





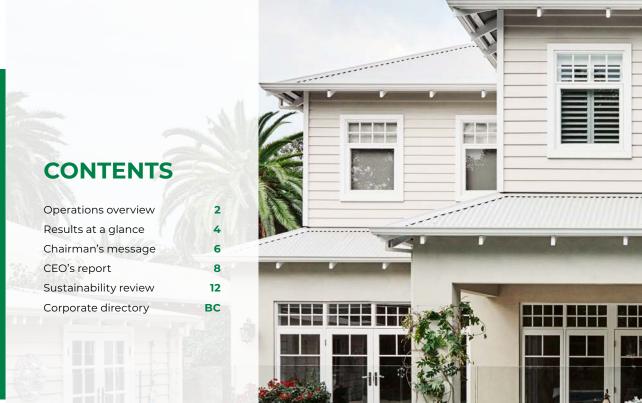


# TRANSFORMING TO DRIVE PROFITABLE GROWTH

**Annual Review Fiscal Year 2019** 



















### JAMES HARDIE IS A GROWTH COMPANY.

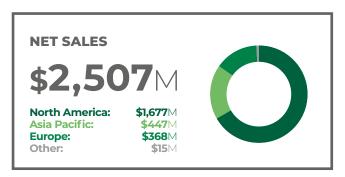
We are aggressively driving organic growth above market across all our businesses and geographies, while being number one in every market we choose to participate in. We have a global presence, with great products and great people and have consistently delivered strong returns and created shareholder value over the long term. We must continue to transform to become an even stronger, global business with consistent profitable growth.

JAMES HARDIE
- TRANSFORMING
TO DRIVE PROFITABLE
GROWTH

# **OPERATIONS OVERVIEW**

In fiscal year 2019 we began a significant transformation while continuing to create considerable value for our customers, employees, investors and the communities in which we operate. Our substantial investment in our people, plants and market development programs, has enabled James Hardie to maintain our strategic industry leadership and create profitable growth and deliver superior long-term returns.

### **GROUP**



### EBIT MARGIN<sup>2</sup>

\$405M 16.1%



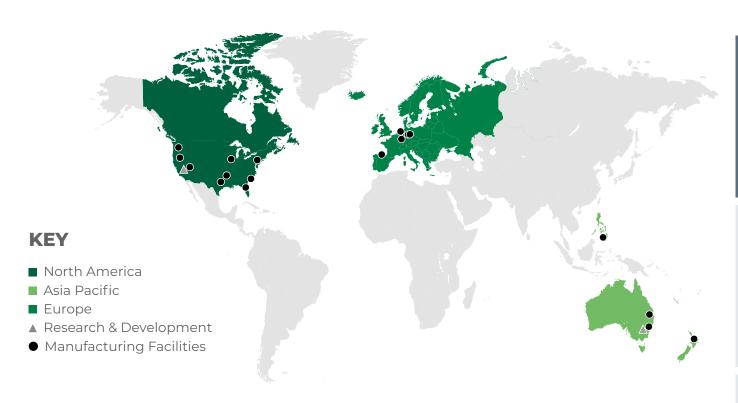
Please refer to the inside back cover for full footnote references. Unless otherwise stated all items denoted are in US currency.

### **NORTH AMERICA FIBER CEMENT**

NET SALES	SALES VOLUME
<b>\$1,677</b> M	<b>2,308</b> mmsf
<b>↑ 6%</b> from 2018	<b>↑ 3%</b> from 2018

EBIT <sup>2</sup>	EBIT MARGIN <sup>2</sup>
<b>\$388</b> M	23.1%
<b>↑ 2%</b> from 2018	<b>↓ 1.1pts</b> from 2018

GROSS PROFIT	AVERAGE NET SALES PRICE
<b>↑3</b> %	<b>\$718</b> per msf
from 2018	<b>↑ 3%</b> from 2018



### **ASIA PACIFIC FIBER CEMENT**

NET SALES	SALES VOLUME
<b>\$447</b> M	<b>546</b> mmsf
<b>↑ 5%</b> from 2018	↑ 10% from 2018

EBIT <sup>2</sup>	EBIT MARGIN <sup>2</sup>
<b>\$100</b> M	22.3%
<b>↓ 8%</b> from 2018	<b>↓ 3.1pts</b> from 2018

