

Astronics Corporation Reports Net Income of \$4.5 Million on Sales of \$41.4 Million in Second Quarter 2007

- -- Sales increased in all markets: commercial, military and business jet
- -- Full year sales guidance raised to range of \$150 to \$155 million

EAST AURORA, N.Y.--(BUSINESS WIRE)--

Astronics Corporation (NASDAQ: ATRO), a trusted leader in innovative, high performance lighting, electrical generation, control and distribution systems for the global aerospace industry, today reported sales of \$41.4 million for the second quarter of 2007 which ended June 30, 2007, a 43% increase compared with sales of \$28.8 million in the same period last year. Net income for the second quarter of 2007 was \$4.5 million, or \$0.53 per diluted share, compared with \$2.0 million, or \$0.24 per diluted share, in the same period the prior year.

Sales in all three of Astronics' markets grew in the second quarter compared with the second quarter of 2006, led by sales to the commercial transport market which had second quarter 2007 sales of \$27.7 million, up 66% compared with \$16.7 million in the same period the prior year. The increase was primarily driven by demand for the Company's cabin electronics products, which provide power for in-flight entertainment systems and personal electronic devices. This product line had sales of \$24.2 million in the quarter, up 94% from the prior year period. Sales to the business jet market increased 21% to \$6.6 million, driven by strong demand and the ramp up of new aircraft programs that include more Astronics' content. Military sales were \$6.8 million, a 5% increase from the second quarter of 2006.

Costs and Expenses

Gross margin improved in the second quarter to 27.6% compared with 23.5% in the second quarter of 2006. Greater operating leverage on higher sales was somewhat offset by a \$1.1 million increase in Engineering and Development (E&D) costs. E&D was \$3.6 million in the 2007 second quarter.

Sales grew at a faster pace than selling, general and administrative (SG&A) spending in the second quarter. SG&A expenses were \$4.4 million for the second quarter of 2007, or 10.6% of sales, compared with \$3.4 million, or 11.9% of sales, in the second quarter of 2006. The dollar increase in expenses was a result of higher staffing and compensation-related costs as the Company continues to add to its employee base to meet higher demand for its products.

Six-Month Review

Sales for the first six months of 2007 were \$84.2 million compared with \$54.1 million in the first six months of the prior year, a 56% increase. Gross margin for the first half of the year was 27.4% compared with 22.5% in the first six months of 2006. Engineering and development expenses for the six-month period in 2007 were \$7.2 million, up \$2.1 million from the same period the prior year. SG&A expenses decreased to 10.3% of sales, or \$8.7 million, in the first half of 2007 compared with 11.9%, or \$6.5 million, in the same period the prior year. Operating margin improved to 17.1% for the first half of 2007 compared with 10.6% last year's first six months.

Net income was \$9.2 million, or \$1.08 per diluted share, for the first six months of 2007 compared with \$3.3 million, or \$0.40, respectively, in the first half of 2006.

During the second quarter, the Company closed on a \$6 million, 20-year tax exempt variable rate Industrial Revenue Bond to fund the expansion of its operations in Western New York.

Capital expenditures for the second quarter and first half of 2007 were \$2.9 million and \$5.9 million, respectively. Increases in expenditures over 2006 have mostly been a direct result of the Company's investment in machinery and equipment to add production capacity to support the expansion efforts in its East Aurora, New York and Redmond, Washington facilities.

Outlook

Bookings were \$38.7 million in the second quarter of 2007 compared with \$23.9 million in the same period the prior year and \$40.4 million in the first quarter of 2007. At the end of the second quarter, backlog was \$94.3 million, \$62 million of which is planned to ship during the last six months of 2007.

Peter J. Gundermann President and CEO, noted, "We are raising our top line expectations for the year from \$140 million to a range of \$150 - \$155 million because of our strong first half performance. For the second half of the year, we expect our cabin electronics sales to moderate and, although we expect to see continued volume increases on certain new aircraft programs as they ramp up, there is risk that the ramp up will go slower than expected. Additionally, we see several opportunities for new platforms and expect that E&D expenses, which are already at a record level for the Company, to continue to grow."

