October 28, 2014

Ingram Micro Helps Channel Partners Embrace the Cloud Through Microsoft Cloud Solution Provider Program

Ingram Micro Channel Partners Realize the Promise of Technology(TM) With Microsoft Cloud Offerings

SANTA ANA, CA -- (Marketwired) -- 10/28/14 -- Ingram Micro Inc. (NYSE: IM) today announced its participation in the Microsoft Cloud Solution Provider Program. The program is designed to help Ingram Micro channel partners strengthen customer relationships and expand cloud sales opportunities by enabling direct billing, sell combined offers and services, as well as directly provision, manage and support Microsoft Cloud offerings.

Additionally, the new program allows Ingram Micro channel partners to own the complete customer lifecycle, enabling them to easily sell Office 365 and Windows Intune subscriptions. It also allows them to take advantage of cloud services by owning the entire billing process and directly managing support.

"Microsoft's CSP program is closely aligned with our strategy and together we will continue to offer new solutions and services through the Ingram Micro Cloud Marketplace," noted Alain Monié, CEO of Ingram Micro. "The expertise we acquired with our Softcom acquisition will enable us to deliver on this program in an exceptional way by offering 24/7 support, migration services and integration with a variety of cloud service delivery platforms."

"The Cloud Solution Provider Program puts our partners at the center of the customer relationship," said Phil Sorgen, corporate vice president, Worldwide Partner Group at Microsoft Corp. "Through their participation, these partners demonstrated dedication to helping the broad channel as well as our mutual customers successfully move to the cloud."

About Ingram Micro Cloud
Ingram Micro is a master cloud service provider (mCSP), offering channel partners and professionals access to a global marketplace, expertise, solutions and enablement programs that empower organizations to configure, provision and manage cloud technologies with confidence and ease. For more information on Ingram Micro Cloud, please visit IngramMicroCloud.com.

About Ingram Micro
Ingram Micro helps businesses Realize the Promise of Technology™. It delivers a full spectrum of global technology and supply chain services to businesses around the world. Deep expertise in technology solutions, mobility, cloud, and supply chain solutions enables its business partners to operate efficiently and successfully in the markets they serve. Unrivaled agility, deep market insights and the trust and dependability that come from decades of proven relationships, set Ingram Micro apart and ahead. Discover how Ingram

Micro can help you Realize the Promise of Technology™. More at www.ingrammicro.com.

Marie Rourke
+1 (714) 292-2199
WhiteFox Marketing
Email Contact

Source: Ingram Micro Inc.