GROSS PROFIT	AVERAGE NET SALES PRICE
<b>√6</b> %	<b>\$724</b> per msf
from 2018	<b>↓ 5%</b> from 2018

### **EUROPE BUILDING PRODUCTS**

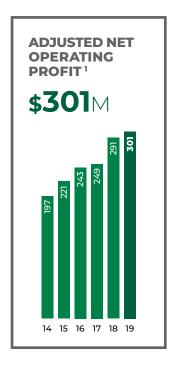
NET SALES	SALES VOLUME
<b>\$368</b> M	<b>816</b> mmsf
↑ 915% from 2018	<b>↑2,300</b> % from 2018

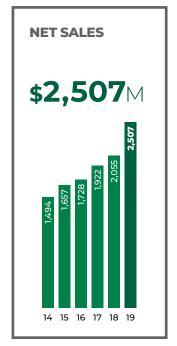
EBIT <sup>2</sup>	EBIT MARGIN <sup>2</sup>
\$10M	2.7%
<b>↑ \$9.7M</b> from 2018	<b>1.9pts</b> from 2018

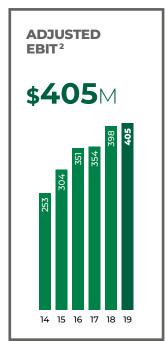
GROSS PROFIT	AVERAGE NET SALES PRICE
<b>↑837</b> %	<b>\$354</b> per msf
from 2018	<b>↓ 63%</b> from 2018

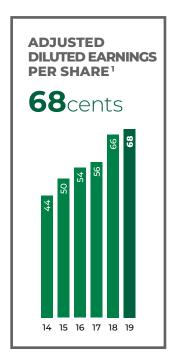
## RESULTS AT A GLANCE

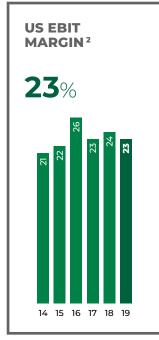
### **HIGHLIGHTS**

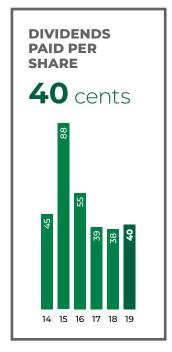


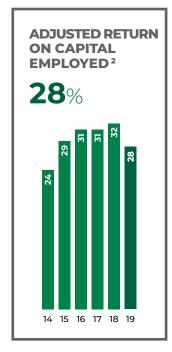


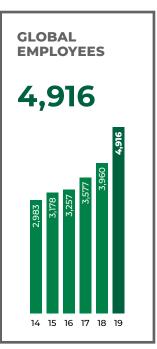












Please refer to the inside back cover for full footnote references. Unless otherwise stated all items denoted are in US currency.

### **INDUSTRY ENDORSEMENTS**

US: **BRAND LEADER** 

Chosen by builders as a Brand Leader in Builder magazine for over 20 years



US:
GOOD
HOUSEKEEPING
ENDORSEMENT

HardiePlank® lap siding is backed by the Good Housekeeping Seal



US:
MOST
SUSTAINABLE
PRODUCT

Green Builder Magazine Readers' Choice, "Most Sustainable Product" 2019



US:
TOP BUILDING
MATERIALS
AND PRODUCTS

Listed as top building materials and products by Professional Builder 2018 Professional Builder TOP 100

AUSTRALIA:
NATIONAL
SUPPLIER
OF THE YEAR

Won National Supplier of the Year from Australian Plaster & Building Accessories



## GERMANY: OUTSTANDING BRAND AWARD

Fermacell was recognised as one of the best building material brands in Germany



# CHAIRMAN'S MESSAGE



In fiscal year 2019 we began a transformation that we are confident will lead to the next phase of sustained profitable growth for James Hardie.

We start and end fiscal year 2019 with two key transactions that will be critical to this transformation. We began the year by acquiring Fermacell, which we believe positions us to create a significant European building materials business, and toward the end of the year we appointed Dr Jack Truong as the new James Hardie CEO on 31 January 2019.

