

Altice USA

Q3 2019 Results

November 5, 2019



Disclaimer

FORWARD-LOOKING STATEMENTS

Certain statements in this presentation constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including the information under the heading "FY 2019 Guidance Updated". These forward-looking statements include, but are not limited to, all statements other than statements of historical facts contained in this presentation, including, without limitation, those regarding our intentions, beliefs or current expectations concerning, among other things: our future financial conditions and performance, results of operations and liquidity; our strategy, plans, objectives, prospects, growth, goals and targets; and future developments in the markets in which we participate or are seeking to participate. These forward-looking statements can be identified by the use of forward-looking terminology, including the terms "anticipate", "believe", "could", "estimate", "expect", "forecast", "intend", "may", "plan", "project", "should" or "will" or, in each case, their negative, or other variations or comparable terminology. Where, in any forward-looking statement, we express an expectation or belief as to future results or events, such expectation or belief is expressed in good faith and believed to have a reasonable basis, but there can be no assurance that the expectation or belief will result or be achieved or accomplished. To the extent that statements in this presentation are not recitations of historical fact, such statements constitute forward-looking statements, which, by definition, involve risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements including risks referred to in our most recently filed Annual Report on Form 10-K and in our most recently filed Quarterly Report on Form 10-Q. You are cautioned to not place undue reliance on Altice USA's forward-looking statements. Any forward-looking statement speaks only as of the date on which it was made. Altice USA specifically disclaims any obligation to publicly update or revise any forward-looking statement, as of any future date.

NON-GAAP FINANCIAL MEASURES

We define Adjusted EBITDA, which is a non-GAAP financial measure, as net income (loss) excluding income taxes, income (loss) from discontinued operations, other non-operating income or expenses, loss on extinguishment of debt and write-off of deferred financing costs, gain (loss) on interest rate swap contracts, gain (loss) on derivative contracts, gain (loss) on investments and sale of affiliate interests, net interest expense (including cash interest expense), interest income, depreciation and amortization (including impairments), share-based compensation expense or benefit, restructuring expense or credits and transaction expenses.

We believe Adjusted EBITDA is an appropriate measure for evaluating the operating performance of the Company. Adjusted EBITDA and similar measures with similar titles are common performance measures used by investors, analysts and peers to compare performance in our industry. Internally, we use revenue and Adjusted EBITDA measures as important indicators of our business performance, and evaluate management's effectiveness with specific reference to these indicators. We believe Adjusted EBITDA provides management and investors a useful measure for period-to-period comparisons of our core business and operating results by excluding items that are not comparable across reporting periods or that do not otherwise relate to the Company's ongoing operating results. Adjusted EBITDA should be viewed as a supplement to and not a substitute for operating income (loss), net income (loss), and other measures of performance presented in accordance with GAAP. Since Adjusted EBITDA is not a measure of performance calculated in accordance with GAAP, this measure may not be comparable to similar measures with similar titles used by other companies.

We also use Adjusted EBITDA less cash Capital Expenditures, or Operating Free Cash Flow ("OpFCF"), and Free Cash Flow (defined as net cash flows from operating activities, less cash capital expenditures) as an indicator of the Company's financial performance. We believe these measures are two of several benchmarks used by investors, analysts and peers for comparison of performance in the Company's industry, although they may not be directly comparable to similar measures reported by other companies.

For an explanation of why Altice USA uses these measures and a reconciliation of these Non-GAAP measures, please see the Third Quarter 2019 ("Q3-19") earnings release for Altice USA posted on the Altice USA website.

