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Ingram Micro U.S. Repeats as Fastest Growing Fujitsu Distributor for Document Imaging Solutions

Leading Global Distributor Emphasizes Innovation and Partner Enablement to Achieve Top-Performing, Year-Over-Year Growth in U.S. for Fujitsu Document Imaging

SANTA ANA, CA -- (MARKET WIRE) -- 06/06/11 -- Ingram Micro Inc. (NYSE: IM) today announced its U.S. region has been named the "Fastest Growing Distributor of the Year" for document scanning solutions by Fujitsu, the market leader in document imaging scanners. This is the second consecutive year that Ingram Micro has earned this accolade.

The Fujitsu Annual Channel Awards recognize top-performing resellers, distributors and integrators, specifically acknowledging companies that exemplify a true commitment to innovation that results in the highest sales and world-class business performance.

"Fujitsu is pleased to recognize the hard work and successes achieved by members of the Fujitsu One Capture Alliance premier partner program," said Nina Lutjens, vice president of sales, Fujitsu Computer Products of America, Inc. "In addition to their impressive sales and growth figures, Ingram Micro demonstrated a true partnership with Fujitsu, exceeding expectations and delivering great results."

"Fujitsu's commitment to meeting market demand, combined with its dedication to our partner community and ongoing support of Ingram Micro's collaborative, multi-vendor eVolve workflow process solution, also contributed to the distributor's success in 2010," says Kevin Prewett, vice president, vendor management, Ingram Micro U.S.

"Fujitsu's ongoing success with Ingram Micro is the result of a joint effort that stems from our mutual commitment to partnership, innovation and the development of new and collaborative go-to-market strategies, educational resources and solutions," says Prewett. "We are honored to receive this award and look forward to building on our success in the years to come."

To help channel partners maximize their content management sales revenues and service potential, Ingram Micro offers a wide range of business-building tools, resources and expertise, as well as the IT industry's broadest and fastest growing portfolio of document management and document scanning solutions.

Winners were presented with their award during a private ceremony at the 9th Annual One Capture Alliance Premier Partner Conference, held May 10-12 in Maui, Hawaii.

For more information about Ingram Micro's growing portfolio of document management

solutions, channel partners should contact their Ingram Micro sales representative.

For more information on Ingram Micro visit www.ingrammicro.com.

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As a vital link in the technology value chain, Ingram Micro creates sales and profitability opportunities for vendors and resellers through unique marketing programs, outsourced logistics, technical and financial support, managed and cloud-based services, and product aggregation and distribution. The company is the only global broad-based IT distributor, serving more than 150 countries on six continents with the world's most comprehensive portfolio of IT products and services. Visit www.ingrammicro.com.

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