Cautionary Note Regarding Forward Looking Statements

Certain statements included in this presentation may be considered forward-looking. All statements in this presentation that are not historical facts are forward-looking statements. Such statements involve known and unknown risks, uncertainties and other factors that may cause actual results, performance or achievements to be materially different from those implied by such statements, and therefore these statements should not be taken as guarantees of future performance or results. We may use words such as “expects,” “anticipates,” “intends,” “plans,” “believes,” “could,” “seeks,” “estimates,” and variations of such words and similar expressions in identifying forward-looking statements. The forward-looking statements herein include, but not limited to, statements concerning: our possible or assumed future results of operations; our business strategies; our ability to attract and retain customers; our ability to sell additional products and services to customers; our cash needs and financing plans; our competitive position; our industry environment; our potential growth opportunities; expected technological advances by us or by third parties and our ability to leverage them; the effects of future regulation; and the effects of competition. These statements are based on our management’s beliefs and assumptions and on information currently available to our management. It is important to note that forward-looking statements are not guarantees of future performance, and that our actual results could differ materially from those set forth in any forward-looking statements. Due to risks and uncertainties, actual events may differ materially from current expectations. For a more in-depth discussion of these and other factors that could cause actual results to differ from those contained in forward-looking statements, see the discussions under the heading "Risk Factors" in the Company’s most recent annual report on Form 10-K and other documents that the Company has subsequently filed with the SEC. Vuzix disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.
**Vuzix Corporation is a Leading Augmented Reality Smart Glasses Company**

<table>
<thead>
<tr>
<th>History</th>
<th>Company was founded in 1997, IPO in 2009</th>
</tr>
</thead>
<tbody>
<tr>
<td>Headquarters</td>
<td>West Henrietta, NY (suburb of Rochester)</td>
</tr>
<tr>
<td>Executive</td>
<td>Paul Travers: CEO, President</td>
</tr>
<tr>
<td>Management</td>
<td>Grant Russell: CFO, EVP and Treasurer</td>
</tr>
<tr>
<td>Offices</td>
<td>US &amp; Canada, UK, Japan</td>
</tr>
<tr>
<td>Employees</td>
<td>~100 (&gt;80% based in West Henrietta)</td>
</tr>
<tr>
<td>Financial</td>
<td>Share price: $28.81 (1)</td>
</tr>
<tr>
<td>Statistics</td>
<td>Market Cap: $1.7 billion (1)</td>
</tr>
<tr>
<td></td>
<td>Pro forma cash: $60.4 million (2)</td>
</tr>
<tr>
<td>Ownership</td>
<td>CEO and CFO together own ~7%</td>
</tr>
<tr>
<td></td>
<td>Institutional ownership ~27%</td>
</tr>
<tr>
<td></td>
<td>State Street KOMP ETF owns ~8%</td>
</tr>
</tbody>
</table>

Vuzix is a pioneer in wearable computing, augmented reality, optics and display engines and has been delivering solutions to customers for over 20 years.

(2): Unaudited and pro forma as of 3/15/21; excludes negative operating cash flows since 12/31/20.
“The Next Big Trend in Technology will be Smart Glasses We Wear Everywhere”

Exclusive Report by MarketsandMarkets™

• Augmented Reality Market projected to be worth $77 billion by 2025

• AR HMDs in the form of Smart Glasses to be lead AR device type owing to its use in enterprise and healthcare

• Key factors driving the AR market growth:
  • ENTERPRISE WILL LEAD
  • The increasing demand for AR devices and applications in healthcare
  • Rising investments in the AR market in general
  • Growing demand for AR in retail and e-commerce sectors due to COVID-19
Driving Accelerating Demand for Vuzix Smart Glasses

Sales of Vuzix Smart Glasses

13 quarter average: $1.2M

* Large single customer orders are in light blue
Vuzix Ended 2020 With its Strongest Quarter of the Year

➢ 4Q smart glasses sales set another record at $3.7 million, up 37% sequentially and 113% year-over-year

➢ Customer adoption of smart glasses has remained broad based across both industry verticals and geographies

➢ Smart glasses demand in 1Q21 continues to be healthy

➢ 4Q engineering services sales increased 145% year-over-year to $0.5 million
2020 Was a Year of Significant Achievement for Vuzix