Altice USA Q3 2019 Summary Review

Revenue growth +0.9%; Net income \$77m; Adjusted EBITDA flat YoY (0.7% growth excluding mobile ¹⁾)

Altice One and network investments delivering best ever Q3 underlying customer performance

Key growth initiatives to support material acceleration in revenue growth in 2020:

- 1. Altice Mobile launch; standalone growth driver and another lever to reduce broadband and video churn*
- 2. Altice One to support continued improvement in churn and gross adds*
- 2. Altice Fiber (FTTH) / New Home Build accelerating*
- 3. Merger of Altice News and Advanced Advertising platform (a4) to boost growth in political year*

Completed integration of Optimum and Suddenlink with OSS / BSS migration and capital structure simplification

Expecting 2019 revenue growth ~2.5%, Adj. EBITDA margin and FCF guidance reiterated, buyback total \$1.7bn

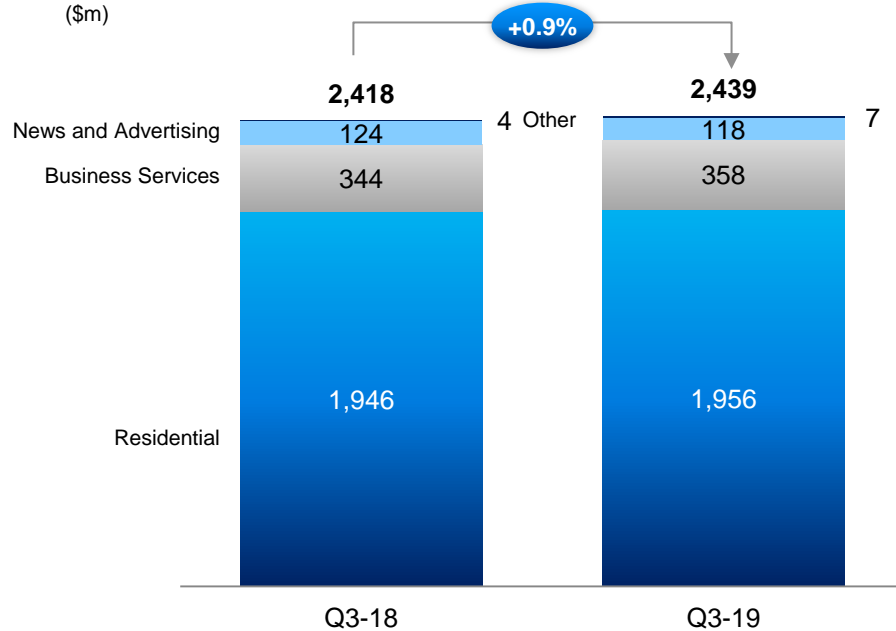
(1) Adjusted EBITDA and Free Cash Flow are non-GAAP measures. For a reconciliation of these non-GAAP measures to net income (loss) and net cash flows from operating activities, respectively, please see the Q3-19 Altice USA earnings release posted to the Altice USA website. Adjusted EBITDA growth of 0.7% excluding approximately \$10.5m of losses related to Altice USA's mobile business in the current period.

Revenue Growth

Slower revenue growth in Q3-19 due to timing of prior year rate event and political advertising cycle

Q3-19 vs. Q3-18

(\$m)



Components of Q3 2019 revenue growth

- Total Revenue Growth: +0.9% YoY in Q3-19
 - Residential Services: +0.5%
 - Broadband +11.6%
 - Business Services: +3.9%
 - News and Advertising: -4.7% (+7.4% ex-political)

