

Fourth Quarter & Full Year 2024

Earnings Supplement

February 2025



✦ Astrana Health

Forward Looking Statements

This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act and Section 21E of the Exchange Act. Forward-looking statements include any statements about the Company's business, financial condition, operating results, plans, objectives, expectations and intentions, expansion plans, estimates of our total addressable market, our ability to successfully complete and realize the benefits of anticipated acquisitions, integration of acquired companies and any projections of earnings, revenue, EBITDA, Adjusted EBITDA or other financial items, such as the Company's projected capitation and future liquidity, and may be identified by the use of forward-looking terms such as "anticipate," "could," "can," "may," "might," "potential," "predict," "should," "estimate," "expect," "project," "believe," "plan," "envision," "intend," "continue," "target," "seek," "will," "would," and the negative of such terms, other variations on such terms or other similar or comparable words, phrases or terminology. Forward-looking statements reflect current views with respect to future events and financial performance and therefore cannot be guaranteed. Such statements are based on the current expectations and certain assumptions of the Company's management, and some or all of such expectations and assumptions may not materialize or may vary significantly from actual results. Actual results may also vary materially from forward-looking statements due to risks, uncertainties and other factors, known and unknown, including the risk factors described from time to time in the Company's reports to the U.S. Securities and Exchange Commission (the "SEC"), including without limitation the risk factors discussed in the Company's last Annual Report on Form 10-K and any subsequent quarterly reports on Form 10-Q filed with the SEC.

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Use of Non-GAAP Financial Measures

This presentation contains the non-GAAP financial measures EBITDA and Adjusted EBITDA, of which the most directly comparable financial measure presented in accordance with U.S. generally accepted accounting principles ("GAAP") is net income. These measures are not in accordance with, or alternatives to, GAAP, and may be calculated differently from similar non-GAAP financial measures used by other companies. The Company uses Adjusted EBITDA as a supplemental performance measure of our operations, for financial and operational decision-making, and as a supplemental means of evaluating period-to-period comparisons on a consistent basis. Adjusted EBITDA is calculated as earnings before interest, taxes, depreciation, and amortization, excluding income or loss from equity method investments, non-recurring and non-cash transactions, stock-based compensation, and APC excluded assets costs. Beginning in the third quarter ended September 30, 2022, the Company has revised the calculation for Adjusted EBITDA to exclude provider bonus payments and losses from recently acquired IPAs, which it believes to be more reflective of its business.

