March 21, 2023

Ingram Micro Achieves AWS Migration Competency Status to Accelerate AWS Growth for Channel Partners

The AWS Migration Competency recognizes Ingram Micro's proven and extensive ability to help channel partners worldwide successfully migrate workloads to AWS

IRVINE, Calif.--(BUSINESS WIRE)-- Ingram Micro Inc. announced today it is the first global AWS Distributor to achieve the **Amazon Web Services (AWS) Migration Competency.** This designation recognizes that Ingram Micro has demonstrated deep and wide technical knowledge and professional services expertise in moving businesses to AWS through all phases of complex migration projects, including discovery, planning, migration, and operations.

"Achieving the AWS Migration Competency further differentiates Ingram Micro as an AWS Partner, giving our channel partners access to professional services that can help them accelerate the customer cloud adoption journey by providing technical personnel, tools, education, and technical support to partners and their customers," says **Duncan Robinson**, vice president, growth partnerships, cloud, Ingram Micro.

"Delivered through Ingram Micro's Center of Excellence, the expanded portfolio of migration services brings in-depth knowledge, technical skill, and business value to Ingram Micro's channel partners looking to expand their AWS capabilities to meet the needs of the global economy and grow more profitably. As more and more businesses look to digitally optimize, demand for migration services and the MSPs who can deliver them will follow."

According to **International Data Corporation** (IDC)[1], worldwide revenue for enterprise applications is projected to grow from $279.6 billion in 2022 to $385.2 billion in 2026, with a five-year compound annual growth rate (CAGR) of 8.0 percent. Adding to the opportunity for channel partners globally, nearly all growth in enterprise application spending is projected by IDC to come from investments in public cloud, which is expected to represent nearly two-thirds of all enterprise application revenue by 2026.

"Embracing digital transformation and securely moving businesses to a managed cloud or hybrid cloud infrastructure have become critical to the growth strategies of both channel partners and their customers," notes **Victor Baez**, senior vice president, Cloud, Ingram Micro. "Migration services are a heavy lift in time, talent, and skill for many of our channel partners, and another area where Ingram Micro continues to make investments to fill the gaps and help our partners thrive as trusted advisors."

By achieving AWS Migration Competency status, Ingram Micro now delivers even greater benefits for channel partners, including reducing the time to value and expanding access to secure cloud services for them and their customers. Ingram Micro's long-standing and successful relationship with AWS includes earning several AWS Competency and AWS

Service Delivery designations in recent years, including the AWS Cloud Management Tools (CMT) Competency, the AWS DevOps Consulting Competency, and the AWS Config Service Delivery designation.

AWS is enabling scalable, flexible, and cost-effective solutions from startups to global enterprises. To support the seamless integration and deployment of these solutions, AWS established the AWS Competency Program to help customers identify Consulting and Technology AWS Partner Network (APN) members with deep industry experience and expertise.

For more information, channel partners should contact their Ingram Micro sales representative or visit www.ingrammicrocloud.com.

About Ingram Micro

Ingram Micro helps businesses realize the promise of technology. It delivers a full spectrum of global technology and supply chain services to businesses around the world. Deep expertise in technology solutions, mobility, cloud, and supply chain solutions enables business partners to operate efficiently and successfully in the markets they serve. Unrivaled agility, deep market insights, and the trust and dependability that come from decades of proven relationships set Ingram Micro apart and ahead. Discover how Ingram Micro can help you realize the promise of technology. More at www.ingrammicro.com.

[1]*Source: IDC, Worldwide Enterprise Applications Software Forecast, 2022-2026: Digital Era Software on the Rise, Doc #US48563522, December 2022*

View source version on businesswire.com:
https://www.businesswire.com/news/home/20230321005188/en/

Marie Meoli Rourke
WhiteFox Marketing Inc.
marie@whitefoxpr.com

Source: Ingram Micro Inc.