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Ingram Micro Expands UCC Initiative; Hires Bob Gutschenritter to Lead and Accelerate North America Efforts

Unified Communications and Collaboration (UCC) Initiative Helps Ingram Micro Channel Partners Realize the Promise of Technology(TM) #ONEIngram

LAS VEGAS, NV -- (Marketwired) -- 09/22/14 -- **ONE 2014** -- Extending its reach into advanced technologies, Ingram Micro Inc. (NYSE: IM) unveiled an expanded portfolio of unified communications and collaboration (UCC) solutions and professional services at the ONE Ingram Micro event taking place this week in Las Vegas. The technology leader also announced the appointment of telecom expert [Bob Gutschenritter](#) to director of UCC for Ingram Micro North America.

Led by Gutschenritter and supported by a highly trained and growing team of UCC market specialists, sales experts and technology solutions engineers, Ingram Micro is helping channel partners advocate and advance the adoption of UCC solutions throughout North America's small and midsize enterprises (SMEs). As part of the expanded initiative, Ingram Micro is also offering channel partners access to a number of value-added services pre- and post-sales including design and quoting support, targeted voice and video readiness network assessments, implementation services, device management and on-site support services.

"Ingram Micro is continuing to build out its UCC portfolio, leadership team and partner enablement resources," says Jay Miley, vice president and general manager, Advanced Technology Division, Ingram Micro U.S. "We are thrilled to have Bob Gutschenritter join the team and head our growing UCC business. Under his leadership, we expect to deliver even greater business value to our channel partners by minimizing the complexity of selling and supporting UCC solutions, while also increasing the business value they provide through targeted professional services opportunities."

Channel partners interested in learning more about Ingram Micro's growing UCC portfolio of services and solutions can contact their Ingram Micro sales representative at 800.456.8000.

About Ingram Micro

Ingram Micro helps businesses Realize the Promise of Technology™. It delivers a full spectrum of global technology and supply chain services to businesses around the world. Deep expertise in technology solutions, mobility, cloud, and supply chain solutions enables its business partners to operate efficiently and successfully in the markets they serve. Unrivalled agility, deep market insights and the trust and dependability that come from decades of proven relationships, set Ingram Micro apart and ahead. Discover how Ingram Micro can help you Realize the Promise of Technology™. More at www.ingrammicro.com.

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