



# Q3 2016

Unaudited Condensed Consolidated Financial Statements for the Third Quarter ended September 30, 2016 The MD&A provides commentary on the results of operations for the periods ended September 30, 2016 and 2015, the financial position as at September 30, 2016, and the outlook of Ceapro Inc. ("Ceapro") based on information available as at November 22, 2016. The following information should be read in conjunction with the unaudited interim condensed consolidated financial statements as at September 30, 2016, and related notes thereto, as well as the audited consolidated financial statements for the year ended December 31, 2015, which are prepared in accordance with International Financial Reporting Standards (IFRS) and the Management's Discussion and Analysis (MD&A) for the year ended December 31, 2015. All comparative percentages are between the periods ended September 30, 2016 and 2015 and all dollar amounts are expressed in Canadian currency, unless otherwise noted. Additional information about Ceapro can be found on SEDAR at www.sedar.com.

# **Forward-looking Statements**

This MD&A offers our assessment of Ceapro's future plans and operations as at November 22, 2016, and contains forward-looking statements. By their nature, forward-looking statements are subject to numerous risks and uncertainties, including those discussed below. Readers are cautioned that the assumptions used in the preparation of forward-looking information, although considered reasonable at the time of preparation, may prove to be imprecise and, as such, undue reliance should not be placed on forward-looking statements. Actual results, performance, or achievements could differ materially from those expressed in, or implied by, these forward-looking statements. No assurance can be given that any of the events anticipated will transpire or occur, or if any of them do so, what benefits Ceapro will derive from them. The Company disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise unless required by law.

# Vision, Core Business, and Strategy

Ceapro is incorporated under the Canada Business Corporations Act; and its wholly-owned subsidiaries, Ceapro Technology Inc., Ceapro Veterinary Products Inc., Ceapro Active Ingredients Inc., and Ceapro BioEnergy Inc., are incorporated under the Alberta Business Corporations Act. Ceapro (P.E.I.) Inc. is a whollyowned subsidiary incorporated in Prince Edward Island. Ceapro USA Inc. is a wholly-owned subsidiary incorporated in the state of Nevada. On April 1, 2016, the Company completed a vertical amalgamation with its wholly-owned subsidiary Ceapro Veterinary Products Inc.

Ceapro is a growth stage biotechnology company. Our primary business activities relate to the development and commercialization of natural products for personal care, cosmetic, human, and animal health industries using proprietary technology, natural, renewable resources, and developing innovation.

Our products include:

- A commercial line of natural active ingredients, including beta glucan, avenanthramides (colloidal oat extract), oat powder, oat oil, oat peptides, and lupin peptides, which are marketed to the personal care, cosmetic, medical, and animal health industries through our distribution partners and direct sales; and
- Veterinary therapeutic products, including an *oat shampoo*, an *ear cleanser*, and a *dermal complex/conditioner*, which are manufactured and marketed to veterinarians in Japan and Asia, through agreements with Daisen Sangyo Co. Ltd.

Other products and technologies are currently in the research and development or pre-commercial stage. These technologies include:

- A potential platform using our *beta glucan* formulations to deliver compounds used for treatments in both personal and healthcare sectors;
- A variety of novel enabling technologies including Pressurized Gas Expansion drying technology which is currently being tested on oat beta glucan but may have application for multiple classes of compounds;

- The development of a new oat variety and certain technologies to increase the content of avenanthramides to high levels to enable new innovative products to be introduced to new markets including medicinal foods, nutraceuticals, and botanical drugs; and
- *CeaProve®*, a diabetes test meal to screen pre-diabetes and to confirm diabetes diagnosis.

Our vision is to be a global leader in developing and commercializing products for the human and animal health markets through the use of proprietary technologies and renewable resources. We act as innovator, advanced processor, and formulator in the development of new products. We deliver our technology to the market through distribution partnerships and direct sales efforts. Our strategic focus is in:

- Identifying unique plant sources and technologies capable of generating novel active natural products;
- Increasing sales and expanding markets for our current active ingredients;
- Developing and marketing additional high-value proprietary therapeutic natural products;
- Developing and improving manufacturing technologies to ensure efficiencies; and
- Advancing new partnerships and strategic alliances to develop new commercial active ingredients with various formulations to expand our markets.

As a knowledge-based enterprise, we will also expand and strengthen our patent portfolio and build the necessary manufacturing infrastructure to become a global technology company.

Our business growth depends on our ability to access global markets through distribution partnerships. Our marketing strategy emphasizes providing technical support to our distributors and their customers to maximize the value of our technology and product utilization. Our vision and business strategy are supported by our commitment to the following core values:

- Adding value to all aspects of our business;
- Enhancing the health of humans and animals;
- Discovering and commercializing new, therapeutic natural ingredients and bioprocessing technologies;
- Producing the highest quality work possible in products, science, and business; and
- Developing personnel through guidance, opportunities, and encouragement.

To support these objectives, we believe we have strong intellectual and human capital resources and we are developing a strong base of partnerships and strategic alliances to exploit our technology. The current economic environment provides challenges in obtaining financial resources to fully exploit opportunities. To fund our operations, Ceapro relies upon revenues primarily generated from the sale of active ingredients, and the proceeds of public and private offerings of equity securities, debentures, government grants and loans, and other investment offerings.

# **Risks and Uncertainties**

Biotechnology companies are subject to a number of risks and uncertainties inherent in the development of any new technology. General business risks include: uncertainty in product development and related clinical trials and validation studies, the regulatory environment, for example, delays or denial of approvals to market our products, the impact of technological change and competing technologies, the ability to protect and enforce our patent portfolio and intellectual property assets, the availability of capital to finance continued and new product development, and the ability to secure strategic partners for late stage development, marketing, and distribution of our products. To the extent possible, we pursue and implement strategies to reduce or mitigate the risks associated with our business.

The Company has exposure to financial instrument and other risks as follows:

#### a) Credit risk

Trade and other receivables

The Company makes sales to customers that are well-established within their respective industries. Based on previous experience, the counterparties had zero default rates and management views this risk as minimal. Approximately 88% of trade receivables are due from one customer at September 30, 2016 (December 31, 2015 – 93% from two customers) and all trade receivables at September 30, 2016 and December 31, 2015 are current. These main customers are considered to have good credit quality and historically have a high quality credit rating.

Other receivables represent amounts due for research program claims, government goods and services taxes, and scientific research and development tax credits. The collectability risk is deemed to be low because of the good quality credit rating of the counter-parties.

#### Cash and cash equivalents

The Company has cash and cash equivalents in the amount of \$9,245,679 at September 30, 2016 (December 31, 2015 - \$1,681,125) and mitigates its exposure to credit risk on its cash balances by maintaining its bank accounts with Canadian Chartered Banks and investing in low risk, high liquidity investments.

There are no past due or impaired financial assets. The maximum exposure to credit risk is the carrying amount of the Company's trade and other receivables and cash and cash equivalents. The Company does not hold any collateral as security.

#### b) Liquidity risk

In meeting its financial obligations, the Company may be exposed to liquidity risks if it is unable to collect its trade and other receivables balances in a timely manner, which could in turn impact the Company's long-term ability to meet commitments under its current facilities. In order to manage this liquidity risk, the Company regularly reviews its aged trade receivables listing to ensure prompt collections. There is no assurance that the Company will obtain sufficient funding to execute its strategic business plan.

The following are the contractual maturities of the Company's financial liabilities and obligations:

	within 1 year \$	1 to 3 years \$	3 to 5 years \$	over 5 years \$	Total \$
Accounts payable and accrued					
liabilities	1,056,139	-	-	-	1,056,139
Long-term debt	1,080,779	1,452,714	164,833	-	2,698,326
Convertible debentures	998,610	-	-	-	998,610
CAAP loan	83,884	167,767	167,767	83,884	503,302
Total	3,219,412	1,620,481	332,600	83,884	5,256,377

#### c) Market risk

Market risk is comprised of interest rate risk, foreign currency risk, and other price risk. The Company's exposure to market risk is as follows:

#### 1. Foreign currency risk

Foreign currency risk arises from the fluctuations in foreign exchange rates and the degree of volatility of these rates relative to the Canadian dollar.

The following table summarizes the impact of a 1% change in the foreign exchange rates of the Canadian dollar against the US dollar (USD) and the Euro on the financial assets and liabilities of the Company.

	Carrying	Foreign Exchan	ge Risk (USD)
	Amount	-1%	+1%
	(USD)	Earnings & Equity	Earnings & Equity
Financial assets			
Accounts receivable	725,915	7,259	(7,259)
Financial liabilities			

Accounts payable and accrued liabilities	193,706	(1,937)	1,937
Total increase (decrease)		5,322	(5,322)

Carrying	Foreign Exchang	e Risk (EURO)
Amount	-1%	+1%
(EURO)	Earnings & Equity	Earnings & Equity

Financial liabilities			
Long-term debt	484,400	(4,844)	4,844
Total (decrease) increase		(4,844)	4,844

The carrying amount of accounts receivable and accounts payable and accrued liabilities in USD and long-term debt in Euro represents the Company's exposure at September 30, 2016.

#### 2. Interest rate risk

The Company has minimal interest rate risk because its long-term debt agreements are all at fixed rates.

#### d) Share price risk

Ceapro's share price is subject to equity market price risk, which may result in significant speculation and volatility of trading due to the uncertainty inherent in the Company's business and the technology industry.

There is a risk that future issuance of common shares may result in material dilution of share value, which may lead to further decline in share price. The expectations of securities analysts and major investors about our financial or scientific results, the timing of such results, and future prospects, could also have a significant effect on the future trading price of Ceapro's shares.

#### e) People and process risk

A variety of factors may affect Ceapro's future growth and operating results, including the strength and demand for the Company's products, the extent of competition in our markets, the ability to recruit and retain qualified personnel, and the ability to raise capital.

Ceapro's consolidated financial statements are prepared within a framework of IFRS selected by management and approved by the Board of Directors. The assets, liabilities, revenues, and expenses reported in the consolidated financial statements depend to varying degrees on estimates made by management. An estimate is considered a critical accounting estimate if it requires management to make assumptions about matters that are highly uncertain and if different estimates that could have been used would have a material impact. The significant areas requiring the use of management estimates relate to provisions made for inventory valuation, amortization of property and equipment, tax liabilities and tax assets, normal provisions, the assumptions used in determining share-based compensation, and the assumptions used to value royalty obligations. These estimates are based on historical experience and reflect certain assumptions about the future that we believe to be both reasonable and conservative. Actual results could differ from those estimates. Ceapro continually evaluates the estimates and assumptions.

f) Loss of key personnel

Ceapro relies on certain key employees whose skills and knowledge are critical to maintaining the Company's success. Ceapro always strives to identify and retain key employees and always strives to be competitive with compensation and working conditions.

g) Interruption of raw material supply

Interruption of key raw materials could significantly impact operations and our financial position. Interruption of supply could arise from weather-related crop failures or from market shortages. Ceapro attempts to purchase key raw materials well in advance of their anticipated use and is in-licensing technologies from third parties to reduce this risk.

