



Q3 2026

FINANCIAL RESULTS



DELIVERED SOLID THIRD QUARTER RESULTS, RAISED GUIDANCE

Q3 HIGHLIGHTS

ORGANIC NET SALES

\$862MM

+2% vs. PY

NON-GAAP GROSS MARGIN

36.0%

+140 bps vs. PY

NON-GAAP OPERATING INCOME

\$136MM

(2)% vs. PY

NON-GAAP EPS

\$1.54

\$(0.02) vs. PY

Market share gains in Professional, Dog Treats, Rawhide, Flea & Tick, Fertilizer, Grass Seed, and Wild Bird

Recent innovation in equine fly & mosquito control, professional mosquito control, The Rebel sun & shade extension, and new private label programs continue to perform well

Announced definitive agreement to acquire an 80% interest in TRIXIE, the leading European pet supplies and pet snacks company

Raised fiscal 2026 non-GAAP EPS guidance from \$2.70 or better previously to \$2.85 or better

PET

ORGANIC NET SALES

\$380MM

+2% vs. PY

NON-GAAP OPERATING INCOME

\$76MM

(2)% vs. PY

GARDEN

NET SALES

\$482MM

+3% vs. PY

NON-GAAP OPERATING INCOME

\$91MM

+7% vs. PY