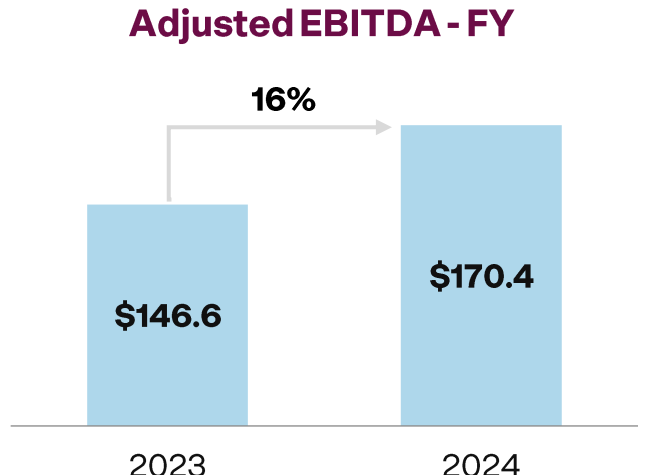
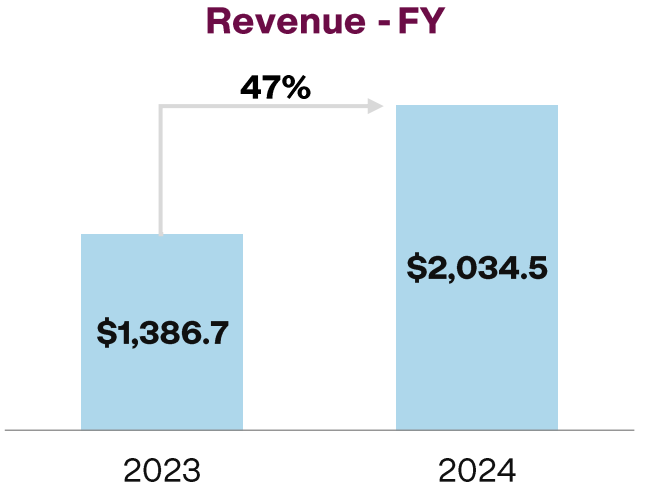
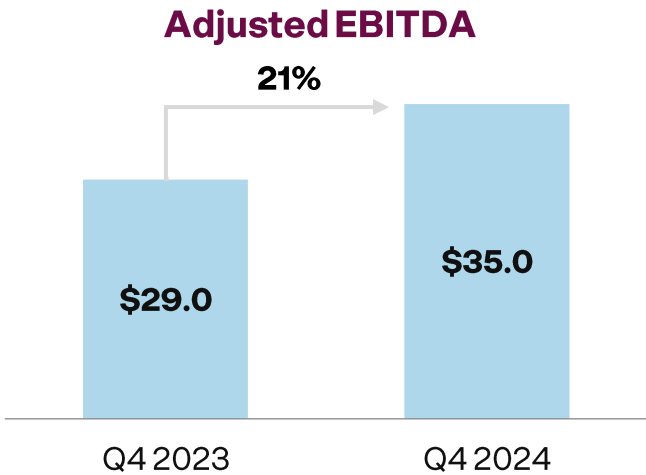
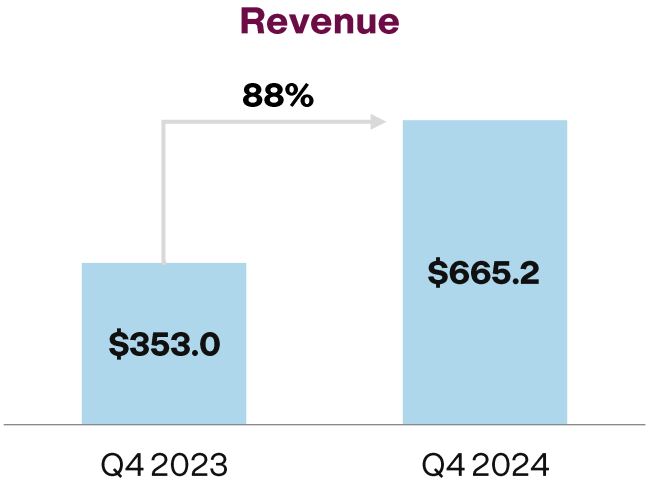
The Company believes the presentation of these non-GAAP financial measures provides investors with relevant and useful information, as it allows investors to evaluate the operating performance of the business activities without having to account for differences recognized because of non-core or non-recurring financial information. When GAAP financial measures are viewed in conjunction with non-GAAP financial measures, investors are provided with a more meaningful understanding of the Company's ongoing operating performance. In addition, these non-GAAP financial measures are among those indicators the Company uses as a basis for evaluating operational performance, allocating resources, and planning and forecasting future periods. Non-GAAP financial measures are not intended to be considered in isolation, or as a substitute for, GAAP financial measures. Other companies may calculate both EBITDA and Adjusted EBITDA differently, limiting the usefulness of these measures for comparative purposes. To the extent this Presentation contains historical or future non-GAAP financial measures, the Company has provided corresponding GAAP financial measures for comparative purposes. The reconciliation between certain GAAP and non-GAAP measures is provided in the Appendix.

The Company has not provided a quantitative reconciliation of applicable non-GAAP measures, such as the projected adjusted EBITDA and adjusted EBITDA margin in 2024 and in future years for planned acquisitions, to the most comparable GAAP measure, such as net income, on a forward-looking basis within this presentation because the Company is unable, without unreasonable efforts, to provide reconciling information with respect to certain line items that cannot be calculated. These items, which could materially affect the computation of forward-looking GAAP net income, are inherently uncertain and depend on various factors, some of which are outside of the Company's control.

Fourth Quarter & FY 2024 Performance Highlights

(\$ in millions, except for per share information)

Q4 2024 Financial Results	
Revenue	\$665.2
Net Loss attr. to ASTH	\$(7.0)
Adjusted EBITDA ¹	\$35.0
EPS – Diluted	\$(0.15)



1. See “Reconciliation of Net Income to EBITDA and Adjusted EBITDA” and “Use of Non-GAAP Financial Measures” slides for more information.

FY 2024 Highlights and Recent Updates



Growth

Sustainably growing membership to bring better care to more Americans

- ◆ 55% membership growth in our Care Partners segment
- ◆ Organically entered new markets in central California, Arizona, and Hawaii
- ◆ Closed Collaborative Health Systems acquisition; integration to be substantially completed by April 2025
- ◆ Announced intended Prospect Health acquisition; pro-forma footprint spans 13 states



Risk Progression

Increasing alignment through total cost of care responsibility in value-based arrangements

- ◆ 73% of total capitation revenue came from full risk by the end of 2024
- ◆ 33% of Care Partners members in full risk arrangements



Outcomes and Cost

Achieving superior patient outcomes while managing cost

- ◆ Approx. three quarters of our senior members received an annual wellness visit
- ◆ YoY improvement in gap closure rates and STAR ratings across key quality metrics including blood pressure control and hemoglobin A1C
- ◆ 5.3% blended utilization trend across all lines of business