Second Quarter 2007 Webcast and Conference Call

The Company will host a teleconference at 11 a.m. ET today. During the teleconference, Peter J. Gundermann, President and CEO, and David C. Burney, Vice President and CFO, will review the financial and operating results for the period and discuss Astronics' corporate strategy and outlook. A question-and-answer session will follow.

The Astronics conference call can be accessed the following ways:

- -- The live webcast can be found at http://www.astronics.com.

 Participants should go to the website 10 15 minutes prior to the scheduled conference in order to register and download any necessary audio software.
- -- The teleconference can be accessed by dialing (973) 935-2970 approximately 5 10 minutes prior to the call.

To listen to the archived call:

- -- The archived webcast will be at http://www.astronics.com. A transcript will also be posted once available.
- -- A replay can also be heard by calling (973) 341-3080, and entering the pin number, 8977984.

The telephonic replay will be available from 2 p.m. ET the day of the call through 11:59 p.m. ET August 9, 2007.

ABOUT ASTRONICS CORPORATION

Astronics Corporation is a trusted leader in innovative, high performance lighting, electrical generation, control and distribution systems for the global aerospace industry. Its strategy is to expand the value and content it provides to various aircraft platforms through product development and acquisition. Astronics Corporation, and its wholly-owned subsidiaries Astronics Advanced Electronic Systems Corp. and Luminescent Systems Inc., have a reputation for high quality designs, exceptional responsiveness, strong brand recognition and best-in-class manufacturing practices.

For more information on Astronics and its products, visit its website at www.Astronics.com.

Safe Harbor Statement

This press release contains forward-looking statements as defined by the Securities Exchange Act of 1934. One can identify these forward-looking statements by the use of the words "expect," "anticipate," "plan," "may," "will," "estimate" or other similar expression. Because such statements apply to future events, they are subject to risks and uncertainties that could cause the actual results to differ materially from those contemplated by the statements. Important factors that could cause actual results to differ materially include the state of the aerospace industry, the market acceptance of newly developed products, internal production capabilities, the timing of orders received, the status of customer certification processes, the demand for and market acceptance of new or existing aircraft which contain the Company's products, customer preferences, and other factors which are described in filings by Astronics with the Securities and Exchange Commission. The Company assumes no obligation to update forward-looking information in this press release whether to reflect changed assumptions, the occurrence of unanticipated events or changes in future operating results, financial conditions or prospects, or otherwise.

CONSO		CORPORATION COME STATEMENT	DATA				
(unaudited)							
(in thousands except per share data)		onths ended 7 7/1/2006	Six mont 6/30/2007				
Sales Cost of products sold Gross margin Selling general and	\$ 41,368 29,933 27.6	· ·	\$ 84,243 61,158 27.4%	•			

