# AMD FINANCIAL ANALYST DAY 2025

Jean Hu EVP, CFO & Treasurer

AMD Together we advance\_

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This presentation contains forward-looking statements concerning Advanced Micro Devices, Inc. (AMD) including, but not limited to, AMD driving Al leadership and value creation; AMD's strong revenue growth and profit expansion; AMD's expected benefits of acquisitions and strategic investments; AMD's Data Center revenue growth; AMD's financial and operating performance; AMD's Data Center TAM; AMD's ability to expand data center and Al opportunities; AMD's long-term revenue growth outlook, including potential drivers; AMD's long-term financial outlook and model, including revenue growth, non-GAAP gross margin, non-GAAP effective tax rate, non-GAAP FCF margin, non-GAAP EPS; AMD's disciplined investment strategy; AMD's capital allocation priorities; AMD's ability to maintain a strong investment grade rating; AMD's ability to drive shareholder returns; and AMD's ability to accelerate financial momentum, which are made pursuant to the Safe Harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are commonly identified by words such as "would," "may," "expects," "plans," "intends," "projects" and other terms with similar meaning. Investors are cautioned that the forward-looking statements in this presentation are based on current beliefs, assumptions and expectations, speak only as of the date of this presentation and involve risks and uncertainties that could cause actual results to differ materially from current expectations. Such statements are subject to certain known and unknown risks and uncertainties, many of which are difficult to predict and generally beyond AMD's control, that could cause actual results and other future events to differ materially from those expressed in, or implied or projected by, the forward-looking information and statements. Investors are urged to review in detail the risks and uncertainties in AMD's Securities and Exchange Commission filings, including but not limited to AMD's most recent reports on Forms 10-K and 10-Q.

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#### **Non-GAAP Financial Measures**

This presentation contains historical non-GAAP financial measures including non-GAAP gross profit and margin, non-GAAP operating profit, and free cash flow. AMD is providing these financial measures because it believes this non-GAAP presentation makes it easier for investors to compare its operating results for current and historical periods and also because AMD believes it assists investors in comparing AMD's performance across reporting periods on a consistent basis by excluding items that it does not believe are indicative of its core operating performance. The non-GAAP financial measures disclosed in this presentation should be viewed in addition to and not as a substitute for or superior to AMD's reported results prepared in accordance with GAAP and should be read only in conjunction with AMD's Consolidated Financial Statements prepared in accordance with GAAP. These non-GAAP financial measures referenced are reconciled to their most directly comparable GAAP financial measures in the Appendices at the end of this presentation. This presentation also contains forward-looking non-GAAP measures concerning AMD's 2025 financial outlook and long-term financial model such as gross profit or margin, operating income or margin, effective tax rate, free cash flow margin and earnings per share. Projected 2025 non-GAAP gross profit and operating profit exclude \$800 million inventory and related charges associated with U.S. export restrictions recognized in Q2'25. For long-term financial model, AMD uses a projected non-GAAP tax rate of 13-15%, which excludes the tax impact of pre-tax non-GAAP adjustments, reflecting currently available information. These forward-looking non-GAAP measures are based on current expectations, assumptions and beliefs that involve numerous risks and uncertainties. Adjustments to arrive at the GAAP financial outlook and long-term financial model typically include stock-based compensation, amortization of acquired intangible assets, income tax provision, and other non-recurring items such as i



# **Key Financial Priorities**

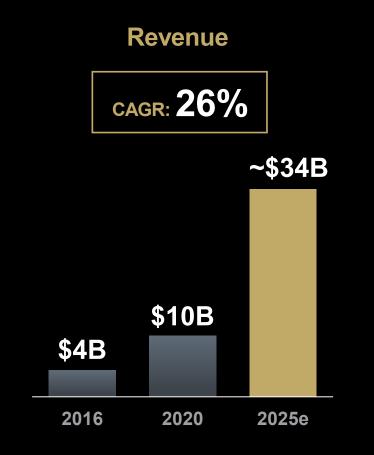
Accelerating Revenue Growth

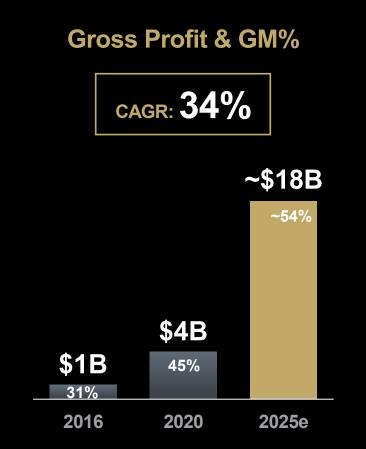
Delivering Compelling Profitability

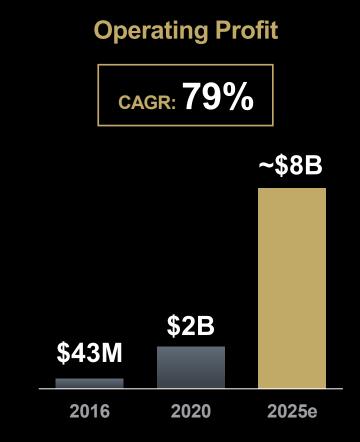
**Capital Allocation for Al Leadership** 