Jack has already set James Hardie on the path of this transformation. In Jack we have a strong and capable executive to lead James Hardie's strategic direction, and the company's operational and financial performance into the future. At the January 2019 Board meeting Jack presented his 3 year strategic plan to transform James Hardie to become an even stronger, global business and deliver our next phase of profitable growth. The Board endorses the strategic plan to drive organic growth above market, deliver strong returns and be number one in every market we choose to participate in.

Our North America segment achieved 3% top line growth and EBIT margin of 23.1%, which is within our target range of 20–25%. Our primary focus for fiscal year 2020 will be to return primary demand growth to our targeted range and we are confident that the strategic plan that Jack outlined will drive this outcome.

During fiscal year 2019 we allocated capital to position our North America manufacturing network for the future, including continuing the start-up of our greenfield expansion project in Tacoma (Washington), and the start of construction of a greenfield expansion project in Prattville (Alabama). We also initiated the expansion project within our ColorPlus product line including equipment, land and buildings, this includes projects at our Peru (Illinois) and Pulaski (Virginia) plants, and a greenfield project in Massachusetts.

Our Asia Pacific segment once again contributed strong results during fiscal year 2019. Net sales increased 11% in Australian dollars due to strong volume growth in our Australia and Philippines businesses and EBIT margin was 22.3%, driven by a very strong performance in our Australian business. During fiscal year 2019, we continued the start-up of the additional capacity expansion in the Philippines, and we continued the planning and design of a brownfield expansion project at our Carole Park (Australia) plant.

Our Europe Building Products segment delivered a strong pro forma net sales increase of 7% in Euros and an adjusted EBIT margin of 10.6% for fiscal year 2019.

### **LOUIS GRIES RETIREMENT**

Louis' contribution to James Hardie has been immense. Louis joined James Hardie in 1991, becoming CEO in February 2005 and under his leadership, James Hardie delivered strong top-line growth and differentiated returns. The Board would like to acknowledge and thank Louis for his considerable contribution.

### CAPITAL ALLOCATION AND SHAREHOLDER RETURNS

We remain committed to investing in organic growth, maintaining our ordinary dividend, and maintaining a strong balance sheet while having the capacity for strategic opportunities or additional shareholder returns.

Our underlying confidence in the strength of our businesses and the geographies in which they operate enabled the Board to declare a first half dividend of US10.0 cents and a second half ordinary dividend of US26.0 cents.

The resulting full year ordinary dividend declared of US\$158.6 million, reflecting a payment of US36.0 cents per security, was in-line with the full year ordinary dividend declared and paid for fiscal year 2018 of US\$178.7 million, reflecting a payment of US40.0 cents per security.

The ordinary dividend represents our commitment to provide shareholder returns within the ordinary dividend payout ratio of 50% to 70% of net operating profit, excluding asbestos adjustments.

Overall, we continue to maintain a strong balance sheet and our financial management practices remain consistent with an investment-grade rated company.

### **BOARD CHANGES**

We also remain committed to ensuring we have a strong, diverse and independent Board. During the year we added two new directors who bring strong business experience and valuable perspective to James Hardie.

Anne Lloyd was appointed to the Board on 4 November 2018. Anne will stand for election at the 2019 Annual General Meeting (AGM). Anne has extensive public company financial and business experience and is a valuable addition to the Board.

Rada Rodriguez was appointed to the Board on 13 November 2018. Rada will stand for election at the 2019 AGM. Rada has a strong understanding of the building and construction market across Europe and a deep knowledge of the German market. She also has significant experience leading business integrations which is valuable given our recent acquisition of Fermacell.

On 23 August 2018 Steven Simms resigned from the Board. The Board would like to express its thanks to Mr Simms for his service and significant efforts during his tenure.



### ASBESTOS INJURIES COMPENSATION FUND (AICF)

Due to our strong financial performance during fiscal year 2019, we will contribute approximately US\$100.9 million to the AICF in July 2019. This amount represents 35% of our free cash flow for fiscal year 2019 which we are obliged to contribute as part of our commitment under the Amended and Restated Final Funding Agreement.

Including this contribution, we have provided over A\$1.3 billion towards asbestos disease related compensation since 2001.

### **ANNUAL GENERAL MEETING**

Thickorf No Hammes

This year's AGM will be held on Friday 9 August 2019 in Dublin, Ireland.

