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AT&T and Airgain Launch Promotional Program Providing Significant Cost Savings to Customers with Purchase of AirgainConnect®

AT&T Offering Service Credits for FirstNet® MegaRange™ in Select States While Airgain and its Channel Partners Offer an Additional MSRP Reduction for AirgainConnect

SAN DIEGO--(BUSINESS WIRE)-- [Airgain, Inc. \(NASDAQ: AIRG\)](#) today announced a limited time promotion offering a \$400 MSRP reduction to customers for AirgainConnect and an additional \$800 in service credits from [FirstNet, Built with AT&T](#) – America’s public safety network. Airgain is a leading provider of advanced wireless connectivity solutions and technologies used to enable high performance wireless networking across a broad range of devices and markets, including consumer, enterprise, and automotive.

[AirgainConnect AC-HPUE™](#) is the first and only LTE antenna-modem built for [FirstNet® MegaRange™](#), the high power user equipment (HPUE) solution available on Band 14. AirgainConnect is designed to provide extended network coverage during crises, when network conditions change dramatically, by providing better connectivity in hard-to-reach areas such as densely populated urban areas, basements and parking garages as well as remote rural areas. AirgainConnect can be used by first responder vehicles on AT&T’s nationwide network.

“AirgainConnect is a premier FirstNet® MegaRange™ product offering and one of our main technology differentiators on FirstNet, America’s public safety network,” said Scott Agnew, Assistant Vice President, Product Marketing, FirstNet Program at AT&T. “This product gives first responders robust connectivity at the edges of coverage or in dense urban environments, including in crisis situations. We already have thousands of qualified leads identified that are actively being pursued by our sales force. We’re excited by the unique benefits that AirgainConnect provides to our community.”

“We commend AT&T for spearheading this promotional program and are proud to support FirstNet,” said Morad Sbahi, Senior Vice President of Global Product and Marketing. “We’re excited that this promotion provides significant cost savings to first responder customers that need AirgainConnect to maximize network coverage using FirstNet, offsetting \$1,200 of the cost for qualifying customers.”

Promotional Offer Details

The FirstNet® MegaRange™ \$800 service credit with purchase of eligible devices and AirgainConnect AC-HPUE device \$400 MSRP reduction are each offered for a limited time.

This combined offer is available in the following select states: Arizona, Colorado, Connecticut, Florida, Idaho, Illinois, Iowa, Kansas, Maryland, Massachusetts, Michigan, Minnesota, Nevada, New Jersey, New York, North Carolina, Ohio, Pennsylvania, Tennessee, Washington, and Wisconsin. Eligibility: Available beginning August 6, 2021 to public safety entities with a FirstNet Service Agreement (Business Agmt) and only for Agency Paid User lines of serv. Subject to availability. Not available in all sales channels. New subscribers must qualify for FirstNet service and complete verification process w/in 30 days. Device must use a FirstNet SIM. Check eligibility at firstnet.com/eligibility. Requires new line and purchase of a new eligible AirgainConnect AC-HPUE device w/elig. postpaid data svc. (min \$34/mo on FirstNet Mobile-Pooled) to receive \$800 credit on service – upgrades are ineligible. Other qualifying plans avail. Full \$800 service credit amount applied within 4 bills. \$400 MSRP reduction applied at point of sale. Tax on sales price due at sale. Activation Fee: Up to \$45/line. Return/Restocking: Return w/in 30 days. Restocking fee up to \$55 may apply. Limits: Limit one credit per qualifying purchase. May not combine w/other offers, discounts, or credits. Talk to your customer service representative for offer details.

The AirgainConnect AC-HPUE can be ordered through Airgain's trusted channel partners or call direct at 1-855-AIRGAIN.

FirstNet and the FirstNet logo are registered trademarks and service marks of the First Responder Network Authority. All other marks are the property of their respective owners.

About Airgain, Inc.

Airgain is a leading provider of advanced wireless connectivity solutions and technologies used to enable high performance wireless networking across a broad range of devices and markets, including consumer, enterprise, and automotive. Airgain's mission is to connect the world through advanced antenna systems and integrated wireless solutions. Combining design-led thinking with testing and development, Airgain's technologies are deployed in carrier, fleet, enterprise, residential, private, government, and public safety wireless networks and systems, including set-top boxes, access points, routers, modems, gateways, media adapters, portables, digital televisions, sensors, fleet, and asset tracking devices. Through its pedigree in the design, integration, and testing of high performance embedded antenna technology, Airgain has become a leading provider to the residential WLAN market, supplying to leading carriers, OEMs, ODMs, and chipset manufacturers who depend on us to achieve their wireless performance goals. Airgain is headquartered in San Diego, California, and maintains design and test centers in the U.S., U.K., and China. For more information, visit airgain.com, or follow Airgain on [LinkedIn](#) and [Twitter](#).

Airgain and the Airgain logo are registered trademarks of Airgain, Inc.

Forward-Looking Statements

Airgain cautions you that statements in this press release that are not a description of historical facts are forward-looking statements. These statements are based on the company's current beliefs and expectations. These forward-looking statements include statements regarding: the expected performance of, and market for, Airgain's products and the ability of the AirgainConnect platform to maximize connectivity for first responder vehicles, and any benefits to Airgain or AT&T resulting from the promotional program. The inclusion of forward-looking statements should not be regarded as a representation by

Airgain that any of our plans will be achieved. Actual results may differ from those set forth in this press release due to the risk and uncertainties inherent in our business, including, without limitation: the market for our products is developing and may not develop as we expect; the sales and marketing strategy for AirgainConnect, including the promotional program, may not be successful; risks associated with the performance of our products; if our solution partners fail to perform, or our partnerships are unsuccessful, we may not be able to bring our product solutions to market successfully or on a timely basis; our products are subject to intense competition, and competitive pressures from existing and new companies may harm our business, sales, growth rates and market share; the COVID-19 pandemic may continue to disrupt and otherwise adversely affect our operations and those of our suppliers, partners, distributors and ultimate end customers; risks associated with quality and timing in manufacturing our products and our reliance on third-party manufacturers; if we cannot protect our intellectual property rights, our competitive position could be harmed or we could incur significant expenses to enforce our rights; and other risks described in our prior press releases and in our filings with the Securities and Exchange Commission, including under the heading "Risk Factors" in our Annual Report on Form 10-K and any subsequent filings with the SEC. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof, and we undertake no obligation to revise or update this press release to reflect events or circumstances after the date hereof. All forward-looking statements are qualified in their entirety by this cautionary statement, which is made under the safe harbor provisions of the Private Securities Litigation Reform Act of 1995.

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