➢ 2020 smart glasses sales were a record $10.1 million, up 106% year-over-year

➢ M4000 and Blade Upgraded smart glasses commenced volume shipment

➢ OEM engagements expanded from 1 to 5 during the year

➢ 2020 engineering sales totaled $1.5 million, up 123% year-over-year

➢ Balance sheet strengthened with current pro forma cash position of ~$60 million*

* Pro forma as of March 15, 2021 excluding operational cash burn year to date
There are Many Reasons why Enterprise are Adopting Smart Glasses

✓ Increases productivity
✓ Eliminates travel costs
✓ Improves worker safety
✓ Lowers carbon footprint
✓ Reduces worker errors
✓ Protects worker health
Vuzix has a Line of AR Smart Glasses Solutions for Today and Tomorrow

M400 - Shipping

Blade Upgraded - Shipping

M4000 - Shipping

Next Gen - 2021
There Are Multiple Key Applications for Enterprise Smart Glasses Usage

Warehouse Logistics
- Barcode Scanning
- Order Picking & Fulfillment
- Video Recording

Tele-Medicine
- Remote Video & Recording
- Procedure Assistance

Manufacturing
- Work Instructions
- Video/Step Confirmation & Quality Assurance

Field Service
- Remote Support
- Field Service Training

With superior speech recognition, noise cancelling implementation and advanced optics not available to most competitors, Vuzix’ products are truly hands-free to operate in near any environment.
Firms have implemented strict travel restrictions between their locations and also those of their customers.

Stay-in-place trends include work-from-home programs, tele-education and other forms of virtual support.

Virtual care is limiting the interaction between infected or compromised patients and healthcare professionals.

These developments have quickly become growth catalysts for smart glasses usage across telemedicine, remote support and business continuity applications.
Vuzix Smart Glasses are Ideal for Use in Healthcare and Telemedicine

➢ Superior Design
 ✓ Lightweight and wearable with a variety of effective mounting options available
 ✓ Flexible hardware to provide a variety of viewing options
 ✓ IP67 rated and can be sanitized with conventional sterilization (alcohol wipes etc.)

➢ Superior functionality
 ✓ Runs Skype, Zoom, Webex, etc.
 ✓ Provides voice-controlled hands-free operation
 ✓ Supports HIPPA-compliant usage
 ✓ Currently being worn by medical professionals for 16+ hours straight during surgeries

Designed to work with medical PPE
Frontline Healthcare Professionals Worldwide are Using Vuzix Smart Glasses

Johns Hopkins, USA
U of Louisville, USA
UCLA, USA
Chi-Mei, Taiwan
Üsküdar U, Turkey

Chakri Naruebodindra, Thailand
Argos Zorggroep, Netherlands
Althaia, Spain
St. Luke’s, Tokyo
UMSC, Malaysia
Vuzix’ Healthcare Customer List Keeps Growing and Growing…
…as Usage Across Surgeries, Examinations and Training Continues to Expand

- Virtual rounds, patient intubation, professional training @Johns Hopkins Hospital
- Long term care, emergency departments, medical expertise and training @University of Louisville School of Medicine
- Surgery, ICU, clinical training and emergency room attending @Chi-Mei Medical Center
- Complete knee replacement surgery with Knee+ from Pixee Medical
- Gastrointestinal surgeries on patients at leading hospitals based in Barcelona, Spain
Vuzix M-400 Smart Glasses Used During Open Heart Surgery at the Chi-Mei Medical Center in Taiwan

Click HERE to view video
Vuzix M-400 Smart Glasses Used During Knee Surgery by Pixee Medical

Click HERE to view video
Wireless Partners Are Moving Forward with Vuzix in Multiple Areas

➢ Development proceeding on Verizon’s 5G-enabled EMS solution
➢ Verizon presentation to the DOD featured Vuzix as the AR glasses solution provider
➢ Partnership with KDDI to supply Vuzix Smart Glasses to their customers
➢ Many other active programs are in development with other domestic and international wireless operators focused on 5G
Click HERE to view video
Vuzix Smart Glasses Business Development Remains Strong and Steady

