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Ingram Micro Signs New Cloud Services Agreement With Rackspace(R) Hosting

Ingram Micro Seismic Teams with Cloud Innovator to Sell Managed and Cloud Hosting Solutions to Channel Partners in North America

DALLAS, June 7 /PRNewswire/ -- **INGRAM MICRO CLOUD SUMMIT** – Accelerating the adoption of cloud computing within the IT channel, Ingram Micro Inc. (NYSE: IM) is pleased to announce a new distribution relationship with Rackspace Hosting, a worldwide leader in the hosting and cloud computing industry. The news was unveiled today at Ingram Micro's inaugural Cloud Summit in Dallas, Texas.

Under the terms of the agreement, the Ingram Micro Services Division is now offering Rackspace's managed and cloud hosting solutions as part of its Seismic managed services portfolio to the distributor's more than 1,600 Seismic partners throughout North America, as well as its general solution provider base. To generate greater awareness among Ingram Micro's channel partner base, the new Infrastructure-as-a-Service (IaaS) solutions are being showcased this week at the distributor's first Cloud Summit and 4th annual Seismic Partner Conference in Dallas, Texas June 7-9.

"We are excited to help drive the adoption of cloud computing through this relationship with Ingram Micro and its Services Division," said Christopher Rajiah, director of channel sales for Rackspace. "Together, we are providing Ingram Micro's channel partners with new opportunities around managed and cloud hosting solutions that will enable them to generate recurring revenue streams and take advantage of this evolution that's taking place in IT."

In addition, Rackspace Hosting has joined Ingram Micro's new Cloud Conduit Advisory Council as a founding member. Other participants include Amazon Web Services, CA, Citrix Systems, McAfee, Microsoft and salesforce.com.

"Cloud computing presents a great opportunity for our channel partners to increase their value-add by simplifying the customer's IT infrastructure and delivering affordable IT services," says Justin Crotty, vice president, services, Ingram Micro North America. "Demand for IaaS solutions is rising and we're thrilled to team with Rackspace to bring to market an expanded portfolio of hosted solutions that allow our channel partners to make cloud computing a reality for their customers and generate new recurring revenue streams within their IT services businesses."

For more information on Ingram Micro Seismic, the new Rackspace Hosting services and Cloud Conduit initiative, please visit ingrammicro.com/seismic.

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About Ingram Micro

As a vital link in the technology value chain, Ingram Micro creates sales and profitability opportunities for vendors and resellers through unique marketing programs, outsourced logistics services, technical support, financial services and product aggregation and distribution. The company serves approximately 150 countries and is the only global broad-based IT distributor with operations in Asia. Visit www.ingrammicro.com.

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