#### h) Environmental issues

Violations of safety, health, and environmental regulations could limit operations and expose the Company to liability, cost, and reputational impact. In addition to maintaining compliance with national and provincial standards, Ceapro maintains internal safety and health programs.

i) Regulatory compliance

As a natural extract producer, Ceapro is subject to various regulations and violation of these could limit markets into which we can sell. Ceapro has introduced a range of procedures which will ensure that Ceapro is well prepared for new regulations and obligations that may be required.

# Future accounting policies not yet adopted

At the date of authorization of the Company's consolidated financial statements, certain new standards and amendments to existing standards have been published by the IASB that are not yet effective, and have not been adopted early by the Company. Information on those expected to be relevant to the Company's consolidated financial statements is provided below.

Management anticipates that all relevant pronouncements will be adopted in the Company's accounting policies for the first period beginning after the effective date of the pronouncement. New standards, interpretations and amendments either not adopted or listed below are not expected to have a material impact on the Company's consolidated financial statements.

#### IFRS 9 "Financial instruments"

In July 2014, the IASB released the final version of IFRS 9 "Financial instruments", representing the completion of its project to replace IAS 39 "Financial Instruments: Recognition and Measurement". The new standard introduces extensive changes to IAS 39's guidance on the classification and measurement of financial assets and introduces a new "expected credit loss" model for the impairment of financial assets. IFRS 9 also provides new guidance on the application of hedge accounting.

IFRS 9 is effective for reporting periods beginning on or after January 1, 2018. The Company's management has not yet assessed the impact on these consolidated financial statements.

#### IFRS 15 "Revenue from Contracts with Customers"

In May 2014, the IASB released IFRS 15 "Revenue from Contracts with Customers" which presents new requirements for the recognition of revenue, replacing IAS 18 "Revenue", IAS 11 "Construction contracts", and several revenue related interpretations. The new standard establishes a control-based revenue recognition model and provides additional guidance in many areas not covered in detail under existing IFRS, including how to account for arrangements with multiple performance obligations, variable pricing, customer refund rights, supplier repurchase options, and other common complexities.

IFRS 15 is effective for reporting periods beginning on or after January 1, 2018. The Company's management has not yet assessed the impact of IFRS 15 on these consolidated financial statements.

#### IFRS 16 "Leases"

In January 2016, the IASB released IFRS 16 "Leases" replacing IAS 17 "Leases" and related interpretations. The new standard eliminates the classification of leases as either operating or finance leases and requires the recognition of assets and liabilities for all leases, unless the lease term is twelve months or less or the underlying asset has a low value.

IFRS 16 is effective for reporting periods beginning on or after January 1, 2019. The Company's management has not yet assessed the impact of IFRS 16 on these consolidated financial statements.

# Results of Operations Periods Ended September 30, 2016 and 2015

## CONSOLIDATED INCOME STATEMENT

		Quart	ers		Nine Months			
	Ended September 30,				Ended September 30,			,
\$000s except per share data	2016	%	2015	%	2016	%	2015	%
Total revenues	3,018	100%	3,079	100%	11,249	100%	7,233	100%
Cost of goods sold	1,124	37%	1,196	39%	3,508	31%	2,808	39%
Gross margin	1,894	63%	1,883	61%	7,741	69%	4,425	61%
Research and product development	265	9%	142	5%	531	5%	485	7%
General and administration	528	17%	521	17%	1,548	14%	1,953	27%
Sales and marketing	1	0%	1	0%	4	0%	7	0%
Finance costs	49	2%	51	2%	196	2%	195	3%
Income from operations	1,051	35%	1,168	38%	5,462	49%	1,785	25%
Other operating loss	(157)	-5%	(162)	-5%	(477)	-4%	(351)	-5%
Income before tax	894	30%	1,006	33%	4,985	44%	1,434	20%
Income tax (expense) recovery	(249)	-8%	-	0%	(1,491)	-13%	36	0%
Net income	645	21%	1,006	33%	3,494	31%	1,470	20%
Papia not incomo por common oboro	0.000		0.016		0.050		0.004	
Basic net income per common share	0.009		0.016		0.053		0.024	
Diluted net income per common share	0.008		0.016		0.050		0.023	

During the nine month period ended September 30, 2016, the Company incurred a tax expense of \$1,491,000 relating to the estimated taxable income generated during the period and other tax adjustments relating to the filing of pre-amalgamation tax returns.

The Company utilized investment tax credits to reduce federal income taxes payable and recognized a current income tax payable for the provincial income taxes payable on pre-amalgamation taxable income in the first quarter.

The Company utilized deferred tax assets against the estimated taxable income for the second and third quarters resulting in no additional current income tax payable.

The following sections discuss the remaining results from operations.

# Revenue

	Quarters				hs	
	Ended September 30,		Change	Ended Septem	Ended September 30,	
\$000s	2016	2015		2016	2015	
Total revenues	3,018	3,079	-2%	11,249	7,233	56%

#### PRODUCT SALES

Revenue of \$11,249,000 for the first nine months of 2016 represents a 56% increase over the first nine months of 2015. Ceapro has continued to benefit from a significant growth in the volume of product sales which increased by 56% over the prior period and a higher U.S. dollar relative to the Canadian dollar compared to the prior comparative period which has positively impacted total revenue by approximately \$500,000.

Revenue in the third quarter of 2016 was very consistent with the comparative quarter in 2015.

# Expenses

#### COST OF GOODS SOLD AND GROSS MARGIN

	Quarters			Nine Mon		
	Ended Septem	ber 30,	Change	Ended Septer	1ber 30,	Change
\$000s	2016	2015		2016	2015	
Sales	3,018	3,079	-2%	11,249	7,233	56%
Cost of goods sold	1,124	1,196	-6%	3,508	2,808	25%
Gross margin	1,894	1,883	1%	7,741	4,425	75%
Gross margin %	63%	61%		69%	61%	

Cost of goods sold is comprised of the direct raw materials required for the specific formulation of products, as well as direct labour, quality assurance and control, packaging, transportation costs, plant costs, and amortization on plant and equipment assets. Aside from labour, rent, quality control related expenses, overhead, and property plant and equipment amortization, the majority of costs are variable in relation to the volume of product produced or shipped.

During the third quarter of fiscal 2016, cost of goods sold decreased by \$72,000 or 6% from \$1,196,000 in 2015 to \$1,124,000 in 2016. The decrease in cost of goods sold results partially from a similar decrease in sales and partially due to the product mix sold. The gross margin percentage improved slightly from 61% to 63% but remains consistent with the prior quarter.

The improved gross margin and gross margin percentage for the nine month period ended September 30, 2016 compared to the comparative period in 2015 is primarily due to the positive impact of higher output generated from operational efficiencies and favourable feedstock while overhead costs have remained consistent. The improvement is also partially due to the impact of different margins earned on products sold and partially due to the higher US dollar average exchange rate during the period.

#### RESEARCH AND PRODUCT DEVELOPMENT

	Quarters			Nine Months			
	Ended Septem	ber 30,	Change	Ended Septemb	oer 30,	Change	
\$000s	2016	2015		2016	2015		
Salaries and benefits	124	100		345	246		
Regulatory and patents	7	5		107	107		
Other	134	17		79	111		
Total research and product development expenditures	265	122	117%	531	464	14%	
	205	122	117/0	551	404	14 /0	
Product development - CeaProve®	-	20	-100%	-	21	-100%	
Total research and product development							
expenditures	265	142	87%	531	485	9%	

During the third quarter of fiscal 2016 research and development expenses before CeaProve® increased by 117% or \$143,000 in comparison with the same period in 2015. The overall increase in research and development expenses is primarily due to the commencement of expenditures on a clinical program with avenanthramides as an anti-inflammatory compound and on a pilot clinical study to develop beta glucan as a cholesterol reducer. The overall increase is also partially due to higher salary and benefit costs than the comparative quarter due to having significantly more research and development staff compared with the prior quarter which was offset by the receipt of grant funding for some key staff who are working primarily on the Company's Pressurized Gas Expanded (PGX) Technology project.

During the nine month period ended September 30, 2016 the overall investment in research and development expenses before CeaProve® increased over the prior comparative period by only 14% or \$67,000. This is primarily due to the noted increase in research and development staff and higher salary and benefit costs which were offset by lower other research and development expenses. Although other research and development expenses actually increased over the comparative period these were offset by the recognition of higher scientific research and development tax credits in the second quarter which resulted in a lower overall expense for other research and development.

CeaProve® expenditures relate to patent renewals. In the prior year the patent renewal expense was incurred in the third quarter and in the current year they will be incurred in the fourth quarter.

#### **GENERAL AND ADMINISTRATION**

	Quarters	Quarters			Nine Months		
	Ended Septem	ber 30,	Change	Ended Septem	ber 30,	Change	
\$000s	2016	2015		2016	2015		
Salaries and benefits	94	156		291	584		
Consulting	63	67		194	199		
Board of directors compensation	52	76		160	284		
Insurance	34	21		95	81		
Accounting and audit fees	11	20		71	57		
Rent	22	22		66	68		
Public company costs	107	60		251	178		
Travel	52	19		123	84		
Depreciation	42	44		120	132		
Legal	2	2		33	177		
Other	49	34		144	109		
Total general and administration							
expenses	528	521	1%	1,548	1,953	-21%	

General and administration expense for the quarter ended September 30, 2016 was consistent with the prior period with an overall increase of \$7,000 or 1%. Although salaries and benefits expense and Board of Directors compensation was significant lower than the prior period this was offset primarily by an increase in public company costs and travel expenses.

In the prior period there was a large non-cash share-based payment accounting charge relating to stock options granted to employees, additional hires, and lump sum payments were made to a former officer. In the current period the Company did not have a significant option granting so the share-based payment charges were considerably lower. Board of Directors compensation expense was also significantly lower due to lower share-based payment expense. In the prior period there was a large non-cash accounting charge that resulted from the granting of stock options to new and existing directors and in the current period no options were granted to directors. These lower expenses were offset due to an increase in public company costs driven by an increased emphasis on investor relations and financing activities, increased communication, and website development costs. Travel expenses also increased due to increased conference attendance, meetings and attendance at corporate events.

During the nine month period ended September 30, 2016 general and administration expenses decreased by \$405,000 or 21% from \$1,953,000 to \$1,548,000. The overall decrease was primarily due to the same factors explained for the third quarter as well as due to the significant decrease in legal fees as the AVAC trial was completed in the first nine months of the prior year and there were no corresponding legal fees in the current nine month period.

#### SALES AND MARKETING

	Quarters	6		Nine Month	าร	
	Ended September 30, Change		Ended Septemb	oer 30,	Change	
\$000s	2016	2015		2016	2015	
Courses, conferences &						
advertising	-	-		1	5	
Other	1	1		3	2	
Total sales and marketing	1	1	0%	4	7	-43%

Marketing expenses are negligible due to the Company's strategy to sell mostly through a distribution network instead of selling directly to end-users.

## FINANCE COSTS

	Quarters	;		Nine Month	IS	
	Ended Septem	ber 30,	Change	Ended Septemb	oer 30,	Change
\$000s	2016	2015		2016	2015	
Interest on long-term debt	10	14		32	40	
Transaction costs	6	6		19	18	
Royalties	-	-		50	50	
Accretion of CAAP loan	12	14		36	40	
Accretion of convertible						
debentures	21	17		59	47	
	49	51	-4%	196	195	1%

Finance costs decreased by 4% or \$2,000 in the third quarter ended September 30, 2016 from \$51,000 in 2015 to \$49,000. The decrease primarily relates to lower interest expense on long term debt which is offset by a higher accretion expense relating to the convertible debentures.