- Notable smart glasses usage developments over just the past month include:
  - **CooperVision** - Deployed Vuzix M400 Smart Glasses to provide hands-free picking guidance at its 275K square foot New York distribution site
  - **Fortune 100 US-based insurance and financial services company** - Initial $400K deployment order for M400 Smart Glasses to support insurance agents in the field when they are capturing and reviewing claim-related information
  - **Healthcare and surgical training solutions provider** – Initial $250K deployment order to support remote assistance solution for surgeries
  - **Rio Tinto** - At its Oyu Tolgoi underground project, Rio Tinto used Vuzix Smart Glasses to enable technical experts from all over the world to work with local teams on the project site
SMART GLASSES SOLUTIONS
Vuzix Smart Glasses “Connecting man and machine - hands free!”
Vuzix M400 and M4000 Enterprise Smart Glasses

M400
- Multiple noise-cancelling mics with built-in speaker
- Voice Navigation
- Navigation Buttons
- Full Color OLED Display
- Wi-Fi & Bluetooth
- GPS
- Flashlight
- Auto-Focus 4K Camera

M4000
- Multiple noise-cancelling mics with built-in speaker
- Advanced Waveguide Optics With Full Color DLP Display
- Navigation Buttons
- Wi-Fi & Bluetooth
- GPS
- Flashlight
- Auto-Focus 4K Camera

➢ Android OS with Qualcomm SXR1 platform
➢ Includes full voice control for apps and OS, allowing true hands-free operation
➢ 4K phase-detect auto focus camera with image stabilization for faster scanning over a larger scanning range
➢ Supports a broad line of wearable accessories
➢ Ruggedized IP67 water and dust rated. Drop tested 2 meters
➢ Standard USB-C connector for external battery connection
Enterprise Success Requires Both Functionality and Wearability…

In the enterprise environment, most shifts are typically **8 hours long**

Vuzix’ M-Series provides an optimal mix of key metrics:
- Battery – Comfort – Display – Functionality
- Price – Software – Support – Weight

<table>
<thead>
<tr>
<th>Vuzix M-Series</th>
<th>Google Glass EE2</th>
<th>Epson BT-30C</th>
<th>Magic Leap One</th>
<th>Microsoft Hololens 2</th>
<th>RealWear HMT-1</th>
</tr>
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<tbody>
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<td>$799-$2499</td>
<td>$999</td>
<td>$499 (Ext. CPU req)</td>
<td>$2295-$3290</td>
<td>$3500</td>
<td>$2500</td>
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Competitors

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</table>
...and Vuzix Offers More Common and Ergonomic Mounting Options than Anyone

- Prescriptions
- Hard hat
- Safety glasses
- Head band
- Left or right eye mountable

New universal hat mounting clips fit most baseball hats, visors and safety bump caps

- Baseball hats
- Visors
- Safety bump caps
Vuzix Smart Glasses Support Numerous Applications, Remote Support & Training to Work Instructions
Total Solution Package: Hardware + SaaS = Model with Recurring Revenues

➢ Vuzix has a significant software development team (40% of R&D team headcount) that remains focused on:
  ✓ Churning out smart glasses applications
  ✓ Assisting third party developers
  ✓ Keeping products current with OS feature enhancements and security updates

➢ Goals
  ✓ Promote both monthly and annual software subscriptions for Vuzix smart glasses
  ✓ Increase total revenues from each hardware sale and try to create annuities with software subscriptions, both through the Vuzix App Store and software bundles
  ✓ Increase the software attachment rate, both internally developed and resold from the partner developer network
The Vuzix Upgraded Blade is Well Positioned to Address Multiple Key Markets

- Enterprise B2B and B2C
- Security and First Responders
- Prosumers

First augmented reality smart glasses featuring advanced waveguide optics for hands-free mobile computing and connectivity, stereo audio, autofocus camera, safety glassed rated.

Perfectly balances enterprise and prosumer demands as it is built for industry operations and designed for all-day comfort.
OEM SOLUTIONS
OEM Solutions Represent a Significant Opportunity for Vuzix Moving Forward

Major technology companies have chosen and will continue to choose to partner with Vuzix for its proprietary technology and wealth of industry experience.

