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ShotSpotter Adds Two Key Executives to Drive Business Expansion

Sam Klepper joins as SVP of Marketing and Product Management and Jon Magin joins as VP of International Sales - Latin America

NEWARK, Calif., March 27, 2018 (GLOBE NEWSWIRE) -- ShotSpotter, Inc. (NASDAQ:SSTI), the leader in gunshot detection solutions that help law enforcement officials and security personnel identify, locate and deter gun violence, today announced the appointment of two new executives – Sam Klepper, recently joined as Senior Vice President of Marketing and Product Management, and Jon Magin will join as Vice President of International Sales – Latin America on April 2, 2018. Klepper's appointment is notable to the company because of his experience marketing IoT solutions and leading platform product success, while Magin strengthens the leadership team with his experience in selling law enforcement and security solutions in Latin America.

Klepper joins ShotSpotter with 25 years of leadership, marketing, and product experience working for innovative, fast-growing technology companies. He was most recently Vice President of Sales, Marketing and Customer Success at EnerAllies, a SaaS-centric IoT energy management platform company. Previously, Klepper served as President and CEO of Lavante, a SaaS supplier management solutions company, and prior to that he held marketing positions with technology companies including Redwood Systems (acquired by CommScope), eMeter (acquired by Siemens), Microsoft and Intuit.

Magin joins ShotSpotter with more than 20 years of experience in global business development, market planning and international law enforcement support. Prior to joining ShotSpotter, Magin was Vice President of Sales and Marketing for Decision Sciences International, a provider of advanced security and contraband detection systems. Before that he spent 12 years as founder and President of Non-Lethal Solutions International, a provider of non-lethal weapons and products to law enforcement agencies around the world, including Latin America. Earlier in his career, Mr. Magin also spent over 10 years working in Latin America, including new business development for Monsanto do Brasil and Monsanto de Mexico.

"To execute our aggressive growth plans, having the right executive team is critical to our success," said ShotSpotter President and CEO Ralph Clark. "Sam and Jon both bring strong experience in key areas for our business expansion strategies, in particular Sam's relevant experience in enterprise SaaS marketing and Jon's achievements in developing business in the Latin America law enforcement segment. We look forward to their contributions and welcome them to the ShotSpotter team."

About ShotSpotter, Inc.

ShotSpotter is the leader in gunshot detection solutions that help law enforcement officials and security personnel identify, locate and deter gun violence. ShotSpotter is based in

Newark, California and offers its solutions on a SaaS-based subscription model to customers around the world, with current customers located in the United States and South Africa.

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