

# ServisFirst Bancshares, Inc. Announces Record First Quarter 2013

BIRMINGHAM, Ala., April 16, 2013 /PRNewswire/ -- ServisFirst Bancshares, Inc. today reported record earnings for the quarter ended March 31, 2013.

#### FIRST QUARTER 2013 HIGHLIGHTS:

- Fully diluted earnings per share of \$1.40 for the first quarter, a 17% increase year /year
- First Quarter record net income of \$9.2 million, a 12% increase year / year
- ServisFirst Bank named the 14<sup>th</sup> Best Performing Bank between \$500 Million and \$5 Billion for 2012 by SNL Financial in the United States
- Tier 1 leverage ratio of 8.8%. ServisFirst Bank's Tier 1 leverage ratio remains well above the FDIC "Well Capitalized" standard

Tom Broughton, President and CEO, stated, "We are pleased to report record quarterly net income as we approach our eighth anniversary in May and we appreciate the support of our very involved shareholders." Bud Foshee, CFO, said, "ServisFirst Bank's net interest margin reached 4.05% in the first quarter of 2013, up from 3.93% in the first quarter of 2012 and up from 3.89% in the fourth quarter of 2012."

#### ABOUT SERVISFIRST:

ServisFirst Bancshares, Inc. is a bank holding company based in Birmingham, Alabama. Through its subsidiary ServisFirst Bank, ServisFirst Bancshares, Inc. provides business and personal financial services from locations in Birmingham, Huntsville, Mobile, Montgomery and Dothan, Alabama and Pensacola, Florida.

ServisFirst Bancshares, Inc. files periodic reports with the U.S. Securities and Exchange Commission (SEC). Copies of its filings may be obtained through the SEC's website at <a href="https://www.sec.gov">www.sec.gov</a> or at

Statements in this press release that are not historical facts, including, but not limited to, statements concerning future operations, results or performance, are hereby identified as "forward-looking statements" for the purpose of the safe harbor provided by Section 21E of the Securities Exchange Act of 1934 and Section 27A of the Securities Act of 1933. The words "believe," "expect," "anticipate," "project," "plan," "intend," "will," "would," "might" and similar expressions often signify forward-looking statements. Such statements involve inherent risks and uncertainties. ServisFirst Bancshares, Inc. cautions that such forward-looking statements, wherever they occur in this press release or in other statements attributable to ServisFirst Bancshares, Inc. are necessarily estimates reflecting the judgment of ServisFirst Bancshares, Inc.'s senior management and involve a number of risks and uncertainties that could cause actual results to differ materially from those suggested by the forward-looking statements. Such forward-looking statements should, therefore, be considered in light of various factors that could affect the accuracy of such forward-looking statements, including: general economic conditions, especially in the credit markets and in the Southeast; the performance of the capital markets; changes in interest rates, yield curves and interest rate spread relationships; changes in accounting and tax principles, policies or guidelines; changes in legislation or regulatory requirements; changes in our loan portfolio and the deposit base; possible changes in laws and regulations and governmental monetary and fiscal policies, including, but not limited to, economic stimulus initiatives and so-called "bailout" initiatives; the cost and other effects of legal and administrative cases and similar contingencies; possible changes in the creditworthiness of customers and the possible impairment of the collectability of loans and the value of collateral; the effect of natural disasters, such as hurricanes and tornadoes, in our geographic markets; and increased competition from both banks and non-bank financial institutions. The foregoing list of factors is not exhaustive. For discussion of these and other risks that may cause actual results to differ from expectations, please refer to "Cautionary Note Regarding Forward-looking Statements" and "Risk Factors" in our most recent Annual Report on Form 10-K and our other SEC filings. If one or more of the factors affecting our forward-looking information and statements proves incorrect, then our actual results, performance or achievements could differ materially from those expressed in, or implied by, forward-looking information and statements contained herein. Accordingly, you should not place undue reliance on any forwardlooking statements, which speak only as of the date made. ServisFirst Bancshares, Inc. assumes no obligation to update or revise any forward-looking statements that are made from time to time.