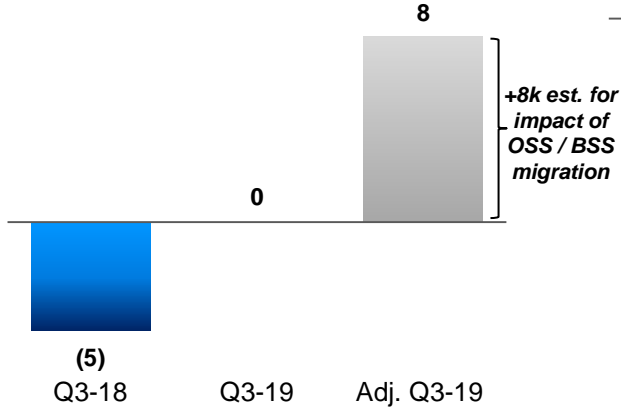
Residential Trends

Best ever Q3 underlying customer performance for Altice USA ¹

Q3-19 vs. Q3-18

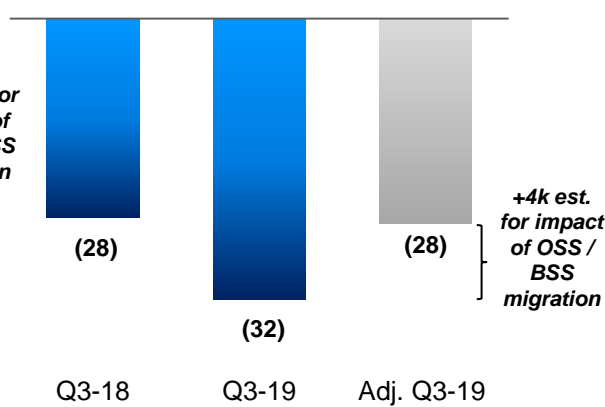
Residential customer relationship net adds

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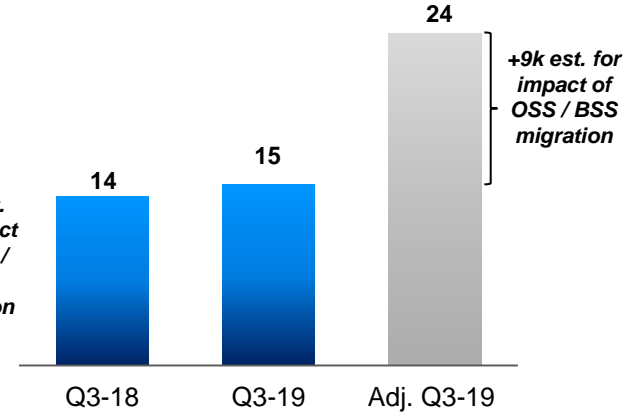
Residential video net adds

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Residential broadband net adds

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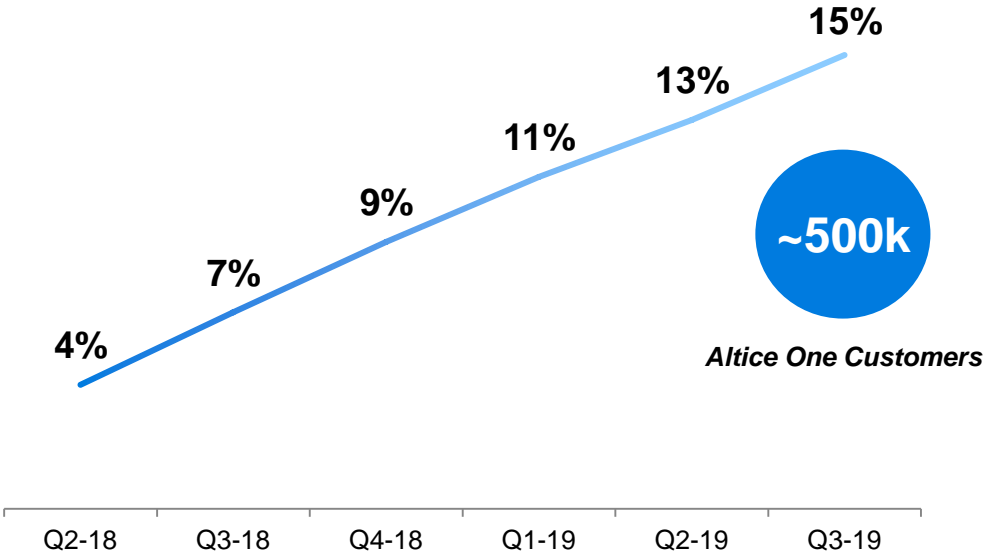
Residential revenue growth: +0.5% YoY in Q3-19 (customer growth +0.7% YoY on a reported basis)

(1) To illustrate underlying customer performance, Q3-19 net additions are shown both on a reported basis and adjusted for the estimated one-time impact of the migration of Suddenlink to Optimum's OSS / BSS platforms since there was a temporary loss of gross additions during the period that both platforms were deactivated in the transition as planned. This impact is estimated by comparing daily results in the current period during the platforms transition, against results achieved in the prior year.

