## Apollo Medical Holdings, Inc. Reports Results of Operations for the Three Months and Six Months Ended July 31, 2012

GLENDALE, Calif., Sept. 14, 2012 /PRNewswire/ -- Apollo Medical Holdings, Inc. ("ApolloMed") (OTCQB-AMEH), a leading provider of integrated medical management services in Los Angeles and Central California today announced financial results for the three and six months ended July 31, 2012.

## **Financial Highlights**

## Three months ended July 31, 2012

- Net revenue increased 50.8% to \$1.65 million for the three months endedJuly 31, 2012 compared to \$1.09 million for the three months endedJuly 31, 2011
- Gross profit increased 187.5% to \$443,778 for the three months endedJuly 31, 2012 compared to \$154,371 for the three months endedJuly 31, 2011
- Operating loss decreased 24.4% to \$63,026 for the three months endedJuly 31, 2012 compared to \$83,339 for the three months endedJuly 31, 2011
- Non-GAAP Adjusted EBITDA increased \$96,276 to \$22,850 for the three months ended July 31, 2012 compared to (\$73,426) for the three months endedJuly 31, 2011

## Six months ended July 31, 2012 results

- Net revenue increased 53.8% to \$3.28 million for the six months ended July 31, 2012 compared to \$2.13 million for the six months ended July 31, 2011
- Gross profit increased 202.9% to \$746,963 for the six months ended July 31, 2012 compared to \$246,575 for the six months ended July 31, 2011
- Operating loss decreased 57.1% to \$116,179 for the six months ended July 31, 2012 compared to \$270,783 for the six months ended July 31, 2011
- Non-GAAP Adjusted EBITDA increased \$265,866 to \$78,622 for the six months ended July 31, 2012 compared to (\$187,244) for the six months ended July 31, 2011

#### **Other Events**

In the second quarter of 2012, ApolloMed's subsidiary, ApolloMed ACO, Inc., obtained designation as an Accountable Care Organization ("ACO") as defined under the Medicare Shared Savings Program ("MSSP"). ACOs emphasize the goal of improving care coordination and limiting the growth in Medicare expenditures. We believe that in establishing an ACO, ApolloMed will be able to leverage its medical management services and networks to improve patient outcomes and reduce expenditures. ACOs participating in the MSSP will be able to share up to 50% of their achieved savings.

"We are excited with the development of ApolloMed ACO as well as the continued growth of our hospitalist services. Our ACO recruited 38 more physicians which we submitted to CMS at the end of August. This brings our total number of ACO physicians to almost 170. We are also seeing robust demand for integrated medical management services as hospitals and health plans are looking for solutions to reduce costs through improved inpatient and post-discharge transitional care. We expect sequential growth going forward through new relationships and contracts," stated Warren Hosseinion, M.D., Chief Executive Officer of Apollo Medical Holdings.

## APOLLO MEDICAL HOLDINGS, INC. CONSOLIDATED BALANCE SHEETS

		July 31, 2012	Ja	January 31, 2012	
CURRENT ASSETS	_		_		
Cash and cash equivalents	\$	259,095	\$	164,361	
Accounts receivable, net		998,255		994,118	
Advances		14,693		2,140	
Due from affiliate		8,800		5,504	
Prepaid expenses		42,369		45,601	
Prepaid financing costs, current		28,829		37,500	
Total current assets		1,352,041		1,249,224	
Other assets		1,450		1,563	
Property and equipment - net		44,186		43,261	
Intangible assets		38,000		38,000	
Goodwill		32,000		32,000	
TOTAL ASSETS	\$	1,467,677	\$	1,364,048	
LIABILITIES AND STOCKHOLDERS' DEFICIT					
CURRENT LIABILITIES:					
Accounts payable and accrued liabilities	\$	122,789	\$	163,476	
Senior secured promissory note	Ψ	270,000	Ψ	100,470	
10% Convertible notes payable, net		923,282		596,366	
Derivative liability		3,109,152		653,026	
Stock issuable		27,234		90,000	
Due to officers		18,742		12,400	
Total current liabilities		4,471,199		1,515,268	
Total current habilities		4,471,133		1,515,200	
8% Convertible notes, net		150,000		150,000	
Warrant liability		454,585		120,000	
Total liabilities		5,075,784		1,785,268	
STOCKHOLDERS' DEFICIT Preferred stock, par value \$0.001; 5,000,000 shares authorized; none issued					
Common Stock, par value \$0.001; 100,000,000 shares authorized, 31,051,774 and 29,335,774 shares issued and outstanding		-		-	
as of July 31, 2012 and January 31, 2012, respectively		31,052		29,336	
Prepaid consulting		(40,920)			
Additional paid-in-capital		1,741,549		1,429,051	
Accumulated deficit		(5,477,889)		(2,117,708)	
Total		(3,746,208)		(659,321)	
Non-controlling interest		138,101		238,101	
Total stockholders' deficit		(3,608,107)		(421,220)	
TOTAL LIABILITIES AND STOCKHOLDERS' DEFICIT	\$	1,467,677	\$	1,364,048	