Finance costs for the nine month period ended September 30, 2016 only increased by 1% from \$195,000 in the comparative period to \$196,000 in the current period. The increase is primarily a result of a higher accretion expense relating to the convertible debentures offset partially by a lower interest expense on long-term debt.

#### OTHER OPERATING LOSS

	Quarters			Nine Mont	hs	
	Ended Septemb	oer 30,	Change	Ended Septem	ber 30,	Change
\$000s	2016	201	5	2016	2015	
Foreign exchange loss	9	72		54	97	
Other loss (income)	4	2		6	(13)	
Plant relocation costs	144	88		417	267	
	157	162	-3%	477	351	36%

During the nine month period ended September 30, 2016, other operating loss increased by \$126,000 or 36% from \$351,000 in 2015 to \$477,000. The increase was primarily due to an increase in plant relocation costs of \$150,000 compared to the prior period. Plant relocation costs represent costs incurred relating to the new manufacturing facility that are not directly related to the acquisition and construction of the new manufacturing facility and therefore are not eligible to be capitalized. In the nine month period ended September 30, 2016, these costs are higher than that of the comparative period primarily because the Company is now paying additional rent a 10,000 square foot expansion of the new facility.

During the quarter ended September 30, 2016, other operating loss decreased by \$5,000 or 3% from \$162,000 in 2015 to \$157,000. Although plant relocation costs increased during the quarter, consistent with the increase experienced in the nine month period, the total loss for the quarter decreased overall due to foreign exchange. The foreign exchange loss incurred in the quarter was \$63,000 lower than the loss incurred in the comparative quarter.

The Company's foreign exchange losses are primarily due to the translation of US dollar denominated accounts receivable, accounts payable and deferred revenue balances, and from the timing of the realization of these balances. Foreign exchange will fluctuate between the quarters due to fluctuations between the US dollar and the Canadian dollar. The current nine month period loss was partially offset by the realization of a \$19,000 gain (2015 - \$63,000 loss) from the translation of the Company's Euro denominated debt due to a slightly weaker Euro at September 30, 2016 compared with December 31, 2015.

#### DEPRECIATION AND AMORTIZATION EXPENSE

In the nine month period ended September 30, 2016, the total depreciation and amortization expense of \$287,000 (2015 - \$296,000) was allocated as follows: \$122,000 to general and administration expense (2015 - \$134,000), \$41,000 to inventory (2015 - \$45,000), and \$124,000 (2015 - \$117,000) to cost of goods sold. The expense is slightly lower than the prior year as the depreciable base of manufacturing equipment currently in use and assets used in the corporate head office is lower than the prior year.

During the nine month period ended September 30, 2016 the Company revised the useful life estimate of the leasehold improvements from the term of the lease to the term of the lease plus the renewal option and is applying the change prospectively. This change in estimate has also decreased amortization expense by approximately \$6,000 during the period.

# **Quarterly Information**

The following selected financial information is derived from Ceapro's unaudited quarterly financial statements for each of the last eight quarters, all of which cover periods of three months. All amounts shown are in Canadian currency.

\$000s except per share data	2016			2015				2014
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4
Total revenues	3,018	4,168	4,064	3,435	3,079	2,439	1,714	2,059
Net income (loss)	645	1,636	1,213	3,452	1,006	658	(194)	97
Basic net income (loss) per common share	0.009	0.026	0.019	0.056	0.016	0.011	(0.003)	0.002
Diluted net income (loss) per common share	0.008	0.025	0.018	0.052	0.016	0.010	(0.003)	0.001

Ceapro's quarterly sales and results primarily fluctuate due to variations in the timing of customer orders, different product mixes, and changes in the capacity to manufacture products.

The significant increase to net income in the fourth quarter of 2015 relates to the recognition of net deferred tax assets of \$1,147,000 and an investment tax credit receivable of \$603,000. Management assessed that it was probable that sufficient taxable income would be available in the foreseeable future to realize these assets.

# Liquidity and Capital Resources

#### CAPITAL EMPLOYED

\$000s	September 30, 2016	December 31, 2015
Non-current assets	14,908	11,857
Current assets	11,264	3,846
Current liabilities	(3,361)	(5,203)
Total assets less current liabilities	22,811	10,500
Non-current liabilities	1,785	2,624
Shareholders' equity	21,026	7,876
Total capital employed	22,811	10,500

Non-current assets increased by \$3,051,000 primarily due to an acquisition of \$4,397,000 of property and equipment net of grants offset by a depreciation provision of \$285,000, a \$2,000 decrease in deposits held and a reduction of deferred tax assets of \$942,000 largely due to the utilization of deferred tax assets against estimated taxable income during the period offset by the recognition of tax benefits relating to share issuance costs incurred. The decrease was also attributable to a net decrease in the investment tax credit receivable of \$116,000 which related to the utilization of investment tax credits to offset by the recognition of new investment tax credits from a scientific research and development claim.

Current assets increased by \$7,418,000. Cash increased by \$7,565,000 primarily due to the closing of a private placement during the period and trade and other receivables increased by \$404,000 offset by a decrease in prepaid expenses and deposits by \$131,000, and a decrease in inventories of \$420,000.

Current liabilities totaling \$3,361,000 decreased by the net amount of \$1,842,000 primarily due to the recognition of \$890,000 of deferred revenue and a decrease in trade payables and accrued liabilities of \$950,000, and a decrease in current income taxes payable of \$95,000, which were offset by an increase in the current portion of long-term debt of \$21,000, an increase in the current portion of the CAAP loan of \$8,000 and an increase of \$64,000 on the convertible debentures from accretion and the amortization of transaction fees.

Non-current liabilities totaling \$1,785,000 decreased by the net amount of \$839,000 mostly due to the repayment of long-term debt of \$756,000 and the reclassification of deferred tax liability against deferred tax assets in the amount of \$112,000 which was offset by an increase in the discounted CAAP loan in the amount of \$29,000 from accretion.

Equity of \$21,026,000 at September 30, 2016 increased by \$13,150,000 from equity of \$7,876,000 at December 31, 2015 primarily due to closing a \$10,000,000 private placement during the period which was offset by share issuance costs net of tax of \$645,000, the recognition of net income of \$3,494,000 for the nine months ended September 30, 2016, the recognition of share-based compensation of \$115,000, and an increase from the exercise of stock options of \$185,000.

#### NET DEBT

\$000s	September 30, 2016	December 31, 2015
Cash and cash equivalents, net of		
restricted cash	8,963	1,381
Current financial liabilities*	3,079	3,935
Non-current financial liabilities*	1,785	2,513
Total financial liabilities	4,864	6,448
NET DEBT	(4,099)	5,067

\*Current and non-current financial liabilities include accounts payable and accrued liabilities, convertible debentures, current and non-current portion of long-term debt, and current and non-current portion of CAAP loan.

As of September 30, 2016, the Company is no longer in a net debt position. The net improvement of \$9,166,000 from a net debt position of \$5,067,000 to a net worth position of \$4,099,000 was primarily due to the closing of an equity private placement during the period. As a result of the offering, non-restricted cash and cash equivalents increased by \$7,582,000 and \$950,000 of accounts payable and accrued liabilities was repaid. The net improvement was also due to a reduction in long-term debt from repayments of \$730,000 and a \$19,000 foreign exchange adjustment partially offset by the amortization of loan transaction fees of \$14,000. The improvement was offset by an increase in the convertible debenture from accretion and the amortization of transaction fees of \$64,000 and an increase in the CAAP loan from accretion of \$37,000.

#### SOURCES AND USES OF CASH

The following table outlines our sources and uses of funds during the periods ended September 30, 2016 and 2015.

	Quarters Ended September 30,		Nine Mon	ths
			Ended Septerr	nber 30,
\$000s	2016	2015	2016	2015
Sources of funds:				
Funds generated from operations (cash flow)	1,091	1,323	5,093	2,427
Changes in non-cash working capital items				
relating to operating activities	8	1	-	-
Changes in non-cash accounts payable and				
accrued liabilities relating to investing activities	-	420	-	374
Grant used for capital assets	-	-	18	80
Share issuance	10,088	27	10,185	57
Convertible debentures	-	-	-	960
Long-term debt	-	185	-	900
	11,187	1,956	15,296	4,798
Uses of funds:				
Purchase of property and equipment	(574)	(544)	(1,828)	(1,117)
Purchase of leasehold improvements	(415)	(871)	(2,461)	(1,461)
Employee future benefits obligation repayment	-	-	-	(127)
Changes in non-cash working capital items				
relating to operating activities	-	-	(827)	(718)
Changes in non-cash accounts payable and				
accrued liabilities relating to investing activities	(684)	-	(843)	-
Interest paid	(49)	(58)	(158)	(164)
Share issuance costs	(884)	-	(884)	-
Repayment of royalty financial liability	-	-	-	(43)
Transaction costs	-	-	-	(29)
Repayment of long-term debt	(245)	(222)	(730)	(601)
	(2,851)	(1,695)	(7,731)	(4,260)
Net change in cash flows	8,336	261	7,565	538

Net change in cash flow was an increase of \$7,565,000 during the nine month period ended September 30, 2016 in comparison with an increase of \$538,000 for the same period in 2015. The significant increase in cash flow was primarily due to the closing of a private placement in July 2016 which netted cash proceeds to the Company of \$9,116,000 and due to the Company generating significantly more funds from operations during the current nine month period, \$5,093,000 compared to \$2,427,000 generated in the comparative period. These increases were offset by a significant repayment of accounts payable and accrued liabilities and a larger investment on the new manufacturing facility during the current nine month period.

In July 2016, pursuant to a brokered private placement, the Company issued 9,433,962 units (each a "Unit") at \$1.06 per Unit for aggregate proceeds of \$10,000,000. Each Unit consisted of one common share (each a "Purchased Share") and one-half of one common share purchase warrant (each a "Warrant"). Each whole Warrant entitles the holder thereof to acquire one additional common share (each a "Warrant Share") at an exercise price of \$1.50 for a period of 24 months following the closing of each tranche of the offering.

Echelon Wealth Partners Inc. ("Echelon") acted as sole agent in connection with the offering. The Company paid Echelon a cash commission of \$700,000 representing 7% of the gross proceeds raised. Echelon also received 660,377 compensation broker unit warrants (each a "Broker Unit Warrant) representing 7% of the total common shares issued in connection with the offering. Each Broker Unit Warrant entitles Echelon to acquire one common share (each a "Broker Share") and one-half of one common share purchase warrant (each a "Broker Warrant") at a price of \$1.06 for a period of 24 months following the closing of each tranche of the offering. Each Warrant Share") at an exercise price of \$1.50 for a period of 24 months following the closing of each tranche of the offering.

With the successful closing of the equity financing in July 2016 the Company now has a positive working capital balance of \$7,903,000 at September 30, 2016. Based on current plans, the Company estimates that it has sufficient capital necessary to complete final commissioning activities and validation trials at the newly completed manufacturing facility and the capital necessary to proceed with previously disclosed research and development projects and upcoming clinical trials.

The Company also estimates that the cash flows generated by its existing operating activities as well as cash available through other sources will be sufficient to finance its operating expenses, maintain capital investment and service debt needs.

