# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

### FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): October 4, 2016

# BANK OF AMERICA CORPORATION

(Exact name of registrant as specified in its charter)

**Delaware** (State or Other Jurisdiction of Incorporation) 1-6523 (Commission File Number) 56-0906609 (IRS Employer Identification No.)

100 North Tryon Street Charlotte, North Carolina 28255 (Address of principal executive offices)

(704) 386-5681 (Registrant's telephone number, including area code)

Not Applicable (Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### ITEM 7.01. REGULATION FD DISCLOSURE.

Effective July 1, 2016, Bank of America Corporation (the "Corporation") changed its accounting method for the amortization of premiums and accretion of discounts related to certain debt securities carried at fair value and held-to-maturity under FASB Accounting Standards Codification (ASC) 310-20, *Nonrefundable fees and other costs* (formerly known as "SFAS 91"), from the prepayment method (also referred to as the retrospective method) to the contractual method.

Under the prepayment method, the Corporation's amortization of premiums and accretion of discounts related to certain debt securities carried at fair value and held-to-maturity was based on the estimated principal prepayment assumptions on individual debt securities each reporting period. Under this method, prepayment experience, which is largely driven by interest rates, is continually evaluated to determine the estimated lives of the securities. When a change is made to the estimated lives of the securities, the related premium or discount is adjusted with a corresponding charge or benefit to interest income as if the current estimated lives had been applied since the acquisition of the securities. The application of the prepayment method results in a cumulative catch-up each period, recorded in interest income, based on changes in estimated prepayment assumptions. This method introduces substantial volatility to net interest income and earnings as interest rates move up or down.

Under the contractual method, premiums and discounts on debt securities are amortized and accreted, respectively, at a constant effective yield. The contractually required payment terms of each individual debt security are followed and prepayments of principal are not anticipated to shorten the term of the debt securities. Unlike the prepayment method, a cumulative catch-up is not required for each reporting period in applying the contractual method. As principal prepayments occur, the contractual method requires the acceleration of a pro-rata portion of the unamortized premium or discount be recorded in interest income such that the effective yield of the debt security remains constant throughout the life of the debt security.

The difference between the Corporation's use of the prepayment method and the contractual method used by its peers has resulted in a lack of comparability between the Corporation and those peers with respect to reported net interest income, a primary financial statement element for banks. To address this inconsistency, the Corporation has historically included certain non-GAAP disclosures in its earnings presentation materials to assist users of the Corporation's financial information in comparing its reported net interest income results with those of its peers. The contractual method of accounting will eliminate the need for these non-GAAP disclosures in future earnings presentation materials.

Under the applicable bank regulatory rules, the Corporation is not required to and, accordingly, will not restate previously-filed capital ratios. The cumulative impact of the change in accounting method would have resulted in an insignificant pro forma change of the Corporation's capital ratios.

Financial information for all prior periods presented herein have been updated to reflect this change in accounting method.

The information contained in this Form 8-K is being furnished to assist investors in understanding how the Corporation's results would have been presented in previously filed reports had such results been reported to reflect the change in accounting method discussed above.

Revised Supplemental Information to reflect the change in accounting method is attached hereto as Exhibit 99.1. This Revised Supplemental Information is being furnished pursuant to Item 7.01, and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall the Revised Supplemental Information be deemed incorporated by reference into any filings under the Securities Act of 1933, as amended.

#### ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

#### (d) Exhibits.

Exhibit 99.1 is furnished herewith.

#### EXHIBIT NO. DESCRIPTION OF EXHIBIT

99.1 Revised Supplemental Information to Reflect Change in Accounting Method Related to Certain Debt Securities.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Corporation has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### BANK OF AMERICA CORPORATION

By: /s/ Rudolf A. Bless

Rudolf A. Bless

Chief Accounting Officer

Dated: October 4, 2016

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#### EXHIBIT NO. DESCRIPTION OF EXHIBIT

99.1 Revised Supplemental Information to Reflect Change in Accounting Method Related to Certain Debt Securities.



# Revised Supplemental Information to Reflect Change in Accounting Method Related to Certain Debt Securities

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Note: Periods presented are the annual results for 2015 and 2014, and quarterly results for 2016 and 2015, unless otherwise noted.

#### **Description of Accounting Change**

Effective July 1, 2016, Bank of America Corporation (the "Corporation") changed its accounting method for the amortization of premiums and accretion of discounts related to certain debt securities carried at fair value and held-to-maturity under FASB Accounting Standards Codification (ASC) 310-20, *Nonrefundable fees and other costs* (formerly known as "SFAS 91"), from the prepayment method (also referred to as the retrospective method) to the contractual method.

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Under the contractual method, premiums and discounts on debt securities are amortized and accreted, respectively, at a constant effective yield. The contractually required payment terms of each individual debt security are followed and prepayments of principal are not anticipated to shorten the term of the debt securities. Unlike the prepayment method, a cumulative catch-up is not required for each reporting period in applying the contractual method. As principal prepayments occur, the contractual method requires the acceleration of a pro-rata portion of the unamortized premium or discount be recorded in interest income such that the effective yield of the debt security remains constant throughout the life of the debt security.

The difference between the Corporation's use of the prepayment method and the contractual method used by its peers has resulted in a lack of comparability between the Corporation and those peers with respect to reported net interest income, a primary financial statement element for banks. To address this inconsistency, the Corporation has historically included certain non-GAAP disclosures in its earnings presentation materials to assist users of the Corporation's financial information in comparing its reported net interest income results with those of its peers. The contractual method of accounting will eliminate the need for these non-GAAP disclosures in future earnings presentation materials.

Under the applicable bank regulatory rules, the Corporation is not required to and, accordingly, will not restate previously-filed capital ratios. The cumulative impact of the change in accounting method would have resulted in an insignificant pro forma change of the Corporation's capital ratios.

Financial information for all prior periods presented herein have been updated to reflect this change in accounting method.

# Bank of America Corporation and Subsidiaries Consolidated Financial Highlights

Dollars in millions, except per share information; shares in th	ousands	1														
		Year I Decem		31		Second Quarter		First Quarter		Fourth Quarter		Third Quarter		Second Quarter	(	First Quarter
ncome statement		015	_	2014		2016	_	2016	_	2015	_	2015	_	2015		2015
Net interest income	\$ 3	38,958	(	\$ 40,779	\$	10,118	\$	10,485	\$	9,686	\$	9,900	\$	9,517	\$	9,855
Noninterest income		14,007		45,115	Þ	11,168	Ф	10,485	Ф	9,896	Ф	11,092	Ф	11,523	Ф	11,496
Total revenue, net of interest expense		32,965		85,894		21,286		20,790		19,582		20,992		21,040		21,351
Provision for credit losses	c	3,161		2,275		976		997		810		806		780		765
Noninterest expense	-	57,734		75,656		13,493		14,816		14,010		13,939		13,959		15,826
•	J					7		*								
Income tax expense		6,234		2,443		2,034		1,505		1,478		1,628		1,736		1,392
Net income	1	15,836		5,520		4,783		3,472		3,284		4,619		4,565		3,368
Preferred stock dividends		1,483		1,044		361		457		330		441		330		382
Net income applicable to common shareholders	ı	14,353		4,476		4,422		3,015		2,954		4,178		4,235		2,986
Diluted earnings per common share		1.31		0.42		0.41		0.28		0.27		0.38		0.38		0.27
Average diluted common shares issued and outstanding		13,992		,584,535		,059,167		,100,067		,153,169		,197,203		,238,060	,	266,511
Dividends paid per common share	\$	0.20		\$ 0.12	\$	0.05	\$	0.05	\$	0.05	\$	0.05	\$	0.05	\$	0.05
Performance ratios																
Return on average assets		0.73%		0.26%		0.88%		0.64%		0.60%		0.84%		0.85%		0.64%
Return on average common shareholders' equity		6.24		2.01		7.40		5.11		4.99		7.16		7.43		5.37
Return on average shareholders' equity		6.28		2.32		7.25		5.36		5.07		7.22		7.29		5.55
Return on average tangible common shareholders' equity (1)		9.08		2.98		10.54		7.33		7.19		10.40		10.85		7.91
Return on average tangible shareholders' equity (1)		8.80		3.34		9.93		7.40		7.04		10.08		10.24		7.87
				,												
At period end  Book value per share of common stock	\$	22.53	\$	21.32	\$	23.71	\$	23.14	\$	22.53	\$	22.40	\$	21.89	\$	21.67
Tangible book value per share of common stock (1)	Э	15.62	Ф	14.43	Þ	16.71	Ф	16.19	Ф	15.62	Ф	15.50	Ф	15.00	Ф	14.80
		13.02		14.43		10.71		10.19		13.02		15.50		13.00		14.60
Market price per share of common stock:	Ф	16.02	et.	17.00	•	12.27	•	12.52	•	16.02	0	15.50	•	17.00	•	15.20
Closing price	\$	16.83	\$	17.89	\$	13.27	\$	13.52	\$	16.83	\$	15.58	\$	17.02	\$	15.39
High closing price for the period		18.45		18.13		15.11		16.43		17.95		18.45		17.67		17.90
Low closing price for the period		15.15		14.51		12.18		11.16		15.38		15.26		15.41		15.15
Market capitalization	17	74,700		188,141		135,577		139,427		174,700		162,457		178,231		161,909
																4,835
Number of financial centers - U.S.		4,726		4,855		4,681		4,689		4,726		4,741		4,789		7,000
Number of financial centers - U.S.  Number of branded ATMs - U.S.	1	4,726 16,038		4,855 15,834		4,681 15,998		4,689 16,003		4,726 16,038		4,741 16,062		4,789 15,992		15,903

<sup>(1)</sup> Tangible equity ratios and tangible book value per share of common stock are non-GAAP financial measures. We believe the use of ratios that utilize tangible equity provides additional useful information because they present measures of those assets that can generate income. Tangible book value per share provides additional useful information about the level of tangible assets in relation to outstanding shares of common stock. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 29-30.)

# **Bank of America Corporation and Subsidiaries Consolidated Statement of Income**

(Dollars in millions, except per share information; shares in thousands)								
	Year I Decem	ber 31	Second Quarter	First Quarter	Fourth Quarter	Third Quarter	Second Quarter	First Quarter
Interest income	2015	2014	2016	2016	2015	2015	2015	2015
Loans and leases	\$ 31,918	\$ 34,145	\$ 8,219	\$ 8,260	\$ 8,006	\$ 7,965	\$ 7,951	\$ 7,996
Debt securities	9,178	9,010	2,261	2,517	2,452	2,268	2,127	2,331
Federal funds sold and securities borrowed or purchased under agreements to resell	988	1,039	260	276	214	275	268	231
Trading account assets	4,397	4,561	1,075	1,179	1,106	1,134	1,074	1,083
Other interest income	3,026	2,959	759	776	805	754	740	727
Total interest income	49,507	51,714	12,574	13,008	12,583	12,396	12,160	12,368
Interest expense								
Deposits	861	1,080	245	225	211	214	216	220
Short-term borrowings	2,387	2,579	626	613	519	597	685	586
Trading account liabilities	1,343	1,576	242	292	272	342	335	394
Long-term debt	5,958	5,700	1,343	1,393	1,895	1,343	1,407	1,313
Total interest expense	10,549	10,935	2,456	2,523	2,897	2,496	2,643	2,513
Net interest income	38,958	40,779	10,118	10,485	9,686	9,900	9,517	9,855
Noninterest income								
Card income	5,959	5,944	1,464	1,430	1,578	1,510	1,477	1,394
Service charges	7,381	7,443	1,871	1,837	1,862	1,898	1,857	1,764
Investment and brokerage services	13,337	13,284	3,201	3,182	3,236	3,336	3,387	3,378
Investment banking income	5,572	6,065	1,408	1,153	1,272	1,287	1,526	1,487
Trading account profits	6,473	6,309	2,018	1,662	963	1,616	1,647	2,247
Mortgage banking income	2,364	1,563	312	433	262	407	1,001	694
Gains on sales of debt securities	1,138	1,481	249	190	252	437	171	278
Other income	1,783	3,026	645	418	471	601	457	254
Total noninterest income	44,007	45,115	11,168	10,305	9,896	11,092	11,523	11,496
Total revenue, net of interest expense	82,965	85,894	21,286	20,790	19,582	20,992	21,040	21,351
Provision for credit losses	3,161	2,275	976	997	810	806	780	765
Noninterest expense								
Personnel	32,868	33,787	7,722	8,852	7,535	7,829	7,890	9,614
Occupancy	4,093	4,260	1,036	1,028	1,011	1,028	1,027	1,027
Equipment	2,039	2,125	451	463	528	499	500	512
Marketing	1,811	1,829	414	419	481	445	445	440
Professional fees	2,264	2,472	472	425	676	673	494	421
Amortization of intangibles	834	936	186	187	202	207	212	213
Data processing	3,115	3,144	717	838	817	731	715	852
Telecommunications	823	1,259	189	173	240	210	202	171
Other general operating	9,887	25,844	2,306	2,431	2,520	2,317	2,474	2,576
Total noninterest expense	57,734	75,656	13,493	14,816	14,010	13,939	13,959	15,826
Income before income taxes	22,070	7,963	6,817	4,977	4,762	6,247	6,301	4,760
Income tax expense	6,234	2,443	2,034	1,505	1,478	1,628	1,736	1,392
Net income	\$ 15,836	\$ 5,520	\$ 4,783	\$ 3,472	\$ 3,284	\$ 4,619	\$ 4,565	\$ 3,368
Preferred stock dividends	1,483	1,044	361	457	330	441	330	382
Net income applicable to common shareholders	\$ 14,353	\$ 4,476	\$ 4,422	\$ 3,015	\$ 2,954	\$ 4,178	\$ 4,235	\$ 2,986
Per common share information								
Earnings	\$ 1.37	\$ 0.43	\$ 0.43	\$ 0.29	\$ 0.28	\$ 0.40	\$ 0.40	\$ 0.28
Diluted earnings	1.31	0.42	0.41	0.28	0.27	0.38	0.38	0.27
Dividends paid	0.20	0.12	0.05	0.05	0.05	0.05	0.05	0.05
Average common shares issued and outstanding	10,462,282	10,527,818	10,253,573	10,339,731	10,399,422	10,444,291	10,488,137	10,518,790
Average diluted common shares issued and outstanding								

# **Bank of America Corporation and Subsidiaries Consolidated Statement of Comprehensive Income**

(Dollars in millions)														
	Year Ended December 31		Second Quarter				Fourth Ouarter		Third Quarter			econd Juarter	First uarter	
	2015	2015 2014		2016		2016		2015		2015		2015		 2015
Net income	\$ 15,836	\$	5,520	\$	4,783	\$	3,472	\$	3,284	\$	4,619	\$	4,565	\$ 3,368
Other comprehensive income (loss), net-of-tax:														
Net change in debt and marketable equity securities	(1,580)		4,149		755		2,356		(1,747)		1,211		(2,200)	1,156
Net change in debit valuation adjustments	615		_		(13)		127		(18)		187		186	260
Net change in derivatives	584		616		126		24		168		127		246	43
Employee benefit plan adjustments	394		(943)		13		10		317		27		25	25
Net change in foreign currency translation adjustments	(123)		(157)		(21)		12		(39)		(76)		43	(51)
Other comprehensive income (loss)	(110)		3,665		860		2,529		(1,319)		1,476		(1,700)	1,433
Comprehensive income	\$ 15,726	\$	9,185	\$	5,643	\$	6,001	\$	1,965	\$	6,095	\$	2,865	\$ 4,801

# **Bank of America Corporation and Subsidiaries Consolidated Balance Sheet**

(Dollars in millions)					
		June 30 2016	December 31 2015	December 2014	31
Assets	_				
Cash and due from banks	\$	29,408	\$ 31,265	\$ 3	33,118
Interest-bearing deposits with the Federal Reserve, non-U.S. central banks and other banks		141,799	128,088	10	05,471
Cash and cash equivalents		171,207	159,353	13	38,589
Time deposits placed and other short-term investments		7,558	7,744		7,510
Federal funds sold and securities borrowed or purchased under agreements to resell		213,737	192,482	19	91,823
Trading account assets		175,365	176,527	19	91,785
Derivative assets		55,264	49,990	5	52,682
Debt securities:					
Carried at fair value		309,670	322,380	32	20,695
Held-to-maturity, at cost		102,899	84,508	5	59,757
Total debt securities		412,569	406,888	38	30,452
Loans and leases		903,153	896,983	87	76,104
Allowance for loan and lease losses		(11,837)	(12,234)	(1	14,419
Loans and leases, net of allowance		891,316	884,749	86	61,685
Premises and equipment, net		9,150	9,485	1	10,049
Mortgage servicing rights		2,269	3,087		3,530
Goodwill		69,744	69,761	6	59,777
Intangible assets		3,352	3,768		4,612
Loans held-for-sale		8,848	7,453	1	12,836
Customer and other receivables		58,150	58,312	6	51,845
Other assets		108,437	114,688	11	17,364
Total assets	\$	2,186,966	\$ 2,144,287	\$ 2,10	)4,539
Assets of consolidated variable interest entities included in total assets above (isolated to settle the liab	oilities of the varia	ble interest entities	8)		
Trading account assets	\$			\$	6,890
Loans and leases		60,384	72,946	9	95,187
Allowance for loan and lease losses		(1,128)	(1,320)	(	(1,968
Loans and leases, net of allowance		59,256	71,626	9	3,219
Loans held-for-sale		256	284		1,822
All other assets		1,455	1,530		2,769
Total assets of consolidated variable interest entities	\$	66,907	\$ 79,784	\$ 10	04,700

