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Ingram Micro North America Adds Data Domain Deduplication Storage Systems to Growing IT Portfolio

Infrastructure Technology Solutions Division Now Offering World-class Deduplication Storage Systems to Partners in the U.S. and Canada

SANTA ANA, Calif., March 31 /PRNewswire/ -- Ingram Micro's (NYSE: IM) Infrastructure Technology Solutions (ITS) Division today announced a strategic distribution agreement with Data Domain (Nasdaq: DDUP), the leading provider of deduplication storage systems for enterprise disk backup and network-based disaster recovery. The new North America agreement includes Data Domain's complete line of deduplication storage systems, which covers the innovator's Appliance Series, DDX Array Series, Gateway Series, Replicator Software, Virtual Tape Library Software and the new DD120 remote office protection system for distributed enterprises.

According to ITS Division vice president Scott Look, Data Domain has been on partners' most wanted list for some time and is a solid addition to Ingram Micro's growing portfolio of storage products and solutions.

"Data Domain's decision to trust our team to take its products to a broader market speaks volumes for the value-add and technical expertise found within Ingram Micro and our ITS Division and enables us to offer partners a wider variety of high quality, enterprise-class storage systems," said Look. "Data Domain is renowned as one of the IT industry's fastest-growing vendors, and its deduplication storage systems are proven to help channel partners optimize three of today's hottest IT applications -- disk backup, archiving and network-based disaster recovery."

Since releasing its first product in 2004, Data Domain has sustained fifteen consecutive quarters of growth and earned numerous industry accolades for product innovation and sales revenues. "Our new relationship with Ingram Micro will help us strengthen our relationships with solution providers in the U.S. and Canada and enhance our ability to partner and drive more value into our channel programs," said Beth White, vice president of marketing, Data Domain.

As part of the distribution agreement, Ingram Micro's ITS Division is also providing new and existing Data Domain partners with technical and sales enablement education, as well as market positioning to help them incorporate deduplication storage into an existing technology practice. Field resources such as credit analysts and sales, marketing, and technical engineers are also available to help Data Domain partners grow their business and expand their ability to provide exceptional service to their customers.

Solution providers interested in learning more about Data Domain's complete line of

deduplication storage products should contact Ingram Micro's ITS Division at (866) 604-6487.

About Data Domain

Data Domain(R) is the leading provider of Deduplication Storage systems for disk backup and network-based disaster recovery. Over 1,500 companies worldwide have purchased Data Domain's storage systems to reduce costs and simplify data management. Data Domain delivers the performance, reliability and scalability to address the data protection needs of enterprises of all sizes. Data Domain's products integrate into existing customer infrastructures and are compatible with leading enterprise backup software products. To find out more about Data Domain, visit http://www.datadomain.com.

About Ingram Micro

As a vital link in the technology value chain, Ingram Micro creates sales and profitability opportunities for vendors and resellers through unique marketing programs, outsourced logistics services, technical support, financial services, and product aggregation and distribution. The company serves 150 countries and is the only broad-based global IT distributor with operations in Asia. Visit http://www.ingrammicro.com.

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