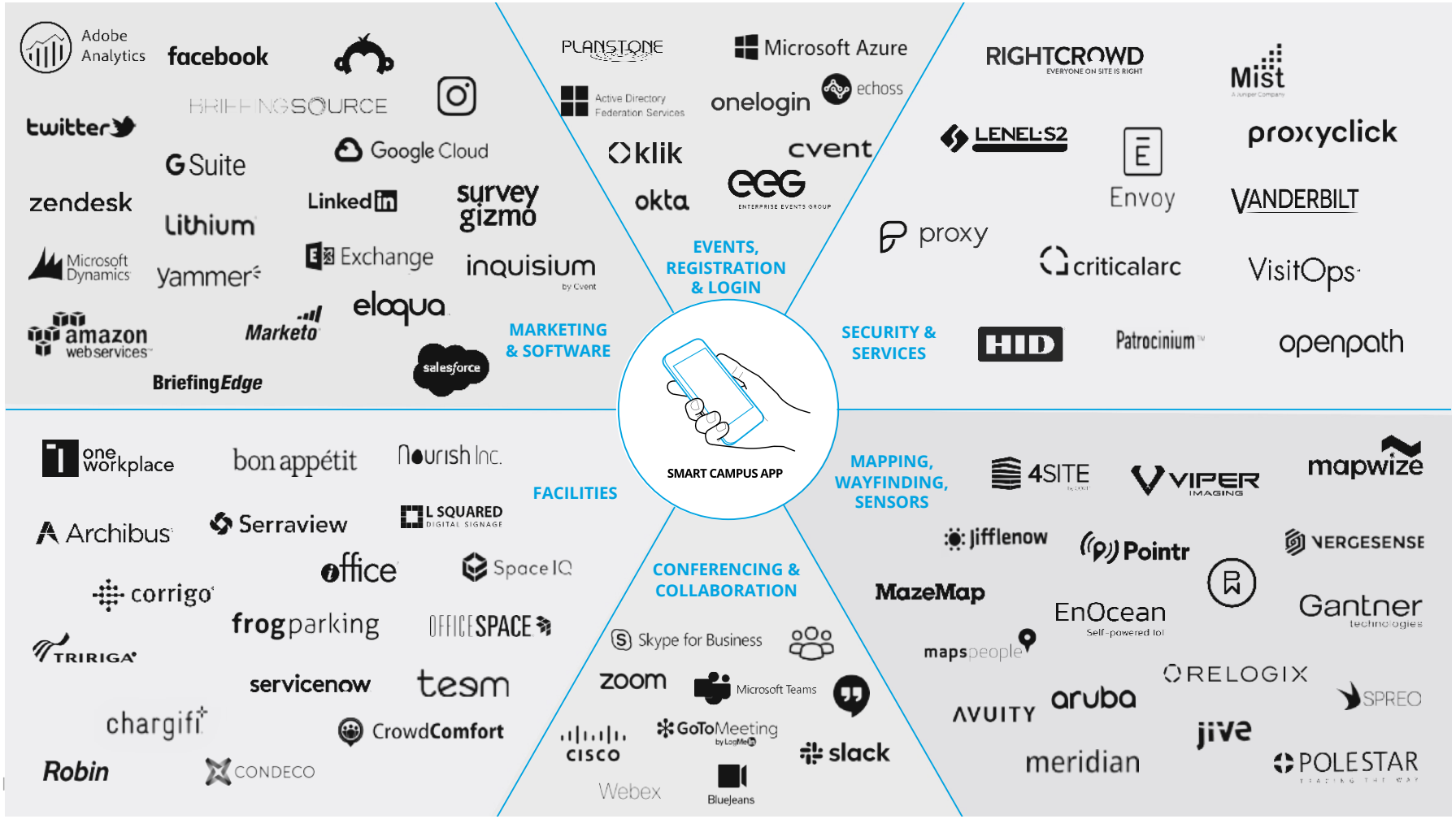
Rapidly Growing Ecosystem of Integrated Solutions



Corporate Events

For Hybrid Attendees

- **Enterprise Virtual Event Platform**
  Virtual, Physical and Hybrid Events
- **Web, Native iOS and Android apps that enhance their experience**
  (regardless of whether they are attending in person or remote)
- **Over 85+ Key Features**
  Registration, Agendas, Session Mgmt, Audience Entitlement Groups, Notifications, Navigation, Surveys and Live Polls

