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## The Joint Chiropractic Announces New Regional Developer in Wisconsin and Western Michigan

SCOTTSDALE, Ariz., Jan. 28, 2021 /PRNewswire/ --The Joint Corp. (NASDAQ: JYNT), the nation's largest provider of chiropractic care through The Joint Chiropractic® network, today announced Bosco Enterprises, LLC as the regional developer for the states of Wisconsin and western Michigan. Bosco Enterprises, LLC is managed by Jeff and Laura Bosco, who are also multi-unit franchisees with *The Joint* in Wisconsin, having opened their first clinic in 2014.



"We are excited to continue to power the growth in Wisconsin and add western Michigan through our regional development agreement," said Jeff. "The pandemic put a spotlight on small businesses and because The Joint is an essential business, we were able to remain open and serve our patients. For that reason, The Joint is a strong business opportunity for entrepreneurs and chiropractors."

The Bosco's development agreement includes Milwaukee, Green Bay and Appleton in Wisconsin, as well as Traverse City, Lansing/East Lansing, Battle Creek, Grand Rapids, Kalamazoo, Holland, St. Joseph and Muskegon in Western Michigan. With more than 550 locations across the country, *The Joint* is leading the way in making chiropractic care more accessible for the millions of people seeking relief from back, neck, and joint pain.

Jeff and Laura will be responsible for guiding new franchisees through the process of launching their businesses, providing on-the-ground support, in addition to a robust training and support program.

"We are continuing to expand across the country, and adding Jeff and Laura as regional developers in the Midwest is indicative of *The Joint's* strategic development," said Eric Simon, vice president of franchise sales and development at The Joint Corp.

*The Joint* membership model eliminates the need for insurance while providing franchisees with a recurring revenue stream that helps maximize profitability and potentially quicken the return on investment. The business model works for chiropractors seeking to own a business that avoids insurance billing, and it works equally well for business investors who see the need for more accessible chiropractic care. For more information about The Joint franchise opportunities, visit [www.thejointfranchise.com](http://www.thejointfranchise.com).

### **About The Joint Chiropractic**

The Joint Corp. revolutionized access to chiropractic care when it introduced its retail healthcare business model in 2010. Today, the company is making quality care convenient and affordable, while eliminating the need for insurance, for millions of patients seeking pain relief and ongoing wellness. With more than 550 locations nationwide and over seven million patient visits annually, The Joint Chiropractic is a key leader in the chiropractic industry. Named one of the Top 200+ Franchises by *Franchise Times* and ranked on *Entrepreneur's* Franchise 500® list, The Joint Chiropractic is an innovative force, where healthcare meets retail.

### **Business Structure**

The Joint Corp. is a franchisor of clinics and an operator of clinics in certain states. In Arkansas, California, Colorado, District of Columbia, Florida, Illinois, Kansas, Kentucky, Maryland, Michigan, Minnesota, New Jersey, New York, North Carolina, Oregon, Pennsylvania, Rhode Island, South Dakota, Tennessee, Washington, West Virginia and Wyoming, The Joint Corp. and its franchisees provide management services to affiliated professional chiropractic practices.

### **Forward-Looking Statements**

This press release contains statements about future events and expectations that constitute forward-looking statements. Forward-looking statements are based on our beliefs, assumptions and expectations of industry trends, our future financial and operating performance and our growth plans, taking into account the information currently available to us. These statements are not statements of historical fact. Forward-looking statements involve risks and uncertainties that may cause our actual results to differ materially from the expectations of future results we express or imply in any forward-looking statements, and you should not place undue reliance on such statements. Factors that could contribute to these differences include, but are not limited to, the continuing impact of the COVID-19 outbreak on the economy and our operations (including temporary clinic closures, shortened business hours and reduced patient demand), our failure to develop or acquire company-owned or managed clinics as rapidly as we intend, our failure to profitably operate company-owned or managed clinics, and the other factors described in "Risk Factors" in our Annual Report on Form 10-K as filed with the SEC for the year ended December 31, 2019, as updated or revised for any material changes described in any subsequently-filed Quarterly Reports on Form 10-Q or other SEC filings. Words such as, "anticipates," "believes," "continues," "estimates," "expects," "goal," "objectives," "intends," "may," "opportunity," "plans," "potential," "near-term," "long-term," "projections," "assumptions," "projects," "guidance," "forecasts," "outlook," "target," "trends," "should," "could," "would," "will," and

similar expressions are intended to identify such forward-looking statements. We qualify any forward-looking statements entirely by these cautionary factors. We assume no obligation to update or revise any forward-looking statements for any reason or to update the reasons actual results could differ materially from those anticipated in these forward-looking statements, even if new information becomes available in the future. Comparisons of results for current and any prior periods are not intended to express any future trends or indications of future performance, unless expressed as such, and should only be viewed as historical data.

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