

COMPANY OVERVIEW

WE ARE RUNNING OUT OF POWER! A COMPANY WITH COMPELLING ANSWERS TO OUR INSATIABLE NEED FOR POWER PROVIDING ON-SITE, POWER, HEATING, AND COOLING

Our power grid is aging. Data centers, solar, electric cars and electric heating have stretched it to breaking point. Lack of power is plaguing businesses across the country. One controlled environment agriculture (CEA) startup was ready to build a new facility in Florida. At the last minute, the electric utility told them, "We will have enough power for you in 12 to 18 months". Waiting a year was not an option. Grocery stores were ready to buy their leafy greens and finding a new location was next to impossible. Solar was not going to work since they operated 24/7. It would also take a solar array the size of multiple football fields to cover their load. The CEA startup needed a creative solution to open on time.

A technology company in Massachusetts had the answer. Tecogen designs and builds clean on-site power, heating, and cooling equipment. The company has sold more than 3,200 units that have run reliably for 10+ million hours.

In the case of the CEA startup, Tecogen's proprietary chiller was the creative solution. It uses only 2KW of power compared to 300KW for an equivalent electric chiller. It runs on cheap natural gas and is up to twice as efficient as the utility. It also only costs half as much to operate as an electric chiller. With Tecochill, the CEA startup launched on time and took control of its energy future.

Over the last year, there have been three changes that could give Tecogen a tailwind for growth

- **Service** - A 20% growth in Tecogen's high margin service segment. Last year, the company acquired 200 additional service contracts. Now long-term recurring cash flow covers greater than 60% of fixed costs.
- **Marketing** - New project developer relationships, online marketing and a broader geographic focus has led to Tecogen being specified on multiple power constrained projects. These are expected to close in 2024.
- **Tax credit** - Tecogen's equipment qualifies for a 40% Federal Investment Tax credit in 2024.

Utility rates have risen across the country, in some places 30% or higher, so Tecogen customers are seeing higher savings than ever. Tecogen has the right solutions to meet our insatiable need for power.

RECENT NEWS

Tecogen Inc. Announces Pricing of Public Offering

Jul 18 2025, 8:25 AM EDT

Tecogen to Participate in Roth Conference in London

Jun 11 2025, 6:55 PM EDT

Tecogen to Participate in Semco Capital's CEO Event

May 19 2025, 6:10 PM EDT

MANAGEMENT TEAM

Abinand Rangesh

Chief Executive Officer and Director

Robert A. Panora

Chief Operations Officer and President

Roger Deschenes

Chief Accounting Officer and Treasurer

Stephen Lafaille

Vice President of Business Development

TECOGEN, INC.

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STOCK OVERVIEW

Symbol	TGEN
Exchange	NYSE American
Market Cap	195m
Last Price	\$7.72
52-Week Range	\$0.6811 - \$9.38

07/18/2025 08:00 PM EDT

INVESTOR RELATIONS

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