Altice One Driving Better Customer Performance

Differentiated video and broadband WiFi service driving improved customer experience

Altice One penetration of video customer base



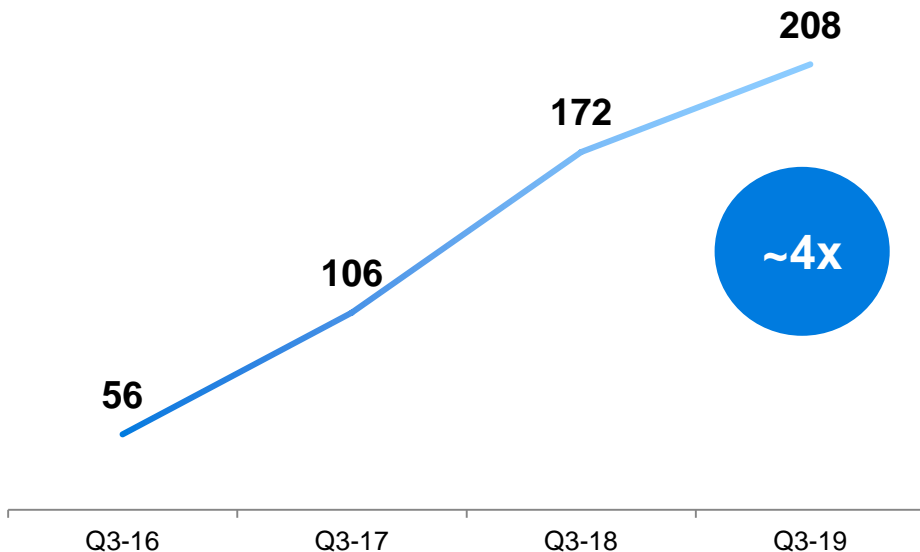
altice one



Broadband Speeds and Data Usage Growth

Increasing utility of broadband service through higher speeds and increased usage

Average download speeds taken by customers (Mbps)



Growth in household data usage ¹

*Data Usage
Growth YoY*

>20%

Data Usage / Month

>290GB

Average number of in-home connected devices ²

Connected devices

12

(1) Statistics as of the end of Q3-19.
(2) Average number of in-home connected devices for Optimum customers.

Altice Mobile Most Attractive Unlimited Offer in the US Market

Differentiated mobile strategy with attractive economics

Launch updates

- One simple plan with unlimited everything and price for life guarantee:
 - \$20 per line per month for existing Altice USA customers
 - \$30 per line per month for non-customers
- 15k mobile lines; mobile revenue of \$3m in Q3-19
- Initial focus on optimizing customer service, sign-up and porting process
- BYOD (SIM-only) available online, plus handset sales in retail stores:
 - Launch of online handset sales / eComm to accelerate volume
 - Preparing other sales channels

Altice Mobile – New entrant with nationwide coverage

altice
mobile™



99% Nationwide Coverage

Update on Other Key Initiatives

Fiber (FTTH) upgrade and key systems integration

Altice Fiber progress on footprint expansion

altice fiber



>500k

*Fiber Homes Ready
For Service*

FTTH end-state superior to DOCSIS 4.0 / fiber-deep cable upgrades

- Available and cost effective today plus future cost savings

Legacy Hybrid Fiber Coax (HFC) cable network ideal to use for further out-of-home small cells to support wireless business

