

A decorative trail of small, light blue particles curves across the top half of the slide, starting from the left and ending on the right.

# Q1 2025 Results

May 14, 2025

CODEXIS<sup>®</sup>

# Forward Looking Statements

These slides contain forward-looking statements that involve risks and uncertainties. These statements relate to future events or our future financial or operational performance and involve known and unknown risks, uncertainties and other factors that could cause our actual results or levels of activity, performance or achievement to differ materially from those expressed or implied by these forward-looking statements. In some cases, you can identify forward-looking statements by terms such as “aim,” “assume,” “contemplate,” “continue,” “design,” “due,” “goal,” “intend,” “positioned,” “seek,” “target,” “on track,” “may,” “will,” “should,” “could,” “would,” “expect,” “plan,” “anticipate,” “believe,” “estimate,” “project,” “predict,” “potential” or the negative of these terms, and similar expressions and comparable terminology intended to identify forward-looking statements. In addition, forward-looking statements include all statements that are not historical facts including, but not limited to, anticipated milestones, including product launches, technical milestones and public announcements related thereto, including at TIDES meetings; the potential revenues of Codexis’ Pharma Biocatalysis business and expected drivers and growth of such revenues; whether Codexis will be able to, and the timing of it entering into revenue-generating contracts involving the ECO Synthesis™ platform, its ligase program and other products with customers in 2025 and the number of such contracts; the ability to begin pilot scale GLP production in the ECO Innovation Lab in 2025, and to enter into an agreement with a GMP scale up partner in 2025; the ability to secure a raw material supply chain for ECO Synthesis™; potential benefits of the ECO Synthesis™ platform, such as it having higher purity and better unit economics and margins than phosphoramidite chemistry; and Codexis’ expectations regarding 2024 total revenues, R&D revenues and gross margin on product revenue, as well as its ability to achieve positive cash flow by the end of 2026. These forward-looking statements represent our estimates and assumptions only as of the date hereof, and, except as required by law, Codexis undertakes no obligation to update or revise publicly any forward-looking statements, whether as a result of new information, future events or otherwise.

Actual results could differ materially from Codexis' current expectations for a variety of reasons, including due to the factors set forth in Codexis’ most recently filed periodic report, including under the caption “Risk Factors,” and Codexis’ other current and periodic reports filed with the Securities and Exchange Commission (SEC). If any of these risks or uncertainties materialize, or if Codexis’ underlying assumptions prove to be incorrect, actual results or levels of activity, performance or achievement, or any of the foregoing forward-looking statements, may vary significantly from what Codexis projected.

Our logo, “Codexis,” “CodeEvolver®,” “ECO Synthesis™”, and other trademarks or service marks of Codexis, Inc. appearing in this presentation are the property of Codexis, Inc.

# Q1: Largely In Line with Expectations

- **Maintained strong financial position**
  - Runway through cash flow positivity by end of 2026
- **Q1 revenue impacted by delay of \$2.5M one-time payment from Pharma Biocatalysis customer**
  - Delayed from March to April 2025
  - No impact to overall 2025 revenue projections
- **Strong progress across Pharma Biocatalysis & ECO Synthesis platform**
  - Anticipate substantial revenue ramp in 2H 2025

# Q1: Recent & Upcoming Highlights

- **Continued momentum in Pharma Biocatalysis**
  - Product mix is changing; driving improvements in gross margin
  - New customers in mid-tier pharma segment will drive future revenue
- **Secured first revenue-generating ECO Synthesis Contract**
  - Inaugural project to enter the ECO Synthesis Innovation Lab
- **Steady growth of double-stranded RNA ligase business**
  - Delivered first order to large pharma customer
  - Secured initial order from a second drug innovator
- **6 presentations to feature ECO Synthesis at TIDES USA meeting**
  - 3 Codexis-hosted presentations
  - 3 CDMO collaborator presentations featuring data on Codexis' dsRNA ligases

# Multiple Positive External Tailwinds for ECO Synthesis

1

Continued success of siRNA therapeutics points to growing demand

Recent label expansion, 7<sup>th</sup> FDA approval, & positive data in a large cardiovascular indication