# **Bank of America Corporation and Subsidiaries Consolidated Balance Sheet (continued)**

(Dollars in millions)					
	June 30 2016		December 31 2015		December 31 2014
Liabilities		_		_	
Deposits in U.S. offices:					
Noninterest-bearing	\$ 424,918	\$	422,237	\$	393,102
Interest-bearing	714,607		703,761		660,161
Deposits in non-U.S. offices:					
Noninterest-bearing	11,252		9,916		7,230
Interest-bearing	65,314		61,345		58,443
Total deposits	1,216,091		1,197,259		1,118,936
Federal funds purchased and securities loaned or sold under agreements to repurchase	178,062		174,291		201,277
Trading account liabilities	74,282		66,963		74,192
Derivative liabilities	47,561		38,450		46,909
Short-term borrowings	33,051		28,098		31,172
Accrued expenses and other liabilities (includes \$750, \$646 and \$528 of reserve for unfunded lending commitments)	140,876		146,286		145,438
Long-term debt	229,617		236,764		243,139
Total liabilities	1,919,540		1,888,111		1,861,063
Shareholders' equity					
Preferred stock, $\$0.01$ par value; authorized $-$ <b>100,000,000</b> shares; issued and outstanding $-$ <b>3,887,790</b> , 3,767,790 and 3,647,790 shares	25,220		22,273		19,309
Common stock and additional paid-in capital, \$0.01 par value; authorized – <b>12,800,000,000</b> shares; issued and outstanding – <b>10,216,780,615</b> , 10,380,265,063 and 10,516,542,476 shares	149,554		151,042		153,458
Retained earnings	94,621		88,219		74,731
Accumulated other comprehensive income (loss)	(1,969)		(5,358)		(4,022
Total shareholders' equity	267,426		256,176		243,476
Total liabilities and shareholders' equity	\$ 2,186,966	\$	2,144,287	\$	2,104,539
Accumulated other comprehensive income (loss)  Total shareholders' equity	\$ 26	1,969) 7,426	1,969) 7,426	1,969) (5,358) 7,426 256,176	1,969) (5,358) 7,426 256,176
Liabilities of consolidated variable interest entities included in total liabilities above  Short-term borrowings	\$ 639	\$	681	\$	1,03
	\$	Ф	14,073	Ф	
Long-term debt	11,463				13,307
All other liabilities	35		21		138
Total liabilities of consolidated variable interest entities	\$ 12,137	\$	14,775	\$	14,47

# Quarterly Average Balances and Interest Rates – Fully Taxable-equivalent Basis

(Dollars in millions)											
	Seco	ond Quarter 2016	5	Firs	st Quarter 2016		Fourth Quarter 2015				
	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate		
Earning assets											
Interest-bearing deposits with the Federal Reserve, non-U.S. central banks and other banks	\$ 135,312	\$ 157	0.47%	\$ 138,574	\$ 155	0.45%	\$ 148,102	\$ 108	0.29%		
Time deposits placed and other short-term investments	7,855	35	1.79	9,156	32	1.41	10,120	41	1.61		
Federal funds sold and securities borrowed or purchased under agreements to resell	223,005	260	0.47	209,183	276	0.53	207,585	214	0.41		
Trading account assets	127,189	1,109	3.50	136,306	1,212	3.57	134,797	1,141	3.37		
Debt securities	419,085	2,284	2.20	399,978	2,537	2.56	399,338	2,470	2.48		
Loans and leases (1):											
Residential mortgage	186,752	1,626	3.48	186,980	1,629	3.49	189,650	1,644	3.47		
Home equity	73,141	703	3.86	75,328	711	3.79	77,109	715	3.69		
U.S. credit card	86,705	1,983	9.20	87,163	2,021	9.32	88,623	2,045	9.15		
Non-U.S. credit card	9,988	250	10.06	9,822	253	10.36	10,155	258	10.07		
Direct/Indirect consumer	91,643	563	2.47	89,342	550	2.48	87,858	530	2.40		
Other consumer	2,220	16	3.00	2,138	16	3.03	2,039	11	2.09		
Total consumer	450,449	5,141	4.58	450,773	5,180	4.61	455,434	5,203	4.55		
U.S. commercial	276,640	2,006	2.92	270,511	1,936	2.88	261,727	1,790	2.72		
Commercial real estate	57,772	434	3.02	57,271	434	3.05	56,126	408	2.89		
Commercial lease financing	20,874	147	2.81	21,077	182	3.46	20,422	155	3.03		
Non-U.S. commercial	93,935	564	2.42	93,352	585	2.52	92,447	530	2.27		
Total commercial	449,221	3,151	2.82	442,211	3,137	2.85	430,722	2,883	2.66		
Total loans and leases	899,670	8,292	3.70	892,984	8,317	3.74	886,156	8,086	3.63		
Other earning assets	55,957	660	4.74	58,641	694	4.75	61,073	748	4.87		
Total earning assets (2)	1,868,073	12,797	2.75	1,844,822	13,223	2.88	1,847,171	12,808	2.76		
Cash and due from banks	27,924			28,844			29,503				
Other assets, less allowance for loan and lease losses	292,244			300,256			303,833				
Total assets	\$ 2,188,241			\$ 2,173,922			\$ 2,180,507				

<sup>(1)</sup> Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is generally recognized on a cost recovery basis. Purchased credit-impaired

loans were recorded at fair value upon acquisition and accrete interest income over the estimated life of the loan.

(2) The impact of interest rate risk management derivatives on interest income is presented below. Interest income includes the impact of interest rate risk management contracts, which increased (decreased) interest income on:

	Second Quarter 20	016	First Quarter 2016	Fourth Quarter 201	15
Federal funds sold and securities borrowed or purchased under agreements to resell	\$	5	\$ 13	\$	7
Debt securities		(48)	(34)		(22)
U.S. commercial loans and leases		(13)	(14)		(17)
Net hedge expense on assets	\$	(56)	\$ (35)	\$	(32)

# Quarterly Average Balances and Interest Rates – Fully Taxable-equivalent Basis (continued)

(Dollars in millions)												
	Th	ird Quarter 20	)15	Seco	nd Qua	rter 2015		First Quarter 2015				
	Average Balance	Interest Income/ Expense		Average Balance	Interest Income/ Expense		Yield/ Rate		Average Balance	Interest Income/ Expense		Yield/ Rate
Earning assets												
Interest-bearing deposits with the Federal Reserve, non-U.S. central banks and other banks	\$ 145,174	\$	96 0.26%	\$ 125,762	\$	81	0.26%	\$	126,189	\$	84	0.27%
Time deposits placed and other short-term investments	11,503		38 1.32	8,183		34	1.64		8,379		33	1.61
Federal funds sold and securities borrowed or purchased under agreements to resell	210,127	2	75 0.52	214,326		268	0.50		213,931		231	0.44
Trading account assets	140,484	1,1	70 3.31	137,137		1,114	3.25		138,946		1,122	3.26
Debt securities	394,265	2,2	82 2.32	386,337		2,138	2.23		383,240		2,343	2.48
Loans and leases (1):												
Residential mortgage	193,791	1,6	90 3.49	207,356		1,782	3.44		215,030		1,851	3.45
Home equity	79,715	7	3.64	82,640		769	3.73		84,915		770	3.66
U.S. credit card	88,201	2,0	33 9.15	87,460		1,980	9.08		88,695		2,027	9.27
Non-U.S. credit card	10,244	2	67 10.34	10,012		264	10.56		10,002		262	10.64
Direct/Indirect consumer	85,975	5	15 2.38	83,698		504	2.42		80,713		491	2.47
Other consumer	1,980		15 3.01	 1,885		15	3.14		1,847		15	3.29
Total consumer	459,906	5,2	50 4.54	473,051		5,314	4.50		481,202		5,416	4.54
U.S. commercial	251,908	1,7	44 2.75	244,540		1,704	2.80		234,907		1,645	2.84
Commercial real estate	53,605	3	84 2.84	50,478		382	3.03		48,234		347	2.92
Commercial lease financing	20,013	1	53 3.07	19,486		149	3.05		19,271		171	3.55
Non-U.S. commercial	91,997	5	14 2.22	 88,623		479	2.17		83,555		485	2.35
Total commercial	417,523	2,7	95 2.66	403,127		2,714	2.70		385,967		2,648	2.78
Total loans and leases	877,429	8,0	45 3.65	876,178		8,028	3.67		867,169		8,064	3.76
Other earning assets	62,848	7	17 4.52	62,723		719	4.60		61,514		706	4.65
Total earning assets (2)	1,841,830	12,6	23 2.73	1,810,646		12,382	2.74		1,799,368		12,583	2.82
Cash and due from banks	27,730			30,751					27,695			
Other assets, less allowance for loan and lease losses	299,370			310,569					311,769			
Total assets	\$ 2,168,930			\$ 2,151,966				\$	2,138,832			

For footnotes see page 7.

<sup>(2)</sup> The impact of interest rate risk management derivatives on interest income is presented below. Interest income includes the impact of interest rate risk management contracts, which increased (decreased) interest income on:

	Third Quarter 20	15	Second Quarter 2015	First Quarter 2015	
Federal funds sold and securities borrowed or purchased under agreements to resell	\$	20	\$ 13	\$ 12	
Debt securities		(11)	(3)	(8)	
U.S. commercial loans and leases		(17)	(18)	(15)	
Net hedge expense on assets	\$	(8)	\$ (8)	\$ (11)	

# **Quarterly Average Balances and Interest Rates – Fully Taxable-equivalent Basis (continued)**

(Dollars in millions)																	
		Second Quarter 2016					Firs	st Qu	arter 2016		Fourth Quarter 2015						
		Average Balance		nterest ncome/ xpense	Yield/ Rate	Average Balance		Interest Income/ Expense		Yield/ Rate	Average Balance		Interest Income/ Expense		Yield/ Rate		
Interest-bearing liabilities																	
U.S. interest-bearing deposits:																	
Savings	\$	50,105	\$	1	0.01 %	\$	47,845	\$	1	0.01%	\$	46,094	\$	1	0.01%		
NOW and money market deposit accounts		583,913		72	0.05		577,779		71	0.05		558,441		68	0.05		
Consumer CDs and IRAs		48,450		33	0.28		49,617		35	0.28		51,107		37	0.29		
Negotiable CDs, public funds and other deposits		32,879		35	0.42		31,739		29	0.37		30,546		25	0.32		
Total U.S. interest-bearing deposits		715,347		141	0.08		706,980		136	0.08		686,188		131	0.08		
Non-U.S. interest-bearing deposits:																	
Banks located in non-U.S. countries		4,235		10	0.98		4,123		9	0.84		3,997		7	0.69		
Governments and official institutions		1,542		2	0.66		1,472		2	0.53		1,687		2	0.37		
Time, savings and other		60,311		92	0.61		56,943		78	0.55		55,965		71	0.51		
Total non-U.S. interest-bearing deposits		66,088		104	0.63		62,538		89	0.57		61,649		80	0.52		
Total interest-bearing deposits		781,435		245	0.13		769,518		225	0.12		747,837		211	0.11		
Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings		215,852		626	1.17		221,990		613	1.11		231,650		519	0.89		
Trading account liabilities		73,773		242	1.32		72,299		292	1.63		73,139		272	1.48		
Long-term debt		233,061		1,343	2.31		233,654		1,393	2.39		237,384		1,895	3.18		
Total interest-bearing liabilities (1)	1	,304,121		2,456	0.76		1,297,461		2,523	0.78		1,290,010		2,897	0.89		
Noninterest-bearing sources:																	
Noninterest-bearing deposits		431,856					428,937					438,214					
Other liabilities		186,910					187,101					195,209					
Shareholders' equity		265,354					260,423					257,074					
Total liabilities and shareholders' equity	\$ 2	2,188,241				\$	2,173,922				\$ 2	2,180,507					
Net interest spread					1.99%					2.10%					1.87%		
Impact of noninterest-bearing sources					0.24					0.23					0.27		
Net interest income/yield on earning assets			\$	10,341	2.23 %			\$	10,700	2.33%			\$	9,911	2.14%		

<sup>(1)</sup> The impact of interest rate risk management derivatives on interest expense is presented below. Interest expense includes the impact of interest rate risk management contracts, which increased (decreased) interest expense on:

	Second Quarter 2016	First Quarter 2016	Fourth Quarter 2015
NOW and money market deposit accounts	\$ (1)	\$ —	\$ —
Consumer CDs and IRAs	5	6	6
Negotiable CDs, public funds and other deposits	4	3	3
Banks located in non-U.S. countries	3	1	1
Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings	149	162	178
Long-term debt	(770)	(737)	(869)
Net hedge income on liabilities	\$ (610)	\$ (565)	\$ (681)

# Quarterly Average Balances and Interest Rates – Fully Taxable-equivalent Basis (continued)

(Dollars in millions)															
	Th	ird Qu	arter 2015		Secon	nd Ç	Quarter 2015		First Quarter 2015						
	Average Balance	I	nterest ncome/ expense	Yield/ Rate	Average Balance	1	Interest Income/ Expense	Yield/ Rate	Average Balance	I	Interest income/ Expense	Yield/ Rate			
Interest-bearing liabilities															
U.S. interest-bearing deposits:															
Savings	\$ 46,297	\$	2	0.02 %	\$ 47,381	\$	2	0.02%	\$ 46,224	\$	2	0.02%			
NOW and money market deposit accounts	545,741		67	0.05	536,201		71	0.05	531,827		67	0.05			
Consumer CDs and IRAs	53,174		38	0.29	55,832		42	0.30	58,704		45	0.31			
Negotiable CDs, public funds and other deposits	30,631		26	0.33	29,904		22	0.30	28,796		22	0.31			
Total U.S. interest-bearing deposits	675,843		133	0.08	669,318		137	0.08	665,551		136	0.08			
Non-U.S. interest-bearing deposits:															
Banks located in non-U.S. countries	4,196		7	0.71	5,162		9	0.67	4,544		8	0.74			
Governments and official institutions	1,654		1	0.33	1,239		1	0.38	1,382		1	0.21			
Time, savings and other	53,793		73	0.53	55,030		69	0.51	54,276		75	0.55			
Total non-U.S. interest-bearing deposits	59,643		81	0.54	61,431		79	0.52	60,202		84	0.56			
Total interest-bearing deposits	735,486		214	0.12	730,749		216	0.12	725,753		220	0.12			
Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings	257,323		597	0.92	252,088		685	1.09	244,134		586	0.97			
Trading account liabilities	77,443		342	1.75	77,772		335	1.73	78,787		394	2.03			
Long-term debt	240,520		1,343	2.22	242,230		1,407	2.33	240,127		1,313	2.20			
Total interest-bearing liabilities (1)	1,310,772		2,496	0.76	1,302,839		2,643	0.81	1,288,801		2,513	0.79			
Noninterest-bearing sources:															
Noninterest-bearing deposits	423,745				416,040				404,972						
Other liabilities	180,615				182,039				199,196						
Shareholders' equity	253,798				251,048				245,863						
Total liabilities and shareholders' equity	\$ 2,168,930				\$ 2,151,966				\$ 2,138,832						
Net interest spread				1.97%				1.93%				2.03%			
Impact of noninterest-bearing sources				0.22				0.23				0.23			
Net interest income/yield on earning assets		\$	10,127	2.19%		\$	9,739	2.16%		\$	10,070	2.26%			

<sup>(1)</sup> The impact of interest rate risk management derivatives on interest expense is presented below. Interest expense includes the impact of interest rate risk management contracts, which increased (decreased) interest expense on:

	Third Quarter 2015	Second Quarter 2015	First Quarter 2015
NOW and money market deposit accounts	ş <u> </u>	\$ (1)	\$ <u> </u>
Consumer CDs and IRAs	5	6	6
Negotiable CDs, public funds and other deposits	3	4	3
Banks located in non-U.S. countries	2	1	1
Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings	232	247	249
Long-term debt	(832)	(766)	(841)
Net hedge income on liabilities	\$ (590)	\$ (509)	\$ (582)

#### Annual Average Balances and Interest Rates - Fully Taxable-equivalent Basis

(Dollars in millions) Year Ended December 31 2015 2014 Interest Interest Average Income/ Yield/ Average Income/ Yield/ Balance Rate Balance Rate Expense Expense Earning assets Interest-bearing deposits with the Federal Reserve, non-U.S. central banks and other banks 136,391 \$ 369 0.27% \$ 113,999 \$ 308 0.27% 9,556 146 1.53 11,032 170 1.54 Time deposits placed and other short-term investments Federal funds sold and securities borrowed or purchased under agreements to resell 211,471 988 0.47 222,483 1,039 0.47 4,547 137,837 3.30 145,686 4,716 3.24 Trading account assets 9,233 2.38 351,437 9,051 Debt securities 390,849 2.57 Loans and leases (1) Residential mortgage 201,366 6,967 3.46 237,270 8,462 3.57 Home equity 81,070 2,984 3.68 89,705 3,340 3.72 U.S. credit card 88,244 8,085 9.16 88,962 8,313 9.34 Non-U.S. credit card 10,104 1,051 10.40 11,511 1,200 10.42 Direct/Indirect consumer 84,585 2,040 2.41 82,409 2,099 2.55 Other consumer 1,938 56 2.86 2,029 139 6.86 467,307 21,183 511,886 23,553 4.53 Total consumer 4.60 U.S. commercial 248,354 6,883 2.77 230,172 6,630 2.88 1,432 Commercial real estate 52,136 1,521 2.92 47,525 3.01 Commercial lease financing 19,802 628 3.17 19,226 658 3.42 Non-U.S. commercial 89,188 2,008 89,894 2.25 2,196 2.44 Total commercial 409,480 11,040 2.70 386,817 10,916 2.82 32,223 898,703 34,469 Total loans and leases 876,787 3.68 3.84 Other earning assets 62,040 2,890 4.66 66,128 2,812 4.25 Total earning assets (2) 1,824,931 50,396 2.76 1,809,468 52,565 2.90 Cash and due from banks 28,921 27,079 Other assets, less allowance for loan and lease losses 306,345 308,846 \$ 2,160,197 \$ 2,145,393 Total assets

<sup>(2)</sup> The impact of interest rate risk management derivatives on interest income is presented below. Interest income includes the impact of interest rate risk management contracts, which increased (decreased) interest income on:

	2015	2014
Federal funds sold and securities borrowed or purchased under agreements to resell	\$ 52	\$ 51
Debt securities	(44)	(53)
U.S. commercial loans and leases	(67)	(56)
Net hedge expense on assets	\$ (59)	\$ (58)

<sup>(1)</sup> Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is generally recognized on a cost recovery basis. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income over the estimated life of the loan.