- Vuzix is an industry leader in the optical science of waveguides with a proven track record of providing products and solutions
- These products and solutions can range from optics/display engines to custom OEM/private label products
- Products are designed and mostly assembled in-house at Vuzix’ Rochester, New York facility
- Vuzix’ faculty is ISO 9001 certified and uses advanced custom-designed robotics
- Opportunities span the defense, aviation, industrial, medical, consumer, courier services and automotive sectors
## Announced Custom Waveguide-Based OEM Opportunities in 2021+

<table>
<thead>
<tr>
<th>Description</th>
<th>Developments</th>
<th>Status/Details</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Customer 1</strong></td>
<td>Tier-1 aerospace &amp; defense contractor</td>
<td>4 waveguide-based HMD systems delivered to date</td>
</tr>
<tr>
<td><strong>Customer 2</strong></td>
<td>Major U.S. defense contractor</td>
<td>2 waveguide-based optics engines delivered to date</td>
</tr>
<tr>
<td><strong>Customer 3</strong></td>
<td>Major international defense contractor</td>
<td>1 customized waveguide solution delivered to date</td>
</tr>
<tr>
<td><strong>Customer 4</strong></td>
<td>U.S. medical partner</td>
<td>1 customized HMD system for assisted medical cancer surgery delivered to date</td>
</tr>
<tr>
<td><strong>Jade Bird Display</strong></td>
<td>microLED supplier</td>
<td>Joint manufacturing and supply agreement confirmed</td>
</tr>
</tbody>
</table>
WAVEGUIDE DESIGN & MANUFACTURING
Vuzix HQ and Manufacturing Facility – Rochester NY
Made in the USA
Vuzix Knows Waveguides

**DESIGN & LAYOUT**
- From Concept to Waveguide
- Practical Experience
- Meeting Requirements
- Complex Modeling

**MATERIALS**
- Custom Materials
- High Index
- Low Shrinkage
- High Clarity
- Good Flow & Fill

**PROCESS IP**
- Full Process from Design to Finished Part In-house
- Anti-stiction Agents
- Adhesion Promoter
- Part Handling

**MOLD CREATION**
- In-house Etching
- High Repeatability
- Quick Turn Around
- Long Lifetime

**EQUIPMENT**
- Robotic Assistance
- Vision System Enabled
- Submicron Alignment
- Controlled Environment
- High Throughput

**METROLOGY**
- Interferometer
- Autocollimator
- Atomic Force Microscope
- Scanning Electron Microscope
- Custom Image Analysis
Waveguide Design Through Manufacture

- Requirements
- Layout & Modeling

- Drawings & Translation to Write Paths
- Digital Writing of Masks

- Etch
- Mold Processing

- Replication
- Stacking
- Characterization

DESIGN | MASK CREATION | MOLD CREATION | PRODUCTION

- Engineering Review
- SEM Images
- AFM

- Incoming Inspection
- Plate & Stack Level Image Testing
- Full Characterization

METROLOGY – QA
10K and 1K Clean Rooms – Production Optical Tooling Development
Nano Replication and Waveguide Assembly

Subassembly
Alignment
Stacking
Gluing
Test
Metrology

Part Pre-Treatment

1K

Advanced Embossing & Mold Handling

Embossing Left & Right

NASDAQ: VUZI
Vuzix Waveguide Expertise and Competitive Advantage
NEXT GEN PRODUCTS & TECHNOLOGIES
Next Generation Technologies and Products

➢ 184 patents and patents pending, up from 90 three years ago and 34 from one year ago

➢ Next generation products slated for introduction in the later half of 2021
Vuzix NGSG is Light, Powerful and Feature Rich

- Advanced ultra-thin optical waveguides
- microLED-based full color displays
  - Low power, low cost, slim form factor
- Integrated “acoustic chamber speakers” with noise canceling mics
- Flexible for multiple sizes and fashion forward models
- Designed around latest eyeglasses materials and industrial design
- Built around Vuzix smart glasses ecosystem platform supporting development tools, cloud APIs and Vuzix App Store
- Other advanced sensors for AR and UI applications
- LTE and 5G cellular options in the queue
Vuzix Next Generation Smart Glasses

Click **HERE** to view video
Vuzix Next Generation Smart Glasses

➢ Multiple models are currently in development:
  ✓ Enterprise for full-featured business use
  ✓ Consumer for individuals
In Summary

➢ Vuzix’ current product lineup is among the most competitive in the world

➢ Vuzix’ global customer base continues to expand across enterprise, healthcare and OEM customers

➢ Vuzix’ revenues are steadily growing

➢ Vuzix has critical IP in the key AR smart glasses areas of waveguides, small projection engines, holograms, and MicroLED displays

➢ Vuzix now has sufficient cash to fully execute on its business plan
THANK YOU!

Investor Contact
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Director of Investor Relations
Vuzix
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ed_mcgregor@vuzix.com