Shareholders can participate via a teleconference. Details regarding the matters to be acted upon at the 2019 AGM will be contained in the Notice of Meeting and related materials.

**Michael Hammes** 

Chairman

## CEO'S REPORT



Fiscal year 2019 marks the beginning of a critical transformation that will launch the next phase of growth at James Hardie.

I would like to start by sharing how honoured I am to serve as the CEO of James Hardie, and to lead its more than 5,000 employees worldwide into the future. I want to thank the Board for their trust in me to lead this incredible company. I would also like to take the opportunity to thank Louis Gries for his vision and leadership during the past 14 years as James Hardie CEO. I am grateful for the very strong foundation that he built.

James Hardie is a company with a global presence, with great products and great people. It is a company that has consistently delivered strong operational and financial results over the long term.

However, in 2019 we began a transformation to ensure we become an even stronger, global business with consistent profitable growth.

The Commercial Transformation in our North American business will help ensure we return to our growth above market targets and ultimately achieve our long term ambition of 35% market share and 90% category share ("35/90").

Shifting to being a company underpinned with a Lean mentality will not only deliver considerable cost out within our manufacturing plants, but ensure we are a global organisation focused on continuous improvement in everything we do.

Our long term value creation targets remain unchanged, and we have a clear and tangible three year plan to drive the necessary momentum and traction needed to take the next step toward achieving these long term targets.

### LONG TERM VALUE CREATION

**NORTH AMERICA** 

35/90 with 20-25% EBIT MARGIN

**ASIA PACIFIC** 

DELIVER GROWTH ABOVE MARKET

GROWTH with 20-25% EBIT MARGIN

### **EUROPE**

BILLION €

BILLION € With 20+% BIT MARGIN

### GLOBAL STRATEGY

## Organic growth above market with strong returns

Be #1 in every market we choose to participate in

FULL HARDIE EXTERIOR EXPAND INTERIOR BUSINESS

INNOVATION

LEAN MANUFACTURING

BUILD ON ORGANISATIONAL ADVANTAGE

EMBRACE STEP CHANGE

### Culture and employee engagement

Empowerment & accountability

PDCA Continuous Improvement Mindset

Global Mindset

Cross Functional Teamwork Best Practice Sharing & Replication Future Forward Planning for Predictable Results OPERATE
WITH RESPECT

THRIVE ON

COMPETITION

### **ZERO HARM**

### **GLOBAL STRATEGY**

Our global strategy is to deliver organic growth above market with strong returns and to be #1 in every market we choose to participate in.

That strategy begins with the foundation of Zero Harm; we are committed to safe people, safe places and safe systems. The culture of our global company and employee engagement is also critical to our success. We are cultivating an engaged workforce that is empowered

and accountable, that works cross functionally, sharing best practices and maintains a global and continuous improvement mindset.

Our global strategy is underpinned by four clear strategic pillars:

- Full Hardie Exterior;
- Expand Interior Business;
- Innovation; and
- Lean Manufacturing.

### **CEO'S REPORT (CONTINUED)**

### **FY19 OPERATING RESULTS**

Our operating results for fiscal year 2019 reflected good and disciplined financial performance in a significant inflationary cost environment. Highlights include revenue increasing by 22%, adjusted net operating profit increasing by 3% and adjusted return on capital employed remaining strong at 28%.

The North American business delivered good volume growth of 3% for fiscal year 2019. Our exteriors business continued to grow above our addressable market throughout the year. It is a good improvement over our fiscal year 2018 performance, albeit below our expectations. North America segment generated respectable EBIT margins at 23.1%, in a challenging input cost environment. Our management team is transforming our commercial strategy and implementing Lean manufacturing as our operating approach in North America. We are confident these transformations will lead to improvement in our ability to execute and deliver on expected results.

Our Asia Pacific business delivered excellent revenue growth of 11% in Australian dollars along with 22.3% EBIT margin. The strong revenue growth of the Asia Pacific segment was led by market share and category share gains in Australia, and supported by additional strong volume growth in the Philippines.

The Europe business delivered strong pro forma net sales growth of 7% in Euros for fiscal year 2019 and an adjusted EBIT margin of 10.6%, which was in line with expectations. Since the acquisition of Fermacell on 3 April 2018 the integration has progressed well and we continue to be encouraged by the early indicators from our European business.



