

# QuickLogic Announces Fiscal 2013 First Quarter Results

SUNNYVALE, CA -- (Marketwired) -- 05/01/13 -- QuickLogic Corporation (NASDAQ: QUIK), the innovator of ultra-low-power Customer Specific Standard Products (CSSPs), today announced the financial results for its fiscal first quarter ended March 31, 2013.

Total revenue for the first quarter of 2013 was \$3.0 million, down 2% from the fourth quarter of 2012 and down 27% from the first quarter of 2012. During the first quarter, new product revenue decreased 6% to \$941,000 from \$1.0 million in the fourth quarter of 2012. New product revenue accounted for 31% of the total revenue in the first quarter. During the first quarter, mature product revenue remained flat at \$2.1 million sequentially. Mature product revenue accounted for 69% of the total revenue in the first quarter.

Under generally accepted accounting principles (GAAP), the net loss for the first quarter of 2013 was \$3.6 million, or \$0.08 per share, compared with a net loss of \$2.6 million, or \$0.06 per share, in the fourth quarter of 2012 and a net loss of \$3.7 million, or \$0.10 per share, in the first quarter of 2012. Non-GAAP net loss for the first quarter of 2013 was \$3.1 million, or \$0.07 per share, compared with a non-GAAP net loss of \$2.0 million, or \$0.04 per share, in the fourth quarter of 2012 and a non-GAAP net loss of \$3.3 million, or \$0.09 per share, in the first quarter of 2012.

"New product revenue in the first quarter was lower than expected due to a delay in the receipt of an expected large order from a tier one consumer electronics company. This order has since been received and we are on track to meet our forecast for the first half of the year," stated Andy Pease, QuickLogic's President and CEO.

### Conference Call

QuickLogic will hold a conference call at 2:30 p.m. Pacific Daylight Time today, May 1, 2013, to discuss its current financial results. The conference call is being webcast and can be accessed via QuickLogic's website at <a href="http://ir.quicklogic.com/events.cfm">http://ir.quicklogic.com/events.cfm</a>. To join the live conference, please dial (877) 377-7094 by 2:20 p.m. Pacific Daylight Time today. A recording of the call will be available starting one hour after completion of the call. To access the recording, please call (404) 537-3406 and reference the passcode: 41216066. The call recording will be archived until Wednesday, May 8, 2013, and the webcast will be available for 12 months.

### About QuickLogic

QuickLogic Corporation (NASDAQ: QUIK) is the inventor and pioneer of innovative, customizable semiconductor solutions for mobile and portable electronics original equipment manufacturers (OEMs) and original design manufacturers (ODMs). These silicon plus software solutions are called Customer Specific Standard Products (CSSPs). CSSPs enable our customers to bring their products to market more quickly and remain in the market

longer, with the low power, cost and size demanded by the mobile and portable electronics market. For more information about QuickLogic and CSSPs, visit <a href="www.quicklogic.com">www.quicklogic.com</a>. Code: QUIK-G

### Non-GAAP Financial Measures

QuickLogic reports financial information in accordance with GAAP, but believes that non-GAAP financial measures are helpful in evaluating its operating results and comparing its performance to comparable companies. Accordingly, the Company excludes charges related to stock-based compensation, restructuring, the effect of the write-off of long-lived assets and the tax effect on other comprehensive income in calculating non-GAAP (i) income (loss) from operations, (ii) net income (loss), (iii) net income (loss) per share, and (iv) gross margin percentage. The Company provides this non-GAAP information to enable investors to evaluate its operating results in a manner similar to how the Company analyzes its operating results and to provide consistency and comparability with similar companies in the Company's industry.

Management uses the non-GAAP measures, which exclude gains, losses and other charges that are considered by management to be outside of the Company's core operating results, internally to evaluate its operating performance against results in prior periods and its operating plans and forecasts. In addition, the non-GAAP measures are used to plan for the Company's future periods, and serve as a basis for the allocation of Company resources, management of operations and the measurement of profit-dependent cash and equity compensation paid to employees and executive officers.