Operating Leverage

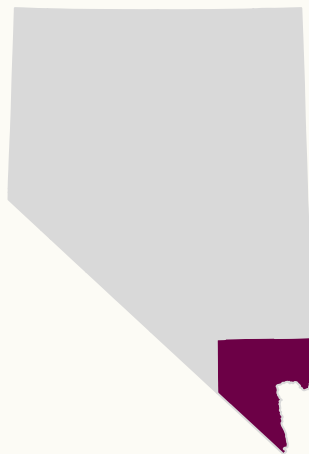
Driving operating leverage across our business through our Care Enablement suite

- ◆ Began a Care Enablement partnership with Provider HealthLink, a provider network in Georgia serving approximately 10,000 Medicare Advantage members; onboarding expected to be complete in first half of 2025
- ◆ Continuing investments made in automation and AI expected to yield at least \$10 million in annual operating efficiencies by early 2026

New market highlights: We continue to progress towards profitability in Texas and Nevada

Nevada

Entered in Q4 2022

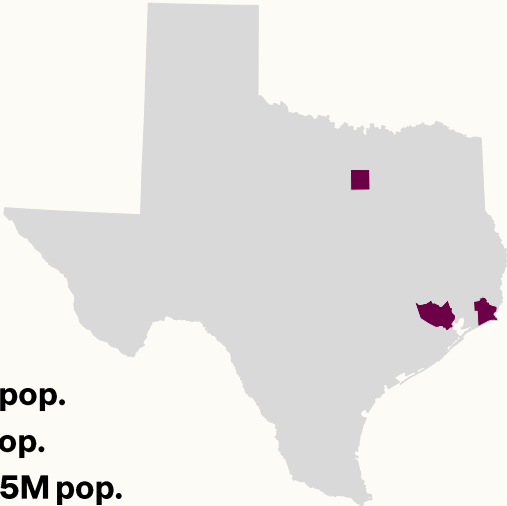


Clark 2.3M pop.

- ◆ 700+ providers within Care Partners
- ◆ 58% growth year over year in Care Delivery visits
- ◆ Run rate approximately \$(200k) adj. EBITDA / month
- ◆ Expect to reach run-rate break even in early 2025