### NET OPERATING PROFIT AFTER TAX<sup>1</sup>

\$301M

**↑ 3%** from 2018

### EBIT NORTH AMERICA<sup>2</sup>

\$388M

**12%** from 2018

### EBIT ASIA PACIFIC

**\$100**M

**▶ 8%** from 2018

### EBIT EUROPE

\$10M

↑ 9.7M from 2018

### **ZERO HARM**

Zero Harm is a non-negotiable value for our company, as employees of James Hardie we are all responsible for Zero Harm and we need to demonstrate that commitment every day. In FY19 we made progress in our Zero Harm journey, improving our Incident Rate from 1.10 to 0.84 and our DART Rate from 0.50 to 0.39. However, we still have significant work to ensure we continue to improve and achieve our Zero Harm goal.

### **SUMMARY**

This is an exciting time for James Hardie as we transform our business to drive even more consistent profitable growth globally. I am confident that we are on the right path with the right talent, drive and capability to reach our goals of being a world class company.

### **Dr Jack Truong** CEO

- A. 1 Km

### **OUTLOOK**

We expect to see modest growth in the US housing market in fiscal year 2020. The single family new construction market and repair and remodel market growth rates in fiscal year 2020 are expected to grow, albeit at a growth rate lower than that in fiscal year 2019. The company expects new construction starts between approximately 1.2 million and 1.3 million.

We expect our North America Fiber Cement segment EBIT margin to be in the top half of our range of 20% to 25% for fiscal year 2020. This expectation is based upon the company continuing to improve operating performance in our plants, higher net average sales price and mix, continued inflation for input costs and modest underlying housing growth.

In Australia, it is anticipated that our addressable underlying market will decrease in fiscal year 2020 compared to fiscal year 2019. Net sales from our Australian business are expected to continue to trend above the average growth of the domestic repair and remodel and single family detached housing markets in the eastern states of Australia.

We expect our Europe Building Products segment to achieve year on year net sales and EBIT margin growth.



# SUSTAINABILITY REVIEW



### **SUSTAINABILITY HIGHLIGHTS**

Drove our **Zero Harm initiative** which led to the implementation of James Hardie's global **EHS Management System**  Engaged in Lean Manufacturing transformation through the implementation of the Hardie Management Operating

System (HMOS)

Invested in plant infrastructure to upgrade Water Recycling Capability and Reduce Water Use

Continued to support corporate and employee engagement in **local communities** where we live and work

**Upgraded our ISO14001 System** at three North American plants and at our European plants

Selected the **2019 Readers' Choice "Greenest Siding Product"**by *Green Builder* magazine

### **SUSTAINABLE MANUFACTURING**

James Hardie's commitment to environmental excellence and the value the company places on long-term sustainability is reflected in its maintenance of a comprehensive environmental management system together with our commitment to efficient manufacturing processes.

In fiscal year 2019 we introduced the Hardie Manufacturing Operating System (HMOS). HMOS drives improvement in our manufacturing and environmental performance through: (1) Employee Engagement and Empowerment, (2) Elimination of Daily Variability, and (3) Continuous Improvement in the Manufacturing Processes. HMOS is a key aspect of James Hardie's sustainability initiative, continually driving collective improvements in manufacturing efficiency, resource utilisation, and housekeeping.

James Hardie manufactures products that reflect our commitment to environmental stewardship. By producing environmentally friendly products we contribute to a variety of LEED New Construction points including:

### James Hardie ® Exterior Products:

MR5 (MR4 for Homes) Recycled Content MR5 (MR4 for Homes) Regional Materials

#### James Hardie ® Interior Products:

Low-Emitting Materials (our HardieBacker® product line is certified GREENGUARD Gold)

Sustainably Manufactured Product Highlights:

- High quality standards for the raw materials used to drive best in class performance of our products;
- At least 75% of our raw materials are locally sourced, reducing the environmental impact caused by transportation of materials;
- Our 19 manufacturing plants on four continents support the respective regional economies in which they are located, again reducing the environmental impact caused by transportation of our product;
- Raw materials such as cement, cellulose pulp, sand, and water are low in toxicity; and
- Durable fiber cement and fiber gypsum materials not only require fewer resources for replacement, but help reduce maintenance, repair and replacement costs.



