Q4 | FY 2023 PERFORMANCE



Building a Better Future for All™
ASX:JHX: NYSE:JHX

Q4 PERFORMANCE

Global Net Sales Global Adjusted Net Income North America EBIT Margin APAC EBIT Margin

\$917.8M

\$146.2M





Our team executed successfully and closed out fiscal year 2023 strong, delivering record net sales globally and in all three regions, in local currency, for the full year. In addition, we delivered strong full-year Adjusted Net Income and Operating Cash Flows."

- AARON M. ERTER, CEO

FY 2023 PERFORMANCE RECORD GLOBAL NET SALES

Global Net Sales Global Adjusted Net Income Operating Cash Flow

North America Net Sales

\$3.8B







Homeowner Focused, Customer and Contractor Driven™ and a reconciliation of eac

Visit ir.jameshardie.com.au for more information and a reconciliation of each non-GAAP financial measure to the equivalent GAAP measure



A GLOBAL **GROWTH COMPANY**



Building a Better Future for All™

CREATING SHAREHOLDER VALUE

Global **Net Sales** **Global Operating** Cash Flow

Global Adjusted ROCE²

Global Adjusted Net Income









10 Year CAGR

3 Year Avg. FY23 vs FY131

5 Year Avg.

10 Year CAGR

SUPERIOR VALUE PROPOSITION



Homeowner Focused, Customer and Contractor Driven™

Exterior Design Superior Durability Low-Maintenance **Trusted Brand Unrivaled Business Support Localized Manufacturing**

and a reconciliation of each non-GAAP financial measure to the equivalent GAAP measure

STRATEGIC INITIATIVES

- Profitably grow and take share where we have the right to win
- Bring our customers high-valued, differentiated solutions
- Connect and influence all the participants in the customer value chain

Enabled by

- **Customer Integration**
- **Innovative Solutions**
- **Brand of Choice**
- **Global Capacity Expansion**

Supported by our Foundational Imperatives











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¹ Comparison of average Global Operating Cash Flow FY21-FY23 and FY11-FY13

² Return on Capital Employed calculated as Adjusted EBIT / Adjusted Gross Capital Employed