To meet future requirements, Ceapro may raise additional cash through some or all of the following methods: public or private equity or debt financing, income offerings, capital leases, collaborative and licensing agreements, potential strategic alliances with partners, government programs, and other sources. There can be no assurance that the Company will be able to access capital when needed. The ability to generate new cash will depend on external factors, many beyond the Company's control, as outlined in the Risks and Uncertainties section. Should sufficient capital not be raised, Ceapro may have to delay, reduce the scope of, eliminate, or divest one or more of its discovery, research, or development technology or programs, any of which could impair the value of the business.

Total common shares issued and outstanding as at November 22, 2016 were 73,199,814 (November 10, 2015 - 62,147,281). In addition, 2,265,002 stock options, 4,716,981 warrants, and 660,377 broker unit warrants as at November 22, 2016 (November 10, 2015 - 3,536,667 stock options) were outstanding that are potentially convertible into an equal number of common shares at various prices.

#### **GOVERNMENT FUNDING**

a) The Company entered into Canadian Agricultural Adaptation Program ("CAAP") repayable contribution agreements for total possible funding of \$1,339,625 receivable over the years from October 7, 2010 through September 30, 2012. During the year ended December 31, 2012, the Company voluntarily amended the maximum possible funding under the agreement to \$671,068 as a result of lower anticipated project expenditures. The end date for project expenditures was also extended one year to September 30, 2013. All amounts claimed under the program are repayable interest free over eight years beginning in 2014. The Company received or recorded as receivable funding of \$671,068 to December 31, 2013 under this program and no further funds are expected.

b) During the year ended December 31, 2011, the Company entered into a Contribution Agreement with Alberta Innovates Bio Solutions (Al-Bio Solutions) for a non-repayable grant contribution totaling up to \$1,600,000 towards the construction of a new bio-processing facility and subject to compliance with all terms and conditions of the agreement. In accordance with the agreement, the Company received \$750,000 in 2011, and received \$690,000 in 2013. A final payment of \$160,000 is expected to be received in 2016 and will be recorded as a reduction of capitalized expenditures.

c) During the year ended December 31, 2013, the Company entered into an agreement under the Growing Forward 2 program to provide non-repayable grant funding in an amount up to \$673,000. During the year ended December 31, 2015, the Company received or recorded as receivable the amount of \$79,640 (2014 - \$300,254) of which \$79,640 (2014 - \$294,623) was recorded as a reduction of capitalized expenditures. The project was completed during the year ended December 31, 2015.

d) During the year ended December 31, 2014, the Company entered into a non-repayable grant agreement with Al-Bio Solutions to provide funding of up to \$198,000 for certain research activities. During the year ended December 31, 2015, the Company received \$nil (2014 - \$89,100). An amount of \$66,983 (2014 - \$22,117) was expended on the research project. During the nine months ended September 30, 2016, the Company received \$89,100 which was fully expended on the research project. The Company anticipates receiving a final payment of up to \$19,800 in 2017.

e) During the year ended December 31, 2014, the Company entered into an agreement under the Growing Forward 2 program to provide non-repayable grant funding for up to \$52,500 for certain research activities. During the year ended December 31, 2015, the Company received or recorded as a receivable \$8,443 (2014 - \$20,242). The project was completed during the year ended December 31, 2015.

f) During the year ended December 31, 2015, the Company entered into an agreement under the Growing Forward 2 program to provide non-repayable grant funding for up to \$52,000 for certain research activities. During the year ended December 31, 2015, the Company received or recorded as a receivable \$14,083. During the nine month period ended September 30, 2016 the Company received an additional \$5,791 (September 30, 2015 - \$nil) and the project was completed.

g) During the year ended December 31, 2015, the Company entered into a contribution agreement with Al-Bio Solutions for a non-repayable funding contribution of \$800,000 to implement the commercialization scaleup of the Company's Pressurized Gas Expanded (PGX) Technology. During the year ended December 31, 2015, the Company received \$300,000 and the balance was recorded as deferred revenue at December 31, 2015. During the nine months ended September 30, 2016 the company recognized \$17,572 as a reduction of capital expenditures and the balance of \$282,428 remains recorded as deferred revenue at September 30, 2016. The Company anticipates receiving an additional \$500,000 in 2017.

h) During the year ended December 31, 2015, the Company entered into a contribution agreement with Industrial Research Assistance Program (IRAP) for non-repayable funding of up to a maximum of \$350,000 for salary costs incurred on the demonstration and testing of the Company's PGX Technology. During the year ended December 31, 2015, the Company received or recorded as a receivable \$54,234 which was recorded as a reduction of research and project development expenses. During the nine month period ended September 30, 2016 the Company received or recorded as a receivable \$199,506 (September 30, 2015 - \$nil) which has been recorded as a reduction of research and project development expenses. The Company anticipates receiving up to \$96,260 over the period from October 1, 2016 to February 28, 2017.

i) During the nine months ended September 30, 2016, the Company entered into an agreement under the Growing Forward 2 program to provide non-repayable grant funding for up to \$33,000 for certain research activities. The Company anticipates receiving up to \$33,000 over the period from October 1, 2016 to February 28, 2017.

j) During the nine months ended September 30, 2016, the Company entered into a contribution agreement with the German-Canadian Centre for Innovation and Research to provide a non-repayable funding contribution of up to \$247,856 for the commercialization advancement of the Company's PGX Technology. The Company received \$50,000 in October 2016 which will be recorded as deferred revenue until the eligible expenditures are incurred. The Company also anticipates receiving up to \$93,755 in 2017 and \$104,100 in 2018.

# **Related Party Transactions**

During the nine month period ended September 30, 2016, \$4,000 (2015 - \$4,000) of interest was earned by a company controlled by an officer and by a close family member of a director from their \$75,000 (2015 - \$75,000) investments in the convertible debenture financing.

During the nine month period ended September 30, 2016, the Company paid key management salaries, short-term benefits, consulting fees, and director fees totaling \$424,000 (2015 - \$405,000) and share-based payments expense for key management personnel was \$58,000 (2015 - \$275,000).

The amount payable to directors at September 30, 2016 was \$40,000 (2015 - \$106,000). Consulting fees and key management salaries payable to officers included in accounts payable and accrued liabilities at September 30, 2016 was \$21,000 (2015 - \$21,000).

These transactions are in the normal course of operations and are measured at the amount of consideration established and agreed to by the related parties.

# **Commitments and Contingencies**

(a) During the year ended December 31, 2011, the Company and its wholly-owned subsidiary, Ceapro Veterinary Products Inc. were served with a statement of claim from AVAC Ltd. alleging damages of \$724,500 pursuant to a product development agreement. The Company and Ceapro Veterinary Products Inc. filed a statement of defense to refute the claim and the evidentiary portion of the trial was completed in January 2015. All written arguments were completed on March 16, 2015 and have been submitted to the presiding judge. The Company believes it has presented strong defenses to the allegations at trial and no provision has been made in the consolidated financial statements for this litigation.

(b) During the year ended December 31, 2012, the Company and its wholly-owned subsidiary, Ceapro Technology Inc. were served with a statement of claim from AVAC Ltd. alleging damages of \$1,470,000 pursuant to two product development agreements. The Company and Ceapro Technology Inc. filed a statement of defense to refute the claim and the evidentiary portion of the trial was completed in January 2015. All written arguments were completed on March 16, 2015 and have been submitted to the presiding judge. The Company believes it has presented strong defenses to the allegations at trial and no provision has been made in the consolidated financial statements for this litigation.

(c) During the year ended December 31, 2012, the Company entered into a licence agreement for a new technology to increase the concentration of avenanthramides in oats. The Company shall pay an annual royalty percentage rate of 2% of sales, payable every January 1<sup>st</sup> and July 1<sup>st</sup>, subject to a minimum annual royalty payment according to the schedule below:

Year	Amount
2012	nil
2013	\$12,500
2014	\$37,500
2015	\$50,000
2016	\$50,000

And \$50,000 each year thereafter while the licence agreement remains in force. The agreements remain in force until the patents expire or are abandoned.

The licence agreement for the use of the intellectual property requires future royalty payments based on specific sales and is an executory contract. The licence agreement also does not represent an onerous contract. On this basis, upfront payments required to enter into the agreement are capitalized as a licence asset and all royalty payments under the agreement are recognized as they become due.

(d) During the year ended December 31, 2014, the Company entered into a licence agreement with the University of Alberta for the rights to an enabling pressurized gas expanded technology (PGX) that would allow the development, production, and commercialization of powder formulations that could be used as active ingredients.

In accordance with the agreement and as amended on February 2, 2015, the Company shall pay the following royalties, payable on a semi-annual basis:

- (a) a royalty of 3.5% of net sales generated from the field of pharmaceuticals;
- (b) a royalty of 3.0% of net sales generated from the field of nutraceuticals;
- (c) a royalty of 2.75% of net sales generated from the field of cosmetics;
- (d) a royalty of 1.0% of net sales generated from the field of functional foods;
- (e) a royalty of 3.0% of net sales generated from other fields.

The Company shall pay a minimum annual advance on earned royalties of \$5,000 commencing March 1, 2017 and every year thereafter while the licence agreement remains in force.

The licence agreement for the use of the intellectual property requires future royalty payments based on specific sales and is an executory contract. The licence agreement also does not represent an onerous contract. On this basis, upfront payments required to enter into the agreement are capitalized as a licence asset and all royalty payments under the agreement are recognized as they become due.

(e) In the normal course of operations, the Company may be subject to litigation and claims from customers, suppliers, and former employees. Management believes that adequate provisions have been recorded in the accounts where required. Although it is not possible to estimate the extent of potential costs, if any, management believes that the ultimate resolution of such contingencies would not have a material adverse effect on the financial position of the Company.

# Outlook

We are very pleased with Ceapro's performance during the third quarter and for the first nine months of 2016. Year to date financial results are the best in Ceapro's history where revenues and profits recorded after nine months of 2016 have already surpassed results obtained for the full year 2015. Year over year, revenues and net profits have respectively increased by 56% (\$4,016,100) and 138% (\$2,023,900). As of September 30, 2016, the Company is no longer in a net debt position and has retained earnings of \$3,435,000 compared to a deficit of \$59,200 as of December 31, 2015. The Company now also has a positive working capital balance of \$7,903,000 as of September 30, 2016 compared to a working capital deficiency of \$1,356,000 as of December 31, 2015.

The renewal of a long term agreement with our major distributor Symrise AG has greatly contributed to Ceapro's exceptional results and we expect this positive trend to be maintained over the next 12 months. The foreseen continued strength of the US dollar should also continue to secure our base business in cosmeceuticals.

While we are completing the commissioning of the extraction/fractionation part of the new production area of the Edmonton based facility, we are pursuing the transition to nutraceuticals and pharmaceuticals by accelerating our investments for the clinical development programs with our value drivers' beta glucan and avenanthramides to be tested respectively as cholesterol reducer and anti-inflammatory products.

Further, we will actively pursue over the next twelve months an extensive research program with our proprietary PGX platform technology for which we have the worldwide rights for all industrial applications.

We are committed to remain focused on executing our strategic imperatives for growth that will drive significant value to all of our shareholders in the near, mid and long term.