Texas

Entered in Q3 2023

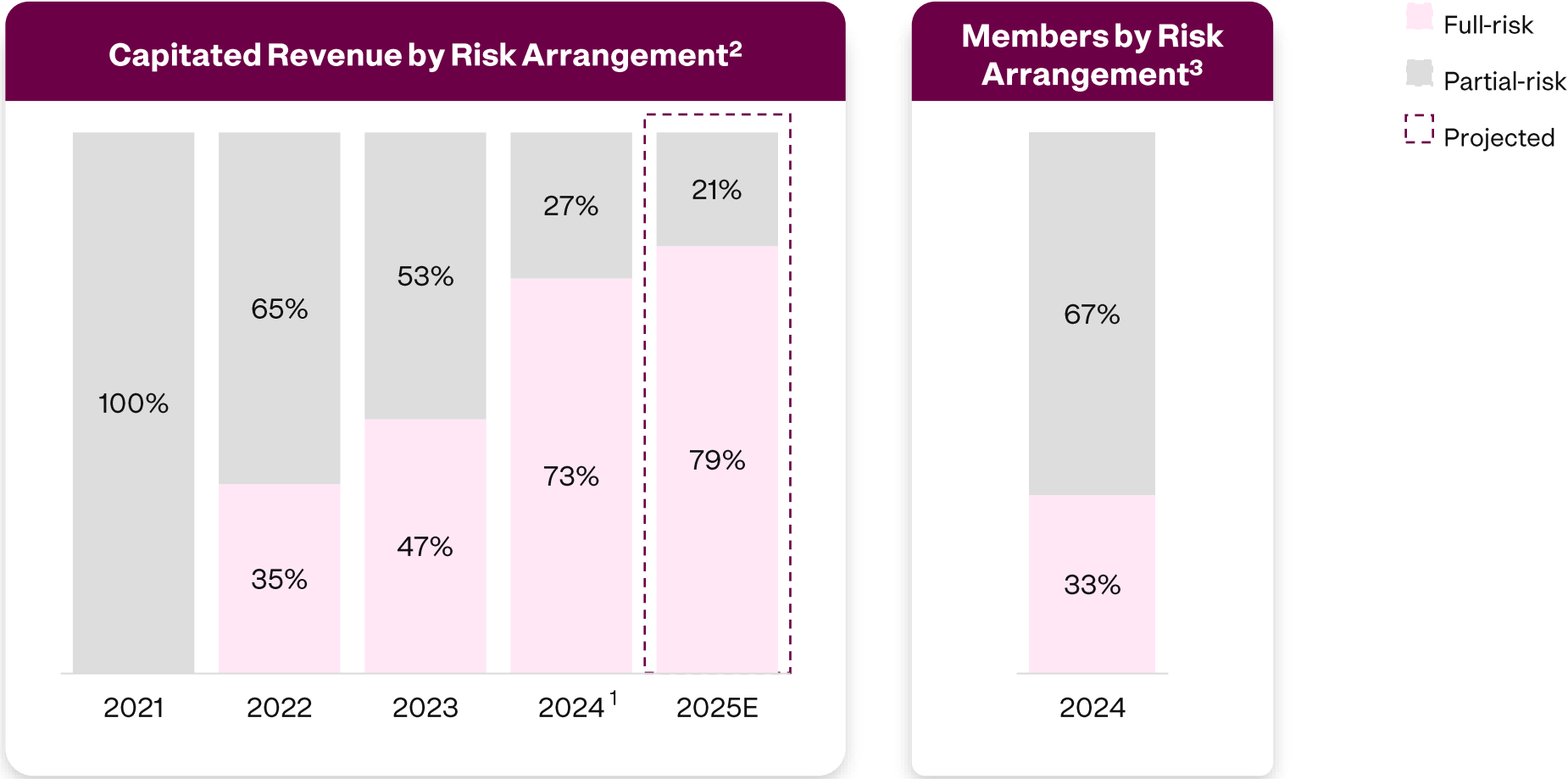


Tarrant 2.2M pop.
Harris 4.8M pop.
Jefferson 0.25M pop.

- ◆ 3,400+ providers within Care Partners serving over 10,000 Medicare Advantage (MA) lives
- ◆ CHS¹ IPAs on Care Enablement platform as of Q1 '25
- ◆ On track to reach breakeven in 2025

Note: For more information, see "Use of Non-GAAP Financial Measures" slides for more information
 Source: U.S. Census Bureau; population data as of each respective year; Centers for Medicare and Medicaid Services, Office of the Actuary, National Health Statistics Group
 1. Collaborative Health System

Prudently transitioning to full-risk contracts to better align incentives around patient outcomes and improve unit economics

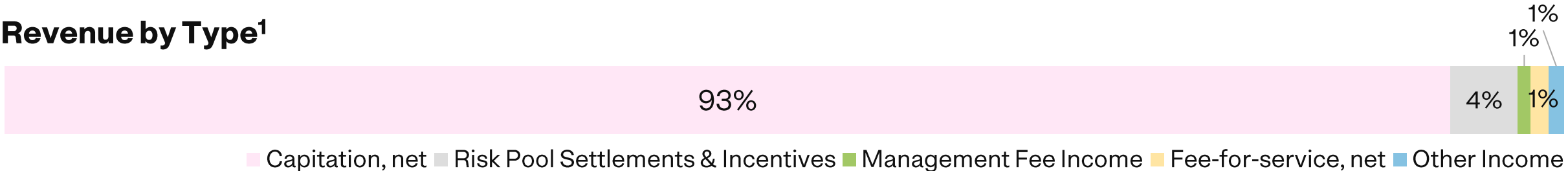


Our partial-risk membership presents an **embedded opportunity** for increased platform value and risk alignment. We succeed in these contracts by **continuing to drive positive patient outcomes**.

1. Revenue for the quarter ended December 31, 2024
 2. Revenue by risk arrangement represents capitation revenue only
 3. Members by risk arrangement represent Care Partners membership only as of January 1, 2025

Our Value-Based Care Business is Diverse

Revenue by Type¹



Revenue By Payer Type¹



Revenue by Risk Arrangement^{1,2}



Members by Risk Arrangement³



1. Revenue for the quarter ended December 31, 2024
2. Revenue by risk arrangement represents capitation revenue only
3. Members by risk arrangement represent Care Partners membership only as of January 1, 2025

FY2025 Guidance

(\$ in millions, except for per share information)

Q4 2024 Financial Results	
Revenue	\$665.2
Adjusted EBITDA ¹	\$35.0

	Actual FY 2024 Results	FY 2025 Guidance Range ²
Total Revenue	\$2,034.5	\$2,500 - \$2,700
Adjusted EBITDA ²	\$170.4	\$170 - \$190

1.

