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Ingram Micro, AvePoint Form New Global Agreement to Help Scale Microsoft Cloud Offerings for MSPs Worldwide

Modern Workplace Accelerate program includes exclusive services, promotions and resources

LAS VEGAS--(BUSINESS WIRE)-- AvePoint and Ingram Micro jointly announced today the formation of a new global relationship at Microsoft Inspire, the annual conference for Microsoft partners.

As part of this relationship, Ingram Micro will list AvePoint's solutions to migrate, manage and backup data in Office 365 and Dynamics 365 in all of its Cloud Marketplaces around the world at discounted rates for managed service providers (MSPs) who qualify under Ingram Micro's new Modern Workplace Accelerate program.

Modern Workplace Accelerate is a global program designed to simplify the complexity of the cloud by delivering exclusive services, promotions, and resources for partners to achieve depth and scale in their Office 365, Microsoft 365 and Dynamics 365 related offerings. This includes marketing services, sales tools, training, preferential pricing, cloud solutions, and support.

"With more than 55,000 resellers around the world relying on the Ingram Micro Cloud Marketplace, we are committed to ensuring our partners have the best solutions, services and enablement benefits to achieve success in their cloud business," said Renée Bergeron, senior vice president of cloud computing, Ingram Micro. "We chose AvePoint as our global Modern Workplace Accelerate partner because of their worldwide footprint, 18-year track record of innovating alongside Microsoft, and their superior commitment to partner success and the channel as a whole."

AvePoint is the exclusive migration and backup solution provider of the Modern Workplace Accelerate program. It is also a preferred vendor globally for migration solutions and services, as well as Office 365 backup and Dynamics 365 backup in the Ingram Micro Cloud Marketplace.

"We've taken the same Office 365 migration and backup solutions leveraged by the biggest brands and 6 million cloud users across the world and designed them specifically for MSPs to manage multiple clients and tenants behind a single pane of glass," said Tianyi Jiang, co-CEO and co-founder, AvePoint. "With the help of the Ingram Micro Cloud Marketplace, MSPs can access and deploy these easy-to-use enterprise-class SaaS solutions in seconds and start growing their Microsoft cloud business."

To join Modern Workplace Accelerate, complete the form at https://microsoft.ingrammicrocloud.com/mw.

About AvePoint

AvePoint accelerates your digital transformation success. Over 16,000 companies and 6 million SharePoint and Office 365 users worldwide trust AvePoint software and services for their data migration, management, and protection needs in the cloud, on-premises and hybrid environments.

A four-time Microsoft Global Partner of the Year, AvePoint is a Microsoft Global ISV Partner and has been named to the Inc. 500|5000 six times and the Deloitte Technology Fast 500™ five times. Founded in 2001, AvePoint is privately held and headquartered in Jersey City, NJ.

About Ingram Micro Cloud

At Ingram Micro Cloud™, we view cloud not just as a single technology, but as a foundational platform to run and drive a whole new way of doing business. By leveraging our platforms and ecosystem, cloud service providers, telecom companies, resellers and enterprises can quickly transform and get up and running in the cloud within minutes, with little to no investment. Our portfolio includes vetted security, communication and collaboration, business applications, cloud management services and infrastructure solutions designed to help clients monetize and manage the entire lifecycle of cloud and digital services, infrastructure and IoT subscriptions. For more information, please visit: www.IngramMicroCloud.com.

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