### **ZERO TO LANDFILL IN EUROPE**

James Hardie Europe has four fiber gypsum manufacturing facilities across three European countries: Germany, the Netherlands and Spain. We are proud that all of these facilities are zero waste facilities with no landfill generated. We utilise four sources of gypsum, three of which are recycled materials. The fiber we utilise in our fiber gypsum products is produced from waste paper which is 100% recycled. We are proud to maintain a manufacturing process that leverages a majority of materials that are recycled and produces zero waste.



### **SUSTAINABILITY REVIEW (CONTINUED)**

### **ENVIRONMENTAL MANAGEMENT & STEWARDSHIP**

James Hardie embraces an Environmental Policy that is based on four guiding principles:



James Hardie remains committed to implementing innovative solutions that optimise the use of raw materials, water and energy resources. Environmental stewardship highlights include:

PRODUCT SUSTAINABILITY

- Beneficial use of waste water for companies in the mining industry near our facilities;
- Enhanced recycling of waste material into our manufacturing process;
- Improved raw material use from improved manufacturing yields;
- Installation of energy efficient LED lighting across our global operations;
- Enhanced boiler efficiency modifications in our Asia Pacific operations;
- Beneficial use of 100% recycled paper in European fiber gypsum operations; and
- Upgrades to ISO 14001-2015 standard in our North American and European plants.

### **CEO MESSAGE ON SUSTAINABILITY REPORTING**



The Executive Leadership Team and I are committed to delivering a full sustainability report by the end of fiscal year 2021.

We have decided to adopt the Global Reporting Initiatives (GRI) framework. The GRI will provide a framework for us to report on material topics, their related impacts and how they are managed, and is the most widely adopted framework for Environmental, Social and Governance reporting.

Management's plan has the full support of the Board. As we engage in this transition toward fiscal year 2021, we will continue to improve upon the sustainability reporting we include in our Annual Review and Annual Report on Form 20-F.

**Dr Jack Truong** 

CEO

### **ZERO HARM SAFETY CULTURE**

Our Zero Harm Safety Culture mission is to become a World-Class Safety Organisation focused on Safe People, Safe Plants, and Safe Systems.

### **SAFE PEOPLE**

Committed and Passionate Safety Leaders
Team Members who are empowered and engaged
Visible Commitment 24/7/365

### **SAFE SYSTEMS**

Provide the structure for Zero Harm Sets clear Standards and Expectations Real time data to support risk reduction and continuous improvement



### SAFE PLACES

World Class Facilities
A focus on continuous
improvement through safety
in design
Housekeeping as the
barometer of safety

### ZERO HARM IN ACTION IN OUR COMMUNITY

Zero Harm extends beyond the workplace. A James Hardie employee at our Pulaski (Virginia) facility was recognised by leadership for providing a high visibility vest to a citizen directing traffic at the scene of an auto accident and for taking the time to provide instruction on how to position himself on the road to reduce risk. One of many examples of James Hardie's Zero Harm initiative in action.



In February 2019 our Wijchen, Netherlands plant celebrated 1000 days without a safety incident.

### PRODUCT SAFETY - RESOURCES ON THE GROUND

More than 50 technical specialists around the country share their expertise in training and applying installation best practices, building science fundamentals, construction and installation efficiencies, and small business development assistance. In many parts of North America, this includes on-site "First Board, First Nail" training at the beginning of key projects to ensure they get off to the best start possible.



### **SUSTAINABILITY REVIEW (CONTINUED)**

### **SOCIAL RESPONSIBILITY**

James Hardie and its employees contribute to and support community improvement activities in the areas in which we operate through participation in and monetary donations to charitable groups and activities, including:

- School supply drives at various locations across the company;
- Food donations and food drives for homeless shelters;
- United Way Labor of Love initiative Repairs and winterisation of over two dozen homes near our Peru (Illinois) plant;
- Toys for Tots;
- Habitat for Humanity;
- Relay for Life;
- Wreaths Across America;
- Over US\$1 million in employee and company matching donations to charitable organisations; and
- Donated over US\$100,000 of building products to the Christopher House, a family of schools that helps low-income, at-risk families succeed in school, the workplace, and in life.

### **ASBESTOS FUNDING**

During July 2019, James Hardie will contribute approximately US\$100.9 million to Asbestos Injuries Compensation Fund (AICF).