**Driving Al Leadership & Value Creation** 

## Strong Revenue Growth & Profit Expansion<sup>1</sup>



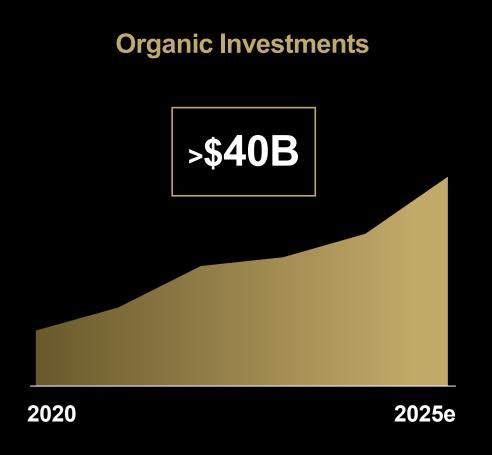






## Strategic Investments Driving Al Growth

## >\$100B Invested in Last 5 Years





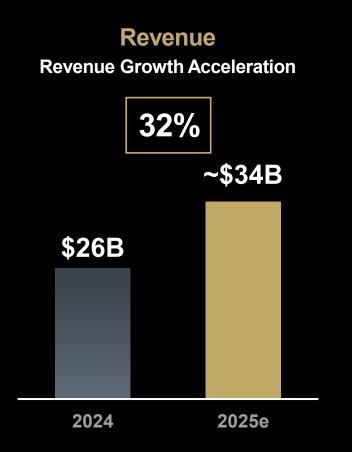
## Data Center Driving AMD Revenue Growth Trajectory



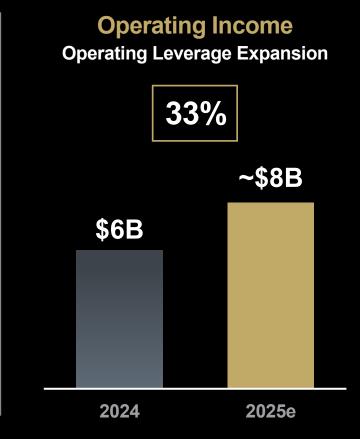
- Core Business
- Data Center

**Data Center Business CAGR ~52%** 

## 2025: An Acceleration of Financial Momentum<sup>1</sup>







## **AMD Data Center TAM**

## **Our Largest Growth Opportunity**



## **Accelerating Revenue Growth**

End Market	Historical Performance 2020 – 2025e CAGR*	Growth Expectations Next 3 – 5 Years
Data Center	~52%	>60%
Core Business Client & Gaming, Embedded	~10%	>10%
AMD	~21%	>35%

<sup>\*</sup> Calculated using 2020 pro forma net revenue as if the acquisition of Xilinx had been consummated as of the beginning of 2020. 2025e includes Q4'25 financial outlook; See Cautionary Statement on Slide 2

## Long Term Financial Model<sup>1</sup>

### The Next 3-5 Years

Revenue Growth	>35% cagr	>	<ul><li>Data Center Momentum</li><li>Share Gains</li></ul>
Gross Margin	55-58%	>	<ul><li>Richer Product Mix</li><li>Cost Improvements</li></ul>
Operating Margin	>35%	>	<ul> <li>Scale &amp; Operating Leverage</li> </ul>
Effective Tax Rate	13-15%	>	<ul> <li>Optimized Tax Structure</li> </ul>
FCF Margin	~25%	>	<ul><li>Significant Cash Generation</li></ul>

