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Ingram Micro and VentureTech Network Earn Top Honors From Eaton

Distributor's Advanced Computing Division Wins U.S. Distributor of the Year Title; Ingram Micro VentureTech Network Named Peer Group of the Year and Community Leader En-Net Services LLC Recognized as Eaton's Top Public Sector VAR

SANTA ANA, CA -- (Marketwire) -- 03/05/13 -- Demonstrating its leadership and strength in the power management marketplace, Ingram Micro Inc.'s Advanced Computing Division (NYSE: IM) today announced it has been recognized by diversified power management company Eaton as U.S. Distribution Partner of the Year for its outstanding sales performance in 2012.

Additionally, Ingram Micro's elite VentureTech Network (VTN) community earned Eaton's inaugural Peer Group of the Year Award and VTN member En-Net Services, LLC was named as Top Public Sector Value-Added Reseller (VAR). All three awards were presented at Eaton's annual partner conference earlier this year.

"In 2012, Ingram Micro's Advanced Computing Division delivered exceptional performance and partner engagement," says Hervé Tardy, vice president and general manager, Distributed Power Quality, Eaton. "We're very proud to combine our innovation in power management with Ingram Micro and the expertise and enablement of their Advanced Computing Division, as well as the influence and buying power of its VTN community, to grow our business and continue providing customers with value-adding solutions."

Eaton has a long-standing relationship with Ingram Micro's Advanced Computing Division and joined the VTN community as a sponsoring vendor in 2010. In 2012, Eaton achieved impressive sales growth and partner engagement by leveraging Ingram Micro's dedicated team of advanced computing sales, marketing and technical support experts. As a result, Eaton grew its reach, expanded its partner resources and gained sales momentum with its Intelligent Power Software Suite™, an innovative pairing of power management and protection software that allows users to monitor and manage their entire power system from a single dashboard, or directly from major virtualization platforms.

"Ingram Micro's Advanced Computing Division and VTN partner community have become growth catalysts for Eaton and its PowerAdvantage® Partner Program," says Scott Zahl, vice president and general manager, Ingram Micro Advanced Computing Division, U.S. "By keeping our focus on execution, Ingram Micro delivered measurable business value to Eaton and our mutual channel partners. We're pleased to see Eaton recognize the positive impact our Advanced Computing Division and VTN community are having on their continued success."

More information about Ingram Micro is available at www.ingrammicro.com and

http://ingrammicroinc.wordpress.com.

To learn, see and hear more about Ingram Micro online, follow the distributor on Facebook at www.facebook.com/IngramMicro; Twitter at www.twitter.com/IngramMicroInc; and YouTube at http://www.youtube.com/user/ingrammicroinc.

About Ingram Micro Inc.
Ingram Micro is the world's largest wholesale technology distributor and a global leader in IT supply-chain, mobile device lifecycle services and logistics solutions. As a vital link in the technology value chain, Ingram Micro creates sales and profitability opportunities for vendors and resellers through unique marketing programs, outsourced logistics and mobile solutions, technical support, financial services and product aggregation and distribution. The company is the only global broad-based IT distributor, serving 145 countries on six continents with the world's most comprehensive portfolio of IT products and services. Visit www.ingrammicro.com.

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Press Contact:
Marie Rourke
WhiteFox Marketing (for Ingram Micro)
(714) 292-2199
marie@whitefoxpr.com

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