This amount represents 35% of James Hardie's free cash flow for fiscal year 2019, which James Hardie is obliged to contribute as part of its commitment under the Amended and Restated Final Funding Agreement (AFFA).

Including its July 2019 contribution, James Hardie will have provided over A\$1.3 billion towards asbestos compensation.

### **Annual Actuarial Assessment**

KPMG Actuarial conducts an annual actuarial assessment of AICF's liabilities as a regular update of projections in line with actual claims experience and the claims outlook.

James Hardie received an updated actuarial report from KPMG Actuarial at 31 March 2019, which showed the undiscounted and uninflated central estimate net of insurance recoveries decreased from A\$1.443 billion at 31 March 2018 to A\$1.400 billion at 31 March 2019.

James Hardie discloses summary information on claims numbers as part of its quarterly results releases. For additional information, please see the full 2019 actuarial report of KPMG Actuarial, which is available on our Investor Relations website (www.ir.jameshardie.com.au).



### **WORKPLACE SAFETY**

We are fully committed to providing a safe and healthy working environment for every individual that works at or visits any James Hardie site.



In fiscal year 2019, our global Incident Rate and Days Away, Restricted or Transferred (DART) rates were 0.84 and 0.39, respectively. These rates are significantly better than the average in our specific industry, cement and concrete product manufacturing, which had rates at 5.0 and 3.2, respectively.

We strongly believe that any injury at any one of our sites is one too many. During fiscal year 2019 we continued to intensify our progress on our Zero Harm Culture initiative, with an enhanced focus on our commitment to provide a workplace that does not result in physical harm to any individual at any of our sites. We ensure our employees are included at the core of this commitment through their active participation in our Safety Culture Steering Committee. The Steering Committee consists of a broad cross-section of employees from each plant as well as representatives from various corporate manufacturing and support functions.

The Safety Culture Steering Committee developed and is now implementing their multi-year plan to attain our Zero Harm Culture goal, with specific emphasis placed on a number of safety activities such as:

- SafeStart® and Milliken Safety Way® training for manufacturing employees and management team members;
- Sustainable housekeeping in manufacturing plants as part of our 5S initiative. Our 5S housekeeping standards are Sort, Set in order, Shine, Standardise, Sustain;

- Installation, evaluation, and improvement of our dust capture and control mechanisms to eliminate harmful employee exposures and to ensure compliance with the OSHA Silica Standard:
- Inclusion of intensive EHS analysis in all plant process modifications and expansion projects;
- Global standardisation and optimisation of safety procedures and processes to ensure minimum standards are implemented across our world-wide operations;
- Implementation of our Zero Harm
   Management System that provides
   reporting, root cause analysis, corrective
   action tracking, and other data analytics
   to support and focus resources on
   opportunities for improvement; and
- Provide tools and training to the installation specialists James Hardie partners with to ensure our product is installed safely and correctly.

### **2019 KEY DATES AND CALENDAR**

31 MARCH	End of James Hardie Industries plc Fiscal Year 2019
21 MAY	FY19 Quarter 4 and Full Year results and management presentation
22 MAY	Annual Review released
7 AUGUST	Voting Instruction Forms close 10.00am (Irish Standard Time) / 7.00pm (Australian Eastern Standard Time) for Annual General Meeting
9 AUGUST	Annual General Meeting, Dublin, Ireland
9 AUGUST	FY20 Quarter 1 results and management presentation
12-13 SEPTEMBER	Europe Investor Tour – Dusseldorf
16 SEPTEMBER	North America Investor Tour - New York City
7 NOVEMBER	FY20 Quarter 2 and Half Year results and management presentation

### **CORPORATE HEADQUARTERS**

Europa House, Second Floor Harcourt Centre Harcourt Street, Dublin 2, D02 WR20, Ireland Telephone +353 1 411 6924 Facsimile +353 1 479 1128

### **ANNUAL GENERAL MEETING (AGM)**

The 2019 AGM of James Hardie Industries plc will be held in Dublin, Ireland, at 7.00am (Irish Standard Time), on Friday, 9 August 2019. The AGM will be broadcast via a teleconference at 4.00pm (Australian Eastern Standard Time). Further details will be set out in the Notice of Annual General Meeting 2019.

