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Deluxe Announces First Integration of Deluxe Payment Exchange with Leading Title Production Software Provider, AccuTitle

New Integration Enables Streamlined, Secure, and Cost-Effective Payments for Title Companies and Closing Attorneys, Enhancing Efficiency and Reducing Costs

MINNEAPOLIS--(BUSINESS WIRE)-- Deluxe (NYSE:DLX) is pleased to announce the integration of its Deluxe Payment Exchange eCheck solution with AccuTitle, one of the largest Title Production Software (TPS) providers in the United States. This marks the first of many strategic integrations with top TPS providers, positioning Deluxe Payment Exchange to support approximately 75% of residential real estate closings across the country by early 2025.

Most title production software only supports costly, potentially risky wire payments or printing and mailing of paper checks. Deluxe Payment Exchange solves this with eChecks, which eliminate the inefficiencies of printing and mailing. Sent within minutes of a transaction closing, eChecks offer payees multiple payment options, improving speed, security, and cost-effectiveness without requiring changes to existing systems. A popular application is using eChecks to pay real estate agent commissions within minutes of closing.

The integration enables AccuTitle's TitleFusion and Accuair customers to send escrow payments directly through Deluxe Payment Exchange, speeding up payment processes, cutting operational costs, and offering payees greater flexibility in receiving payments. By integrating payments within the TPS software, it streamlines workflows, reduces reliance on traditional postal services, and minimizes manual steps, enhancing efficiency and security. This solution modernizes payment workflows, reduces escheatment, and saves costs with eCheck payments, while giving payees the option to select their preferred payment method for added convenience.

For longtime Deluxe customer Kristine Mediate, Founder, President and CEO of FIT Agency, this integration has delivered measurable benefits. "We began utilizing Deluxe eChecks seven years ago to enhance efficiency and, most importantly, security in our transaction funding," Mediate shared. "Since integrating with TitleFusion, our funding process has become streamlined, faster, and more efficient."

"Integrating Deluxe Payment Exchange into major TPS providers is a significant step toward our goal of transforming payment processing in the real estate industry," said John Rubinetti, President of B2B Payments at Deluxe. "TitleFusion and Accuair customers will now be able to experience the speed, security, and convenience of electronic checks, making residential closings faster and more efficient than ever before."

“Partnering with Deluxe to integrate Deluxe Payment Exchange into our platform is a game-changer for our clients. The ability to streamline escrow payments digitally will save our customers time and reduce costs, ultimately allowing them to deliver a better experience to their clients,” said Bill Bartzak, CEO of AccuTitle.

This integration marks a major shift in real estate transactions, driven by the extensive scale and advanced technology available at Deluxe. As a leader in payment solutions, Deluxe is transforming the industry by integrating with top TPS providers to streamline escrow payments. With future enhancements like instant payment options, Deluxe will continue delivering faster, more efficient solutions to meet the evolving needs of real estate transactions.

About AccuTitle

Since its inception in 2003, AccuTitle has distinguished itself as the leader in the title and escrow software industry, offering five core products: Accuair, TitleFusion, Closers’ Choice, Landtech, and TrackerPro. They are known for their unparalleled customer experience, transparency, and commitment to client success.

AccuTitle is dedicated to innovating and improving the real estate transaction process, making it simpler and more efficient for everyone involved. This commitment to excellence has led AccuTitle to be recognized as one of the fastest-growing companies by both Inc. Magazine and The Deloitte Technology Fast 500.

About Deluxe Corporation

Deluxe, a Trusted Payments and Data Deluxe, champions business so communities thrive. Our solutions help businesses pay, get paid, and grow. For more than 100 years, Deluxe customers have relied on our solutions and platforms at all stages of their lifecycle, from start-up to maturity. Our powerful scale supports millions of small businesses, thousands of vital financial institutions and hundreds of the world’s largest consumer brands, while processing more than \$2 trillion in annual payment volume. Our reach, scale and distribution channels position Deluxe to be our customers’ most trusted business partner. To learn how we can help your business, visit us at www.deluxe.com.

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