Investors should note, however, that the non-GAAP financial measures used by QuickLogic may not be the same non-GAAP financial measures, and may not be calculated in the same manner, as that of other companies. QuickLogic does not itself, nor does it suggest that investors should, consider such non-GAAP financial measures alone or as a substitute for financial information prepared in accordance with GAAP. A reconciliation of GAAP financial measures to non-GAAP financial measures is included in the financial statements portion of this press release. Investors are encouraged to review the related GAAP financial measures and the reconciliation of non-GAAP financial measures with their most directly comparable GAAP financial measures.

Safe Harbor Statement Under The Private Securities Litigation Reform Act of 1995

This press release contains forward-looking statements relating to new product revenue meeting forecast for the first half of the year, which is dependent on the market acceptance of our products and the level of customer orders. Actual results could differ materially from the results described in these forward-looking statements. Factors that could cause actual results to differ materially include: delays in the market acceptance of the Company's new products; the ability to convert design opportunities into customer revenue; our ability to replace revenue from end-of-life products; the level and timing of customer design activity; the market acceptance of our customers' products; the risk that new orders may not result in future revenue; our ability to introduce and produce new products based on advanced wafer technology on a timely basis; our ability to adequately market the low power, competitive pricing and short time-to-market of our new products; intense competition, including the introduction of new products by competitors; our ability to hire and retain qualified personnel; changes in product demand or supply; capacity constraints; and general economic

conditions. These factors and others are described in more detail in the Company's public reports filed with the Securities and Exchange Commission, including the risks discussed in the "Risk Factors" section in the Company's Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and in the Company's prior press releases.

ArcticLink, pASIC, PolarPro, QuickLogic, QuickPCI and QuickRAM are registered trademarks and Eclipse and the QuickLogic logo are trademarks of QuickLogic Corporation. All other brands or trademarks are the property of their respective holders and should be treated as such.

Note to Editors: Financial Tables Follow

### QUICKLOGIC CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share amounts) (Unaudited)

Three Months Ended

Three Months Ended					
March 31, 2013		April 1, 2012		Ded	cember 30, 2012
\$	3,017	\$	4,130	\$	3,086
					1,546 19
	1,031		1 <b>,</b> 759		1,521
	2,008		2,802		1,624
	2,530 7		2,697 -		2,377 -
					(2,480) (12)
	(4)		(13)		(32)
	(3,527)		(3,766)		(2,524)
	57				35
\$	(3,584)	\$	(3,721)	\$	(2,559)
\$	(0.08)	\$	(0.10)	\$	(0.06)
	 \$ == \$	March 31, 2013  \$ 3,017  1,643 343  1,031  2,008  2,530 7  (3,514) (9) (4)  (3,527)  57  \$ (3,584)  =======  \$ (0.08)  \$ (0.08)	March 31, 2013  \$ 3,017 \$  1,643 343  1,031  2,008  2,530 7  (3,514) (9) (4)  (3,527)  57  \$ (3,584) \$ ====================================	March 31, April 1, 2012  \$ 3,017 \$ 4,130  1,643 2,042 343 329  1,031 1,759  2,008 2,802  2,530 2,697 7 -  (3,514) (3,740) (9) (13)  (4) (13)  (4) (13)  \$ (3,527) (3,766)  57 (45)  \$ (3,584) \$ (3,721)  \$ (0.08) \$ (0.10)  \$ (0.08) \$ (0.10)	March 31, 2012  \$ 3,017 \$ 4,130 \$  1,643 2,042 343 329  1,031 1,759  2,008 2,802  2,530 2,697 7 -  (3,514) (3,740) (9) (13)  (4) (13)  (4) (13)  \$ (3,527) (3,766)  \$ 7 (45)  \$ (3,584) \$ (3,721) \$  ===================================

Weighted average shares:			
Basic	44,517	38 <b>,</b> 495	44,400
	========	========	========
Diluted	44,517	38,495	44,400
	========	========	========

## QUICKLOGIC CORPORATION SUPPLEMENTAL RECONCILIATIONS OF GAAP AND NON-GAAP FINANCIAL MEASURES (In thousands, except per share amounts) (Unaudited)