More information about ServisFirst Bancshares, Inc. may be obtained over the Internet at <a href="www.servisfirstbancshares.com">www.servisfirstbancshares.com</a> or by calling (205) 949-0302.

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## SERVISFIRST BANCSHARES, INC. CONSOLIDATED STATEMENTS OF INCOME (In thousands, except shares and per share data)

Three Months Ended

	March 31,			December 31,		
	2013		2012			2012
Total interest income	\$	29,165	\$	25,571	\$	29,055
Total interest expense		3,264		3,833		3,624
Net interest income before provision		25,901		21,738		25,431
Provision for loan losses		4,284		2,383		2,449
Net interest income after provision for loan losses		21,617		19,355		22,982
Total noninterest income		2,797		2,269		2,586
Salaries and employee benefits		5,679		5,165		6,477
Other noninterest expense		5,073		3,866		6,426
Total noninterest expense		10,752		9,031		12,903
Income before taxes		13,662		12,593		12,665
Income taxes		4,411		4,337		4,108
Net income		9,251		8,256		8,557
Preferred stock dividends		100		100		100
Net income available to common stockholders	\$	9,151	\$	8,156	\$	8,457
Basic earnings per common share	\$	1.44	\$	1.37	\$	1.40
Diluted earnings per common share	\$	1.40	\$	1.20	\$	1.23
Average basic common shares	•	6,341,605	5	5,946,006	•	6,052,570
Average fully diluted common shares		6,556,943		,913,869		6,971,752

### SERVISFIRST BANCSHARES, INC. CONSOLIDATED BALANCE SHEETS (In thousands)

	March 31, 2013		March 31, 2013 March 31, 2012		December 31, 2012		
ASSETS	æ	45.750	œ.	100 111	r.	477.450	
Cash and due from banks Investment securities	\$	45,758 262,103	\$	138,111 311,908	\$	177,450 259,848	
Restricted equity securities		3,738		4,288		3,941	
Federal funds sold and other investments		3,736 1,545		90,892		3,291	
Mortgage loans held for sale		15,804		12,611		25,826	
Loans		2,462,154		1,918,636		2,363,182	
Reserve for loan losses		(27,679)		(23,662)		(26,258)	
Net loans		2,434,475		1,894,974		2,336,924	
Foreclosed real estate		8,076		11,637		9,685	
Bank owned life insurance contracts		57,485		40,780		57,014	
Other assets		32,774		26,283		32,335	
Total assets	\$	2,861,758	\$	2,531,484	\$	2,906,314	
LIABILITIES AND STOCKHOLDERS' EQUITY							
Liabilities:							
Noninterest-bearing	\$	507,647	\$	432,418	\$	545,174	
Interest-bearing		1,915,887		1,756,958		1,966,398	
Total deposits		2,423,534		2,189,376		2,511,572	
Federal funds purchased		153,930		93,385		117,065	
Borrowings		19,916		35,472		34,967	
Interest payable		1,154		1,016		942	
Other liabilities		5,677		6,851		8,511	
Total liabilities		2,604,211		2,326,100		2,673,057	

Stockholders' equity	257,547	205,384		233,257	
Total liabilities and stockholders' equity	\$ 2,861,758	\$ 2,531,484	-	\$ 2,906,314	

### SERVISFIRST BANCSHARES, INC. Key Ratios

### **Three Months Ended**

	March 31,		December 31,	
	2013	2012	2012	
Return on average assets	1.30%	1.33%	1.18%	
Return on average common equity	15.12%	16.31%	14.67%	
Net interest margin (fully taxable-equivalent)	3.92%	3.76%	3.75%	
Efficiency ratio	37.47%	37.62%	46.05%	

	March 31,		December 31,	
	2013	2012	2012	
Book value per common share	\$31.54	\$27.73	\$30.84	
Tangible book value per common share	\$31.54	\$27.73	\$30.84	
% of reserve for loan losses to total loans	1.12%	1.23%	1.11%	
Nonperforming assets to total loans plus foreclosed				
real estate	1.31%	1.40%	0.85%	
Nonperforming assets to total assets	1.13%	1.07%	0.69%	

SOURCE ServisFirst Bancshares, Inc.