#### Annual Average Balances and Interest Rates – Fully Taxable-equivalent Basis (continued)

(Dollars in millions) Year Ended December 31 2015 2014 Interest Interest Average Income/ Yield/ Average Income/ Yield/ Balance Rate Balance Expense Rate Expense Interest-bearing liabilities U.S. interest-bearing deposits: Savings \$ 46,498 7  $0.01\,\%$ 46,270 3 0.01% NOW and money market deposit accounts 543,133 273 0.05 518,893 316 0.06 Consumer CDs and IRAs 54,679 162 0.30 66,797 264 0.40 29,976 0.32 31,507 Negotiable CDs, public funds and other deposits 95 108 0.34 Total U.S. interest-bearing deposits 674,286 537 0.08 663,467 691 0.10Non-U.S. interest-bearing deposits: 4,473 31 0.70 8,744 0.69 Banks located in non-U.S. countries 61 1,492 5 Governments and official institutions 0.33 1,740 2 0.14 54,767 288 Time, savings and other 0.53 60,729 326 0.54 389 Total non-U.S. interest-bearing deposits 60,732 324 0.53 71,213 0.55 Total interest-bearing deposits 735,018 861 734,680 1,080 0.12 0.15 Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings 246,295 2,387 0.97 257,678 2,579 1.00 76,772 1,343 1.75 87,152 1,576 1.81 Trading account liabilities Long-term debt 240,059 5,958 2.48 253,607 5,700 2.25 Total interest-bearing liabilities (1) 1,298,144 10,549 0.81 1,333,117 10,935 0.82 Noninterest-bearing sources: Noninterest-bearing deposits 420,842 389,527 Other liabilities 189,230 184,432 Shareholders' equity 251,981 238,317 Total liabilities and shareholders' equity \$ 2,160,197 \$ 2,145,393 1.95% 2.08% Net interest spread Impact of noninterest-bearing sources 0.24 0.22 Net interest income/yield on earning assets 39,847  $2.19\,\%$ 41,630 2.30%

<sup>(1)</sup> The impact of interest rate risk management derivatives on interest expense is presented below. Interest expense includes the impact of interest rate risk management contracts, which increased (decreased) interest expense on:

	2015	2014
NOW and money market deposit accounts	\$ (1)	\$ (1)
Consumer CDs and IRAs	23	44
Negotiable CDs, public funds and other deposits	13	13
Banks located in non-U.S. countries	5	20
Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings	906	1,037
Long-term debt	(3,308)	(3,587)
Net hedge income on liabilities	\$ (2,362)	\$ (2,474)

# Debt Securities and Available-for-Sale Marketable Equity Securities

Agent Commercial Com	(Dollars in millions)	June 30, 2016  Gross Gross							
Maringer		A		U	nrealized		Unrealized		
Agency	Available-for-sale debt securities								
Agency-collaberalized mortages obligations         9.468         312         09         9.706           Commercial         1.105         307         5         1.239           Nessganty, readential         1.968         2.808         6.89         2.208           U.S. Teasury and agency securities         25.792         351         0.75         4.044           Word S. securities         0.044         31         0.75         6.06           Word S. Securities         25.874         3.235         0.79         0.273.27           To all available Ground leader securities         25.812         3.367         0.210         1.208.28           Or all available Ground seld securities         25.128         3.367         0.210         1.208.28           To all available Ground seld securities         304.655         3.40         0.445         9.075           Relight Generalized securities actival fair value         304.655         3.40         0.445         9.075           To all advaluable Ground securities         304.55         3.40         0.455         1.90           Wall Bellemantary debt securities         304.50         3.07         1.05         1.05           To all advaluable Ground securities         25.22         3.10         1.05 </td <td>Mortgage-backed securities:</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Mortgage-backed securities:								
Commerceare         11,198         3.07         6.5         1.139           None-genory celebrated scenaries         227,218         4,837         (1.23)         221,218           10.5 It Francary adequery securities         6,041         21         4         5         221,218           10.5 It Securities         6,041         21         4         6         6         1         2         6         6         6         1         6         6         6         1         6	Agency	\$		\$	4,030	\$	(34)	\$	208,688
Nonegoty ciscidential         1,00         2,00         1,00         2,0							* *		9,760
1.00   1.00									11,397
US Transmy and spanny scentries         52,9%         52,1%         52,14         52,10         56,14         22         7         56,14         22         7         56,14         22         6         5,97         7         7         7         20,13         2,525         1,70         27,72         7         7         7         20,13         5,255         1,71         3,13         3,14         3,14         3,14         3,14         3,14         3,14         3,14         3,14         3,14         3,14         3,14         3,14         3,14         3,14         3,14         3,14         3,14									2,103
Soe-LIS, scentifics         6,97         25         6,95         9,95         26         6,95         9,97         26         6,95         9,97         26         6,97         27,100         2,100         1,100         2,100         2,100         1,100         2,100         1,100         2,100         1,100         2,100         1,100         2,10									
Public scartifies optionately all asset-backed securities   Sack # 5.25									
Total tanable securities									
Taccomposemble         15.29 (2013)         11.2 (2013)         1.01 (2013)         2.02 (2013)           Total avalable-for-sale debt securities         20.02 (2013)         2.03 (2013)         2.03 (2013)           Total debt securities carried at fair value         20.02 (2013)         3.04 (2013)         2.00 (2013)           Held-to-nature (bits securities, substantially all Us, ageny mortgape-backed securities         20.00 (2013)         2.00 (2013)	•		*			_		_	
Total available-for-saile debt securities   284,198   5,507   2,00   20,20     Total debt securities carried at fair value									
Other debt scerrities carried at fair value         30,227         3,32         2,235         20.38           Total debt scerrities carried at fair value         304,655         5,460         (445)         30,670           Iteld-te-maturity debt scerrities, substantially all U.S. agency mortgage-backed securities         8,000,520         8,000,50         9,000,50         8,000,50         9,000,	•					_		_	
Total debt securities arrival at fair value   10,309 (50						_		_	
Held-on-anturity debt securities, substantially all U.S. agency mortgage-backed securities   Total debt securities   \$ 102.897   \$ 1.611   \$ 1.635   \$ 1.4494     Available-for-sale marketable equity securities   \$ 1.0287   \$ 1.028   \$ 1.033     Available-for-sale debt securities   \$ 1.0287   \$ 1.028   \$ 1.033     Agency-Collateralized mortgage obligations   \$ 1.0892   \$ 1.001   \$ 1.479   \$ 2.2894     Agency-Collateralized mortgage obligations   \$ 1.0892   \$ 1.001   \$ 1.479   \$ 2.2894     Agency-Collateralized mortgage obligations   \$ 1.0892   \$ 1.001   \$ 1.079   \$ 1.079   \$ 1.079     Non-agency-residential   \$ 1.0297   \$ 1.079				_		_			
Total debt securities         \$ 407,554         \$ 7,071         \$ 6,805         \$ 414,004           Available-for-sale marketable equity securities         December 3         333           Total colspan="3">Total						_			
Sample   S		•	*	•		•		•	-
Page									
Morgang-backed securities	Arminote for sale manifectury securities	<u> </u>	323	Ψ			<del>_</del>	<u> </u>	331
Agency         \$ 229,356         \$ 1,061         \$ 1,470         \$ 228,94           Agency-collateralized mortgage obligations         10,892         1.418         6.55         10,988           Commercial         7,200         30         6.65         7,161           Non-agency residential         250,479         1,458         1,616         250,777           U.S. Treasury and agency securities         25,075         211         (9)         352,77           Non-U.S. securities         5,743         211         (9)         35,76           Other transle securities substantially all asset-backed securities         10,475         54         48         10,44           Total axable securities         10,975         54         48         10,44           Total taxable securities         30,570         1,150         (1,075)         291,76           Tax-exempt securities         305,750         1,813         (1,070)         305,77           Other debt securities arried at fair value         16,678         1,915         (1,04)         322,38           Hold-to-maturity debt securities arried at fair value         305,75         2,92         2,92         3         (792)         340,642           Available-for-sale debt securities         5,045 <td>Available-for-sale debt securities</td> <td></td> <td></td> <td></td> <td>Decembe</td> <td>r 31,</td> <td>2015</td> <td></td> <td></td>	Available-for-sale debt securities				Decembe	r 31,	2015		
Agency-collateralized mortgage obligations         10,892         148         (55)         10,988           Commercial         7,200         3.03         (65)         7,16           Non-agency residential         3,031         219         (71)         3,17           Total mortgage-backed securities         25,0479         1,458         (1,661)         25,027           U.S. Treasury and agency securities         5,734         27         (3)         5,76           Other taxable securities, substantially all asset-backed securities         10,475         5,48         (34)         10,44           Total taxable securities, substantially all asset-backed securities         30,577         1,570         (1,75)         291,76           Total available-for-sale debt securities         30,577         1,813         (1,70)         30,577           Other debt securities carried at fair value         30,577         1,813         (1,70)         30,577           Other debt securities carried at fair value         30,577         1,813         (1,70)         30,577           Other debt securities carried at fair value         322,48         1,916         (3,94)         2,924         8,34         1,916         (3,94)         4,94         4,94         4,94         4,94         4,94	Mortgage-backed securities:								
Commercial         7,200         30         (65)         7,16           Non-geney residential         250,479         1,458         (1,66)         250,279           U.S. Treasury and agency securities         250,579         2,118         (1,66)         250,277           Non-U.S. securities         5,743         2,77         30         5,76           Other taxable securities, substantially all asset-backed securities         10,875         5         10,73         2,91,76           Tax-exempt securities         13,978         6,63         (33)         14,00           Total taxable securities         30,575         1,813         (1,707)         291,76           Tax-exempt securities         30,575         1,813         (1,707)         291,76           Tax-exempt securities         30,575         1,813         (1,707)         291,76           Tax-exempt securities         30,575         1,813         (1,707)         30,70           Total debt securities         46,00         33,73         (1,707)         41,60           Total debt securities carried at fair value         30,20         3,20         4,00         40,00           Total debt securities         4,00         3,20         4,00         40,00         40,00 <td>Agency</td> <td>\$</td> <td>229,356</td> <td>\$</td> <td>1,061</td> <td>\$</td> <td>(1,470)</td> <td>\$</td> <td>228,947</td>	Agency	\$	229,356	\$	1,061	\$	(1,470)	\$	228,947
Non-geney residential         3,031         2,19         (71)         3,17           Total mortgage-backed securities         25,0479         1,148         (1,661)         250,272           US. Treasury and agency securities         25,075         211         (9)         25,272           Non-US. Securities         5,743         27         (3)         5,76           Other taable securities, substantially all asset-backed securities         10,475         5,44         (4)         10,44           Total taxable securities, substantially all asset-backed securities         10,977         6,63         1,40         10,40           Total davailable-for-sale debt securities         30,575         1,813         1,070         30,577           Other debt securities carried at fair value         252,248         1,916         (1,94)         136,077           Total debt securities carried at fair value         32,228         1,916         (1,94)         136,00           Total debt securities substantially all US. agency mortgage-backed securities         84,30         330         (792)         84,04           Available-for-sale marketable equity securities         5         1,90         5         2,2         8         4         4         6         6         4         4         6	Agency-collateralized mortgage obligations		10,892		148		(55)		10,985
Total mortgage-backed securities	Commercial		7,200		30		(65)		7,165
U.S. Treasury and agency securities	Non-agency residential		3,031		219		(71)		3,179
Non-U.S. securities         5,743         27         (3)         5,76           Other taxable securities, substantially all asset-backed securities         291,722         1,750         10,175         291,75           Tace taxable securities         13,978         63         13,37         291,75           Tace-exempt securities         305,750         1,813         0,709         305,77           Other debt securities carried at fair value         305,750         1,813         0,190         305,77           Other debt securities carried at fair value         322,48         1,916         0,1964         322,88           Held-on-atturity debt securities, substantially all U.S. agency mortgage-backed securities         845,08         330         0,792         84,04           Total debt securities         5         406,936         2,245         2,075         9,04,22           Available-for-sale marketable equity securities         5         360,693         2,99         7         6         42,24           Agency         5         163,118         1         10         1,42         1,42         1,42         1,42         1,42         1,42         1,42         1,42         1,42         1,42         1,42         1,42         1,42         1,42         1,42 <td>Total mortgage-backed securities</td> <td></td> <td>250,479</td> <td></td> <td>1,458</td> <td></td> <td>(1,661)</td> <td></td> <td>250,276</td>	Total mortgage-backed securities		250,479		1,458		(1,661)		250,276
Other taxable securities, substantially all asset-backed securities         10,475         54         (84)         10,444           Total taxable securities         291,772         1,750         (1,75)         291,762           Tax-exempt securities         305,780         1,813         (1,70)         305,775           Other debt securities carried at fair value         16,678         103         (174)         16,600           Total debt securities carried at fair value         322,428         1,916         (1,964)         322,38           Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities         8 406,930         2,246         9 40,00         3,404           Total debt securities         2,322         9         9         9         4,04           Available-for-sale marketable equity securities         8 326         9         9         9         4,02           Mortgage-backed securities         8 163,118         9         2,0         3         2,0         3         4,0           Agency         9 163,118         9 2,432         9         1,0         4,0         4,0           Mortgage-backed securities         14,170         181         103         1,4         4,0         4,0         4,0         4,0	U.S. Treasury and agency securities		25,075		211		(9)		25,277
Total taxable securities         291,772         1,750         (1,757)         291,762           Tax-exempt securities         13,978         63         33         14,00           Total available-for-sale debt securities         305,750         1,813         (1,790)         305,750           Other debt securities carried at fair value         16,678         103         (1,740)         16,6678           Total debt securities, substantially all U.S. agency mortgage-backed securities         322,428         1,916         (1,964)         322,388           Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities         84,508         330         (792)         84,044           Total debt securities         84,508         32,048         2,248         2,756         46,042           Available-for-sale marketable equity securities         84,009         2,248         2,756         46,042           Mortgage-backed securities         81,018         2,432         5,511         165,03           Agency         \$163,118         2,432         \$,511         165,03           Agency-collateralized mortgage obligations         14,170         181         (103         14,23           Commercial         3,932         68         —         4,00 <t< td=""><td>Non-U.S. securities</td><td></td><td>5,743</td><td></td><td>27</td><td></td><td>(3)</td><td></td><td>5,767</td></t<>	Non-U.S. securities		5,743		27		(3)		5,767
Tax-exempt securities         13,9%         63         (33)         14,00           Total available-for-sale debt securities         305,750         1,813         (1,790)         305,775           Other debt securities carried at fair value         16,678         1,913         (1,790)         305,775           Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities         84,508         330         (792)         84,044           Total debt securities, substantially all U.S. agency mortgage-backed securities         84,008         330         (792)         84,044           Available-for-sale marketable equity securities         84,008         330         (792)         84,044           Available-for-sale debt securities         5         360         2,242         5         60,252         84,042           Available-for-sale debt securities         8         5         1,351         8         2,922         8         40,22           Agency         8         1,311         8         2,422         8         51,653         1,653         3         4         4         4         4         4         4         4         4         4         4         4         4         4         4         4         4         4	Other taxable securities, substantially all asset-backed securities					_			10,445
Total available-for-sale debt securities         305,750         1,813         (1,790)         305,777           Other debt securities carried at fair value         16,678         103         (174)         16,000           Total debt securities, substantially all U.S. agency mortgage-backed securities         84,081         333         (792)         84,044           December 3, 2012           Available-for-sale marketable equity securities (1)         \$ 406,090         \$ 2,246         \$ (7,756)         \$ 406,424           Available-for-sale debt securities         \$ 2,325         \$ 2,425         \$ 2,422         \$ 406,424           Available-for-sale debt securities         \$ 163,118         \$ 2,432         \$ 51,032         \$ 406,424           Agency         \$ 163,118         \$ 2,432         \$ (511)         \$ 165,033         \$ 4,000         \$ 4,00							(1,757)		291,765
Description of the debt securities carried at fair value									14,008
Total debt securities carried at fair value									305,773
Relation maturity debt securities, substantially all U.S. agency mortgage-backed securities			-						-
Total debt securities						_			
Available-for-sale marketable equity securities (1)   S 326   S 99   S -   S 422						_	` /	_	
December 31, 2014           Available-for-sale debt securities:           Mortgage-backed securities:         S         163,118         \$         2,432         \$         (511)         \$         165,033           Agency         \$         163,118         \$         2,432         \$         (511)         \$         165,033           Agency-collateralized mortgage obligations         14,170         181         (103)         14,244           Commercial         3,932         668         —         4,000           Mon-agency residential         4,244         286         (76)         4,455           Total mortgage-backed securities         185,464         2,967         (690)         187,74           U.S. Treasury and agency securities         69,268         359         32         69,595           Non-U.S. securities         6,208         37         (15)         6,233           Other taxable securities, substantially all asset-backed securities         11,134         48         (23)         11,155           Tax-exempt securities         9,556         12         (19)         9,544           Total available-for-sale debt securities         281,633         3,421         (779)         284,272			,		, .		(2,756)	_	
Available-for-sale debt securities           Mortgage-backed securities:         S         163,118         \$         2,432         \$         (511)         \$         165,033           Agency-collateralized mortgage obligations         14,170         181         (103)         14,243           Commercial         3,932         68         —         4,000           Non-agency residential         4,244         286         (76)         4,454           Total mortgage-backed securities         185,464         2,967         (690)         187,74           U.S. Treasury and agency securities         6,208         359         (32)         69,595           Non-U.S. securities, substantially all asset-backed securities         11,134         48         (23)         11,115           Total taxable securities, substantially all asset-backed securities         11,134         48         (23)         11,155           Tax-exempt securities         9,556         12         (19)         9,544           Total available-for-sale debt securities         281,630         3,423         (779)         284,272           Other debt securities carried at fair value         36,543         257         (379)         36,42           Total debt securities carried at fair value	Available-ior-sale marketable equity securities	2	326	2	99	\$		<u>\$</u>	425
Mortgage-backed securities:         S         163,118         \$         2,432         \$         (511)         \$         165,03           Agency-collateralized mortgage obligations         14,170         181         (103)         14,24           Commercial         3,932         68         —         4,00           Non-agency residential         4,244         286         (76)         4,45           Total mortgage-backed securities         185,464         2,967         (690)         187,74           U.S. Treasury and agency securities         69,268         359         (32)         69,59           Non-U.S. securities         6,208         37         (15)         6,23           Other taxable securities, substantially all asset-backed securities         11,134         48         (23)         11,155           Total taxable securities         272,074         3,411         (760)         274,72           Tax-exempt securities         281,630         3,423         (779)         284,27           Other debt securities carried at fair value         318,173         3,680         (1,158)         320,69           Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities         59,757         538         (654)         59,64	Available-for-sale debt securities				Decembe	r 31,	2014		
Agency         \$ 163,118         \$ 2,432         \$ (511)         \$ 165,033           Agency-collateralized mortgage obligations         14,170         181         (103)         14,244           Commercial         3,932         68         —         4,000           Non-agency residential         4,244         286         (76)         4,454           Total mortgage-backed securities         185,464         2,967         (690)         187,74           U.S. Treasury and agency securities         69,268         359         (32)         69,595           Non-U.S. securities         6,208         37         (15)         6,230           Other taxable securities, substantially all asset-backed securities         11,134         48         (23)         11,155           Total taxable securities         272,074         3,411         (760)         274,722           Tax-exempt securities         9,556         12         (19)         9,544           Total available-for-sale debt securities         281,630         3,423         (779)         284,274           Other debt securities carried at fair value         36,543         257         (379)         36,42           Total debt securities, substantially all U.S. agency mortgage-backed securities         59,757	Mortgage-backed securities:								
Agency-collateralized mortgage obligations         14,170         181         (103)         14,244           Commercial         3,932         68         —         4,000           Non-agency residential         4,244         286         (76)         4,455           Total mortgage-backed securities         185,464         2,967         (690)         187,74           U.S. Treasury and agency securities         69,268         359         (32)         69,595           Non-U.S. securities         6,208         37         (15)         6,236           Other taxable securities, substantially all asset-backed securities         11,134         48         (23)         111,155           Total taxable securities         272,074         3,411         (760)         274,722           Tax-exempt securities         9,556         12         (19)         9,544           Total available-for-sale debt securities         281,630         3,423         (779)         284,274           Other debt securities carried at fair value         318,173         3,680         (1,158)         320,699           Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities         59,757         538         (654)         59,64           Total debt securities		\$	163,118	\$	2,432	\$	(511)	\$	165,039
Non-agency residential         4,244         286         (76)         4,454           Total mortgage-backed securities         185,464         2,967         (690)         187,74           U.S. Treasury and agency securities         69,268         359         (32)         69,599           Non-U.S. securities         6,208         37         (15)         6,230           Other taxable securities, substantially all asset-backed securities         11,134         48         (23)         11,159           Total taxable securities         272,074         3,411         (760)         274,722           Tax-exempt securities         9,556         12         (19)         9,544           Total available-for-sale debt securities         281,630         3,423         (779)         284,274           Other debt securities carried at fair value         36,543         257         (379)         36,42           Total debt securities, substantially all U.S. agency mortgage-backed securities         59,757         538         (654)         59,64           Total debt securities         \$ 377,930         \$ 4,218         \$ (1,812)         380,333			14,170						14,248
Non-agency residential         4,244         286         (76)         4,455           Total mortgage-backed securities         185,464         2,967         (690)         187,74           U.S. Treasury and agency securities         69,268         359         (32)         69,595           Non-U.S. securities         6,208         37         (15)         6,230           Other taxable securities, substantially all asset-backed securities         11,134         48         (23)         11,155           Total taxable securities         272,074         3,411         (760)         274,722           Tax-exempt securities         9,556         12         (19)         9,554           Total available-for-sale debt securities         281,630         3,423         (779)         284,274           Other debt securities carried at fair value         36,543         257         (379)         36,42           Total debt securities, substantially all U.S. agency mortgage-backed securities         59,757         538         (654)         59,64           Total debt securities         \$ 377,930         \$ 4,218         \$ (1,812)         3 80,333					68				4,000
U.S. Treasury and agency securities       69,268       359       (32)       69,595         Non-U.S. securities       6,208       37       (15)       6,230         Other taxable securities, substantially all asset-backed securities       11,134       48       (23)       11,155         Total taxable securities       272,074       3,411       (760)       274,722         Tax-exempt securities       9,556       12       (19)       9,544         Total available-for-sale debt securities       281,630       3,423       (779)       284,274         Other debt securities carried at fair value       36,543       257       (379)       36,42         Total debt securities, substantially all U.S. agency mortgage-backed securities       59,757       538       (654)       59,64         Total debt securities       \$ 377,930       \$ 4,218       \$ (1,812)       \$ 380,333	Non-agency residential		4,244		286		(76)		4,454
Non-U.S. securities         6,208         37         (15)         6,230           Other taxable securities, substantially all asset-backed securities         11,134         48         (23)         11,155           Total taxable securities         272,074         3,411         (760)         274,722           Tax-exempt securities         9,556         12         (19)         9,544           Total available-for-sale debt securities         281,630         3,423         (779)         284,274           Other debt securities carried at fair value         36,543         257         (379)         36,42           Total debt securities, substantially all U.S. agency mortgage-backed securities         59,757         538         (654)         59,64           Total debt securities         \$ 377,930         \$ 4,218         \$ (1,812)         \$ 380,333	Total mortgage-backed securities		185,464		2,967		(690)		187,741
Other taxable securities, substantially all asset-backed securities         11,134         48         (23)         11,155           Total taxable securities         272,074         3,411         (760)         274,722           Tax-exempt securities         9,556         12         (19)         9,544           Total available-for-sale debt securities         281,630         3,423         (779)         284,274           Other debt securities carried at fair value         36,543         257         (379)         36,42           Total debt securities carried at fair value         318,173         3,680         (1,158)         320,690           Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities         59,757         538         (654)         59,64           Total debt securities         \$ 377,930         \$ 4,218         \$ (1,812)         \$ 380,330	U.S. Treasury and agency securities		69,268		359		(32)		69,595
Total taxable securities         272,074         3,411         (760)         274,722           Tax-exempt securities         9,556         12         (19)         9,544           Total available-for-sale debt securities         281,630         3,423         (779)         284,274           Other debt securities carried at fair value         36,543         257         (379)         36,42           Total debt securities carried at fair value         318,173         3,680         (1,158)         320,690           Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities         59,757         538         (654)         59,64           Total debt securities         \$ 377,930         \$ 4,218         \$ (1,812)         \$ 380,330	Non-U.S. securities		6,208		37		(15)		6,230
Tax-exempt securities         9,556         12         (19)         9,544           Total available-for-sale debt securities         281,630         3,423         (779)         284,274           Other debt securities carried at fair value         36,543         257         (379)         36,42           Total debt securities carried at fair value         318,173         3,680         (1,158)         320,690           Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities         59,757         538         (654)         59,64           Total debt securities         377,930         4,218         (1,812)         380,330	Other taxable securities, substantially all asset-backed securities		11,134		48		(23)		11,159
Total available-for-sale debt securities         281,630         3,423         (779)         284,274           Other debt securities carried at fair value         36,543         257         (379)         36,42           Total debt securities carried at fair value         318,173         3,680         (1,158)         320,693           Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities         59,757         538         (654)         59,64           Total debt securities         377,930         4,218         (1,812)         380,330	Total taxable securities		272,074		3,411		(760)		274,725
Other debt securities carried at fair value         36,543         257         (379)         36,422           Total debt securities carried at fair value         318,173         3,680         (1,158)         320,693           Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities         59,757         538         (654)         59,64           Total debt securities         377,930         4,218         (1,812)         380,330	Tax-exempt securities		9,556		12		(19)		9,549
Total debt securities carried at fair value         318,173         3,680         (1,158)         320,693           Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities         59,757         538         (654)         59,64           Total debt securities         377,930         4,218         (1,812)         380,330	Total available-for-sale debt securities		281,630		3,423				284,274
Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities         59,757         538         (654)         59,64           Total debt securities         \$ 377,930         \$ 4,218         \$ (1,812)         \$ 380,330	Other debt securities carried at fair value		36,543		257		(379)		36,421
Total debt securities         \$ 377,930         \$ 4,218         \$ (1,812)         \$ 380,330									320,695
			59,757						59,641
Available-for-sale marketable equity securities (1) \$ 336 \$ 27 \$ — \$ 36.								_	380,336
	Available-for-sale marketable equity securities (1)	\$	336	\$	27	\$		\$	363