## APOLLO MEDICAL HOLDINGS, INC. CONSOLIDATED STATEMENTS OF OPERATIONS FOR THE THREE AND SIX MONTHS ENDED JULY 31, 2012 and 2011

	Three months ended July 31,		Six months ended July 31,		
	2012	2011	2012	2011	
REVENUES	\$ 1,649,451	\$ 1,093,708	\$ 3,281,295	\$ 2,133,400	
COST OF SERVICES GROSS PROFIT	1,205,673 443,778	939,336 154,371	2,534,332 746,963	1,886,825 246,575	
Operating expenses: General and administrative Depreciation Total operating expenses	501,858 4,946 506,804	235,130 2,580 237,710	853,405 9,737 863,142	511,485 5,873 517,358	
LOSS FROM OPERATIONS	(63,026)	(83,339)	(116,179)	(270,783)	
Other income (expense) Loss on change in fair value of derivative liabilities Interest expense Financing cost Other income Total other expenses	(2,914,549) (205,221) (19,685) 455 (3,139,000)	(31,603) (9,375) 1,484 (39,494)	(2,790,711) (408,047) (40,895) 450 (3,239,203)	(63,177) (18,750) 2,546 (79,381)	
LOSS BEFORE INCOME TAXES	(3,202,026)	(122,833)	(3,355,382)	(350,164)	
Provision for Income Tax	800	-	4,800	1,600	
NET LOSS	(3,202,826)	\$ (122,833)	\$ (3,360,182)	\$ (351,764)	
WEIGHTED AVERAGE SHARES OF COMMON STOCK OUTSTANDING - BASIC AND DILUTED	31,015,904	28,985,774	30,780,543	28,819,752	
BASIC AND DILUTED NET LOSS PER SHARE	\$ (0.10)	\$ (0.00)	\$ (0.11)	\$ (0.01)	

# APOLLO MEDICAL HOLDINGS, INC. RECONCILIATION OF LOSS FROM OPERATIONS TO ADJUSTED EBITDA FOR THE THREE AND SIX MONTHS ENDED JULY 31, 2012 and 2011

	Three months ended July 31,			Six months ended July 31,					
		2012		2011		2012		2011	
LOSS FROM OPERATIONS Depreciation expense EBITDA	\$	(63,026) 4,946 (58,080)	\$	(83,339) 2,580 (80,759)	\$	(116,179) 9,737 (106,442)	\$	(270,783) 5,873 (264,910)	
Issuance of shares for service Non-cash stock option expense		59,676 21,254		7,333		102,556 82,508		63,000 14,666	
ADJUSTED EBITDA	\$	22,850	\$	(73,426)	\$	78,622	\$	(187,244)	

## \*Use of Non-GAAP Financial Measures

In addition to containing results that are determined in accordance with accounting principles generally accepted in the United States of America (GAAP), this press release also contains

non-GAAP financial measures. Adjusted EBITDA, as used in this press release, represents Loss from Operations before depreciation, adjusted for issuance of shares for service, stock option expense, amortization of debt discount and impairment of intangibles and losses on discontinued operations. Adjusted EBITDA is a key indicator used by management to evaluate operating performance. While adjusted EBITDA is not intended to replace any presentation included in the consolidated financial statements under GAAP and should not be considered an alternative to operating performance or an alternative to cash flow as a measure of liquidity, the Company believes this measure is useful to investors in assessing the Company's ongoing operating performance and working capital requirements. This calculation may differ in method of calculation from similarly titled measures used by other companies. A reconciliation of adjusted EBITDA to the nearest comparable GAAP financial measure is included in the financial schedules accompanying this press release. The Non-GAAP financial measures, as well as other information in this press release, should be read in conjunction with the Company's financial statements filed with the Securities and Exchange Commission.

## **About Apollo Medical Holdings, Inc.**

ApolloMed is a leading provider of integrated medical management services that improve the quality and efficiency of inpatient hospital care plus multi-disciplinary care management services targeting inefficiencies in healthcare payer and provider networks. The Company's integrated model combines hospitalist medicine, critical care medicine, case management and transition management that offers to help healthcare organizations engage in performance payments for utilization efficiency, quality of care objectives and shared accountability arrangements. The company's strategy is to capitalize on the growing market for hospital-based physicians and care management services.

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