administrat	- i 170		4 4 0 4		3 443		8,680		6 462
Income from operations Operating margin Interest expense, net			7,031 17.0%		3,323 11.5%		14,405 17.1%		5,716 10.6%
			380		219		676		418
Other (incom	ne) expen	se 	(3)		(22)	' 	(11) 		(34)
Income befor			6,654		3,126		13,740		5,332
Income taxes	5		2 , 153		1,163		4,544 		2,051
Net Income		\$ ====	4,501 ======	\$ ===	1,963	\$ =====	9 , 196	\$ ====	3,281 ======
Basic earnir	nas ner								
share:		\$	0.56	\$	0.25	\$	1.14	\$	0.41
Diluted earr share:	nings per	\$	0.53	Ś	0.24	Ś	1.08	Ś	0.40
		Ψ	0.00	۲	0.21	Τ	1.00	Τ	0.10
Weighted ave	_								
outstanding			8,535		8,223		8,494		8,183
Capital Expe		\$	2,872	\$	962	\$	5 , 917	\$	1,607
Depreciation Amortization		\$	801	Ś	636	\$	1.571	Ś	1,259
(\$, in thousands)			2006					20	0.7
thousands)			2006			2007 Twelve			07
						Mont	ths Q1 2		
						Mont			
Sales	4/1/06	7/1/06	9/30/0	6 1 	2/31/06 	Mont 12/31	ths Q1 2	_/07	6/30/07
Sales Net Income	4/1/06 \$25,263	7/1/06 \$28,832	9/30/0 \$27,75	6 1 2 \$	2/31/06 28,920	Mont 12/31 \$110,	chs Q1 2 1/06 3/31 767 \$42,	-/07 875 	6/30/07 \$41,368
	\$25,263 \$1,318 \$23,850	7/1/06 \$28,832 \$ 1,963	9/30/0 \$27,75 \$ 1,64	6 1 2 \$ 8 \$	2/31/06 28,920 807	Mont 12/31 \$110, \$ 5,	21/06 3/31 	. / 07 . 875 . 695	6/30/07 \$41,368 \$ 4,501
Net Income Bookings	\$25,263 \$1,318 \$23,850 \$94,706	\$28,832 \$1,963 \$23,929	9/30/0 \$27,75 \$ 1,64 \$25,98	6 1 2 \$ 8 \$ 5 \$	2/31/06 	Mont 12/31 \$110, \$ 5, \$ 114,	767 \$42, 736 \$ 4,	./07 875 695 351	\$41,368 \$ 4,501 \$38,711
Net IncomeBookingsBacklog	\$25,263 \$1,318 \$23,850 \$94,706	7/1/06 \$28,832 \$ 1,963 \$23,929 \$89,803	9/30/0 \$27,75 \$ 1,64 \$25,98 \$88,03	6 1 2 \$ 8 \$ 5 \$ 6 \$ 4	2/31/06 	Mont 12/31 \$110, \$110, \$5, \$5, \$114, \$99,	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	./07 875 351 003 	\$41,368 \$4,501 \$38,711 \$94,346
Net Income Bookings Backlog Book:Bill	\$25,263 \$1,318 \$23,850 \$94,706	7/1/06 \$28,832 \$ 1,963 \$23,929 \$89,803	9/30/0 \$27,75 \$ 1,64 \$25,98 \$88,03 0.9 ONICS C	6 1 2 \$ 8 \$ 5 \$ 6 \$ 4	2/31/06 	Mont 12/31 \$110, \$110, \$5, \$114, \$99,	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	./07 875 351 003).94	\$41,368 \$41,368 \$4,501 \$38,711 \$94,346 0.94
Net Income Bookings Backlog Book:Bill	4/1/06 \$25,263 \$ 1,318 \$23,850 \$94,706	7/1/06 \$28,832 \$ 1,963 \$23,929 \$89,803 0.83	9/30/0 \$27,75 \$ 1,64 \$25,98 \$88,03 0.9 ONICS C	6 1 2 \$ 8 \$ 5 \$ 6 \$ 4 ORP	2/31/06 	Mont 12/31 \$110, \$110, \$5, \$114, \$99,	21/06 3/31 	./07 875 351 003).94	\$41,368 \$41,368 \$4,501 \$38,711 \$94,346 0.94
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Net Income Bookings Backlog Book:Bill (in thousand	4/1/06 \$25,263 \$ 1,318 \$23,850 \$94,706	7/1/06 \$28,832 \$ 1,963 \$23,929 \$89,803 0.83	9/30/0 \$27,75 \$ 1,64 \$25,98 \$88,03 0.9 ONICS C	6 1 2 \$ 8 \$ 5 \$ 6 \$ 4 ORP	2/31/06 	Mont 12/31 \$110, \$ 5, \$114, \$ 99, DATA	Ths Q1 2 2 1/06 3/31	./07 875 695 351 003).94	6/30/07
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Net Income Bookings Bookings Backlog Book:Bill Cin thousand ASSETS: Cash and cast	4/1/06 \$25,263 \$ 1,318 \$23,850 \$94,706 0.94 Co	7/1/06 \$28,832 \$ 1,963 \$23,929 \$89,803 0.83 	9/30/0 \$27,75 \$ 1,64 \$25,98 \$88,03 0.9 ONICS C	6 1 2 \$ 8 \$ 5 \$ 6 \$ 4 ORP	2/31/06 	Mont 12/31 \$110, \$ 5, \$114, \$ 99, DATA	21/06 3/31 2767 \$42, 2767 \$42, 2736 \$ 4, 27, 862 27, 862	./07 875 	6/30/07 \$41,368 \$ 4,501 \$38,711 \$94,346 0.94 /31/2006 \$ 222 17,165
Net Income Bookings Bookings Backlog Book:Bill Cin thousand	4/1/06 \$25,263 \$ 1,318 \$23,850 \$94,706 0.94 Condision	7/1/06 \$28,832 \$ 1,963 \$23,929 \$89,803 0.83 	9/30/0 \$27,75 \$ 1,64 \$25,98 \$88,03 0.9 ONICS C	6 1 2 \$ 8 \$ 5 \$ 6 \$ 4 ORP	2/31/06 	Mont 12/31 \$110, \$ 5, \$114, \$ 99, DATA	21/06 3/31 21/06 3/31 2767 \$42, 2736 \$ 4, 2736 \$ 40, 327 \$97, 37,744 3,020	./07 875 351 003).94 	6/30/07 \$41,368 \$ 4,501 \$38,711 \$94,346 0.94 /31/2006 \$ 222 17,165 31,570 2,699
Net Income Bookings Bookings Backlog Book:Bill Cin thousand ASSETS: Cash and cas Accounts rec	4/1/06 \$25,263 \$ 1,318 \$23,850 \$94,706 0.94 Condis)	7/1/06 	9/30/0 \$27,75 \$ 1,64 \$25,98 \$88,03 ONICS C TED BAL (unaud	6 1 2 \$ 8 \$ 5 \$ 6 \$ 4 ORP	2/31/06 	Mont 12/31 \$110, \$ 5, \$114, \$ 99, DATA	2 1/06 3/31 2 1/06 3/31 2 767 \$42, 2 736 \$ 4, 2 736 \$ 40, 3 175 \$40, 3 2 2 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	./07 875 351 003).94 	6/30/07 \$41,368 \$ 4,501 \$38,711 \$94,346 0.94 /31/2006 \$ 222 17,165 31,570 2,699