<sup>(1)</sup> Classified in other assets on the Consolidated Balance Sheet.

#### Other Debt Securities Carried at Fair Value

(Dollars in millions)	une 30 2016	December 31 2015	De	cember 31 2014
Mortgage-backed securities:				
Agency	\$ _	\$ -	\$	15,704
Agency-collateralized mortgage obligations	7	7		_
Non-agency residential	3,244	3,490	)	3,745
Total mortgage-backed securities	3,251	3,497		19,449
U.S. Treasury and agency securities	_	-	-	1,541
Non-U.S. securities (1)	16,885	12,843		15,132
Other taxable securities, substantially all asset-backed securities	249	267		299
Total	\$ 20,385	\$ 16,607	\$	36,421

<sup>(1)</sup> These securities are primarily used to satisfy certain international regulatory liquidity requirements.

# Bank of America Corporation and Subsidiaries Quarterly Results by Business Segment and All Other (Dollars in millions)

(Dollars in millions)								
		Total orporation	onsumer Sanking	Second Qua	(	Global Sanking	Global Markets	All Other
Net interest income (FTE basis)	\$	10,341	\$ 5,207	\$ 1,403	\$	2,424	\$ 1,088	\$ 219
Card income		1,464	1,216	22		134	37	55
Service charges		1,871	1,011	17		759	79	5
Investment and brokerage services		3,201	67	2,598		14	525	(3)
Investment banking income (loss)		1,408	_	51		799	603	(45)
Trading account profits		2,018	_	25		26	1,872	95
Mortgage banking income		312	267	_		_	1	44
Gains on sales of debt securities		249	_	_		_	_	249
Other income (loss)		645	27	309		538	103	(332)
Total noninterest income		11,168	2,588	3,022		2,270	3,220	68
Total revenue, net of interest expense (FTE basis)	_	21,509	7,795	4,425		4,694	4,308	287
Provision for credit losses		976	726	14		199	(5)	42
Noninterest expense		13,493	 4,414	 3,288		2,126	 2,581	1,084
Income (loss) before income taxes (FTE basis)		7,040	2,655	1,123		2,369	1,732	(839)
Income tax expense (benefit) (FTE basis)		2,257	978	420		873	619	(633)
Net income (loss)	\$	4,783	\$ 1,677	\$ 703	\$	1,496	\$ 1,113	\$ (206)
Average								
Total loans and leases	\$	899,670	\$ 242,921	\$ 141,181	\$	334,396	\$ 69,620	\$ 111,552
Total assets (1)		2,188,241	665,102	289,646		395,997	580,701	256,795
Total deposits		1,213,291	596,474	254,804		298,805	34,518	28,690
Period end								
Total loans and leases	\$	903,153	\$ 247,122	\$ 142,633	\$	334,838	\$ 70,766	\$ 107,794
Total assets (1)		2,186,966	668,470	286,846		397,566	577,428	256,656
Total deposits		1,216,091	599,457	250,976		304,577	33,506	27,575

				First Quar	ter 20	016		
		Total	onsumer			Global	Global	All
	С	orporation	 Banking	GWIM	ŀ	Banking	 Markets	Other
Net interest income (FTE basis)	\$	10,700	\$ 5,328	\$ 1,513	\$	2,545	\$ 1,184	\$ 130
Card income		1,430	1,211	48		117	10	44
Service charges		1,837	997	19		745	72	4
Investment and brokerage services		3,182	69	2,536		16	568	(7)
Investment banking income (loss)		1,153	1	73		636	494	(51)
Trading account profits (losses)		1,662	_	36		(2)	1,595	33
Mortgage banking income		433	190	1		_	_	242
Gains on sales of debt securities		190	_	_		_	_	190
Other income (loss)		418	 61	 243		397	 28	(311)
Total noninterest income		10,305	2,529	2,956		1,909	2,767	144
Total revenue, net of interest expense (FTE basis)		21,005	7,857	4,469		4,454	3,951	274
Provision for credit losses		997	531	25		553	9	(121)
Noninterest expense		14,816	4,539	3,277		2,172	 2,451	2,377
Income (loss) before income taxes (FTE basis)		5,192	2,787	1,167		1,729	1,491	(1,982)
Income tax expense (benefit) (FTE basis)		1,720	 1,024	 429		636	 519	(888)
Net income (loss)	\$	3,472	\$ 1,763	\$ 738	\$	1,093	\$ 972	\$ (1,094)
Average								
Total loans and leases	\$	892,984	\$ 237,908	\$ 139,099	\$	328,643	\$ 69,283	\$ 118,051
Total assets (1)		2,173,922	646,523	295,711		391,774	581,226	258,688
Total deposits		1,198,455	578,196	260,482		297,134	35,886	26,757
Period end								
Total loans and leases	\$	901,113	\$ 240,591	\$ 139,690	\$	333,604	\$ 73,446	\$ 113,782
Total assets (1)		2,185,726	666,298	296,200		394,736	581,150	247,342
Total deposits		1,217,261	597,800	260,565		298,072	34,403	26,421

<sup>(1)</sup> Total assets include asset allocations to match liabilities (i.e., deposits).

# Quarterly Results by Business Segment and All Other (continued)

(Dollars in millions)					Fourth Qua	rtor ~	0015			
	 Total orporation		onsumer Banking		GWIM		Global Banking		Global Markets	All Other
Net interest income (FTE basis)	\$ 9,911	\$	5,229	\$	1,446	\$	2,456	\$	1,132	\$ (352
Card income	1,578		1,314		47		139		19	59
Service charges	1,862		1,045		18		730		64	5
Investment and brokerage services	3,236		66		2,638		21		518	(7
Investment banking income (loss)	1,272		1		50		729		532	(40
Trading account profits	963		_		44		34		797	88
Mortgage banking income	262		215		2		_		1	44
Gains on sales of debt securities	252		_		_		1		_	251
Other income (loss)	471		142		233		451		54	(409
Total noninterest income	9,896		2,783		3,032		2,105		1,985	(9
Total revenue, net of interest expense (FTE basis)	 19,807		8,012		4,478		4,561		3,117	(361
Provision for credit losses	810		684		15		232		30	(151
Noninterest expense	14,010		4,637		3,497		2,085		2,768	1,023
Income (loss) before income taxes (FTE basis)	4,987		2,691		966		2,244		319	(1,233
Income tax expense (benefit) (FTE basis)	1,703		955		343		828		149	(572
Net income (loss)	\$ 3,284	\$	1,736	\$	623	\$	1,416	\$	170	\$ (661
Average										
Total loans and leases	\$ 886,156	\$	235,498	\$	137,022	\$	318,699	\$	68,835	\$ 126,102
Total assets (1)	2,180,507		630,973		285,329		381,887		586,606	295,712
Total deposits	1,186,051		563,745		251,306		307,806		37,175	26,019
Period end										
Total loans and leases	\$ 896,983	\$	238,851	\$	139,039	\$	323,687	\$	73,208	\$ 122,198
Total assets (1)	2,144,287		645,427		296,271		386,132		548,790	267,667
Total deposits	1,197,259		577,832		260,893		296,162		37,038	25,334
					Third Qua	rter 2	015			
	 Total	Consumer				Global		Global		All
	 orporation		Banking		GWIM		Banking		Markets	Other
Net interest income (FTE basis)	\$ 10,127	\$	5,093	\$	1,360	\$	2,315	\$	1,094	\$ 265
Card income	1,510		1,248		44		132		18	68
Service charges	1,898		1,057		18		746		73	4

				Third Quai	rter 2	2015		
	C	Total orporation	onsumer Banking	GWIM		Global Banking	Global Markets	All Other
Net interest income (FTE basis)	\$	10,127	\$ 5,093	\$ 1,360	\$	2,315	\$ 1,094	\$ 265
Card income		1,510	1,248	44		132	18	68
Service charges		1,898	1,057	18		746	73	4
Investment and brokerage services		3,336	69	2,682		11	574	_
Investment banking income (loss)		1,287	(1)	55		752	521	(40)
Trading account profits		1,616	_	43		100	1,471	2
Mortgage banking income		407	290	2		_	_	115
Gains on sales of debt securities		437	_	_		_	1	436
Other income (loss)		601	 225	249		280	(2)	(151)
Total noninterest income		11,092	2,888	3,093		2,021	2,656	434
Total revenue, net of interest expense (FTE basis)	_	21,219	7,981	4,453		4,336	3,750	699
Provision for credit losses		806	523	(2)		181	42	62
Noninterest expense		13,939	 4,711	3,470		2,161	2,697	 900
Income (loss) before income taxes (FTE basis)		6,474	2,747	985		1,994	1,011	(263)
Income tax expense (benefit) (FTE basis)		1,855	990	353		716	211	 (415)
Net income	\$	4,619	\$ 1,757	\$ 632	\$	1,278	\$ 800	\$ 152
Average								
Total loans and leases	\$	877,429	\$ 233,103	\$ 134,319	\$	308,710	\$ 66,349	\$ 134,948
Total assets (1)		2,168,930	623,324	274,272		370,246	594,142	306,946
Total deposits		1,159,231	555,987	243,980		296,321	36,818	26,125
Period end								
Total loans and leases	\$	882,076	\$ 234,995	\$ 135,805	\$	313,596	\$ 70,159	\$ 127,521
Total assets (1)		2,152,962	625,158	279,237		376,379	576,461	295,727
Total deposits		1,162,009	557,626	246,172		297,644	35,943	24,624

<sup>(1)</sup> Total assets include asset allocations to match liabilities (i.e., deposits).