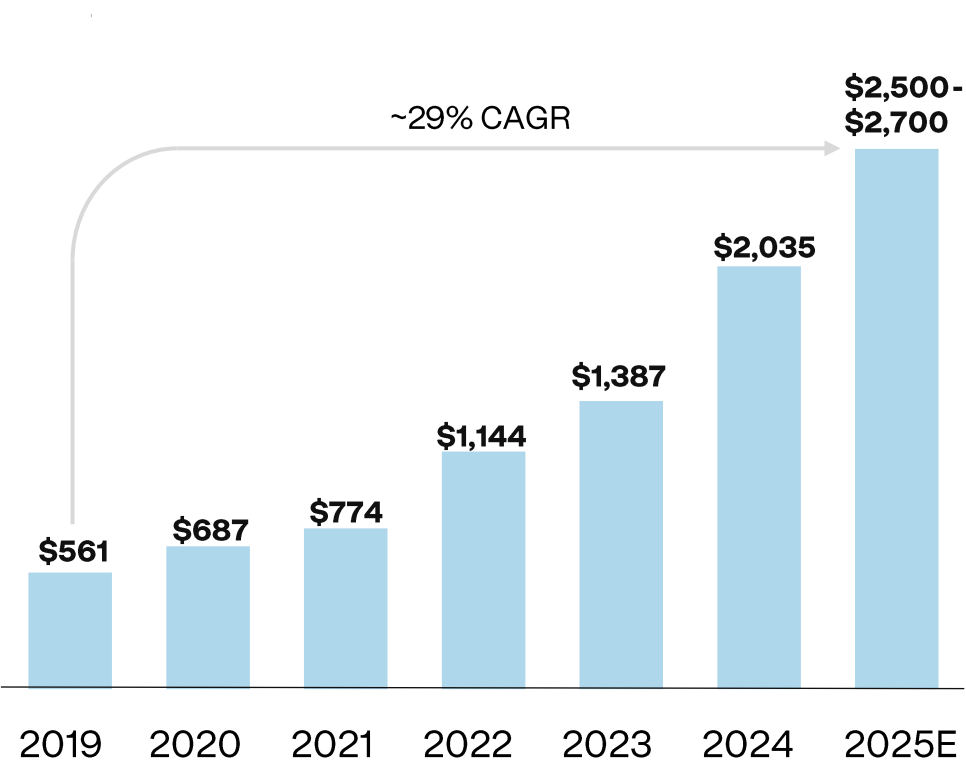
See “Reconciliation of Net Income to EBITDA and Adjusted EBITDA,” “Guidance Reconciliation of Net Income to EBITDA and Adjusted EBITDA” and “Use of Non-GAAP Financial Measures” slides for more information There can be no assurance that actual amounts will not be materially higher or lower than these expectations. See “Forward-Looking Statements” on slide 2

2.

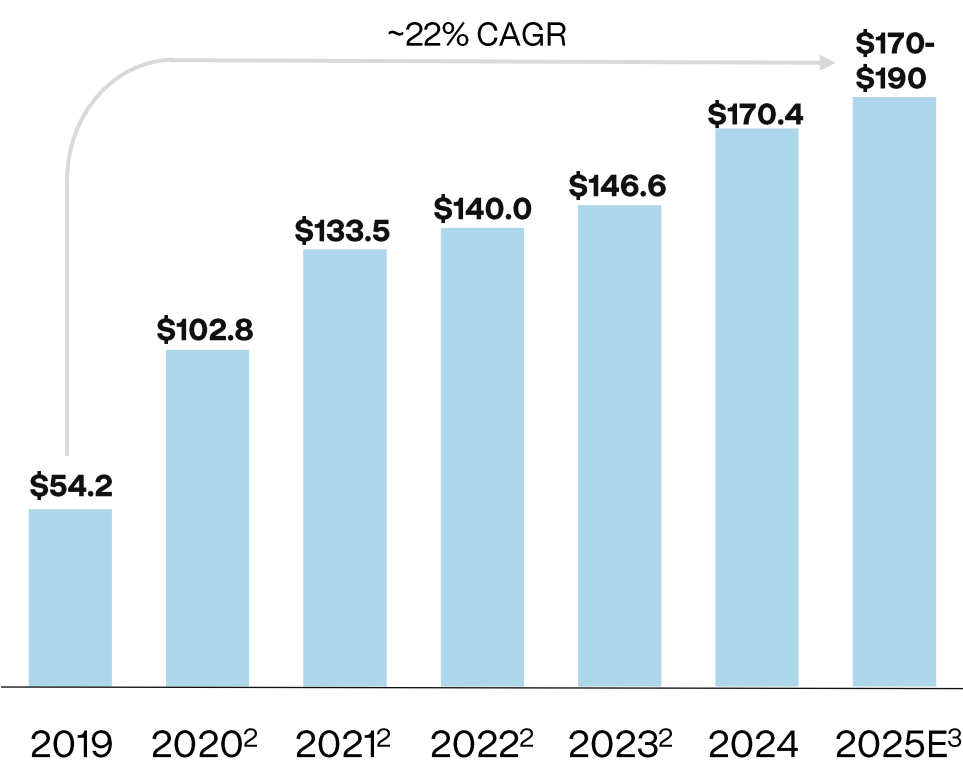
FY 2025 guidance does not include new markets or contribution from any acquisitions which have not yet closed; does include approximately \$15M of planned investments in integration, growth initiatives, and AI initiatives.

Financial Profile

Revenue (\$ in millions)



Adj. EBITDA (\$ in millions)



Note: For more information, see “Reconciliation of Net Income to EBITDA and Adjusted EBITDA”, “Updated Guidance Reconciliation of Net Income to EBITDA and Adjusted EBITDA”, and “Use of Non-GAAP Financial Measures” slides for more information

- 1. 2020-2021 Adj. EBITDA benefitted from tailwinds of lower utilization during the COVID-19 pandemic. Return to pre-pandemic utilization in 2022 and 2023
- 2. FY 2025 guidance does not include new markets or contribution from any acquisitions which have not yet closed; does include approximately \$15M of planned investments in integration, growth initiatives, and AI initiatives.