Completed OSS / BSS platforms migration, simplifying tools

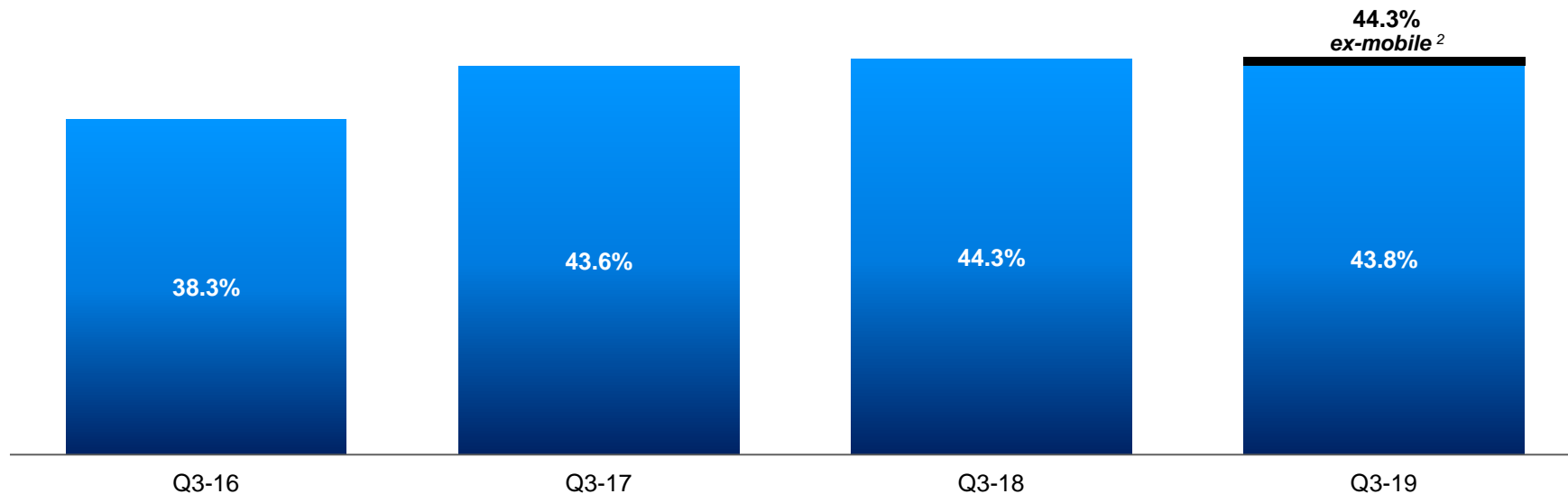
Migrated Suddenlink to unified Optimum Operating Support System (OSS) and Billing Support System (BSS) platforms

- ~\$50m pa initial cash flow savings (reducing vendors)
- Easier to launch new products and services / offers
- Simplified bills, reducing billing inquiries
- Integrated analytics and simplified reporting

Continued Margin Progression

Increased margins and cash flow supporting higher investments for growth

Adjusted EBITDA margins ¹



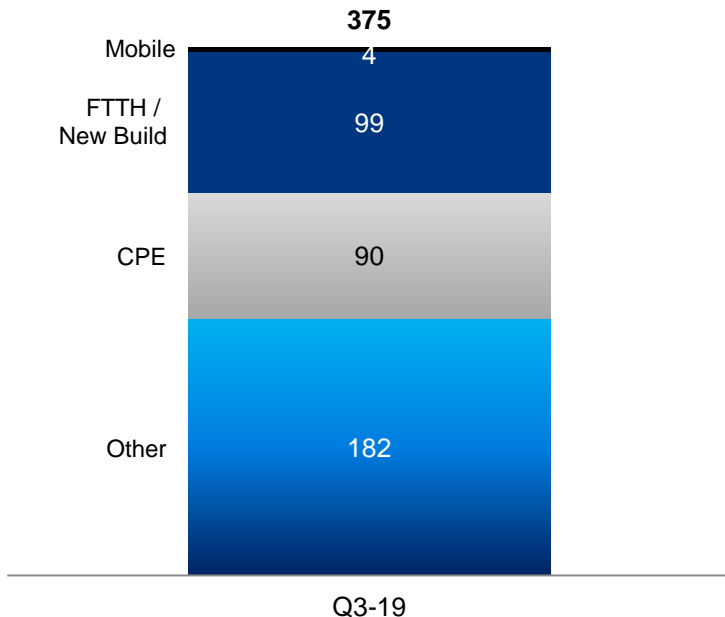
(1) Adjusted EBITDA is a non GAAP-measures. For a reconciliation of this non-GAAP measure to net income (loss), please see the Q3-19 Altice USA earnings release posted to the Altice USA website. 2016 financials shown pro forma for disposal of Newsday.
(2) Adjusted EBITDA margin in Q3-19 44.3% excluding \$10.5m of losses related to Altice USA's mobile business in the current period (43.8% including these losses).