# **Quarterly Results by Business Segment and All Other (continued)**

(Dollars in millions)			Second Qua	artar ?	2015		
	Total rporation	onsumer anking	 GWIM	(	Global Banking	Global Markets	All Other
Net interest income (FTE basis)	\$ 9,739	\$ 4,988	\$ 1,326	\$	2,179	\$ 983	\$ 263
Card income	1,477	1,207	41		128	36	65
Service charges	1,857	1,033	19		728	73	4
Investment and brokerage services	3,387	68	2,749		14	556	_
Investment banking income (loss)	1,526	_	84		777	718	(53)
Trading account profits (losses)	1,647	_	53		20	1,703	(129)
Mortgage banking income	1,001	360	3		_	_	638
Gains (losses) on sales of debt securities	171	_	(1)		_	7	165
Other income (loss)	457	47	267		399	(130)	(126)
Total noninterest income	 11,523	2,715	3,215		2,066	2,963	564
Total revenue, net of interest expense (FTE basis)	21,262	7,703	4,541		4,245	3,946	827
Provision for credit losses	780	470	15		178	6	111
Noninterest expense	13,959	4,637	3,486		2,087	2,749	1,000
Income (loss) before income taxes (FTE basis)	 6,523	2,596	1,040		1,980	1,191	(284)
Income tax expense (benefit) (FTE basis)	1,958	967	388		740	408	(545)
Net income	\$ 4,565	\$ 1,629	\$ 652	\$	1,240	\$ 783	\$ 261
Average							
Total loans and leases	\$ 876,178	\$ 230,704	\$ 131,364	\$	299,483	\$ 61,819	\$ 152,808
Total assets (1)	2,151,966	620,355	268,908		361,867	599,985	300,851
Total deposits	1,146,789	552,973	239,974		288,117	39,051	26,674
Period end							
Total loans and leases	\$ 881,196	\$ 232,271	\$ 133,499	\$	305,643	\$ 65,962	\$ 143,821
Total assets (1)	2,148,899	621,883	267,099		367,052	578,052	314,813
Total deposits	1,149,560	554,204	237,624		292,261	38,751	26,720
			T				

Total Corporation         Consumer Banking         GWIM         Global Banking         Global Markets           Net interest income (FTE basis)         \$ 10,070         \$ 5,118         \$ 1,395         \$ 2,294         \$ 982         \$           Card income         1,394         1,168         49         100         9           Service charges         1,764         966         18         710         65           Investment and brokerage services         3,378         65         2,723         18         573           Investment banking income (loss)         1,487         —         72         852         60           Trading account profits (losses)         2,247         —         75         62         2,138           Mortgage banking income         694         467         2         —         —           Gains on sales of debt securities         278         1         1         —         2           Other income (loss)         254         44         247         443         (199)           Total revenue, net of interest expense (FTE basis)         21,566         7,829         4,562         4,479         4,200           Provision for credit losses         765         669         23         95 <th>All Other 281 68 5 (1)</th>	All Other 281 68 5 (1)
Card income       1,394       1,168       49       100       9         Service charges       1,764       966       18       710       65         Investment and brokerage services       3,378       65       2,723       18       573         Investment banking income (loss)       1,487       —       72       852       630         Trading account profits (losses)       2,247       —       55       62       2,138         Mortgage banking income       694       467       2       —       —         Gains on sales of debt securities       278       1       1       —       2         Other income (loss)       254       44       247       443       (199)         Total noninterest income       11,496       2,711       3,167       2,185       3,218         Total revenue, net of interest expense (FTE basis)       21,566       7,829       4,562       4,479       4,200         Provision for credit losses       765       669       23       95       21         Noninterest expense       15,826       4,731       3,490       2,148       3,160         Income (loss) before income taxes (FTE basis)       4,975       2,429       1,049	68 5 (1)
Service charges         1,764         966         18         710         65           Investment and brokerage services         3,378         65         2,723         18         573           Investment banking income (loss)         1,487         —         72         852         630           Trading account profits (losses)         2,247         —         55         62         2,138           Mortgage banking income         694         467         2         —         —           Gains on sales of debt securities         278         1         1         —         2           Other income (loss)         254         44         247         443         (199)           Total noninterest income         11,496         2,711         3,167         2,185         3,218           Total revenue, net of interest expense (FTE basis)         21,566         7,829         4,562         4,479         4,200           Provision for credit losses         765         669         23         95         21           Noninterest expense         15,826         4,731         3,490         2,148         3,160           Income (loss) before income taxes (FTE basis)         4,975         2,429         1,049         2,23	5 (1)
Investment and brokerage services       3,378       65       2,723       18       573         Investment banking income (loss)       1,487       —       72       852       630         Trading account profits (losses)       2,247       —       55       62       2,138         Mortgage banking income       694       467       2       —       —         Gains on sales of debt securities       278       1       1       —       2         Other income (loss)       254       44       247       443       (199)         Total noninterest income       11,496       2,711       3,167       2,185       3,218         Total revenue, net of interest expense (FTE basis)       21,566       7,829       4,562       4,479       4,200         Provision for credit losses       765       669       23       95       21         Noninterest expense       15,826       4,731       3,490       2,148       3,160         Income (loss) before income taxes (FTE basis)       4,975       2,429       1,049       2,236       1,019         Income tax expense (benefit) (FTE basis)       1,607       902       389       830       349	(1)
Investment banking income (loss)         1,487         —         72         852         630           Trading account profits (losses)         2,247         —         55         62         2,138           Mortgage banking income         694         467         2         —         —           Gains on sales of debt securities         278         1         1         —         2           Other income (loss)         254         44         247         443         (199)           Total noninterest income         11,496         2,711         3,167         2,185         3,218           Total revenue, net of interest expense (FTE basis)         21,566         7,829         4,562         4,479         4,200           Provision for credit losses         765         669         23         95         21           Noninterest expense         15,826         4,731         3,490         2,148         3,160           Income (loss) before income taxes (FTE basis)         4,975         2,429         1,049         2,236         1,019           Income tax expense (benefit) (FTE basis)         1,607         902         389         830         349	
Trading account profits (losses)         2,247         —         55         62         2,138           Mortgage banking income         694         467         2         —         —           Gains on sales of debt securities         278         1         1         —         2           Other income (loss)         254         44         247         443         (199)           Total noninterest income         11,496         2,711         3,167         2,185         3,218           Total revenue, net of interest expense (FTE basis)         21,566         7,829         4,562         4,479         4,200           Provision for credit losses         765         669         23         95         21           Noninterest expense         15,826         4,731         3,490         2,148         3,160           Income (loss) before income taxes (FTE basis)         4,975         2,429         1,049         2,236         1,019           Income tax expense (benefit) (FTE basis)         1,607         902         389         830         349	(65)
Mortgage banking income         694         467         2         —         —           Gains on sales of debt securities         278         1         1         —         2           Other income (loss)         254         44         247         443         (199)           Total noninterest income         11,496         2,711         3,167         2,185         3,218           Total revenue, net of interest expense (FTE basis)         21,566         7,829         4,562         4,479         4,200           Provision for credit losses         765         669         23         95         21           Noninterest expense         15,826         4,731         3,490         2,148         3,160           Income (loss) before income taxes (FTE basis)         4,975         2,429         1,049         2,236         1,019           Income tax expense (benefit) (FTE basis)         1,607         902         389         830         349	(67)
Gains on sales of debt securities         278         1         1         —         2           Other income (loss)         254         44         247         443         (199)           Total noninterest income         11,496         2,711         3,167         2,185         3,218           Total revenue, net of interest expense (FTE basis)         21,566         7,829         4,562         4,479         4,200           Provision for credit losses         765         669         23         95         21           Noninterest expense         15,826         4,731         3,490         2,148         3,160           Income (loss) before income taxes (FTE basis)         4,975         2,429         1,049         2,236         1,019           Income tax expense (benefit) (FTE basis)         1,607         902         389         830         349	(8)
Other income (loss)         254         44         247         443         (199)           Total noninterest income         11,496         2,711         3,167         2,185         3,218           Total revenue, net of interest expense (FTE basis)         21,566         7,829         4,562         4,479         4,200           Provision for credit losses         765         669         23         95         21           Noninterest expense         15,826         4,731         3,490         2,148         3,160           Income (loss) before income taxes (FTE basis)         4,975         2,429         1,049         2,236         1,019           Income tax expense (benefit) (FTE basis)         1,607         902         389         830         349	225
Total noninterest income         11,496         2,711         3,167         2,185         3,218           Total revenue, net of interest expense (FTE basis)         21,566         7,829         4,562         4,479         4,200           Provision for credit losses         765         669         23         95         21           Noninterest expense         15,826         4,731         3,490         2,148         3,160           Income (loss) before income taxes (FTE basis)         4,975         2,429         1,049         2,236         1,019           Income tax expense (benefit) (FTE basis)         1,607         902         389         830         349	274
Total revenue, net of interest expense (FTE basis)         21,566         7,829         4,562         4,479         4,200           Provision for credit losses         765         669         23         95         21           Noninterest expense         15,826         4,731         3,490         2,148         3,160           Income (loss) before income taxes (FTE basis)         4,975         2,429         1,049         2,236         1,019           Income tax expense (benefit) (FTE basis)         1,607         902         389         830         349	(281)
Provision for credit losses         765         669         23         95         21           Noninterest expense         15,826         4,731         3,490         2,148         3,160           Income (loss) before income taxes (FTE basis)         4,975         2,429         1,049         2,236         1,019           Income tax expense (benefit) (FTE basis)         1,607         902         389         830         349	215
Noninterest expense         15,826         4,731         3,490         2,148         3,160           Income (loss) before income taxes (FTE basis)         4,975         2,429         1,049         2,236         1,019           Income tax expense (benefit) (FTE basis)         1,607         902         389         830         349	496
Income (loss) before income taxes (FTE basis)         4,975         2,429         1,049         2,236         1,019           Income tax expense (benefit) (FTE basis)         1,607         902         389         830         349	(43)
Income tax expense (benefit) (FTE basis)         1,607         902         389         830         349	2,297
	(1,758)
Net income (loss) \$ 3,368 \$ 1,527 \$ 660 \$ 1,406 \$ 670 \$	(863)
	(895)
Average	
Total loans and leases \$ 867,169 \\$ 230,359 \\$ 127,162 \\$ 288,351 \\$ 56,601 \\$	164,696
Total assets (1) 2,138,832 605,806 275,200 361,771 595,592	300,463
Total deposits 1,130,725 538,487 243,561 286,434 39,287	22,956
Period end	
Total loans and leases \$ 872,750 \\$ 230,213 \\$ 128,623 \\$ 294,372 \\$ 62,627 \\$	156,915
Total assets (1) 2,143,644 624,689 272,848 365,024 584,192	296,891
Total deposits 1,153,168 557,163 244,080 290,422 38,214	23,289

<sup>(1)</sup> Total assets include asset allocations to match liabilities (i.e., deposits).

### Bank of America Corporation and Subsidiaries Annual Results by Business Segment and All Other

(Dollars in millions)				Year	Ended Dec	embe	r 31, 2015		
	Co	Total orporation	onsumer Banking	(	GWIM		Global Banking	Global Markets	All Other
Net interest income (FTE basis)	\$	39,847	\$ 20,428	\$	5,527	\$	9,244	\$ 4,191	\$ 457
Card income		5,959	4,937		181		499	82	260
Service charges		7,381	4,101		73		2,914	275	18
Investment and brokerage services		13,337	268		10,792		64	2,221	(8)
Investment banking income (loss)		5,572	_		261		3,110	2,401	(200)
Trading account profits (losses)		6,473	_		195		216	6,109	(47)
Mortgage banking income		2,364	1,332		9		_	1	1,022
Gains on sales of debt securities		1,138	1		_		1	10	1,126
Other income (loss)		1,783	458		996		1,573	 (277)	(967)
Total noninterest income		44,007	 11,097		12,507		8,377	 10,822	 1,204
Total revenue, net of interest expense (FTE basis)		83,854	31,525		18,034		17,621	15,013	1,661
Provision for credit losses		3,161	2,346		51		686	99	(21)
Noninterest expense		57,734	18,716		13,943		8,481	 11,374	 5,220
Income (loss) before income taxes (FTE basis)		22,959	10,463		4,040		8,454	3,540	(3,538)
Income tax expense (benefit) (FTE basis)		7,123	3,814		1,473		3,114	 1,117	(2,395)
Net income (loss)	\$	15,836	\$ 6,649	\$	2,567	\$	5,340	\$ 2,423	\$ (1,143)
Average									
Total loans and leases	\$	876,787	\$ 232,432	\$	132,499	\$	303,907	\$ 63,443	\$ 144,506
Total assets (1)		2,160,197	620,192		275,950		369,001	594,057	300,997
Total deposits		1,155,860	552,876		244,725		294,733	38,074	25,452
Period end									
Total loans and leases	\$	896,983	\$ 238,851	\$	139,039	\$	323,687	\$ 73,208	\$ 122,198
Total assets (1)		2,144,287	645,427		296,271		386,132	548,790	267,667
Total deposits		1,197,259	577,832		260,893		296,162	37,038	25,334

	C	Total orporation		onsumer Banking		GWIM		Global Banking		Global Markets		All Other
Net interest income (FTE basis)	\$	41,630	\$	20,790	\$	5,830	\$	9,752	\$	3,851	\$	1,407
Card income		5,944		4,843		204		456		84		357
Service charges		7,443		4,160		76		2,901		281		25
Investment and brokerage services		13,284	l	251		10,722		69		2,205		37
Investment banking income (loss)		6,065		(1)		323		3,213		2,743		(213)
Trading account profits (losses)		6,309		_		179		124		6,027		(21)
Mortgage banking income		1,563		1,394		8		_		1		160
Gains on sales of debt securities		1,481		2		1		_		10		1,468
Other income (loss)		3,026		389		1,060		1,751		928		(1,102)
Total noninterest income	_	45,115		11,038		12,573		8,514		12,279		711
Total revenue, net of interest expense (FTE basis)		86,745		31,828		18,403		18,266		16,130		2,118
Provision for credit losses		2,275		2,470		14		325		110		(644)
Noninterest expense		75,656		19,390		13,836		8,806		11,989		21,635
Income (loss) before income taxes (FTE basis)		8,814		9,968		4,553		9,135		4,031		(18,873)
Income tax expense (benefit) (FTE basis)		3,294		3,717		1,698		3,353		1,441		(6,915)
Net income (loss)	\$	5,520	\$	6,251	\$	2,855	\$	5,782	\$	2,590	\$	(11,958)
Average												
Total loans and leases	\$	898,703	\$	233,508	\$	120,687	\$	285,344	\$	61,750	\$	197,414
Total assets (1)		2,145,393		588,413		267,575		362,273		604,198		322,934
Total deposits		1,124,207		520,186		240,242		288,010		40,221		35,548
Period end												
Total loans and leases	\$	876,104	\$	234,243	\$	126,432	\$	287,648	\$	58,996	\$	168,785
Total assets (1)		2,104,539		599,066		274,954		353,637		576,552		300,330
Total deposits		1,118,936		530,641		245,391		279,792		40,665		22,447

Year Ended December 31, 2014

<sup>(1)</sup> Total assets include asset allocations to match liabilities (i.e., deposits).

### Bank of America Corporation and Subsidiaries Supplemental Financial Data

(Dollars in millions)

#### Fully taxable-equivalent (FTE) basis data (1)

	Year l Decem	31 Quarter		First Quarter		Quarter		Quarter		Fourth Quarter 2015		Quarter								Third Ouarter		Second Ouarter		First Ouarter
	2015	2014		2016 2016			2015		2015					2015										
Net interest income	\$ 39,847	\$ 41,630	\$	10,341	\$	10,700	\$	9,911	\$	10,127	\$	9,739	\$	10,070										
Total revenue, net of interest expense	83,854	86,745		21,509		21,005		19,807		21,219		21,262		21,566										
Net interest yield	2.19%	2.30%		2.23 %		2.33 %		2.14%		2.19%		2.16%		2.26%										
Efficiency ratio	68.85	87.22		62.73		70.54		70.73		65.70		65.65		73.39										

<sup>(1)</sup> FTE basis is a non-GAAP financial measure. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. The Corporation believes that this presentation allows for comparison of amounts from both taxable and tax-exempt sources and is consistent with industry practices. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 29-30.)

# **Bank of America Corporation and Subsidiaries Consumer Banking Segment Results**

(Dollars in millions)								
	Year I Decem		Second Quarter 2016	First Quarter 2016	Fourth Quarter 2015	Third Quarter 2015	Second Quarter 2015	First Quarter 2015
Net interest income (FTE basis)	\$ 20,428	\$ 20,790	\$ 5,207	\$ 5,328	\$ 5,229	\$ 5,093	\$ 4,988	\$ 5,118
Noninterest income:	, ,	, ,,,,,	, ,, .,	, ,,,	, ,, ,	, ,,,,,	, ,,	, ,, ,
Card income	4,937	4,843	1,216	1,211	1,314	1,248	1,207	1,168
Service charges	4,101	4,160	1,011	997	1,045	1,057	1,033	966
Mortgage banking income	1,332	1,394	267	190	215	290	360	467
All other income	727	641	94	131	209	293	115	110
Total noninterest income	11,097	11,038	2,588	2,529	2,783	2,888	2,715	2,711
Total revenue, net of interest expense (FTE basis)	31,525	31,828	7,795	7,857	8,012	7,981	7,703	7,829
Provision for credit losses	2,346	2,470	726	531	684	523	470	669
Noninterest expense	18,716	19,390	4,414	4,539	4,637	4,711	4,637	4,731
Income before income taxes (FTE basis)	10,463	9,968	2,655	2,787	2,691	2,747	2,596	2,429
Income tax expense (FTE basis)	3,814	3,717	978	1,024	955	990	967	902
Net income	\$ 6,649	\$ 6,251	\$ 1,677	\$ 1,763	\$ 1,736	\$ 1,757	\$ 1,629	\$ 1,527
Net interest yield (FTE basis)	3.52%	3.80%	3.34%	3.53%	3.51%	3.46%	3.45%	3.67%
Return on average allocated capital (1)	20	18	20	21	21	21	20	19
Efficiency ratio (FTE basis)	59.37	60.92	56.63	57.77	57.88	59.02	60.21	60.42
Balance Sheet								
Average								
Total loans and leases	\$232,432	\$233,508	\$242,921	\$237,908	\$235,498	\$233,103	\$230,704	\$230,359
Total earning assets (2)	580,095	546,831	627,231	607,308	591,330	583,368	579,925	565,436
Total assets (2)	620,192	588,413	665,102	646,523	630,973	623,324	620,355	605,806
Total deposits	552,876	520,186	596,474	578,196	563,745	555,987	552,973	538,487
Allocated capital (1)	33,000	34,000	34,000	34,000	33,000	33,000	33,000	33,000
Period end								
Total loans and leases	\$238,851	\$234,243	\$247,122	\$240,591	\$238,851	\$234,995	\$232,271	\$230,213
Total earning assets (2)	605,012	557,541	630,454	626,941	605,012	584,995	581,846	584,113
Total assets (2)	645,427	599,066	668,470	666,298	645,427	625,158	621,883	624,689
Total deposits	577,832	530,641	599,457	597,800	577,832	557,626	554,204	557,163

Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital.