Year over Year Segment Revenue

Revenue \$ in millions	Care Partners High-performing network of aligned providers	Care Delivery High-quality system of employed providers	Care Enablement Full-stack tech, clinical, and operations platform	Other	Inter-company	Total
Q4 2024	\$647.7	\$36.4	\$45.1	\$0.0	\$(63.9)	\$665.2
Q3 2024	\$455.8	\$34.7	\$40.9	\$0.0	\$(52.7)	\$478.7
Q2 2024	\$463.3	\$34.9	\$36.2	\$0.0	\$(48.0)	\$486.3
Q1 2024	\$382.3	\$30.7	\$33.3	\$0.0	\$(42.0)	\$404.4
Q4 2023	\$326.8	\$38.1	\$33.4	\$0.2	\$(45.5)	\$353.0

Building the premier, patient-centered healthcare platform for all

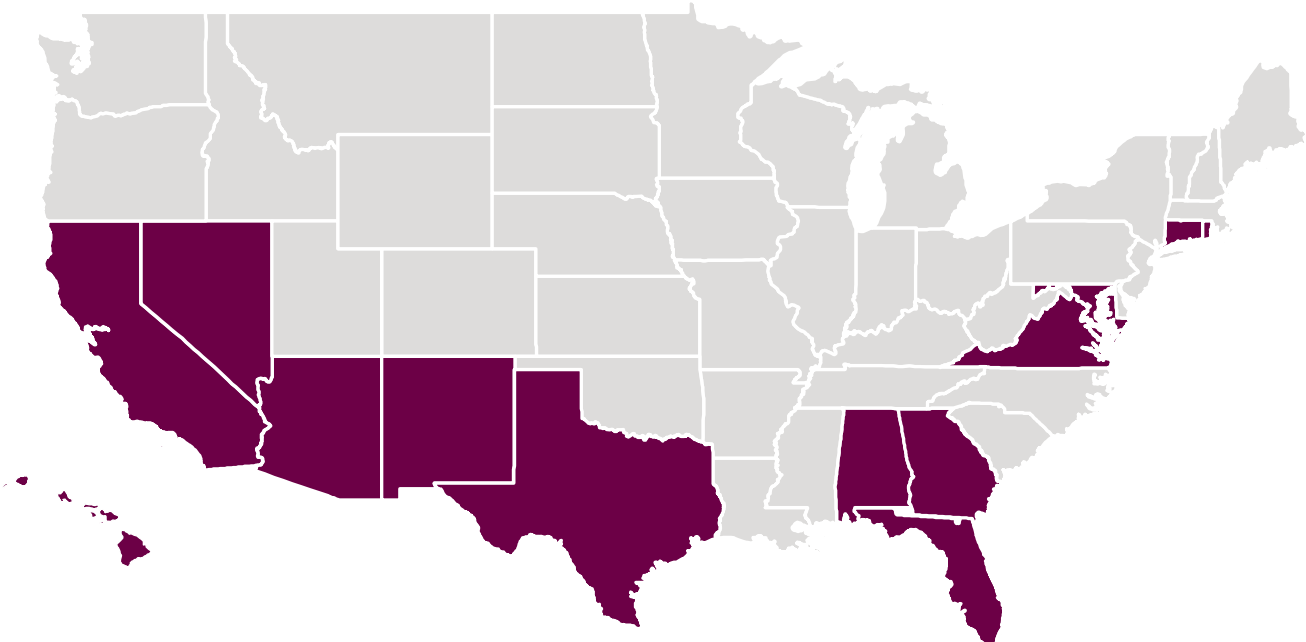
✦. Astrana Health




**Growth**
Sustainably growing membership to bring better care to more Americans

**Risk Progression**
Increasing alignment through total cost of care responsibility in value-based arrangements

**Outcomes and Cost**
Achieving superior patient outcomes while managing cost

**Operating Leverage**
Driving operating leverage across our business through our Care Enablement suite





Care Partners Care Delivery Care Enablement

13
States

1.7M
VBC
Members¹

20k+
Providers

\$3.3B
2024 PF Revenue²

\$264M
2024 PF Adj.
EBITDA^{2,3}

Note: Assumes the closing of the proposed acquisition of Prospect Health; All financial and membership information shown on page are approximations and are rounded.