Capex to Support Growth Initiatives

Growth investment in fiber (FTTH), new home build and mobile

Q3-19 cash capex

(\$m)



Key highlights of growth investments

- Increased investment in fiber, new build and mobile
- Customer premise equipment (CPE) capex mainly Altice One
- Mobile investment in more WiFi hotspots
- 15.4% total cash capex / sales in Q3-19
 - ~11% ex-mobile and FTTH / new home build

FTTH network to significantly reduce long-term costs

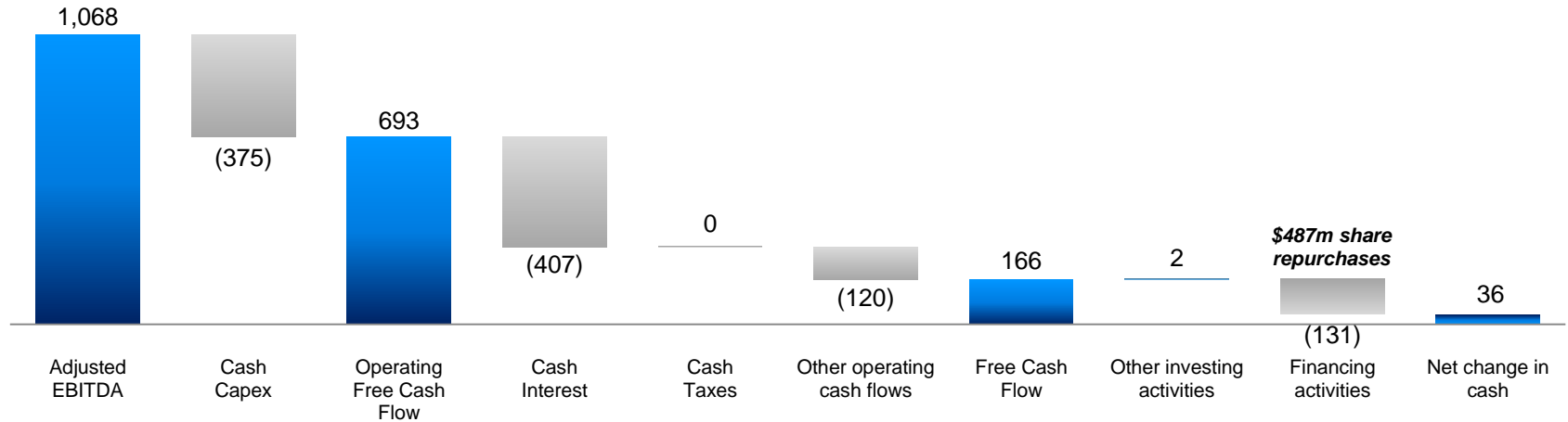
- Better customer experience driving fewer interactions
- Lower technical service visit requirements
- Structurally lower maintenance and power costs

Free Cash Flow Generation

FCF to benefit from growing EBITDA and falling cash interest costs

Q3 2019 Free Cash Flow (FCF) and net change in cash bridge ¹

(\$m)