# Additional Information

Additional information relating to Ceapro Inc., including a copy of the Company's Annual Report and Proxy Circular, can be found on SEDAR at www.sedar.com.

Unaudited Condensed Consolidated Financial Statements for the Third Quarter Ended September 30, 2016

Ceapro Inc.

# Notice of No Auditor Review of Condensed Interim Consolidated Financial Statements

Under National Instrument 51-102, Part 4, subsection 4.3(3)(a), if an auditor has not performed a review of the interim financial statements, they must be accompanied by a notice indicating that the financial statements have not been reviewed by an auditor.

The accompanying condensed interim consolidated financial statements of Ceapro Inc. (the "Company") have been prepared by and are the responsibility of the Company's management.

The Company's independent auditor has not performed a review of these condensed interim consolidated financial statements in accordance with standards established by the Chartered Professional Accountants of Canada for a review of interim financial statements by an entity's auditor.

**Consolidated Balance Sheets** 

Unaudited

Unaudited	September 30,	December 31,
	2016	2015
	\$	\$
ASSETS		
Current Assets		
Cash and cash equivalents	9,245,679	1,681,125
Trade receivables Other receivables	952,183	538,995
Inventories (note 4)	115,550 821,988	124,132 1,242,417
Prepaid expenses and deposits	129,005	259,560
		· · · ·
Non-Current Assets	11,264,405	3,846,229
Investment tax credits receivable	487,339	602 202
Deposits		603,302
Licenses (note 5)	91,263 31,107	93,264 33,329
Property and equipment (note 6)	13,981,283	9,868,676
Deferred tax assets	316,580	1,258,674
	14,907,572	11,857,245
	14,907,372	11,037,243
TOTAL ASSETS	26,171,977	15,703,474
LIABILITIES AND EQUITY		
Current Liabilities		
Accounts payable and accrued liabilities	1,056,139	2,005,611
Deferred revenue (note 9)	282,428	1,172,198
Current portion of long-term debt (note 7)	1,005,007	984,318
Convertible debentures (note 8)	936,740	872,355
Current portion of CAAP loan (note 11)	80,814	72,942
Income tax payable	-	95,180
	3,361,128	5,202,604
Non-Current Liabilities		
Long-term debt (note 7)	1,521,125	2,277,186
CAAP loan (note 11)	264,147	235,529
Deferred tax liabilities	-	111,621
	1,785,272	2,624,336
TOTAL LIABILITIES	5,146,400	7,826,940
Equity		
Equity Share capital (note 10 (b))	13 561 153	6 800 019
Equity component of convertible debentures (note 8)	13,561,153	6,800,018 106,200
Contributed surplus (note 10 (f))	106,200 3,923,239	1,029,564
Retained earnings (deficit)		
Retained ournings (donoty	3,434,985	(59,248)
	21,025,577	7,876,534
TOTAL LIABILITIES AND EQUITY	26,171,977	15,703,474

See accompanying notes

Approved on Behalf of the Board

SIGNED: "John Zupancic" Director

Consolidated Statements of Net Income and Comprehensive Income Unaudited

		Quarters		Nine Months	
	Ended September 30,		Ended September 30,		
	2016 2015		2016	2015	
	\$	\$	\$	\$	
Revenue (note 15)	3,017,679	3,079,159	11,249,110	7,233,010	
Cost of goods sold	1,124,464	1,195,744	3,507,744	2,808,359	
Gross margin	1,893,215	1,883,415	7,741,366	4,424,651	
Research and product development	264,505	141,788	531,086	484,530	
General and administration	527,856	521,498	1,548,360	1,952,656	
Sales and marketing	1,123	697	3,952	7,370	
Finance costs (note 14)	48,887	51,159	196,264	194,933	
Income from operations	1,050,844	1,168,273	5,461,704	1,785,162	
Other operating loss (note 13)	(157,182)	(161,819)	(476,461)	(351,072)	
Income before tax	893,662	1,006,454	4,985,243	1,434,090	
Income taxes					
Current tax expense	-	-	(421,916)	-	
Deferred tax (expense) recovery	(248,619)	-	(1,069,094)	36,250	
Income tax (expense) recovery	(248,619)	-	(1,491,010)	36,250	
Total comprehensive income for the period	645,043	1,006,454	3,494,233	1,470,340	
Net income per common share (note 20):					
Basic	0.01	0.02	0.05	0.02	
Diluted	0.01	0.02	0.05	0.02	
Weighted average number of common shares outstanding (note 20):					
Basic	71,757,406	61,843,151	65,762,004	61,685,724	
Diluted	76,598,880	64,712,580	69,520,435	65,199,635	

See accompanying notes

Consolidated Statements of Changes in Equity Unaudited

			Equity component of	Retained	Accumulated other	
		Contributed	convertible	earnings	comprehensive	
	Share capital	surplus	debentures	(Deficit)	loss	Total Equity
	. \$	. \$	\$	` Ś	\$	\$
Balance December 31, 2015	6,800,018	1,029,564	106,200	(59,248)	-	7,876,534
Issuance of common share units						
(note 10 (b))	7,944,661	2,055,339	-	-	-	10,000,000
Common share issuance costs, net						
of tax of \$238,621 (note 10 (b))	(1,515,413)	870,253	-	-	-	(645,160)
Share-based payments	-	115,271	-	-	-	115,271
Stock options exercised	331,887	(147,188)	-	-	-	184,699
Net income for the period	-	-	-	3,494,233	-	3,494,233
Balance September 30, 2016	13,561,153	3,923,239	106,200	3,434,985	-	21,025,577
Balance December 31, 2014	6,565,927	507,505	-	(4,964,483)	(16,916)	2,092,033
Share-based payments	-	489,937	-	-	-	489,937
Stock options exercised	92,608	(35,525)	-	-	-	57,083
Convertible debentures, net of tax of						
\$36,250 (note 8)	-	-	106,200	-	-	106,200
Future benefit obligation	-	-	-	(16,916)	16,916	-
Net income for the period	-	-	-	1,470,340	-	1,470,340
Balance September 30, 2015	6,658,535	961,917	106,200	(3,511,059)	-	4,215,593

See accompanying notes

Consolidated Statements of Cash Flows Unaudited

	2016	2015
Nine Months Ended September 30,	\$	\$
OPERATING ACTIVITIES	2 404 222	1 470 240
Net income for the period	3,494,233	1,470,340
Adjustments for items not involving cash	04.050	~~~~~
Finance costs	31,856	39,680
Transaction costs	19,137	18,236
Depreciation and amortization	286,918	295,934
Unrealized foreign exchange (gain) loss on long-term debt	(18,575)	62,556
Accretion	95,271	87,017
Deferred tax expense (recovery)	1,069,094	(36,250)
Share-based payments	115,271	489,937
Net income for the period adjusted for non-cash items	5,093,205	2,427,450
CHANGES IN NON-CASH WORKING CAPITAL ITEMS	(442,400)	(450,405)
Trade receivables	(413,188)	(152,135)
Other receivables	8,582	168,487
Investment tax credits receivable	115,963	-
Inventories	420,429 132,556	(335,516) (57,207)
Prepaid expenses and deposits Deferred revenue		
	(889,770)	129,034
Income tax payable	(95,180)	-
Accounts payable and accrued liabilities relating to operating activities Total changes in non-cash working capital items	(106,403)	(471,145)
	(827,011)	(718,482)
Net income for the period adjusted for non-cash and working capital items	4,266,194	1,708,968
Interest paid	(158,380)	(163,924)
CASH GENERATED FROM OPERATIONS	4,107,814	1,545,044
INVESTING ACTIVITIES	<i></i>	
Purchase of property and equipment	(1,827,765)	(1,116,864)
Purchase of leasehold improvements	(2,460,586)	(1,460,824)
Accounts payable and accrued liabilities relating to investing activities	(843,069)	374,267
CASH USED BY INVESTING ACTIVITIES	(5,131,420)	(2,203,421)
FINANCING ACTIVITIES		
Long-term debt	-	900,000
Convertible debentures	-	960,000
Employee future benefits obligation repayment	-	(127,009)
Issuance of common share units	10,000,000	-
Common share issuance costs	(883,781)	-
Stock options exercised	184,699	57,083
Transaction costs	-	(28,802)
Repayment of long-term debt	(730,330)	(601,237)
Grant used for purchasing of leaseholds, property and equipment	17,572	79,655
Repayment of royalty financial liability	-	(43,075)
CASH GENERATED FROM (USED IN) FINANCING ACTIVITIES	8,588,160	1,196,615
Increase (decrease) in cash and cash equivalents	7,564,554	538,238
Cash and cash equivalents at beginning of the period	1,681,125	272,845
Cash and cash equivalents at end of the period	9,245,679	811,083

See accompanying notes

Cash and cash equivalents are comprised of \$8,956,413 (2015 - \$754,245) on depos it with financial institutions, \$282,428 (2015 - \$50,000) restricted cash on deposit with financial institutions (see note 9), and \$6,838 (2015 - \$6,838) held in money market mutual funds.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2016 AND 2015

## **1. NATURE OF BUSINESS OPERATIONS**

Ceapro Inc. (the "Company") is incorporated under the Canada Business Corporations Act and is listed on the TSX Venture Exchange under the symbol CZO. The Company's primary business activities relate to the development and marketing of various health and wellness products and technology relating to plant extracts.

The Company's head office address is 7824 51 Avenue, Edmonton, AB T6E 6W2.

## 2. SIGNIFICANT ACCOUNTING POLICIES

## a) Statement of compliance

These interim condensed consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) applicable to the preparation of consolidated financial statements, including IFRS 34, "Interim Financial Reporting". The accounting principles and methods of computation adopted in these financial statements are the same as those of the annual financial statements for the year ended December 31, 2015.

Omitted from these statements are certain information and note disclosures normally included in the annual financial statements. The financial statements and notes presented should be read in conjunction with the annual financial statements for the year ended December 31, 2015.

The Audit Committee authorized these interim condensed consolidated financial statements for issue on November 22, 2016.

#### b) Basis for presentation

These consolidated financial statements have been prepared on the historical cost basis. All transactions are recorded on an accrual basis.

The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries, Ceapro Technology Inc., Ceapro Active Ingredients Inc., Ceapro BioEnergy Inc., Ceapro (P.E.I) Inc., and Ceapro USA Inc. On April 1, 2016, the Company completed a vertical amalgamation with its wholly-owned subsidiary Ceapro Veterinary Products Inc.

All intercompany accounts and transactions have been eliminated on consolidation.

## 3. CHANGES IN ACCOUNTING POLICIES

#### Future accounting policies not yet adopted

At the date of authorization of these consolidated financial statements, certain new standards, and amendments to existing standards have been published by the IASB that are not yet effective, and have not been adopted early by the Company. Information on those expected to be relevant to the Company's consolidated financial statements is provided below.

Management anticipates that all relevant pronouncements will be adopted in the Company's accounting policies for the first period beginning after the effective date of the pronouncement. New standards, interpretations and amendments either not adopted or listed below are not expected to have a material impact on the Company's consolidated financial statements.

#### IFRS 9 "Financial instruments"

In July 2014, the IASB released the final version of IFRS 9 "Financial instruments", representing the completion of its project to replace IAS 39 "Financial Instruments: Recognition and Measurement". The new standard introduces extensive changes to IAS 39's guidance on the classification and measurement of financial assets and introduces a new "expected credit loss" model for the impairment of financial assets. IFRS 9 also provides new guidance on the application of hedge accounting.