2

Pressure to onshore manufacturing

ECO Synthesis enables faster onshoring with vastly reduced capital expenditure

3

Potential tariffs on existing raw materials supply chain

Enzymatic supply of raw materials would reduce dependence on foreign supply chains

# Three Core Customer Segments

## Small siRNA Drug Innovators

- Interested in ECO Synthesis
- Tend to have limited resources

## Large siRNA Drug Innovators

- Interested in ECO Synthesis
- Focused on a demand problem 2-3 years away; “wait and see” approach

## CDMOs

- First mover on ECO Synthesis technology
- Looking to build out siRNA manufacturing capacity today
- Existing network of drug innovator customers for Codexis to tap into
- Potential GMP scale-up partner(s)

**Driving ECO Synthesis Adoption is a Matter of Execution**

# 2025 TIDES USA Presentations

## Process Development and CMC Updates

### Codexis Mainstage Talk – Oral Presentation #1

- Demonstrate consistent, reproducible enzymatic siRNA manufacturing process using inclisiran

### Codexis Poster Presentation

- Introduce a proprietary machine learning tool to optimize ligase selection and fragment design

### 3 CDMO Collaborator Presentations to Feature Codexis Ligases

- Includes co-presentation between Codexis and Bachem
- Highlight how Codexis ligase technology is easily transferrable and works well in customers' hands

## Ongoing Innovation in Enzymatic Synthesis

### Codexis TIDES Talk – Oral Presentation #2

- Showcase a feature in development to enable stereo-control during enzymatic oligonucleotide synthesis

# First Quarter 2025 Financial Results

\$M, Except Per Share Amounts	Three Months Ended March 31	
	2025	2024
Total Revenue	\$7.5	\$17.1
Cost of Product Revenue	\$2.7	\$4.9
<i>Product Gross Margin</i>	<i>55%</i>	<i>49%</i>
R&D Expenses	\$12.9	\$11.2
SG&A Expenses	\$12.4	\$12.9
Total Costs and Operating Expenses	\$28.0	\$29.0
Loss from Operations	(\$20.5)	(\$11.9)
Interest Income	\$0.8	\$0.9
Interest and Other Expense, Net	(\$0.9)	(\$0.5)
Loss Before Income Taxes	(\$20.7)	(\$11.5)
Net Loss	(\$20.7)	(\$11.5)
Net Loss Per Share, Basic and Diluted	(\$0.25)	(\$0.16)

## Q1 Takeaways

- Q1'24 revenue higher than normal due to:
  - \$6M in one-time revenue related to Roche agreement for dsDNA ligase
  - Two sizable customer orders
- Q1'25 revenue impacted by timing shift of a \$2.5M Pharma Biocatalysis customer order
- 2025 revenue expected to be weighted toward 2H
- Reiterating 2025 guidance range



# ECO Synthesis vs. Traditional Chemistry: Potential Impact

	Phosphoramidite Chemistry	ECO Synthesis Platform	Potential Impact
Maximum Synthesis Batch Size (kg)	~5-10 kg	~25-50 kg	5x + bigger
Production Time (months)	~12-22 months	~6-11 months	50% faster
CapEx Required (millions)	~\$500-700M	~\$150-210M	70% cheaper

Codexis modeling and calculations based on:

1. 2 trains running 24/7 and using 80 cm synthesis columns (1.8 mol) for PAC; ECO uses 80 cm column with higher bed height
2. PAC (SPOS) yield: 3.5-4 g/mmol, ECO Synthesis™ yield: 4-5 g/mmol
3. Final process conditions for ECO Synthesis™ still under development
4. PAC Capex estimate from Agilent facility investment

Provided May 14, 2025, as part of an oral presentation and is qualified by such, contains forward-looking statements, actual results may vary materially; Codexis disclaims any duty to update.

**CODEXIS**®



Nasdaq: **CDXS**  
[www.codexis.com](http://www.codexis.com)

CODEXIS®