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Ingram Micro Named Distribution Partner of the Year by Arctic Wolf

The win reflects Ingram Micro's substantial efforts, which helped grow Arctic Wolf's channel sales by 450+ percent year-over-year and triple its partner base

IRVINE, Calif.--(BUSINESS WIRE)-- [Ingram Micro Inc.](https://www.ingrammicro.com) is Arctic Wolf's 2021 Distribution Partner of the Year. The honor recognizes Ingram Micro's commitment to accelerating Arctic Wolf's reach and brand awareness within the channel ecosystem, and aligning sales, technical and marketing strategies that complement Arctic Wolf's go to market. With a hyper-focus on partner enablement, customer experience and sales execution, Ingram Micro's Emerging Business Group (EBG) successfully grew Arctic Wolf's fiscal year 2021 channel sales by more than 450 percent and tripled its base of channel partners.

This press release features multimedia. View the full release here:

<https://www.businesswire.com/news/home/20210610005817/en/>

"We are thrilled to earn the honor of Distributor of the Year from Arctic Wolf and will continue to work together to better enable our mutual channel partners to serve as trusted, end-to-end IT security advisors. Cybersecurity remains a top solutions category for Ingram Micro and our channel partners and is an area where we continue to invest in and differentiate ourselves, as well as our partners and providers." Eric Kohl, vice president, security, Ingram Micro (Photo: Business Wire)

"Arctic Wolf is a high growth Ingram Micro EBG partner and an emerging cybersecurity innovator to watch," notes Eric Kohl, vice president, security, Ingram Micro. "We are thrilled to earn the honor of Distributor of the Year from Arctic Wolf and will continue to work together to better enable our mutual channel partners to serve as trusted, end-to-end IT security advisors. Cybersecurity remains a top solutions category for Ingram

Micro and our channel partners and is an area where we continue to invest in and differentiate ourselves, as well as our partners and providers."

The Arctic Wolf Partner of the Year Awards began in 2018 to honor top-performing partners for their achievements in helping organizations improve their security operations with Arctic Wolf solutions and for their commitment to shared success through a partnership with Arctic Wolf.

"As a 100% channel company, partners are an essential part of Arctic Wolf's success. Despite the challenging climate of this year, our partners have adapted to help customers transform their security posture in a digital-first environment," said Bob Skelley, Senior Vice President, Global Channels, Arctic Wolf. "We are proud to recognize our Partner of the Year award winners that have made a difference by helping their customers elevate their security posture using Arctic Wolf's security operations solutions."

About Ingram Micro

Ingram Micro helps businesses realize the promise of technology. It delivers a full spectrum

of global technology and supply chain services to businesses around the world. Deep expertise in technology solutions, mobility, cloud, and supply chain solutions enables business partners to operate efficiently and successfully in the markets they serve. Unrivaled agility, deep market insights and the trust and dependability that come from decades of proven relationships set Ingram Micro apart and ahead. Discover how Ingram Micro can help you realize the promise of technology. More at www.ingrammicro.com.

About Arctic Wolf

Arctic Wolf® is the market leader in security operations. Using the cloud-native Arctic Wolf® Platform, we help organizations end cyber risk by providing security operations as a concierge service. Highly-trained Concierge Security® experts work as an extension of internal teams to provide 24x7 monitoring, detection and response, as well as ongoing risk management to proactively protect organizations while continually strengthening their security posture. For more information about Arctic Wolf, visit arcticwolf.com.

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