### **SHARE/CUFS REGISTRY**

James Hardie Industries plc's registry is managed by Computershare. All enquiries and correspondence regarding holdings should be directed to:

Computershare Investor Services Pty Ltd Level 5, 115 Grenfell Street Adelaide SA 5000

Or

GPO Box 2975 Melbourne VIC 3001

(ARBN 097 829 895)

Telephone within Australia: 1300 850 505 Telephone outside Australia: +61 (0) 3 9415 4000

Website: www.computershare.com James Hardie Industries plc

Incorporated in Ireland with its registered office at Europa House, Second Floor, Harcourt Centre, Harcourt Street, Dublin 2, D02 WR20, Ireland and registered number 485719. The liability of its members is limited.

 $^{\rm TM}$  or  ${\rm @}$  denotes a trademark or Registered mark owned by James Hardie Technology Ltd.

©2019. James Hardie Industries plc.

### FORWARD-LOOKING STATEMENTS

Certain statements in this Annual Review may constitute "forward-looking statements" as defined in the Private Securities Litigation Reform Act of 1995. James Hardie uses such words as "believe," "anticipate," "plan," "expect," "intend," "target,", "estimate," "project," "predict," "forecast," "guideline," "aim," "will," "should," "likely," "continue," "may," "objective," "outlook," and similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements. Readers are cautioned not to place undue reliance on these forward-looking statements and all such forward-looking statements are qualified in their entirety by reference to the following cautionary statements.

Forward-looking statements are based on James Hardie's current expectations, estimates and assumptions and because forward-looking statements address future results, events and conditions, they, by their very nature, involve inherent risks and uncertainties, many of which are unforeseeable and beyond the company's control. Many factors could cause the actual results, performance or achievements of James Hardie to be materially different from those expressed or implied in this Annual Review, including, among others, the risks and uncertainties set forth in Section 3 "Risk Factors" in James Hardie's Annual Report on Form 20-F for the year ended 31 March 2019; changes in general economic, political, governmental and business conditions globally and in the countries in which James Hardie does business; changes in interest rates, changes in inflation rates; changes in exchange rates; the level of construction generally; changes in cement demand and prices; changes in raw material and energy prices; changes in business strategy and various other factors. Should one or more of these risks or uncertainties materialise, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. These forward-looking statements are made as of the date of this Annual Review and James Hardie does not assume any obligation to update them, except as required by law. Investors are encouraged to review James Hardie's Annual Report on Form 20-F, and specifically the risk factors discussed therein, as it contains important disclosures regarding the risks attendant to investing in our securities.

### **NON-GAAP FINANCIAL INFORMATION**

This Annual Review contains financial measures that are not considered a measure of financial performance under US GAAP and should not be considered to be more meaningful than the equivalent US GAAP measure. Management has included such measures to provide investors with an alternative method for assessing its operating results in a manner that is focused on the performance of its ongoing operations. Additionally, management uses such non-GAAP financial measures for the same purposes. However, these non-GAAP financial measures are not prepared in accordance with US GAAP, may not be reported by all of James Hardie's competitors and may not be directly comparable to similarly titled measures of James Hardie's competitors due to potential differences in the exact method of calculation. For additional information regarding the non-GAAP financial measures presented in this Annual Review, including a reconciliation of each non-GAAP financial measure to the equivalent US GAAP measure, see the sections titled "Definition and Other Terms" and "Non-US GAAP Financial Measures" included in James Hardie's Management's Analysis of Results for the fourth guarter and twelve months ended 31 March 2019.

### **FINANCIAL FOOTNOTES**

- 1 Unless otherwise stated for fiscal years 2019, 2018, 2017, 2016, 2015 and 2014 adjusted net operating profit graphs and editorial comments throughout this report refer to operations that may exclude asbestos, asset impairments, New Zealand weathertightness claims, acquisition costs incurred prior to the close of Fermacell and product line discontinuation excenses.
- 2 Unless otherwise stated for fiscal years 2019, 2018, 2017, 2016, 2015 and 2014 adjusted EBIT graphs and editorial comments throughout this report refer to EBIT that may exclude asbestos, asset impairments, New Zealand weathertightness claims, acquisition costs incurred prior to the close of Fermacell and product line discontinuation expenses.