## **Driving Gross Margin Expansion**

#### **Key Drivers**

#### Scale & Volume

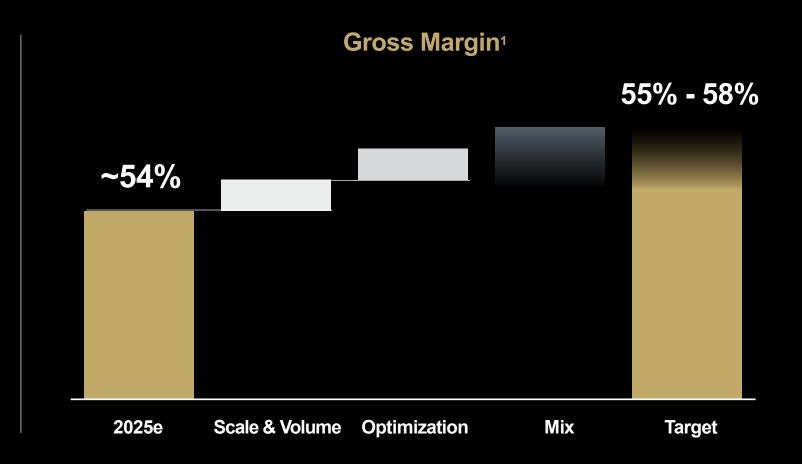
Operational leverage through scale

#### **Optimization**

- ▲ Yield & test time improvement
- Design for cost & quality focus

#### Mix

- Product leadership
- ► Product & customer mix





## Delivering Compelling Profitability at Scale

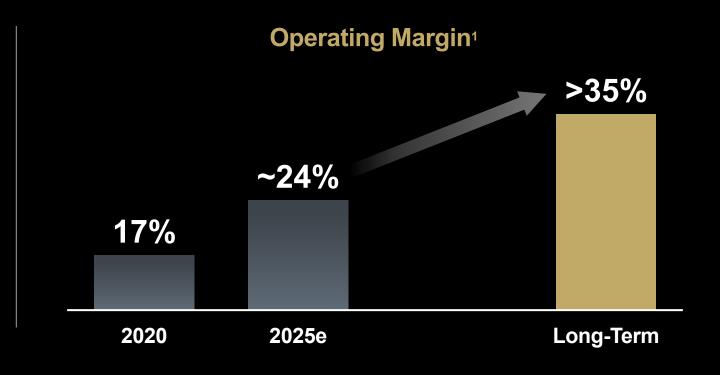
#### **Disciplined Investment Strategy**

#### R&D

- Aggressively invest in Al & technology
- Leverage AI to drive R&D efficiency

#### SG&A

- Invest in go-to-market & ecosystems
- Drive G&A efficiency through scale & Al



## **Operating Leverage Through Scale**



## **Long Term Financial Model**<sup>1</sup>

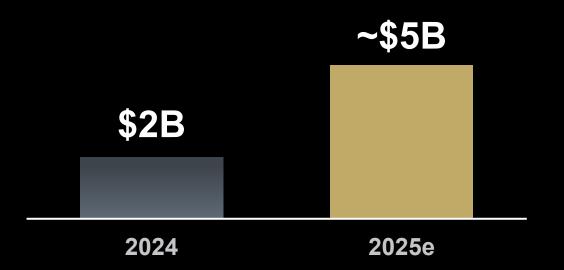
### The Next 3-5 Years

Revenue Growth *Based on 2025 Outlook	>35%	CAGR	<ul><li>Data Center Momentum</li><li>Share Gains</li></ul>
Gross Margin	55-589	% >	<ul><li>Richer Product Mix</li><li>Cost Improvements</li></ul>
Operating Margin	>35%	>	<ul><li>Scale &amp; Operating Leverage</li></ul>
Effective Tax Rate	13-15	<b>%</b>	Optimized Tax Structure
FCF Margin	~25%	>	<ul><li>Significant Cash Generation</li></ul>
EPS	> \$20	>	<ul><li>Financial Model Leverage</li></ul>

## **Capital Structure**

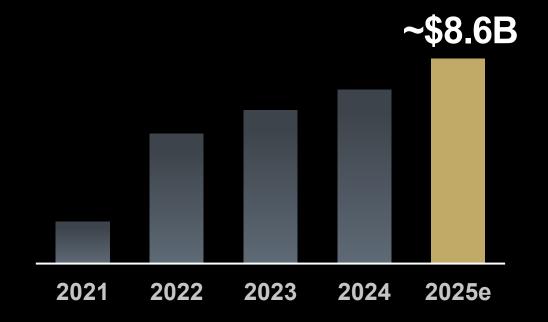
#### Strong Free Cash Flow<sup>1</sup> & Balance Sheet

- Liquidity: \$10B (\$7B Cash² + \$3B Revolver)
- A1/A Investment Grade Rating



#### **Cash Returns to Shareholders Since 2021**

**Cumulative Share Repurchase** 





## Capital Allocation: Invest in Al Leadership

#### **Invest in the Business**

- Technology, products, go-to-market
- Infrastructure and talent

#### M&A

- Strategic M&A to drive Al leadership
- Al ecosystem investments

#### **Shareholder Returns**

- Incremental opportunistic buybacks with baseline of anti-dilutive
- \$9.4B share repurchase authorization remaining