1. Members in value-based care arrangements

2. Financials shown on page based on pro forma 2024 management estimates

3. Based on \$170 million per Astrana's Adjusted EBITDA and Prospect's estimated Adjusted EBITDA of \$94 million for calendar year 2024

Selected Financial Results

Summary of Selected Financial Results

	Three Months Ended December 31,		Twelve Months Ended December 30,	
\$ in thousands except per share data	2024	2023	2024	2023
Revenue				
Capitation, net	\$ 616,900	\$ 309,184	\$ 1,856,785	\$1,215,614
Risk pool settlements and incentives	28,660	14,863	86,224	63,468
Management fee income	5,550	6,390	13,979	38,677
Fee-for-service, net	7,743	18,442	62,331	59,658
Other revenue	6,356	4,157	15,221	9,244
Total revenue	665,209	353,036	2,034,540	1,386,661
Total expenses	664,489	356,906	1,945,190	1,302,048
Income (loss) from operations	720	(3,870)	89,350	84,613
Net (loss) income	\$ (7,777)	\$ (94)	\$ 49,932	\$ 57,849
Net (loss) income attributable to noncontrolling interests	(826)	(12,450)	6,783	(2,868)
Net (loss) income attributable to Astrana Health	\$ (6,951)	\$ 12,356	\$ 43,149	\$ 60,717
Earnings per share – diluted	\$ (0.15)	\$ 0.26	\$ 0.90	\$ 1.29
EBITDA¹	\$ 11,079	\$ 6,657	\$ 127,334	\$ 109,480
Adjusted EBITDA¹	\$ 35,038	\$ 29,014	\$ 170,370	\$ 146,587

Segment Results

For the three months ended December 31, 2024

\$ in thousands		Care Partners	Care Delivery	Care Enablement	Other	Intersegment Elimination	Corporate Costs	Consolidated Total
Total revenues	\$	647,678	36,364	45,074	-	(63,905)	-	665,211
% change vs prior year quarter		98%	(5%)	35%				88%
Cost of services		583,584	29,512	26,806	-	(25,170)	-	614,732
General and administrative expenses ¹		45,161	6,979	16,736	-	(38,241)	19,623	49,758
Total expenses		628,245	36,491	43,542	-	(63,411)	16,882	664,490
Income (loss) from operations	\$	18,933	(127)	1,532	-	(6) ²	(19,623)	721
% change vs prior year quarter		1,437%	(101%)	(304%)				(119%)

1.

Balance includes general and administrative expenses and depreciation and amortization.

2.

Income from operations for the intersegment elimination represents rental income from segments renting from other segments. Rental income is presented within other income, which is not presented in the table.

Balance Sheet Highlights

\$ in millions	12/31/2024	12/31/2023	\$ Change
Cash and cash equivalents and investments in marketable securities ¹	\$290.8	\$296.3	\$(5.5)
Working capital	\$246.5	\$242.8	\$3.7
Total stockholders' equity	\$716.7	\$616.7	\$100.0

1. Excluding restricted cash

Reconciliation of Net Income to EBITDA & Adjusted EBITDA

	Three Months Ended December 31,		Twelve Months Ended December 31,	
\$ in thousands	2024	2023	2024	2023
Net Income	\$ (7,777)	\$ (94)	\$ 49,932	\$ 57,849
Interest Expense	8,069	5,422	33,097	16,102
Interest income	(3,221)	(4,591)	(14,508)	(14,208)
Provision for income taxes	5,882	1,018	30,886	31,989
Depreciation and amortization	8,126	4,902	27,927	17,748
EBITDA	11,079	6,657	127,334	109,480
Income from equity method investments	(1,564)	(1,989)	(4,451)	(5,149)
Other, net	10,288 ⁴	4,721 ⁵	12,951 ²	6,228 ³
Stock-based compensation	15,235	8,676	34,536	22,040
APC excluded assets costs	-	10,949	-	13,988
Adjusted EBITDA	\$ 35,038	\$ 29,014	\$ 170,370	\$ 146,587
Adjusted EBITDA margin ¹	5%	8%	8%	11%

1.The Company defines Adjusted EBITDA margin as Adjusted EBITDA over total revenue. 2.Other, net for the year ended December 31, 2024 relates to transaction costs incurred for our investments and tax restructuring fees, anticipated recoveries from one time losses relating to third party payer payments associated with the Collaborative Health Systems, LLC (“CHS”) transaction, financial guarantee via a letter of credit that we provided almost three years ago in support of two local provider-led ACOs, reimbursement from a related party of the Company for taxes associated with the December 2023 Excluded Assets Spin-off, non-cash gain on debt extinguishment related to one of our promissory note payables, non-cash realized loss from sale of one of our marketable equity securities, non-cash changes related to change in the fair value of our call option, change in the fair value of our financing obligation to purchase the remaining equity interests in one of our investments, changes in the fair value of our contingent liabilities, and changes in the fair value of the Company's Collar Agreement. 3. Other, net for the year ended December 31, 2023 consists of nonrecurring transaction costs and tax restructuring fees incurred, non-cash gains and losses related to the changes in the fair value of our financing obligation to purchase the remaining equity interests, contingent liabilities, and the Company's Collar Agreement relating to interest on the Revolver Loan, and excise tax related to a nonrecurring buyback of the Company's stock from APC. 4.Other, net for the three months ended December 31, 2024 relates to transaction costs incurred for our investments, to anticipated recoveries from one time losses relating to third party payer payments associated with the CHS transaction, and non-cash change in the fair value of our call option. 5.Other, net for the three months and year ended December 31, 2023 consists of nonrecurring transaction costs and tax restructuring fees incurred, non-cash gains and losses related to the changes in the fair value of our financing obligation to purchase the remaining equity interests, contingent liabilities, and the Company's Collar Agreement, and excise tax related to a nonrecurring buyback of the Company's stock from APC.

