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# Westell Announces Space-Saving Addition to Its Line of Environmental Enclosures

## New Westell SHADE(TM) offers a more efficient solution for active cooling and air-tight protection in outdoor deployments

AURORA, Ill.--(BUSINESS WIRE)--

Westell Technologies, Inc. (NASDAQ: WSTL) a leading provider of convergence gateways, broadband access solutions and conferencing services, today announced the latest addition to its Westell SHADE line of environmental enclosures. The new Westell SHADE A90-CS60719F3D, which is 30% smaller than previous models, combines compact size with a patent-pending dynamic cooling system to significantly reduce maintenance and operating costs for wireless and wireline network operators. Westell will demonstrate this new outdoor cabinet solution in booth #1039 at the OSP Expo, August 29th and 30th, at the McEnery Convention Center in San Jose, California.

Designed to protect against the harshest environmental conditions and external contaminants, Westell SHADE enclosures employ Westell's patent-pending dynamic cooling system (DCS). DCS uses a series of fans to direct continuous air circulation inside and outside the electronic equipment chamber to reduce the effects of solar loading and dissipate up to 225 watts of heat. No expensive heat exchangers or air conditioners are needed.

"Westell's SHADE enclosures bring new innovation to a mature category," said Maurice Marongiu, president of MJM Engineering, a Naperville, Illinois-based consulting firm that specializes in thermal management. "Carriers need to push optical and Ethernet equipment deeper into their network, and Westell's SHADE weather-resistant enclosures offer one of the most cost-effective per watt in cooling solutions available today," Marongiu said.

The SHADE product family is the latest innovation in Westell's market-leading Network Service Access product line. All Westell SHADE enclosures are compliant with Bellcore's Generic Requirements for Electronic Equipment Cabinets (GR-487-CORE, Issue 2, March 2000). With fewer moving parts, no chemicals to monitor, and no filters to maintain, the result is a smaller enclosure that is easier and more cost-effective to operate. Historically, enclosures for this type of telecom equipment have been expensive and very large. Westell SHADE can replace these older, bulkier enclosures in many applications.

"We developed the Westell SHADE product family because our customers need smaller transport equipment." said Ed DuQuette, Westell product line director. "The newest product

release provides them with an even smaller solution for cell site and customer premises locations, where space is extremely limited," DuQuette said.

About Westell

Westell Technologies, Inc., (NASDAQ: WSTL) headquartered in Aurora, Ill., has a 25-year history of broadband innovation, with more than 20 million devices shipped. Westell designs and builds carrier-class equipment that delivers high-speed communications for telecommunications operators and internet service providers throughout North America and Europe. These innovative, highly engineered solutions make it easy for carriers and service providers to meet ever-increasing customer demand for reliable, effective delivery of content, services and capabilities. Visit www.westell.com to learn more.

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Certain statements contained herein including, without limitation, statements containing the words "believe," "on track," " anticipate," "committed," "expect," "estimate," "await," "continue," "intend," "may," "will," "should," and similar expressions are forward looking statements that involve risks and uncertainties. These risks include, but are not limited to, product demand and market acceptance risks, need for financing, the economic downturn in the U.S. economy and telecom market, the impact of competitive products or technologies, competitive pricing pressures, product development, excess and obsolete inventory due to new product development, commercialization and technological delays or difficulties (including delays or difficulties in developing, producing, testing and selling new products and technologies), the effect of Westell's accounting policies, the need for additional capital, the effect of economic conditions and trade, legal social and economic risks (such as import, licensing and trade restrictions) and other risks more fully described in Westell's Annual Report on Form 10-K for the fiscal year ended March 31, 2007 under the section "Risk Factors." Westell undertakes no obligation to release publicly the result of any revisions to these forward looking statements that may be made to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

Source: Westell Technologies, Inc.