IFRS 9 is effective for reporting periods beginning on or after January 1, 2018. The Company's management has not yet assessed the impact of IFRS 9 on these consolidated financial statements.

#### IFRS 15 "Revenue from Contracts with Customers"

In May 2014, the IASB released IFRS 15 "Revenue from Contracts with Customers" which presents new requirements for the recognition of revenue, replacing IAS 18 "Revenue", IAS 11 "Construction contracts", and several revenue related interpretations. The new standard establishes a controlbased revenue recognition model and provides additional guidance in many areas not covered in detail under existing IFRS, including how to account for arrangements with multiple performance obligations, variable pricing, customer refund rights, supplier repurchase options, and other common complexities.

IFRS 15 is effective for reporting periods beginning on or after January 1, 2018. The Company's management has not yet assessed the impact of IFRS 15 on these consolidated financial statements.

## IFRS 16 "Leases"

In January 2016, the IASB released IFRS 16 "Leases" replacing IAS 17 "Leases" and related interpretations. The new standard eliminates the classification of leases as either operating or finance leases and requires the recognition of assets and liabilities for all leases, unless the lease term is twelve months or less or the underlying asset has a low value.

IFRS 16 is effective for reporting periods beginning on or after January 1, 2019. The Company's management has not yet assessed the impact of IFRS 16 on these consolidated financial statements.

## 4. INVENTORIES

The Company had the following inventories at the end of each reporting period:

	September 30,	December 31,
	2016	2015
	\$	\$
Raw materials	293,972	223,261
Work in progress	192,491	376,938
Finished goods	335,525	642,218
	821,988	1,242,417

Inventories expensed to cost of goods sold during the nine month period ended September 30, 2016 are \$3,454,139 (September 30, 2015 - \$2,753,886).

# 5. LICENCES

During the year ended December 31, 2014, and as amended on February 2, 2015, the Company entered into a licence agreement with the University of Alberta for the rights to a technology that would allow the development, production, and commercialization of powder formulations that could be used as active ingredients for all industrial applications. The agreement expires after a term of 20 years or after the expiration of the last patent obtained whichever event shall occur first. There is no initial licence fee but the Company is required to make royalty payments (see note 17 (d)).

During the year ended December 31, 2012, the Company entered into a licence agreement for a new technology to increase the concentration of avenanthramides in oats. The Company paid a fee of \$44,439 to cover previous patent costs and commenced amortizing the licence over 15 years, in April 2012. Amortization of \$2,222 has been included in general and administration for the period ended September 30, 2016 (September 30, 2015 - \$2,222) (see note 17 (c)).

Cost of licences	\$
Balance - December 31, 2015	44,439
Additions	-
Balance - September 30, 2016	44,439
Accumulated amortization	
Balance - December 31, 2015	11,110
Amortization	2,222
Balance - September 30, 2016	13,332
Net book value	
Balance - September 30, 2016	31,107
Balance - December 31, 2015	33,329

## 6. PROPERTY AND EQUIPMENT

	Equipment not available for use	Manufacturing Equipment	Office Equipment	Computer Equipment	Leasehold Improvements	Total
Cost	\$	\$	\$	\$	\$	\$
December 31, 2015	3,237,230	3,729,253	305,446	401,396	5,328,120	13,001,445
Additions	1,565,784	309,593	1,145	14,505	2,523,848	4,414,875
Cost reduced by grant	-	(17,572)	-	-	-	(17,572)
Disposal	-	-	-	-	-	-
September 30, 2016	4,803,014	4,021,274	306,591	415,901	7,851,968	17,398,748
Accumulated Depreciation						
December 31, 2015	-	2,512,970	119,826	301,357	198,616	3,132,769
Additions	-	192,985	27,904	23,394	40,413	284,696
Disposal	-	-	-	-	-	-
September 30, 2016	-	2,705,955	147,730	324,751	239,029	3,417,465
Carrying Value						
September 30, 2016	4,803,014	1,315,319	158,861	91,150	7,612,939	13,981,283
December 31, 2015	3,237,230	1,216,283	185,620	100,039	5,129,504	9,868,676

Depreciation expense is allocated to the following expense categories:

	Cost of goods sold \$	Inventory \$	General and administration	Total \$
Nine Months Ended September 30, 2016	123,602	40,993	120,101	284,696
Nine Months Ended September 30, 2015	116,828	44,885	131,999	293,712

The carrying value of the leasehold improvements and equipment not available for use represent the accumulated expenditures incurred on the construction of a new manufacturing facility, net of government funding received and amortization taken on leasehold improvements to date. At September 30, 2016 construction of the extraction/fractionation area of the facility is complete, the commissioning program is ongoing and validation trials will be pursued in the fourth quarter.

Amortization of leasehold improvements for certain sections of the new manufacturing facility has commenced as these sections were completed and the Company moved partial operations to the new facility. The production section is not being amortized as this area of the facility is still in the commissioning phase.

Included in the additions for equipment not available for use are capitalized borrowing costs of \$63,262 and capitalized employee salaries and benefits of \$210,982 arising directly from the construction of the new manufacturing equipment and production process. Included in leasehold improvement additions are capitalized borrowing costs of \$63,262 and capitalized employee salaries and benefits of \$54,120 arising directly from the construction of the new manufacturing facility. The borrowing costs have been capitalized at the rates of the specific borrowings ranging between 2.85% and 8%.

# 7. LONG-TERM DEBT

	September 30,	December 31,
	2016	2015
	\$	\$
Loan payable secured by a general security agreement, due January, 2018 (a).	260,048	400,847
Loan payable secured by certain intellectual property, due January, 2019 (b).	714,053	951,921
Loan payable secured by a general security agreement, due April, 2019 (c).	867,083	1,101,982
Loan payable secured by a forklift, due June, 2018 (d).	22,347	31,681
Loan payable secured by a general security agreement, due July, 2020 (e).	705,542	831,547
Transaction costs	(42,941)	(56,474)
	2,526,132	3,261,504
Less current portion	1,005,007	984,318
	1,521,125	2,277,186

Interest expense that has not been capitalized as a borrowing cost is presented under finance costs for the following periods:

Period Ended September 30, 2016	31,856
Period Ended September 30, 2015	39,680

(a) During the year ended December 31, 2012, a loan from Agriculture Financial Services Corporation ("AFSC") was renewed to January 1, 2018 at an interest rate of 3.71% with monthly blended principal and interest payments of \$16,674 starting February 1, 2013. The loan is secured by a general security agreement covering all present and after acquired personal property subject to a subordination of the claim for certain intellectual property that has been pledged as security for the long-term debt described in note 7 (b).

(b) During the year ended December 31, 2013, the Company entered into a loan agreement with its distribution partner, Symrise, which is secured by certain intellectual property and is due January 2, 2019. The loan, for 1 million Euro, is repayable over 5 years at an interest rate of 2.85%. At September 30, 2016, the loan balance was 484,400 (December 31, 2015 – 633,390) Euro. Monthly blended principal and interest payments in the amount of 17,902 Euro commenced February 1, 2014. Based on the exchange rate at September 30, 2016, the monthly payment is \$26,390 (December 31, 2015 - \$26,905) in Canadian dollars.

(c) During the year ended December 31, 2013, the Company entered into a loan agreement with AFSC which is due April 1, 2019. The loan can be drawn to maximum \$1,600,000 Canadian dollars, is repayable over a 5-year term and has an interest rate of 3.91%. Monthly blended principal and interest payments in the amount of \$29,352 commenced on May 1, 2014. The loan is secured by a general security agreement covering all present and after acquired personal property subject to a subordination of the claim for certain intellectual property that has been pledged as security for the long-term debt described in note 7(b).

(d) During the year ended December 31, 2014, the Company entered into a loan agreement to purchase a forklift. The loan is repayable over a four-year term and requires monthly blended principal and interest payments of \$1,167 and has an interest rate of 6.15%. The loan is secured by the forklift with a carrying value of \$50,031 (2015 - \$50,031) and is due June 1, 2018.

(e) During the year ended December 31, 2015, the Company entered into a loan agreement with AFSC which is due July 1, 2020. The loan can be drawn to maximum \$900,000 Canadian dollars, is repayable over a 5-year term and has an interest rate of 3.84%. Monthly blended principal and interest payments in the amount of \$16,483 commenced on August 1, 2015. The loan is secured by a general security agreement covering all present and after acquired personal property subject to a subordination of the claim for certain intellectual property that has been pledged as security for the long-term debt described in note 7(b).

The Company is in compliance with all terms and conditions of its long-term debt agreements.

## 8. CONVERTIBLE DEBENTURES

During the year ended December 31, 2015, the Company issued an aggregate of \$960,000 of unsecured convertible debentures that mature on December 31, 2016.

The debentures bear interest at 8% per annum with interest payable on June 30 and December 31 of each year. Pursuant to the terms of the debentures, the Company will have the option to satisfy interest payments through the issuance of common shares based on the volume weighted average trading price of the common shares for the 20 trading days upon which the common shares traded on the TSX-V immediately prior to the interest obligation date.

The debentures are convertible into common shares of the Company at any time at a price of \$0.64 per common share at the option of the holder and may be redeemed at the option of the Company upon giving notice of 60 days. The debentures and any common shares issued upon conversion of the convertible debentures are subject to a four-month hold period from the date of issue.

The convertible debentures have been separated into liability and equity components using the residual method. The fair value of the liability component at the time of issue was calculated using discounted cash flows for the convertible debenture assuming an effective interest rate of 17%. The effective interest rate was based on the estimated rate for a debenture with similar terms but without a conversion feature. The fair value of the equity component (conversion feature) was determined at the time of issue as the difference between the face value of the convertible debentures and the fair value of the liability component. The liability component is subsequently measured at amortized cost using the effective interest rate method and will accrete up to the principal balance at maturity. The accretion is presented as a finance cost. Interest expense is capitalized as a borrowing cost until the new manufacturing facility is completed, thereafter, interest will be presented as a finance cost.

Transaction costs of \$17,091 were incurred on the issuance of the convertible debentures and have been netted against the liability and equity components based on the proportionate values of the liability and equity components. The transaction costs allocated to the liability component are amortized at the effective interest rate over the term of the convertible debentures and are presented as a finance cost.

The following table summarizes the accounting for the convertible debentures:

	Liability Component \$	Equity Component \$
December 31, 2014	-	-
Fair value of components at date of issue	815,000	145,000
Deferred income tax liability	-	(36,250)
Transaction costs	(14,541)	(2,550)
Amortization of transaction costs	7,055	-
Accretion of discount on the convertible debentures	64,841	-
December 31, 2015	872,355	106,200
Amortization of transaction costs	5,604	-
Accretion of discount on the convertible debentures	58,781	-
September 30, 2016	936,740	106,200

## 9. DEFERRED REVENUE

As at December 31, 2015, the Company held \$300,000 received from Alberta Innovates Bio Solutions (AI-Bio Solutions) under non-repayable grant agreements to fund research projects. During the nine months ended September 30, 2016, the Company expended \$17,572 of the restricted cash on equipment. The balance of the grants received of \$282,428 at September 30, 2016 (\$300,000 at December 31, 2015) are restricted for eligible project expenditures which have not yet been incurred so they have been presented as deferred revenue.