Reconciliation of Net Income to EBITDA & Adjusted EBITDA (continued)

For the twelve months ended			Year Ended					
\$ in millions	2024	2023	2022	2021	2020	2019		
Net Income	\$ 49.9	\$ 57.8	\$ 45.7	\$ 46.1	\$ 122.1	\$ 15.8		
Interest expense	33.1	16.1	7.9	5.4	9.5	4.7		
Interest income	(14.5)	(14.2)	(2.0)	(1.6)	(2.8)	(2.0)		
Provision for income taxes	30.9	32.0	40.9	31.7	56.3	10.0		
Depreciation and amortization	27.9	17.7	17.5	17.5	18.4	18.3		
EBITDA¹	127.3	109.5	110.1	99.1	203.5	46.8		
Goodwill impairment	-	-	-	-	-	2.0		
Income (loss) from equity method investments	(4.5)	(5.1)	(5.7) ⁶	5.3 ⁶	(0.3) ⁶	2.9		
Gain on sale of equity method investment	-	-	-	(2.2)	-	-		
Other, net	13.0 ⁷	6.2 ²	3.3 ³	(1.7) ⁴	(0.5) ⁴	-		
Stock-based compensation	34.5	22.0	16.1	6.7	3.4	0.9		
APC excluded assets costs	-	14.0	16.2 ⁶	26.4 ⁶	(103.3) ⁶	1.5		
Adjusted EBITDA¹	\$ 170.4	\$ 146.6	\$ 140.0	\$ 133.5	\$ 102.8	\$ 54.2		
Net Revenue	\$ 2,034.5	\$ 1,386.7	\$ 1,144.2	\$ 773.9	\$ 687.2	\$ 560.6		
Adjusted EBITDA Margin⁵	8%	11%	12%	17%	15%	10%		

1. See “Use of Non-GAAP Financial Measures” slide for more information; 2. Other, net for the year ended December 31, 2023 consists of nonrecurring transaction costs and tax restructuring fees incurred, non-cash gains and losses related to the changes in the fair value of our financing obligation to purchase the remaining equity interests, contingent liabilities, and the Company’s Collar Agreement, and excise tax related to a nonrecurring buyback of the Company’s stock from APC.; 3. Other, net for the year ended December 31, 2022 consists of one-time transaction costs incurred and non-cash gains and losses related to the changes in the fair value of our financing obligation to purchase the remaining equity interests and contingent considerations; 4. Other, net for the years ended December 31, 2021 and 2020 relate to COVID-19 relief payments recognized in 2021 and 2020; 5. The Company defines Adjusted EBITDA margin as Adjusted EBITDA over total revenue; 6. Certain APC minority interests where APC owns the asset but not the right to the dividends is reclassified from APC excluded asset costs to income from equity method investments; 7. Other, net for the year ended December 31, 2024 relates to transaction costs incurred for our investments and tax restructuring fees, anticipated recoveries from one time losses relating to third party payer payments associated with the Collaborative Health Systems, LLC (“CHS”) transaction, financial guarantee via a letter of credit that we provided almost three years ago in support of two local provider-led ACOs, reimbursement from a related party of the Company for taxes associated with the December 2023 Excluded Assets Spin-off, non-cash gain on debt extinguishment related to one of our promissory note payables, non-cash realized loss from sale of one of our marketable equity securities, non-cash changes related to change in the fair value of our call option, change in the fair value of our financing obligation to purchase the remaining equity interests in one of our investments, changes in the fair value of our contingent liabilities, and changes in the fair value of the Company’s Collar Agreement

Guidance Reconciliation of Net Income to EBITDA & Adjusted EBITDA

(in thousands, \$)	2025 Guidance Range	
	Low	High
Net Income	62,500	73,500
Interest expense	16,000	19,000
Provision for income taxes	34,000	40,000
Depreciation and amortization	32,500	32,500
EBITDA	145,000	165,000
Loss (income) from equity method investments	(5,500)	(5,500)
Other, net	9,500	9,500
Stock-based compensation	21,000	21,000
Adj. EBITDA	170,000	190,000

Note: See “Use of Non-GAAP Financial Measures” slide for more information.



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 **Astrana Health**