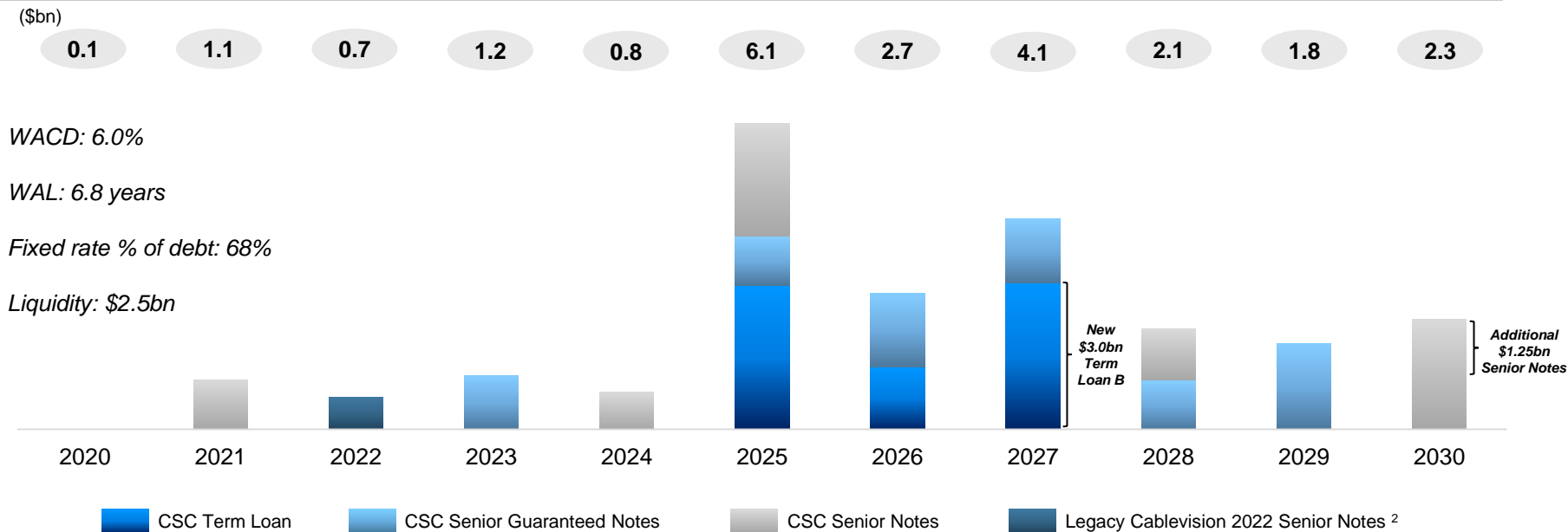
\$693m OpFCF; \$166m FCF in Q3 2019

(1) Adjusted EBITDA, Adjusted EBITDA less cash capex (Operating free cash flow), and Free Cash Flow are non GAAP-measures. For a reconciliation of Adjusted EBITDA and Operating free cash flow to net income (loss), and Free cash flow to Net cash flows from operating activities, please see the Q3-19 Altice USA earnings release posted to the Altice USA website.

Pro Forma Debt Maturity Profile ¹

Long-dated maturities following proactive refinancing activity

Altice USA maturity profile



(1) Maturity profile is excluding leases / other debt and shown pro forma for refinancing of CSC Holdings Term Loan B-2, Term Loan B-4 and Cablevision \$500m April 2020 notes with new Term Loan B-5 drawn in October 2019. Also pro forma for additional \$1.25bn Senior Notes due 2030 issued in October 2019 to refinance CSC Holdings 2021 5.125% Senior Notes.

