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Ingram Micro Launches New Custom Server Solutions, Expands Integration Services Initiative

Distributor's Components Division Announces New Series of 1U Rackmount, Customized Server Solutions featuring Energy-Efficient Quad-Core AMD Opteron(TM) Processors

SANTA ANA, Calif., Oct. 27 /PRNewswire/ -- Expanding its integration services offerings, Ingram Micro's (NYSE: IM) Components Division today announced a new series of 1U rack-mounted Custom Server Solutions which feature the energy-efficient Quad-Core AMD Opteron(TM) processors. Available now, these customizable server offerings build upon the success of the distributor's growing integration services which were introduced to assist solution providers in designing and deploying custom systems and solutions.

"The market opportunity for solution providers to successfully sell white-label, custom build server solutions is strong and lends to a value proposition that direct manufacturers just can't deliver on," says Tim Ament, Ingram Micro's vice president of components. "We built our state-of-the-art 40,000 square foot configuration and engineering center to help partners maximize their sales and profit potential by delivering customized server solutions that meet the business needs of their clients. Our new Custom Server Solutions are designed for businesses of any size and are ideally suited for those partners who are working within vertical markets and selling solutions that require a number of custom applications. What's more, by partnering with Ingram Micro solution providers and system builders eliminate unnecessary labor, warehousing and inventory costs, which helps drive more profitability into their model."

Equipped with Dual- and Quad-Core AMD Opteron processors, Ingram Micro's new high-performance, 1U customized server solutions come in three general offerings including Streamlined, Advanced and Powerhouse. Each server can be customized to ensure optimal performance and application flexibility in both legacy and emerging technology solutions such as video surveillance, virtualization, mail/print server solutions and many others.

"We teamed up with Ingram Micro to help design a new series of customized, 1U rack-mounted servers that would enable our channel partners to deliver superior performance at a competitive price without compromising margins or service levels," said Pat Patla, vice president, server workstations, AMD. "Powered by our energy-efficient Dual- and Quad-Core AMD Opteron processors, these new server solutions offer cutting-edge technology and support unique in today's marketplace."

Ingram Micro's new Custom Server Solutions come standard with a three-year, next-business day warranty plan. Solution providers can choose and configure custom systems from one of three standard offerings which include Streamlined, Advanced and Powerhouse

and feature a customizable operating system.

-- Streamlined -- 1U Rack-mount, Dual- and Quad-Core AMD Opteron 1000 series processors, single socket, 260W, supporting up to 8GB DDR2 800/667/533MHz and featuring 2x3.5-inch Hot-Swap SATA Drive Bays

-- Advanced -- 1U Rack-mount, Dual- and Quad-Core AMD Opteron 2000 series processors, two sockets, 560W, supporting up to 64-GB DDR2 667MHz and featuring 4x3.5-inch Hot-Swap SATA Drive Bays

-- Powerhouse -- 1U Rack-mount, Dual- and Quad-Core AMD Opteron 2000 series processors, four sockets, 980W, supporting a twin set of up to 64GB of Reg. ECC DDR2 and featuring a twin set of 2x3.5-inch Hot-Swap SATA Drive Bays

Streamlined	Advanced	Powerhouse
1U Rack-mount	1U Rack-mount	1U Rack-mount
Dual- and Quad-Core AMD Opteron 1000 series processors	Dual- and Quad-Core AMD Opteron 2000 series processors	Dual- and Quad-Core AMD Opteron 2000 series processors
One Socket	Two Sockets	Four Sockets
Supports up to 8GB DDR2 800/667/533MHz	Supports up to 64-GB DDR2 667MHz	Twin Set of Up to 64GB of Reg. ECC DDR2
2x3.5-inch Hot-Swap SATA Drive Bays	4x3.5-inch Hot-Swap SATA Drive Bays	Twin Set of 2x3.5-inch Hot-Swap SATA Drive Bays
260W	560W	980W
Customizable Operating System	Customizable Operating System	Customizable Operating System

For more information about Ingram Micro's Components Division solution providers and manufacturers should contact their local Ingram Micro representative. To learn more about Ingram Micro's configuration and integration services, which were named No. 1 in 2007 by CRN Magazine's Sourcing Study visit http://www.ingrammicro.com/integrationservices.

Solution providers interested in learning more about Ingram Micro's customized, high-performance server solutions can contact Ingram Micro Technical Support at (800) 445-5066 ext. 76423.

About Ingram Micro

As a vital link in the technology value chain, Ingram Micro creates sales and profitability opportunities for vendors and resellers through unique marketing programs, outsourced logistics services, technical support, financial services, and product aggregation and distribution. The company serves 150 countries and is the only broad-based global IT distributor with operations in Asia. Visit http://www.ingrammicro.com.

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