#### **Balance Sheet**

- Maintain strong balance sheet
- Strong investment grade rating & financial flexibility

# **Accelerating Financial Momentum**

Targeting >\$1T
Market Opportunity

>35% Revenue CAGR >35% Operating Margin<sup>1</sup> **Capital Allocation For Al Leadership** 

A Clear Path to >\$20 EPS<sup>1</sup>

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# **APPENDIX**

## **APPENDICES**

#### **Reconciliation of GAAP to Non-GAAP Gross Profit and Gross Margin**

\$ in millions, except % (Unaudited)	2016	2020	2024	YTD Q3 2025
GAAP gross profit	\$ 1,003	\$ 4,347	\$ 12,725	\$ 11,575
GAAP gross margin	23%	45%	49%	47%
Stock-based compensation	2	6	22	18
Amortization of acquisition-related intangibles	-	-	946	771
Acquisition-related and other costs (1)	-	-	1	1
Inventory loss at (recovery from) contract manufacturer (2)	-	-	65	(67)
Loss contingency on legal matter	-	-	-	12
Charge related to the sixth amendment to the WSA with GF (3)	340	-	-	-
Non-GAAP gross profit	\$ 1,345	\$ 4,353	\$ 13,759	\$ 12,310
Non-GAAP gross margin	31%	45%	53%	51%
Inventory and related charges associated with U.S. export restrictions	-	-	-	800
Non-GAAP gross profit (as adjusted to exclude inventory and related charges associated with U.S. export restrictions)	\$ 1,345	\$ 4,353	\$ 13,759	\$ 13,110
Non-GAAP gross margin (as adjusted to exclude inventory and related charges associated with U.S. export restrictions)	31%	45%	53%	54%



 <sup>(1)</sup> Acquisition-related and other costs primarily include transaction costs, purchase price fair value adjustments for inventory, certain compensation charges, and workforce rebalancing charges.
 (2) Inventory loss at (recovery from) contract manufacturer is related to losses due to an incident at a third-party contract manufacturing facility in Q1'24 and the corresponding recovery.

<sup>(3)</sup> Charge related to the sixth amendment to the Wafer Supply Agreement with GlobalFoundries

## **APPENDICES**

#### Reconciliation of GAAP Operating Income (Loss) to Non-GAAP Operating Income

\$ in millions, except % (Unaudited)	2016	2020	2024	YTD Q3'25
GAAP operating income (loss)	\$ (373)	\$ 1,369	\$ 1,900	\$ 1,942
GAAP operating margin	(9)%	14%	7%	8%
Stock-based compensation	86	274	1,407	1,152
Amortization of acquisition-related intangibles	-	-	2,394	1,697
Acquisition-related and other costs (1)	-	14	186	178
Inventory loss at (recovery from) contract manufacturer (2)	-	-	65	(67)
Loss contingency on legal matter	-	-	-	12
Restructuring charges (3)	(10)	-	186	-
Charge related to the sixth amendment to the WSA with GF <sup>(4)</sup>	340	-	-	-
Non-GAAP operating income	\$ 43	\$ 1,657	\$ 6,138	\$ 4,914
Non-GAAP operating margin	1%	17%	24%	20%
Inventory and related charges associated with U.S. export restrictions	-	-	-	800
Adjusted Non-GAAP operating income (excluding inventory and related charges associated with U.S. export restrictions)	\$ 43	\$ 1,657	\$ 6,138	\$ 5,714
Adjusted Non-GAAP operating margin (exclude inventory and related charges associated with U.S. export restrictions)	1%	17%	24%	23%

<sup>(1)</sup> Acquisition-related and other costs primarily include transaction costs, purchase price fair value adjustments for inventory, certain compensation charges, and workforce rebalancing charges.



<sup>(2)</sup> Inventory loss at (recovery from) contract manufacturer is related to losses due to an incident at a third-party contract manufacturing facility in Q1'24 and the corresponding recovery.

<sup>(3)</sup> Restructuring charges are related to the 2015 and 2024 Restructuring Plan which comprised of employee severance charges and non-cash asset impairments.

<sup>(4)</sup> Charge related to the sixth amendment to the Wafer Supply Agreement with GlobalFoundries

## **APPENDICES**

#### Reconciliation of GAAP Net Cash Provided by Operating Activities of Continuing Operations to Free Cash Flow

\$ in millions, except % (Unaudited)	2024
GAAP net cash provided by operating activities of continuing operations	\$ 3,041
Operating cash flow margin % from continuing operations	12%
Purchases of property and equipment	(636)
Free cash flow	\$ 2,405
Free cash flow margin %	9%