Other companies may define or calculate these measures differently.

Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

# **Bank of America Corporation and Subsidiaries Consumer Banking Annual Results**

(Dollars in millions)						
		Yea	r Ended	December 31, 20	)15	
	Т	otal Consumer Banking		Deposits		Consumer Lending
Net interest income (FTE basis)	\$	20,428	\$	9,635	\$	10,793
Noninterest income:						
Card income		4,937		11		4,926
Service charges		4,101		4,100		1
Mortgage banking income		1,332		_		1,332
All other income		727		483		244
Total noninterest income		11,097		4,594		6,503
Total revenue, net of interest expense (FTE basis)		31,525		14,229		17,296
Provision for credit losses		2,346		200		2,146
Noninterest expense		18,716		9,856		8,860
Income before income taxes (FTE basis)		10,463		4,173		6,290
Income tax expense (FTE basis)		3,814		1,521		2,293
Net income	\$	6,649	\$	2,652	\$	3,997
Net interest yield (FTE basis)		3.52%		1.75%		4.70%
Return on average allocated capital (1)		20		22		19
Efficiency ratio (FTE basis)		59.37		69.27		51.23
Balance Sheet						
Average						
Total loans and leases	\$	232,432	\$	4,713	\$	227,719
Total earning assets (2)		580,095		549,600		229,579
Total assets (2)		620,192		576,569		242,707
Total deposits		552,876		544,685		8,191
Allocated capital (1)		33,000		12,000		21,000
Period end						
Total loans and leases	\$	238,851	\$	4,735	\$	234,116
Total earning assets (2)		605,012		576,108		235,496
Total assets (2)		645,427		603,448		248,571
Total deposits		577,832		571,467		6,365

		Yea	2014			
	<del></del>	Total Consumer				Consumer
		Banking		Deposits		Lending
Net interest income (FTE basis)	\$	20,790	\$	9,391	\$	11,399
Noninterest income:						
Card income		4,843		10		4,833
Service charges		4,160		4,159		1
Mortgage banking income		1,394		_		1,394
All other income		641		416		225
Total noninterest income		11,038		4,585		6,453
Total revenue, net of interest expense (FTE basis)		31,828		13,976		17,852
Provision for credit losses		2,470		268		2,202
Noninterest expense		19,390		10,024		9,366
Income before income taxes (FTE basis)		9,968		3,684		6,284
Income tax expense (FTE basis)		3,717		1,373		2,344
Net income	\$	6,251	\$	2,311	\$	3,940
Net interest yield (FTE basis)		3.80%		1.82%		4.95%
Return on average allocated capital (1)		18		21		17
Efficiency ratio (FTE basis)		60.92		71.73		52.46
Balance Sheet						
Average						
Total loans and leases	\$	233,508	\$	5,147	\$	228,361
Total earning assets (2)		546,831		515,948		230,453
Total assets (2)		588,413		542,684		245,299
Total deposits		520,186		511,925		8,261
Allocated capital (1)		34,000		11,000		23,000
Period end						
Total loans and leases	\$	234,243	\$	4,950	\$	229,293
Total earning assets (2)		557,541		526,780		231,842
Total assets (2)		599,066		554,106		246,041
Total deposits		530,641		523,350		7,291

For footnotes see page 24.

# **Bank of America Corporation and Subsidiaries Consumer Banking Quarterly Results**

(Dollars in millions)			Second	Quarter 2016			
		al Consumer Banking		Deposits		Consumer Lending	
Net interest income (FTE basis)	\$	5,207	\$	2,618	\$	2,589	
Noninterest income:							
Card income		1,216		2		1,214	
Service charges		1,011		1,011		_	
Mortgage banking income		267		_		267	
All other income		94		99		(5)	
Total noninterest income		2,588		1,112		1,476	
Total revenue, net of interest expense (FTE basis)		7,795		3,730		4,065	
Provision for credit losses		726		41		685	
Noninterest expense		4,414 2,655		2,376 1,313	_	2,038 1,342	
Income before income taxes (FTE basis)				483			
Income tax expense (FTE basis)  Net income	•	978	-	830	•	495	
Net income	3	1,677	\$	830	\$	847	
Net interest yield (FTE basis)		3.34%		1.77%		4.34%	
Return on average allocated capital (1)		20		28		16	
Efficiency ratio (FTE basis)		56.63		63.69		50.15	
Balance Sheet							
Average							
Total loans and leases	\$	242,921	\$	4,792	\$	238,129	
Total earning assets (2)		627,231		594,748		239,645	
Total assets (2)		665,102		621,445		250,819	
Total deposits		596,474		589,295		7,179	
Allocated capital (1)		34,000		12,000		22,000	
Period end							
Total loans and leases	S	247,122	\$	4,845	\$	242,277	
Total earning assets (2)		630,454		597,992		244,699	
Total assets <sup>(2)</sup> Total deposits		668,470 599,457		624,658 592,442		256,049 7,015	
	- Tot	al Consumer	First 0	Quarter 2016		Consumer	
		Banking		Deposits		Lending	
Net interest income (FTE basis)	\$	5,328	\$	2,692	\$	2,636	
Noninterest income:							
Card income		1,211		3		1,208	
Service charges		997		997			
Mortgage banking income		190		_		190	
All other income  Total noninterest income		2,529	_	1,115	_	1,414	
Total revenue, net of interest expense (FTE basis)		7,857		3,807		4,050	
Provision for credit losses		531		48		483	
		4.500		2,456		2,083	
		4,539					
Income before income taxes (FTE basis)	<u> </u>	2,787	_	1,303		1,484	
Income before income taxes (FTE basis) Income tax expense (FTE basis)	<u> </u>	2,787 1,024	•	1,303 479	•	545	
Income before income taxes (FTE basis) Income tax expense (FTE basis) Net income	\$	2,787 1,024 1,763	\$	1,303 479 824	\$	545 939	
Income before income taxes (FTE basis) Income tax expense (FTE basis) Net income Net interest yield (FTE basis)	\$	2,787 1,024 1,763 3.53%	\$	1,303 479 824 1.88%	\$	545 939 4.52%	
Income before income taxes (FTE basis) Income tax expense (FTE basis) Net income  Net interest yield (FTE basis) Return on average allocated capital (1)	\$	2,787 1,024 1,763 3.53% 21	\$	1,303 479 824 1.88% 28	\$	545 939 4.52% 17	
Income before income taxes (FTE basis) Income tax expense (FTE basis) Net income  Net interest yield (FTE basis) Return on average allocated capital (1)	<u>\$</u>	2,787 1,024 1,763 3.53%	\$	1,303 479 824 1.88%	\$	545 939 4.52%	
Income before income taxes (FTE basis)  Income tax expense (FTE basis)  Net income  Net interest yield (FTE basis)  Return on average allocated capital (1)  Efficiency ratio (FTE basis)  Balance Sheet	<u>S</u>	2,787 1,024 1,763 3.53% 21	\$	1,303 479 824 1.88% 28	\$	545 939 4.529 17	
Income before income taxes (FTE basis)  Income tax expense (FTE basis)  Net income  Net interest yield (FTE basis)  Return on average allocated capital (1)  Efficiency ratio (FTE basis)  Balance Sheet  Average		2,787 1,024 1,763 3.53% 21 57.77		1,303 479 824 1.88% 28 64.50		545 939 4.529 17 51.44	
Income before income taxes (FTE basis) Income tax expense (FTE basis) Net income  Net interest yield (FTE basis) Return on average allocated capital (1) Efficiency ratio (FTE basis)  Balance Sheet Average Total loans and leases	<u>s</u>	2,787 1,024 1,763 3,53% 21 57.77	\$	1,303 479 824 1.88% 28 64.50	\$	545 939 4.529 17 51.44	
Income before income taxes (FTE basis)  Income tax expense (FTE basis)  Net income  Net interest yield (FTE basis)  Return on average allocated capital (1)  Efficiency ratio (FTE basis)  Balance Sheet  Average  Total loans and leases  Total earning assets (2)		2,787 1,024 1,763 3,53% 21 57.77 237,908 607,308		1,303 479 824 1.88% 28 64.50 4,732 576,633		545 939 4.52° 17 51.44 233,176 234,362	
Income before income taxes (FTE basis)  Income tax expense (FTE basis)  Net income  Net interest yield (FTE basis)  Return on average allocated capital (1)  Efficiency ratio (FTE basis)  Balance Sheet  Average  Total loans and leases  Total earning assets (2)  Total assets (2)		2,787 1,024 1,763 3,53% 21 57.77 237,908 607,308 646,523		1,303 479 824 1.88% 28 64.50 4,732 576,633 603,429		545 939 4.52°, 17 51.44 233,176 234,362 246,781	
Income before income taxes (FTE basis) Income tax expense (FTE basis) Net income  Net interest yield (FTE basis) Return on average allocated capital (1) Efficiency ratio (FTE basis)  Balance Sheet Average Total loans and leases Total earning assets (2)		2,787 1,024 1,763 3,53% 21 57.77 237,908 607,308		1,303 479 824 1.88% 28 64.50 4,732 576,633		545 939 4.52% 17 51.44 233,176 234,362	
Income before income taxes (FTE basis)  Income tax expense (FTE basis)  Net income  Net interest yield (FTE basis)  Return on average allocated capital (1)  Efficiency ratio (FTE basis)  Balance Sheet  Average  Total loans and leases  Total earning assets (2)  Total deposits  Allocated capital (1)		2,787 1,024 1,763 3,53% 21 57.77 237,908 607,308 646,523 578,196		1,303 479 824 1.88% 28 64.50 4,732 576,633 603,429 571,461		545 939 4.529 17 51.44 233,176 234,362 246,781 6,735	
Income before income taxes (FTE basis) Income tax expense (FTE basis) Net income  Net interest yield (FTE basis) Return on average allocated capital (1) Efficiency ratio (FTE basis)  Balance Sheet Average Total loans and leases Total earning assets (2) Total assets (2) Total deposits		2,787 1,024 1,763 3,53% 21 57.77 237,908 607,308 646,523 578,196		1,303 479 824 1.88% 28 64.50 4,732 576,633 603,429 571,461		545 939 4.529 17 51.44 233,176 234,362 246,781 6,735	
Income tax expense (FTE basis)  Net income  Net interest yield (FTE basis)  Return on average allocated capital (1)  Efficiency ratio (FTE basis)  Balance Sheet  Average  Total loans and leases  Total earning assets (2)  Total earsing assets (2)  Total deposits  Allocated capital (1)  Period end	S	2,787 1,024 1,763 3,53% 21 57.77 237,908 607,308 646,523 578,196 34,000	\$	1,303 479 824 1.88% 28 64.50 4,732 576,633 603,429 571,461 12,000	\$	545 939 4.52% 17 51.44 233,176 234,362 246,781 6,735 22,000	
Income before income taxes (FTE basis) Income tax expense (FTE basis) Net income  Net interest yield (FTE basis) Return on average allocated capital (1) Efficiency ratio (FTE basis)  Balance Sheet Average  Total loans and leases Total earning assets (2) Total assets (2) Total deposits Allocated capital (1)  Period end Total loans and leases	S	2,787 1,024 1,763 3,53% 21 57.77 237,908 607,308 646,523 578,196 34,000	\$	1,303 479 824 1,88% 28 64.50 4,732 576,633 603,429 571,461 12,000 4,737	\$	545 939 4.52% 17 51.44 233,176 234,362 246,781 6,735 22,000 235,854	

For footnotes see page 24.