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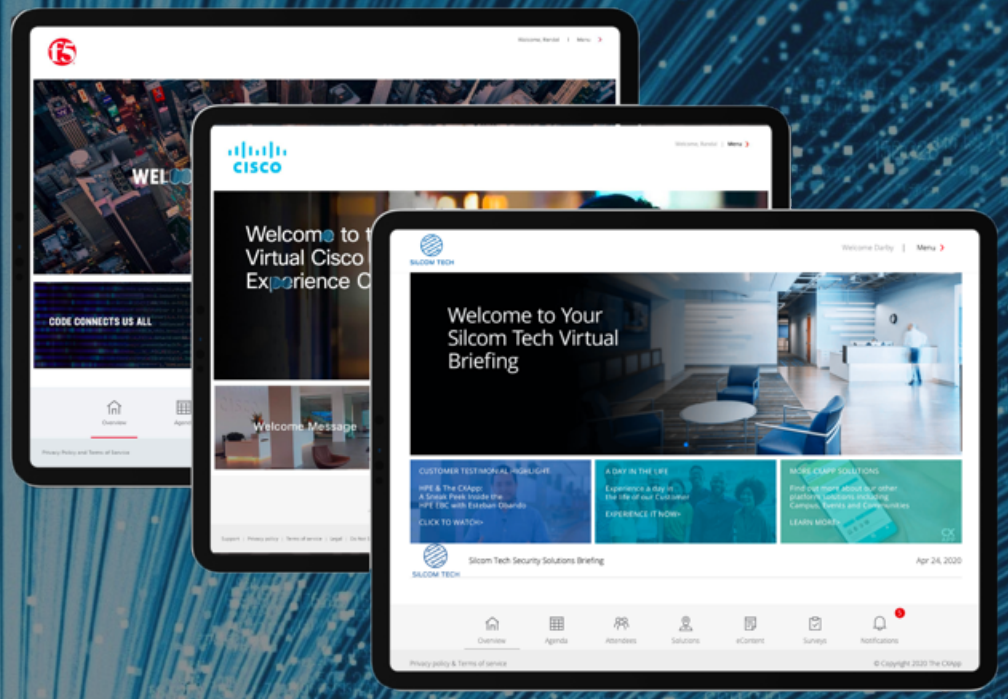
Executive Briefing Centers

For Hybrid Attendees

- **Enhanced Experience**
  Pre-Meeting, During Meeting and Post-Meeting Experience
- **Easily Accessible**
  On any browser and any device with SSO Integration
- **Key Partner Integrations**
  Salesforce, Eloqua, Marketo and Scheduling Tools



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CORPORATE

GOVERNMENT

INDUSTRIAL

HEALTHCARE

COMMERCIAL REAL ESTATE

EDUCATION

HOSPITALITY

TRANSPORTATION

RETAIL

Key Metrics and Growth Trends

- Revenue in fiscal year 2020 increased 48% compared to fiscal year 2019
- Revenue increased by 122% for 6-months ended June 30, 2021 compared to prior period
- Gross margin of 72% in Q2 2021 (typical range is 70% -74%)
- Raised appx. $78 million in NET proceeds in Q1 2021 to fuel M&A activities and for working capital
- Approximately $70 million in cash on-hand and short-term investments as of June 30, 2021
- Completed financing approximately $52 million in net cash in September 2021
- Other Investments

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Inpixon Executive Team

Nadir Ali
Chief Executive Officer
- Oversee strategy direction and operations of the company
- Prior experience: Tira Capital, Isadra, Deloitte Consulting
- BA, University of California, Berkeley

Soumya Das
Chief Operating Officer
- Leads operations, marketing, sales, customer success
- Prior experience: Identiv, SecureAuth, Oracle, Opentext
- MBA, UK; BBM, Andhra University, India

Wendy Loundermon
Chief Financial Officer
- Oversees the financial and administrative units
- Prior experience: Sysorex Government Services
- BS in Accounting and MS in Taxation from George Mason University

Adam Benson
Chief Technology Officer
- Leads software and hardware engineering
- Prior experience: Cadillac Fairview Corporation; VMG Strategic Consulting, AME Supply

Melanie Figueroa
General Counsel and SVP Corporate Development
- Oversees legal affairs and the company's strategic growth strategy and business initiatives
- Prior experience: Mitchell Silberberg & Knupp LLP

David Westgate
Executive Vice President of IT Operations
- Oversees the cloud infrastructure, and corporate networks,
- Prior experience: U.S. Air Force, McBride and Associates

Chris Wiegand
EVP Sales
- Manages direct sales, worldwide reseller partner and SI channels for enterprise customers
- Prior experience: Founder/CEO of Jibestream

Leon Papkoff
EVP, Smart Campus
- Oversees CXApp Sales operations
- Prior experience: Founder CXApp
- BA in marketing & Management University of Oregon

Shirish Tangirala
Managing Director, Inpixon India
- Oversees Inpixon India operations
- Prior experience: NCGS, Global Medical Informatics
- BE in Civil Engineering majoring in Computer Applications, India

Thank You!

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