# **10. SHARE CAPITAL**

- a. Authorized
  - i. Unlimited number of Class A voting common shares. Class A common shares have no par value.
  - ii. Unlimited number of Class B non-voting common shares. There are no issued Class B shares.

#### b. Issued - Class A common shares

		Months Ended nber 30, 2016	Year Ended December 31, 2015	
		Amount		Amount
	Number of Shares	\$	Number of Shares	\$
Balance at beginning of the period Issuance of common share units Common share issuance costs, net of tax benefit of \$238,621	62,490,821 9,433,962	6,800,018 7,944,661 (1,515,413)	61,423,948 -	6,565,927 - -
Stock options exercised	1,273,331	331,887	793,333	143,823
Shares issued for settlement of debt	-	-	273,540	90,268
Balance at end of the period	73,198,114	13,561,153	62,490,821	6,800,018

In July 2016, pursuant to a brokered private placement, the Company issued 9,433,962 units at \$1.06 per unit for aggregate proceeds of \$10,000,000. Each unit consisted of one common share and one-half of one common share purchase warrant. Each whole warrant entitles the holder thereof to acquire one additional common share at an exercise price of \$1.50 for a period of 24 months following the closing of each tranche of the offering. 5,348,592 units were issued pursuant to the first close on July 8, 2016 and 4,085,370 units were issued pursuant to the second and final close on July 13, 2016.

The fair value of the whole warrant for both closings was estimated using the Black-Scholes option pricing model, assuming a risk-free interest rate of 0.5%, an expected life of the warrant of 2 years, no expected dividends, and an expected volatility of 98% which was based on prior trading activity of the Company's shares. The total proceeds from the sale of units has been allocated to share capital and contributed surplus in the amount of \$7,944,661 and \$2,055,339 respectively, in proportion to the relative fair values of the common share and warrant.

Included in common share issuance costs, is a cash commission of \$700,000 representing 7% of the gross proceeds raised paid to the broker. In addition, the Company issued to the broker 660,377 compensation broker unit warrants (each a "broker unit warrant") representing 7% of the total common shares issued in connection with the offering. Each broker unit warrant entitles the broker to acquire one common share (each a "broker share") and one-half of one common share purchase warrant (each a "broker warrant") at a price of \$1.06 for a period of 24 months following the closing of each tranche of the offering. 374,401 broker unit warrants were issued pursuant to the second and final close on July 8, 2016 and 285,976 broker unit warrants were issued pursuant to the second and final close on July 13, 2016. Each whole broker warrant entitles the broker to acquire one additional common share at an exercise price of \$1.50 for a period of 24 months following the closing of each tranche of the offering.

The fair value of the broker unit warrants and the broker warrants for both closings was estimated using the Black-Scholes option pricing model, assuming a risk-free interest rate of 0.5%, an expected life of the warrant of 2 years, no expected dividends, and an expected volatility of 98% which was based on prior trading activity of the Company's shares. The fair value of the broker unit warrants in the amount of \$870,253 is included in common share issuance costs and has been presented as part of contributed surplus.

## c. Warrants

The following table summarizes the continuity of warrants:

	Nine Months Ended		Year E	
	September	30, 2016	December	31, 2015
		Weighted		Weighted
	Number of	Average	Number of	Average
	Warrants	Exercise Price	Warrants	Exercise Price
		\$		\$
Balance at beginning of the period	-	-	-	-
Issued with common share units	4,716,981	1.50	-	-
Issued to brokers	660,337	1.06	-	-
Balance at end of period	5,377,318	1.45	_	_

The following table summarizes information about warrants outstanding:

Exercise Price \$	Expiry Date	September 30, 2016 Number of Warrants	December 31, 2015 Number of Warrants
1.50	July 8, 2018	2,674,296	-
1.50	July 13, 2018	2,042,685	-
1.06	July 8, 2018	374,401	-
1.06	July 13, 2018	285,976	-
		5,377,358	-

#### d. Stock options and share-based payments

The Company has granted stock options to eligible employees, directors, officers, and consultants under stock option plans that vest over two-year periods and have a maximum term of ten years.

The Company accounts for options granted under these plans in accordance with the fair value based method of accounting for share-based payments. In the nine months ended September 30, 2016, the Company granted 160,000 (September 30, 2015 – 1,210,000) stock options. The application of the fair value based method requires the use of certain assumptions regarding the risk-free market interest rate, expected volatility of the underlying stock, life of the options, and forfeiture rate. The weighted average risk-free rate used in 2016 was 0.84% (2015 – 1.72%), the weighted average expected volatility was 105% (2015 - 117%) which was based on prior trading activity of the Company's shares, the weighted average expected life of the options was 5 years (2015 – 10 years), forfeiture rate was 0% (2015 - 0%), the weighted average share price was 0.42 (2015 – 0.59), the weighted average exercise price was 0.42 (2015 – 0.59), and the expected dividends were nil (2015 - nil). The weighted average grant date fair value of options granted in the nine months ended September 30, 2016 was 0.28 (2015 - 0.55) per option.

The share-based payments expense recorded during the current period relates to options granted in 2016, 2015, and 2014 was \$115,271 (during 2015 relating to options granted in 2015, 2014, and 2013 - \$489,937).

A summary of the status of the Company's stock options at September 30, 2016 and December 31, 2015 and changes during the periods ended on those dates is as follows:

	Nine Months Ended September 30, 2016		Year E December	
		Weighted		Weighted
	Number of	Average	Number of	Average
	Options	Exercise Price	Options	Exercise Price
		\$		\$
Outstanding at beginning of the				
period	3,446,667	0.28	3,120,000	0.12
Granted	160,000	0.42	1,210,000	0.59
Exercised	(1,273,331)	0.15	(793,333)	0.11
Forfeited	(68,334)	0.46	(90,000)	0.34
Outstanding at end of period	2,265,002	0.36	3,446,667	0.28
Exercisable at end of period	1,788,334	0.31	2,263,332	0.20

e. Stock options outstanding are as follows:

			Weighted		
			Average	September 30,	December 31,
			Contractual	2016	2015
Fair Value	Exercise	Year of	Life Remaining	Number of	Number of
\$	Price \$	Expiration	(years)	Options	Options
0.25	0.27	2025	8.8	3,334	10,000
0.25	0.27	2025	8.8	3,334	10,000
0.34	0.36	2025	8.6	150,000	150,000
0.47	0.50	2025	8.3	100,000	100,000
0.60	0.64	2025	8.3	813,334	900,000
0.37	0.27	2024	8.1	150,000	150,000
0.13	0.14	2024	7.7	50,000	250,000
0.08	0.10	2024	7.3	425,000	780,000
0.05	0.10	2023	6.3	310,000	786,667
0.09	0.10	2022	5.8	160,000	160,000
0.22	0.44	2018	1.4	100,000	-
0.11	0.15	2016		-	150,000
			7.3	2,265,002	3,446,667

## f. Contributed surplus

	Nine Months Ended September 30, 2016 \$	Year Ended December 31, 2015 \$
Balance at beginning of the period	1,029,564	507,505
Issuance of common share units (note 10 (b))	2,055,339	-
Common share issuance costs (note 10 (b))	870,253	-
Share-based payments (note 10 (d))	115,271	580,299
Stock options exercised	(147,188)	(58,240)
Balance at end of the period	3,923,239	1,029,564

## 11. CAAP LOAN

The Company entered into Canadian Agricultural Adaptation Program ("CAAP") repayable contribution agreements for total possible funding of \$1,339,625 receivable over the period from October 7, 2010 through September 30, 2012. During the year ended December 31, 2012, the Company voluntarily decommitted \$668,557 as a result of lower anticipated project expenditures resulting in amended maximum possible funding under the agreement of \$671,068. The end date for project expenditures and start date for repayments were also extended one year to September 30, 2013 and December 31, 2014 respectively. All amounts claimed under the program are repayable interest free over eight years beginning in 2014.

As the contributions are non-interest bearing, the fair value at inception is estimated as the present value of the principal payments required, discounted using the prevailing market rates of interest for a similar instrument which was estimated to be 15% per annum. The difference between the fair value of the contributions and the cash received is accounted for as a government grant.

The balance of repayable contribution is derived as follows:

	Nine Months Ended September 30, 2016	Year Ended December 31, 2015
	\$	\$
Opening balance	308,471	338,017
Repayment	-	(83,884)
Accretion of CAAP loan	36,490	54,338
	344,961	308,471
Less current portion	80,814	72,942
	264,147	235,529

The principal repayment required for amounts received or receivable from inception to December 31, 2013 is \$83,883 annually from 2014 through 2021.

# **12. RELATED PARTY TRANSACTIONS**

Related party transactions during the periods not otherwise disclosed in these consolidated financial statements are as follows:

Nine Months Ended September 30,	2016 \$	2015 \$
Convertible debentures held by a company controlled by an officer and by a close family member of a director	75,000	75,000
Interest earned on convertible debentures held by a company controlled by an officer and by a close family member of a director	4,492	3,929
Key management salaries, short-term benefits, consulting fees, and director fees	424,042	404,865
Consulting fees and key management salaries payable to officers included in accounts payable and accrued liabilities	21,000	21,000
Key management personnel share-based payments	57,522	274,713
Amount payable to directors	39,758	105,646

These transactions are in the normal course of operations and are measured at the amount of consideration established and agreed to by the related parties.

# **13. OTHER OPERATING LOSS**

	Ende	Quarters d September 30,	Nine Months Ended September 30,		
	2016	2015	2016	2015	
	\$	\$	\$	\$	
Foreign exchange loss	8,653	71,140	54,080	96,773	
Other expense (income)	4,829	2,479	5,690	(12,938)	
Plant relocation costs	143,700	88,200	416,691	267,237	
	157,182	161,819	476,461	351,072	

# **14. FINANCE COSTS**

		Quarters		Nine Months	
	Ende	d September 30,	Ende	d September 30,	
	2016	2015	2016	2015	
	\$	\$	\$	\$	
Interest on long-term debt	9,586	13,865	31,856	39,680	
Transaction costs	6,393	6,393	19,137	18,236	
Royalties	-	-	50,000	50,000	
Accretion of CAAP loan	12,619	13,828	36,490	39,985	
Accretion of convertible debentures	20,289	17,073	58,781	47,032	
	48,887	51,159	196,264	194,933	

## **15. SEGMENTED INFORMATION**

The Company operates in one industry segment, which is the active ingredient product technology industry. All the assets of the Company, which support the revenues of the Company, are located in Canada. The distribution of revenue by location of customer is as follows:

		Quarters		Nine Months	
	Ende	d September 30,	Ende	d September 30,	
	2016	2015	2016	2015	
	\$	\$	\$	\$	
United States	2,207,465	2,126,291	6,725,079	4,900,585	
Germany	776,073	917,576	4,114,461	2,163,248	
China	-	-	236,248	80,332	
Other	25,013	33,063	139,305	85,309	
Canada	9,128	2,229	34,017	3,536	
	3,017,679	3,079,159	11,249,110	7,233,010	

## **16. EMPLOYEE BENEFITS**

		Quarters		Nine Months
	Ende	d September 30,	Ende	d September 30,
	2016	2015	2016	2015
	\$	\$	\$	\$
Employee benefits	705,107	717,741	2,043,252	2,331,703

Employee benefits include wages, salaries, bonus, and CPP, EI, WCB contributions, and benefit premiums.