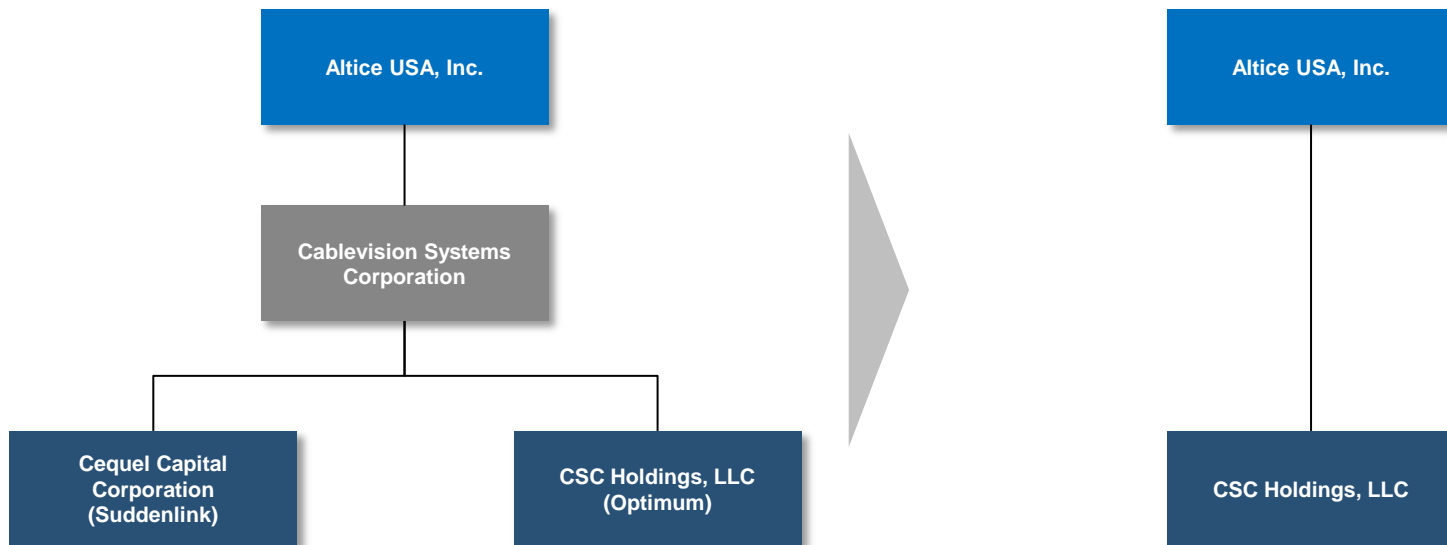
(2) Excludes \$1.7 million of 2025 Legacy Cequel Stub Notes and \$4.1 million of 2028 Legacy Cequel Stub Notes.

Completed Significant Simplification of Debt Capital Structure

Aligned structure with the way Altice USA is being run; unified company with common strategy

Capital structure before credit silo combination and debt pushdown

Capital structure after credit silo combination and debt pushdown



Diversified credit profile, simplified financing strategy and financial reporting requirements

FY 2019 Guidance Updated

	FY-19 Guidance	9m-YTD Actual
Revenue Growth YoY	~2.5%	+2.5%
Adjusted EBITDA Margin (ex-mobile)	Expansion	+0.6 pts
Capex	\$1.30 – 1.40 billion	\$1.03 billion
Free Cash Flow	> \$1.35 billion	\$801 million
Year-End Leverage (L2QA)	4.5x – 5.0x	5.3x
Share Repurchases (ex-M&A)	\$1.7 billion	\$1.7 billion

Q&A

Appendix

Altice USA, Inc. Financials

(\$m)	Q3-18	Q3-19	Growth YoY
Revenue	2,418	2,439	0.9%
Adjusted EBITDA ¹	1,071	1,068	(0.2%)
<i>Margin (%)</i>	44.3%	43.8%	
Capital expenditures ²	335	375	12.2%
<i>Capex % of revenue</i>	13.8%	15.4%	
OpFCF ¹	736	693	(5.8%)
<i>Margin (%)</i>	30.4%	28.4%	
Net income (loss) attributable to Altice USA, Inc. shareholders	33	77	137.3%

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(2) Based on cash capex.