Total deposits

6,971

597,800

590,829

# **Consumer Banking Quarterly Results (continued)**

			Four	th Quarter 2015		
	T	otal Consumer Banking		Deposits	_	Consumer Lending
Net interest income (FTE basis)	\$	5,229	\$	2,552	\$	2,677
Noninterest income:						
Card income		1,314		3		1,311
Service charges		1,045		1,044		1
Mortgage banking income		215				215
All other income		209		129		80
Total noninterest income  Total revenue, net of interest expense (FTE basis)		2,783 8,012	_	1,176 3,728		1,607 4,284
Provision for credit losses		684		55		629
Noninterest expense		4,637		2,502		2,135
Income before income taxes (FTE basis)		2,691		1,171		1,520
Income tax expense (FTE basis)		955		418		537
Net income	\$	1,736	\$	753	\$	983
Net interest yield (FTE basis)		3.51%		1.80%		4.579
Return on average allocated capital (1)		21		25		19
Efficiency ratio (FTE basis)		57.88		67.13		49.83
Balance Sheet Average						
Average  Total loans and leases	\$	235,498	\$	4,652	\$	230,846
Total earning assets (2)		591,330	J.	561,149	Ф	232,245
Total assets (2)		630,973		587,982		245,055
Total deposits		563,745		556,064		7,681
Allocated capital (1)		33,000		12,000		21,000
Period end						
Total loans and leases	\$	238,851	\$	4,735	\$	234,116
Total earning assets (2)		605,012		576,108		235,496
Total assets (2)		645,427		602 449		248,571
Total deposits		577,832		603,448 571,467		6,365
Total deposits		577,832	Thir			6,365
Total deposits	T		Thir	571,467		
Net interest income (FTE basis)	T:	577,832 Total Consumer	Third	571,467 d Quarter 2015	\$	6,365 Consumer
Net interest income (FTE basis) Noninterest income:		577,832 Total Consumer Banking 5,093		571,467 d Quarter 2015 Deposits 2,397		Consumer Lending 2,696
Net interest income (FTE basis) Noninterest income: Card income		577,832 total Consumer Banking 5,093		571,467 d Quarter 2015 Deposits 2,397		6,365 Consumer Lending
Net interest income (FTE basis) Noninterest income: Card income Service charges		577,832 total Consumer Banking 5,093 1,248 1,057		571,467 d Quarter 2015 Deposits 2,397		Consumer Lending 2,696 1,246
Net interest income (FTE basis) Noninterest income: Card income Service charges Mortgage banking income		577,832 total Consumer Banking 5,093 1,248 1,057 290		571,467 d Quarter 2015  Deposits 2,397 2 1,057		Consumer Lending 2,696 1,246 — 290
Net interest income (FTE basis)  Noninterest income:  Card income  Service charges  Mortgage banking income  All other income		577,832  total Consumer Banking  5,093  1,248 1,057 290 293		571,467 d Quarter 2015  Deposits 2,397  2 1,057 — 132		Consumer Lending 2,696 1,246 — 290 161
Net interest income (FTE basis) Noninterest income: Card income Service charges Mortgage banking income All other income Total noninterest income		577,832  total Consumer Banking  5,093  1,248 1,057 290 293 2,888		571,467 d Quarter 2015  Deposits 2,397  2 1,057 — 132 1,191		Consumer Lending 2,696 1,246 — 290 161 1,697
Net interest income (FTE basis) Noninterest income: Card income Service charges Mortgage banking income All other income Total noninterest income Total revenue, net of interest expense (FTE basis)		577,832  total Consumer Banking  5,093  1,248 1,057 290 293 2,888 7,981		571,467 d Quarter 2015  Deposits  2,397  2 1,057  — 132 1,191 3,588		Consumer Lending 2,696 1,246 — 290 161 1,697 4,393
Net interest income (FTE basis)  Noninterest income:  Card income  Service charges  Mortgage banking income  All other income  Total noninterest income  Total revenue, net of interest expense (FTE basis)  Provision for credit losses		577,832  total Consumer Banking  5,093  1,248 1,057 290 293 2,888 7,981  523		571,467 d Quarter 2015  Deposits  2,397  2 1,057  — 132 1,191 3,588 58		6,365  Consumer Lending  2,696  1,246 — 290 161 1,697 4,393 465
Net interest income (FTE basis) Noninterest income: Card income Service charges Mortgage banking income All other income Total noninterest income Total revenue, net of interest expense (FTE basis) Provision for credit losses Noninterest expense		577,832  otal Consumer Banking  5,093  1,248 1,057 290 293 2,888 7,981  523 4,711		571,467 d Quarter 2015  Deposits  2,397  2 1,057 — 132 1,191 3,588 58 2,501		Consumer Lending 2,696 1,246 — 290 161 1,697 4,393 465 2,210
Net interest income (FTE basis) Noninterest income: Card income Service charges Mortgage banking income All other income Total noninterest income Total revenue, net of interest expense (FTE basis)  Provision for credit losses  Noninterest expense Income before income taxes (FTE basis)		577,832  otal Consumer Banking  5,093  1,248 1,057 290 293 2,888 7,981  523  4,711 2,747		571,467  d Quarter 2015  Deposits  2,397  2 1,057 — 132  1,191 3,588 58 2,501 1,029		Consumer Lending 2,696 1,246 — 290 161 1,697 4,393 465 2,210 1,718
Net interest income (FTE basis) Noninterest income: Card income Service charges Mortgage banking income All other income Total noninterest income Total revenue, net of interest expense (FTE basis) Provision for credit losses Noninterest expense		577,832  otal Consumer Banking  5,093  1,248 1,057 290 293 2,888 7,981  523 4,711		571,467 d Quarter 2015  Deposits  2,397  2 1,057 — 132 1,191 3,588 58 2,501		Consumer Lending 2,696 1,246 — 290 161 1,697 4,393 465
Net interest income (FTE basis) Noninterest income: Card income Service charges Mortgage banking income All other income Total noninterest income Total revenue, net of interest expense (FTE basis)  Provision for credit losses  Noninterest expense Income before income taxes (FTE basis) Income tax expense (FTE basis)	\$	577,832  total Consumer Banking  5,093  1,248 1,057 290 293 2,888 7,981  523  4,711 2,747 990 1,757	\$	571,467 d Quarter 2015  Deposits  2,397  2 1,057  — 132 1,191 3,588 58 2,501 1,029 370 659	\$	Consumer Lending  2,696  1,246 — 290 161 1,697 4,393 465 2,210 1,718 620 1,098
Net interest income (FTE basis)  Noninterest income:  Card income  Service charges  Mortgage banking income  All other income  Total noninterest income  Total revenue, net of interest expense (FTE basis)  Provision for credit losses  Noninterest expense Income before income taxes (FTE basis)  Income tax expense (FTE basis)  Net income  Net interest yield (FTE basis)	\$	577,832  total Consumer Banking  5,093  1,248 1,057 290 293 2,888 7,981  523  4,711 2,747 990 1,757 3,46%	\$	571,467 d Quarter 2015  Deposits  2,397  2 1,057 — 132 1,191 3,588 58 2,501 1,029 370 659 1.72%	\$	Consumer Lending 2,696 1,246 — 290 161 1,697 4,393 465 2,210 1,718 620 1,098
Net interest income (FTE basis)  Noninterest income:  Card income  Service charges  Mortgage banking income  All other income  Total noninterest income  Total revenue, net of interest expense (FTE basis)  Provision for credit losses  Noninterest expense Income before income taxes (FTE basis)  Income tax expense (FTE basis)  Net income	\$	577,832  total Consumer Banking  5,093  1,248 1,057 290 293 2,888 7,981  523  4,711 2,747 990 1,757	\$	571,467 d Quarter 2015  Deposits  2,397  2 1,057  — 132 1,191 3,588 58 2,501 1,029 370 659	\$	Consumer Lending  2,696  1,246 — 290 161 1,697 4,393 465 2,210 1,718 620 1,098
Net interest income (FTE basis)  Noninterest income:  Card income  Service charges  Mortgage banking income  All other income  Total noninterest income  Total revenue, net of interest expense (FTE basis)  Provision for credit losses  Noninterest expense  Income before income taxes (FTE basis)  Income tax expense (FTE basis)  Net income  Net interest yield (FTE basis)  Return on average allocated capital (1)	\$	577,832  otal Consumer Banking  5,093  1,248 1,057 290 293 2,888 7,981  523  4,711 2,747 990 1,757  3,46% 21	\$	571,467 d Quarter 2015  Deposits  2,397  2 1,057 — 132 1,191 3,588 58 2,501 1,029 370 659  1.72% 22	\$	Consumer Lending 2,696 1,246 — 290 161 1,697 4,393 465 2,210 1,718 620 1,098
Net interest income (FTE basis)  Noninterest income:  Card income  Service charges  Mortgage banking income  All other income  Total noninterest income  Total revenue, net of interest expense (FTE basis)  Provision for credit losses  Noninterest expense Income before income taxes (FTE basis)  Income tax expense (FTE basis)  Net income  Net interest yield (FTE basis)  Return on average allocated capital (1)  Efficiency ratio (FTE basis)  Balance Sheet  Average	<u>s</u>	577,832  total Consumer Banking  5,093  1,248 1,057 290 293 2,888 7,981  523  4,711 2,747 990 1,757  3,46% 21 59.02	<u>s</u>	571,467 d Quarter 2015  Deposits  2,397  2 1,057  — 132 1,191 3,588 58 2,501 1,029 370 659  1.72% 22 69.69	\$	Consumer Lending  2,696  1,246 — 290 161 1,697 4,393 465 2,210 1,718 620 1,098 4,649 21 50.31
Net interest income (FTE basis)  Noninterest income:  Card income  Service charges  Mortgage banking income  All other income  Total noninterest income  Total revenue, net of interest expense (FTE basis)  Provision for credit losses  Noninterest expense  Income before income taxes (FTE basis)  Income tax expense (FTE basis)  Net income  Net interest yield (FTE basis)  Return on average allocated capital (1)  Efficiency ratio (FTE basis)  Balance Sheet  Average  Total loans and leases	\$	577,832  total Consumer Banking  5,093  1,248 1,057 290 293 2,888 7,981  523  4,711 2,747 990 1,757  3.46% 21 59,02	\$	571,467 d Quarter 2015  Deposits  2,397  2 1,057  — 132 1,191 3,588  58 2,501 1,029 370 659  1.72% 22 69.69	\$	Consumer Lending  2,696  1,246 — 290 161 1,697 4,393 465 2,210 1,718 620 1,098 4,649 21 50,31
Net interest income (FTE basis)  Noninterest income:  Card income  Service charges  Mortgage banking income  All other income  Total noninterest income  Total revenue, net of interest expense (FTE basis)  Provision for credit losses  Noninterest expense  Income before income taxes (FTE basis)  Income tax expense (FTE basis)  Net income  Net interest yield (FTE basis)  Return on average allocated capital (1)  Efficiency ratio (FTE basis)  Balance Sheet  Average  Total loans and leases  Total earning assets (2)	<u>s</u>	577,832  total Consumer Banking  5,093  1,248 1,057 290 293 2,888 7,981  523  4,711 2,747 990 1,757  3.46% 21 59.02	<u>s</u>	571,467 d Quarter 2015  Deposits 2,397  2 1,057 — 132 1,191 3,588 58 2,501 1,029 370 659  1.72% 22 69.69	\$	6,365  Consumer Lending  2,696  1,246  — 290 161 1,697 4,393 465 2,210 1,718 620 1,098  4,649 21 50.31
Net interest income (FTE basis)  Noninterest income:  Card income Service charges  Mortgage banking income All other income Total noninterest income Total revenue, net of interest expense (FTE basis)  Provision for credit losses  Noninterest expense Income before income taxes (FTE basis) Income tax expense (FTE basis) Net income  Net interest yield (FTE basis) Return on average allocated capital (1) Efficiency ratio (FTE basis)  Balance Sheet  Average  Total loans and leases Total earning assets (2) Total assets (2)	<u>s</u>	577,832  otal Consumer Banking  5,093  1,248 1,057 290 293 2,888 7,981  523  4,711 2,747 990 1,757  3,46% 21 59,02  233,103 583,368 623,324	<u>s</u>	571,467 d Quarter 2015  Deposits 2,397  2 1,057 —— 132 1,191 3,588 58 2,501 1,029 370 659  1.72% 22 69.69  4,662 552,534 579,604	\$	6,365  Consumer Lending  2,696  1,246  — 290 161 1,697 4,393 465 2,210 1,718 620 1,098  4,649 21 50.31
Net interest income (FTE basis)  Noninterest income:  Card income  Service charges  Mortgage banking income  All other income  Total noninterest income  Total revenue, net of interest expense (FTE basis)  Provision for credit losses  Noninterest expense  Income before income taxes (FTE basis)  Income tax expense (FTE basis)  Net income  Net interest yield (FTE basis)  Return on average allocated capital (1)  Efficiency ratio (FTE basis)  Balance Sheet  Average  Total loans and leases  Total earning assets (2)	<u>s</u>	577,832  total Consumer Banking  5,093  1,248 1,057 290 293 2,888 7,981  523  4,711 2,747 990 1,757  3.46% 21 59.02	<u>s</u>	571,467 d Quarter 2015  Deposits 2,397  2 1,057 — 132 1,191 3,588 58 2,501 1,029 370 659  1.72% 22 69.69	\$	6,365  Consumer Lending  2,696  1,246  — 290 161 1,697 4,393 465  2,210 1,718 620 1,098  4.644 21 50.31
Net interest income (FTE basis)  Noninterest income: Card income Service charges Mortgage banking income All other income Total noninterest income Total revenue, net of interest expense (FTE basis)  Provision for credit losses  Noninterest expense Income before income taxes (FTE basis) Income tax expense (FTE basis) Net income  Net interest yield (FTE basis) Return on average allocated capital (1) Efficiency ratio (FTE basis)  Balance Sheet  Average  Total loans and leases Total earning assets (2) Total assets (2) Total deposits Allocated capital (1)	<u>s</u>	577,832  otal Consumer Banking  5,093  1,248 1,057 290 293 2,888 7,981  523  4,711 2,747 990 1,757  3,46% 21 59,02  233,103 583,368 623,324 555,987	<u>s</u>	571,467 d Quarter 2015  Deposits  2,397  2 1,057 — 132 1,191 3,588 58 2,501 1,029 370 659  1.72% 22 69.69  4,662 552,534 579,604 547,727	\$	6,365  Consumer Lending  2,696  1,246  — 290 161  1,697  4,393  465  2,210  1,718  620  1,098  4.644  21  50,31  228,441  230,523  243,409  8,260
Net interest income (FTE basis)  Noninterest income: Card income Service charges Mortgage banking income All other income Total noninterest income Total revenue, net of interest expense (FTE basis)  Provision for credit losses  Noninterest expense Income before income taxes (FTE basis) Income tax expense (FTE basis) Net income Net interest yield (FTE basis) Return on average allocated capital (1) Efficiency ratio (FTE basis)  Balance Sheet Average Total loans and leases Total earning assets (2) Total assets (2) Total deposits Allocated capital (1)	<u>s</u>	577,832  otal Consumer Banking  5,093  1,248 1,057 290 293 2,888 7,981  523  4,711 2,747 990 1,757  3,46% 21 59,02  233,103 583,368 623,324 555,987	<u>s</u>	571,467 d Quarter 2015  Deposits  2,397  2 1,057 — 132 1,191 3,588 58 2,501 1,029 370 659  1.72% 22 69.69  4,662 552,534 579,604 547,727	\$	6,365  Consumer Lending 2,696  1,246 — 290 161 1,697 4,393 465 2,210 1,718 620 1,098 4.649 21 50,31  228,441 230,523 243,409 8,260
Net interest income (FTE basis)  Noninterest income:  Card income Service charges  Mortgage banking income All other income Total noninterest income Total revenue, net of interest expense (FTE basis)  Provision for credit losses  Noninterest expense Income before income taxes (FTE basis)  Income tax expense (FTE basis) Net income  Net interest yield (FTE basis) Return on average allocated capital (1) Efficiency ratio (FTE basis)  Balance Sheet  Average  Total loans and leases Total earning assets (2) Total assets (2) Total deposits Allocated capital (1)  Period end Total loans and leases	<u>s</u>	577,832  total Consumer Banking  5,093  1,248 1,057 290 293 2,888 7,981  523  4,711 2,747 990 1,757  3.46% 21 59.02  233,103 583,368 623,324 555,987 33,000	<u>s</u>	571,467 d Quarter 2015  Deposits  2,397  2 1,057  — 132 1,191 3,588  58 2,501 1,029 370 659  1.72% 22 69.69  4,662 552,534 579,604 547,727 12,000	\$	6,365  Consumer Lending  2,696  1,246  —— 290 161 1,697 4,393 465 2,210 1,718 620 1,098  4,649 21 50.31  228,441 230,523 243,409 8,260 21,000
Net interest income (FTE basis)  Noninterest income:  Card income  Service charges  Mortgage banking income  All other income  Total noninterest income  Total revenue, net of interest expense (FTE basis)  Provision for credit losses  Noninterest expense Income before income taxes (FTE basis)  Income tax expense (FTE basis)  Net income  Net interest yield (FTE basis)  Return on average allocated capital (1)  Efficiency ratio (FTE basis)  Balance Sheet  Average  Total loans and leases  Total earning assets (2)  Total deposits  Allocated capital (1)  Period end	<u>s</u>	577,832  otal Consumer Banking  5,093  1,248 1,057 290 293 2,888 7,981  523  4,711 2,747 990 1,757  3,46% 21 59,02  233,103 583,368 623,324 555,987 33,000	<u>s</u>	571,467 d Quarter 2015  Deposits  2,397  2 1,057 ————————————————————————————————————	\$	6,365  Consumer Lending  2,696  1,246  — 290 161 1,697 4,393 465 2,210 1,718 620 1,098  4.649 21 50.31  228,441 230,523 243,409 8,260 21,000

For footnotes see page 24.

### **Consumer Banking Quarterly Results (continued)**

			Second	Quarter 2015		
		al Consumer Banking		Deposits	Consume Lending	
N. C. (PTE I. C.)	S	4,988	\$	2,317		2,671
Net interest income (FTE basis)  Noninterest income:	3	4,988	3	2,317	<b>.</b>	2,0/1
Card income		1,207		3		1,204
Service charges		1,033		1,033		1,204
Mortgage banking income		360		1,055		360
All other income		115		120		
Total noninterest income		2,715		1,156		1,559
Total revenue, net of interest expense (FTE basis)		7,703		3,473		4,230
Provision for credit losses		470		24		446
Noninterest expense		4,637		2,381		2,256
Income before income taxes (FTE basis)		2,596		1,068		1,528
Income tax expense (FTE basis)		967		397		570
Net income	\$	1,629	\$	671	\$	958
Net interest yield (FTE basis)		3.45%		1.69%		4.70
Return on average allocated capital (1)		20		22		18
Efficiency ratio (FTE basis)		60.21		68.59		53.32
Balance Sheet						
Average						
Total loans and leases	\$	230,704	\$	4,694		26,010
Total earning assets (2)		579,925		549,061		28,124
Total assets (2)		620,355		576,247		1,368
Total deposits		552,973		544,341		8,632
Allocated capital (1)		33,000		12,000	2	21,000
Period end						
Total loans and leases	\$	232,271	\$	4,712		27,559
Total earning assets (2)		581,846		551,507		29,860
Total assets (2)		621,883		578,048		13,356
Total deposits		554,204		546,173		8,031

			First (	Quarter 2015	
	•	Consumer anking		Deposits	Consumer Lending
Net interest income (FTE basis)	•	\$ 5,118	\$	2,369	\$ 2,749
Noninterest income:					
Card income		1,168		3	1,165
Service charges		966		966	_
Mortgage banking income		467		_	467
All other income	_	110		102	8
Total noninterest income		2,711		1,071	1,640
Total revenue, net of interest expense (FTE basis)	•	7,829		3,440	4,389
Provision for credit losses		669		63	606
Noninterest expense		4,731		2,472	2,259
Income before income taxes (FTE basis)	•	2,429		905	1,524
Income tax expense (FTE basis)		902		336	566
Net income	-	\$ 1,527	\$	569	\$ 958
Net interest yield (FTE basis)		3.67%		1.80%	4.90%
Return on average allocated capital (1)		19		19	19
Efficiency ratio (FTE basis)		60.42		71.82	51.49
Balance Sheet					
Average					
Total loans and leases		\$ 230,359	\$	4,845	\$ 225,514
Total earning assets (2)		565,436		535,340	227,360
Total assets (2)		605,806		562,125	240,945
Total deposits		538,487		530,290	8,197
Allocated capital (1)		33,000		12,000	21,000
Period end					
Total loans and leases		\$ 230,213	\$	4,758	\$ 225,455
Total earning assets (2)		584,113		553,380	228,390
Total assets (2)		624,689		580,166	242,180
Total deposits		557,163		548,309	8,854

Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define

or calculate these measures differently.

[2] For presentation purposes, in segments or businesses where the total of liabilities and equity exceeds assets, the Corporation allocates assets from *All Other* to match the segments' and businesses' liabilities and allocated shareholders' equity. As a result, total earning assets and total assets of the businesses may not equal total *Consumer Banking*.

### Global Wealth & Investment Management Segment Results

(Dollars in millions)								
		Ended aber 31 2014	Second Quarter 2016	First Quarter 2016	Fourth Quarter 2015	Third Quarter 2015	Second Quarter 2015	First Quarter 2015
Net interest income (FTE basis)	\$ 5,527	\$ 5,830	\$ 1,403	\$ 1,513	\$ 1,446	\$ 1,360	\$ 1,326	\$ 1,395
Noninterest income:								
Investment and brokerage services	10,792	10,722	2,598	2,536	2,638	2,682	2,749	2,723
All other income	1,715	1,851	424	420	394	411	466	444
Total noninterest income	12,507	12,573	3,022	2,956	3,032	3,093	3,215	3,167
Total revenue, net of interest expense (FTE basis)	18,034	18,403	4,425	4,469	4,478	4,453	4,541	4,562
Provision for credit losses	51	14	14	25	15	(2)	15	23
Noninterest expense	13,943	13,836	3,288	3,277	3,497	3,470	3,486	3,490
Income before income taxes (FTE basis)	4,040	4,553	1,123	1,167	966	985	1,040	1,049
Income tax expense (FTE basis)	1,473	1,698	420	429	343	353	388	389
Net income	\$ 2,567	\$ 2,855	\$ 703	\$ 738	\$ 623	\$ 632	\$ 652	\$ 660
Net interest yield (FTE basis)	2.13%	2.34%	2.06%	2.18%	2.13%	2.10%	2.11%	2.20%
Return on average allocated capital (1)	21	24	22	23	21	21	22	22
Efficiency ratio (FTE basis)	77.32	75.18	74.32	73.33	78.13	77.92	76.77	76.50
Balance Sheet								
Average								
Total loans and leases	\$132,499	\$120,687	\$141,181	\$139,099	\$137,022	\$134,319	\$131,364	\$127,162
Total earning assets (2)	259,020	249,043	273,874	279,606	269,250	257,424	251,601	257,694
Total assets (2)	275,950	267,575	289,646	295,711	285,329	274,272	268,908	275,200
Total deposits	244,725	240,242	254,804	260,482	251,306	243,980	239,974	243,561
Allocated capital (1)	12,000	12,000	13,000	13,000	12,000	12,000	12,000	12,000
Period end								
Total loans and leases	\$139,039	\$126,432	\$142,633	\$139,690	\$139,039	\$135,805	\$133,499	\$128,623
Total earning assets (2)	279,597	256,586	270,974	280,118	279,597	262,952	250,798	255,910
Total assets (2)	296,271	274,954	286,846	296,200	296,271	279,237	267,099	272,848
Total deposits	260,893	245,391	250,976	260,565	260,893	246,172	237,624	244,080