## **17. CONTINGENCIES AND COMMITMENTS**

a) During the year ended December 31, 2011, the Company and its wholly-owned subsidiary, Ceapro Veterinary Products Inc. were served with a statement of claim from AVAC Ltd. alleging damages of \$724,500 pursuant to a product development agreement. The Company and Ceapro Veterinary Products Inc. filed a statement of defense to refute the claim and the evidentiary portion of the trial was completed in January 2015. All written arguments were completed on March 16, 2015 and have been submitted to the presiding judge. The Company believes it has presented strong defenses to the allegations at trial and no provision has been made in the consolidated financial statements for this litigation.

b) During the year ended December 31, 2012, the Company and its wholly-owned subsidiary, Ceapro Technology Inc. were served with a statement of claim from AVAC Ltd. alleging damages of \$1,470,000 pursuant to two product development agreements. The Company and Ceapro Technology Inc. filed a statement of defense to refute the claim and the evidentiary portion of the trial was completed in January 2015. All written arguments were completed on March 16, 2015 and have been submitted to the presiding judge. The Company believes it has presented strong defenses to the allegations at trial and no provision has been made in the consolidated financial statements for this litigation.

c) During the year ended December 31, 2012, the Company entered into a licence agreement for a new technology to increase the concentration of avenanthramides in oats. The Company shall pay an annual royalty percentage rate of 2% of sales, payable every January 1<sup>st</sup> and July 1<sup>st</sup>, subject to a minimum annual royalty payment according to the schedule below:

Year	Amount
2012	nil
2013	\$12,500
2014	\$37,500
2015	\$50,000
2016	\$50,000

And \$50,000 each year thereafter while the licence agreement remains in force. The agreements remain in force until the patents expire or are abandoned.

The licence agreement for the use of the intellectual property requires future royalty payments based on specific sales and is an executory contract. The licence agreement also does not represent an onerous contract. On this basis, upfront payments required to enter into the agreement are capitalized as a licence asset and all royalty payments under the agreement are recognized as they become due.

(d) During the year ended December 31, 2014, the Company entered into a licence agreement with the University of Alberta for the rights to an enabling pressurized gas expanded technology (PGX) that would allow the development, production, and commercialization of powder formulations that could be used as active ingredients.

In accordance with the agreement and as amended on February 2, 2015, the Company shall pay the following royalties, payable on a semi-annual basis:

- (a) a royalty of 3.5% of net sales generated from the field of pharmaceuticals;
- (b) a royalty of 3.0% of net sales generated from the field of nutraceuticals;
- (c) a royalty of 2.75% of net sales generated from the field of cosmetics;
- (d) a royalty of 1.0% of net sales generated from the field of functional foods;
- (e) a royalty of 3.0% of net sales generated from other fields.

The Company shall pay a minimum annual advance on earned royalties of \$5,000 commencing March 1, 2017 and every year thereafter while the licence agreement remains in force.

The licence agreement for the use of the intellectual property requires future royalty payments based on specific sales and is an executory contract. The licence agreement also does not represent an onerous contract. On this basis, upfront payments required to enter into the agreement are capitalized as a licence asset and all royalty payments under the agreement are recognized as they become due.

(e) In the normal course of operations, the Company may be subject to litigation and claims from customers, suppliers and former employees. Management believes that adequate provisions have been recorded in the accounts where required. Although it is not possible to estimate the extent of potential costs, if any, management believes that the ultimate resolution of such contingencies would not have a material adverse effect on the financial position of the Company.

## **18. FINANCIAL INSTRUMENTS**

Financial assets and financial liabilities measured at fair value in the balance sheet are grouped into three Levels of a fair value hierarchy. The three Levels are defined based on the observability of significant inputs to the measurement, as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly
- Level 3: unobservable inputs for the asset or liability

Fair value of financial instruments is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The fair value of cash and cash equivalents, trade and other receivables, and accounts payable and accrued liabilities approximate their carrying amount due to their short-term nature. The fair value of long-term debt is estimated to approximate its carrying value because the interest rates do not differ significantly from current interest rates for similar types of borrowing arrangements (level 2).

The Canadian Agricultural Adaptation Program ("CAAP") loan is recorded at the amount drawn under the agreement, discounted using the prevailing market rate of interest for a similar instrument, which represents the estimated fair value of the obligation.

The fair value of the CAAP loan and the repayable research funding are not materially different from their carrying amounts as funding received has been discounted using an estimate of a market rate of interest and is being accreted back to its nominal amount (level 2).

The fair value of the convertible debentures are estimated to approximate the carrying value as they have been based on discounted cash flows based on interest rates for similar instruments (level 2).

	September 30, 2016		Decembe	r 31, 2015
	Book value	Fair value	Book value	Fair value
Loans and receivables:				
Cash and cash equivalents	\$ 9,245,679	\$ 9,245,679	\$ 1,681,125	\$ 1,681,125
Trade and other receivables	1,067,733	1,067,733	663,127	663,127
Other financial liabilities:				
Accounts payable and accrued liabilities	\$ 1,056,139	\$ 1,056,139	\$ 2,005,611	\$ 2,005,611
Long-term debt	2,526,132	2,526,132	3,261,504	3,261,504
Convertible debentures	936,740	936,740	872,355	872,355
CAAP loan	344,961	344,961	308,471	308,471

The following table sets out a comparison of the carrying amount and fair values of the Company's financial assets and financial liabilities:

The Company has exposure to credit, liquidity and market risk as follows:

#### a) Credit risk

#### Trade and other receivables

The Company makes sales to customers that are well-established within their respective industries. Based on previous experience, the counterparties had zero default rates and management views this risk as minimal. Approximately 88% of trade receivables are due from one customer at September 30, 2016 (December 31, 2015 – 93% from two customers) and all trade receivables at September 30, 2016 and December 31, 2015 are current. These main customers are considered to have good credit quality and historically have a high quality credit rating.

Other receivables represent amounts due for research program claims, government goods and services taxes, and scientific and research tax credits. The collectability risk is deemed to be low because of the good quality credit rating of the counter-parties.

#### Cash and cash equivalents

The Company has cash and cash equivalents in the amount of \$9,245,679 at September 30, 2016 (December 31, 2015 - \$1,681,125) and mitigates its exposure to credit risk on its cash balances by maintaining its bank accounts with Canadian Chartered Banks and investing in low risk, high liquidity investments.

There are no past due or impaired financial assets. The maximum exposure to credit risk is the carrying amount of the Company's trade and other receivables and cash and cash equivalents. The Company does not hold any collateral as security.

#### b) Liquidity risk

Liquidity risk relates to the risk that the Company will encounter difficulty in meeting its financial obligations. The Company may be exposed to liquidity risks if it is unable to collect its trade and other receivables balances in a timely manner, which could in turn impact the Company's long-term ability to meet commitments under its current facilities. In order to manage this liquidity risk, the Company regularly reviews its aged trade receivables listing to ensure prompt collections. There is no assurance that the Company will obtain sufficient funding to execute its strategic business plan.

The following are the contractual maturities of the Company's financial liabilities and obligations:

	within 1 year \$	1 to 3 years \$	3 to 5 years \$	over 5 years \$	Total \$
Accounts payable and accrued					
liabilities	1,056,139	-	-	-	1,056,139
Long-term debt	1,080,779	1,452,714	164,833	-	2,698,326
Convertible debentures	998,610	-	-	-	998,610
CAAP loan	83,884	167,767	167,767	83,884	503,302
Total	3,219,412	1,620,481	332,600	83,884	5,256,377

#### c) Market risk

Market risk is comprised of interest rate risk, foreign currency risk, and other price risk. The Company's exposure to market risk is as follows:

1. Foreign currency risk

Foreign currency risk arises from the fluctuations in foreign exchange rates and the degree of volatility of these rates relative to the Canadian dollar.

The following table summarizes the impact of a 1% change in the foreign exchange rates of the Canadian dollar against the US dollar (USD) and the Euro on the financial assets and liabilities of the Company.

	Carrying	-1%		
	Amount (USD)	Earnings & Equity	+1% Earnings & Equity	
Financial assets				
Accounts receivable	725,915	7,259	(7,259)	
Financial liabilities				
Accounts payable and accrued liabilities	193,706	(1,937)	1,937	
Total increase (decrease)		5,322	(5,322)	
	Carrying	Foreign Exchang	e Risk (EURO)	
	Amount	-1%	+1%	
	(EURO)	Earnings & Equity	Earnings & Equity	
Financial liabilities				
Long-term debt	484,400	(4,844)	4,844	
Total (decrease) increase		(4,844)	4,844	

The carrying amount of accounts receivable and accounts payable and accrued liabilities in USD and long-term debt in Euro represents the Company's exposure at September 30, 2016.

2. Interest rate risk

The Company has minimal interest rate risk because its long-term debt agreements are all at fixed rates.

## **19. CAPITAL DISCLOSURES**

The Company considers its capital to be its equity. The Company's objective in managing capital is to ensure a sufficient liquidity position to finance its manufacturing operations, research and development activities, administration and marketing expenses, working capital and overall capital expenditures, including those associated with patents and trademarks. The Company makes every effort to manage its liquidity to minimize dilution to its shareholders when possible.

The Company has funded its activities through public offerings and private placements of common shares, royalty offerings, loans, convertible debentures, and grant contributions.

The Company is not subject to externally imposed capital requirements and the Company's overall strategy with respect to capital risk management did not change during the period ended September 30, 2016.

## **20. INCOME PER COMMON SHARE**

		Quarters		Nine Months
	Ended	September 30,	Ended September 30,	
	2016	2015	2016	2015
Net income for the period for basic and diluted earnings per share calculation	\$645,043	\$1,006,454	\$3,494,233	\$1,470,340
Weighted average number of common shares outstanding	71,757,406	61,843,151	65,762,004	61,685,724
Effect of dilutive stock options	3,341,474	1,369,429	2,258,431	2,013,911
Effect of dilutive convertible debentures	1,500,000	1,500,000	1,500,000	1,500,000
Diluted weighted average number of common shares	76,598,880	64,712,580	69,520,435	65,199,635
		, ,	, ,	
Income per share - basic	\$0.01	\$0.02	\$0.05	\$0.02
Income per share - diluted	\$0.01	\$0.02	\$0.05	\$0.02

For the nine month period ended September 30, 2016, 4,716,981 warrants outstanding (2015 – 1,113,334 stock options outstanding) have not been included in the diluted income per share calculation because either the options' or warrants' exercise price or the unvested options' exercise price taking into consideration remaining share-based payments were greater than the average market price of the common shares during the period.

For the quarter ended September 30, 2016, Nil (2015 - 1,320,000) outstanding stock options have not been included in the diluted income per share calculation because either the options' exercise price or the unvested options' exercise price taking into consideration remaining share-based payments were greater than the average market price of the common shares during the period.

Interest on the convertible debentures is capitalized as a borrowing cost to the new manufacturing facility under construction and therefore, the dilutive impact from the potential conversion of the convertible debentures is limited only to an increase in the diluted weighted average number of common shares outstanding.