Other assets			9,425	7,446
Total Assets		, -	\$107 , 338	
LIABILITIES AND SHAREHOLDERS' I	EQUITY:			
Current maturities of long term	 m debt		\$ 939	\$ 923
Note payable Accounts payable and accrued ex	vnansas		15,300	8,100
Long-term debt	xpenses		15,060	25,196 9,426
Other liabilities				9,426 7,545
Shareholders' equity			41,657	31,348
Total liabilities and shareho	olders' equi		\$107 , 338	\$82 , 538
ASTRON	ICS CORPORAT	'ION		
(\$, in thousands)	ES BY PRODUC	ET.		
			onths Ended	
			07 7/1/2006 	_
Cabin Electronics			20 \$12,459	
Cockpit Lighting			39 7 , 209	
Airframe Power Cabin Lighting			63 4,396 06 2,276	
Exterior Lighting		1.8	30 2,229	-18%
Other		3:	10 263	18%
Total			 68	
	O' Marill	- D. J. J		
	Six Month 6/30/2007		% change 2	007 YTD %
Cabin Electronics	\$46 , 752	\$21,088	122%	56%
Cockpit Lighting		15,283		20%
Airframe Power	11,283	8,562	32%	13%
Cabin Lighting		4,461		5%
Exterior Lighting	4,085			5%
Other	635	723	-12%	1%
Total	 \$81 213	\$54 , 095	 56%	100%
10041				

ASTRONICS CORPORATION SALES BY MARKET

(\$, in thousands)

Three Months Ended 6/30/2007 7/1/2006 % change

Commercial Transport Military Business Jet Other		6,766 6,575	\$16,674 6,448 5,447 263	5% 21%
Total		\$41,368 	\$28,832	43%
	_	Months Ende 7/1/2006 %	-	07 YTD %
Commercial Transport Military Business Jet Other	12,964 14,327	\$29,455 13,589 10,328 723	-5% 39%	15% 17%
Total	\$84,243	\$54 , 095	56%	100%

Source: Astronics Corporation