### Three Months Ended

		March 31, 2013		April 1, 2012	De	cember 30, 2012	
GAAP income (loss) from operations Adjustment for stock-based compensation within: Cost of revenue Research and development Selling, general and administrative Adjustment for restructuring costs	\$	(3,514)	\$	(3,740)	\$	(2,480)	
		30 166		32 93		39 116	
		256 7		259		429	
Non-GAAP income (loss) from operations	\$	(3 <b>,</b> 055)	\$	(3 <b>,</b> 356)	\$	(1,896)	
GAAP net income (loss) Adjustment for stock-based compensation within: Cost of revenue Research and development Selling, general and administrative Adjustment for restructuring	\$	(3,584)	\$	(3,721)	\$	(2,559)	
		30 166		32 93		39 116	
		256		259		429	
costs	_	7 	_				
Non-GAAP net income (loss)	\$ ==	(3,125)	\$	(3,337)	\$ ==	(1,975)	
GAAP net income (loss) per share Adjustment for stock-based compensation Adjustment for restructuring costs	\$	(0.08)	\$	(0.10)	\$	(0.06)	
		0.01		0.01		0.02	
	_	*					
Non-GAAP net income (loss) per share	\$	(0.07)	\$	(0.09)	\$	(0.04)	
GAAP gross margin percentage Adjustment for stock-based compensation Adjustment for restructuring costs		34.2%		42.6%		49.3%	
		1.0%		0.8%		1.3%	
	_	*	_	_		_	

 $^{\star}$  Figures were not considered in the reconciliation due to the insignificant amount.

### QUICKLOGIC CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands) (Unaudited)

		March	31,	2013	December	30,	2012(1)
ASSETS							
Current assets: Cash and cash equivalents Short-term investment in TowerJazz Semiconductor Ltd.	\$			19 <b>,</b> 659	\$		22 <b>,</b> 578 345
Accounts receivable, net Inventories Other current assets				1,392 2,525 846			1,242 3,028 986
Total current assets Property and equipment, net Other assets				24,725 2,404 207			28,179 2,659 186
TOTAL ASSETS	\$			27,336	\$		31,024
LIABILITIES AND STOCKHOLDERS' EQUITY							
Current liabilities:							
Trade payables Accrued liabilities Current portion of capital lease	\$			1,393 1,289	\$		1,965 1,214
obligations	_			239			160
Total current liabilities				2,921 			3,339
Long-term liabilities: Capital lease obligations, less							
current portion Other long-term liabilities				135 167			266 141
Total liabilities				3,223			3,746 
Stockholders' equity:				45			45
Common stock, at par value Additional paid-in capital Accumulated other comprehensive				205,259			45 204 <b>,</b> 797
income				(54)	•		(11)
Accumulated deficit				(181,137)	)		(177,553)

Total stockholders' equity		24,113	27,278
TOTAL LIABILITIES AND			
STOCKHOLDERS' EQUITY	\$	27,336	\$ 31,024
	=====		

(1) Derived from the December 30, 2012 audited balance sheet included in the 2012 Annual Report on Form 10-K of QuickLogic Corporation.

### QUICKLOGIC CORPORATION SUPPLEMENTAL DATA (Unaudited)

	Percent	age of R	evenue	Change in Revenue			
	Q1 2013	Q1 2012	Q4 2012	Q1 2012 to Q1 2013	Q4 2012 to Q1 2013		
COMPOSITION OF REVENUE							
Revenue by product (1):							
New products	31%	40%	33%	(43)%	(6)%		
Mature products	69%	60%	67%	(17)%	0%		
Revenue by geography:							
United States	31%	32%	41%	(28)%	(25)%		
Malaysia	23%	15%	11%	13%	95%		
Japan	20%	21%	21%	(32)%	(9)%		
Europe	15%	12%	20%	(7)%	(26)%		
Rest of North America	6%	2%	4%	65%	66%		
China	4%	12%	3%	(74)%	32%		
Rest of Asia Pacific	1%	6%	0%	(86)%	236%		

(1) New products represent products introduced since 2005, and include ArcticLink®, ArcticLink II, ArcticLink III, Eclipse™ II, PolarPro®, PolarPro II, and QuickPCI® II. Mature products include Eclipse, EclipsePlus, pASIC® 1, pASIC 2, pASIC 3, QuickFC, QuickMIPS, QuickPCI, QuickRAM®, and V3, as well as royalty revenue, programming hardware and software.

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Source: QuickLogic