<sup>(1)</sup> Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

# **Bank of America Corporation and Subsidiaries Global Banking Segment Results**

(Dollars in millions)	'							
		Ended hber 31 2014	Second Quarter 2016	First Quarter 2016	Fourth Quarter 2015	Third Quarter 2015	Second Quarter 2015	First Quarter 2015
Net interest income (FTE basis)	\$ 9,244	\$ 9,752	\$ 2,424	\$ 2,545	\$ 2,456	\$ 2,315	\$ 2,179	\$ 2,294
Noninterest income:			ŕ					
Service charges	2,914	2,901	759	745	730	746	728	710
Investment banking fees	3,110	3,213	799	636	729	752	777	852
All other income	2,353	2,400	712	528	646	523	561	623
Total noninterest income	8,377	8,514	2,270	1,909	2,105	2,021	2,066	2,185
Total revenue, net of interest expense (FTE basis)	17,621	18,266	4,694	4,454	4,561	4,336	4,245	4,479
Provision for credit losses	686	325	199	553	232	181	178	95
Noninterest expense	8,481	8,806	2,126	2,172	2,085	2,161	2,087	2,148
Income before income taxes (FTE basis)	8,454	9,135	2,369	1,729	2,244	1,994	1,980	2,236
Income tax expense (FTE basis)	3,114	3,353	873	636	828	716	740	830
Net income	\$ 5,340	\$ 5,782	\$ 1,496	\$ 1,093	\$ 1,416	\$ 1,278	\$ 1,240	\$ 1,406
Net interest yield (FTE basis)	2.90%	3.13%	2.81%	3.00%	2.93%	2.87%	2.80%	2.99%
Return on average allocated capital (1)	15	17	16	12	16	14	14	16
Efficiency ratio (FTE basis)	48.13	48.21	45.29	48.77	45.72	49.86	49.14	47.96
Balance Sheet								
Average								
Total loans and leases	\$303,907	\$285,344	\$334,396	\$328,643	\$318,699	\$308,710	\$299,483	\$288,351
Total earnings assets (2)	318,977	311,651	347,347	341,386	332,022	320,307	311,640	311,701
Total assets (2)	369,001	362,273	395,997	391,774	381,887	370,246	361,867	361,771
Total deposits	294,733	288,010	298,805	297,134	307,806	296,321	288,117	286,434
Allocated capital (1)	35,000	33,500	37,000	37,000	35,000	35,000	35,000	35,000
Period end								
Total loans and leases	\$323,687	\$287,648	\$334,838	\$333,604	\$323,687	\$313,596	\$305,643	\$294,372
Total earnings assets (2)	334,766	303,080	348,935	345,355	334,766	325,685	317,672	313,537
Total assets (2)	386,132	353,637	397,566	394,736	386,132	376,379	367,052	365,024
Total deposits	296,162	279,792	304,577	298,072	296,162	297,644	292,261	290,422

<sup>(1)</sup> Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

### **Bank of America Corporation and Subsidiaries Global Markets Segment Results**

(Dollars in millions)	,		_					
		Ended nber 31	Second Quarter	First Quarter	Fourth Quarter	Third Quarter	Second Quarter	First Quarter
	2015	2014	2016	2016	2015	2015	2015	2015
Net interest income (FTE basis)	\$ 4,191	\$ 3,851	\$ 1,088	\$ 1,184	\$ 1,132	\$ 1,094	\$ 983	\$ 982
Noninterest income:								
Investment and brokerage services	2,221	2,205	525	568	518	574	556	573
Investment banking fees	2,401	2,743	603	494	532	521	718	630
Trading account profits	6,109	6,027	1,872	1,595	797	1,471	1,703	2,138
All other income (loss)	91	1,304	220	110	138	90	(14)	(123)
Total noninterest income	10,822	12,279	3,220	2,767	1,985	2,656	2,963	3,218
Total revenue, net of interest expense (FTE basis) (1)	15,013	16,130	4,308	3,951	3,117	3,750	3,946	4,200
Provision for credit losses	99	110	(5)	9	30	42	6	21
Noninterest expense	11,374	11,989	2,581	2,451	2,768	2,697	2,749	3,160
Income before income taxes (FTE basis)	3,540	4,031	1,732	1,491	319	1,011	1,191	1,019
Income tax expense (FTE basis)	1,117	1,441	619	519	149	211	408	349
Net income	\$ 2,423	\$ 2,590	\$ 1,113	\$ 972	\$ 170	\$ 800	\$ 783	\$ 670
Return on average allocated capital (2)	7%	8%	12%	11%	2%	9%	9%	8%
Efficiency ratio (FTE basis)	75.75	74.33	59.95	62.02	88.76	71.93	69.65	75.25
Balance Sheet								
Average								
Total trading-related assets (3)	\$433,169	\$ 449,623	\$411,285	\$407,661	\$ 415,856	\$431,172	\$ 442,175	\$ 443,801
Total loans and leases	63,443	61,750	69,620	69,283	68,835	66,349	61,819	56,601
Total earning assets (3)	430,468	457,871	422,815	418,198	419,977	436,809	433,254	431,896
Total assets	594,057	604,198	580,701	581,226	586,606	594,142	599,985	595,592
Total deposits	38,074	40,221	34,518	35,886	37,175	36,818	39,051	39,287
Allocated capital (2)	35,000	34,000	37,000	37,000	35,000	35,000	35,000	35,000
Period end	0.272.024	<b>0.410.047</b>	# 405 02 <b>5</b>	# 400 <b>222</b>	# 252 02 C	<b>0.407.00</b> 6	<b>*</b> 40 C 000	# <b>12.1</b> 000
Total trading-related assets (3)	\$373,926	\$ 418,847	\$405,037	\$408,223	\$ 373,926	\$407,086	\$ 406,098	\$ 424,899
Total loans and leases	73,208	58,996	70,766	73,446	73,208	70,159	65,962	62,627
Total earning assets (3)	384,046	418,849	416,325	422,268	384,046	418,519	405,883	418,747
Total assets	548,790	576,552	577,428	581,150	548,790	576,461	578,052	584,192
Total deposits	37,038	40,665	33,506	34,403	37,038	35,943	38,751	38,214
Trading-related assets (average)								
Trading account securities	\$195,650	\$ 201,951	\$178,047	\$187,931	\$ 195,275	\$196,685	\$ 197,117	\$ 193,491
Reverse repurchases	103,506	115,897	92,805	85,411	86,553	103,312	109,293	115,182
Securities borrowed	79,494	85,098	89,779	80,807	82,385	75,786	81,091	78,713
Derivative assets	54,519	46,677	50,654	53,512	51,643	55,389	54,674	56,415
Total trading-related assets (3)	\$433,169	\$ 449,623	\$411,285	\$407,661	\$ 415,856	\$431,172	\$ 442,175	\$ 443,801

<sup>(1)</sup> Substantially all of Global Markets total revenue is sales and trading revenue and investment banking fees, with a small portion related to certain revenue sharing agreements with other business

segments.

(2) Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.

(3) Trading-related assets include derivative assets, which are considered non-earning assets.

#### Bank of America Corporation and Subsidiaries All Other Results <sup>(1)</sup>

(Dollars in millions)			_			-			
		Ended aber 31	Second	First	Fourth	Third	Second	First	
	2015	2014	Quarter 2016	Quarter 2016	Quarter 2015	Quarter 2015	Quarter 2015	Quarter 2015	
Net interest income (FTE basis)	\$ 457	\$ 1,407	\$ 219	\$ 130	\$ (352)	\$ 265	\$ 263	\$ 281	
Noninterest income:									
Card income	260	357	55	44	59	68	65	68	
Mortgage banking income	1,022	160	44	242	44	115	638	225	
Gains on sales of debt securities	1,126	1,468	249	190	251	436	165	274	
All other loss	(1,204)	(1,274)	(280)	(332)	(363)	(185)	(304)	(352)	
Total noninterest income	1,204	711	68	144	(9)	434	564	215	
Total revenue, net of interest expense (FTE basis)	1,661	2,118	287	274	(361)	699	827	496	
Provision for credit losses	(21)	(644)	42	(121)	(151)	62	111	(43)	
			4.004		4.000	200	4.000		
Noninterest expense	5,220	21,635	1,084	2,377	1,023	900	1,000	2,297	
Loss before income taxes (FTE basis)	(3,538)	(18,873)	(839)	(1,982)	(1,233)	(263)	(284)	(1,758)	
Income tax benefit (FTE basis)	(2,395)	(6,915)	(633)	(888)	(572)	(415)	(545)	(863)	
Net income (loss)	\$ (1,143)	\$ (11,958)	\$ (206)	\$ (1,094)	\$ (661)	\$ 152	\$ 261	\$ (895)	
Balance Sheet									
Average									
Total loans and leases	\$ 144,506	\$ 197,414	\$ 111,552	\$ 118,051	\$ 126,102	\$ 134,948	\$ 152,808	\$ 164,696	
Total assets (2)	300,997	322,934	256,795	258,688	295,712	306,946	300,851	300,463	
Total deposits	25,452	35,548	28,690	26,757	26,019	26,125	26,674	22,956	
Period end									
Total loans and leases	\$ 122,198	\$ 168,785	\$ 107,794	\$ 113,782	\$ 122,198	\$ 127,521	\$ 143,821	\$ 156,915	
Total assets (3)	267,667	300,330	256,656	247,342	267,667	295,727	314,813	296,891	
Total deposits	25,334	22,447	27,575	26,421	25,334	24,624	26,720	23,289	

<sup>(1)</sup> All Other consists of ALM activities, equity investments, the international consumer card business, non-core mortgage loans and servicing activities, liquidating businesses, residual expense allocations and other. ALM activities encompass certain residential mortgages, debt securities, interest rate and foreign currency risk management activities, the impact of certain allocation methodologies and accounting hedge ineffectiveness. The results of certain ALM activities are allocated to our business segments. Equity investments include our merchant services joint venture as well as Global Principal Investments which is comprised of a portfolio of equity, real estate and other alternative investments.

<sup>(2)</sup> Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity of \$463.4 billion and \$445.5 billion for the years ended December 31, 2015 and 2014; \$499.5 billion, \$499.5 billion, \$474.1 billion, \$458.5 billion, \$456.2 billion and \$464.8 billion for the second and first quarters of 2016, and the fourth, third, second and first quarters of 2015, respectively.

<sup>(3)</sup> Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity of \$492.3 billion, \$510.0 billion, \$489.0 billion, \$461.9 billion, \$453.2 billion, \$475.1 billion and \$443.5 billion at June 30, 2016, March 31, 2016, December 31, 2015, September 30, 2015, June 30, 2015, March 31, 2015 and December 31, 2014, respectively.

#### **Exhibit A: Non-GAAP Reconciliations**

# Bank of America Corporation and Subsidiaries

#### **Reconciliations to GAAP Financial Measures**

(Dollars in millions)

The Corporation evaluates its business based on a fully taxable-equivalent basis, a non-GAAP financial measure. Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent basis and noninterest income. The Corporation believes that this presentation allows for comparison of amounts from both taxable and tax-exempt sources and is consistent with industry practices. The Corporation presents related ratios and analyses (i.e., efficiency ratios and net interest yield) on a fully taxable-equivalent basis. To derive the fully taxable-equivalent basis, net interest income is adjusted to reflect tax-exempt income on an equivalent before-tax basis with a corresponding increase in income tax expense. For purposes of this calculation, the Corporation uses the federal statutory tax rate of 35 percent. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield measures the basis points the Corporation earns over the cost of funds.

The Corporation also evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP financial measure. Tangible equity represents an adjusted shareholders' equity or common shareholders' equity amount which has been reduced by goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible common shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average common shareholders' equity. The tangible common equity ratio represents adjusted ending common shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average total shareholders' equity. The tangible equity ratio represents adjusted ending shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share represents adjusted ending common shareholders' equity divided by ending common shares outstanding. These measures are used to evaluate the Corporation's use of equity. In addition, profitability, relationship and investment models all use return on average tangible shareholders' equity as key measures to support our overall growth goals.

See the table below and on page 30 for reconciliations of these non-GAAP financial measures to financial measures defined by GAAP for the years ended December 31, 2015 and 2014, and the three months ended June 30, 2016, March 31, 2016, December 31, 2015, September 30, 2015, June 30, 2015, and March 31, 2015. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate supplemental financial data differently.

	Year Ended December 31 2015 2014		Second Quarter 2016	First Quarter 2016	Fourth Quarter 2015	Third Quarter 2015	Second Quarter 2015	First Quarter 2015
Reconciliation of net interest income to net interest income on a fully taxable-equ	ı							
Net interest income	\$ 38,958	\$ 40,779	\$ 10,118	\$ 10,485	\$ 9,686	\$ 9,900	\$ 9,517	\$ 9,855
Fully taxable-equivalent adjustment	889	851	223	215	225	227	222	215
Net interest income on a fully taxable-equivalent basis	\$ 39,847	\$ 41,630	\$ 10,341	\$ 10,700	\$ 9,911	\$ 10,127	\$ 9,739	\$ 10,070
Reconciliation of total revenue, net of interest expense to total revenue, net of int	erest expense	on a fully ta	xable-equiva	lent basis				
Total revenue, net of interest expense	\$ 82,965	\$ 85,894	\$ 21,286	\$ 20,790	\$ 19,582	\$ 20,992	\$ 21,040	\$ 21,351
Fully taxable-equivalent adjustment	889	851	223	215	225	227	222	215
Total revenue, net of interest expense on a fully taxable-equivalent basis	\$ 83,854	\$ 86,745	\$ 21,509	\$ 21,005	\$ 19,807	\$ 21,219	\$ 21,262	\$ 21,566
Reconciliation of income tax expense to income tax expense on a fully taxable-eq	uivalent basis	<u></u>						
Income tax expense	\$ 6,234	\$ 2,443	\$ 2,034	\$ 1,505	\$ 1,478	\$ 1,628	\$ 1,736	\$ 1,392
Fully taxable-equivalent adjustment	889	851	223	215	225	227	222	215
Income tax expense on a fully taxable-equivalent basis	\$ 7,123	\$ 3,294	\$ 2,257	\$ 1,720	\$ 1,703	\$ 1,855	\$ 1,958	\$ 1,607
Reconciliation of average common shareholders' equity to average tangible com-	mon sharehol	lders' equity						
Common shareholders' equity	\$230,173	\$222,907	\$240,376	\$ 237,229	\$234,800	\$231,524	\$228,774	\$ 225,477
Goodwill	(69,772)	(69,809)	(69,751)	(69,761)	(69,761)	(69,774)	(69,775)	(69,776)
Intangible assets (excluding mortgage servicing rights)	(4,201)	(5,109)	(3,480)	(3,687)	(3,888)	(4,099)	(4,307)	(4,518)
Related deferred tax liabilities	1,852	2,090	1,662	1,707	1,753	1,811	1,885	1,959
Tangible common shareholders' equity	\$ 158,052	\$150,079	\$ 168,807	\$ 165,488	\$162,904	\$159,462	\$ 156,577	\$153,142
Reconciliation of average shareholders' equity to average tangible shareholders'	equity							
Shareholders' equity	\$251,981	\$238,317	\$ 265,354	\$ 260,423	\$257,074	\$ 253,798	\$ 251,048	\$ 245,863
Goodwill	(69,772)	(69,809)	(69,751)	(69,761)	(69,761)	(69,774)	(69,775)	(69,776)
Intangible assets (excluding mortgage servicing rights)	(4,201)	(5,109)	(3,480)	(3,687)	(3,888)	(4,099)	(4,307)	(4,518)
Related deferred tax liabilities	1,852	2,090	1,662	1,707	1,753	1,811	1,885	1,959
Tangible shareholders' equity	\$179,860	\$165,489	\$ 193,785	\$ 188,682	\$185,178	\$181,736	\$ 178,851	\$ 173,528

#### **Exhibit A: Non-GAAP Reconciliations (continued)**

# **Bank of America Corporation and Subsidiaries**

### **Reconciliations to GAAP Financial Measures**

(Dollars in millions)																
	Year Ended December 31		Second		First		Fourth		Third		Second		First			
	_	2015 2014			Quarter 2016		Quarter 2016		Quarter 2015		Quarter 2015		Quarter 2015		Quarter 2015	
	_	2013	_	2014		2010			2013				2013		_	2013
Reconciliation of period-end common shareholders' equity to pe	eriod-	end tangil	ole (	common sha	areh	olders' equ	ity									
Common shareholders' equity	\$	233,903	\$	224,167	\$	242,206	\$	238,662	\$	233,903	\$	233,589	\$	229,251	\$	228,012
Goodwill		(69,761)		(69,777)		(69,744)		(69,761)		(69,761)		(69,761)		(69,775)		(69,776)
Intangible assets (excluding mortgage servicing rights)		(3,768)		(4,612)		(3,352)		(3,578)		(3,768)		(3,973)		(4,188)		(4,391)
Related deferred tax liabilities		1,716		1,960		1,637		1,667		1,716		1,762		1,813		1,900
Tangible common shareholders' equity	\$	162,090	\$	151,738	\$	170,747	\$	166,990	\$	162,090	\$	161,617	\$	157,101	\$	155,745
Reconciliation of period-end shareholders' equity to period-end	tangi	ble sharel	ıold	lers' equity		_										
Shareholders' equity	\$	256,176	\$	243,476	\$	267,426	\$	263,004	\$	256,176	\$	255,862	\$	251,524	\$	250,285
Goodwill		(69,761)		(69,777)		(69,744)		(69,761)		(69,761)		(69,761)		(69,775)		(69,776)
Intangible assets (excluding mortgage servicing rights)		(3,768)		(4,612)		(3,352)		(3,578)		(3,768)		(3,973)		(4,188)		(4,391)
Related deferred tax liabilities		1,716		1,960		1,637		1,667		1,716		1,762		1,813		1,900
Tangible shareholders' equity	\$	184,363	\$	171,047	\$	195,967	\$	191,332	\$	184,363	\$	183,890	\$	179,374	\$	178,018
Reconciliation of period-end assets to period-end tangible assets																
Assets	\$ 2	,144,287	\$ 2	2,104,539	\$	2,186,966	\$2	2,185,726	\$ 2	2,144,287	\$ 2	2,152,962	\$	2,148,899	\$ 2	2,143,644
Goodwill		(69,761)		(69,777)		(69,744)		(69,761)		(69,761)		(69,761)		(69,775)		(69,776)
Intangible assets (excluding mortgage servicing rights)		(3,768)		(4,612)		(3,352)		(3,578)		(3,768)		(3,973)		(4,188)		(4,391)
Related deferred tax liabilities		1,716		1,960		1,637		1,667		1,716		1,762		1,813		1,900
Tangible assets	\$ 2	,072,474	\$ 2	2,032,110	\$	2,115,507	\$2	2,114,054	\$ 2	2,072,474	\$ 2	2,080,990	\$ :	2,076,749	\$ 2	2,071,377